



NOTICE OF WORK SESSION

In accordance with § 38-431.01 of the Arizona Revised Statutes of the State of Arizona, notice is hereby given to the Members of City Council and to the general public that the Mayor and Council of the City of San Luis, Arizona, will hold a Work Session meeting at 6:00 p.m., Wednesday, May 17, 2023. The Work Session will take place at the City Council Chambers, located at 1090 E. Union Street, San Luis, Arizona, 85349. The public is invited to attend the open meeting.

In accordance with the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973, the City of San Luis does not discriminate on the basis of disability in the admission of or access to, or treatment of employment in its programs, activities, or services. For information regarding rights and provisions of the ADA or Section 504, or to request reasonable accommodations for participation in City programs, activities or services contact: ADA/Section 504 Coordinator, City of San Luis Human Resources Department, 1090 E. Union Street, San Luis, Arizona, 85349; (928) 341-8520.

Notice is hereby given that pursuant to A.R.S. § 1-602.A.9, subject to certain specified statutory exceptions, parents have a right to consent before the State or any of its political subdivisions make a video or audio recording of a minor child. Meetings of the City Council are audio and/or video recorded, and, as a result, proceedings in which children are present may be subject to such recordings. Parents in order to exercise their rights may either file written consent with the City Clerk to such recordings, or take personal action to ensure that their child or children are not present when a recording may be made. If a child is present at the time a recording is made, the City will assume that the rights afforded parents pursuant to A.R.S. § 1-602.A.9 have been waived.

THIS NOTICE IS GIVEN BY:

/s/ Sonia Cornelio, City Clerk

AVISO DE SESION DE TRABAJO

De acuerdo con los Estatutos del Estado de Arizona A.R.S. § 38-431.01, se le informa a los miembros del Cabildo y al público en general que el Alcalde y el Cabildo, tendrán una Sesión de Trabajo a las 6:00 p.m., el día Miércoles, 17 de Mayo del 2023. La junta se llevará a cabo en la Sala del Cabildo, ubicada en el 1090 E. Union Street, San Luis, Arizona, 85349. El público está invitado a la junta.

De acuerdo con el Acta de Americanos con Discapacidades y la Sección 504 del Acta de Rehabilitación del 1973, la Ciudad de San Luis, Arizona no discrimina por causa de discapacidad la admisión y acceso a sus programas, actividades, servicios o en el trato en cuanto a empleo. Para más información referente a derechos y provisiones del Acta de Americanos con Discapacidades o Sección 504, o para solicitar adaptaciones que sean razonables para la participación en programas, actividades o servicios de la Ciudad, contactar al: Coordinador del Acta de Americanos con Discapacidades/Sección 504, Departamento de Recursos Humanos de la Ciudad de San Luis, Arizona, ubicado en el 1090 E. Union Street, San Luis, Arizona, 85349; (928) 341-8520.

Por medio de este aviso y de acuerdo con los Estatutos del Estado de Arizona A.R.S § 1-602.A.9, sujeto a ciertas excepciones reglamentarias, los padres de familia tienen el derecho de dar el consentimiento ante el Estado o cualquiera de sus subdivisiones políticas para hacer una grabación de audio o video de su hijo menor de edad. Las juntas del Cabildo se graban en audio y/o video y como resultado, el hecho de que haya menores presentes puede ser sujeto a que sean grabados. Para que los padres de familia puedan ejercer sus derechos pueden dar el consentimiento por escrito con la Secretaria de la Ciudad a tal grabación, o tomar acción personal para asegurarse que su hijo menor no esté presente cuando la grabación se lleve a cabo. Si un menor de edad está presente en el momento de la grabación, la Ciudad asumirá que los padres de familia están cediendo los derechos sobre una posible grabación de acuerdo con los Estatutos del Estado de Arizona A.R.S. § 1-602.A.9.

ESTE AVISO ES DADO POR:

/f/ Sonia Cornelio, Actuaría de la Ciudad



AMENDED ON 5/16/2023

AGENDA
Work Session
San Luis City Council
Council Chambers
1090 E. Union Street
San Luis, AZ 85349
May 17, 2023
6:00 p.m.

PLEASE TAKE NOTICE THAT MEMBERS OF THE CITY COUNCIL WILL ATTEND EITHER IN PERSON, TELEPHONE, OR VIDEO CONFERENCE COMMUNICATION. THE MAYOR OR ACTING MAYOR FOR THIS MEETING MAY CHANGE THE ORDER OF THE ITEMS; IF AUTHORIZED BY LAW AND BY A MAJORITY VOTE OF A QUORUM OF CITY COUNCIL MEMBERS PRESENT, AN EXECUTIVE SESSION WILL BE HELD IMMEDIATELY FOLLOWING THE VOTE IN ACCORDANCE WITH A.R.S. § 38-431.03(A) AND THE MEETING WILL BE TEMPORARILY RECESSED WHILE THE CITY COUNCIL RETIRES TO EXECUTIVE SESSION WHICH WILL NOT BE OPEN TO THE PUBLIC.

TENGA EN CUENTA QUE LOS MIEMBROS DEL CABILDO DE LA CIUDAD ASISTIRÁN EN PERSONA, TELÉFONO O COMUNICACIÓN POR VIDEO CONFERENCIA. LA ALCALDESA O ALCALDE INTERINO DE ESTA REUNIÓN PUEDE CAMBIAR EL ORDEN DE LOS TEMAS; SI ESTÁ AUTORIZADO POR LA LEY Y POR MAYORÍA DE VOTOS DE UN QUÓRUM DE MIEMBROS DEL CABILDO PRESENTES, SE LLEVARÁ A CABO UNA SESIÓN EJECUTIVA INMEDIATAMENTE DESPUÉS DE LA VOTACIÓN DE ACUERDO CON LOS ESTATUTOS DEL ESTADO DE ARIZONA A.R.S. § 38-431.03 (A) Y LA REUNIÓN SERÁ TEMPORALMENTE RECESADA MIENTRAS EL CABILDO DE LA CIUDAD SE RETIRE A UNA SESIÓN EJECUTIVA QUE NO ESTARÁ ABIERTA AL PÚBLICO.

1. CALL TO ORDER/ROLL CALL

2. ITEMS FOR DISCUSSION ONLY:

- 2. A.** Discussion and possible directions to staff on any and all matters regarding City Council's Budget Line Items for Contractual Services, Council Sponsorships & Pledges, and Dues and Subscriptions for the fiscal year starting July 1, 2023. **(Ralph Velez, Interim City Manager)**
- 2. B.** Discussion and possible directions to staff on any and all matters regarding establishing by ordinance an organized process of application and award of grants for public purpose activities that benefit the residents of the City of San Luis. **(Ralph Velez, Interim City Manager)**
- 2. C.** Discussion and possible directions to staff on any and all matters regarding the use of the Arnold Cordova Building at 731 North William Brooks starting in September 2023. **(Jenny Torres, Assistant City Manager)**

3. ADJOURNMENT

IN THE EVENT A MAJORITY OF THE COUNCIL IS NOT PRESENT, AN INFORMAL WORK SESSION MAY BE HELD.



AGENDA ITEM REVIEW FORM

Work Session

2. A.

Meeting Date: 05/17/2023

Department Head: Kay Macuil, City Attorney, Attorney's Office

Submitted By: Kay Macuil, City Attorney, Attorney's Office

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding City Council's Budget Line Items for Contractual Services, Council Sponsorships & Pledges, and Dues and Subscriptions for the fiscal year starting July 1, 2023. **(Ralph Velez, Interim City Manager)**

SUMMARY:

Staff is compiled information from the twenty-nine (29) agencies for two of the Council's budget categories (Contractual Services and Dues & Subscriptions). Last year the total budget for the combination of Contractual Services, Sponsorships & Pledges, and Dues and Subscriptions was \$792,484. However, the one-time expense from YCAT for \$158,920.00 will not be needed this year.

This year, if everything is funded, the total will be \$645,180.99. Many agencies submitted reports without the request, they may make a verbal request at the meeting. Staff relayed to keep presentations to 5 minutes.

There is one new request this year.

The Small Business Development Center is requesting from all the cities and towns in Yuma County and Yuma County, a forty-cent per capita contribution. For San Luis, using the July 1, 2022, estimate from the Arizona Office of Economic Opportunity of 34,075, the request is for \$13,630.

PPEP's request to remain in the old library building for an additional 24 months rather than vacating on September 5, 2023, will be handled in a separate agenda item

The attachments to this item include last year's and this year's Excel spreadsheet, agency reports, agency requests, Off-Road Expo's withdrawal email, and dues & subscription invoice estimates.

This year, we will also include some of the city's costs etc., in-kind expenses incurred in support of the community group-run events. (See attachments numbers 20 and 21 for the Police Department and Park and Recreation. Public Works has also contributed with staff, equipment and traffic control cones etc.)

A change this year to the usual Excel spreadsheet, the Contractual Services list for consideration is grouped alphabetically by category rather than in the chronological order they were added to the list over the years.

Starting with Luis Ramirez, which is the only contract in the Consultant category, followed by the categories of Economic Development,

Education,
Events (non-city organized),
Food for the Low-Income,
IGA (which is an abbreviation for Intergovernmental Agreements),
Newspaper,
Services for Animals (the only contract in this category is the Humane Society of Yuma),
Support for Survivors of Abuse (the only contract in this category is Amberly's Place),
Support for Survivors of Cancer

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible directions to staff only, no action item.

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	No
CITY/STATE/FEDERAL FUNDS:	Please see the Fiscal Impact Statement
TOTAL:	Please see the Fiscal Impact Statement
BUDGETED AMOUNT:	Please see the Fiscal Impact Statement
AVAILABLE AMOUNT TO TRANSFER:	Please see the Fiscal Impact Statement
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	Please see the Fiscal Impact Statement
FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):	

This is a discussion-only item on budgeting Council's Contractual Services, Sponsorships & Pledges, Dues & Subscriptions fiscal year starting July 1, 2023.

Attachments

2022 Approved Budget
Council Contracts Dues
Ramirez Base Proposal
Ramirez Fed Lands Assistance
Ramirez Report
GYEDC Request
GYEDC Mid-year report
Small Business Dev Ctr Request
Small Business Dev Ctr Flyer
Small Business Dev Ctr Report
AIFC Report
Children's Museum Passes
Children's Museum Open
PPEP Youth Build Request
PPEP Youth Build Report
Chicano Art Walk Flyer

Off-Road Expo - email: No Request
Film Festival & ComiCon Report
Film Festival Flyer
City's Parks & Rec Support of Community Group Events
City's Police Support of Community Group Events
Food Bank Request
Food Bank Report
4FrontED Report
GYPA Request
GYPA Report
YCAT Request
HSOY email on Spay Neuter Clinics
Amberly's Place Report
Ariz League of Cities & Towns
Arizona-Mexico Commission
Border Trade Alliance
NALEO
National League of Cities
Yuma County Chamber of Commerce
YMPO
Yuma Sun Year Subscription
Presentation - SBDC Service
Presentation - Film Festival ComiCon
Presentation - GYPA Report
Presentation - Amberly's Report

FY 2022-2023 BUDGET		City Council Contracts, Contributions, Dues Budget					
Agency*	Approved Budget* FY 2021-2022	Agency Requests Increase or new* FY 2022-2023	Total Request* WS 5/4/2022	Notes & Reason for Agency's Increase Request	Council Direction 5/4/2022	WS	Revised
80000 CONTRACTUAL SERVICES							
2 Ramirez Advisors Inter-National, LLC	\$ 55,000.00	\$ 5,000.00	\$ 60,000.00	Increased activity on POE 1			\$ 60,000
2 Ramirez Advisors Inter-National, LLC (Travel)		\$ 1,500.00	\$ 1,500.00	*Contingent Travel Expenses			\$ 1,500
3 Greater Yuma Eco. Dev. Corp.	\$ 57,508.00	\$ 6,262.00	\$ 63,770.00	Last yearly increase			\$ 63,770
4 4FrontED (IGA Contribution)	\$ 7,950.00	\$ -	\$ 7,950.00	2020 Pop 39,705 x 20¢			\$ 7,950
5 Greater Yuma Port Authority (IGA Contribution)	\$ 50,000.00	\$ -	\$ 50,000.00				\$ 50,000
6 YCAT-YCIPTA (IGA Contribution)	\$ 88,216.25	\$ 31,683.75	\$ 119,900.00	**Presentation			\$ 119,900
7 YCTA-YCITPA (IGA) One-Time Contribution	\$ -	\$ 158,920.00	\$ 158,920.00	**Presentation			\$ 158,920
Newspaper Publications: (No request associated)	\$ 25,000.00	\$ -	\$ 25,000.00				\$ 25,000
8 Humane Society of Yuma: Animal Shelter	\$ 50,000.00	\$ -	\$ 50,000.00				\$ 50,000
8A Humane Society of Yuma: Spay/Neuter Clinics	\$ 5,000.00	\$ -	\$ 5,000.00	Not used, paid with grants			\$ 5,000
9 Amberly's Place	\$ 42,000.00	\$ -	\$ 42,000.00				\$ 42,000
10 Yuma Community Food Bank ("YCFB")	\$ 25,000.00	\$ 5,000.00	\$ 30,000.00	Inflation			\$ 30,000
10A YCFB Youth Snack Program (No request)	\$ -	\$ -	\$ -	Program on hold			\$ -
YCFB Cold Food Storage Unit (No request)	\$ -	\$ -	\$ -	Future MOU, \$0.00			\$ -
11 Gethsemani Food Ministry	\$ 7,000.00	\$ -	\$ 7,000.00				\$ 7,000
12 San Luis Film Festival	\$ 5,000.00	\$ -	\$ 5,000.00				\$ 5,000
13 Blazing Desert ComicCon	\$ 5,000.00	\$ -	\$ 5,000.00				\$ 5,000
14 Off-Road Expo San Luis	\$ 10,000.00	\$ 10,000.00	\$ 20,000.00	Title-Level Sponsorship			\$ 20,000
15 PPEP (Youth Build)	\$ 30,000.00	\$ -	\$ 30,000.00				\$ 30,000
16 San Luis Chamber of Commerce	\$ -	\$ 25,000.00	\$ 25,000.00	New Group	Not Approved		\$ -
17 Arizona Interagency Farmworkers Coalition	\$ 5,000.00	\$ -	\$ 5,000.00		Increase 1,000		\$ 6,000
18 Cancer Support Group of Yuma County	\$ 5,000.00	\$ -	\$ 5,000.00	(Not Used last year)			\$ 5,000
19 Children's Museum of Yuma County	\$ -	\$ 10,000.00	\$ 10,000.00	New			\$ 10,000
20 Arte En La Calle	\$ -	\$ 5,000.00	\$ 5,000.00	New			\$ 5,000
21 Cesar Chavez Life & Legacy Committee	\$ -	\$ 9,000.00	\$ 9,000.00	New	Increase 1,000		\$ 10,000
Sub Total for Contractual Services	\$ 472,674.25	\$ 267,365.75	\$ 740,040.00		\$ (23,000.00)		\$ 717,040
		Balance Verification	\$ 740,040.00				
80007 COUNCIL SPONSORSHIPS & PLEDGES							
30 Civic Contributions: (No request associated)	\$ 22,000.00	\$ -	\$ 22,000.00				\$ 22,000
31 Gadsden Marching Band (No request)	\$ -	\$ -	\$ -				\$ -
Sub Total for Sponsorships & Pledges	\$ 22,000.00	\$ -	\$ 22,000.00		\$ -		\$ 22,000
		Balance Verification	\$ 22,000.00				
60020 DUES & SUBSCRIPTIONS							
41 Arizona League of Cities & Towns	\$ 22,385.00	\$ 955.00	\$ 23,340.00	Based on 2020 Census Pop.			\$ 23,340
42 Arizona Mexico Commission	\$ 1,500.00	\$ -	\$ 1,500.00				\$ 1,500
43 Border Trade Alliance	\$ 10,000.00	\$ -	\$ 10,000.00				\$ 10,000
44 JCG Technologies (Recording Software)	\$ 6,462.00	\$ (5,892.00)	\$ 570.00	Less, 2 years prior, \$567.22	Move to Software Support		\$ -
45 NALEO	\$ 700.00	\$ (120.00)	\$ 580.00	Less, Special Group Rate			\$ 580
46 National League of Cities	\$ 1,960.00	\$ 1,660.00	\$ 3,620.00	1st yr 2020Census New Cat			\$ 3,620
47 Yuma County Chamber of Commerce	\$ 660.00	\$ -	\$ 660.00				\$ 660
48 YMPO (Organized under ARS 28-7009 & 9-500.17)	\$ 7,917.26	\$ 5,646.83	\$ 13,564.09	***Fed Grant up, match up	Original increase amount is 5646.83		\$ 13,564
49 Yuma Sun Newspaper Subscription	\$ 170.00	\$ 10.00	\$ 180.00	Price up on-line, \$198 print			\$ 180
WAEDD (No request, Dissolved last year)	\$ 3,569.00	\$ (3,569.00)	\$ -	Last Year Not Used, Dissolved			\$ -
Subtotal for Dues and Subscriptions	\$ 55,323.26	\$ (1,309.17)	\$ 54,014.09		\$ -		\$ 53,444
		Balance Verification	\$ 54,014.09				
Grand Total	\$ 549,997.51	\$ 266,056.58	\$ 816,054.09		\$ (23,570.00)		\$ 792,484
		Balance Verification	\$ 816,054.09		Balance Verification		\$ 792,484
Agency	FY 2022	Increase	FY 2023	Notes			
*The yellow highlighted agencies sent a request letter, an invoice or there is other documentation.	*The dollar amounts in this column are rounded up to the nearest \$10 increment or to an increment that will calculate a rounded number for the request total. For exact amounts see attachments.	*Increases in this column are rounded up to the nearest \$10 increment or to an increment that will calculate a rounded number for the request total. For exact amounts see attachments.	*The total amounts in this column are rounded up to the nearest \$10 increment.	*Ramirez Advisers: \$1,500.00 Travel expenses have always been in the annual contract, but have not been listed before. Ramirez Advisers has never charged for travel expenses. It is included as a possible contingency. **YCAT-YCIPTA Representatives will present the multiple causes of the large increase. ***YMPO Actual assessment for current fiscal year 2021-2022 was estimated and budgeted at \$7,917.26, but the actual dues were \$10,940.67 received April 18, 2022. Actual cost increase is \$2,629.33			

FY 2023-2024 BUDGET		City Council Contracts, Contributions, Dues Budget					
✓*	Service Category and Agency Name	Approved Budget + any Approved Contracts** FY 2022-2023	Agency Requests Change FY 2023-2024	Total Request for May 17, 2023*	Notes & Reason for Agency's Difference from Last Year	Council Direction Dollar Amount Increase or Decrease May 17, 2023	Revised if all estimated requests funded
80000 CONTRACTUAL SERVICES							
1	✓ Consultant: Ramirez Advisors Inter-National ("RAI-N")	\$ 60,000.00	\$ 33,000.00	\$ 93,000.00	POE + Acquiring Federal Land		\$ 93,000.00
	✓ Consultant: RAI-N Travel Contingency	\$ 1,500.00	\$ -	\$ 1,500.00			\$ 1,500.00
2	✓ Economic Development: Greater Yuma Eco. Dev. Corp.	\$ 63,770.00	\$ (7.00)	\$ 63,763.00	Not rounding to nearest \$10 this year		\$ 63,763.00
3	✓ Economic Development: Small Business Development Center	\$ -	\$ 13,630.00	\$ 13,630.00	New request. Per Capita 40 cents		\$ 13,630.00
	Economic Development: San Luis Chamber of Commerce	\$ -	\$ -	\$ -	Non-existent		\$ -
4	Education: Arizona Interagency Farmworkers Coalition	\$ 6,000.00	\$ -	\$ 6,000.00			\$ 6,000.00
5	Education: Children's Museum of Yuma County	\$ 10,000.00	\$ -	\$ 10,000.00	Museum opened in April. Submitted 700 family passes. Didn't provide local exhibitions & did not invoice \$10K for last year 2022-2023		\$ 10,000.00
6	Education:PPEP(Portable Practical Educational Preparation)-Youth Build	\$ 30,000.00	\$ (10,000.00)	\$ 20,000.00	Request for \$20,000 (\$10,000 less from last year)		\$ 20,000.00
7	Event: Chicano Art Collective(Chicano Art Walk)	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
8	Event: Comité De Bien Estar(Cesar Chavez Life & Legacy Celebration)	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
9	Event: Comité De Bien Estar(Off-Road Expo San Luis)	\$ 20,000.00	\$ (20,000.00)	\$ -	email that not submitting request		\$ -
10	Event: Yuma Co. Arts & Culture Group(Blazing Desert ComiCon)	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
11	Event: Yuma Co. Arts & Culture Group (San Luis Film Festival)	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
For information al purposes, the Departments of Parks and Recreation and the Police prepared the attached list of their departments' support of community events.							
12	Food to Low-Income: Gethsemani Food Ministry	\$ 7,000.00	\$ -	\$ 7,000.00			\$ 7,000.00
13	Food to Low-Income: Yuma Community Food Bank ("YCFB")	\$ 30,000.00	\$ -	\$ 30,000.00			\$ 30,000.00
	Food to Low-Income: YCFB Youth Snack Program	\$ -	\$ -	\$ -	No additional cost, included in the above-request		\$ -
	Food to Low-Income: YCFB Cold Storage Unit	\$ -	\$ -	\$ -	No Cost, MOU approved Jan 11, 2023		\$ -
14	IGA: 4FrontED	\$ 7,950.00	\$ -	\$ 7,950.00			\$ 7,950.00
15	✓ IGA: Greater Yuma Port Authority ("GYPA")	\$ 50,000.00	\$ -	\$ 50,000.00			\$ 50,000.00
16	✓ IGA YCAT-YCIPTA	\$ 119,891.43	\$ 5,994.57	\$ 125,886.00	Proposed 5% increase for the local match for the grant. On the YCAT Board Agenda May 30		\$ 125,886.00
	IGA YCAT-YCIPTA One-Time Contribution for FY 2022-2023	\$ 158,920.00	\$ (158,920.00)	\$ -	One-Time Contribution Last FY 2022-2023		\$ -
17	Newspaper: City Announcements(No Request Associated)	\$ 25,000.00	\$ -	\$ 25,000.00			\$ 25,000.00
18	Srvc for Animals: Humane Society of Yuma("HSOY")-Kennel Vaccination	\$ 50,000.00	\$ -	\$ 50,000.00			\$ 50,000.00
19	Srvc for Animals: HSOY-Spay-Neuter Clinics	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
20	Support for Survivors of Abuse: Amberly's Place	\$ 42,000.00	\$ -	\$ 42,000.00			\$ 42,000.00
21	Support for Survivors of Cancer: Comité De Bien Estar	\$ 5,000.00	\$ -	\$ 5,000.00			\$ 5,000.00
	Sub Total for Contractual Services	\$ 712,031.43	\$ (136,302.43)	\$ 575,729.00			\$ 575,729.00
			Balance Verification	\$ 575,729.00			
80007 COUNCIL SPONSORSHIPS & PLEDGES							
31	Civic Contributions: (No request associated)	\$ 22,000.00	\$ -	\$ 22,000.00			\$ 22,000.00
32	Gadsden Marching Band (No request since 2017)	\$ -	\$ -	\$ -			\$ -
	Sub Total for Sponsorships & Pledges	\$ 22,000.00	\$ -	\$ 22,000.00		\$ -	\$ 22,000.00
			Balance Verification	\$ 22,000.00			
60020 DUES & SUBSCRIPTIONS							
41	Arizona League of Cities & Towns	\$ 23,340.00	\$ 2,066.00	\$ 25,406.00	Increase on 2021 census estimate		\$ 25,406.00
42	Arizona Mexico Commission	\$ 1,500.00	\$ -	\$ 1,500.00			\$ 1,500.00
43	Border Trade Alliance	\$ 10,000.00	\$ -	\$ 10,000.00	Same, but estimate, invoice January		\$ 10,000.00
44	NALEO	\$ 580.00	\$ (55.00)	\$ 525.00	Decrease for group rate		\$ 525.00
45	National League of Cities	\$ 3,620.00	\$ (1,556.00)	\$ 2,064.00	Decrease based on Consumer Price Index		\$ 2,064.00
46	Yuma County Chamber of Commerce	\$ 660.00	\$ 65.00	\$ 725.00	Increase current charge		\$ 725.00
47	YMPO (Required for Federal Transportation Funds)	\$ 13,564.09	\$ 487.90	\$ 14,051.99	Increase federal match, estimate- final December		\$ 14,051.99
48	Yuma Sun Newspaper Subscription	\$ 180.00	\$ 42.00	\$ 222.00	Increase current charge		\$ 222.00
	Subtotal for Dues and Subscriptions	\$ 53,444.09	\$ 1,049.90	\$ 54,493.99		\$ -	\$ 54,493.99
			Balance Verification	\$ 54,493.99			
	Grand Total	\$ 787,475.52	\$ (135,252.53)	\$ 652,222.99			\$ 652,222.99
			Balance Verification	\$ 652,222.99		Balance Verification	\$ 652,222.99
	Agency	FY 2022-2023	Increase	FY 2023-2024	Notes		

* Checkmarks and bright yellow highlights indicate the city received a written request. Several agencies submitted reports or presentations without a dollar sum request.

The dollar amounts in the FY 2022-2023 column are from Council's approvals from **May 11, 2022, **August 10, 2022** (approval of the contract with the Children's Museum), and **February 22, 2023** (approval of the contracts for the Chicano Art Walk and Cesar Chavez Life & Legacy Celebrations).



May 10, 2023

The Honorable Nieves Riedel
Mayor
City of San Luis
1090 East Union Street
San Luis, Arizona 85349

Via electronic mail: rvelez@cityofsanluis.org

RE: Renewal of Contract for Professional Services

Dear Mayor Riedel,

First of all, on behalf of Ramírez Advisors Inter-National, LLC, (RAI-N), I want to reaffirm our commitment to working with you and the City of San Luis to help secure the completion of the San Luis I Modernization project and to implementing the necessary strategy to help secure the necessary commitments by Mexico to make the necessary investments on the Mexican side. Projects of this magnitude and repercussion require a long-term commitment and an unwavering focus. We are humbled by the continued support from the City of San Luis and look forward to our continued work with, city leadership and the community.

To that end, I want to thank you for the opportunity of presenting this contract renewal as the City works to leverage the investment by the federal government on the international ports of entry to serve as catalysts for the long-term economic growth of the region and to foster the improvement of the quality of life for the residents of the region.

OUR UNDERSTANDING

The City of San Luis is experiencing high rates of growth and is confronting a number of significant issues that stand to impact their long-term planning and the quality of life for the residents of the City.

The US Federal government is spending \$307 million to modernize the San Luis 1 port of entry, an generational investment with local and regional impacts. Much work needs to take place with the US The General Services Administration (GSA), and US Customs and Border Protection to ensure that the investment being made at San Luis I

offers the most benefits possible for San Luis and the entire region.

Additionally, there are various transportation and related infrastructure issues that need to be addressed to handle the expected growth in cross-border traffic and local population growth. As experienced in various other border communities, these types of projects typically serve as catalysts for growth. The challenge is to position the City and the region to be the beneficiary of that growth. Without appropriate planning, the City stands to be bypassed by the growth and be left to deal with the challenges associated with the growth and traffic.

OUR PROPOSAL

RAI-N, by working with you and the key representatives of the City, will work to help identify the key issues, work to define the areas of concern, help identify strategies to address the concerns and work to build consensus among key stakeholders. In particular, there are a number of key infrastructure projects under way or under consideration that can impact the regions long-term economic viability and sustainability, the opportunities for growth in key sectors and the quality of life for the residents of the region. Some of the projects are of an immediate nature and others will gain greater relevance in the long-run but all have to be considered as part of a broader economic development strategy for the region.

Among the key projects under consideration and are to be monitored – though this is not an all-inclusive list – are:

- The San Luis I Border Station Modernization Project;
- Working with Mexican authorities to advance the needed improvements to the Mexican side of the border at San Luis I;
- Promote the long-term strategy to allow cars to cross at San Luis II;
- By working with you and stakeholders, devise and implement strategies that promote the utilization of the San Luis II port of entry ;
- Others as they become better defined or as determined appropriate for consideration.

Among the various areas in which RAI-N will be directly involved, RAI-N will work with the City to achieve the following:

- Assisting in the preparation and dissemination of strategic information that outline the critical areas of need and/or projects;
- Assist the City of San Luis in the implementation of an outreach strategy at the Federal, state and binational levels to raise awareness of the needs of the region;
- Facilitate the dialogue, communication and interaction with key local, state and federal agencies, primarily with the General Services Administration (“GSA”), Customs and Border Protection (“CBP”), and the Arizona Department of Transportation (“ADOT”); and
- As determined appropriate and in full coordination with the US Counterparts, establish similar outreach efforts with the relevant federal, state and municipal entities on the Mexican side as it pertains to the port of entry projects.

In an effort to maintain the City informed of our activities and relevant matters, RAI-N will:

- Provide updates via electronic format to the City. At the request of the City of San Luis, all updates are to be provided to the City Manager and Deputy Manager. There will be additional exchanges of communication on as needed basis. Our experience has proven that more frequent reporting can result in an information overload for our clients and thus an inefficient use of time;
- We will continue our efforts to issue *#LuisOnTheBorder: San Luis* newsletter, a newsletter that has garnered a lot of attention from key leaders and decision makers throughout Arizona. This newsletter will be issued a minimum of twice per year. Additional editions may be issues depending on the issues and timeliness of information; and
- RAI-N, as determined appropriate, will participate in leadership meetings, both in person or via teleconference.

PROFESSIONAL STAFFING

Luis Ramirez will be primary point of contact for all services relating to this engagement. Other firm professionals will be involved in this engagement on as needed basis and as determined appropriate by RAI-N.

Should it be deemed appropriate by both the City and RAI-N that third-party professionals be required to provide complementary services in order to effectively

execute any portion of this engagement, RAI-N will work with you in order to secure those services. You will be responsible for payment of any third-party services.

OUR FEES AND EXPENSES

RAI-N will require an annual retainer of \$60,000 to be paid in 12 equal payments of \$5,000. The retainer reflects a discount of our standard fees, a discount that was requested by the City of San Luis.

Additionally, the City will cover all travel related and out of pocket expenses including but not limited to lodging, airfare and ground transportation as they pertain to this engagement. Invoices are due within 30 days of the date they are received. RAI-N will submit any and all expenses as a direct pass through, without any markup. Delays of more than 30 days in receiving payment will result in a 1% additional charge on a per month basis.

In an effort to help save money for the City, whenever possible and appropriate, RAI-N will travel by rental vehicle whenever ground travel is required. Should the use of a personal vehicle be required, RAI-N will adhere to the federal mileage reimbursement rate, as provided by the US General Services Administration of \$0.655/mile as of January 1, 2023 (source: GSA.gov).

RAI-N will request prior verification, either in hard copy or via electronic mail in order to incur any expenses in excess of \$100 on behalf of the City. We have found that seeking written approval for expenses that are of lesser quantities can be time consuming. Of course, we do not anticipate incurring any expenses without prior approval from you and a detailed reporting of all expenses will be submitted along with each invoice.

GENERAL TERMS AND CONDITIONS

The duration of this agreement shall be for one (1) year commencing from the date of execution. At the conclusion of that year, the City and RAI-N will jointly assess whether to renew, expand, modify or terminate this agreement. Additionally, either party shall have the option of terminating this agreement by providing a 30-day advance notice in writing and all fees owed to that termination date shall be paid to RAI-N as per the terms of this agreement.

RAI-N adheres to the strictest standards of ethics and professional behavior and provides professional services based on commonly accepted business principles, terms

and standards, unless otherwise indicated.

It is our practice to hold any and all information provided to us by our clients as confidential.

RAI-N will act as an independent contractor to you and the City, and RAI-N will be directly responsible for any compensation and/or coverage of benefits and taxes to any RAI-N personnel.

This engagement letter is presented to you and your leadership team only and is to be treated as confidential information at all times.

CONFIDENTIALITY OF INFORMATION; DISCLOSURE

RAI-N agrees to maintain in confidence all City or City related information which RAI-N may receive as a result of its work with the City. Further, RAI-N agrees that it will not disclose to anyone, for any reason, or use directly or indirectly to compete with the City or divulge such information that others may use directly or indirectly to compete with the City, any confidential information, including, but not limited to, City information, City lists, trade secrets, data, financial information, negotiation strategies, legal opinions and/or advice, etc., that may be accessible to RAI-N in connection with its working relationship with the City, without express permission of City.

It is understood that RAI-N maintains a working relationship with other persons and legal entities. RAI-N shall promptly disclose the names of all other governmental entities that it is working with in the Country of Mexico and the States of Arizona, or other locations in the United States and the projects that it is working on for the purpose of avoiding conflicts of interest between clients. City agrees that any information disclosed by RAI-N shall be treated as confidential information and must be treated as either private commercial trade secret information or as private work product information of RAI-N.

This agreement is subject to the cancellation provisions of A.R.S. §38-511.

CONCLUSION

Much work remains to be done on the modernization project, including the on-time and on-budget delivery of a project that meets the needs of the city and the region. We are confident that our direct experience in projects on the border, our

ability to interact with key stakeholder agencies and entities on both sides of the border and our fully bi-cultural and binational experience allows us to assure you that we will continue to be a value-added member of the City's leadership team. Should you find the terms of this proposal acceptable kindly sign and date it and return it at your earliest convenience.

Thank you in advance for the consideration you give to this proposal. We are excited about our continued work with you and the City on these very unique projects and we thank you for the consideration that you give to this proposal.

Respectfully,
FOR RAMIREZ ADVISORS INTER-NATIONAL, LLC



Luis E. Ramirez, MSFS
President

May 10, 2023

The Honorable Nieves Riedel
Mayor
City of San Luis
1090 East Union Street
San Luis, Arizona 85349

Via electronic mail: rvelez@cityofsanluis.org

RE: Addendum to Contract for Professional Services

Dear Mayor Riedel,

On behalf of Ramírez Advisors Inter-National, LLC, (RAI-N), and after extensive dialogue with members of the City of San Luis Administration team, we are presenting this addendum to our ongoing contract for professional services with the City of San Luis. We are excited about the opportunity of expanding our engagement and help the city achieve broader goals that contribute to the community's growth and development.

OUR UNDERSTANDING

RAI-N is currently working with the city to advance the need to modernize the ports of entry at San Luis. But the city has multiple areas of need and there are some opportunities that require a dedicated effort on several initiatives that entail RAI-N assisting the city's leadership team in implementing multiyear approaches to advocacy, positioning, building stakeholder support and identifying opportunities to secure funding or resources of strategic interest for the city.

As we have demonstrated over the years, RAI-N has responded to multiple requests for assistance that have fallen beyond the scope of work of the current contract. We had done this without seeking changes to the remuneration agreement because we are strong believers in the potential of the city and the region and because we are fervent believers that though it may not be an item specific to the ports of entry, they contribute to the quality of life for the residents of the city and the region.

City leadership identified three new areas in which RAI-N may be of assistance. (1) The city is currently working the transfer of land from the Department of the Interior, principally from the Bureau of Reclamation and the Bureau of Land Management. (2)

The city is in the process of negotiating some additional water rights that would greatly contribute to the industrial, commercial, and residential growth of the community. (3) The city is engaged in a dialogue with the US Postal Service over the poor and limited service in the community.

OUR PROPOSAL

RAI-N will hold a meeting with city leadership to better understand efforts to date, including letters, communiques, stakeholder support, and other related efforts or initiatives in order to ensure that we do not duplicate any efforts.

In a coordinated effort with the city, we will develop an advocacy and position strategy to help the city secure the transfer of the land in question to the east.

RAI-N will also assist the city in negotiations on the additional water rights, including identifying potential development partners for the development of the related infrastructure for the transport and possible treatment of the water.

RAI-N will work with the Arizona Congressional delegation and other strategic stakeholders to implement a strategy for raising awareness of the limitations of the Postal Service in San Luis and work to implement strategies that offer solutions for the city.

As always, RAI-N stands ready to provide assistance to the city on these and other related issues as we remain committed to efforts that improve the quality of life for residents of the city and the region.

