



JESUS URBALEJO  
 928-344-2200  
 JURBALEJO@BILLALEXANDERFORD.COM

CITY OF SAN LUIS PD  
 NIGEL REYNOSO  
[NREYNOSO@SANLUIAZ.GOV](mailto:NREYNOSO@SANLUIAZ.GOV)

REF: F-150 Oxford White

LINE ITEM	ORDER CODE	DESCRIPTION	PRICE
1	W1E	2021 F-150 CREW CAB 4X4 SHORT BOX	\$34,012.60
2	998	3.5 ECOBOOST	INCLUDED
3	STD	BACKUP CAMERA	INCLUDED
4	XL3	LOCKING 3.31 REAR AXEL	INCLUDED
5	50S	CRUISE CONTROL	INCLUDED
6	53B	CLASS IV HITCH	INCLUDED
7	76R	REVERSE SENSING	INCLUDED
8	85A	POWER EQUIPMENT	INCLUDED
9		BAKFLIP COVER	INCLUDED
10		LEVELING KIT	\$450.00
11		WINDOW TINT	\$125.00
12			
		<b>TAXABLE TOTAL</b>	\$34,587.60
		<b>SALES TAX (85349)</b>	\$2,932.22
		<b>TIRE TAX</b>	\$5.00
		<b>TOTAL PER UNIT</b>	\$37,524.82
		<b>QUANTITY OF UNITS</b>	1.00
		<b>PO TOTAL</b>	\$37,524.82



**PFVT MOTORS, INC.**

**CONTRACT # ADSP017-166117**

**QUOTE DATE: 10/26/2020**

**CUSTOMER: SAN LUIS**

**CONTACT: NIGEL REYNOSO**

**E-MAIL: [NREYNOSO@SANLUISAZ.GOV](mailto:NREYNOSO@SANLUISAZ.GOV)**

**SANDRA GONZALEZ**

9130 West Bell Road

Peoria, Arizona 85382

**Direct: 480-696-5930**

**Cell: 505-850-5504**

**Fax: 480-393-5536**

**Email: [sgonzalez@peoriaford.com](mailto:sgonzalez@peoriaford.com)**

**REFERENCE: 2021 F-150**

**Antimatter Blue**

**LEAD TIME: 12-14 WEEKS**

LINE ITEM	ORDER CODE	DESCRIPTION	PRICE
1	W1E	2021 F-150 CREW CAB 4X4 - SHORT BOX	\$ 30,654.00
2	998	3.5L ECOBOOST	\$ 2,595.00
3	STD	BACKUP CAMERA	\$ -
4	XL3	LOCKING 3.31 REAR AXLE	NC
5	50S	CRUISE CONTROL	NC
6	53B	CLASS IV HITCH	\$ 150.00
7	76R	REVERSE SENSING	\$ 275.00
8	85A	POWER EQUIPMENT	NC
9	DIO	WINDOW TINT	NC
10	DIO	SPRAY IN BED LINER	\$ 325.00
11	UPFIT	LEVELING KIT, BAKFLIP COVER	\$ 1,600.00
12			\$ -
13			\$ -
<b>TAXABLE TOTAL</b>			<b>\$ 35,599.00</b>
<b>SALES TAX</b>			<b>\$ 2,883.52</b>
<b>WARRANTY COST</b>			<b>\$ -</b>
<b>TIRE TAX</b>			<b>\$ 5.00</b>
<b>FREIGHT</b>			<b>\$ -</b>
<b>TOTAL PER UNIT</b>			<b>\$ 38,487.52</b>
<b>QUANTITY OF UNITS</b>			<b>1</b>
<b>PO TOTAL</b>			<b>\$ 38,487.52</b>

\*DSE - DEALER SUPPLIED EQUIPMENT

**\*ALL VEHICLES PURCHASED ON STATE CONTRACT SHALL INCLUDE FOLLOWING OPTIONS, UNLESS OPTION IS ELECTED TO BE DELETED:**

- BLUETOOTH - AM/FM/RADIO, CRUISE CONTROL, POWER DOORS AND WINDOWS, 4 ENTRANCE KEYS, FRONT AND REAR A/C - WHEN AVAILABLE, CLOTH SEATS, REAR CAMERA, SPARE TIRE, FLOOR MATS, ARIZONA LEGAL TINT

