



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-329137-44424.810TR

Issued: 08/16/2021

Quote Expiration:

EST Contract Start Date: 09/01/2021

Account Number: 122134

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery-1030 E UNION ST 1030 E UNION ST SAN LUIS, AZ 85349 USA	San Luis Police Dept. - AZ PO Box 3720 San Luis, AZ 85349-3720 USA Email: miguel@borderfitness.com

SALES REPRESENTATIVE	PRIMARY CONTACT
Thom Ruseva-Mahan Phone: +1 4804148450 Email: tmahan@axon.com Fax: +1 4809993359	Miguel Alvarez Phone: (928) 271-7256 Email: malvarez@sanluisaz.gov Fax: (928) 341-2477

Program Length	60 Months
TOTAL COST	\$281,488.00
ESTIMATED TOTAL W/ TAX	\$281,488.00

Bundle Savings	\$66,523.80
Additional Savings	\$2,379.00
TOTAL SAVINGS	\$68,902.80

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Upfront	Sep, 2021	\$281,488.00

Quote Details

Bundle Summary

Item	Description	QTY
AB3C	AB3 Camera Bundle	47
BWCamTAP	Body Worn Camera TAP Bundle	47
AB31BD	AB3 1-Bay Dock Bundle	47
AB3MBD	AB3 Multi Bay Dock Bundle	1
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	47
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1
ProLicense	Pro License Bundle	6
BasicLicense	Basic License Bundle	43
DynamicBundle	Dynamic Bundle	1
AB3C	AB3 Camera Bundle	1
BWCamTAP	Body Worn Camera TAP Bundle	1

Individual Items USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	73680	RESPOND DEVICE PLUS LICENSE	47	\$1,140.00	0.00%	\$5,739.49	\$1,140.00	\$53,580.00

Bundle: AB3 Camera Bundle Quantity: 47 Start: 9/1/2021 End: 8/31/2026 Total: 32853 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10	47	\$699.00	0.00%	\$2,644.67	\$699.00	\$32,853.00
Spare Camera	73202	AXON BODY 3 - NA10	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Camera Mount	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	47	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	47	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Spare Mounts	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	5	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Spare USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	5	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: Body Worn Camera TAP Bundle Quantity: 47 Start: 9/1/2021 End: 8/31/2026 Total: 78960 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	47	\$513.02	26.73%	\$1,941.00	\$513.02	\$24,111.87
Camera Refresh 1 with	73309	AXON CAMERA REFRESH ONE	48	\$553.17	26.73%	\$2,137.4	\$553.17	\$26,552.11

Spares						5		
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	48	\$578.81	26.73%	\$2,236.53	\$578.81	\$27,783.00
Spare Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	1	\$513.02	26.73%	\$41.30	\$513.02	\$513.02

Bundle: AB3 1-Bay Dock Bundle Quantity: 47 Start: 9/1/2021 End: 8/31/2026 Total: 9400 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
1-Bay Dock	74211	AXON BODY 3 - 1 BAY DOCK	47	\$200.00	0.00%	\$756.70	\$200.00	\$9,400.00
1-Bay Power Cord	71104	NORTH AMER POWER CORD FOR AB3 1-BAY DOCK	47	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: AB3 Multi Bay Dock Bundle Quantity: 1 Start: 9/1/2021 End: 8/31/2026 Total: 1495 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	1	\$1,495.00	0.00%	\$120.35	\$1,495.00	\$1,495.00
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: Body Worn Camera Single-Bay Dock TAP Bundle Quantity: 47 Start: 9/1/2021 End: 8/31/2026 Total: 25380 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock Warranty	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	47	\$143.71	56.45%	\$543.72	\$143.71	\$6,754.35
Single-bay Dock Refresh 1	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	47	\$193.79	56.45%	\$733.21	\$193.79	\$9,108.15
Single-bay Dock Refresh 2	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	47	\$202.50	56.45%	\$766.15	\$202.50	\$9,517.50

Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle Quantity: 1 Start: 9/1/2021 End: 8/31/2026 Total: 1770 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	\$489.62	61.14%	\$39.42	\$489.62	\$489.62
Multi-Bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	\$625.62	61.14%	\$50.36	\$625.62	\$625.62
Multi-Bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	\$654.76	61.14%	\$52.71	\$654.76	\$654.76

Bundle: Pro License Bundle Quantity: 6 Start: 9/1/2021 End: 8/31/2026 Total: 14040 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	6	\$2,270.15	2.99%	\$1,459.07	\$2,270.15	\$13,620.90
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	18	\$23.28	2.99%	\$44.89	\$23.28	\$419.10

Bundle: Basic License Bundle Quantity: 43 Start: 9/1/2021 End: 8/31/2026 Total: 38700 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
E.com License	73840	EVIDENCE.COM BASIC LICENSE	43	\$876.62	2.60%	\$4,037.87	\$876.62	\$37,694.81
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	43	\$23.38	2.60%	\$107.68	\$23.38	\$1,005.19

Bundle: Dynamic Bundle Quantity: 1 Start: 9/1/2021 End: 8/31/2026 Total: 25310 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	85144	AXON STARTER	1	\$2,750.00	0.00%	\$0.00	\$2,750.00	\$2,750.00
Other	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	940	\$24.00	0.00%	\$2,416.63	\$24.00	\$22,560.00

Bundle: AB3 Camera Bundle Quantity: 1 Start: 9/1/2021 End: 8/31/2026 Total: 0 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10	1	\$699.00	100.00%	\$0.00	\$0.00	\$0.00
Camera Mount	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: Body Worn Camera TAP Bundle Quantity: 1 Start: 9/1/2021 End: 8/31/2026 Total: 0 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	1	\$523.93	100.00%	\$0.00	\$0.00	\$0.00
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	1	\$564.94	100.00%	\$0.00	\$0.00	\$0.00
Camera Refresh 2 with	73310	AXON CAMERA REFRESH TWO	1	\$591.13	100.00%	\$0.00	\$0.00	\$0.00

Spares									
--------	--	--	--	--	--	--	--	--	--

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/16/2021