OUR FEES AND EXPENSES

RAI-N will require an increase of \$2,750 per month to the current retainer. Additionally, the city will cover all travel related and out of pocket expenses including but not limited to lodging, airfare, and ground transportation as they pertain to this engagement. Invoices are due within 30 days of the date they are received. RAI-N will submit any and all expenses as a direct pass through, without any markup. Delays of more than 30 days in receiving payment will result in a 1% additional charge on a per month basis.

GENERAL TERMS AND CONDITIONS

All general terms and conditions of the current agreement remain in effect in the contractual agreement between the city and RAI-N.

This engagement letter is presented to you and your leadership team only and is to be treated as confidential information at all times.

CONCLUSION

We are excited about the opportunity to expanding our engagement with the City of San Luis. Should this proposed Addendum meet your expectations, please sign it, and return a copy at your convenience.

Thank you in advance for the consideration you give to this proposal.

Respectfully,
FOR RAMIREZ ADVISORS INTER-NATIONAL, LLC



Luis E. Ramirez Thomas, MSFS
President

FOR THE CITY OF SAN LUIS

Signature

Date

Name

Title

R | RAMIREZ ADVISORS

2642 East Thomas Road, Phoenix, Arizona, 85016 | (602)820-3931 | www.ramirezadvisors.com

March 5, 2023

Honorable Nieves Riedel
Mayor
City of San Luis
1090 East Union Street
San Luis, Arizona 85349

RE: Activity Report, July 1, 2022, to February 28, 2023.

Honorable Mayor Riedel,

On behalf of Ramirez Advisors Inter-National and at the direction of City Attorney, Kay Macuil, we are pleased to submit this overview of our activities on behalf of the City of San Luis. While this overview starts from July 1, 2022, in most instances, our activities are a continuation of the work that has been undergoing for quite some time.

While our engagement with the City is focused on the ports of entry and issues that directly affect the ports, our dialogue with City leadership has touched on several initiatives that, we hope, have contributed to the positioning, advancement, and growth of the community. Among those related efforts are the dialogue with hotel developers, industrial park developers, the US Postal Service, and supporting the efforts of regional economic development and planning stakeholders in their own individual initiatives that benefit San Luis.

We stand ready to address any questions or comments that the city may have regarding our efforts. Allow me to reaffirm that this is an overview and not an accounting of all activities on behalf of the city. We provide this information with the hopes of verifying that our efforts are aligned with the vision of the City's leadership. We are always open to guidance and direction to ensure that we are in alignment with your directives.

We are excited to continue our work with you, the members of Council and the administrative leadership of the city on implementing your vision for the future of the community.

Respectfully,



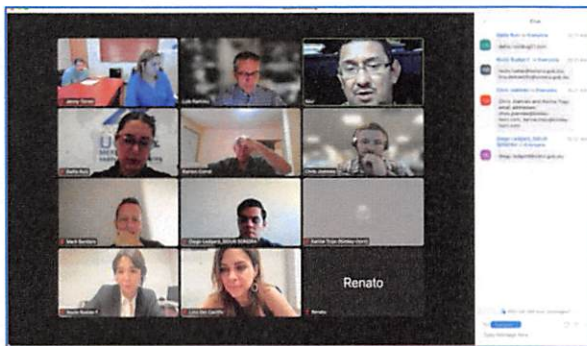
Luis Ramirez Thomas, MSFS
President

Update on Activities on behalf of the City of San Luis

July 1, 2022 through February 28, 2023

July 2022

- July 6: Work with Yuma County on Border Water Infrastructure Funding Coalition Letter
 - In a letter signed by multiple border regional stakeholders to Arizona’s Senators Kyrsten Sinema and Mark Kelly, the letter requested \$100 million to pay for infrastructure to support access to water and wastewater and the management of water resources in the region.
 - *“We are writing in support of increased funding for the Environmental Protection Agency’s Border Water Infrastructure Program (BWIP) to \$100 million in the Interior and Environment Appropriations Bill for Fiscal Year 2023... Arizona’s border communities face the unique challenge of managing transboundary flows from rivers, washes, and streams that span both sides of the border. Additionally, the management of cross-border water, sewer, and stormwater flows requires state-of-the-art infrastructure to adequately protect public health, enhance safety of residents of the region and preserve the environmental integrity of the region.”*
- July 12: Assisted in planning and participated in a binational stakeholder meeting to discuss the Mobility Study in support of the needed improvements at San Luis Rio Colorado 1.

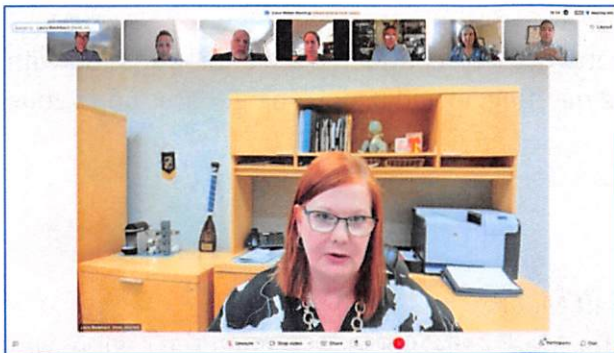


- While the General Services Administration is moving forward with the modernization of San Luis 1, efforts continue for Mexico to make the necessary improvements on the Mexican side.
- In partnership with the Arizona Department of Transportation and in

coordination with city management, we contacted and coordinated with the North American Development Bank, to help secure a Technical Assistance Grant for \$100,000 to help San Luis Rio Colorado and the State of Sonora undertake the mobility study.

- In addition to the City of San Luis, participants included:
 - Arizona Department of Transportation (ADOT),

- Instituto de Movilidad de Sonora
 - Department of Infrastructure and Urban Development of Sonora
 - Kimley Horn
 - Yuma Metropolitan Planning Organization
 - UG21 Consultores
- The outcomes of this meeting were reported to the North American Development Bank, as they are the principal funders of the Mobility Study in San Luis Rio Colorado.
- July 19: Meeting to reaffirm Arizona’s priority border infrastructure projects and request that the next US-Mexico Binational Bridges and Border Crossings Meeting – West, be held in Arizona.



- Participated in a dialogue with the US Department of State, the US Consulate General in Nogales, Sonora, and ADOT to advance the efforts to host the first in-person Binational Bridges and Border Crossings Meeting on the Arizona border.
 - These meetings are the formal diplomatic process for the countries to discuss port of entry projects.
- This meeting would focus on the California/Arizona, US and Baja California/Sonora, Mexico portion of the US-Mexico border.
- July 22: Assisted in drafting and distributing letters regarding the challenges associated with the current postal service in San Luis
 - Worked with city administration to draft and send a letter to the US Postmaster, our Congressional delegation and the office of the Governor requesting adjustments to the postal service at San Luis, recognizing that the single post office structure no longer meets the needs of the community.
 - This included responding to requests for additional information from various Congressional offices.
- July 26: Assisted in the planning of a stakeholder meeting with the new leadership of the Commercial Vehicle Enforcement Task Force.
 - In coordination with the Arizona Legislature, the Office of the Governor and the relevant enforcement agencies, a task force was created that brought together ADOT and the Arizona Department of Public Safety (DPS) to create the Commercial Vehicle Enforcement Task Force (CVETF).

- With the change in the leadership of the Task Force, it was imperative that the city and key stakeholders impacted by the commercial safety inspections at the San Luis 2 port of entry.
- In addition to the leadership of the city, the meeting included:
 - Yuma County
 - Greater Yuma Port Authority (GYPA)
 - Southwest Port Users Association (SWAPU)
 - US Customs and Border Protection (CBP)
 - City of Yuma
 - Greater Yuma Economic Development Corporation (GYEDC)
- July 27: Planning Call with State Department for the US-Mexico Binational Bridges and Border Crossings Meeting.
 - In coordination with ADOT and the city, conducted a planning session with the US Department of State for the meeting, including looking at dates and venues for the two-day meeting.

August 2022

- Aug 11: Senator Kelly Legislative Staff Meets with City of San Luis.
 - With notification that Senator Mark Kelly would be visiting the region, worked with the Senator’s staff to coordinate a meeting with city leadership.
- Aug 23: Arizona-Mexico Commission High-Level Delegation Trip to Hermosillo.
 - The leadership of the Arizona-Mexico Commission (AMC) lead a high-level delegation for meetings with Sonoran government counterparts and the US Consulate General in Hermosillo.
 - One of the principal topics of discussion as the modernization of the San Luis 1 port of entry and the need for Mexico to advance the related investments on the Mexican side, particularly the relocation of southbound vehicular traffic to the Archibald-Morelos location.



- August 31: League of Cities and Towns Panel on Border Infrastructure



- Presented during the event on border projects, including the modernization of the San Luis 1 port of entry, highlighting the significance of these investments for Arizona and the entire binational region.
- That investments of this magnitude create several related investment opportunities including the need for hotels and restaurants.

September 2022

- Sept 1: Maricopa Association of Governments (MAG) hosts *Ari-Son Megaregion Council Meeting* at the League of Cities & Towns Conference



- Assisted ADOT with the presentation on the port of entry projects, including Presented on the port of entry projects, with special emphasis on the investments being made to improve the current situation.

- Sept 7: Arizona-Sonora Border Infrastructure Master Plan (BIMP) Public Stakeholder Meeting in San Luis



- As part of the process to update the Arizona-Sonora Border Infrastructure Master Plan, worked with city leadership and ADOT to plan, and conduct a stakeholder meeting on the projects in the San Luis/Yuma region.
- As part of the visit, coordinated private meetings for the ADOT and the consulting team with city leadership, toured the community and conducted site visits to the San Luis 1 and 2 ports of entry, including the ADOT facilities at San Luis 2.

- For more information please visit: <https://azdot.gov/arizona-sonoran-border-infrastructure-master-plan>
- Sept 14: Update on Northbound Border Crossing Data (Jan-July 2022)
 - The US Department of Transportation (USDOT) is the official provider of the border crossing data for the nation.
 - The data is monitored to see current volumes at San Luis but also to identify any trends – with analysis as to the understanding of the situation.
- Sept 22: Facilitate dialogue between Arizona DOT and City on RAISE Grant Application.
 - At the request of city leadership, facilitated a dialogue with ADOT on a Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant Application to help pay for the costs increases for the modernization of Cesar Chaves Boulevard.

- Sep 27: AMC hosts luncheon focused on the State of International Trade luncheon



- With over 250 participants, the AMC hosted a luncheon to provide an update on trade with Mexico and the many investments to be made at the ports of entry.
- A panel discussion of experts, including regional leaders like Julie Engel of the GYEDC, discussed the importance of regional supply chains, the importance of the border and border infrastructure.

- Sept 30: Meeting with Mexican Consular Offices in Arizona and Hispanic Chamber of Commerce National Conference.



- Under the auspices of the National Hispanic Chamber of Commerce meeting that was held in Phoenix, participated in a meeting with the entire Mexican Consular corps in Arizona to discuss border projects, including the need to get Mexico to make the necessary commitments for the modernization of the San Luis Rio Colorado 1 port of entry to match up with the investments on the US-side.
- Participated in a Panel Discussion on the US-Mexico-Canada Agreement (USMCA), impacts

of the border to regional and national supply chains and the need to invest in border infrastructure, highlighting projects like the San Luis 1 modernization.

October 2022

- Oct 1: Outreach to State of Sonora on status of the San Luis 1 Modernization Project
 - Contact with Sonora State Representative and the Sonoran Department of Infrastructure and Urban Development (SIDUR) requesting an update on the master plan for San Luis Rio Colorado 1.

- Oct 4: Press Release on awarding of design-build contract for San Luis 1 project.

GSA Awards Design-Build Contract for San Luis I Land Port of Entry Modernization and Expansion Project

October 4, 2022

With funding from President Biden's Bipartisan Infrastructure Law, project to better support port operations and reduced pedestrian and vehicle crossing times

SAN LUIS, Ariz. -- The U.S. General Services Administration announces its selection of [Hensel Phelps Construction Co.](#) to provide design-build services for the modernization and expansion project at the San Luis I Land Port of Entry (LPOE) in Arizona. GSA awarded the initial contract for \$228.1 million. The Phoenix-based firm will manage construction for the project, which received partial funding from the [Bipartisan Infrastructure Law](#). This additional funding allows the project to be completed in a single construction phase, allowing for a quicker, less costly, and more efficient delivery.

The San Luis I LPOE is a major regional economic engine for the city of San Luis and Yuma County, supporting its agricultural and retail industries. The project expands and modernizes the entire port, providing state-of-the-art facilities for the U.S. Customs and Border Protection's (CBP) operations in San Luis. Once complete, northbound privately owned vehicle (POV) processing lanes will increase from 8 to 16 and pedestrian processing lanes from 10 to 14, reducing screening times while increasing visitor and employee safety. Southbound POV improvements include expanded southbound facilities with fixed inspection infrastructure.

- Monitor progress of the General Services Administration process for the modernization of the San Luis 1 port of entry.
- GSA on this day, announced that Hensel Phelps had been selected as the contractor for the design/build of the project.
- This marks the start of the design/build process for the project and a major milestone in solving the congestion issues at San Luis 1.

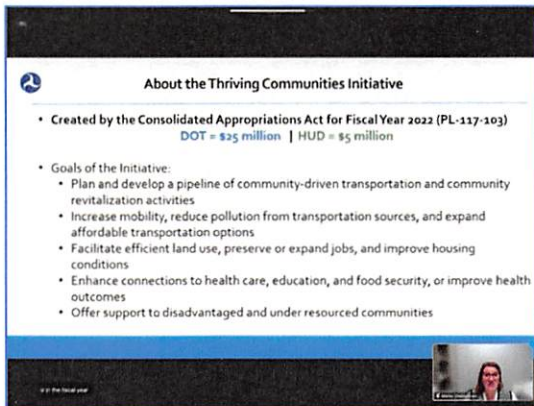
- Oct 7, 17, 20, 24: BBBXG Planning Calls
 - Multiple planning calls and conferences in preparation of the first in-person BBBXG – West
 - Additionally, the binational team planning the event exchanged dozens of emails in preparation of this high-level meeting.
- Oct 11: Meeting about RAISE Grant Debrief and strategies to fund Cesar Chavez Blvd.
 - Coordinated a debrief between city administration and ADOT on the RAISE Grant application.

- Oct 11: Recognition for Sen. Otondo and Rep. Fernandez for their leadership in securing Cesar Chavez Boulevard funding.



- Attended ceremony recognizing the contribution and efforts of State Senator Lisa Otondo and State Representative Brian Fernandez to help secure the funding for the modernization of Cesar Chavez Boulevard.

- Oct 13: USDOT Hosts webinar on Thriving Communities



- Thriving Communities is a \$35 million program to help communities prepare for the many grant opportunities that USDOT is managing.
- The City of San Luis, along with several Arizona communities participated in this briefing session on the new program.

- Oct 17: USDOT and City of San Luis Call on Mobility Study.
 - Facilitated discussion and presentation of the San Luis Mobility Study for the Federal Highway Administration (FHWA).
 - FHWA is the lead agency on the US-Mexico Joint Working Committee on Transportation and studies like this one, are of great interest in their binational transportation planning efforts.
 - More information on the JWC can be found at https://www.fhwa.dot.gov/planning/border_planning/us_mexico/

- Oct 20: PAC/TWG Kick Off Meeting at ADOT



- ADOT hosted the kickoff meeting for the Policy Advisory Committee (PAC) and the Technical Working Group (TWG) for the Arizona-Sonora BIMP.
- This was an essential step to help define the criteria for selecting and prioritizing projects.

- Oct 21: Congressman Ruben Gallego visit to San Luis.

- Worked with the GYPA and city administration to coordinate a face-to-face meeting at City Hall with Congressman Ruben Gallego during his visit to the region.

- Oct 25-26: BBBX – West at San Luis.



- The meeting kicked off with a tour of the San Luis 1 port of entry for the delegations of both countries.
- City of San Luis, in partnership with the GYPA, Yuma County and the AMC, hosted the first in-person BBBX – West in a post-pandemic environment.
- During this two-day event, the US and Mexico federal delegations met separately and jointly to discuss every port of entry project on the western portions of the US-Mexico border.
- The meeting, officially hosted by the US Department of State and its Mexican counterpart, the Ministry of Foreign Affairs chaired the entire session, including the public session during which city leadership presented on the urgent need to modernize San Luis 1 and stressed the need to receive confirmation that Mexico would be making the necessary investments on the Mexican side at San Luis Rio Colorado 1.



- Special thanks to Jenny Torres for all her assistance in the planning and execution of the meeting and to Amanda Aguirre and the Border Regional health Center for the use of their state-of-the-art facilities for the meeting.

- Two relevant outcomes from this meeting affecting the San Luis 1 project:
 - ADOT offered to have Planning and Mobility Teams assist in the review of the San Luis 1 Mobility Study and its possible impacts to traffic in and out of the port of entry
 - US and Mexico agreed to conduct technical site visits to San Luis and Douglas to advance the binational planning for both projects.

November 2022

- November 9: ADOT call with US Department of State on Binational Technical Site Visits
 - Assisted in the planning of a follow up call with US Department of State for the planning of the site visits agreed to during the BBBX – West.

- Nov 15: US Ambassador visits San Luis and San Luis Rio Colorado



- The US Ambassador to Mexico, Ken Salazar visited San Luis and toured the port of entry. He also received a briefing from city leadership, CBP, GSA and ADOT on the challenges and need to modernize the port of entry.
- Particular attention was given to the state of the existing facilities and the option to reroute southbound vehicular traffic at Archibald-Morelos.

- Nov 17: BIMP Project Prioritization Workshop in Phoenix.



- ADOT hosted a daylong session to start the project prioritization process for the BIMP.
- City of San Luis administration and YMPO participated in this technical session to ensure San Luis projects were considered.

- Nov 29: Provide information on the Thriving Communities Program.
 - At the request of the USDOT, ADOT agrees to serve as a liaison for the Thriving Communities Initiative (TCI).

- TCI is based on the recognition that small rural communities may be at a disadvantage in a national grant program as they may not have the internal resources to put grant applications together, putting them at a competitive disadvantage vis-a-vis larger metropolitan communities.
- City leadership agrees to submit a Letter of Intent to USDOT in partnership with key regional partners, including YMPO and Yuma County.

December 2022

- Dec 8: First meeting with GSA technical team on San Luis 1 Modernization



- At the request of GSA, coordinated and lead a meeting with GSA project management team and the contractor that was selected for the project.
- This is the team that will be working with the city as the project progresses over the next 4 to 5 years.
- The technical team also visited the port of entry for additional follow up discussion with CBP on traffic flow management for entry and egress to and from the port of entry, ensuring that traffic does not interfere with standard or emergency situations at the port.
- Special thanks to Mayor Riedel for chairing the meeting.

- Dec 14: Video conference with Cucapah to discuss San Luis II.



- At the request of the operators of the concession at San Luis Rio Colorado 2, the city participated in a preliminary meeting with Cucapah, the concessionaire for San Luis Rio Colorado 2.
- Cucapah included their financial partner RCO, a toll-road operator in Mexico.
- The request was to hold a meeting to start the planning process for cars to cross at San Luis 2.

- Dec 15: USDOT issues NOFO for 2023 RAISE Grant.
 - USDOT issues Notice of Funding Opportunity (NOFO) for the Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant program.
 - NOFO confirms that the RAISE discretionary Grant program is comprised of \$1.5 billion for freight and passenger transportation projects.
 - This is a highly competitive national program.

- Dec 19: GSA Administrator visits San Luis, announces Inflation Reduction Act funding for sustainable infrastructure for San Luis 1 project.



- At the request of GSA, coordinated a meeting at City Hall for a select group of guests, at the direction of GSA, for a meeting with GSA Administrator Robin Carnahan.
- During the meeting, Administrator Carnahan announced that at least \$100 of the project cost would be coming from a different funding source focused on renewable and green construction materials.
- This makes the San Luis 1 modernization project a Demonstration Project that will

include not only the latest in design and technology but also on the use of sustainable materials and reliance on green technologies from construction to operation of the facility.

- Dec 21: Review of San Luis projects with ADOT consultant for BIMP.
 - A teleconference was held with ADOT and the consultant in charge of the BIMP to review the San Luis projects and to verify that all relevant projects were included and considered.

January 2023

- Jan 5: Swearing in of new governor
 - The Honorable Katie Hobbs was sworn in as the new governor for Arizona.
 - Joining her during the ceremony was the Honorable Alfonso Durazo of Sonora.
 - Since her swearing in, she has been busy making appointments to state agencies and her advisory team, including:
 - Jennifer Toth, Director, ADOT
 - Sandra Watson, President, Arizona Commerce Authority (hold over from previous administration)
 - Marisol Flores-Aguirre, Director, Southern Arizona Office, and AMC
 - Billy Kovacs, Federal Liaison

- Jan 19: Cucapah convenes meeting to discuss cars at San Luis 2



- Cucapah convenes a meeting with several stakeholders to discuss the binational process for cars to cross at San Luis 2.

- Participating in the meeting were:

- City of San Luis
- Municipality of San Luis Rio Colorado
- Cucapah
- RCO
- ADOT
- CVE Task Force

- During this meeting, all participants agreed

that the efforts to promote cars at San Luis 2 would not initiate in earnest until the groundbreaking ceremony for San Luis 1 and Mexico commits the necessary resources for the related improvements to San Luis Rio Colorado 1.

February 2023

- Feb 3: Update to Northbound Border Crossing data (2021 vs 2022).
 - USDOT released the data for the complete calendar year.
 - In 2022:
 - 3,378,455 cars, up 20.2% over 2021
 - 2,058,032 pedestrians, up 9.7% over 2021
 - 7,562,492 total people, up 18.9% over 2021
 - 48,883 trucks, down 0.6% over 2021
- Feb 9: Coordination with the State of Sonora on draft designs for SLRC 1 and project updates.
 - Coordinating with SIDUR and ADOT over the Master Plans for San Luis Rio Colorado

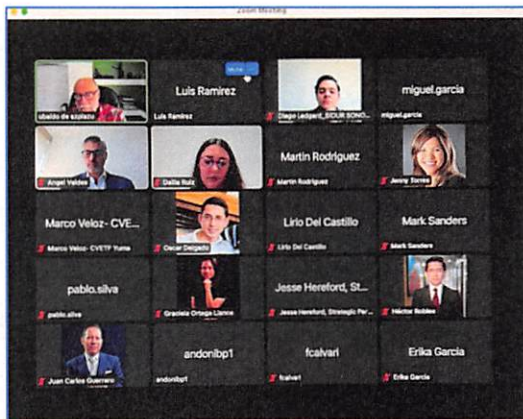
- Feb 9: ADOT and AMC lead Delegation to Hermosillo.



- Assisted in the preparation of briefing documents and pre-trip briefings for the delegation
- Director Jenn Toth of ADOT lead a delegation to Hermosillo to discuss:
 - Plan Sonora
 - Completion of BIMP
 - Delays at Querobabi Military Inspection Station
 - Need to advance port of entry projects, particularly San Luis 1

- The issue of San Luis 1 was raised during the work session.
- Meetings included the new Chief of Staff, and the Secretaries of SIDUR and Economy, along with the Director for the Sonoran Institute for Mobility

- Feb 13: Cucapah Coordinates video conference call on Mobility Study for San Luis Rio Colorado



- At the request of Cucapah, a select stakeholder meeting took place to discuss the results of the Mobility Study that was funded by NADBank.
- Results, as presented, and according to Cucapah, indicate that the solution to the congestion is to allow cars to cross at San Luis 2.
- Stakeholders indicated that the commercial bypass around San Luis Rio Colorado that would take truck traffic away from MX-2

(Avenida Obregon) would have a greater impact on congestion at San Luis Rio Colorado 1.

- Cucapah indicated that the planning for cars at San Luis 2 should start immediately – voiding the agreement from the previous meeting.
- Participants included:
 - ADOT
 - City of San Luis
 - GSA
 - SIDUR
 - Mexican Ministry of Infrastructure, Communications and Transport (SICT)
 - Sonoran Institute for Mobility

- NADBank

- Feb 16: Planning Call with Yuma Metropolitan Planning Organization and Rural Transportation Advisory Council for the 2023 Rural Transportation Summit that will take place in October 2023 in Yuma.
 - At the request of the Rural Transportation Advisory Council (RTAC), participated in a planning session with the Yuma Metropolitan Planning Organization (YMPO) and ADOT.
 - Helping the planning committee craft the event agenda, identify prospective speakers, and help get the invitations to the speakers.

- Feb 17: Governor Hobbs participates in Meeting with President of Mexico, Governor of Sonora, and US Ambassador to Mexico



- At the invitation of US Ambassador to Mexico, Ken Salazar, Governor Hobbs traveled to Nogales, Sonora to participate in a meeting with Andres Manuel Lopez Obrador, President of Mexico and Alfonso Durazo, Governor of Sonora.
- Of the many topics covered during the meeting, Governor Hobbs and her team raised the need to get confirmation from Mexico that the necessary investments are made on the Mexican side, particularly at San Luis and Douglas, to match with the federal investments that are underway on the US side.
- One of the principal outcomes is the commitment by Ambassador Salazar to work with the Mexican Ministry of Foreign Affairs to get the necessary Diplomatic Notes sent to the US government confirming the projects at San Luis and Douglas.
- During the meeting, the US delegation made a presentation on all US-Mexico port of entry projects, which confirmed that San Luis 1 is considered the second highest priority project on the entire US-Mexico border.

Lista de Proyectos Prioritaria Acordada Conjuntamente



- Fase IIB de Calexico Oeste, CA (Mexicali I)
- San Luis I, AZ (Rio Colorado)
- Douglas Commercial, AZ (Agua Prieta)
- Raul Hector Castro, AZ (Agua Prieta)
- Puente de las Américas, TX (Cordova – De las Americas)
- Brownsville-Gateway, TX (Matamoros II)
- Otay Mesa, CA (Mesa de Otay I)
- Otay Mesa Este, CA (Mesa de Otay II)
- Deconcini, AZ (Heroica Nogales)
- Santa Teresa, NM (San Jeronimo)
- Pharr, TX (Reynosa) – GSA-Proyecto Donación Led
- Donna, TX (Puente Internacional Anzalduas) – Proyecto de Donación de Aceptación
- Anzalduas, TX (Rio Bravo) – Proyecto de Donación de Aceptación
- Brownsville, TX - Ferrocarril NIIE - Sistemas de Rayos X de Alta Energia
- Eagle Pass, TX - Ferrocarril NIIE - Sistemas de Rayos X de Alta Energia
- El Paso, TX - Ferrocarril NIIE - Sistemas de Rayos X de Alta Energia
- Nogales, AZ - Ferrocarril NIIE - Sistemas de Rayos X de Alta Energia
- Calexico, CA - Ferrocarril NIIE - Sistemas de Rayos X de Alta Energia

- Feb 27: Governor Katie Hobbs Visit to San Luis-Yuma region.



- Mayor Riedel joins Governor Hobbs during visits to the ports of entry San Luis, joins the Governor and regional and local elected officials during a luncheon hosted by the City of Yuma at Yuma City Hall.

Greater Yuma Economic
Development Corporation
P.O. Box 6445
Yuma, AZ 85366
+1 9287827774

Invoice 2020677.



Greater Yuma
ECONOMIC DEVELOPMENT CORP

BILL TO
Ralph Velez
City of San Luis
P.O. Box 1170
San Luis, AZ 85349

DATE
07/01/2023

PLEASE PAY
\$63,763.00

DUE DATE
06/30/2025

DESCRIPTION	AMOUNT
Annual Investment in Greater Yuma EDC for the 2023/2024 Fiscal Year - billed quarterly (July, October, January, April for \$15,940.75)	63,763.00

TOTAL DUE **\$63,763.00**

THANK YOU.

Thank you for your continued support of Greater Yuma Economic Development Corporation



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1.8 M

REGION
PEOPLE
(WITHIN 60 MILES)

230K

YUMA MSA
POPULATION
(EST. 250,000 BY
2030)

3rd

LARGEST
METRO IN
ARIZONA

30

4%

LEADING INDUSTRIES

GREATER YUMA IS RIPE WITH TALENT ENJOYING THE
REGION'S EXISTING AND NEW BUSINESSES



LOGISTICS & DISTRIBUTION

Four states, two countries. Yuma is a natural transportation hub.

A
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workf
to
inc

ATTRACTION ACTIVITY

Project
Sparky
(Yuma)

Project
Rings
(Somerton)

Project
Plush
(San Luis)



BUS

Growing
their cust

READY





GRANT

GYEDC ha
intended to

PROGRAM F

**MULTI-FAMILY
STUDY**

SPACEPORT F

UNUS

PROJECTS
SHAPING
THE
FUTURE





Crystal Mendoza
1351 South Redondo Center Drive #101
Yuma, AZ 85365
Crystal.Mendoza@azwestern.edu / (928) 317-6151

March 20, 2023

Ralph Velez,
1090 E. Union St
San Luis, AZ 85349

Dear City Manager,

Arizona Western College (AWC) Small Business Development Center (SBDC) services Yuma County to help launch, grown and sustain small businesses. AWC SBDC's main offering to the community is No-Cost one-on-one confidential evaluation and guidance by business counselors. In addition, our center provides other types of no-cost assistance to include training/workshops, business plan assistance, market feasibility and research, marketing strategy development, cash flow analysis, identifying sources of capital, and SBA loan assistance, to name a few. AWC SBDC's goal is to preserve and create small business jobs and revenue, and facilitate capital formation within our community.

AWC SBDC has been working closely with the City of San Luis Economic Development to support entrepreneurs within the community. AWC SBDC has supported local entrepreneurs with San Luis, AZ which in turn has provided an economic impact to the City of San Luis as follows;

	Oct 2021 - Sept 2022	Oct 2022 - Present
Clients	25	14
Total Capital Formation	\$ 160,500	\$ 203,136
Jobs Created	2	17
Jobs Retained	2	12
Sales Growth	\$ 1,337,960	\$ 591,341

With only six months into the Federal Fiscal Year (October 1, 2022 – present), the economic impact will be surpassing the impact made in the previous year. We look forward to this success.

In addition, AWC SBDC will be providing no-cost workshops to San Luis entrepreneurs on March 30, 2023 Business Planning and Government Contracting, July 12, 2023, and October 11, 2023 topics to be determined based on community need.

I am humbly requesting your support, on behalf of AWC SBDC, as we are very limited on funding, which in turn limits our ability to fund or hire experienced personal. Our team is comprised of a full-time bilingual Director, a full-time Administrative Assistant, and a full-time bilingual Business Analyst/Counselor. Our community has a vast need for our services, although due to funding and being understaffed, we are currently not able to meet the needs of the community. I am hereby, requesting support of funding through an Intergovernmental Agreement from all the municipalities served. As seen

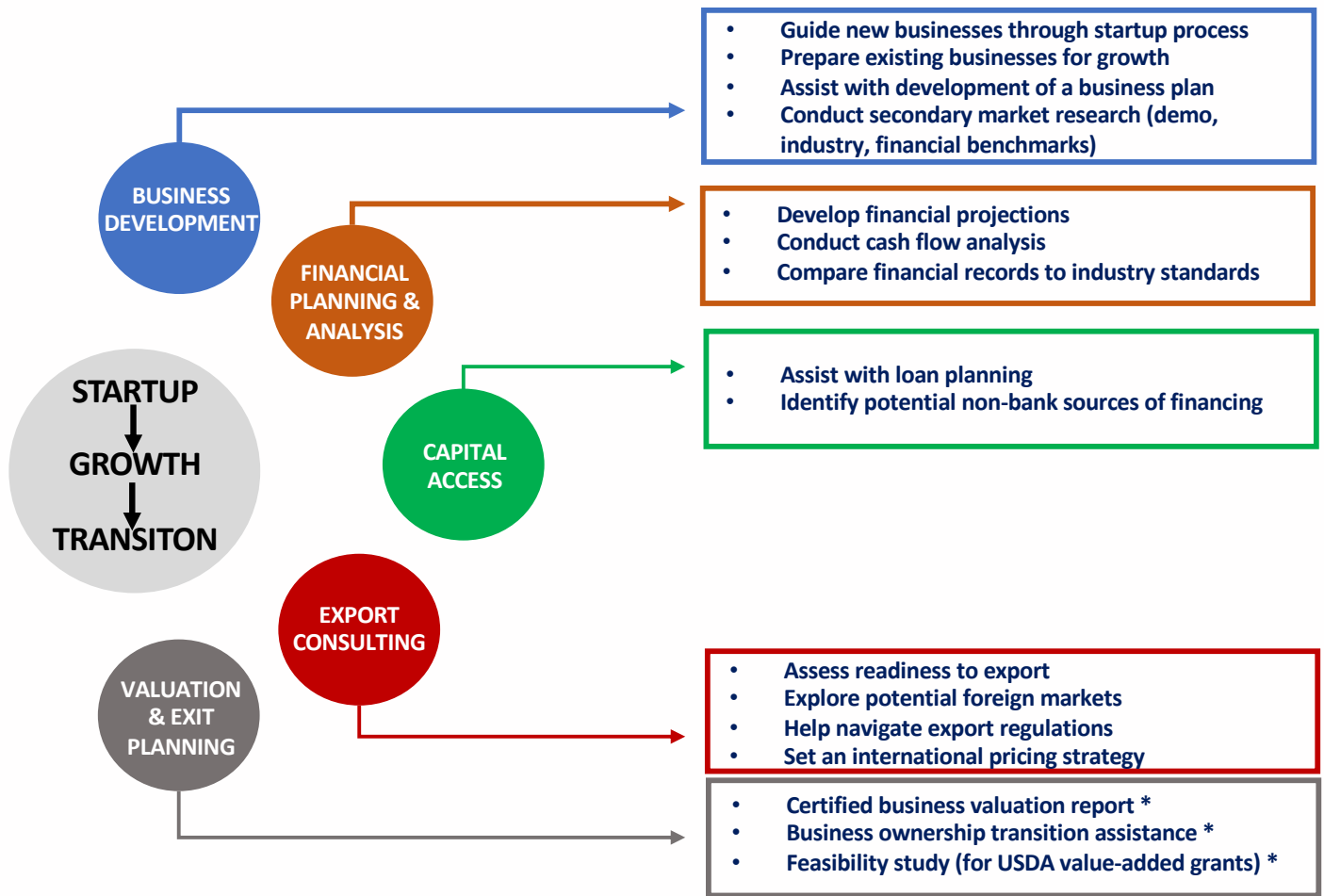
STARTUP GROWTH TRANSITION

SERVICES FOR ENTREPRENEURS &
SMALL BUSINESS OWNERS

#TEAMSBDC



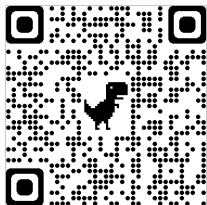
No cost consultation for every
stage of development



* Fee based services

#TEAMSBDC serves small business.

- Business plan development
- Small business startups
- Women owned businesses
- Veteran owned businesses
- Marketing
- Organizational structures
- Accounting/recordkeeping
- International trade
- Cost Analysis
- Financial strategies
- Government procurement
- Business expansion
- Disaster relief/recovery
- Financial planning



Complete a Request for Counseling form by scanning this QR code or visit:

<https://awc.azsbdc.net/>

**Counseling is
by appointment only.**

Contact us!

Phone: (928) 317-6151

Email: TeamSBDC@azwestern.edu

Address: 1351 South Redondo Center Drive
Yuma, AZ 85365

Follow us on Social Media!





SMALL BUSINESS DEVELOPMENT CENTER REQUESTING FUNDING SUPPORT

CRYSTAL MENDOZA

DIRECTOR OF THE SMALL BUSINESS DEVELOPMENT CENTER (SBDC) - AWC

WHO WE ARE



- The AZSBDC Network works to help launch, grow and sustain small businesses in Arizona. We are Arizona's largest most comprehensive and accessible statewide source of assistance for small businesses in every stage of development.