**ALL TRUCKS WILL INCLUDE ADDITIONAL OPTIONS:**

- ANTI-SLIP DIFFERENTIAL AND TOW HOOKS (2WD/4WD)  
- 4WD TRUCKS - SKID PLATES

**THANK YOU FOR YOUR BUSINESS!**



# Quotation

<b>Date</b> Oct 16, 2020	<b>Page</b> 1
<b>Order Number</b> QTE0028217	

## Arizona Emergency Products

3433 E Wood St  
 Phoenix, AZ 85040  
**Phone:** (602) 453-9111  
**Fax:** (602) 453-3743

**Sold To:**

**Ship To:**

San Luis Police Department, City of  
 P O Box 7740  
 San Luis, AZ 85349

AEP PHX INSTALL  
 AEP PHX INSTALL

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / F		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		POC: Lt. Reynoso / 928-341-2437 / San Luis PD  POC: Michelle Boucher / 928-341-2420 ext 2209 / San Luis PD  *** Sound Off Lighting and Siren Package / Half Cage ***  UPDATED 10/20/2020 - Per Email from Lt. Reynoso			
1.00	LBAR03263 / ENFWB000JB	nForce Interior Light Bar for a F-150 / DS R-W and PS B-W Contract price of 50% off Sound Off MSRP of \$1,695.00	847.5000	Y	847.50
1.00	BUMP00696 / BK2168FDT15F15	PB-450-L4 Lighted Push Bumper, 2017+ F-150 Responder Contract price of 10% off Setina MFG MSRP of \$999.00	899.1000	Y	899.10
4.00	INST05440 / AEP-Misc	Upgrade to Tri-Color Red / Blue / White Push Bumper Lights Contract price of 10% off Setina MFG MSRP of \$61.00	54.9000	Y	219.60
1.00	FLAS00095 / ETHFSS-SP	100% SS multi pattern headlight flasher no Contract price of 50% off Sound Off MSRP of \$70.00	35.0000	Y	35.00
2.00	LEDS03659 / ENT2B3RBW	Intersector LED Under Mirror Warning Light, Red/Blue/White	149.0000	Y	298.00

Quotation continued on next page ...



# Quotation

<b>Date</b> Oct 16, 2020	<b>Page</b> 2
<b>Order Number</b> QTE0028217	

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Phoenix, AZ 85040  
Phone: (602) 453-9111  
Fax: (602) 453-3743

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Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / F		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Contract price of 50% off Sound Off MSRP of \$298.00			
2.00	LEDS03388 / EMPS2STS4J	mPOwer Fascia LED, Stud Mount, 12-LED, Red/Blue Contract price of 50% off Sound Off MSRP of \$196.00	98.0000	Y	196.00
2.00	LEDS03364 / PMP2BKDGAJ	90 deg Adjustable Mounting Bracket for mPower LED Contract price of 50% off Sound Off MSRP of \$12.00	6.0000	Y	12.00
1.00	LEDS03573 / ET4CCL11JJB1	F-150 CHMSL Light / LED Lighting System / Red – Blue Contract price of 50% off Sound Off MSRP of \$1,191.00	595.5000	Y	595.50
1.00	LBAR03370 / EL3PD08A00J	ULTRILITE 8MOD RED / BLUE REAR STICK Contract price of 50% off Sound Off MSRP of \$732.00	366.0000	Y	366.00
2.00	LEDS03674 / ELUC3H010B	Universal Under Cover LED Insert, 5-Wire, Blue Contract price of 50% off Sound Off MSRP of \$133.00	66.5000	Y	133.00
1.00	FLAS00022 / ETFBSSN-P	Sound Off backflash module. Ford Contract price of 50% off Sound Off MSRP of \$77.00	38.5000	Y	38.50
2.00	LEDS03678 / ELUC3H010J	Universal Under Cover LED Insert, 5-Wire, Red/ Blue Contract price of 50% off Sound Off MSRP of \$133.00	66.5000	Y	133.00
1.00	LEDS03775 / ENL160J	Soundoff 60" nLINE Surface mount LED Red/Blue Contract price of 50% off Sound Off MSRP of \$774.00	387.0000	Y	387.00
1.00	SIRE00405 / ETSA481CSR	400 SERIES 100W CONSOLE KNOB SIREN	338.0000	Y	338.00

Quotation continued on next page ...