WHY CLIENTS COME TO US



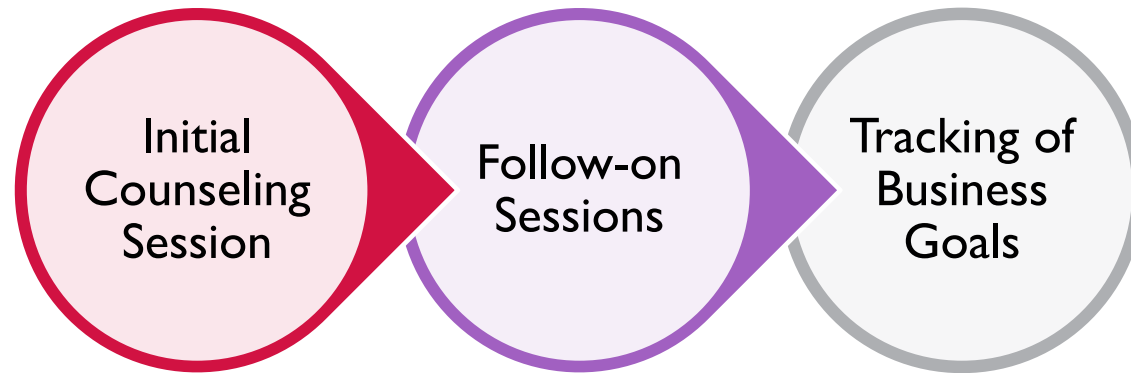
Counseling
(No Fee)

Start-Up Assistance
Business Plan Development
Financing and capital needs for start up and growth
Financial analysis and budgeting
Marketing and sales strategies
Existing business expansion-growth
Succession planning
Technology commercialization
Export planning
Government contracting - PTAC

SBDC COUNSELING EXPERIENCE



Complete a Request for Counseling form.



Identify business goals and areas of assistance needed.

Meet with counselor for regular guidance.

Track and report metrics.

Counseling is by appointment only.

azsbdc.net

SBDC-AWC OPEN COUNSELING SESSIONS @ LOCAL LIBRARY'S



- Yuma Library: Twice a Month - Tuesdays 1PM-3PM
- Somerton City Hall: Second Wednesday of every Month 1PM-4PM
- Wellton Library: Fourth Wednesday of every month 1PM-3PM
- San Luis Library: Every other Thursday 1PM-3PM
- AWC Main Campus Library – First Wednesday of the month 9am-11am (Fall & Spring Semesters)
- AWC Parker Campus – May 25, Aug 24, Nov 9 1-3PM

Follow-Us!

FB: Small Business Development Center at Arizona Western College (TeamSBDC)

Twitter: @SBDCAWC

Instagram: SBDCAWC

Located: Downtown Center – AWC /Phone (928) 317-6151

2023 WORKSHOPS / EVENTS / CAMPAIGN



	# Attendees		# Attendees
City of San Luis - Workshops at San Luis Library			
03/30/2023 3:30PM – Business Licensing Steps, Government Contracting (City of San Luis to show their videos for business license and some city officials present and business owner.)	37		
5/18/2023 3:30-4:30PM Google Mi Negocio, Incluye lo basico de pagina web y redes sociales			
07/06/2023 3:30PM Business Insurance, Liability insurance, Workers Compensation, Health insurance			
10/19/2023 3:30PM Business Financing/Lending.			
City of Somerton - Workshops at City Hall			
4/19/2023 3pm - Marketing; Take your business to the next level! Sustain, Grow, Expand.	18		
7/12/2023 3pm – Business License Steps, Government Contracting, City to show their videos for business license and some city officials present and business owner), (Other possible topics -Marketing – Social media, Billboards, Google mi Nogocio Video Production, Moonshot Invite. Or Business Insurance, Liability insurance, workers comp, health insurance). Or Business Financing/Lending.			
10/11/2023 3pm – Business License Steps, Government Contracting, City to show their videos for business license and some city officials present and business owner), (Other possible topics -Marketing – Social media, Billboards, Google mi Nogocio Video Production, Moonshot Invite. Or Business Insurance, Liability insurance, workers comp, health insurance). Or Business Financing/Lending.			
City of Yuma			
03/21/2023 4:00 - 5:00 pm Small Business Start-ups - Business Licenses (at City Hall)	25		
04/18/2023 4:00 - 5:00 pm - Marketing (at City Hall)	20		
07/11/2023 4:00 - 5:00 pm - Insurances for Businesses (Yuma Main Library)			
10/24/2023 4:00 - 5:00 pm - Finance/Lending (Yuma Main Library)			
Wellton			
04/27/2023 - 10:30am - 11:30am - Connecting Small Businesses with Future Entrepreneurs	106		
07/19/2023 3:00 - 4:00 pm Tentative - Marketing; Take your business to the next level! Sustain, Grow, Expand.			
10/18/2023 3:00 - 4:00pm Tentative - Business Financing/Lending.			
		Boots To Business - Workshops at MCAS Yuma	
		3/18/23 12:30 – 1:30 pm MODULE 7: INTRODUCTION TO BUSINESS PLANNING OBJECTIVE: Leveraging the Nuts-and-Bolts Guide to Business Planning. Understand how to move from feasibility analysis to constructing a viable and fundable business plan.	10
		6/14/23 12:30 – 1:30 pm MODULE 7: INTRODUCTION TO BUSINESS PLANNING OBJECTIVE: Leveraging the Nuts-and-Bolts Guide to Business Planning. Understand how to move from feasibility analysis to constructing a viable and fundable business plan.	
		AZ at Work Youth Entrepreneurial Program - Workshops at Downtown Center	
		3/13/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training; to provide the basics of starting and operating a small business, such training must develop the skills associated with entrepreneurship. A) Taking initiative (Evaluate your business idea form will be used), B) Creatively seeking out and identifying business opportunities, C) Developing budgets and forecasting resources needs, D) Understanding various options for acquiring capital and the trade-offs associated with each option; and E) Communicating effectively and marketing oneself and one's ideas.	22
		5/22/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
		7/10/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
		9/11/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training	
		11/6/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
		Kofa High School-	
		05/02/23 - Youth Entrepreneurial Skills Training Workshop 11:30am - 12:30 pm	18
		Cibola High School - Cancelled	
		Consulado de Mexico	
		04/14/23 - 3:00pm - 4:00pm - Mexicana Empremde - Business Plans, Entrepreneurship (Tentative)	6
		04/17/23 - 3:00pm - 4:00pm - Marketing/Social Media (Tentative)	
		04/21/23 - 3:00pm - 4:00 pm - Marketing/Social Media (Tentative)	
		04/26/23 - 3:00pm - 4:00pm - Disena Tu Futuro (Tentative)	6
		State-Wide SBDC Workshop	
		05/03/23 - Conduct business in Arizona With Confidence & Innovation Portal Program -	150+

PARTNERSHIP WITH CITY OF SAN LUIS



SBDC SERVICES



Yuma SBDC is part of America's SBDC Arizona Network.



Counseling
(No Fee)



Training



Resources

For Yuma & La Paz Counties

I Full Time Center Director

I Full Time Business Counselor

I Full Time Administrative Assistant

Population Served

(July 1, 2022 Estimates (Per AZ Office of Economic Opportunity))

Yuma County - 209,920

La Paz County - 16,860

AWC SBDC ECONOMIC IMPACT



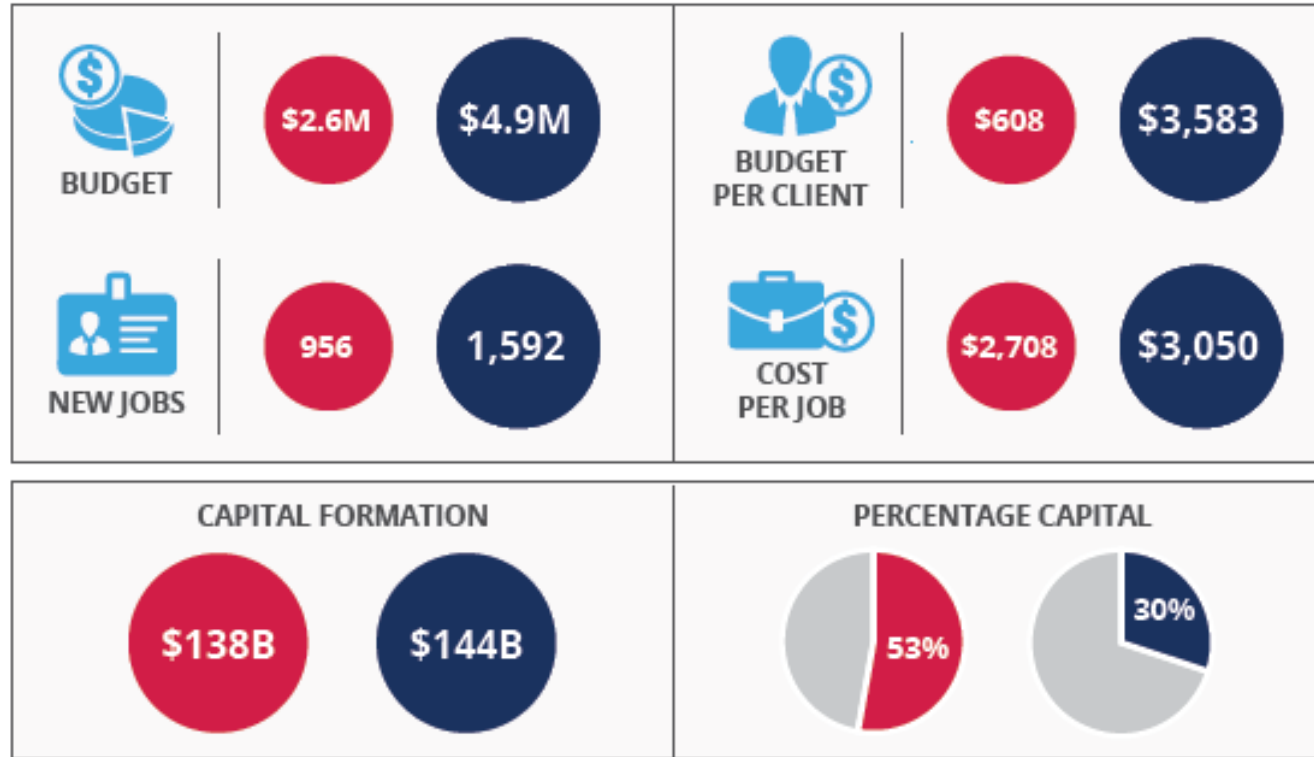
	Oct 2021 - Sept 2022	Oct 2022 - Present
Clients	581	457
Sessions	984	779
Total Capital Formation	\$ 3,579,300	\$ 4,832,416
Jobs Created - FT	108	145
Jobs Retained - FT	75	120
Biz Starts	18	16
Sales Growth	\$ 1,588,356	\$ 14,048,561

- Data last updated 5/8/23



ARIZONA VS. NATIONAL AVERAGE

■ ARIZONA ■ NATIONAL AVERAGE



AWC SBDC FUNDING



Funding Source	Yearly Funding
Small Business Administration	\$ 110,000.00
Arizona Commerce Authority	\$ 32,000.00
AWC Cash Match - Historical	\$ 110,000.00
Total Funding	\$ 252,000.00
Currently on Staff - Total Salaries and Fringe	\$ 230,919.02
Full Time Center Director	
Full Time Business Counselor	
Full Time Administrative Assistant	

RETURN ON INVESTMENT



The AZSBDC Network delivers a great return on investment. On average, each dollar spent on the AZSBDC and its Arizona small business clients increases sales by **\$18**, accesses **\$14** in new capital, and creates or retains **6** jobs *on every working day!*

The AWC Foundation is a 501 (c)3 nonprofit organization. Federal Tax ID# 86-6051919

For information about making a donation, please contact **Laura Knaresboro** at: laura.knaresboro@azwestern.edu or 928-344-1720. To make a donation on-line, visit our website at: <https://foundation.azwestern.edu/give-online>

THE ASK



Location	Population	Contribution Per Capita \$.40
San Luis	34,074	\$13,630
Somerton	14,651	\$5,860
Wellton	2,549	\$1,020
Yuma	99,600	\$39,840
Yuma County	57,046	\$22,818
Total	207,920	\$83,168

Full-time Business Counselor Salary	\$	41,322.00
Fringe benefits (38.4% of salary)	\$	15,867.00
Operational Supplies for Center	\$	25,979.00
	\$	83,168.00

(Population per July 1, 2022 Estimates (Per AZ Office of Economic Opportunity))

QUESTIONS?





May 10, 2023

Dear City of San Luis,

In Arizona, there are tens of thousands of migrant and seasonal agricultural workers that make it possible for everyone to have fresh fruits and vegetables on their tables every day.

The Arizona Interagency Farmworkers Coalition, Inc. (AIFC) is a non-profit organization whose primary focus is to increase awareness and coordinate efforts around available resources and programs for migrant and seasonal agricultural workers in the state of Arizona. Our working Board of Directors includes representatives from such diverse areas as Education, Health, Labor, and other community-based organizations.

AIFC's main activity is our annual educational conference and scholarship award ceremony. Each year, AIFC awards between five and 20 scholarships ranging in amounts from \$500 to \$3,000, to students from families that earn a living as migrant or seasonal agricultural workers. The AIFC conference is the only one of its kind in Arizona that provides opportunities to build collaborative relationships across agencies and disciplines to provide the most relevant, useful, and updated information for those that work with the people that put food on all of our tables.

We hope you will consider a donation to AIFC. All scholarship donations and proceeds go directly to supporting awardees' post-secondary academic pursuits. **You have graciously donated in the past and we hope to continue the tradition.**

The City of San Luis granted AIFC with a contribution towards Scholarships that are designated to Students living with in the City of San Luis. We are happy to announce that the following 2022-2023 Students will be awarded Scholarships on behalf of the City of San Luis.

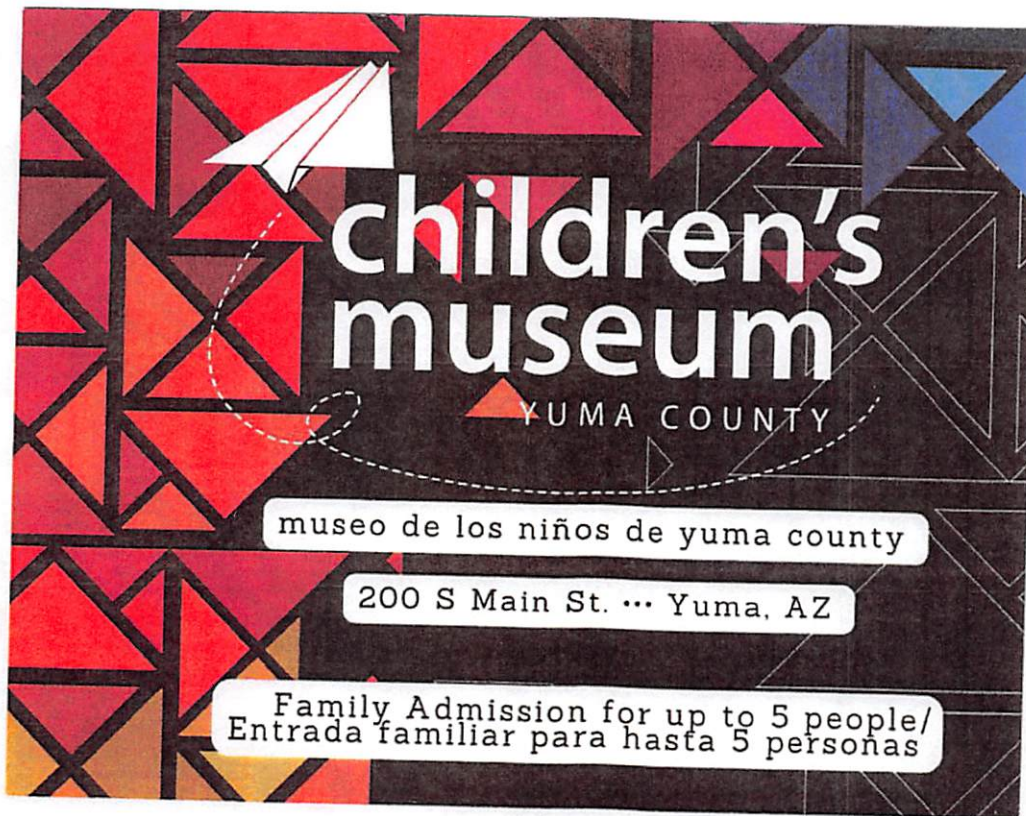
Minor	San Luis High School	\$2,000.00	
Minor	San Luis High School	\$2,000.00	
Karina M Munoz	Arizona Western College	\$1,000.00	
Minor	San Luis High School	\$500.00	
Minor	PPEP High School	\$500.00	

If you have questions or would like any additional information about AIFC, the scholarship program, or the conference, please contact either Fernando Quiroz at 928-287-4125 or Lisa Nieri at 602-312-5016.

The 2023 AIFC Board Members thank you for considering an investment in our next generation by supporting post-secondary education for students of agricultural worker families.

Sincerely,

Fernando Quiroz



TERMS AND CONDITIONS

- Good for family admission to one open session for up to 5 people (age 1 and older) after the museum's grand opening at 200 S. Main St. in Downtown Yuma. Additional guests over age 1 must have a paid admission ticket including adults. Children under age 1 do not need a ticket.
- This ticket cannot be replaced if lost, stolen, or destroyed.
- Alterations will invalidate the ticket.
- No refunds or exchanges and No cash value.

TÉRMINOS Y CONDICIONES

- Bueno para la entrada familiar a una sesión abierta para hasta 5 personas (de 1 año en adelante) después de la gran inauguración del museo en 200 S. Main St. en el centro de Yuma. Los invitados adicionales mayores de 1 año deben tener un boleto de admisión pagado que incluya a los adultos. Los niños menores de 1 año no necesitan boleto.
- Este boleto no puede ser reemplazado en caso de pérdida, robo o destrucción.
- Las alteraciones invalidarán el billete.
- Sin reembolsos ni cambios y sin valor en efectivo.

From: [Melissa Rushin Irr](#)
To: tjrushin@roadrunner.com; [Tom Rushin](#)
Subject: [EXTERNAL] Children's Museum Grand Opening Reception
Date: Wednesday, April 12, 2023 5:37:03 PM
Attachments: [My project-1\(18\).png](#)

Dear Children's Museum Supporters,

The day we've dreamed of and worked so hard to accomplish is almost here! Before we celebrate our official Grand Opening, we are hosting a preview Grand Opening Reception for our long-time supporters and donors this coming Sunday, April 16. All of the details are below and we request an RSVP so we can plan accordingly.

You have helped make this dream a reality, and we want to share our excitement with you!

With Deep Gratitude,

Melissa Rushin Irr




children's
museum
YUMA COUNTY

join us for our

**GRAND
OPENING
RECEPTION**

SUNDAY
April 16 | 2-5pm
200 S Main Street

Let us know if you'll be attending:
melissa@yumachildrensmuseum.com

Melissa Rushin Irr, M.Ed.
Executive Director
Children's Museum of Yuma County
a 501(c)3 Non-profit Organization

melissa@yumachildrensmuseum.com
928-919-7286

New Museum Location (opening soon):
200 S. Main St.
Yuma, AZ 85364

yumachildrensmuseum.com





Portable Practical Educational Preparation, Inc.

Multi Service Center

102 E. 46th Street

Flagstaff, Arizona 85713

(520) 622-3553

Toll Free: (800) 376-3553

FAX: (520) 622-1480

Internet Address: www.ppep.org

John David Arnold, Ph.D.

“Si Se Puede”

Gertha Brown-Hurd

Chief Executive Officer & Founder

President

May 8, 2023

Dear Mayor and Council,

On March 9, 2023 information was sent to the City of San Luis providing information on the YouthBuild funding and how City of San Luis grant money, in the amount of 30,000, was spent in support of the PPEP YouthBuild Program. In the past, the funding request of 30,000 was made to support the Match request for the YouthBuild AmeriCorps grant. Each year, the program is required to come up with approximately 60,000 in MATCH funding to support the continuation of AmeriCorps funding for the San Luis YouthBuild Students and to provide a 1600 Post-Secondary Education Scholarship for the 9,000 hours and more the YouthBuild students provide to the City of San Luis in building low income affordable housing, Park care, volunteering at the Community Food Bank, collecting and donating more than 18,000 pounds of food each year. and more. Therefore, you can see the importance of this funding and how it leverages funds to provide so much more to the community and its individuals and families.

This year, we understand the City needs to make cuts for sustainability; therefore, we are prepared to help in this situation and reduce our ask for the 2023 Program and request only 20,000 in MATCH funding for the YouthBuild AmeriCorps program. This is a 10,000 dollar reduction. We will continue to go after additional funding through other funding opportunities and grant applications to replace the loss and cut to potential San Luis funding, but it is equally important **important to note again, the City of San Luis funding is used for a REQUIRED MATCH commitment, to qualify for and receive AmeriCorps funding for the San Luis Youth Program.**

Based on reports, you can see match funding from San Luis helps to pay a percentage of Staff Salaries, Youth Training Stipends, Youth training and Wrap around support services, necessary program supplies and other required classroom training, which consists of first aid/CPR, and OSHA 10 Safety. Because we are able to leverage AmeriCorps funding and Match dollars received, we are able to also offer and pay for NCCER National Construction credential, Job readiness classes and hands on Construction of low-income affordable housing, which is considered a pre-apprenticeship program.

This funding also leverages additional funding to offset costs for GED testing and study materials needed, so youth can focus on their studies, training, and graduate instead of leaving the program to work in the fields. As you have seen in the budget reports, it gives a clear picture of how City of San Luis grant funds are used to leverage more and provide youth an opportunity to not only to gain their GED, but to attend college through an AmeriCorps scholarship gained through participation in this program through active Community Service activities.

In this current program year, we have 24 students enrolled in the YouthBuild program. These 24 students are learning a trade in the field of construction and gaining certification in four different areas, and receive Job Readiness training to prepare them when it is time to fill out applications, write a resumes and interview for a job. Next year (July 2023), we are hoping to enroll 30 students.

Currently, we have eleven (11) students from our last graduating class who are now attending AWC to obtain a post-secondary education degree made available through San Luis Match Funding. We cannot express enough how important the City of San Luis funding has been to provide needed match funds to leverage funding in support of education and training for youth living in the San Luis area.

Through our AmeriCorps grant and MATCH funding, students can earn a 1600.00 Post-Secondary College Scholarship that is good for 7 years, once completing their required service hours in the program. This equates to a 48,000-dollar ROI in scholarships for San Luis Youth to continue with their career pathway goals. It also provides a return on investment though services to the community, as students give back by providing over 9,000 hours of service annually to projects within San Luis and some of the neighboring communities in South County.

It is important to note, the PPEP YouthBuild program continues to grow because of the City of San Luis. We have gone from 10 enrollments when first starting the program to 24, and looking to fund 30 students next year. The funds you provide this program, also leverage other funding sources to provide the needed resources in support of Youth. Funding sources, such as the National Farmworker Jobs program, state discretionary money, and regular AmeriCorps funding cannot do this work alone; therefore, by leveraging all of these funds we are able to offer the youth of San Luis and extraordinary opportunity. Because of the City of San Luis funding, we can make the case for additional funds from the state each year to meet Required Match for AmeriCorps and it enables us to grow and serve more youth in the San Luis area in the future.

To date, have served approximately 350 youth living in the San Luis area and have built and rehabbed over 200 units of housing for low income families. Because of YouthBuild, low-income families get the cost savings due to labor costs of building affordable housing are cut by 30%, which in turn makes homes even more affordable and youth are leaning skills and a trade.

Thank you again for your continued support and we hope we can continue to count on you in the future,

Sincerely Regards,


Kari Hogan
Chief Administrative Officer
PPEP, Inc.

PPEP YouthBuild Participate in the Cesar Chavez Parade San Luis



PPEP YouthBuild Builds low-income affordable housing in San Luis, Arizona. Students learn about team work, how to use tools and develop lifelong skills



YouthBuild students provide community service and help restore the Historic Cesar Chavez Museum



San Luis YouthBuild Students collect and package food for the local community food bank to help those in need.



This is a small display of what the program Does and the events we participate in.

Kay Macuil

From: KARI HOGAN <KHOGAN@ppep.org>
Sent: Thursday, March 9, 2023 1:15 PM
To: Kay Macuil; Janet Taylor; Ralph Velez; Olivia Jenkins; Monica Castro
Cc: Jenny Torres; Sonia Cornelio; Melissa Lopez
Subject: [EXTERNAL] RE: Due Friday, March 10, 2023 - San Luis City Council Budget - Accounting for 2022-2023 Fiscal Year Expenditures
Attachments: SKM_658e23030913050.pdf; 1-350-12 SAN LUIS - GL Detail - JUL22-FEB23.pdf; 1-350-12 SAN LUIS - P & L THROUGH FEB23.pdf; YB Tucson, AZ - YouthBuild AmeriCorps GY 22-23 Budget.xlsx

Dear Kay,

Attached to this email are the documents you requested in support of the City of San Luis funding provided to the PPEP San Luis YouthBuild program. The first attachment is a document that provides an overview of the funding, how it supports the YouthBuild program, what the dollars are spent on and how it leverages additional funding in support of this program. It also identifies the number of students currently enrolled and those who are attending college from last years cohort. The second and third documents are the detailed budget sheets from PPEP, and the last document is the budget that was submitted to YouthBuild USA AmeriCorps, which shows AmeriCorps funding and the REQUIRED MATCH DOLLARS, provided by City of San Luis and the State of Arizona Discretionary funds. If you have any questions, please do not hesitate to contact me. **Believe me when I say, the City of San Luis Does Make A Difference in the Lives of Local Youth.**

Warm Regards,

Kari Hogan
Chief Administrative Officer
PPEP, Inc.
520-770-2500
Cell: 520-603-5416
Email: khogan@ppep.org

From: Kay Macuil <kmacuil@sanluisaz.gov>
Sent: Friday, February 17, 2023 10:18 AM
Cc: Janet Taylor <jtaylor@sanluisaz.gov>; Ralph Velez <RVelez@sanluisaz.gov>; Jenny Torres <jtorres@sanluisaz.gov>; Olivia Jenkins <ojenkins@sanluisaz.gov>; Monica Castro <mcastro@sanluisaz.gov>; Sonia Cornelio <SCornelio@sanluisaz.gov>; Melissa Lopez <MLopez@sanluisaz.gov>
Subject: [EXTERNAL] Due Friday, March 10, 2023 - San Luis City Council Budget - Accounting for 2022-2023 Fiscal Year Expenditures

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Community Leaders:

In preparation for the July 1, 2023-June 30, 2024, fiscal year, **please use this email to reply to me no later than Friday, March 10, 2023 attaching your expense reports** for how your organizations spent the funds you received from the City of San Luis for the fiscal year starting July 1, 2022. This year, unlike previous years, the city will be including the expense reports as part of the City Council Agenda Packet.

Due to the budget process schedule, I will not be able to accept late expense reports for consideration on the City Council's agenda.

Kay Marion Macuil

CITY ATTORNEY

CITY OF SAN LUIS

1090 East Union Street | P.O. Box 1170 | San Luis, AZ 85349

(928) 919-6838 Cell

kmacuil@sanluisaz.gov

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Portable Practical Educational Preparation, Inc.

Multi Service Center

102 E. 46th Street

San Luis, Arizona 85713

Phone: (520) 622-3553

Toll Free: (800) 376-3553

FAX: (520) 622-1480

Internet Address: www.ppep.org

John David Arnold, Ph.D.

"Si Se Puede"

Gertha Brown-Hurd

Chief Executive Officer & Founder

President

March 7, 2023

Dear Mayor and Council,

The following information was requested by the City of San Luis for grant money given to PPEP, Inc. in the amount of 30,000 in support of the PPEP YouthBuild Program. The request is for program year beginning July 1, 2022, and ending June 30, 2023. The program is currently in the 8th month of the current year of funding. Therefore, the grant has not been completely expended at this time, as there are still 4 months in this program year and spending cycle.

Attached to this letter are expenditures through February 28, 2023. Current expenditures equal 15,000, with 15,000 left in the budget for the months of March 2023 – June 2023, which is allocated and will be spent down. Also attached is the current AmeriCorps budget showing Required Match amounts throughout the budget and itemized on the last page.

Funds provided to the PPEP YouthBuild program in the amount of 30,000 are used for **REQUIRED MATCH** to qualify for AmeriCorps funding for the San Luis youth served in the PPEP YouthBuild program. Currently the City of San Luis funding of 30,000 and the approved State Discretionary funding of 30,000 PPEP receives each year, fulfills the 60,000 Required Match Money (50% match required) to be eligible to apply for and receive the 60,000 AmeriCorps Funding in support of the San Luis YouthBuild Program. You will see that match funding from San Luis helps to pay a percentage of Staff Salaries, Youth Training Stipends, Youth training and Wrap around support services, necessary program supplies and other required classroom training, which consists of first aid/CPR, and OSHA 10 Safety. Because we are able to leverage AmeriCorps funding and Match dollars received, we are able to also offer and pay for NCCER National Construction credential, Job readiness classes and hands on Construction of low-income affordable housing, which is considered a pre-apprenticeship program.

This funding leverages additional funding to offset costs for GED testing and study materials needed, so youth can focus on their studies, and training, and graduate instead of leaving the program to work in the fields. As you will see in the budget that is prepared for the AmeriCorps grant, it gives a clear picture of how City of San Luis grant funds are used to leverage more and provide youth an opportunity to not only to gain their GED, but to attend college through an AmeriCorps scholarship that is gained through participation in this program through the Community Services activities youth are involved in. This includes fundraising to purchase and plant trees in the Parks of the City of San Luis, providing avenues to collect needed food for the community food bank, the building of low-income affordable housing in the San Luis area in partnership with the Comite and so much more.

In this current program year, we have 24 students enrolled in the YouthBuild program and are working on 5 additional enrollments that will carry over into next year. These 24 students are learning a trade in the field of construction and gaining certification in four different areas, to include OSHA Safety, First Aid/CPR, NCCER, and a GED. They receive Job Readiness training to prepare them when it is time to fill out applications, write a resume and interview for a job through Mock Interviewing.

Currently, we have eleven (11) students from our last class that graduated and are now attending AWC to obtain a post-secondary education degree that was made available through San Luis Match Funding. We cannot express enough how important the City of San Luis funding has been to provide needed match funds to leverage additional funding in support of education and training for youth living in the San Luis area.

In the attached YouthBuild/AmeriCorps budget, you will see how we have budgeted the funds received from the City of San Luis, along with additional dollars that are available because of funds from the city of San Luis. Funding covers partial cost of 2 staff members (Youth Navigator/Case Manager and GED Instructor), while other funding picks up the rest and pays for additional construction trainers and a program coordinator.

The City of San Luis funding is specifically used as Required Match funding, is tracked and is reported to our AmeriCorps funder, and is then reported to the federal government. Through our AmeriCorps grant, scholarships are made available that offer students the opportunity and a way to begin their post-secondary journey. By being involved in community service projects, students can earn a 1600.00 Post-Secondary College Scholarship that is good for 7 years, once completing 450 hours of service in the program. This equates to a 48,000-dollar ROI in scholarships for 30 San Luis Youth to continue with their career pathway. It also provides a return on investment though services to the community, as student give back by providing over 9,000 hours of service annually to projects within San Luis and some of the neighboring communities in South County.

MATCH SOURCES				
Name of Source	Type	Source Type	Purpose	Amount
City of San Luis	Cash	State/Local	Percentage of staff wages	15,979.00
City of San Luis	Cash	State/Local	Percent of fringe Benefits	3835.00
City of San Luis	Cash	State/Local	Percent of Indirect cost	3561.0
City of San Luis	Cash	State/Local	Portion of staff trave to mandatory training conference	315.00
City of San Luis	Cash	State/Local	Supplies	820.00
City of San Luis	Cash	State/Local	Member Training	5,490.00
State CSBG Discretionary	Cash	State/Local	Member Training	30,000.00

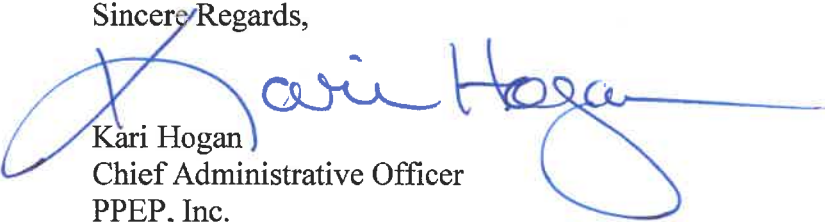
Total 60,000 required match

It is important to note, the PPEP YouthBuild program continues to grow because of the City of San Luis. The funds you provide this program leverage other funding sources to provide the needed resources in support of Youth. Funding sources, such as the National Farmworker Jobs program, state discretionary money, and AmeriCorps funding cannot do this work alone; therefore, by leveraging all of these funds we are able to offer the youth of San Luis and extraordinary opportunity. Because of the City of San Luis funding, we can make the case for additional funds from the state each year to meet Required Match for AmeriCorps grant and it enables us to grow and serve more youth in the San Luis area in the future.

To date, have served approximately 350 youth living in the San Luis area and have built and rehabbed over 100 units of housing for low income families. Because of YouthBuild, low-income families get the cost savings due to labor costs of building affordable housing are cut by 30%, which in turn makes homes even more affordable and youth are leaning skills and a trade.

Thank you again for your continued support and we hope we can continue to count on you in the future,

Sincere Regards,


Kari Hogan
Chief Administrative Officer
PPEP, Inc.

Date: Wednesday, March 1, 2023
 Time: 09:28AM
 User: ELIZABETH

PPEP, INC.

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Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending			
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance			
Acct:	6010	SALARIES			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB						
^ PR	CK	009734	12-22	1170741	7/1/2022	Earnings FRANCO-NORMA		43.20	0.00				
^ PR	CK	009734	12-22	1170741	7/1/2022	Earnings FRANCO-NORMA		388.80	0.00				
^ PR	CK	009734	12-22	1170748	7/1/2022	Earnings MONREAL-IMELDA		31.87	0.00				
^ PR	CK	009734	12-22	1170748	7/1/2022	Earnings MONREAL-IMELDA		293.58	0.00				
^ PR	CK	009734	12-22	1170748	7/1/2022	SVC CR (4/YR) ACCRUED MONREAL~IMELDA		31.87	0.00				
PR	CK	009746	01-23	1171037	7/15/2022	Earnings FRANCO-NORMA		43.20	0.00				
PR	CK	009746	01-23	1171037	7/15/2022	Earnings FRANCO-NORMA		388.80	0.00				
PR	CK	009746	01-23	1171045	7/15/2022	Earnings MONREAL-IMELDA		31.87	0.00				
PR	CK	009746	01-23	1171045	7/15/2022	Earnings MONREAL-IMELDA		335.52	0.00				
PR	CK	009760	01-23	1171318	7/29/2022	Earnings FRANCO-NORMA		345.60	0.00				
PR	CK	009760	01-23	1171318	7/29/2022	SVC CR (4/YR) ACCRUED FRANCO-NORMA		86.40	0.00				
PR	CK	009760	01-23	1171326	7/29/2022	Earnings MONREAL-IMELDA		188.73	0.00				
PR	CK	009760	01-23	1171326	7/29/2022	SVC CR (4/YR) ACCRUED MONREAL~IMELDA		159.37	0.00				
PR	CK	009758	01-23	130141	7/29/2022	Earnings FRANCO-NORMA		345.60	0.00				
PR	CK	009758	01-23	130141	7/29/2022	SVC CR (4/YR) ACCRUED FRANCO-NORMA		86.40	0.00				
PR	CK	009758	01-23	130149	7/29/2022	Earnings MONREAL-IMELDA		188.73	0.00				
PR	CK	009758	01-23	130149	7/29/2022	SVC CR (4/YR) ACCRUED MONREAL~IMELDA		159.37	0.00				
^ GJ	GL	019629	12-22	22-718	7/1/2022	JUNE PAYROLL ACCRUAL REVERSAL		0.00	789.32				
GJ	GL	019690	01-23	23-008	7/30/2022	JUNE PAYROLL ACCRUAL REV.		0.00	319.59				
PR	VC	009759	01-23	130141	7/29/2022	Earnings FRANCO-NORMA		0.00	345.60				
PR	VC	009759	01-23	130141	7/29/2022	SVC CR (4/YR) ACCRUED FRANCO-NORMA		0.00	86.40				
PR	VC	009759	01-23	130149	7/29/2022	Earnings MONREAL-IMELDA		0.00	188.73				
PR	VC	009759	01-23	130149	7/29/2022	SVC CR (4/YR) ACCRUED MONREAL~IMELDA		0.00	159.37				
							Period	01-23	Total	0.00	3,148.91	1,889.01	1,259.90
PR	CK	009780	02-23	1171597	8/12/2022	Earnings FRANCO-NORMA		432.00	0.00				
PR	CK	009780	02-23	1171604	8/12/2022	Earnings MONREAL-IMELDA		314.55	0.00				
PR	CK	009795	02-23	1171919	8/26/2022	Earnings FRANCO-NORMA		216.00	0.00				
PR	CK	009795	02-23	1171919	8/26/2022	SVC CR (4/YR) ACCRUED FRANCO-NORMA		216.00	0.00				
PR	CK	009795	02-23	1171926	8/26/2022	Earnings MONREAL-IMELDA		377.46	0.00				
PR	CK	009795	02-23	1171926	8/26/2022	SVC CR (4/YR) ACCRUED MONREAL-IMELDA		15.94	0.00				
							Period	02-23	Total	1,259.90	1,571.95	0.00	2,831.85
PR	CK	009831	03-23	1172246	9/9/2022	Earnings FRANCO-NORMA		432.00	0.00				

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PPEP, INC.

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Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance
PR	CK	009831	03-23	1172253	9/9/2022	Earnings MONREAL~IMELDA		314.55	0.00	
PR	CK	009851	03-23	1172572	9/23/2022	Earnings FRANCO~NORMA		43.20	0.00	
PR	CK	009851	03-23	1172572	9/23/2022	Earnings FRANCO~NORMA		388.80	0.00	
PR	CK	009851	03-23	1172579	9/23/2022	Earnings MONREAL~IMELDA		31.87	0.00	
PR	CK	009851	03-23	1172579	9/23/2022	Earnings MONREAL~IMELDA		272.61	0.00	
Period 03-23 Total							2,831.85	1,483.03	0.00	4,314.88
PR	CK	009864	04-23	1172900	10/7/2022	Earnings FRANCO~NORMA		432.00	0.00	
PR	CK	009864	04-23	1172907	10/7/2022	Earnings MONREAL~IMELDA		377.46	0.00	
PR	CK	009879	04-23	1173229	10/21/2022	Earnings FRANCO~NORMA		432.00	0.00	
PR	CK	009879	04-23	1173236	10/21/2022	Earnings MONREAL~IMELDA		272.61	0.00	
PR	CK	009879	04-23	1173236	10/21/2022	SVC CR (4/YR) ACCRUED MONREAL~IMELDA		43.83	0.00	
^	GJ	GL	019962	05-23	23-180	10/31/2022	N. FRANCO SALARIES PPD 10.21.2	0.00	432.00	
^	GJ	GL	019962	05-23	23-180	10/31/2022	I. MONREAL SALARIES PPD 10.21.	0.00	316.44	
Period 04-23 Total							4,314.88	1,557.90	748.44	5,124.34
Period 05-23 Total							5,124.34	0.00	0.00	5,124.34
Period 06-23 Total							5,124.34	0.00	0.00	5,124.34
Period 07-23 Total							5,124.34	0.00	0.00	5,124.34
Period 08-23 Total							5,124.34	0.00	0.00	5,124.34
Sub 1-350-12 Total							0.00	7,761.79	2,637.45	5,124.34
Acct 6010 Total							0.00	7,761.79	2,637.45	5,124.34
Acct:	6030	WORKER'S COMPENSATION			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB			
PR	WC	019721	01-23		7/15/2022	8864		0.00	7.82	
PR	WC	019721	01-23		7/15/2022	8864		31.56	0.00	
Period 01-23 Total							0.00	31.56	7.82	23.74
PR	WC	019809	02-23		8/26/2022	8864		15.74	0.00	
Period 02-23 Total							23.74	15.74	0.00	39.48
PR	WC	019886	03-23		9/9/2022	8864		14.86	0.00	
Period 03-23 Total							39.48	14.86	0.00	54.34
^	GJ	GL	019962	05-23	23-180	10/31/2022	N. FRANCO W/C PPD 10.21.22	0.00	4.33	
^	GJ	GL	019962	05-23	23-180	10/31/2022	I. MONREAL W/C PPD 10.21.22	0.00	3.17	
PR	WC	019961	04-23		10/21/2022	8864		15.61	0.00	
Period 04-23 Total							54.34	15.61	7.50	62.45

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PPEP, INC.

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Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending	
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance	
					Period	05-23	Total	62.45	0.00	62.45	
					Period	06-23	Total	62.45	0.00	62.45	
					Period	07-23	Total	62.45	0.00	62.45	
					Period	08-23	Total	62.45	0.00	62.45	
					Sub	1-350-12	Total	0.00	77.77	62.45	
					Acct	6030	Total	0.00	77.77	62.45	
Acct:	6053	FICA MATCH				Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB			
^	PR	CK	009734	12-22	1170741	7/1/2022	FICA/EMPLOYER FRANCO-NORMA	26.14	0.00		
^	PR	CK	009734	12-22	1170741	7/1/2022	FICAMED/EMPLOYR FRANCO-NORMA	6.11	0.00		
^	PR	CK	009734	12-22	1170748	7/1/2022	FICA/EMPLOYER MONREAL-IMELDA	22.15	0.00		
^	PR	CK	009734	12-22	1170748	7/1/2022	FICAMED/EMPLOYR MONREAL-IMELDA	5.18	0.00		
	PR	CK	009746	01-23	1171037	7/15/2022	FICA/EMPLOYER FRANCO-NORMA	26.14	0.00		
	PR	CK	009746	01-23	1171037	7/15/2022	FICAMED/EMPLOYR FRANCO-NORMA	6.11	0.00		
	PR	CK	009746	01-23	1171045	7/15/2022	FICA/EMPLOYER MONREAL-IMELDA	22.78	0.00		
	PR	CK	009746	01-23	1171045	7/15/2022	FICAMED/EMPLOYR MONREAL-IMELDA	5.33	0.00		
	PR	CK	009760	01-23	1171318	7/29/2022	FICA/EMPLOYER FRANCO-NORMA	26.78	0.00		
	PR	CK	009760	01-23	1171318	7/29/2022	FICAMED/EMPLOYR FRANCO-NORMA	6.26	0.00		
	PR	CK	009760	01-23	1171326	7/29/2022	FICA/EMPLOYER MONREAL-IMELDA	21.58	0.00		
	PR	CK	009760	01-23	1171326	7/29/2022	FICAMED/EMPLOYR MONREAL-IMELDA	5.05	0.00		
	PR	CK	009758	01-23	130141	7/29/2022	FICA/EMPLOYER FRANCO-NORMA	26.78	0.00		
	PR	CK	009758	01-23	130141	7/29/2022	FICAMED/EMPLOYR FRANCO-NORMA	6.26	0.00		
	PR	CK	009758	01-23	130149	7/29/2022	FICA/EMPLOYER MONREAL-IMELDA	21.58	0.00		
	PR	CK	009758	01-23	130149	7/29/2022	FICAMED/EMPLOYR MONREAL-IMELDA	5.05	0.00		
^	GJ	GL	019629	12-22	22-718	7/1/2022	JUNE PAYROLL ACCRUAL REVERSAL	0.00	59.58		
	GJ	GL	019690	01-23	23-008	7/30/2022	JUNE PAYROLL ACCRUAL REV.	0.00	24.45		
	PR	VC	009759	01-23	130141	7/29/2022	FICA/EMPLOYER FRANCO-NORMA	0.00	26.78		
	PR	VC	009759	01-23	130141	7/29/2022	FICAMED/EMPLOYR FRANCO-NORMA	0.00	6.26		
	PR	VC	009759	01-23	130149	7/29/2022	FICA/EMPLOYER MONREAL-IMELDA	0.00	21.58		
	PR	VC	009759	01-23	130149	7/29/2022	FICAMED/EMPLOYR MONREAL-IMELDA	0.00	5.05		
					Period	01-23	Total	0.00	239.28	143.70	
	PR	CK	009780	02-23	1171597	8/12/2022	FICA/EMPLOYER FRANCO-NORMA	26.16	0.00		
	PR	CK	009780	02-23	1171597	8/12/2022	FICAMED/EMPLOYR FRANCO-NORMA	6.12	0.00		

Date: Wednesday, March 1, 2023
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PPEP, INC.

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Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending	
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance	
PR	CK	009780	02-23	1171604	8/12/2022	FICA/EMPLOYER MONREAL~IMELDA		19.50	0.00		
PR	CK	009780	02-23	1171604	8/12/2022	FICAMED/EMPLOYR MONREAL~IMELDA		4.56	0.00		
PR	CK	009795	02-23	1171919	8/26/2022	FICA/EMPLOYER FRANCO~NORMA		26.07	0.00		
PR	CK	009795	02-23	1171919	8/26/2022	FICAMED/EMPLOYR FRANCO~NORMA		6.10	0.00		
PR	CK	009795	02-23	1171926	8/26/2022	FICA/EMPLOYER MONREAL~IMELDA		24.39	0.00		
PR	CK	009795	02-23	1171926	8/26/2022	FICAMED/EMPLOYR MONREAL~IMELDA		5.71	0.00		
Period 02-23							Total	95.58	118.61	0.00	214.19
PR	CK	009831	03-23	1172246	9/9/2022	FICA/EMPLOYER FRANCO~NORMA		26.16	0.00		
PR	CK	009831	03-23	1172246	9/9/2022	FICAMED/EMPLOYR FRANCO~NORMA		6.12	0.00		
PR	CK	009831	03-23	1172253	9/9/2022	FICA/EMPLOYER MONREAL~IMELDA		19.50	0.00		
PR	CK	009831	03-23	1172253	9/9/2022	FICAMED/EMPLOYR MONREAL~IMELDA		4.56	0.00		
PR	CK	009851	03-23	1172572	9/23/2022	FICA/EMPLOYER FRANCO~NORMA		26.14	0.00		
PR	CK	009851	03-23	1172572	9/23/2022	FICAMED/EMPLOYR FRANCO~NORMA		6.11	0.00		
PR	CK	009851	03-23	1172579	9/23/2022	FICA/EMPLOYER MONREAL~IMELDA		18.88	0.00		
PR	CK	009851	03-23	1172579	9/23/2022	FICAMED/EMPLOYR MONREAL~IMELDA		4.42	0.00		
Period 03-23							Total	214.19	111.89	0.00	326.08
PR	CK	009864	04-23	1172900	10/7/2022	FICA/EMPLOYER FRANCO~NORMA		26.16	0.00		
PR	CK	009864	04-23	1172900	10/7/2022	FICAMED/EMPLOYR FRANCO~NORMA		6.12	0.00		
PR	CK	009864	04-23	1172907	10/7/2022	FICA/EMPLOYER MONREAL~IMELDA		23.40	0.00		
PR	CK	009864	04-23	1172907	10/7/2022	FICAMED/EMPLOYR MONREAL~IMELDA		5.47	0.00		
PR	CK	009879	04-23	1173229	10/21/2022	FICA/EMPLOYER FRANCO~NORMA		26.16	0.00		
PR	CK	009879	04-23	1173229	10/21/2022	FICAMED/EMPLOYR FRANCO~NORMA		6.12	0.00		
PR	CK	009879	04-23	1173236	10/21/2022	FICA/EMPLOYER MONREAL~IMELDA		19.62	0.00		
PR	CK	009879	04-23	1173236	10/21/2022	FICAMED/EMPLOYR MONREAL~IMELDA		4.59	0.00		
^ GJ	GL	019962	05-23	23-180	10/31/2022	N. FRANCO FICA PPD 10.21.22		0.00	32.28		
^ GJ	GL	019962	05-23	23-180	10/31/2022	I. MONREAL FICA PPD 10.21.22		0.00	24.21		
Period 04-23							Total	326.08	117.64	56.49	387.23
Period 05-23							Total	387.23	0.00	0.00	387.23
Period 06-23							Total	387.23	0.00	0.00	387.23
Period 07-23							Total	387.23	0.00	0.00	387.23
Period 08-23							Total	387.23	0.00	0.00	387.23
Sub 1-350-12							Total	0.00	587.42	200.19	387.23

Date: Wednesday, March 1, 2023
 Time: 09:28AM
 User: ELIZABETH

PPEP, INC.

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 Report: 01620.rpt
 Company: PPEP

Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending		
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance		
							Acct 6053	Total	0.00	587.42	200.19	387.23
Acct:	6056	HEALTH INSURANCE			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB					
^ PR	CK	009734	12-22	1170741	7/1/2022	Health_HSA/HDHP\$2600-Emp Only- FRANCO-NORMA		92.80	0.00			
^ GJ	GL	019737	02-23	23-031	7/31/2022	OPTUM ER PAID - N. FRANCO		20.83	0.00			
							Period 01-23	Total	0.00	113.63	0.00	113.63
PR	CK	009780	02-23	1171597	8/12/2022	Health_HSA/HDHP\$2600-Emp Only- FRANCO-NORMA		89.83	0.00			
GJ	GL	019806	02-23	23-071	8/31/2022	OPTUM ER PAID - N. FRANCO		20.83	0.00			
							Period 02-23	Total	113.63	110.66	0.00	224.29
PR	CK	009831	03-23	1172246	9/9/2022	Health_HSA/HDHP\$2600-Emp Only- FRANCO-NORMA		89.83	0.00			
^ GJ	GL	019928	04-23	23-150	9/30/2022	OPTUM ER PAID - N. FRANCO		20.83	0.00			
							Period 03-23	Total	224.29	110.66	0.00	334.95
PR	CK	009864	04-23	1172900	10/7/2022	Health_HSA/HDHP\$2600-Emp Only- FRANCO-NORMA		89.83	0.00			
							Period 04-23	Total	334.95	89.83	0.00	424.78
							Period 05-23	Total	424.78	0.00	0.00	424.78
							Period 06-23	Total	424.78	0.00	0.00	424.78
							Period 07-23	Total	424.78	0.00	0.00	424.78
							Period 08-23	Total	424.78	0.00	0.00	424.78
							Sub 1-350-12	Total	0.00	424.78	0.00	424.78
							Acct 6056	Total	0.00	424.78	0.00	424.78
Acct:	6061	LIFE INSURANCE			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB					
^ AP	VO	027809	02-23	305130	7/31/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA		15.20	0.00			
							Period 01-23	Total	0.00	15.20	0.00	15.20
AP	VO	027815	02-23	305185	8/2/2022	UNUM LIFE INSURANCE CO OF AMER UNUM LIFE INSURANCE C		6.42	0.00			
AP	VO	027857	02-23	305439	8/11/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA		15.20	0.00			
AP	VO	027907	02-23	305821	8/26/2022	UNUM LIFE INSURANCE CO OF AMER UNUM LIFE INSURANCE C		6.42	0.00			
							Period 02-23	Total	15.20	28.04	0.00	43.24
AP	VO	028004	03-23	306690	9/22/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA		15.20	0.00			
^ AP	VO	028120	04-23	307524	9/30/2022	UNUM LIFE INSURANCE CO OF AMER UNUM LIFE INSURANCE C		6.42	0.00			
							Period 03-23	Total	43.24	21.62	0.00	64.86
AP	VO	028123	04-23	307591	10/24/2022	UNUM LIFE INSURANCE CO OF AMER UNUM LIFE INSURANCE C		6.42	0.00			
AP	VO	028123	04-23	307592	10/24/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA		15.20	0.00			

Date: Wednesday, March 1, 2023
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PPEP, INC.
Detail General Ledger - Standard

Page: 6 of 9
 Report: 01620.rpt
 Company: PPEP

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending	
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance	
Period 04-23							Total	64.86	21.62	0.00	86.48
^	GJ	GL	020264	08-23	23-419	11/30/2022	REF#307815 UNUM LIFE INS	0.00	6.42		
^	GJ	GL	020264	08-23	23-419	11/30/2022	REF#308201 MUTUAL OF OMAHA	0.00	15.20		
	AP	VO	028153	05-23	307815	11/1/2022	UNUM LIFE INSURANCE CO OF AMER UNUM LIFE INSURANCE C	6.42	0.00		
	AP	VO	028203	05-23	308201	11/16/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA	15.20	0.00		
Period 05-23							Total	86.48	21.62	21.62	86.48
^	GJ	GL	020265	08-23	23-420	12/31/2022	REF#308201 MUTUAL OF OMAHA	0.00	49.49		
	AP	VO	028282	06-23	308956	12/13/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA	15.20	0.00		
	AP	VO	028282	06-23	308956	12/13/2022	MUTUAL OF OMAHA MUTUAL OF OMAHA	34.29	0.00		
Period 06-23							Total	86.48	49.49	49.49	86.48
Period 07-23							Total	86.48	0.00	0.00	86.48
Period 08-23							Total	86.48	0.00	0.00	86.48
Sub 1-350-12							Total	0.00	157.59	71.11	86.48
Acct 6061							Total	0.00	157.59	71.11	86.48
Acct:	6525	PROGRAM SUPPLIES				Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB			
Period 01-23							Total	0.00	0.00	0.00	0.00
Period 02-23							Total	0.00	0.00	0.00	0.00
Period 03-23							Total	0.00	0.00	0.00	0.00
Period 04-23							Total	0.00	0.00	0.00	0.00
^	GJ	GL	020271	08-23	23-425	11/30/2022	REF#23-273 - NOV 2022 CHACE M/	692.13	0.00		
^	GJ	GL	020271	08-23	23-425	11/30/2022	REF#23-273 - NOV 2022 CHACE M/	47.03	0.00		
Period 05-23							Total	0.00	739.16	0.00	739.16
Period 06-23							Total	739.16	0.00	0.00	739.16
Period 07-23							Total	739.16	0.00	0.00	739.16
Period 08-23							Total	739.16	0.00	0.00	739.16
Sub 1-350-12							Total	0.00	739.16	0.00	739.16
Acct 6525							Total	0.00	739.16	0.00	739.16
Acct:	6681	FEES AND DUES				Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB			
Period 01-23							Total	0.00	0.00	0.00	0.00
	GJ	GL	019761	02-23	22-791	6/30/2022	JUNE 2022 CHASE M/C SA 6/28-6/	27.75	0.00		

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PPEP, INC.
Detail General Ledger - Standard

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 Report: 01620.rpt
 Company: PPEP

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending	
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance	
GJ	GL	019761	02-23	22-791	6/30/2022	JUNE 2022 CHASE M/C SA 6/28-6/		26.50	0.00		
GJ	GL	019770	02-23	23-052	8/1/2023	JUNE 2022 CHASE M/C SA 6/28-6/		0.00	27.75		
GJ	GL	019770	02-23	23-052	8/1/2023	JUNE 2022 CHASE M/C SA 6/28-6/		0.00	26.50		
Period 02-23							Total	0.00	54.25	54.25	0.00
Period 03-23							Total	0.00	0.00	0.00	0.00
Period 04-23							Total	0.00	0.00	0.00	0.00
Period 05-23							Total	0.00	0.00	0.00	0.00
Period 06-23							Total	0.00	0.00	0.00	0.00
Period 07-23							Total	0.00	0.00	0.00	0.00
Period 08-23							Total	0.00	0.00	0.00	0.00
Sub 1-350-12							Total	0.00	54.25	54.25	0.00
Acct 6681							Total	0.00	54.25	54.25	0.00
Acct:	6713	CLASSROOM TRAINING			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB				
Period 01-23							Total	0.00	0.00	0.00	0.00
Period 02-23							Total	0.00	0.00	0.00	0.00
Period 03-23							Total	0.00	0.00	0.00	0.00
Period 04-23							Total	0.00	0.00	0.00	0.00
Period 05-23							Total	0.00	0.00	0.00	0.00
Period 06-23							Total	0.00	0.00	0.00	0.00
AP	VO	028339	07-23	309748	1/17/2023	SOUTHWEST ARIZONA SAFETY, LLC SOUTHWEST ARIZONA		765.00	0.00		
Period 07-23							Total	0.00	765.00	0.00	765.00
Period 08-23							Total	765.00	0.00	0.00	765.00
Sub 1-350-12							Total	0.00	765.00	0.00	765.00
Acct 6713							Total	0.00	765.00	0.00	765.00
Acct:	6800	SUPPORTIVE SERVICES TRAINING R			Sub:	1-350-12	YOUTH TRNG - CITY SAN LUIS YB				
Period 01-23							Total	0.00	0.00	0.00	0.00
^	GJ	GL	019889	04-23	23-120	8/31/2022	REF#305829 SAN LUIS WALK-IN CL	275.00	0.00		
Period 02-23							Total	0.00	275.00	0.00	275.00
Period 03-23							Total	275.00	0.00	0.00	275.00
Period 04-23							Total	275.00	0.00	0.00	275.00

Date: Wednesday, March 1, 2023
Time: 09:28AM
User: ELIZABETH

PPEP, INC.

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Report: 01620.rpt
Company: PPEP

Detail General Ledger - Standard

Periods: 01-23 Through 08-23 As of: 3/1/2023 Ledger ID: ACTUAL

Jrnl	Tran	Bat	Per	Reference	Tran	Tran	Beginning	Debit	Credit	Ending
Type	Type	Nbr	Ent	Nbr	Date	Description	Balance	Amount	Amount	Balance

- ^ Indicates the period entered is different from the period posted.
- * Indicates there are no GL transactions to support summarized AcctHist period activity.
- ** Indicates the calculated period ending balance does not match the YTD balance on AcctHist.
- *** Indicates the calculated account balance does not match the account balance on AcctHist.
- # Indicates Assets do not match Liabilities or Net Income does not equal the YTD Net Income account.

PPEP, INC.
1-350-12 YOUTH TRNG - CITY OF SAN LUIS YB
For the Eight Months Ending Tuesday, February 28, 2023

	ACTUAL MTD February	ACTUAL YTD 2023	BUDGET YTD February	VARIANCE YTD	ANNUAL BUDGET 2023	BUDGET REMAINING
REVENUE:						
CITY OF SAN LUIS		\$15,000.00		\$15,000.00		(\$15,000.00)
TOTAL REVENUE		15,000.00		15,000.00		(15,000.00)
EXPENSES:						
Personnel Costs						
SALARIES						
Total Salaries		5,124.34		5,124.34		(5,124.34)
		5,124.34		5,124.34		(5,124.34)
Employee Related Expenses						
WORKER'S COMPENSATION		62.45		62.45		(62.45)
FICA MATCH		387.23		387.23		(387.23)
HEALTH INSURANCE		424.78		424.78		(424.78)
LIFE INSURANCE		86.48		86.48		(86.48)
Total Employee Related Expenses		960.94		960.94		(960.94)
Total Salary and ERE		6,085.28		6,085.28		(6,085.28)
Office & Program Supplies						
PROGRAM SUPPLIES		739.16		739.16		(739.16)
Total Office and Program Supplies		739.16		739.16		(739.16)
Employee Training & Recruitment Costs						
CLASSROOM TRAINING		-		765.00		(765.00)
Total Employee Training & Recruitment Costs		765.00		765.00		(765.00)
Supportive Services						
SUPPORTIVE SERVICES TRAINING R		275.00		275.00		(275.00)
Total Supportive Services		275.00		275.00		(275.00)
Indirect Costs						
INDIRECT COSTS		1,034.77		1,034.77		(1,034.77)
Total Indirect		1,034.77		1,034.77		(1,034.77)
TOTAL OPERATIONS EXPENSE		8,899.21		8,899.21		(8,899.21)
TOTAL EXPENSES		8,899.21		8,899.21		(8,899.21)
EXCESS (DEFICIT) OF REVENUE OVER EXPENSES		6,100.79		6,100.79		(6,100.79)

PPEP, INC.
1-350-12 YOUTH TRNG - CITY OF SAN LUIS YB
For the Eight Months Ending Tuesday, February 28, 2023

ACTUAL MTD February	ACTUAL YTD 2023	BUDGET YTD February	VARIANCE YTD	ANNUAL BUDGET 2023	BUDGET REMAINING
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CHICANO ART COLLECTIVE / CITY OF SAN LUIS ARIZONA
PRESENTS

Sat.
March
25th

CHICANO ARTWALK

20
23

Live Music / Art / Folkloric Dance Groups
Story tellers / Vendors / Food / + More

B. TOWN JAZZ BAND

BACHATA DANCE GRUP BY UNITED BY RYTHM

BLUEDOT BELLY DANCE GROUP | SOL Y ARENA FLAMENCO

DOBLE PLAY ACOUSTIC | DISCO GIRL | VALL CHILL MORE

JAYMAZTA | DJ PINA (VYNIL SET)

MONI AND THE FUPS | JUST LET ME GO



ROLLS AND BOWLS 1627 CESAR CHAVEZ BLVD SAN LUIS AZ 3 PM - 1 AM

From: [Lizeth Servin](#)
To: [Kay Macuil](#)
Cc: [Janet Taylor](#); [Olivia Jenkins](#); [Manuel Rojas](#); [Martina Lopez](#)
Subject: RE: Wednesday, May 17, 2023, at 6:00 p.m. San Luis City Council Contracts Work Session
Date: Wednesday, May 10, 2023 3:07:13 PM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[image007.png](#)

Hello Kay,

We would like to take the time to thank you (the City of San Luis) for your support throughout the years. The Off-Road Expo is currently in transition we will not be submitting for sponsorship for FY23-24.

We look forward in working with you in the near future.

Respectfully,



Lizeth Servin

**Chief Operations Officer
Deputy Director BCCRC**

☎ O: [\(928\) 627-8559](tel:(928)627-8559)

☎ D: [\(928\) 315-5710](tel:(928)315-5710)

☎ F: [\(928\) 569-6644](tel:(928)569-6644)

✉ lizeth@comiteaz.org

🌐 www.comiteaz.com

📍 963 East B Street | PO Box 7170
San Luis, AZ 85349



From: Kay Macuil <kmacuil@sanluisaz.gov>

Sent: Thursday, May 4, 2023 11:53 AM

To: Crystal Figueroa (cfigueroa@ympo.org) <cfigueroa@ympo.org>; Ramirez Thomas, Luis E. (luis@ramirezadvisors.com) <luis@ramirezadvisors.com>; Julie Engel <jengel@greateryuma.org>; F Quiroz <fernietq23@yahoo.com>; Melissa Rushin Irr (Melissa@yumachildrensmuseum.com) <melissa@yumachildrensmuseum.com>; KARI HOGAN <khogan@ppep.org>; Abraham Andrade (chicanoartcollective@yahoo.com) <chicanoartcollective@yahoo.com>; Lizeth Servin <Lizeth@comiteaz.org>; Martina Lopez <mmlopez@comiteaz.org>; Maria Robles Luna (mariarobles1055@gmail.com) <mariarobles1055@gmail.com>; Antonio C Carrillo <antonio.carrillo@azwestern.edu>; Manuelcastro12@msn.com; Nazzer O. Mendez Robles (nmendez@4FrontED.org) <nmendez@4fronted.org>; Buna George <bgeorge@gypa.org>; Shelly Kreger (skreger@ycipta.az.gov) <skreger@ycipta.az.gov>; Lagunas, Annette

(alagunas@hsoyuma.com) <alagunas@hsoyuma.com>; Tori Bourguignon <torib@amberlyspace.com>; Maria Esparza (mesparzaelsiglo@gmail.com) <mesparzaelsiglo@gmail.com>; kimberly@yumachamber.org; sheryl@yumachamber.org; YCIPTA - Chona Medel <cmedel@ycipta.az.gov>

Cc: Janet Taylor <jtaylor@sanluisaz.gov>; Olivia Jenkins <ojenkins@sanluisaz.gov>

Subject: Wednesday, May 17, 2023, at 6:00 p.m. San Luis City Council Contracts Work Session

Hello Everyone,

San Luis City Council will hold a Work Session open to the Public on Budgeting for Council Contracts, Dues, and Subscriptions to consider your requests for funding for the fiscal year starting July 1, 2023.

Date: Wednesday, May 17, 2023

Time: 6:00 p.m.

Place: Council Chamber, City Hall, 1090 East Union Street, San Luis

Best regards,

Kay

(928) 919-6838 Cell
San Luis City Attorney
KMacuil@sanluisaz.gov

(928) 314-9117 Legal Secretary Janet Taylor
(928) 341-8520 Main Line
JTaylor@sanluisaz.gov

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YUMA COUNTY ARTS AND CULTURAL GROUP

A Non Profit 501 (c)(3) organization

Antonio C. Carrillo

THE EVENT



**SAN LUIS FILM
FESTIVAL**

NOV 14-17, 2023

ANY VENUE
Any Street | San Luis, AZ
www.sanluisfilmfestival.com
FREE



SAN LUIS, ARIZONA USA



www.sanluisfilmfestival.com



THE OBJECTIVES

Highlighting San Luis

Special Guests

World Premiere films

Panelists

Workshops

Global Short Film

Competition

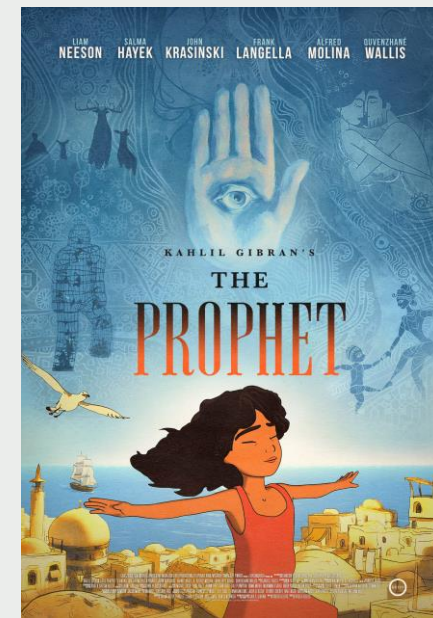
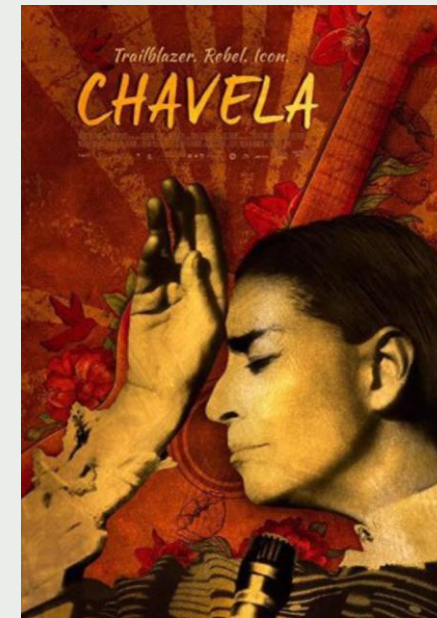
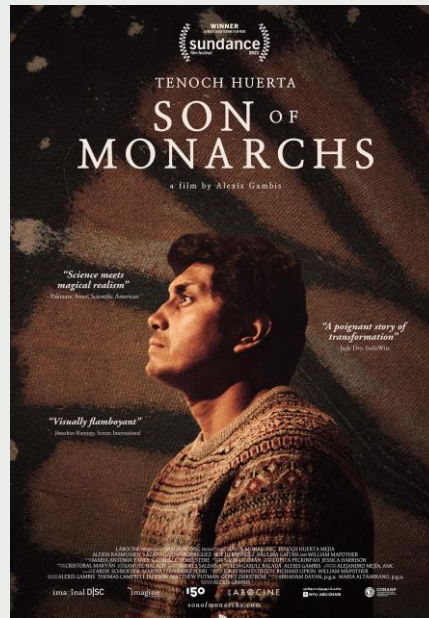
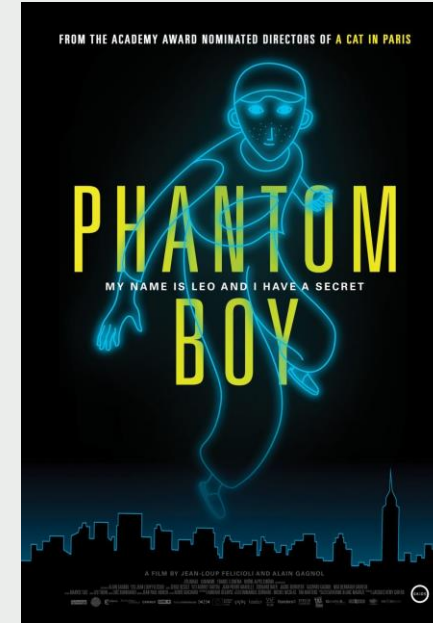
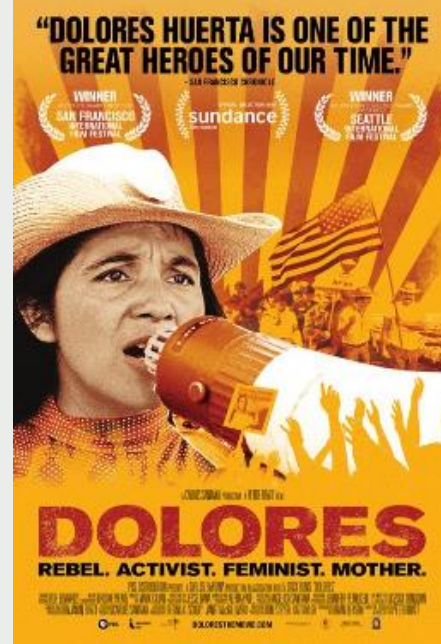
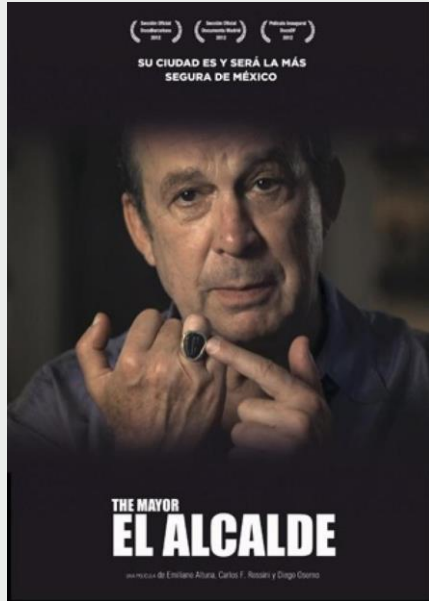
Youth Empowerment

Youth Networking

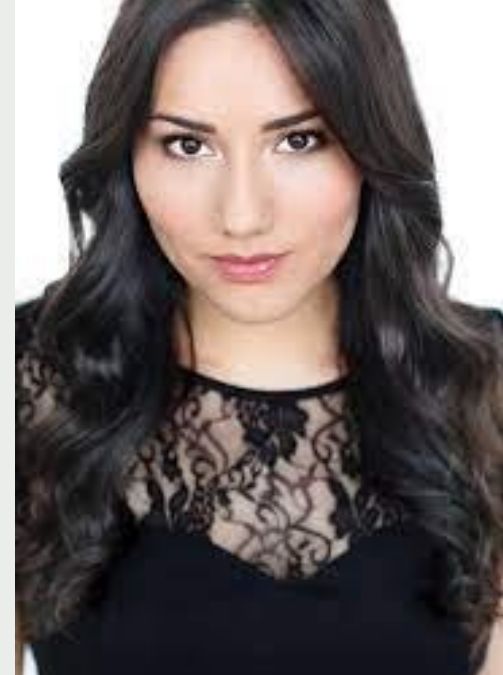
Interaction with guests



ACADEMY AWARD FILMS



ACADEMY AWARD ACTORS



ACADEMY AWARD AUDIENCE



WWW.SANLUISSFILMFESTIVAL.COM

San Luis Film Festival

2022

San Luis, Arizona USA

NOV 15 - 18

Cesar Chavez Cultural Center
1015 North Main Street

THE OBJECTIVES

Highlighting San Luis

Special Guests

Anime

Cosplay Kids

Cosplay Adults

Comics

Video Games

Card Tournaments

Panelists

Workshops

K-Pop

Karaoke

Films

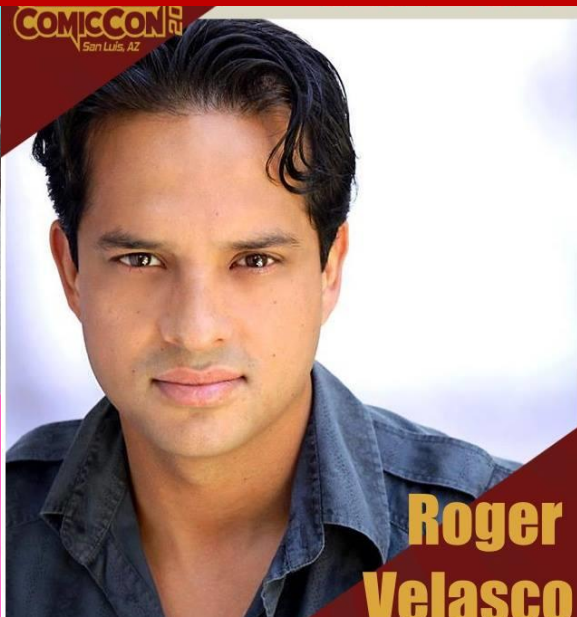


THE SPECIAL GUESTS

GREG EAGLES



SPECIAL GUEST



Roger Velasco



Lorentz



Quinton Flynn

GUEST



Eddie



PLEASE WELCOME HEARTLESS AQUARIUS!