# Quotation

<b>Date</b> Oct 16, 2020	<b>Page</b> 3
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Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / t		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Contract price of 50% off Sound Off MSRP of \$676.00			
1.00	SIRE00475 / ETSS100N	100N SERIES PROFESSIONAL COMPOSITE SPEAKER Contract price of 50% off Sound Off MSRP of \$347.00	173.5000	Y	173.50
1.00	SPOT00327 / 325PL-0002	6" SPOTLIGHT HALOGEN BLACK HOUSING Contract price of 50% off Unity MFG MSRP of \$293.33	146.6700	Y	146.67
1.00	SPOT00106 / 189	Unity Installation Kit for driver side of F-Series Super Dut Contract price of 50% off Unity MFG MSRP of \$70.00	35.0000	Y	35.00
1.00	CONS01179 / CC-WBOS-20	20" WIDE-BODY STORAGE CONSOLE Contract price of 30% off Troy Products MSRP of \$665.00	465.5000	Y	465.50
1.00	CONS01485 / AC-F150-15	Ford F-150; For applications where center seat is removed; M Included with price of console	0.0000	N	0.00
1.00	FACE00682 / FP-ETSA481	4" FACE PLATE FOR SOUND OFF481 SIREN CONTROLLER Included with price of console	0.0000	N	0.00
1.00	FACE00439 / FP-MXTL2500	3" Face Plate for a remote Motorola XTL2500 Included with price of console	0.0000	N	0.00
1.00	FACE00386 / FP-BLNK1	One (1) Inch Blank Faceplate	0.0000	N	0.00

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# Quotation

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## Arizona Emergency Products

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Phoenix, AZ 85040  
Phone: (602) 453-9111  
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**Sold To:**

San Luis Police Department, City of  
P O Box 7740  
San Luis, AZ 85349

**Ship To:**

AEP PHX INSTALL  
AEP PHX INSTALL

<b>Reference</b> 2021 F-150 / Slick Top Full Patrol / H	<b>PO Number</b>	<b>Customer No.</b> SAN10606	<b>Salesperson</b> BPY	<b>Order Date</b> Oct 16, 2020	<b>Ship Via</b>	<b>Terms</b> NET30
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<b>Year</b> 2021	<b>Make</b> Ford	<b>Model</b> F-150 SSV	<b>Color</b>	<b>State Contract #</b> Yavapai County Contract # 2018-346
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Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Included with price of console			
1.00	FACE00376 / FP-AP12-3	2" plate w/ 3 DC outlet holes. Included with price of console	0.0000	N	0.00
2.00	FACE00472 / L3-AP1SET	DC outlet plug with black captured cap. PL 2012-01-01 Contract price of 30% off Troy Products MSRP of \$12.00	8.4000	Y	16.80
1.00	BATT00456 / USBR12V	ROUND FLUSH MOUNT 2 PORT USB 1.14" (2.1A/1A) Fixed contract price	9.9900	Y	9.99
1.00	FACE00388 / FP-BLNK2	Two (2) Inch Blank Face Plate. Included with price of console	0.0000	N	0.00
1.00	FACE00443 / FP-SGTRAY	Sunglass Holder 4" PL 2012-01-01 Contract price of 30% off Troy Products MSRP of \$40.00	28.0000	Y	28.00
1.00	CONS00720 / AC-INBHG	Internal Beverage Holder w/Rubber Pieces Priced with Contract price of 30% off Troy Products MSRP of \$52.00	36.4000	Y	36.40
1.00	CONS01148 / AC-SIDEARM-6	6" long pad on side-mount L-Bracket, ht. adjustable PL 2012-01-01 Contract price of 30% off Troy Products MSRP of \$94.00	65.8000	Y	65.80

Quotation continued on next page ...