GUEST

Vic Mignogna



THE AUDIENCE



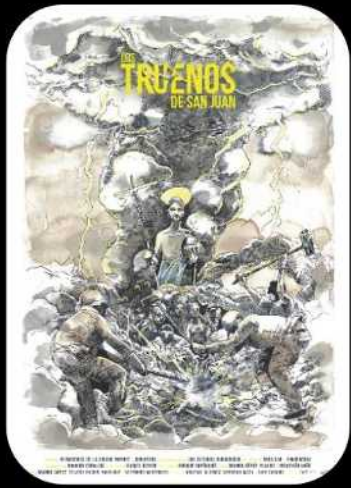
San Luis Film Festival

November 15 – 18, 2022

Nov 15 | 6:00 PM

PELICULA: *Los Truenos de San Juan (2017)*

CLASIFICACIÓN "B" | RATING "PG-13"



SYNOPSIS: Every year, the humble community of San Juan de la Vega, located in the lowlands of north-central Mexico, becomes the epicenter of an explosive tradition: The Carnival of San Juan. Blending religious beliefs with massive amounts of gunpowder, this celebration sees locals creating detonations by smashing hammers coated with explosives as an offering to San Juanito - a saint not formally recognized by the Catholic Church.

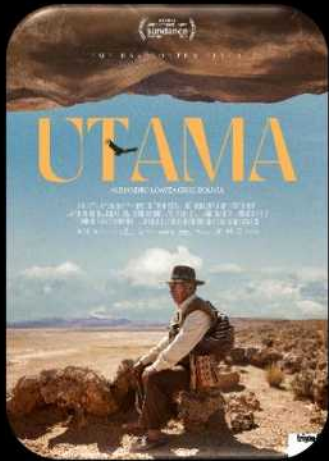
SINOPSIS: Cada año, la humilde comunidad de San Juan de la Vega, ubicada en las Tierras Bajas del centro-norte de México, se convierte en el epicentro de una tradición explosiva: El Carnaval de San Juan. Mezclando creencias religiosas con cantidades masivas de pólvora, esta celebración se caracteriza por que la gente local cubre martillos con explosivos y los detona golpeándolos contra el suelo como ofrenda a San Juanito – santo que no es formalmente reconocido por la Iglesia Católica.

DIRECTOR: Santiago Maza Stern | PAÍS/COUNTRY: MÉXICO | MEXICO | Spanish with English subtitles

Nov 16 | 6:00 PM

PELICULA: *Utama (2022)*

CLASIFICACIÓN "A" | RATING "G"



SYNOPSIS: En el altiplano boliviano, una pareja de ancianos quechuas lleva años viviendo la misma vida cotidiana. Durante una sequía inusualmente larga, Virginio y su esposa Sisa se enfrentan a un dilema: resistir o ser derrotados por el entorno y el propio tiempo.

SYNOPSIS: In the Bolivian highlands, an elderly Quechua couple has been living the same daily routine for years. When an uncommonly long drought threatens their entire way of life, Virginio and Sisa face the dilemma of resisting or being defeated by the passage of time. With the arrival of their grandson Clever, the three of them will face, each in their own way, the environment, the necessity for change, and the meaning of life itself. | Spanish/Quechua with English subtitles

DIRECTOR: Alejandro Loayza Grisi | PAÍS/COUNTRY: BOLIVIA-URUGUAY-FRANCIA | BOLIVIA-URUGUAY-FRANCE

Nov 17 | 6:00 PM

PELICULA: *They Called Me King Tiger (2017)*

CLASIFICACIÓN "B" | RATING "PG-13"



SYNOPSIS: In June of 1967, the court of Tierra Amarilla, New Mexico, was assaulted by armed men under the command of Chicano leader Reies Lopez Tijerina. The outcome of such bold action was the largest manhunt in the recent history of the United States. Tijerina managed to survive prison, a psychiatric hospital, and a several assassination attempts.

SINOPSIS: En junio de 1967, la corte de Tierra Amarilla, Nuevo México, fue asaltada por hombres armados bajo el mando del líder chicano, Reies López Tijerina. El resultado de tan audaz acción, fue la mayor cacería humana en la historia reciente de los Estados Unidos. Tijerina logró sobrevivir a la cárcel, un hospital psiquiátrico, y varios intentos de asesinato.

DIRECTOR: Ángel Estrada PAÍS/COUNTRY: MÉXICO | MEXICO | Spanish with English subtitles

Nov 18 | 6:00 PM

PELICULA: *Finlandia (2022)*

CLASIFICACIÓN "C" | RATING "R"



SYNOPSIS: Un devastador terremoto provoca cientos de víctimas en Juchitán, Oaxaca, México. Pero el movimiento sísmico también ha ocasionado un temblor emocional en las vidas de unos personajes llenos de secretos, de frustraciones y de relaciones ocultas que aparecerán entre los escombros, las grietas y el polvo. Nada será igual tras el sismo en las vidas de las muxhes. Un sismo que emocionalmente se siente también en Finlandia.

SYNOPSIS: A devastating earthquake hits Oaxaca and causes hundreds to fall victims to its effects. The drastic physical effects are felt in Mexico while across the globe its emotional effects are felt in Finland. This seismic movement has caused an emotional tremor in the lives of the Muxes.

DIRECTOR: Horacio Alcalá | PAÍS/COUNTRY: SPAIN-MEXICO | ESPAÑA-MÉXICO | Spanish with English subtitles



TICKETS | BOLETOS en/at: www.eventbrite.com

SAN LUIS CULTURAL CENTER | 1015 North Main Street | San Luis, Arizona 85366 USA



City of San Luis

Parks & Recreation Department

Parks and Recreation Administration • Cultural Center • Parks Grounds
Recreation • Youth Center • Municipal Pool • Senior Center • Facilities

Date: May 11, 2023

To: Kay Macuil, City Attorney

Olivia Jenkins, Government & Foreign Affairs Coordinator

Janet Taylor, Legal Secretary

CC: Ralph Velez, Interim City Manager

Jenny Torres, Assistant City Manager

From: Jose Luis Cisneros, Acting Director of Parks & Recreation

Subject: Additional Contributions to Non-City Events Report

Kay and Olivia,

Please see summary of non-city events in which the City of San Luis Parks and Recreation Department contributed with resources, including staff labor during working hours and overtime, equipment, materials, use of facilities and other financial assistance.

1. San Luis Film Festival (SLFF)

- **San Luis Film Festival Judging Short Films/Press Conference**

Date: August 26, 2022

Time: 9:00 am – 1:00 pm

Staff: Three (3) staff attendants for four (4) Hours (overtime and regular hours) - \$330.15

Additional Expenses:

- Purchase of food for the Press Conference and judging of short films - \$279.89

Total: \$610.04

- **San Luis Film Festival (Four (4) days)**

Date: 11/15/2023 – 11/18/2023

Time: 6:00 pm – 9:00 pm

Staff: Two (2) staff attendants for three (3) Hours per day (4-day event) (overtime) - \$373.37

Additional Expenses:

- Hotel rooms Four (4) for guests - \$1,099.00
- Catering for SLFF opening & closing dates - \$362.38
- Purchase of beverages for SLFF - \$62.16
- Items needed to make popcorn for movie viewings during the SLFF - \$216.37
- Items needed to make popcorn for movie viewings during the SLFF - \$172.85
- Last minute miscellaneous purchases - \$72.92

➤ **Total: \$2,359.05**
Total: \$

Per the agreement between Yuma County Arts and Cultural Group and the City of San Luis approved on 5/11/2022, the city shall make the Cesar Chavez Cultural Center available for the 2022 San Luis Film Festival and city staff shall assist with set-up and tear down of event. Staff followed directives from the previous administration and the Parks and Recreation Director. Below are other in-kind contributions regarding city facilities and equipment, which the organization was not charged for.

Other in-kind expenses and labor - no charge to organization (in Non-profit prices)

- **Press Conference/Judging of Films**
 - **Facility Rental (Cultural Center) \$100 per hour/4 hours: \$400.00**
 - **Audio Equipment Fee: \$50.00**
 - **Total: \$450.00**
- **Film Festival**
 - **Facility Rental (Cultural Center) \$100 per hour/12 hours: \$1,200.00**
 - **Set-up and tear down fee by Facilities Division: \$150.00**
 - **Audio Equipment Fee: \$50.00**
 - **Chair rental Fee: \$2 per chair (100) - \$200**
 - **Table Rental Fee: \$5 per table (3) - \$15**
 - **Total: \$1,615.00**

Film Festival combined total: \$5,034.09

2. Cesar Chavez Life and Legacy Celebrations

- **Flag Raising Ceremony**

Date: 3/1/2023
Time: 11:00 am – 1:00 pm
Staff: Cultural Center: None
Parks Grounds: Four (4) staff attendants for seven (7) Hours (Regular Hours)
for set up and tear down - \$269.50
Additional Expenses: None
Charges: Reservation of Three (3) ramadas - \$150.00
- **Cesar Chavez Parade/Un Gol Por La Vida**

Date: March 25, 2023
Time: 12:00 pm
Staff: None
Additional Expenses: None
Charges: Joe Orduño Soccer Field Reservation fee and use of Lights - \$110

3. Chicano Art Walk (3/25/2023)

City provided barricades to close off the parking lot at 1627 Cesar Chavez Boulevard for the event as stated in contract. No labor was used as Chicano Art Walk Volunteers picked up and dropped off the barricades, all in good condition. No other resources were provided by the city.

4. Blazing Desert ComicCon (2/18/2023)

Staff did not provide additional city resources in labor, equipment, material, and/or labor hours (overtime or regular hours).

5. Off-Road Expo (10/22/2023)

Staff did not provide additional city resources in labor, equipment, material, and/or labor hours (overtime or regular hours).

For all non-city events, only the San Luis Film Festival received other forms of city resources from Parks and Recreation Department in the form of staff labor and overtime, equipment, material, and other financial aid to the organization. The total cost of these contributions is estimated to be \$5,034.09.

I hope this report provides a useful summary. If you have any questions or comments, please do not hesitate to contact me.

Sincerely,

Jose Luis Cisneros

Acting Director of Parks & Recreation

Event Date	Event Name
07/11/2022	Summer Youth Training Program
07/11/2022	Summer Youth Training Program
08/31/2022	Ppep-Tec High School Career Fair
08/31/2022	Ppep-Tec High School Career Fair
08/31/2022	Ppep-Tec High School Career Fair
08/31/2022	Ppep-Tec High School Career Fair
08/31/2022	Ppep-Tec High School Career Fair
08/31/2022	VAPING & FENTANYL PRESEN TATION
08/31/2022	VAPING & FENTANYL PRESEN TATION
09/07/2022	Vaping and Fentanyl Presentation
09/07/2022	Vaping and Fentanyl Presentation
10/11/2022	Arizona Wester College - Alumni Stories: Si Se Puede! Event
10/11/2022	Arizona Wester College - Alumni Stories: Si Se Puede! Event
10/24/2022	DESERT VIEW K9 PRESENTATION
10/24/2022	DESERT VIEW K9 PRESENTATION
10/24/2022	DESERT VIEW K9 PRESENTATION
10/24/2022	DESERT VIEW K9 PRESENTATION
10/28/2022	Anti-bullying Presentation
10/28/2022	Anti-bullying Presentation
10/28/2022	Anti-bullying March
10/28/2022	Anti-bullying March
10/28/2022	Anti-bullying March
10/28/2022	Anti-bullying March
10/05/2022	Arizona at Work Job Fair
10/05/2022	Arizona at Work Job Fair
10/05/2022	Arizona at Work Job Fair
10/05/2022	Arizona at Work Job Fair
10/05/2022	Arizona at Work Job Fair
10/08/2022	GAIN
10/08/2022	GAIN
10/08/2022	GAIN
10/08/2022	GAIN
10/08/2022	GAIN
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/22/2022	Off-Road Expo
10/18/2022	AWC Career Job Fair
10/18/2022	AWC Career Job Fair
10/22/2022	Mayor Bike Ride

10/22/2022	Mayor Bike Ride
10/22/2022	Mayor Bike Ride
10/22/2022	Mayor Bike Ride
11/05/2022	Tour De Fields 2022
11/05/2022	Tour De Fields 2022
11/05/2022	Tour De Fields 2022
11/05/2022	Tour De Fields 2022
11/05/2022	Tour De Fields 2022
11/05/2022	Tour De Fields 2022
12/02/2022	Dia Del Campesino Mass
12/03/2022	28th Anniversary Farmworker Health Fair
12/03/2022	28th Anniversary Farmworker Health Fair
12/03/2022	28th Anniversary Farmworker Health Fair
12/03/2022	28th Anniversary Farmworker Health Fair
12/03/2022	28th Anniversary Farmworker Health Fair
12/03/2022	28th Anniversary Farmworker Health Fair
11/18/2022	K9 Presentation
11/18/2022	K9 Presentation
11/18/2022	K9 Presentation
11/21/2022	Bullying Presentation
11/22/2022	Southwest Junior High Career Day
11/22/2022	Southwest Junior High Career Day
01/06/2023	Dia De Los Reyes
01/06/2023	Dia De Los Reyes
01/06/2023	Dia De Los Reyes
01/06/2023	Dia De Los Reyes
01/18/2023	CTE EXPO, College & Career Readiness
01/18/2023	CTE EXPO, College & Career Readiness
01/18/2023	CTE EXPO, College & Career Readiness
01/18/2023	CTE EXPO, College & Career Readiness
01/18/2023	CTE EXPO, College & Career Readiness
01/24/2023	Safety Presentation for Girl Scouts
02/01/2023	Career Day
01/26/2023	Senior Scam Presentation
03/25/2023	Special Olympics Walk
03/25/2023	Special Olympics Walk
03/25/2023	Special Olympics Walk
02/08/2023	AWC Transfer and Career Expo
02/08/2023	AWC Transfer and Career Expo
02/08/2023	AWC Transfer and Career Expo
02/09/2023	Present grill to Senior Center
02/09/2023	Present grill to Senior Center
02/09/2023	Present grill to Senior Center
02/09/2023	Present grill to Senior Center
02/16/2023	Teen Dating Violence Presentation
02/21/2023	Teen Dating Violence
02/18/2023	Comicon

03/25/2023	Cesar Chavez Celebration Parade
03/25/2023	Cesar Chavez Celebration Parade
03/25/2023	Cesar Chavez Celebration Parade
03/25/2023	Cesar Chavez Celebration Parade
03/25/2023	Cesar Chavez Celebration Parade
03/28/2023	Public Safety Community Forum
03/28/2023	Public Safety Community Forum
03/28/2023	Public Safety Community Forum
03/28/2023	Public Safety Community Forum
03/28/2023	Public Safety Community Forum

Event Location
Regional Center for Border Health 151 S. Oak Avenue San Luis Az
Regional Center for Border Health 151 S. Oak Avenue San Luis Az
Joe Orduno Park (Gym)
Joe Orduno Park (Gym)
Joe Orduno Park (Gym)
Joe Orduno Park (Gym)
Joe Orduno Park (Gym)
SOUTHWEST JR HIGH
SOUTHWEST JR HIGH
South West Jr High
South West Jr High
AWC San Luis Learning Center
AWC San Luis Learning Center
DESERT VIEW ELEMENTARY
DESERT VIEW ELEMENTARY
DESERT VIEW ELEMENTARY
DESERT VIEW ELEMENTARY
Harvest Preparatory Academy 1044 10th Avenue San Luis, AZ
Harvest Preparatory Academy 1044 10th Avenue San Luis, AZ
Southwest Jr. High 963 8th Avenue San Luis, Az
Southwest Jr. High 963 8th Avenue San Luis, Az
Southwest Jr. High 963 8th Avenue San Luis, Az
Southwest Jr. High 963 8th Avenue San Luis, Az
Four Points Hotel2030 S Avenue 3EYuma, AZ 85364
Four Points Hotel2030 S Avenue 3EYuma, AZ 85364
Four Points Hotel2030 S Avenue 3EYuma, AZ 85364
Four Points Hotel2030 S Avenue 3EYuma, AZ 85364
Four Points Hotel2030 S Avenue 3EYuma, AZ 85364
Target parking lot1450 Yuma Palms ParkwayYuma, AZ 85364
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Target parking lot1450 Yuma Palms ParkwayYuma, AZ 85364
Target parking lot1450 Yuma Palms ParkwayYuma, AZ 85364
Joe Orduno Park965 N. Park AvenueSan Luis, AZ 85349
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Joe Orduno Park965 N. Park AvenueSan Luis, AZ 85349
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Joe Orduno Park965 N. Park AvenueSan Luis, AZ 85349
Arizona Western College2020 S. Ave 8 EYuma, AZ 85364
Arizona Western College2020 S. Ave 8 EYuma, AZ 85364
Starting at Yuma Civic Center1440 W Desert Hills DriveYuma, AZ 85364

Starting at Yuma Civic Center1440 W Desert Hills DriveYuma, AZ 85364
Starting at Yuma Civic Center1440 W Desert Hills DriveYuma, AZ 85364
Starting at Yuma Civic Center1440 W Desert Hills DriveYuma, AZ 85364
Starting at 965 N. Park Ave. (Joe Orduno Park)San Luis Arizona 85349
Starting at 965 N. Park Ave. (Joe Orduno Park)San Luis Arizona 85349
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Starting at 965 N. Park Ave. (Joe Orduno Park)San Luis Arizona 85349
Del Sol Market on Main Street Parking lot
500 block of Main Street
500 block of Main Street
500 block of Main Street
500 block of Main Street
500 block of Main Street
500 block of Main Street
1250 N 8th Avenue
1250 N 8th Avenue
1250 N 8th Avenue
Cesar Chavez Elementary1130 10th AvenueSan Luis, AZ 85349
Southwest Junior High963 North 8th AvenueSan Luis, AZ 85349
Southwest Junior High963 North 8th AvenueSan Luis, AZ 85349
Main & B Street (Food City Ramada)
Main & B Street (Food City Ramada)
Main & B Street (Food City Ramada)
Main & B Street (Food City Ramada)
San Luis High School 1250 N. 8th Avenue San Luis, Az
San Luis High School 1250 N. 8th Avenue San Luis, Az
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San Luis High School 1250 N. 8th Avenue San Luis, Az
San Luis High School 1250 N. 8th Avenue San Luis, Az
San Luis Branch Library1075 N. 6th Avenue San Luis, AZ 85349
San Luis Middle School1135 N Main StreetSan Luis, AZ 85349
San Luis Senior Center 790 Cesar Chavez BoulevardSan Luis, AZ 85349
Gadsden School District to Southwest Jr. HighSan Luis, AZ 85349
Gadsden School District to Southwest Jr. HighSan Luis, AZ 85349
Gadsden School District to Southwest Jr. HighSan Luis, AZ 85349
AWC San Luis Learning CenterSan Luis, AZ
AWC San Luis Learning CenterSan Luis, AZ
AWC San Luis Learning CenterSan Luis, AZ
San Luis Senior Center790 E Juan Sanchez BoulevardSan Luis AZ
San Luis Senior Center790 E Juan Sanchez BoulevardSan Luis AZ
San Luis Senior Center790 E Juan Sanchez BoulevardSan Luis AZ
San Luis Senior Center790 E Juan Sanchez BoulevardSan Luis AZ
San Luis High School1250 N 8th AvenueSan Luis AZ
San Luis High School1250 N. 8th AveSan Luis AZ 85349
Southwest Jr. High School 963 8th Ave, San Luis, AZ

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San Luis Police Department1030 E. Union Street San Luis, AZ 85349
San Luis Police Department1030 E. Union Street San Luis, AZ 85349
San Luis Police Department1030 E. Union Street San Luis, AZ 85349
San Luis Police Department1030 E. Union Street San Luis, AZ 85349
San Luis Police Department1030 E. Union Street San Luis, AZ 85349

Employee(s) Attending	Number of Hours	OT Rate	Total Spent
Damian Miller	3	\$ 59.10	\$ 177.30
Marco Santana	3	\$ 70.24	\$ 210.72
Damian Miller	3	\$ 59.10	\$ 177.30
Emmanuel Aldama	3	\$ 48.69	\$ 146.07
Ernesto Cardenas	3	\$ 48.69	\$ 146.07
Oscar Ruiz	3	\$ 47.91	\$ 143.73
Rafael Lizarde	3	\$ 46.78	\$ 140.34
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Miguel Alvarez	2	\$ 71.61	\$ 143.22
Emmanuel Aldama	2	\$ 48.69	\$ 97.38
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Damian Miller	2	\$ 59.10	\$ 118.20
Rafael Lizarde	2	\$ 48.69	\$ 97.38
Emmanuel Aldama	1	\$ 48.69	\$ 48.69
Damian Miller	1	\$ 59.10	\$ 59.10
Gabriel Victor Bustillos	2	\$ 43.28	\$ 86.56
Jose Rojas	2	\$ 46.52	\$ 93.04
Lesly Camarillo	2	\$ 29.77	\$ 59.54
Alejandro Ramirez	2	\$ 59.10	\$ 118.20
Aurelio Galvan	3	\$ 46.06	\$ 138.18
Jose Encinas	3	\$ 45.82	\$ 137.46
Marleny Anahi Gonzalez Rangel	3	\$ 43.28	\$ 129.84
Rafael Lizarde	3	\$ 48.69	\$ 146.07
Yadira Bobadilla	3	\$ 59.10	\$ 177.30
Ernesto Cardenas	3	\$ 48.69	\$ 146.07
Haziel Perez	3	\$ 46.89	\$ 140.67
Jose Encinas	3	\$ 45.82	\$ 137.46
Omar Angulo	3	\$ 32.63	\$ 97.89
Yadira Bobadilla	3	\$ 59.10	\$ 177.30
Adrian Hemmer	7	\$ 45.82	\$ 320.74
Carlos Bermudez	7	\$ 43.28	\$ 302.96
Cesar Gaitan	7	\$ 46.89	\$ 328.23
Daniel Tafoya	7	\$ 42.43	\$ 297.01
Erick Astorga	7	\$ 44.97	\$ 314.79
Jose Pereda	7	\$ 44.97	\$ 314.79
Jose Rojas	7	\$ 46.52	\$ 325.64
Roger Espinoza	7	\$ 46.52	\$ 325.64
Yadira Bobadilla	7	\$ 59.10	\$ 413.70
Jose Encinas	2	\$ 45.82	\$ 91.64
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Haziel Perez	6	\$ 46.89	\$ 281.34

Jose Encinas	6	\$ 45.82	\$ 274.92
Oscar Ruiz	6	\$ 47.91	\$ 287.46
Nigel Reynoso	6	\$ 70.24	\$ 421.44
Haziel Perez	4	\$ 46.89	\$ 187.56
Jaime Valenzuela	4	\$ 48.51	\$ 194.04
Lesly Camarillo	4	\$ 29.77	\$ 119.08
Omar Angulo	4	\$ 32.63	\$ 130.52
Ernesto Prieto	4	\$ 57.32	\$ 229.28
Oscar Ruiz	4	\$ 47.91	\$ 191.64
Marco Santana	2	\$ 70.24	\$ 140.48
Carlos Pacheco	4	\$ 49.49	\$ 197.96
Cesar Gaitan	4	\$ 46.89	\$ 187.56
Ernesto Cardenas	4	\$ 48.69	\$ 194.76
Lesly Camarillo	4	\$ 29.77	\$ 119.08
Oscar Ruiz	4	\$ 47.91	\$ 191.64
Miguel Alvarez	4	\$ 71.61	\$ 286.44
Emmanuel Aldama	8	\$ 48.69	\$ 389.52
Ernesto Cardenas	8	\$ 48.69	\$ 389.52
Damian Miller	8	\$ 59.10	\$ 472.80
Oscar Ruiz	1	\$ 47.91	\$ 47.91
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Yadira Bobadilla	2	\$ 59.10	\$ 118.20
Jose Encinas	4	\$ 45.82	\$ 183.28
Oscar Ruiz	4	\$ 47.91	\$ 191.64
Nigel Reynoso	4	\$ 70.24	\$ 280.96
Yadira Bobadilla	4	\$ 59.10	\$ 236.40
Emmanuel Aldama	2	\$ 48.69	\$ 97.38
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Rafael Lizarde	2	\$ 46.78	\$ 93.56
Miguel Alvarez	2	\$ 71.61	\$ 143.22
Damian Miller	2	\$ 59.10	\$ 118.20
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Erick Astorga	2	\$ 44.97	\$ 89.94
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Nigel Reynoso	2	\$ 70.24	\$ 140.48
Jose Encinas	3	\$ 45.82	\$ 137.46
Oscar Ruiz	3	\$ 47.91	\$ 143.73
Yadira Bobadilla	3	\$ 59.10	\$ 177.30
Oscar Ruiz	1	\$ 47.91	\$ 47.91
Miguel Alvarez	1	\$ 71.61	\$ 71.61
Nigel Reynoso	1	\$ 70.24	\$ 70.24
Yadira Bobadilla	1	\$ 59.10	\$ 59.10
Jaime Valenzuela	7	\$ 48.51	\$ 339.57
Oscar Ruiz	7	\$ 47.91	\$ 335.37
Yadira Bobadilla	8	\$ 59.10	\$ 472.80

Jose Encinas	8	\$ 45.82	\$ 366.56
Carlos Muela	2	\$ 46.78	\$ 93.56
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Carlos Pacheco	2	\$ 49.49	\$ 98.98
Ernesto Cardenas	2	\$ 48.69	\$ 97.38
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Carlos Muela	2	\$ 46.78	\$ 93.56
Erick Astorga	2	\$ 44.97	\$ 89.94
Jose Encinas	2	\$ 45.82	\$ 91.64
Damian Miller	2	\$ 59.10	\$ 118.20
Jose Encinas	3	\$ 45.82	\$ 137.46
Oscar Ruiz	3	\$ 47.91	\$ 143.73
Carlos Pacheco	2	\$ 49.49	\$ 98.98
Jose Encinas	2	\$ 45.82	\$ 91.64
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Carlos Pacheco	2	\$ 49.49	\$ 98.98
Jose Encinas	2	\$ 45.82	\$ 91.64
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Cesar Gaitan	2	\$ 46.89	\$ 93.78
Nigel Reynoso	2	\$ 70.24	\$ 140.48
Gabriela Guevara	1	\$ 38.96	\$ 38.96
Monica Ruiz	1	\$ 41.09	\$ 41.09
Carlos Pacheco	2	\$ 49.49	\$ 98.98
Elias Gonzalez	2	\$ 35.63	\$ 71.26
Jose Encinas	2	\$ 45.82	\$ 91.64
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Carlos Pacheco	5	\$ 49.49	\$ 247.45
Jose Encinas	5	\$ 45.82	\$ 229.10
Cesar Gaitan	2	\$ 46.89	\$ 93.78
Monica Ruiz	2	\$ 41.09	\$ 82.18
Gabriela Guevara	2	\$ 38.96	\$ 77.92
Oscar Ruiz	2	\$ 47.91	\$ 95.82
Carlos Pacheco	5	\$ 49.49	\$ 247.45
Aurelio Galvan	6	\$ 46.06	\$ 276.36
Carlos Pacheco	6	\$ 49.49	\$ 296.94
Jaime Valenzuela	6	\$ 48.51	\$ 291.06
Oscar Ruiz	6	\$ 47.91	\$ 287.46
Yadira Bobadilla	6	\$ 59.10	\$ 354.60
Joel Saucedo	6	\$ 59.79	\$ 358.74
Nigel Reynoso	6	\$ 70.24	\$ 421.44
Cesar Gaitan	6	\$ 46.89	\$ 281.34
Yadira Bobadilla	6	\$ 59.10	\$ 354.60
Daniel Aranda	6	\$ 30.49	\$ 182.94
Erick Astorga	6	\$ 44.97	\$ 269.82
Ernesto Cardenas	6	\$ 48.69	\$ 292.14
Jaime Valenzuela	6	\$ 48.51	\$ 291.06
Jose Pereda	6	\$ 44.97	\$ 269.82

Julissa Haney	6	\$ 30.49	\$ 182.94
Karolina Gonzalez	6	\$ 45.95	\$ 275.70
Marleny Anahi Gonzalez Rangel	6	\$ 43.28	\$ 259.68
Oscar Ruiz	6	\$ 47.91	\$ 287.46
Roger Espinoza	6	\$ 46.52	\$ 279.12
Cesar Gaitan	2	\$ 46.89	\$ 93.78
Alan Guevara	2	\$ 69.05	\$ 138.10
Miguel Alvarez	2	\$ 71.61	\$ 143.22
Nigel Reynoso	2	\$ 70.24	\$ 140.48
Yadira Bobadilla	2	\$ 59.10	\$ 118.20
TOTAL HOURS	529		\$ 26,251.22

March 10, 2023

San Luis City Council
City of San Luis
1090 E. Union Street
San Luis, Arizona 85349

Mayor Riedel and City of San Luis Council Members,

The Yuma Community Food Bank has been adapting to the needs of the residents of San Luis during the inflationary period that is still impacting our communities. Those on fixed incomes visit the Food Bank and we fear it will be with us for some time. Those inflationary costs have changed our YCFB's overall operations, as we all are in this together. Our management of distributions continues but we are still looking to better serve communities. As the City of San Luis continues to expand and with growth comes additional needs for residents, which includes those that are living under the Federal Poverty Guidelines.

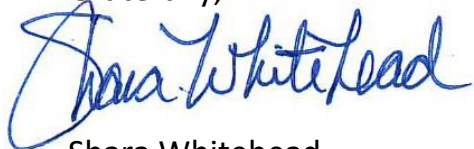
We continue to use Link 2 Feed software to help us better understand our clients and what is needed to help change their lives for the better by asking what brings them to the Food Bank. Is it work related, health issues, family related? Whether it is job training, health issues and referrals, rent or utility assistance, the Yuma Community Food Bank wants to make a difference and help change outcomes for all residents of Yuma and La Paz Counties. Our mission is to relieve hunger and educate for better health outcomes.

Our joint focus for the past seven years has been to find a location to provide services within San Luis and reduce the number of clients driving to Yuma for services. At this time we are hopeful that the Senior Center will become our Partner Agency and we can provide a food storage unit for distribution. If this is not possible we will look to find a suitable location for a YCFB branch.

YCFB respectfully requests support in the amount of \$30,000 for fiscal year 2024. We are committed to partnering with the City of San Luis and providing resources to the residents.

If you need any additional information or if we may make a presentation to your council, please contact me: (928) 259-2203 or swhitehead@yumafoodbank.org

Gratefully,



Shara Whitehead
President/CEO

2022-2023

	Distribution		Senior Nutrition Ctr		Value
	Poundage	Produce	Poundage	Produce	
Jul	18,454	11,214	0	-	\$ 1.74
Aug	19,814	7,766	-	-	
Sep	16,562	6,327	-	-	
Oct	20,165	11,492	-	-	
Nov	16,562	7,766	-	0	
Dec	13,686	4,215	-	-	
Jan	12,322	4,295	-	-	
Feb	24,691	7,585	-	-	
Mar	24,755	14,583	-	-	
Apr	26,034	9,106	-	-	
May	-	-	-	-	
Jun	-	-	-	-	
TOTALS	193,044	84,349	-	-	

Total #'s **277,393** **\$ 482,663.23**



4FRONTED BINATIONAL MEGAREGION

Nazzer O. Méndez | EXECUTIVE DIRECTOR



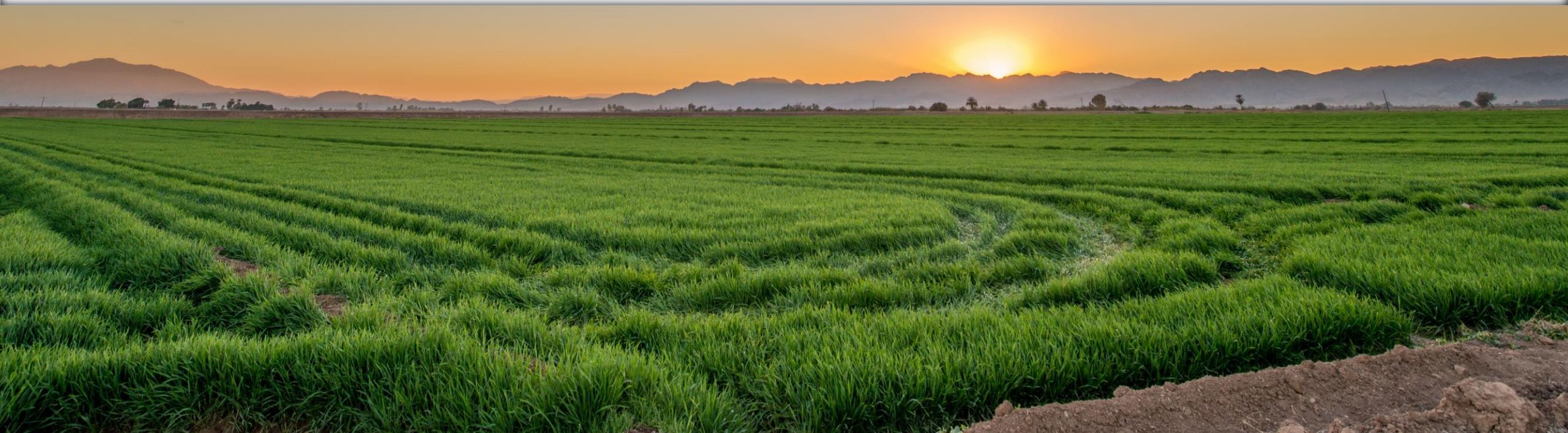


4FRONTED

Four states. Two nations. One powerful region.

CREATED IN 2014 BY A GROUP OF MAYORS, YUMA COUNTY SUPERVISORS & LEADERS FROM THE U.S. - MEXICO REGION

- PROGRAM / NON-PROFIT -





GOVERNING GROUP:



DOUGLAS NICHOLLS
MAYOR OF YUMA



MARTIN PORCHAS
YUMA COUNTY SUP.



NIEVES RIEDEL
MAYOR OF SAN LUIS



GERARDO ANAYA
MAYOR OF SOMERTON



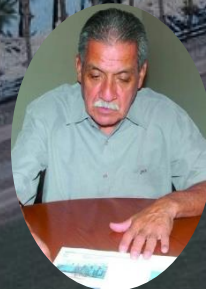
SCOTT BLITZ
MAYOR OF WELLTON



IAN McGAUGHEY
YUMA COUNTY



JAY SIMONTON
CITY OF YUMA



RALPH VELEZ
CITY OF SAN LUIS



LIZANDRO GALAVIZ
CITY OF SOMERTON



RICHARD MARSH
TOWN OF WELLTON



STAFF:



ALEJANDRO FIGUEROA
YUMA COUNTY



JEFF BURT
CITY OF YUMA



ANGELICA CASTRO
CITY OF YUMA



JENNY TORRES
CITY OF SAN LUIS



MARLENE LARA
CITY OF SOMERTON



RICHARD MARSH
TOWN OF WELLTON



EXECUTIVE DIRECTOR:

AGROBAJA Y 4FRONTED PRESENTAN EL WEBINAR

LA MEGAREGIÓN BINACIONAL

MIÉRCOLES 15 DE JULIO 2020
9 AM (PST) GRATUITO

NAZER O. MÉNDEZ
DIRECTOR EJECUTIVO, 4FRONTED



HISTORIAS
568 KM
FRONTERIZAS

EPISODIO 6

Nazer Mendez ←
El negociador binacional

Host: *Marisol Vindola*

Special Guest:
NAZER MÉNDEZ

4FRONTED
The Power of 4 Regions and 2 Nations

Las Suculentas
Radio Show

L.C.I. Nazer O. Méndez
Director Ejecutivo
4FRONTED

Nazer se ha desarrollado profesionalmente en el sector público y privado en la denominada megaregión Sonora - Arizona. Nazer está convencido de la importancia del trabajo en equipo y considera a la relación binacional México - Estados Unidos como fundamental para la prosperidad de ambos países.



(Photo: Visit Yuma)



FOCUS AREAS:



ECONOMIC DEVELOPMENT



INFRASTRUCTURE



TOURISM



EDUCATION



THE BINATIONAL MEGAREGION:

CA | IMPERIAL COUNTY:
CALEXICO & EL CENTRO

AZ | YUMA COUNTY: YUMA, WELLTON, SOMERTON,
SAN LUIS, AND THE COCOPAH & QUECHAN TRIBES

BC | MEXICALI



SON | SAN LUIS RIO COLORADO



A POWERFUL REGION:



1.65 M POPULATION

Median Age: 32

(Phoenix, +San Antonio, +San Diego, +Dallas / ½ of B.C.)

Yuma County: 213,787
Imperial County: 181,215
SLRC: 199,021
Mexicali: 1,049,792

(U.S. Census Bureau, '19/ INEGI, '20)

(Photo: City of Somerton, AZ)



A POWERFUL REGION:

\$95B GDP

Yuma County: \$8 B
Imperial County: \$8 B
Sonora: \$39B
Baja California: \$40B

(Fred Economic Research / INEGI, '19)

\$4.2 T USD

(Germany, Italy, France, U.K.)

5th

GDP California: \$2.9 trillion USD
GDP Mexico: \$1.3 trillion USD

(Forbes, 2018)

500 millas / 804 KM

IMMEDIATE ACCESS TO A MARKET OF **53M** CONSUMERS



TEAM PLAYER:



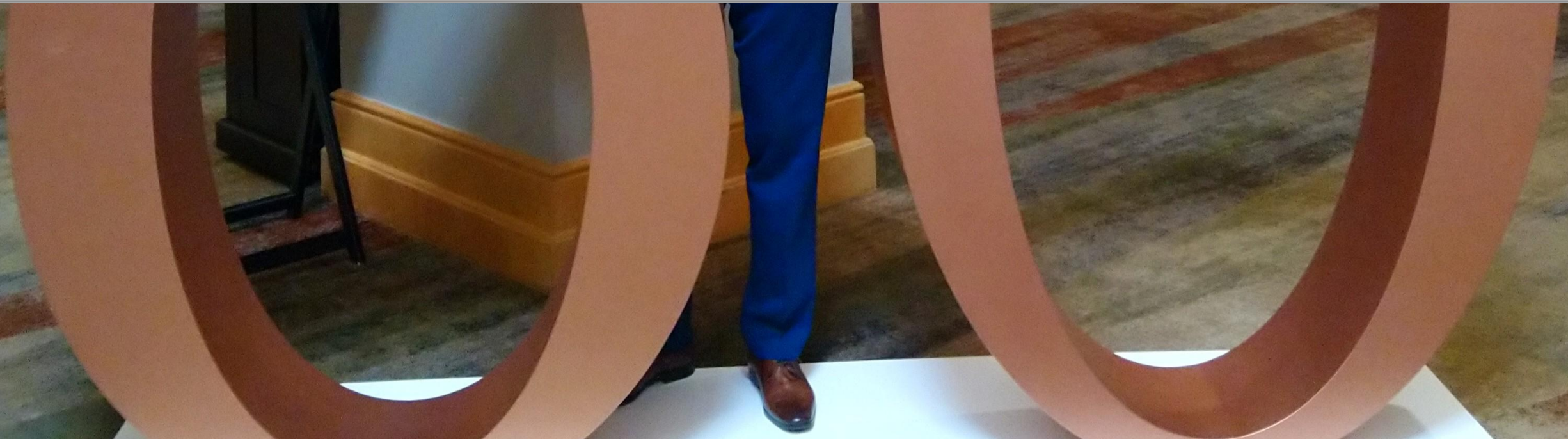


MEMBERSHIPS:



ARIZONA-MEXICO
COMMISSION

CABC





CITY OF SAN LUIS, AZ:



PROMOTE THE COMMERCIAL USE OF SAN LUIS II POE AND
THE BENEFITS OF THE UNIFIED CARGO INSPECTION





CITY OF SAN LUIS, AZ:

**HIGHLIGHT THE IMPORTANCE OF THE MODERNIZATION PROJECT OF
SAN LUIS I POE AND ITS POSITIVE IMPACT ON THE ENTIRE BINATIONAL
MEGAREGION**



CITY OF SAN LUIS, AZ:



Yuma, Arizona, Estados Unidos
02 de diciembre de 2021

MESA DIRECTIVA:

Douglas Nicholls,
Alcalde de Yuma, AZ
Pdte. de la Mesa Directiva

Martín Porchas
Supervisor
Condado de Yuma, AZ

Gerardo Sánchez
Alcalde
Ciudad de San Luis, AZ

Gerardo Anaya
Alcalde
Ciudad de Somerton, AZ

Cecilia McCollough
Alcaldesa
Pueblo de Wellton, AZ

Dr. Horacio Duarte Olivares
Administrador General de Aduanas
Ciudad de México

Estimado Dr. Duarte,

En nombre de la mesa directiva de [4FrontED](#), solicito el amable apoyo de la Administración General, que usted dignamente encabeza, para extender el horario de operaciones de la Aduana Fronteriza de San Luis Río Colorado, Sonora, a 24 horas, los 7 días de la semana.

Como es de su conocimiento, las restricciones de viajes no esenciales entre EE.UU., Canadá y México se levantaron de manera parcial a partir del 08 de noviembre de 2021. Esto ha permitido la reactivación paulatina de los sectores productivos en ambos lados de la frontera, por lo que consideramos urgente la unificación de los horarios de operación de nuestros puertos fronterizos, debido a la dinámica de nuestra megaregión, que implica: el cruce diario de trabajadores agrícolas, emergencias médicas, turismo, comercio, entre otros.

MEETING WITH JUBENTINO HERNANDEZ, FORMER ADUANA ADMINISTRATOR, TO REQUEST THE **EXTENSION OF HOURS OF OPERATIONS OF ADUANA 1 - SLRC, SONORA | DEC, 2021**



CITY OF SAN LUIS, AZ:



RAISE GRANT – LETTERS OF SUPPORT SIGNED BY THE 4FRONTED GOVERNING GROUP 2021, 2022, 2023



CITY OF SAN LUIS, AZ:



VALLEY LEADERSHIP EVENT IN SAN LUIS, AZ | APRIL, 2023



BINATIONAL AGENDA:



(200TH Anniversary of Diplomatic Relations US-Mexico | December 2022)



(NAD Bank Meeting in Tucson, AZ | April 2022)



BINATIONAL AGENDA:



(Expo Manufactura in Monterrey, NL | Feb. 2022)



(Mexicali EDC swearing-in ceremony in Mexicali | March 2022)



(4FrontED GGM in Wellton | May 2022)



(Meeting with State of Baja representatives | August 2022)



BINATIONAL AGENDA:



(Press conference Expo AgroBaja | Feb. 2020)



(Culinary Tour "Nice Tour Meet You" | October 2022)



BINATIONAL AGENDA:



(6th Mayors' International Bike Ride | October 2022)



(1st Mexico International Date Palm Festival in SLRC | November 2022)



(4FrontED GGM at Yuma City Hall | January 2023)



VIRTUAL EVENTS - 2022

Creative Industries in the 4FRONTED Binational Megaregion

Vol. I
 April 07, 2022 — Via Zoom
 10:30 a.m. (Arizona time)

Marco Martinez O'Daly Urban Economist, Smart City University.	Alejandra Mondaca Fimbres Association of Architects of San Luis Rio Colorado, Sonora.
Adry del Rocio 3D Urban Artist.	Fernando Felix Coordinator of the Historic Downtown Mexicali Program.

Moderator: **Arlyn Galaviz**
Mayor's Program Administrator
City of Yuma, AZ.

Creative Industries in the 4FRONTED Binational Megaregion

Vol. II
 May 12, 2022 — Via Zoom
 10:30 a.m. (Arizona time)

Matt Molenaar President, MGM Design.	Marcus Carney Executive Director, Visit Yuma.
Rodrigo Martinez (aka "El Rocks") Entrepreneur, Communicologist and Musician.	Ramon Leon Photojournalist.

Moderator: **Marlene Lara**
Director of Economic Development,
City of Somerton, AZ.



WORKING ACROSS BORDERS in the 4FRONTED BINATIONAL MEGAREGION

SEPTEMBER 1, 2022
 10:00 A.M. (ARIZONA TIME)

VIA ZOOM

MODERATOR:

ADRIANA LLORENZ
Executive Director, Mexicali EDC
 LAURA L. BIEDEBACH
Consul General of the U.S. in Nogales, Sonora
 JOSE A. LARIOS
Consul of Mexico in Yuma, Arizona



VIRTUAL EVENTS - 2021

Tourism

IN THE
4FRONTED
BINATIONAL MEGAREGION

A VIRTUAL PANEL

NOVEMBER 18, 2021 **3:00 P.M. (AZ TIME)**

KIM G. SABOW
President & CEO,
Arizona Lodging &
Tourism Association

MARCUS CARNEY
Executive Director,
Visit Yuma

NANCY P. MINOR
Director,
COTUCO-Mexicali

DANIEL SOHN
CEO, Imperial Valley
Regional Chamber
of Commerce

TANIA CASTILLO
Director, Dpt. of Tourism
of the City of San Luis
Rio Colorado

**ALEJANDRO
CORRALES FELIX**
Entrepreneur /
Influencer

**MODERATED BY:
ALEJANDRO FIGUEROA**
Director of Economic Development
& Intergovernmental Affairs,
Yuma County, AZ

4FRONTED
The Power of 4 Regions and 2 Nations

3RD BINATIONAL TRADE

WEBINAR SERIES: INFRASTRUCTURE

New Power Generating Plant and Binational Projects.

Sept 22

AYUNTAMIENTO DE SAN LUIS RÍO COLORADO

Wednesday / 11:00 a.m. PST

Arq. Jorge René Arce Flores
Urban development and ecology director

Sept 29

"SWG: Contributing to Economic Development in the Greater Yuma Region"

SOUTHWEST GAS CORPORATION

Wednesday / 11:00 a.m. PST

Brittney Schmidt
Yuma District Operations Manager

September 14, 2021 | 11:00 a.m. PST

aps

Daniel Ortega
Southwest Division Manager

Supplying Renewable Energy to the Binational Region

2ND BINATIONAL TRADE

WEBINAR SERIES: Logistics

April 21

R.L. JONES
CUSTOMHOUSE BROKERS

Wednesday / 11:00 a.m. PST

Russell L. Jones
President/CEO of R.L. Jones Management Group

April 07

Fly YUMA
INTERNATIONAL AIRPORT

Wednesday / 11:00 a.m. PST

Gladys D. Brown, C.M., C.A.E.
AIRPORT DIRECTOR
Yuma International Airport & Rolle Airfield

Abril 14

Aeropuerto Internacional de Mexicali

Miércoles / 11:00 a.m.

Lic. Victor Manuel Garcia Bertin
Director de Aeropuerto Internacional de Mexicali, B.C.



CONTACT US:

www.4fronted.org

nmendez@4fronted.org



(Photo: City of SLRC, Sonora)



Stronger Together!



(Photo: City of Somerton, AZ)

Greater Yuma Port Authority

PO Box 4601
Yuma, AZ 85366

Invoice

Date	Invoice #
3/10/2023	5

Bill To
City of San Luis, AZ 85349 1090 Union Street San Luis, AZ 85349

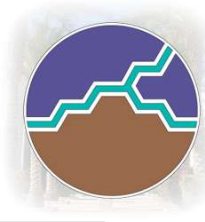
Ship To

P.O. Number	Terms	Rep	Ship	Via	F.O.B.	Project
	Net 60		3/10/2023			
Quantity	Item Code	Description			Price Each	Amount
1	Annual Membershi...	Fiscal Year 2023/2024 Membership Dues			50,000.00	50,000.00
					Total	\$50,000.00



GREATER YUMA PORT AUTHORITY

Submitted to the City of San Luis, AZ



MISSION STATEMENT:

THE GREATER YUMA PORT AUTHORITY WILL DEVELOP A GATEWAY FOR GLOBAL TRADE AND FACILITATE, PROMOTE AND SUPPORT MULTI-MODAL TRANSPORTATION AND TRADE OPPORTUNITIES TO ENHANCE ECONOMIC DEVELOPMENT IN THE GREATER YUMA AREA.



INDUSTRIAL DEVELOPMENT

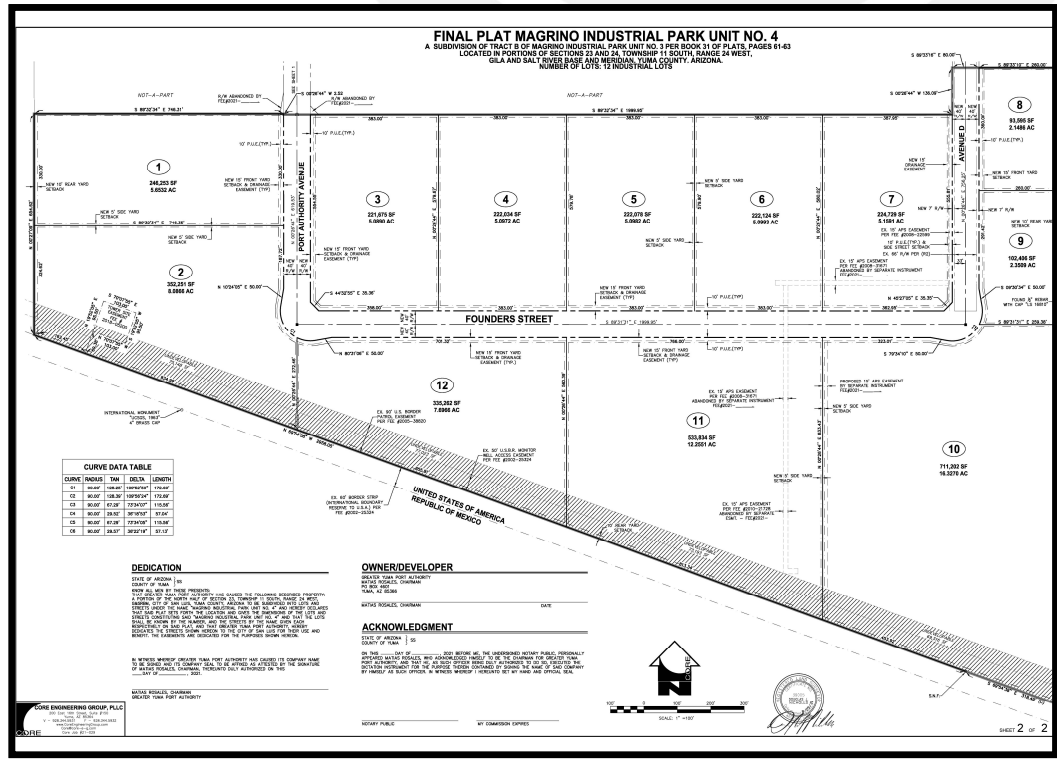
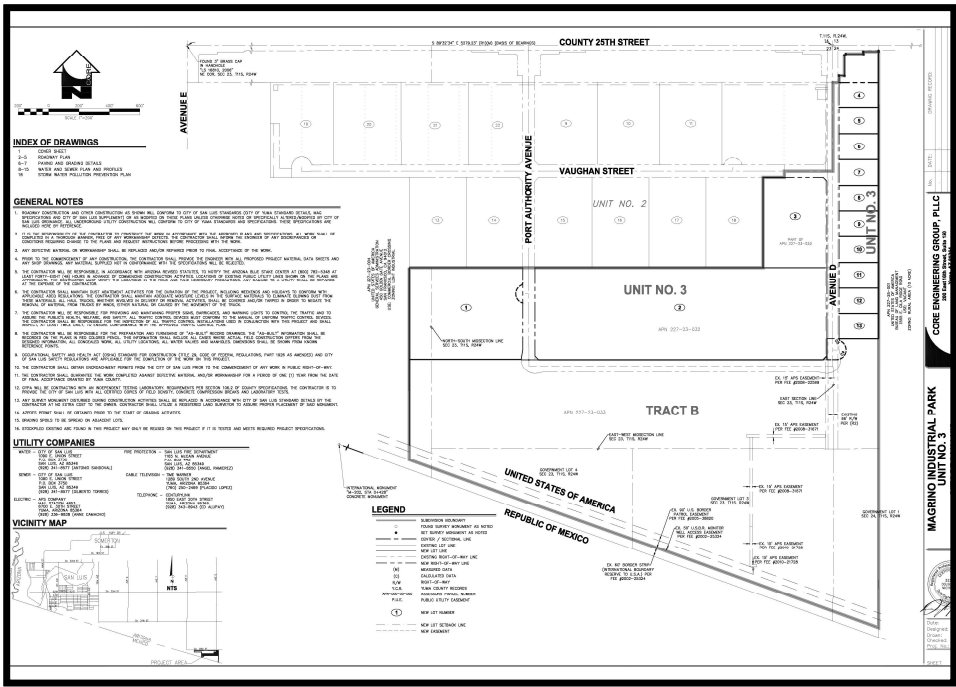
- With the assistance of Yuma County, who allocated \$2.5 Million of their ARPA fund allocation towards the underground infrastructure of the Industrial Development.
- Additionally, Yuma County acted as the grantor, securing a loan for the remaining balance of development improvements.
- The development is slated for completion June 2023.



INDUSTRIAL DEVELOPMENT

The Greater Yuma Port Authority has continued to develop the surrounding raw industrial land of the San Luis Commercial port of entry.

Located within the Gary J. Magrino Industrial park, 86 acres are currently being developed.



SUCCESSFUL PARTNERSHIPS

In 2022, Chicano's Por la Causa (CPLC) and GYPA executed a purchase agreement from the remainder of the Gary J. Magrino Industrial development.

CPLC vision is to construct spec buildings and warehouses that will continue to uphold the necessary tools for International trade for the Greater Yuma Region.



PERFORMANCE METRICS

LEADERSHIP & ADVOCACY



- Since 2018, GYPA has maintained a full-time director to oversee operations and ensure the financial wellness of the organization.
- GYPA's presence has been more visible in engagement activities such as ADOT meetings, San Luis I Technical meetings and alongside GYEDC for regional recruitment.
- GYPA has aided in communication measures between the newly implemented leadership at the San Luis Sonora Port of Entry and maintained clear communication with the Consul General in Nogales regarding federal changes within the Mexican government.

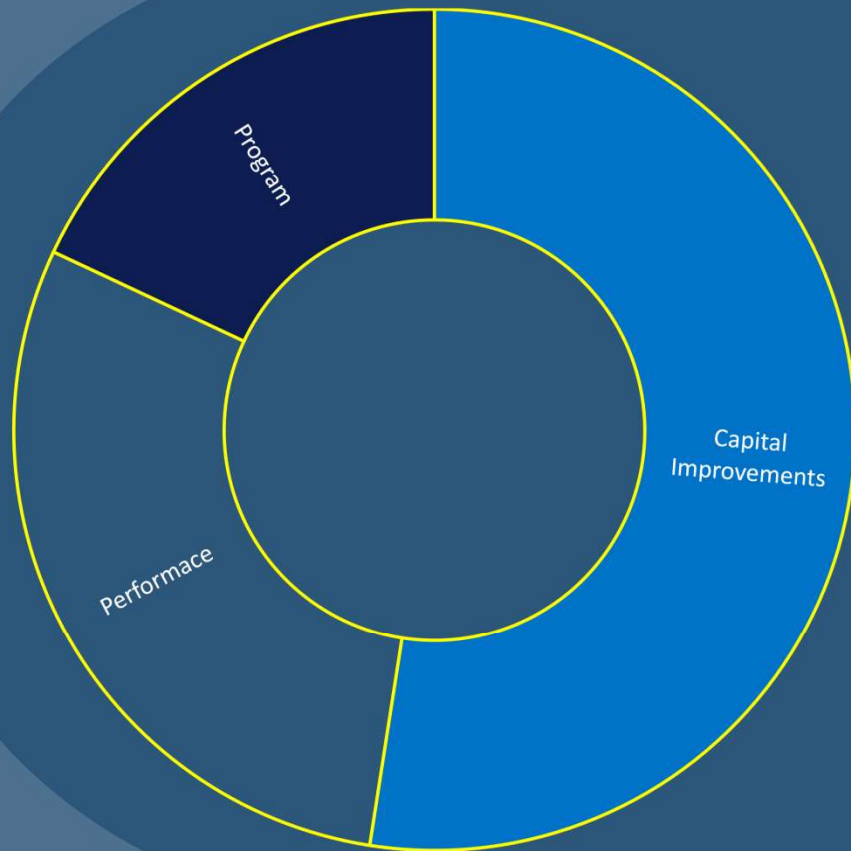


- GYPA has engaged with and carried out port tours, land viability meetings and workforce inquiries with potential commercial port users.
- Users have inquired about operation expansions from Texas, Nogales, Chicago and Tijuana.
- GYPA continues to forecast the need for a future alternative truck route outside of the principal Ave E corridor on the east side of San Luis, AZ.



STAKEHOLDER ENGAGEMENT

Expenditures



Expenses for the Gary J. Magrino Industrial Development have included:

- Engineering & Design
- Conceptual Plans
- Bidding
- Daily Operations
- Legal Expenditures
- Contractor Expenses
- Utility Expenses
- Memberships
- Administrative costs

BOARD OF DIRECTORS



MATIAS ROSALES

Chairman of the Board

Appointed by the
City of San Luis



MARCO A. "TONY" REYES

Vice Chair

Appointed by
Yuma County



WAYNE GALE

Secretary / Treasurer

Appointed by the
City of Yuma



GARY MAGRINO

Founder

Appointed by the
Cocopah Tribal Nation

BOARD OF DIRECTORS



FRANK RASCON

Board Member
Appointed by the
City of San Luis



IAN MCGAUGHEY

Board Member
Appointed by
Yuma County



GARY KNIGHT

Board Member
Appointed by the
City of Yuma



ERIC HOLLAND

Board Member
Appointed by the
Cocopah Tribal Nation



THANK YOU!

✉ BGEORGE@GYPA.ORG

🌐 WWW.GYPA.ORG



Yuma County Intergovernmental Public Transportation Authority

2715 East 14th Street, Yuma, AZ 85365-1900, Telephone: 928-539-7076
Fax: 928-783-0309, email: info@ycipta.az.gov, Web: www.ycipta.az.gov

March 31, 2023

Ralph Velez
City of San Luis
P.O. Box 1170
San Luis, AZ 85349

RE: Preliminary Notice for Request for FY 2024 Transit Funding for Yuma County Area Transit

Dear Mr. Velez:

Yuma County Intergovernmental Public Transportation Authority (YCIPTA) is going to request a 5% increase for local match entity dues. **The total of the annual dues including the 5% increase for FY 2024 will be \$125,886.00.** The amount has not formally been approved by the Yuma County Intergovernmental Public Transportation Authority (YCIPTA) Board of Directors and is subject to change. Once this figure has been approved by the YCIPTA Board of Directors a formal letter of request for funding will be provided to the entities. This is not an invoice an invoice will be sent later.

Should you have any questions regarding this request, please do not hesitate to contact me at (928) 539-7076 ext. 101 or email skreger@yciptaq.az.gov.

Sincerely,

Shelly Kreger
Transit Director
Yuma County Intergovernmental Public Transportation Authority

Yuma County Intergovernmental Public Transportation Authority Board Of Directors
Jay Simonton - Chairman – City of Yuma, Susan M. Zambrano – Vice Chairman – Arizona Western College
Eric Holland Sec/Treas– Cocopah Tribe, Richard Marsh – Town of Wellton,
Brian Golding, Sr.-Quechan Tribe, Ian McGaughey – Yuma County,
Ralph Velez – City of San Luis, Louie Galaviz- City of Somerton

Shelly Kreger, Transit Director

Kay Macuil

From: Annette Lagunas <AnnetteL@hsoyuma.com>
Sent: Thursday, March 16, 2023 10:23 AM
To: Kay Macuil
Cc: Janet Taylor
Subject: [EXTERNAL] RE: Spay Neuter Clinics?

Hi Kay,

The \$5,000 was for low cost spay neuter of Community Cats. We have begun doing those surgeries for the City of San Luis. As soon as my community cat coordinator gets back from a presentation I would be happy to get that number for you. With \$5,000 we are able to alter 65 community cats.

Annette

From: Kay Macuil <kmacuil@sanluisaz.gov>
Sent: Saturday, March 11, 2023 1:06 PM
To: Annette Lagunas <AnnetteL@hsoyuma.com>
Cc: Janet Taylor <jtaylor@sanluisaz.gov>
Subject: Spay Neuter Clinics?

Hi Annette,

Forgive me if you have already told me in an email, what is the status of spay-neuter clinics in San Luis? Council budgeted \$5,000, but the city hasn't paid anything on it yet.

Kay Marion Macuil
CITY ATTORNEY
CITY OF SAN LUIS
1090 East Union Street | P.O. Box 1170 | San Luis, AZ 85349

(928) 919-6838 Cell
kmacuil@sanluisaz.gov

CONFIDENTIALITY NOTICE: This email and any attachments are **STRICTLY CONFIDENTIAL** and may contain privileged information for the intended recipient(s). If the reader of this email is not the intended recipient, this notifies you that reading the email is strictly prohibited. If you have received this email in error, please immediately email me a reply and delete the emails and all attachments from your system. Thank you

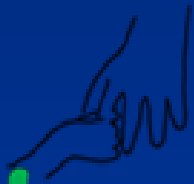


Amberly's

PLACE

Family Advocacy Center

San Luis, Arizona



Amberly's

PLACE

Family Advocacy Center

Background

Amberly's Place houses professionals who are specially trained in dealing with victims of child abuse (both physical and sexual), domestic violence, sexual assault, human trafficking, and elder abuse. This special training helps to reduce the trauma to the victim. We accomplish this by promoting an inclusive culturally sensitive trauma informed atmosphere of mutual respect and open communication between each victim and professionals providing the services.

Referrals to Amberly's Place come from community service providers, Department of Child Safety, law enforcement and individuals who wish to self report.

Amberly's Place and the City of San Luis have a long and successful partnership that ensures these trauma informed victim services are available to the citizens of San Luis 24/7 365!

The History



- The Yuma Family Advocacy Coalition established Amberly's Place in 1999 to provide an innovative, multi-disciplinary approach to the intervention, investigation, prosecution and of cases of child sexual and/or physical abuse, domestic violence, elder abuse, sexual assault and human trafficking. Since that time, Amberly's Place has provided victim services to well over 50 thousand victims.
- Amberly's Place opened an office in the City of San Luis in 2008.

Grand Opening Amberly's Place Office at San Luis PD June, 2008



Child/Family Advocacy Model Cost Savings



- Coordinated MDT response to child abuse and sexual violence investigations saves the community money.
- According to a report from the National Children's Alliance, on a per-case basis, traditional investigations were 36% more expensive than coordinated team investigations done at a CAC/FAC.
- The average per-case cost of a FAC investigation was \$2,902 compared to \$3,949 for a non-FAC investigation, generating a savings of more than \$1,000-per case, according to Cost-Benefit Analysis of Community Responses to Child Maltreatment: A Comparison of Communities with and without Child/Family Advocacy Centers.

Multi-Disciplinary (MDT) Team Approach- Why does this matter?

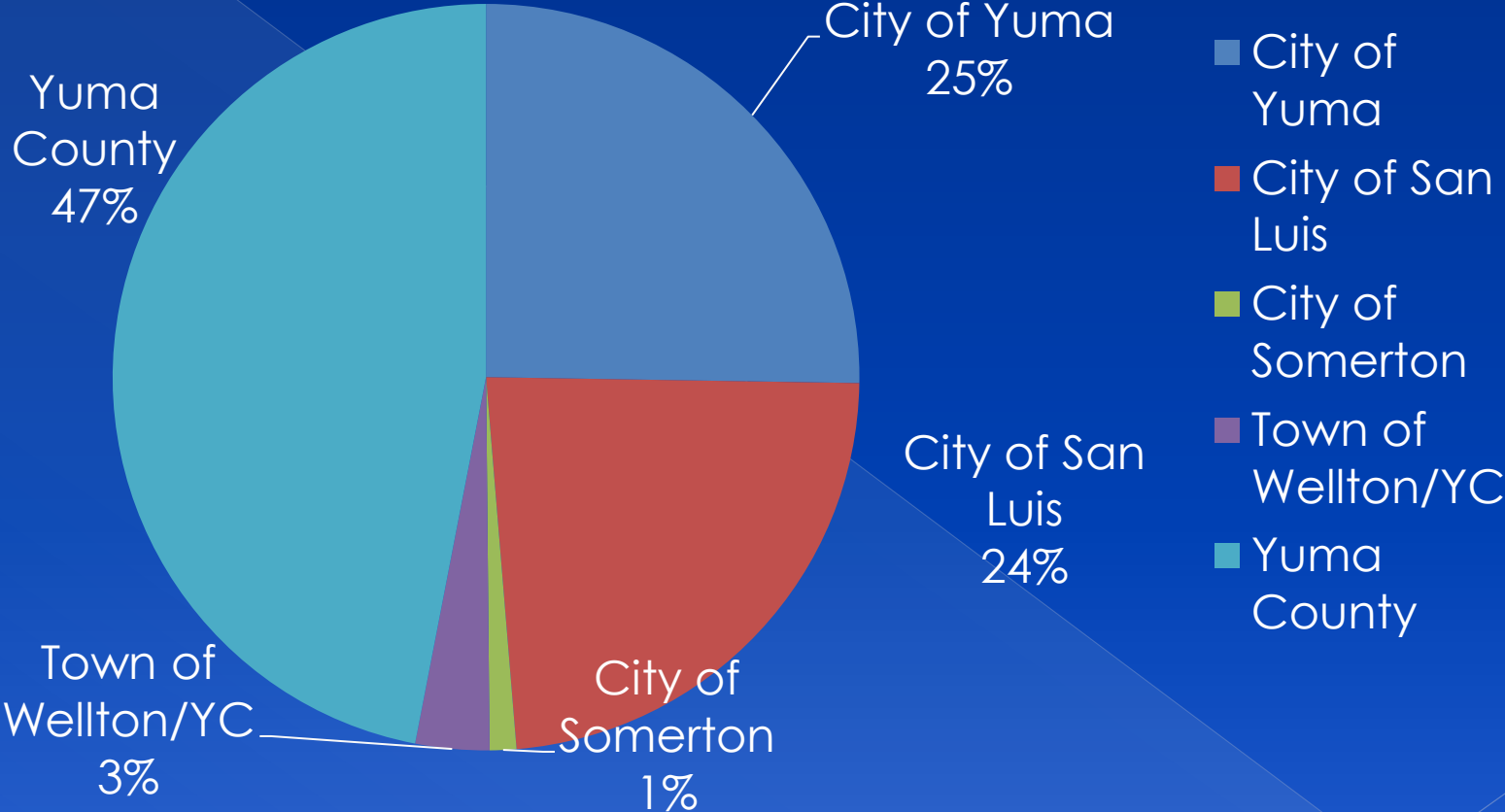


Process without a Family
Advocacy Center



Process with a Family
Advocacy Center MDT

Annual Local Government Funding



Statistics for San Luis, Arizona

Residents of San Luis, AZ that received services from Amberly's Place during the following time frame:

Calendar year 2022

Agency	Primary*	Secondary**	Total
San Luis Police Department	146	160	306
Phone/Walk-in, Other	174		174
Total victims served	320	160	480

Victimization Types

Victimization	Primary	Secondary	Total
Adult Sexual Assault	1	1	2
Child Abuse (Neglect)	2	4	6
Child Abuse (Physical)	6	14	20
Child Sexual Abuse	52	95	147
Domestic Violence	137	136	273
Elder Abuse	0	0	0
Stalking/Harassment	2	3	5
Teen Violence/Bullying	1		2
MDT Assist	17	8	25
Total	217	259	480

Information & Referral

- ◎ Information about:
 - > Criminal Justice Process
 - > Victim's Rights
- ◎ Referrals to:
 - > Other Victim Services
 - > Other Services & Resources

Transport vehicle utilized to provide services to victims of abuse from San Luis is provided via a 2018 Dodge Journey. This vehicle was acquired through grant funds specifically to be utilized for victims.



Personal Advocacy

- Advocacy/Accompaniment to:
 - > Emergency Department
 - > Medical Exam
 - > Forensic Interview
- Immigration assistance
- Transportation
- Bilingual Advocates with Master's of Social Work degrees

Emotional Support & Safety

- Crisis Intervention (includes safety planning & lethality assessment)
- Hotline/crisis line counseling
- On-scene crisis response
- Emergency financial assistance
- Counseling
 - > Community referrals
 - > MOU with RCBH and Yuma Counseling

Criminal/Civil Justice System

- Inform victims of court dates and criminal justice system information
- Provide
 - > victim impact statement assistance
 - > civil legal assistance for Orders of Protection
 - > victim compensation assistance
 - > prosecution interview advocacy
 - > criminal advocacy/court escort

COUNSELING/THERAPY

Referrals for counseling for San Luis cases =
30 @ 80.00 per session x 3 sessions.

Amberly's Place pays for the first three sessions to ensure that victims have access to therapeutic services without worrying about costs. Services are provided by Regional Center for Border Health and Yuma Counseling.

Subject Matter Expertise

Sexual Assault Response Coordinator

Independent Forensic Interviewer



Amberly's Place provides an independent forensic interview who provides technical assistance, AZ Post Certified training to law enforcement. Services include conducting forensic interviews, hosting case reviews, providing investigative direction, subject matter expertise and one on one peer reviews to help new detectives to develop and hone their interview skills.

The Forensic Interviewer has 30 years of experience and is a retired child crimes detective.

2022- The Forensic Interviewer provided assistance on 14 cases and conducted 6 forensic interviews with San Luis Police Department.

Many Advocacy Centers charge a fee per interview. Amberly's Place does not charge any law enforcement agency for this service.

Agency Sponsored Expenses

Dodge Journey / Car Seats

Therapy Services to Victims

Financial Assistance to Victims

Forensic Interview/Case
Assistance

AZ Post Certified Trainings (free)

Advocate Salary and ERE's

Value of Agency Services Return on your Investment

Amberly's Services Provided (Values):

- Independent Forensic Interviews $6 \times 525.00 = 3150.00$
- Car value (equivalent to rental) $\$400/\text{week} \times 52 = \$20,800$
- Salary/ERE for 1 FT advocate/EREs = $\$63,500$ **OR** $365 \text{ days} \times 24 \text{ hours} = 8760 \times \$30.52 = \$267,355.2$
- Therapy 30 victims $\times 3 \text{ sessions} @ \$80 \text{ each} = \$7,200$
- AZ Post Certified Trainings for Law Enforcement (Free)
 - > Topics include:
 - Advanced Sex Crimes
 - Basic Forensic Interviewing Techniques
 - Other

All for \$42,000 per year

Value of Agency Services

Amberly's Services -	\$298,505.00
Contract Amount -	<u>\$ 42,000.00</u>
	\$256,505.00

Return on Investment = 610%

To the world you may be just
one person, but to one person
you may be the world




Amberly's
PLACE
Family Advocacy Center



1820 W. Washington · Phoenix, AZ 85007 · Phone: (602) 258-5786 · Fax: (602) 253-3874
Email: league@azleague.org · Web site: www.azleague.org

February 7, 2023

TO: Ralph Velez, Interim City Manager, San Luis
FROM: Tom Belshe, Executive Director
SUBJECT: **2023-2024 LEAGUE DUES**

The annual statement for your 2023-2024 membership dues for the League of Arizona Cities and Towns is enclosed.

At the recommendation of the League Budget Subcommittee, the Executive Committee voted last Friday to adopt a slight increase to the League membership dues for the upcoming year.

Therefore, your dues are calculated as follows: \$4,500 base plus a per capita amount based on population. The population figure used for this calculation is the 2021 census estimates. The payment deadline for League dues is July 31, 2023.