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**Ship To:**

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San Luis, AZ 85349

AEP PHX INSTALL  
AEP PHX INSTALL

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / F		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
2.00	CONS01276 / MMBP-25	Magnetic Microphone Mount BP Not on contract / Open market price / MSRP \$34.99	29.9900	Y	59.98
1.00	COMP01703 / CM-F15-SL-LED	Passenger Side Computer Mounting System. 2015 + F-150 Contract price of 30% off Troy Products MSRP of \$595.00	416.5000	Y	416.50
1.00	COMP01803 / DS-PAN-1112-2	CF33 Laptop/ Tablet Docking Station, Dual RF w/ Power Supply Contract price of 25% off Havis MSRP of \$1,568.84	1,176.6300	Y	1,176.63
1.00	DOME00005 / ECVDMLTAL00	SOUND OFF WHITE/RED ALL LED DOMELIGHT-UNIVERSAL Contract price of 50% off Sound Off MSRP of \$104.00	52.0000	Y	52.00
1.00	GUNM00716 / RPN9001	Raptor Single Weapon Rack with Lock for an AR-15 Not on contract / Open market price / MSRP \$425.00	401.6200	Y	401.62
1.00	GUNM00717 / RPN9017	Raptor Partition Mounting Kit with 15 Degree Offset Angle Not on contract / Open market price / MSRP \$50.00	47.2500	Y	47.25
1.00	PRIS01536 / PK0419FDT15F15	10VS C RP Coated Poly Partition '15 F-150 Contract price of 10% off Setina MFG MSRP of \$919.00	827.1000	Y	827.10
1.00	PRIS01952 / TK1261FDT15F15	CARGO DECK W/ DRAWER	1,853.1000	Y	1,853.10

Quotation continued on next page ...



# Quotation

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<b>Order Number</b> QTE0028217	

## Arizona Emergency Products

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Phoenix, AZ 85040  
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**Fax:** (602) 453-3743

**Sold To:**

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P O Box 7740  
San Luis, AZ 85349

**Ship To:**

AEP PHX INSTALL  
AEP PHX INSTALL

<b>Reference</b> 2021 F-150 / Slick Top Full Patrol / F	<b>PO Number</b>	<b>Customer No.</b> SAN10606	<b>Salesperson</b> BPY	<b>Order Date</b> Oct 16, 2020	<b>Ship Via</b>	<b>Terms</b> NET30
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<b>Year</b> 2021	<b>Make</b> Ford	<b>Model</b> F-150 SSV	<b>Color</b>	<b>State Contract #</b> Yavapai County Contract # 2018-346
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Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Contract price of 10% off Setina MFG MSRP of \$2,059.00			
1.00	VACC02251 / TPA14129	Setina Upper Cargo Deck - Requires part # TK1261FDT15F150 Contract price of 10% off Setina MFG MSRP of \$299.99	269.9900	Y	269.99
1.00	MISC90000 / MISC	Replacement Transport Seat with SMART Seat Belt System Contract price of 10% off Setina MFG MSRP of \$969.00	872.1000	Y	872.10
1.00	PRIS01537 / WK0514FDT15F15	WINDOW BARRIER VS STEEL, HORIZONTAL FOR 15-* F-150 Contract price of 10% off Setina MFG MSRP of \$269.00	242.1000	Y	242.10
1.00	PRIS01538 / WK0626FDT15F15	WINDOW BARRIER VS STEEL REAR WINDOW FOR 15-* F-150 Contract price of 10% off Setina MFG MSRP of \$239.00	215.1000	Y	215.10
1.00	PRIS02114 / 1D1396FDT15F15	'DOOR PANEL S TPO PLASTIC PASSENGER only Contract price of 10% off Setina MFG MSRP of \$164.99	148.4900	Y	148.49
1.00	DOME00023 / ECVDMILTST4	Universal LED Interior Dome Light, (24) Bright White LED's, Contract price of 50% off Sound Off MSRP of \$39.54	19.7700	Y	19.77
1.00	GUNM00462 / WEI-004	Dual rail weapons rack w/dual SC-5 handcuff keyed locks	499.1200	Y	499.12

Quotation continued on next page ...



# Quotation

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## Arizona Emergency Products