The League provides valuable services that benefit cities and towns in the state, focusing primarily on representation and advocacy at the state legislature, and also providing educational classes, publications, legal work, research, inquiry services, pooled programs and meetings and conferences. Your dues provide the major source of funding for the organization.

Thank you for the work you do for the people of Arizona and for your continuing support of the League. If you have any questions regarding dues or any League program, please contact me.

PLEASE NOTE:

We are sending out dues statements early for your city/town budgeting purposes. The actual due date for payment of 2023-2024 membership dues is July 31, 2023



1820 W. Washington • Phoenix, AZ 85007 • Phone: (602) 258-5786 • Fax: (602) 253-3874
Email: league@azleague.org • Web site: www.azleague.org

**ANNUAL DUES STATEMENT
for
FY 2023-2024**

THE LEAGUE OF ARIZONA CITIES AND TOWNS

1820 West Washington Street
Phoenix, Arizona 85007
Phone: (602) 258-5786

SAN LUIS

Membership dues for the League of Arizona Cities and Towns for the fiscal year, July 1, 2023 to June 30, 2024, based on the 2021 census estimates.

Population @ per capita rate	37,333	x	0.56	=	\$20,906
Plus \$4,500 base					\$4,500
				Dues Amount	\$25,406
				TOTAL AMOUNT DUE	\$25,406

Please make checks payable to the League of Arizona Cities & Towns.

Deadline for payment of membership dues is July 31, 2023.

Thank you!

Please use the information below if you wish to make an ACH payment:

FINANCIAL INSTITUTION: JPMorgan Chase
NAME ON ACCOUNT: League of Arizona Cities & Towns
ROUTING NUMBER: 122100024
ACCOUNT NUMBER: 68101
REMITTANCE EMAIL: ACHpayments@azleague.org

Arizona-Mexico Commission
100 N 7th Ave Suite 400
Phoenix, AZ 85007
602-542-1370
mchavez@az.gov

same

Invoice

BILL TO
City of San Luis 1090 E. Union Street Arizona San Luis, AZ 85349

INVOICE #	DATE	TOTAL DUE	DUE DATE		ENCLOSED
2905	02/17/2023	\$1,500.00	03/19/2023		

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
	4820- Copper Membership Renewal	AMC Copper Membership Renewal 2023/2024	1	1,500.00	1,500.00

Please make checks payable to Arizona-Mexico Commission and include a copy of the invoice with remittance

BALANCE DUE

\$1,500.00

Kay Macuil

From: Amanda Roberts <amandaroberts@clarke.consulting>
Sent: Friday, May 5, 2023 8:59 AM
To: Janet Taylor
Cc: Kay Macuil; Britton Mullen
Subject: [EXTERNAL] FW: Invoice from The Border Trade Alliance

Hi Janet,

Wanted to confirm that the BTA has already submitted its invoice for calendar year 2023 and that the City of San Luis has already paid in full.

We will issue an invoice in January 2024 for next year's membership.

Please let me know if you need anything additional from us at this time.

Best,
Amanda

Amanda Roberts
Border Trade Alliance
Director of Operations
214-926-5048

Begin forwarded message:

From: Janet Taylor <jtaylor@sanluisaz.gov>
Date: May 3, 2023 at 7:30:18 PM EDT
To: Britton Mullen <brittonclarke@clarke.consulting>
Cc: Kay Macuil <kmacuil@sanluisaz.gov>
Subject: RE: Invoice from The Border Trade Alliance

Good afternoon Britton,

It has been a while since we last spoke. I hope all is well. It is that time again when we present our council budget. Please send me an invoice for the upcoming fiscal year at your earliest convenience. I would appreciate it.

Thank you,
Janet

From: Britton Mullen <brittonclarke@clarke.consulting>
Sent: Monday, March 21, 2022 12:44 PM
To: Janet Taylor <jtaylor@sanluisaz.gov>
Cc: Amanda Roberts <amandaroberts@clarke.consulting>
Subject: [EXTERNAL] RE: Invoice 2022-116 from The Border Trade Alliance

This message originated from outside your organization

Janet, Thank you for this confirmation. Best, Britton

From: Janet Taylor <jtaylor@sanluisaz.gov>
Sent: Monday, March 21, 2022 3:30 PM
To: Britton Mullen <brittonclarke@clarke.consulting>
Subject: RE: Invoice 2022-116 from The Border Trade Alliance

Thank you again, Ms. Mullen,

Our City Consultant Ralph Velez will continue to represent the City of San Luis, AZ.

Thank you,
Janet

From: Britton Mullen <brittonclarke@clarke.consulting>
Sent: Monday, March 21, 2022 8:33 AM
To: Janet Taylor <jtaylor@sanluisaz.gov>
Cc: Britton Mullen <brittonclarke@clarke.consulting>; Amanda Roberts <amandaroberts@clarke.consulting>
Subject: [EXTERNAL] Invoice 2022-116 from The Border Trade Alliance

Mimecast Attachment Protection has deemed this file to be safe, but always exercise caution when opening files.

This message originated from outside your organization

Good morning, Janet.

Thank you for reaching out regarding the City of San Luis Border Trade Alliance membership. Attached, please find your invoice.

As well, please let me know who to coordinate with regarding the appointment of a new representative for the City of San Luis on our BTA Board of Directors. We can finalize that change at our upcoming board meeting in June but will need a bio for the new representative so that we can solicit the necessary letters of recommendation from the board. Thanks so much for all your help. Best, Britton

Britton Mullen
President, The Border Trade Alliance
<https://thebta.org/>

The Border Trade Alliance

Invoice *Due:02/09/2022*
2022-116

Amount Due: **\$10,000.00**

Dear Ralph,

2022 opens with uncertainty and especially for our border regions. Ongoing

public health pressures, new border crossing protocols, and supply chain disruptions are just a few of the challenges leaders like you are confronting in the New Year. Rest assured that you can count on the Border Trade Alliance to help you navigate these complications while we continue to advocate for needed relief for our border communities.

Thank you for your continued participation in the Border Trade Alliance. Please find attached your 2022 membership invoice.

The BTA continues to build on its decades-long record as a steadfast champion for the prosperity and economic competitiveness that results from free trade. We're working closely with agency heads on the implementation of last year's major infrastructure bill, we're proud of our close working relationship with the new commissioner of Customs and Border Protection, and we're continuing to ensure that all three member countries live up to the letter and spirit of USMCA by rejecting policies that could erect new barriers to free trade. Your membership is essential to our work and our success.

Thank you again for your commitment and support of the BTA. I look forward to continuing to work with you and win together.

Best, Britton

Britton Mullen
President, The Border Trade Alliance

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NATIONAL ASSOCIATION OF LATINO ELECTED AND APPOINTED OFFICIALS

Invoice

Invoice Number: 147
Date: March 21, 2022
Fed ID#: 52-1076236

NALEO Membership
1122 W. Washington Blvd., 3rd Fl.
Los Angeles, CA 90015
(213) 747-7606

City of San Luis
Attn. Janet Taylo
1090 E. Union St.
San Luis, AZ 85349

PLEASE MAKE CHECKS PAYABLE TO:
NALEO
Attn: Membership
1122 W. Washington Blvd.
Los Angeles, CA 90015

PREPARED BY	EVENT	EFFECTIVE DATE	GROUP	PURCHASE ORDER #	INVOICE TERMS
MB	Membership	1 st of month	Special Group Rate		Due upon receipt

QTY	DESCRIPTION	FEE
1	Hon. Gerardo Sanchez, Mayor - NALEO Special Group Rate	\$75.00
1	Hon. Africa Luna-Carrasco, Vice Mayor – NALEO Special Group Rate	\$75.00
1	Hon. Matias Rosales, Councilmember – NALEO Special Group Rate	\$75.00
1	Hon. Gloria Torres, Councilmember – NALEO Special Group Rate	\$75.00
1	Hon. Luis Cabrera, Councilmember – NALEO Special Group Rate	\$75.00
1	Hon. Jose Ponce, Councilmember – NALEO Special Group Rate	\$75.00
1	Hon. Mario Buchanan, Jr., Councilmember – NALEO Special Group Rate	\$75.00

Total \$525.00

PAYING INSTRUCTIONS:

If paying by check: Please include Member's name and Invoice # on your check.

Janet Taylor

From: Martha Beall <mbeall@naleo.org>
Sent: Thursday, May 4, 2023 2:29 PM
To: Janet Taylor
Subject: [EXTERNAL] RE: Membership Dues?
Attachments: NALEOMembership_Inv147_CityofSanLuis2022.pdf

Hello Janet,

Thank you for your email. For all 7 memberships, I can still provide you the group discount of \$525. Let me know if it is still for all 7 names in the invoice attached and I can provide you with a new invoice.

Thank you, Janet!

Best,
Martha

Martha Beall

Membership Services Manager
NALEO Educational Fund

From: Janet Taylor <jtaylor@sanluisaz.gov>
Sent: Thursday, May 4, 2023 11:50 AM
To: Martha Beall <mbeall@naleo.org>
Subject: FW: Membership Dues?

Good morning Martha,

It is that time of year again. We are getting ready to present the council contracts. Is the offer for membership still the same? 100.00 per person, or is there a special rate for all seven council members? This year we have several new members.

Thank you for your time and attention,
Janet

From: Martha Beall <mbeall@naleo.org>
Sent: Monday, March 21, 2022 5:31 PM
To: Janet Taylor <jtaylor@sanluisaz.gov>
Cc: Elizabeth Barrera <ebarrera@naleo.org>
Subject: RE: Membership Dues?

Your attachments have been security checked by Mimecast Attachment Protection. Files where no threat or malware was detected are attached.

Hi Janet,

Of course! Here is the NALEO Membership invoice for the City of San Luis. If there is anything else I can assist you with, please feel free to reach me.



Entered on Spreadsheet
 National League of Cities
 660 North Capitol Street, NW
 Washington, DC 20001
 3/8
 ↓
 1550 -

CITIES STRONG TOGETHER

Customer #: 0000002860

City of San Luis
 PO BOX 1170
 San Luis, AZ 85349-1170

Invoice

Invoice # : 182475
 Invoice Date: 02/01/2023

Description	Quantity	Price	Discount	Amount
Direct Member Dues				
Direct Member Dues	1	\$2,064.00	\$0.00	\$2,064.00

In 2017, the National League of Cities Board of Directors adopted a policy to implement an annual dues adjustment based on the Consumer Price Index (CPI). The maximum dues adjustment is capped at 3%, regardless of CPI. Current NLC dues population categories are based on the 2010 US Census as finalized totals from the 2020 count have not yet been released by the Census Bureau. The membership dues adjustment for FY2023 is 3%, effective October 1, 2022.

Invoice Total	\$2,064.00
Taxes	\$0.00
Amount Paid	\$0.00
PLEASE PAY	\$2,064.00

For questions, please call us at 877-827-2385 or email at membership@nlc.org

PLEASE DETACH AND REMIT WITH YOUR PAYMENT

Invoice#: 182475

Customer #: 0000002860

City of San Luis
 PO BOX 1170
 San Luis, AZ 85349-1170

Remit Payment To:

National League of Cities
 PO Box 70511, Philadelphia, PA 19176-0511

Total Due: \$2,064.00
 Amt Remitted : _____

Duplicate
Entered
2/21/2023



Yuma County Chamber of Commerce
180 W. First St., Ste. A
Yuma, AZ 85364
(928) 782-2567 | fax: (928) 247-6509
info@yumachamber.org

Invoice

Invoice Date: 2/21/2023
Invoice Number: 130078

City of San Luis
Janet Taylor
P.O. Box 1170
San Luis, AZ 85349

		Terms	Due Date
		Due on receipt	2/21/2023
Description	Quantity	Rate	Amount
Chamber membership investment - November through October of next year	1	\$725.00	\$725.00
Subtotal:			\$725.00
Tax:			\$0.00
Payment/Credit Applied:			\$0.00
Balance:			\$725.00

Login to your Member Center to pay online.

- Go to <http://yumachamberaz.chambermaster.com/login> to login or retrieve forgotten login credentials.
Or create your login account for the first time at this registration page:
<https://yumachamberaz.chambermaster.com/CreateAccount?ccid=3378&email=jtaylor@sanluisaz.gov&repID=5396>.
- Pay online, check out your additional Member Benefits, update your member page and contact information.

Keep this portion for your records

Please return this portion with your payment

FROM:

City of San Luis
Janet Taylor
P.O. Box 1170
San Luis, AZ 85349

Invoice # 130078

Amount Due \$725.00

Please remit payment to:

Yuma County Chamber of Commerce
180 W. First St., Ste. A
Yuma, AZ 85364

Amount Paid \$ _____

Yuma Metropolitan Planning Organization

230 West Morrison Street

Yuma, Arizona 85364

www.ympo.org

Phone: (928) 783-8911

Fax: (928) 329-1674



Local Governments and Citizens Working Together

March 29, 2023

Ralph Velez, Acting City Manager
City of San Luis
1090 East Union Street
P.O. Box 1170
San Luis, Arizona 85349

Subject: FY 2023-24 YMPO Member Agency Dues

Dear Mr. Velez:

The Yuma Metropolitan Planning Organization (YMPO) has re-evaluated recommended estimates of local matching funds needed to support the FY 2023-24 YMPO Unified Planning Work Program (UPWP) and annual budget. As you are aware Federal Transportation Funds (including funds for planning activities) have substantially increased under current legislation; the Infrastructure Investment and Jobs Act. As a result, the recommended estimate for the fiscal year concerned has slightly increased. The total FY 2024 estimated assessment (or dues) for the City of San Luis is \$14,372.19. Please note this is a preliminary estimate, and members are not requested to pay anything at this stage.

During the early development of the UPWP, estimates on prior funding and projections of new funding are used to develop the budget and to calculate local matching funds. To provide a final dues assessment, many factors must be considered, including the closing and starting of succeeding fiscal years, and future updates will be necessary to provide the most accurate and fair assessment. A precise amount is not usually known until the December timeframe; however, the above estimate may be used for your planning purposes.

Yours Sincerely,

A handwritten signature in blue ink, which appears to read 'Crystal Figueroa', is positioned below the 'Yours Sincerely,' text.

Crystal Figueroa
Executive Director
cc: Entity dues file

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2299-2300



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[Need Help](#) 

Select a Subscription Length

1 Year - \$222.00



6 Months - \$123.00



3 Months - \$64.50



1 Month - \$21.50



[← Back](#)

Summary

Product
YUMA SUN

Method
Home Delivery

Schedule
7 DAYS A WEEK

[Start Over](#)



SMALL BUSINESS DEVELOPMENT CENTER REQUESTING FUNDING SUPPORT

CRYSTAL MENDOZA

DIRECTOR OF THE SMALL BUSINESS DEVELOPMENT CENTER (SBDC) - AWC

WHO WE ARE



- The AZSBDC Network works to help launch, grow and sustain small businesses in Arizona. We are Arizona's largest most comprehensive and accessible statewide source of assistance for small businesses in every stage of development.

WHY CLIENTS COME TO US



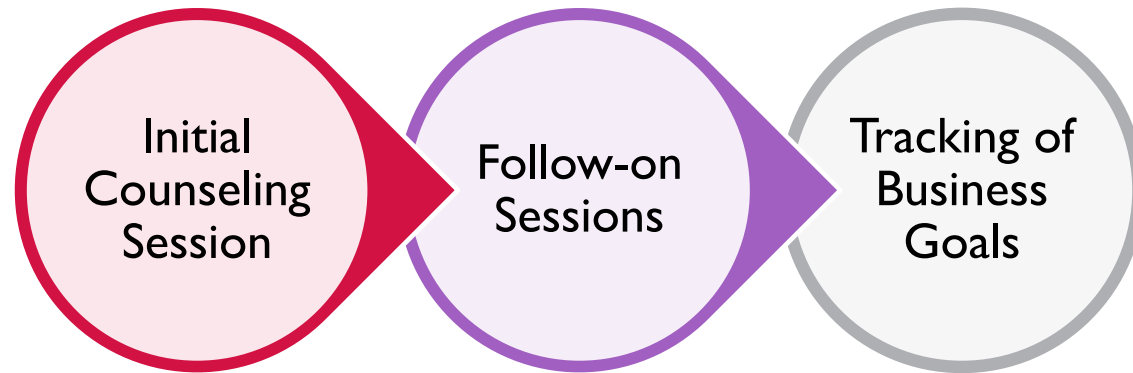
Counseling
(No Fee)

Start-Up Assistance
Business Plan Development
Financing and capital needs for start up and growth
Financial analysis and budgeting
Marketing and sales strategies
Existing business expansion-growth
Succession planning
Technology commercialization
Export planning
Government contracting - PTAC

SBDC COUNSELING EXPERIENCE



Complete a Request for Counseling form.



Identify business goals and areas of assistance needed.

Meet with counselor for regular guidance.

Track and report metrics.

Counseling is by appointment only.

azsbdc.net

SBDC-AWC OPEN COUNSELING SESSIONS @ LOCAL LIBRARY'S



- Yuma Library: Twice a Month - Tuesdays 1PM-3PM
- Somerton City Hall: Second Wednesday of every Month 1PM-4PM
- Wellton Library: Fourth Wednesday of every month 1PM-3PM
- San Luis Library: Every other Thursday 1PM-3PM
- AWC Main Campus Library – First Wednesday of the month 9am-11am (Fall & Spring Semesters)
- AWC Parker Campus – May 25, Aug 24, Nov 9 1-3PM

Follow-Us!

FB: Small Business Development Center at Arizona Western College (TeamSBDC)

Twitter: @SBDCAWC

Instagram: SBDCAWC

Located: Downtown Center – AWC /Phone (928) 317-6151

2023 WORKSHOPS / EVENTS / CAMPAIGN



	# Attendees		# Attendees
City of San Luis - Workshops at San Luis Library			
03/30/2023 3:30PM – Business Licensing Steps, Government Contracting (City of San Luis to show their videos for business license and some city officials present and business owner.)	37		
5/18/2023 3:30-4:30PM Google Mi Negocio, Incluye lo basico de pagina web y redes sociales			
07/06/2023 3:30PM Business Insurance, Liability insurance, Workers Compensation, Health insurance			
10/19/2023 3:30PM Business Financing/Lending.			
City of Somerton - Workshops at City Hall		Boots To Business - Workshops at MCAS Yuma	
4/19/2023 3pm - Marketing; Take your business to the next level! Sustain, Grow, Expand.	18	3/18/23 12:30 – 1:30 pm MODULE 7: INTRODUCTION TO BUSINESS PLANNING OBJECTIVE: Leveraging the Nuts-and-Bolts Guide to Business Planning. Understand how to move from feasibility analysis to constructing a viable and fundable business plan.	10
7/12/2023 3pm – Business License Steps, Government Contracting, City to show their videos for business license and some city officials present and business owner), (Other possible topics -Marketing – Social media, Billboards, Google mi Nogocio Video Production, Moonshot Invite. Or Business Insurance, Liability insurance, workers comp, health insurance). Or Business Financing/Lending.		6/14/23 12:30 – 1:30 pm MODULE 7: INTRODUCTION TO BUSINESS PLANNING OBJECTIVE: Leveraging the Nuts-and-Bolts Guide to Business Planning. Understand how to move from feasibility analysis to constructing a viable and fundable business plan.	
10/11/2023 3pm – Business License Steps, Government Contracting, City to show their videos for business license and some city officials present and business owner), (Other possible topics -Marketing – Social media, Billboards, Google mi Nogocio Video Production, Moonshot Invite. Or Business Insurance, Liability insurance, workers comp, health insurance). Or Business Financing/Lending.			
City of Yuma		AZ at Work Youth Entrepreneurial Program - Workshops at Downtown Center	
03/21/2023 4:00 - 5:00 pm Small Business Start-ups - Business Licenses (at City Hall)	25	3/13/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training; to provide the basics of starting and operating a small business, such training must develop the skills associated with entrepreneurship. A) Taking initiative (Evaluate your business idea form will be used), B) Creatively seeking out and identifying business opportunities, C) Developing budgets and forecasting resources needs, D) Understanding various options for acquiring capital and the trade-offs associated with each option; and	22
04/18/2023 4:00 - 5:00 pm - Marketing (at City Hall)	20	E) Communicating effectively and marketing oneself and one's ideas.	
07/11/2023 4:00 - 5:00 pm - Insurances for Businesses (Yuma Main Library)		5/22/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
10/24/2023 4:00 - 5:00 pm - Finance/Lending (Yuma Main Library)		7/10/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
		9/11/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training	
		11/6/2023 at 3:00pm - 4:30pm Entrepreneurial Skills Training;	
Wellton		Kofa High School-	
04/27/2023 - 10:30am - 11:30am - Connecting Small Businesses with Future Entrepreneurs	106	05/02/23 - Youth Entrepreneurial Skills Training Workshop 11:30am - 12:30 pm	18
07/19/2023 3:00 - 4:00 pm Tentative - Marketing; Take your business to the next level! Sustain, Grow, Expand.			
10/18/2023 3:00 - 4:00pm Tentative - Business Financing/Lending.			
		Cibola High School - Cancelled	
		Consulado de Mexico	
		04/14/23 - 3:00pm - 4:00pm - Mexicana Empremda - Business Plans, Entrepreneurship (Tentative)	6
		04/17/23 - 3:00pm - 4:00pm - Marketing/Social Media (Tentative)	
		04/21/23 - 3:00pm - 4:00 pm - Marketing/Social Media (Tentative)	
		04/26/23 - 3:00pm - 4:00pm - Disena Tu Futuro (Tentative)	6
		State-Wide SBDC Workshop	
		05/03/23 - Conduct business in Arizona With Confidence & Innovation Portal Program -	150+

PARTNERSHIP WITH CITY OF SAN LUIS



SBDC SERVICES



Yuma SBDC is part of America's SBDC Arizona Network.



Counseling
(No Fee)



Training



Resources

For Yuma & La Paz Counties

I Full Time Center Director

I Full Time Business Counselor

I Full Time Administrative Assistant

Population Served

(July 1, 2022 Estimates (Per AZ Office of Economic Opportunity))

Yuma County - 209,920

La Paz County - 16,860

AWC SBDC ECONOMIC IMPACT



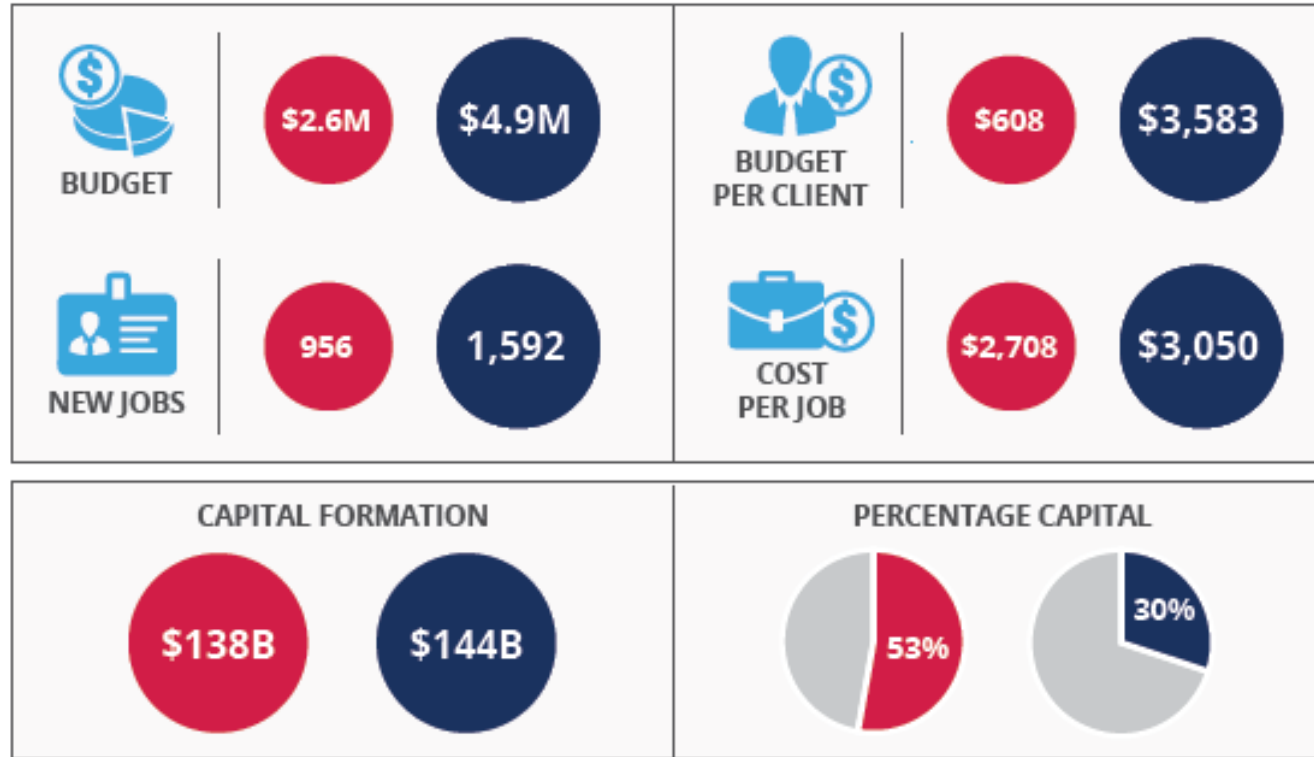
	Oct 2021 - Sept 2022	Oct 2022 - Present
Clients	581	457
Sessions	984	779
Total Capital Formation	\$ 3,579,300	\$ 4,832,416
Jobs Created - FT	108	145
Jobs Retained - FT	75	120
Biz Starts	18	16
Sales Growth	\$ 1,588,356	\$ 14,048,561

- Data last updated 5/8/23



ARIZONA VS. NATIONAL AVERAGE

■ ARIZONA ■ NATIONAL AVERAGE



AWC SBDC FUNDING



Funding Source	Yearly Funding
Small Business Administration	\$ 110,000.00
Arizona Commerce Authority	\$ 32,000.00
AWC Cash Match - Historical	\$ 110,000.00
Total Funding	\$ 252,000.00
Currently on Staff - Total Salaries and Fringe	\$ 230,919.02
Full Time Center Director	
Full Time Business Counselor	
Full Time Administrative Assistant	

RETURN ON INVESTMENT



The AZSBDC Network delivers a great return on investment. On average, each dollar spent on the AZSBDC and its Arizona small business clients increases sales by **\$18**, accesses **\$14** in new capital, and creates or retains **6** jobs *on every working day!*

The AWC Foundation is a 501 (c)3 nonprofit organization. Federal Tax ID# 86-6051919

For information about making a donation, please contact **Laura Knaresboro** at: laura.knaresboro@azwestern.edu or 928-344-1720. To make a donation on-line, visit our website at: <https://foundation.azwestern.edu/give-online>

THE ASK



Location	Population	Contribution Per Capita \$.40
San Luis	34,074	\$13,630
Somerton	14,651	\$5,860
Wellton	2,549	\$1,020
Yuma	99,600	\$39,840
Yuma County	57,046	\$22,818
Total	207,920	\$83,168

Full-time Business Counselor Salary	\$	41,322.00
Fringe benefits (38.4% of salary)	\$	15,867.00
Operational Supplies for Center	\$	25,979.00
	\$	83,168.00

(Population per July 1, 2022 Estimates (Per AZ Office of Economic Opportunity))

QUESTIONS?





YUMA COUNTY ARTS AND CULTURAL GROUP

A Non Profit 501 (c)(3) organization

Antonio C. Carrillo

THE EVENT



**SAN LUIS FILM
FESTIVAL**

NOV 14-17, 2023

ANY VENUE
Any Street | San Luis, AZ
www.sanluisfilmfestival.com
FREE



SAN LUIS, ARIZONA USA



www.sanluisfilmfestival.com



THE OBJECTIVES

Highlighting San Luis

Special Guests

World Premiere films

Panelists

Workshops

Global Short Film

Competition

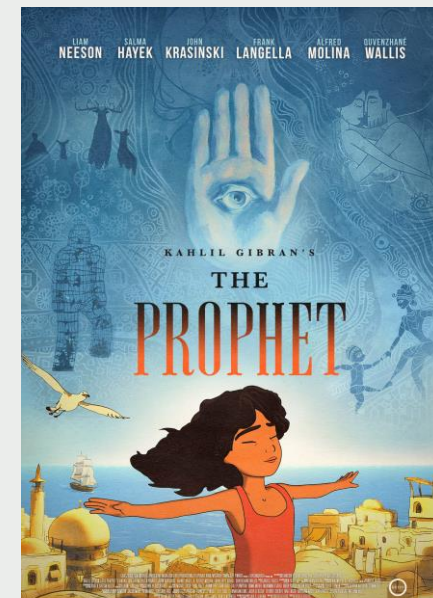
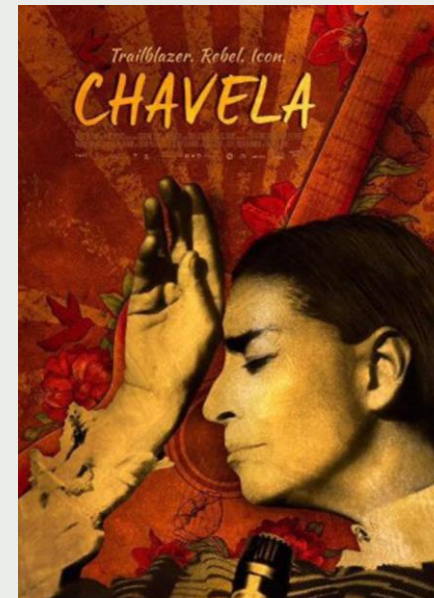
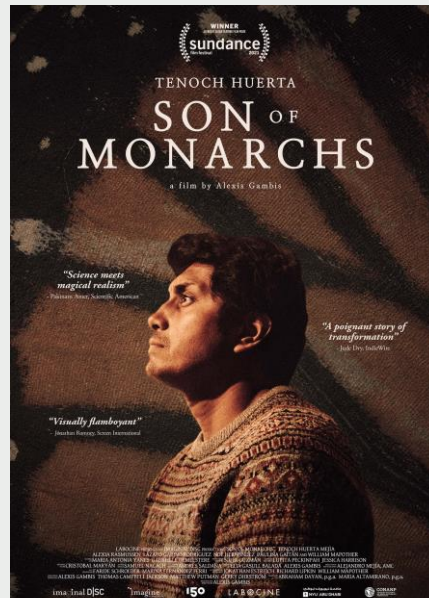
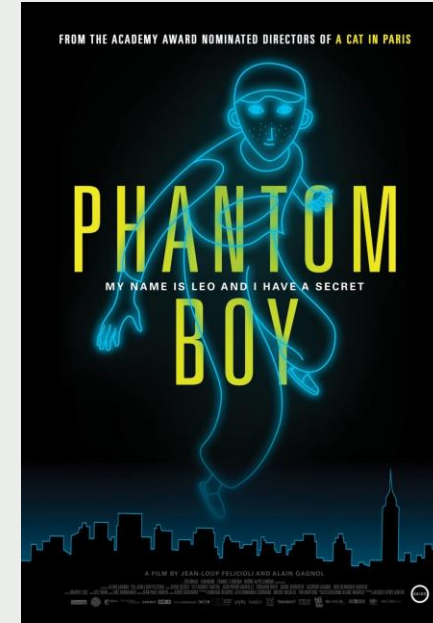
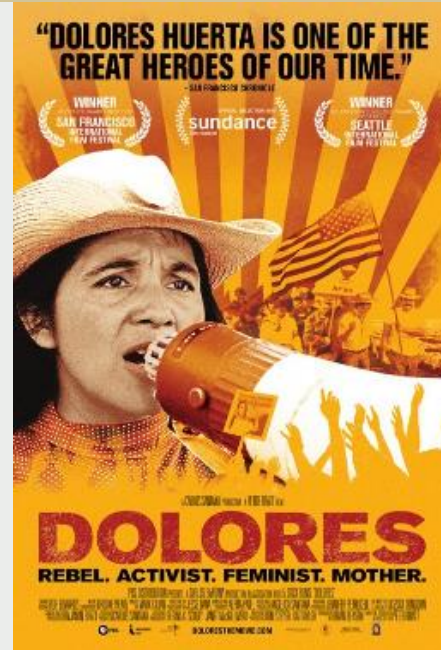
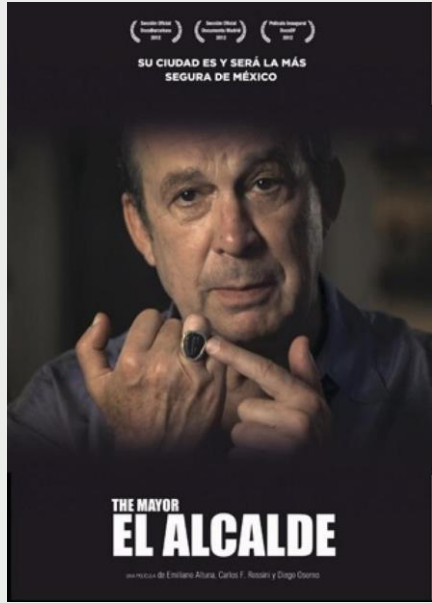
Youth Empowerment

Youth Networking

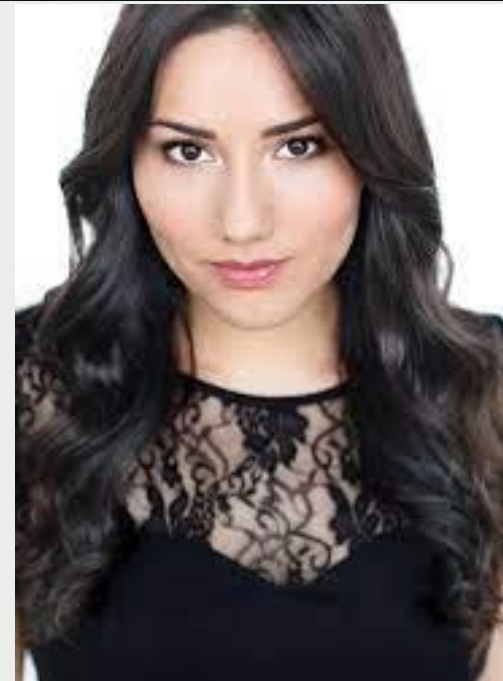
Interaction with guests



ACADEMY AWARD FILMS



ACADEMY AWARD ACTORS



ACADEMY AWARD AUDIENCE



WWW.SANLUISSFILMFESTIVAL.COM

San Luis Film Festival

2022

San Luis, Arizona USA

NOV 15 - 18

Cesar Chavez Cultural Center
1015 North Main Street

THE OBJECTIVES

Highlighting San Luis

Special Guests

Anime

Cosplay Kids

Cosplay Adults

Comics

Video Games

Card Tournaments

Panelists

Workshops

K-Pop

Karaoke

Films



THE EVENT

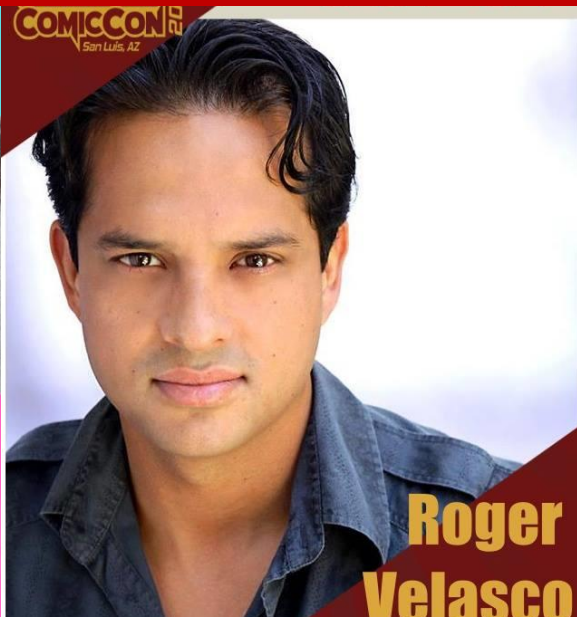


THE SPECIAL GUESTS

GREG EAGLES



SPECIAL GUEST



Roger Velasco



Lorentz



Quinton Flynn

GUEST



Eddie

PLEASE WELCOME HEARTLESS AQUARIUS!