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 Phoenix, AZ 85040  
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AEP PHX INSTALL  
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Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / H		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Contract price of 25% off Weiser Weapon Mounts MSRP of 665.50			
1.00	AIRB00076 / AOI0022	Front Passenger Side Hardwired Air Bag On / Off Switch Contract price of 25% off Pro-Gard / AOI MSRP of \$254.00	190.5000	Y	190.50
1.00	ALAR00115 / S.I. 340U	03-06 Expedition/Navigator'05-* F150, Secure Idle Not on contract / Open market price	148.8500	Y	148.85
1.00	STOR00738 / DF4	Decked DF4/Rear Storage System, 18 Ford F150 POLICE 5.5" Be / MSRP \$1,249.99	1,185.0000	Y	1,185.00
1.00	VACC01705 / AT1	Decked AT1 / 48 Inch Core Trax Tie Down System Not on contract / Open market price / MSRP \$110.00	108.7500	Y	108.75
1.00	VACC01706 / AD1	Decked AD1 / Drawer Lock Set with Matching Keys Not on contract / Open market price / MSRP \$45.00	30.0000	Y	30.00
1.00	VACC01707 / AD2	Decked AD2 / Drawer Divider Set / Four Pack Not on contract / Open market price / MSRP \$20.00	15.0000	Y	15.00
1.00	PATC00231 / SM001	Patrol Power, Gen2, Univ Surface Mount Contract price of 35% off Patrol Power MSRP of \$885.00	575.2500	Y	575.25
1.00	VACC00885 / Graphics	Graphics Kit / As Per San Luis PD Specs	520.8900	Y	520.89

Quotation continued on next page ...



# Quotation

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2021 F-150 / Slick Top Full Patrol / H		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Not on contract / Open market price			
1.00	GRAP90001 / Graphics	Graphics Installation Not on contract / Open market price	320.0000	N	320.00
2.00	INST00172 / BR0062	Bracket for Mounting LED Lights in the Rear Window Not on contract / Open market price	9.9900	Y	19.98
1.00	INST05440 / AEP-Misc	Shop Supplies	75.0000	Y	75.00
55.00	LABO90001 / AEP INSTALL	All Labor Charges to Install All Above Equipment EVT-Certified Technician Labor Fixed contract labor rate of \$65.00 per hour	65.0000	N	3,575.00
5.00	LABO90001 / AEP INSTALL	Additional Laboe Charge to Pre-Wire per Yuma Wireless Specs EVT-Certified Technician Labor Fixed contract labor rate of \$65.00 per hour	65.0000	N	325.00
		Inbound freight charges for all the above equipment		N	450.00
		*** Customer Supplied Equipment ***			
3.00	INST05685 / CSM	NMOKHFUC Coax Cable	0.0000	N	0.00
2.00	INST05685 / CSM	RFT-1202-2T TNC Male RG58 Connector	0.0000	N	0.00

Quotation continued on next page ...



# Quotation

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Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 F-150 / Slick Top Full Patrol / H		SAN10606	BPY	Oct 16, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Ford	F-150 SSV		Yavapai County Contract # 2018-346

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
1.00	INST05685 / CSM	081-115BK-1000 Mini UHF RG58 Connector	0.0000	N	0.00
1.00	INST05685 / CSM	BMLPVMB / LTE Antenna	0.0000	N	0.00
1.00	INST05685 / CSM	GPS-NMO Low Profile GPS Antenna	0.0000	N	0.00
1.00	INST05685 / CSM	BMAX7633S 760-870 MHz Antenna	0.0000	N	0.00
1.00	INST05685 / CSM	Motorola XTL 5000 InterDeck Cable	0.0000	N	0.00
1.00	INST05685 / CSM	Motorola XTL 5000 Trunnion Mounting Bracket	0.0000	N	0.00
1.00	INST05685 / CSM	Motorola XTL 5000 Radio Speaker with Bracket	0.0000	N	0.00
1.00	INST05685 / CSM	Motorola XTL 5000 Remote Head Power Cable	0.0000	N	0.00
1.00	INST05685 / CSM	Motoroal XTL 5000 Radio Power Cable	0.0000	N	0.00

Thank you for the opportunity to earn your business Terms & Conditions: <ul style="list-style-type: none"> <li>• Estimates valid for 60 days</li> <li>• Orders will be invoiced upon notification of completion</li> <li>• Returns subject to 25% restocking fee. No returns on special order items.</li> <li>• Credit Card payments accepted for payments of orders/invoicing totaling \$10,000 or less only.</li> </ul> SIGNATURE (not required if PO/contract is issued) _____	<b>Parts</b>	<b>15,445.93</b>
	<b>Labor / Services</b>	<b>4,220.00</b>
	<b>Trans / Trip / Fee</b>	<b>450.00</b>
	<b>Shipping</b>	<b>0.00</b>
	<b>Order Discount</b>	<b>0.00</b>
	<b>Subtotal</b>	<b>20,115.93</b>
	<b>Total sales tax</b>	<b>1,328.35</b>
	<b>Total order</b>	<b>21,444.28</b>