GUEST

Vic Mignogna



THE AUDIENCE





GREATER YUMA PORT AUTHORITY

Submitted to the City of San Luis, AZ



MISSION STATEMENT:

THE GREATER YUMA PORT AUTHORITY WILL DEVELOP A GATEWAY FOR GLOBAL TRADE AND FACILITATE, PROMOTE AND SUPPORT MULTI-MODAL TRANSPORTATION AND TRADE OPPORTUNITIES TO ENHANCE ECONOMIC DEVELOPMENT IN THE GREATER YUMA AREA.



INDUSTRIAL DEVELOPMENT

- With the assistance of Yuma County, who allocated \$2.5 Million of their ARPA fund allocation towards the underground infrastructure of the Industrial Development.
- Additionally, Yuma County acted as the grantor, securing a loan for the remaining balance of development improvements.
- The development is slated for completion June 2023.



SUCCESSFUL PARTNERSHIPS

In 2022, Chicano's Por la Causa (CPLC) and GYPA executed a purchase agreement from the remainder of the Gary J. Magrino Industrial development.

CPLC vision is to construct spec buildings and warehouses that will continue to uphold the necessary tools for International trade for the Greater Yuma Region.



PERFORMANCE METRICS

LEADERSHIP & ADVOCACY



- Since 2018, GYPA has maintained a full-time director to oversee operations and ensure the financial wellness of the organization.
- GYPA's presence has been more visible in engagement activities such as ADOT meetings, San Luis I Technical meetings and alongside GYEDC for regional recruitment.
- GYPA has aided in communication measures between the newly implemented leadership at the San Luis Sonora Port of Entry and maintained clear communication with the Consul General in Nogales regarding federal changes within the Mexican government.

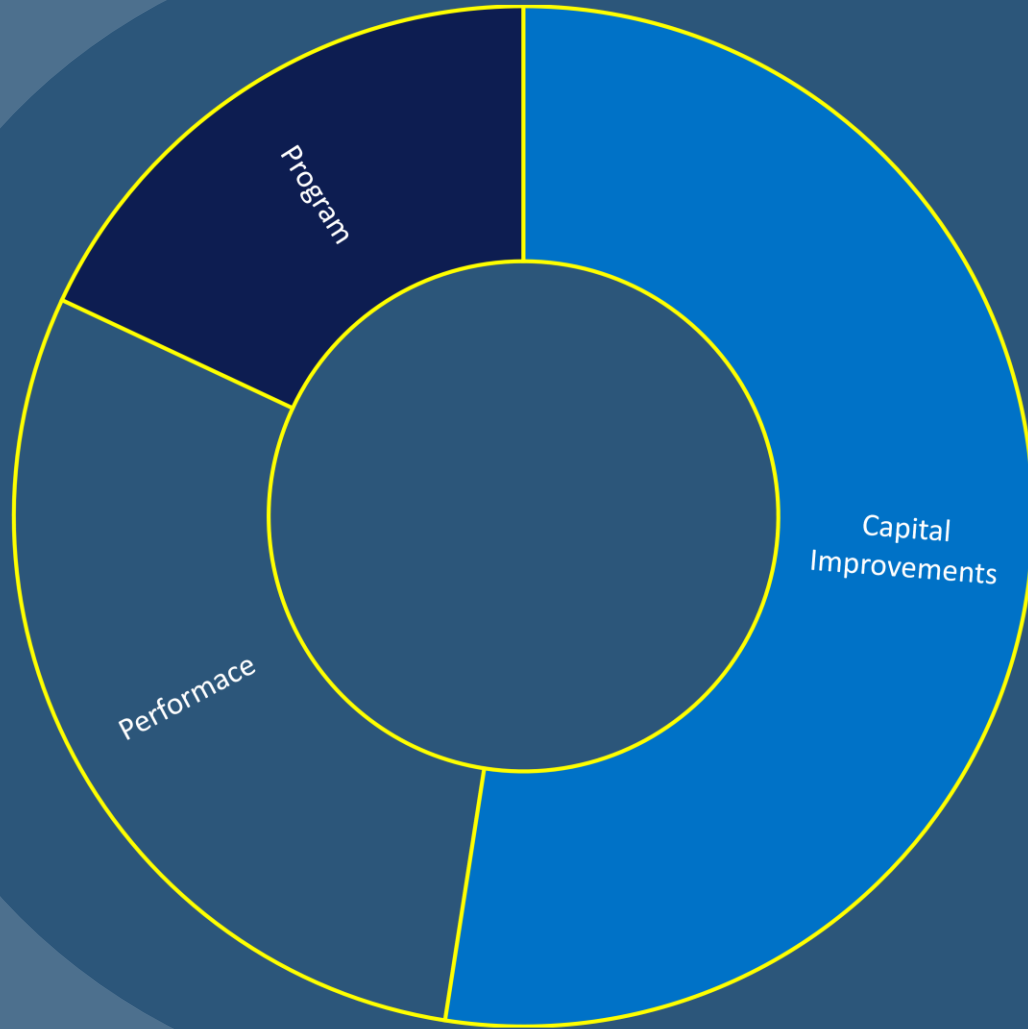


- GYPA has engaged with and carried out port tours, land viability meetings and workforce inquiries with potential commercial port users.
- Users have inquired about operation expansions from Texas, Nogales, Chicago and Tijuana.
- GYPA continues to forecast the need for a future alternative truck route outside of the principal Ave E corridor on the east side of San Luis, AZ.



STAKEHOLDER ENGAGEMENT

Expenditures



Expenses for the Gary J. Magrino Industrial Development have included:

- Engineering & Design
- Conceptual Plans
- Bidding
- Daily Operations
- Legal Expenditures
- Contractor Expenses
- Utility Expenses
- Memberships
- Administrative costs

BOARD OF DIRECTORS



MATIAS ROSALES

Chairman of the Board

Appointed by the
City of San Luis



MARCO A. "TONY" REYES

Vice Chair

Appointed by
Yuma County



WAYNE GALE

Secretary / Treasurer

Appointed by the
City of Yuma



GARY MAGRINO

Founder

Appointed by the
Cocopah Tribal Nation

BOARD OF DIRECTORS



FRANK RASCON

Board Member
Appointed by the
City of San Luis



IAN MCGAUGHEY

Board Member
Appointed by
Yuma County



GARY KNIGHT

Board Member
Appointed by the
City of Yuma



ERIC HOLLAND

Board Member
Appointed by the
Cocopah Tribal Nation



THANK YOU!



BGEORGE@GYPA.ORG



WWW.GYPA.ORG

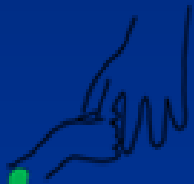


Amberly's

PLACE

Family Advocacy Center

San Luis, Arizona



Amberly's

PLACE

Family Advocacy Center

Background

Amberly's Place houses professionals who are specially trained in dealing with victims of child abuse (both physical and sexual), domestic violence, sexual assault, human trafficking, and elder abuse. This special training helps to reduce the trauma to the victim. We accomplish this by promoting an inclusive culturally sensitive trauma informed atmosphere of mutual respect and open communication between each victim and professionals providing the services.

Referrals to Amberly's Place come from community service providers, Department of Child Safety, law enforcement and individuals who wish to self report.

Amberly's Place and the City of San Luis have a long and successful partnership that ensures these trauma informed victim services are available to the citizens of San Luis 24/7 365!

The History



- The Yuma Family Advocacy Coalition established Amberly's Place in 1999 to provide an innovative, multi-disciplinary approach to the intervention, investigation, prosecution and of cases of child sexual and/or physical abuse, domestic violence, elder abuse, sexual assault and human trafficking. Since that time, Amberly's Place has provided victim services to well over 50 thousand victims.
- Amberly's Place opened an office in the City of San Luis in 2008.

Grand Opening Amberly's Place Office at San Luis PD June, 2008



Child/Family Advocacy Model Cost Savings



- Coordinated MDT response to child abuse and sexual violence investigations saves the community money.
- According to a report from the National Children's Alliance, on a per-case basis, traditional investigations were 36% more expensive than coordinated team investigations done at a CAC/FAC.
- The average per-case cost of a FAC investigation was \$2,902 compared to \$3,949 for a non-FAC investigation, generating a savings of more than \$1,000-per case, according to Cost-Benefit Analysis of Community Responses to Child Maltreatment: A Comparison of Communities with and without Child/Family Advocacy Centers.

Multi-Disciplinary (MDT) Team Approach- Why does this matter?

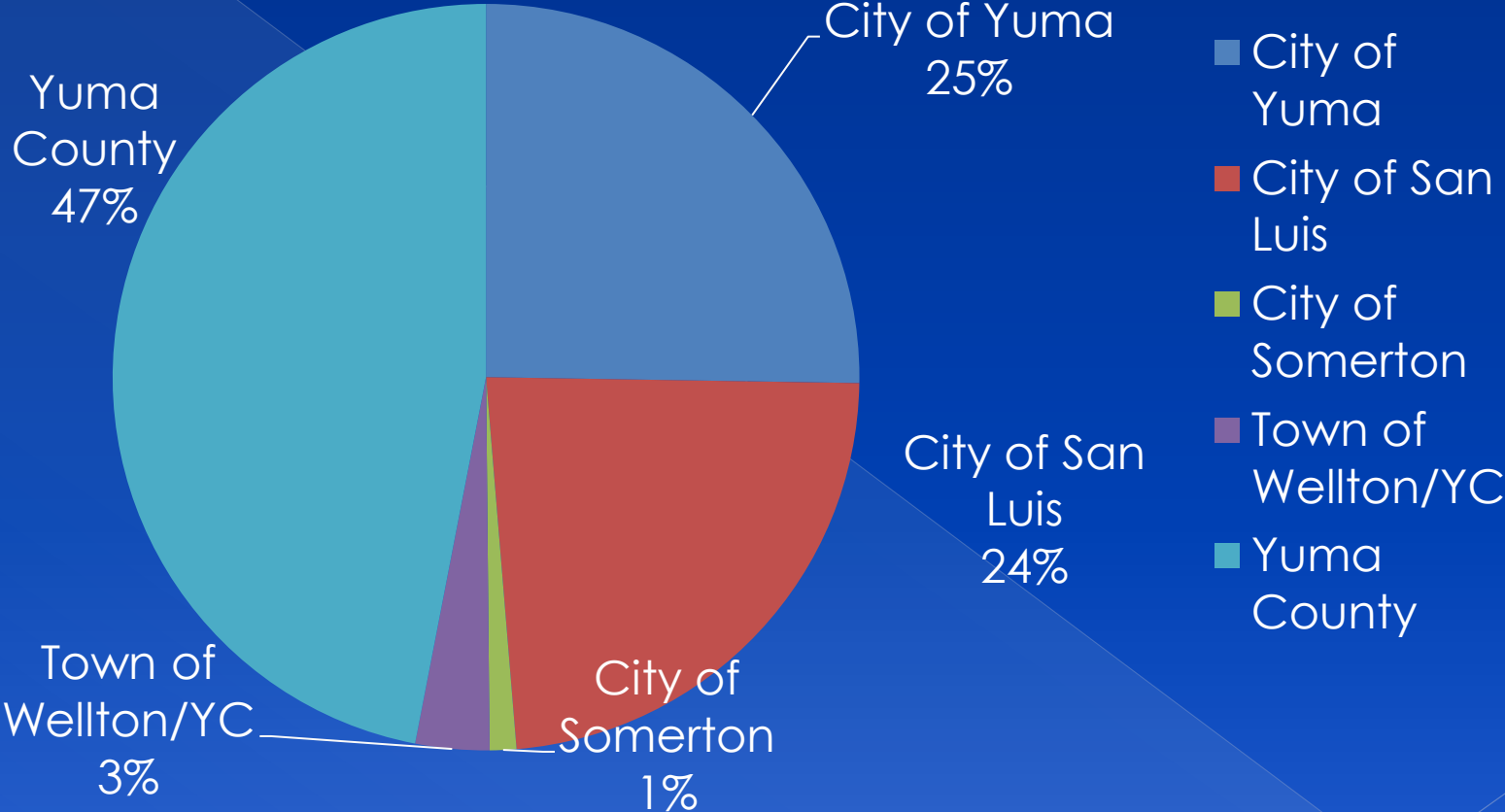


Process without a Family Advocacy Center



Process with a Family Advocacy Center MDT

Annual Local Government Funding



Statistics for San Luis, Arizona

Residents of San Luis, AZ that received services from Amberly's Place during the following time frame:

Calendar year 2022

Agency	Primary*	Secondary**	Total
San Luis Police Department	146	160	306
Phone/Walk-in, Other	174		174
Total victims served	320	160	480

Victimization Types

Victimization	Primary	Secondary	Total
Adult Sexual Assault	1	1	2
Child Abuse (Neglect)	2	4	6
Child Abuse (Physical)	6	14	20
Child Sexual Abuse	52	95	147
Domestic Violence	137	136	273
Elder Abuse	0	0	0
Stalking/Harassment	2	3	5
Teen Violence/Bullying	1		2
MDT Assist	17	8	25
Total	217	259	480

Information & Referral

- ◎ Information about:
 - > Criminal Justice Process
 - > Victim's Rights
- ◎ Referrals to:
 - > Other Victim Services
 - > Other Services & Resources

Transport vehicle utilized to provide services to victims of abuse from San Luis is provided via a 2018 Dodge Journey. This vehicle was acquired through grant funds specifically to be utilized for victims.



Personal Advocacy

- Advocacy/Accompaniment to:
 - > Emergency Department
 - > Medical Exam
 - > Forensic Interview
- Immigration assistance
- Transportation
- Bilingual Advocates with Master's of Social Work degrees

Emotional Support & Safety

- ◉ Crisis Intervention (includes safety planning & lethality assessment)
- ◉ Hotline/crisis line counseling
- ◉ On-scene crisis response
- ◉ Emergency financial assistance
- ◉ Counseling
 - > Community referrals
 - > MOU with RCBH and Yuma Counseling

Criminal/Civil Justice System

- Inform victims of court dates and criminal justice system information
- Provide
 - > victim impact statement assistance
 - > civil legal assistance for Orders of Protection
 - > victim compensation assistance
 - > prosecution interview advocacy
 - > criminal advocacy/court escort

COUNSELING/THERAPY

Referrals for counseling for San Luis cases =
30 @ 80.00 per session x 3 sessions.

Amberly's Place pays for the first three sessions to ensure that victims have access to therapeutic services without worrying about costs. Services are provided by Regional Center for Border Health and Yuma Counseling.

Subject Matter Expertise

Sexual Assault Response Coordinator

Independent Forensic Interviewer



Amberly's Place provides an independent forensic interview who provides technical assistance, AZ Post Certified training to law enforcement. Services include conducting forensic interviews, hosting case reviews, providing investigative direction, subject matter expertise and one on one peer reviews to help new detectives to develop and hone their interview skills.

The Forensic Interviewer has 30 years of experience and is a retired child crimes detective.

2022- The Forensic Interviewer provided assistance on 14 cases and conducted 6 forensic interviews with San Luis Police Department.

Many Advocacy Centers charge a fee per interview. Amberly's Place does not charge any law enforcement agency for this service.

Agency Sponsored Expenses

Dodge Journey / Car Seats

Therapy Services to Victims

Financial Assistance to Victims

Forensic Interview/Case
Assistance

AZ Post Certified Trainings (free)

Advocate Salary and ERE's

Value of Agency Services

Return on your Investment

Amberly's Services Provided (Values):

- Independent Forensic Interviews $6 \times 525.00 = 3150.00$
- Car value (equivalent to rental) $\$400/\text{week} \times 52 = \$20,800$
- Salary/ERE for 1 FT advocate/EREs = $\$63,500$ **OR** $365 \text{ days} \times 24 \text{ hours} = 8760 \times \$30.52 = \$267,355.2$
- Therapy 30 victims $\times 3 \text{ sessions} @ \$80 \text{ each} = \$7,200$
- AZ Post Certified Trainings for Law Enforcement (Free)
 - > Topics include:
 - Advanced Sex Crimes
 - Basic Forensic Interviewing Techniques
 - Other

All for \$42,000 per year

Value of Agency Services

Amberly's Services -	\$298,505.00
Contract Amount -	<u>\$ 42,000.00</u>
	\$256,505.00

Return on Investment = 610%

To the world you may be just
one person, but to one person
you may be the world




Amberly's
PLACE
Family Advocacy Center



AGENDA ITEM REVIEW FORM

Work Session

2. B.

Meeting Date: 05/17/2023
Department Head: Kay Macuil, City Attorney, Attorney's Office
Submitted By: Kay Macuil, City Attorney, Attorney's Office
Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding establishing by ordinance an organized process of application and award of grants for public purpose activities that benefit the residents of the City of San Luis. **(Ralph Velez, Interim City Manager)**

SUMMARY:

Staff gathered ideas from other cities for having an organized process of application and award of grants for public purposes that benefit those living within their cities. It appears that some of the recurring requirements are that cities limit the amount any one group can be granted, and there is a ceiling on the total allocation each year. Many require a 501(C) non-profit status of applicants. To get funded, the applicants must comply with the application process. To be able to compete in the following year, they must have proof they provided the services promised and used the money for those services.

Attached is a draft ordinance that creates a committee appointed by Council that reviews requests. City Council is informed of what monies are proposed to be spent in the next fiscal year, and they review the requests that have been filed with that in mind. All requestors compete against each other for these monies. The Committee interviews each request. Based on what is submitted and interviews with the different people from the non-profits, the Committee then recommends funding to the Council. The Council then decides who gets funded and for how much. The City Attorney then prepares appropriate contracts. Those contracts are then approved as part of the budget process. This organizes requests and helps with budgeting. It also provides both staff and Council with a way to deal with mid-fiscal year off-the-cuff requests by stating that a procedure is established by ordinance. If funding for the fiscal year is over, people can apply for the next fiscal year.

Also attached are approaches used in the cities of Tolleson and Avondale.

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible directions to staff only, no action item.

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	See Fiscal Impact Statement
CITY/STATE/FEDERAL FUNDS:	See Fiscal Impact Statement
TOTAL:	See Fiscal Impact Statement

BUDGETED AMOUNT:

See Fiscal Impact Statement

AVAILABLE AMOUNT TO TRANSFER:

See Fiscal Impact Statement

ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE: See Fiscal Impact Statement

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

There is no discernable cost to setting up the system described in the proposed Ordinance. However, once implemented, the City Council would decide how much to allocate out of the budget for the program.

Attachments

Draft Ordinance

Avondale Agenda Summary

Avondale Grant Application

Tolleson Application

ARTICLE 2-14: REQUESTS FOR FINANCIAL ASSISTANCE

Section

2-14-1 Requests for non-profit funding

2-14-2 Requests for financial assistance

§ 2-14-1 REQUESTS FOR NON-PROFIT FUNDING.

(A) Required documentation. Any non-profit agency submitting a request for an allocation or grant of city funds shall submit to the city specific documentation including, but not limited to, the following: A copy of the agency's most recent audit report; a certified copy of the agency's most recent financial statement; detailed expenditure statements in order to provide a detailed accounting of all funds previously received from the city; complete information on the source and amount of funding received from all other sources such as non-governmental agencies, membership fees and dues, and private contributions; client service information as it applies to residents of the city; proof of non-profit status as determined by the Internal Revenue Service; proof of corporate status to include copies of by-laws and articles of incorporation; the source and amount of funding received from other governmental agencies; the names and addresses of current board members; and any other documentation as may be deemed necessary by the city.

(B) Reporting requirements. Any non-profit agency receiving an allocation or grant of city funds shall be required to submit to the city, on a quarterly basis, a detailed accounting of the expenditure of city funds for the previous quarter, a written report outlining the agency's performance and accomplishments within the scope of work outlined in their contractual agreement with the city, and any other documentation as may be deemed necessary by the city in order to determine the agency's compliance with the provisions of the contract. If the activity or purpose for which funds were allocated is complete, a final report detailing an accounting of expenditure of funds shall be submitted within ninety (90) days of the completion of said activity or purpose. All reports shall be filed with the Office of the City Clerk.

(C) Contract required; procedure for distribution of funds.

(1) All city funds allocated or granted to any non-profit agency shall be by means of a written contract based upon services to be provided to or work to be performed on behalf of the city and its residents in compliance with the provisions of the Constitution of the State of Arizona and the Arizona Revised Statutes regarding the use of public funds.

(2) All city funds allocated or granted under the provisions of this section shall be released in accordance with the terms of the contract referred to hereinabove. No subsequent allocation or grant shall be released until such time that the receiving agency has provided all of the required documentation for the previous quarter, filed all required

reports, and has provided satisfactory evidence of compliance with the scope of work stipulated in their contract with the city.

(D) Submittal of requests for funding. All funding requests submitted by non-profit agencies for the allocation or grant of city funds shall be submitted to the City Clerk's office during the month of January of each year. Requests so submitted shall not be subject to city funding unless approved by the Council and only following adoption of a final budget for the subsequent fiscal year.

§ 2-14-2 REQUESTS FOR FINANCIAL ASSISTANCE.

All requests for financial assistance shall comply with the following stipulations and conditions:

(A) All requests shall be filed by or on behalf of a valid, non-profit organization as qualified by the Internal Revenue Service and as registered with the Arizona Secretary of State, Arizona Corporation Commission or other appropriate state office. The registration shall be current and documentation of such status and registration shall be provided at the time of the request. This article shall not apply to governmental or quasi-governmental jurisdictions;

(B) All requests shall be submitted to the City Clerk during the month of January of each year in order to be eligible for consideration in conjunction with the subsequent fiscal year budget;

(C) All requests received in accordance with division (B) above shall be referred to the appropriate city board or commission for purposes of review and recommendation to the Council; and

(D) In those instances where a request is due to catastrophic circumstances or when the public health, safety and welfare is at risk, the requirements of this article may be waived by action of the Council. It is preferable, however, even in such instances, for the request to receive a review and recommendation from the appropriate city board or commission.

CITY COUNCIL REPORT

SUBJECT: Fiscal Year 2024 Contributions Assistance Program

MEETING DATE: 3/20/2023

TO: Mayor and Council

FROM: Christopher Lopez, Neighborhood & Family Services Director

THROUGH: Cherlene Penilla, Assistant City Manager, (623) 333-1015

REVIEWED: Ron Corbin, City Manager, (623) 333-1016

STRATEGIC PLAN:

This particular item addresses multiple strategic outcome areas, including:

Community-Oriented Lifelong Learning Opportunities

- Work with community partners to expand employment opportunities for residents through job training and placement programs
- Strengthen education-based partnerships

Connected Community

- Expand community engagement opportunities through volunteerism, civic education and service Public Health and Safety
 - Partner with key stakeholders to implement integrated community health and wellness programs
-

PURPOSE:

Staff will provide an update to City Council regarding the Contributions Assistance Program, including an overview of eligibility requirements, funding levels, and evaluation criteria for the Fiscal Year 2023-2024. This item is for discussion and feedback only; no Council action will be taken.

BACKGROUND:

The Contributions Assistance Program was established to provide a supplemental funding source for organizations providing services to residents of the City of Avondale. This program has evolved over time to reflect Council priorities and the financial constraints of the budget. Since 2003, City Council has limited funding to organizations providing health and human services. Organizations must be a designated 501(c)3 non-profit organization. Council Member Malone, Council Member Conde, and Council Member Nielson serve on the Contributions Assistance Program Subcommittee.

In June of 2021, funding was approved by the Avondale City Council for distribution through the U.S. Department of Treasury as a subaward of the American Rescue Plan Act (ARPA) Coronavirus State and Local Fiscal Recovery Funds (SLFRF). ARPA funds are meant to help communities address public health and

economic recovery needs related to the COVID-19 crisis, especially non-profits providing direct services to improve the health and welfare of our Avondale residents. As a result, ARPA funds were used to fund the Contributions Assistance Program for the grant period of three (3) years and have been allocated as follows:

- FY2022 \$113,300
- FY2023 \$200,000
- FY2024 \$200,000

In April of 2022, the Avondale City Council also approved increasing the maximum award amount up to \$20,000 per proposal for FY2023 and FY2024.

DISCUSSION:

A staff committee will conduct an initial review of all applications and will forward eligible applications to the Council Subcommittee for their evaluation, selection and determination of funding levels. The following criteria will be used to evaluate and prioritize applications.

1. Provision of direct services which improve the health and welfare of Avondale residents.
2. Current, timely and accurate reports from current recipients.
3. Ability to generate revenue from other sources.
4. Priority will be given to special projects. However, requests for operating support toward direct and measurable services will be considered.
5. Priority will be given to services and initiatives that support and address City Council's goals.
6. Services provided at the Arizona Complete Health Avondale Resource Center will be given priority.
7. Organizations that received funding in the previous fiscal year will participate in a mid-year review and demonstrate satisfactory progress towards stated goals and objectives.
8. All awards should be at or above the minimum amount requested by the organization. The minimum amount is established to provide the organization with adequate funding to effectively complete the project as proposed.
9. Services and initiatives responding to the needs of vulnerable populations affected by the COVID-19 pandemic.

BUDGET IMPACT:

Funding for the Contributions Assistance Program is included in the Neighborhood and Family Services department budget. In FY2024, the City is proposing to fund this program, once again, using funding from the American Rescue Plan Act (ARPA).

RECOMMENDATION:

This item is for discussion and feedback only; no Council action will be taken.

Contact person for document distribution: n/a

Contributions Assistance Application FY23/24

Program Overview

The goal of the City of Avondale’s Contributions Assistance Program is to fund programs, which provide direct services addressing the health and welfare of Avondale residents. The program allocates funding on a fiscal year basis. The fiscal year 2023-2024 begins July 1, 2023 and ends June 30, 2024.

Eligibility Criteria


- Applicants must provide direct services, which improve the health and welfare of Avondale residents with a preference for services provided in Avondale.
- Non-profit 501 (c) (3) status.
- Applicants that received previous funding must be current in their reporting. Timely and accurate reporting submissions are considered.
- Applicants must demonstrate the ability to generate revenue from other sources.
- Maximum amount of award will not exceed \$20,000.

Agency Information

Agency Name *

Executive Director/CEO *

Address *

Email *

Phone *

Program Information

Project Name *

Project Contact Person *

Email *

Phone *

Brief Project Synopsis *

Total Contributions Assistance Funding Requested *

Minimum Contributions Assistance Funding Requested *

Application Directions

Please answer the following questions in narrative form. There will be up to five points added to your score for the completeness and correctness of the application. Up to ten points may be subtracted if you were previously funded and reports were not submitted correctly and/or project outcomes were not met.

Submission Directions

- One electronic copy of the application and required attachments must be submitted no later than **5:00 p.m. on Thursday, April 27, 2023**.
- Late applications will not be accepted.
- Please save a copy of this application for your records before submitting.
- **Funded programs** are required to report completed goal measurements on or before **July 20, 2023 by 5:00 p.m.**

Program-Related Inquiries

Please Contact:

Edith Baltierrez at 623.333.2712 or at ebaltierrez@avondaleaz.gov

Application-Process Questions

Please Contact:

Mayra Garibo-Davila at 623.333.2720 or at mgaribodavila@avondaleaz.gov

Project Description (30 points)

Please provide a brief description of your project and the needs of the project.

Response *

Health and Human Services Outreach

Briefly describe how you will collaborate with the City of Avondale and work with other organizations for outreach in order to provide health and human services to the residents of Avondale.

Response *

Total number of persons expected to be served by this project during the funded year. *

Total number of Avondale residents you expect to serve by this project during the funded year. *

Measurable Goals (25 points)

Please provide three goals and describe how progress will be measured to ensure success in providing health and human services to the residents of Avondale. Please see the example below.

Goal Example: Of the 80 persons served by the project, 40% (32 persons) will find employment within three months of entering the program. This will be measured by follow-up contact with each program participant.

Measurable Goal No. 1 *

Measurable Goal No. 2 *

Measurable Goal No. 3 *

Project Budget (15 points)

Total Program Budget *

(This should include the total cost the organization spends for the entire program beyond servicing Avondale.)

Total From Other Funding Sources *

(This should include additional funding sources that support the entire cost of the program.)

Total Contributions Assistance Funding Requested *

(This amount should reflect the maximum amount requested for Contributions Assistance.)

For the maximum amount of Contributions Assistance requested, please indicate the allocation of funding, accordingly, per the categories below.

**Contributions Request Payroll/Wages/
Salaries ***

Contributions Request Professional Services *

Contributions Request Supplies *

Contributions Request Training *

**Contributions Request Administrative
Cost (up to 10%) ***

Contributions Request Other *

Budget Explanation

Please explain how the Contributions Assistance funds will be utilized for your project? *

Describe how these funds will benefit residents of Avondale directly. Please include data that supports the need for your project. *

If the project receives the minimum amount of funding, what adjustments would be made to the project and services provided to Avondale residents? *

Up to 10% of the funding amount may be requested to support administrative costs associated with your project. Please explain how this portion of funds will be utilized to support administrative costs for your project. *

Attachments

Organization's Mission Statement *

[Upload](#) or drag files here.

Organization's 501(C)(3) Status *

[Upload](#) or drag files here.

Organization's Board of Directors *

[Upload](#) or drag files here.

Current W9 *

[Upload](#) or drag files here.

Signature *

×

[draw](#) type

Submitted Date *

[Submit](#)

CITY OF TOLLESON COUNCIL COMMUNITY GRANT PROGRAM



GRANT INFORMATION

The City of Tolleson Community Grant Program provides direct monetary grants to help further nonprofit organizations for projects and activities that provide health and human services which improve the quality of life for Tolleson residents.

PROCEDURES FOR COMPLETING AN APPLICATION

Please read and follow the grant application instructions carefully. Incomplete applications and applications missing required information and forms with clear signatures will not be forwarded to Council for consideration.

Applications are due by **4:00 P.M. on Wednesday, March 1, 2023**. Applications and supplemental materials will only be accepted by email by the Tolleson City Clerk's office at cityclerk@tolleson.az.gov. Applications and/or supplemental materials will **NOT** be accepted after the deadline.

This application request is for the City of Tolleson Council Community Grant up to a maximum amount of \$5,000. Applications requesting more than this amount will **NOT** be accepted.

The application must include the following sections in the order indicated below:

- A completed **Cover Page**, which includes the Certification of Tax-Exempt Status Form. Both signature lines must be completed by the Director/Chief Executive Officer and/or an authorized Board member if required by your agency.
- A **Narrative Section** with clearly marked headers, including Proposal, Objectives, Finances and Additional Information as applicable.
- Nonprofit 501(C) 3 agencies are eligible to apply. Most recent IRS 501 (c) (3) **Tax Exempt Determination Letter**.
- A completed **Application Certification**.

If you have any questions during the application, review and/or award process, please contact Michelle Smythe at (623) 936-2775 or via email at cityclerk@tolleson.az.gov.

Thank you for your interest in Tolleson Council Community Grant Program.

CITY OF TOLLESON COUNCIL COMMUNITY GRANT

COVER PAGE

Organization Name: (As it appears on the most current IRS Tax Exemption letter)

Doing Business as (DBA): (if applicable) _____

Mailing Address: _____

Telephone: _____ **Email:** _____

Chief Executive Officer/Title: _____

Application Contact Person/Title (if not CEO): _____

Application Contact Person Email: _____

Geographic Area Served: _____

Estimated Number of People to be Served: _____

TAX-EXEMPT STATUS FORM

I, an officer of (Organization Name) _____ hereby certify that the above named organization has received a written ruling from the Internal Revenue Service (IRS) that it is exempt from federal income tax under Section 501(c)(3) of the IRS Code, and this organization is not a private foundation as defined in Section 509(a) of the IRS Code. I further certify said IRS rulings are currently in effect and have not been transferred, revoked or amended and will remain in force during the term of the City of Tolleson Council Community grant, if awarded.

Signature of Authorized Officer: _____

Title: _____

Date: _____

CITY OF TOLLESON COUNCIL COMMUNITY GRANT

PROGRAM NARRATIVE SECTION

In a maximum of four (4) one-sided, double-spaced pages, please provide information in each of the areas indicated below.

PROPOSAL AND OBJECTIVES

- 1. Briefly describe how your services promote the health, welfare and quality of life of Tolleson residents. Indicate if this is a new or existing activity.**
- 2. Specifically describe how the activity/ies to be carried out directly address identified needs in the community.**
- 3. Specify the total number of persons expected to be served by this activity annually and the number of Tolleson residents who will be served by this activity.**
- 4. Identify the location of the activity and the boundaries of the service area.**
- 5. Does any community organization, other than your own, offer the type of services proposed under this program design? If so, describe how your program will enhance these efforts.**

FINANCES / BUDGET SECTION

Tell us how you will spend your grant, if awarded, and include a projected line-item budget that shows what you will use the grant funds for.

- 1. Include a brief description or justification of all line items included.**
- 2. Leverage: What amount of the total budget of the project/activity for which you are applying would the requested Tolleson Community Grant funding cover?**

ADDITIONAL INFORMATION

Recipients are expected to present outcomes to Council at the end of the funding cycle or when funds have been expended. (Scheduled Council Meeting Date is February 13, 2024)

If there is any other relevant information you wish to provide in support of this request, please do so in this section. Please do not include your annual report or marketing materials.

Applications and/or other materials received after 4:00 P.M. on the deadline date will not be accepted. Late and incomplete applications will be deemed ineligible. No notice of ineligibility will be provided but please feel free to contact Michelle Smythe re: the status of your application at any time during the process.

CITY OF TOLLESON COUNCIL COMMUNITY GRANT

APPLICATION CERTIFICATION

Certification of Application:

I hereby certify that the information in this application is true and correct to the best of my knowledge.

Director/CEO Signature _____

Board Chairperson's Signature (if needed) _____

Signature of Authorized Officer _____ **Title** _____

Date: _____

Reminder: Applications are due by **4:00 P.M. on Wednesday, March 1, 2023**. Applications and supplemental materials will only be accepted by email by the Tolleson City Clerk's office at cityclerk@tolleson.az.gov. Applications and/or supplemental materials will **NOT** be accepted after the deadline.



AGENDA ITEM REVIEW FORM

Work Session

2. C.

Meeting Date: 05/17/2023

Department Head: Kay Macuil, City Attorney, Attorney's Office

Submitted By: Kay Macuil, City Attorney, Attorney's Office

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding the use of the Arnold Cordova Building at 731 North William Brooks starting in September 2023. **(Jenny Torres, Assistant City Manager)**

SUMMARY:

On February 8, 2010, the city and Portable Practical Educational Preparation, Inc. ("PPEP") entered a license agreement for the use of the Arnold Cordova Building (formerly the library) at 731 North William Brooks Street (then named North First Street). Under the license, PPEP pays the city \$1,911.00 per month, and PPEP pays its utility expenses. Either party can terminate the license with 14 days' notice. (The License is attached).

The city has a burgeoning need for space with the Parks and Recreation Department's arts and after-school programs.

On April 5, 2023, the city exercised the License's termination clause with the final date to vacate on September 5, 2023, rather than the 14 days' notice the city afforded five (5) months' notice. (The city's notice is attached).

PPEP's Request

On May 9, 2023, PPEP provided the city with a letter requesting to stay in the building for an additional 24 months. (The PPEP letter is attached).

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible direction to staff only, no action item.

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	See Fiscal Impact Statement
CITY/STATE/FEDERAL FUNDS:	See Fiscal Impact Statement
TOTAL:	See Fiscal Impact Statement
BUDGETED AMOUNT:	See Fiscal Impact Statement
AVAILABLE AMOUNT TO TRANSFER:	See Fiscal Impact Statement
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	See Fiscal Impact Statement

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

If the request is granted PPEP's monthly payments to the city of \$1,911.00 will continue for an additional 24 months. The city has a burgeoning need for space with the Parks and Recreation Department's arts and after-school programs. Having the building vacated will provide the City the much needed space for the City's programs.

Attachments

2010 Feb 10 License for PPEP Use of Bldg

2023 Apr 5-5-Month Notice to Vacate

PPEP Request to Remain 24 more months

LICENSE AGREEMENT

License agreement made this 8th day of February, 2010, between the City of San Luis, Arizona, 1090 E. Union Street, P.O. Box 1170, San Luis, Arizona ("licensor"), and Portable, Practical, Educational Preparation, Inc., 802 E. 46th Street, Tucson, Arizona 85713, ("licensee").

In consideration of the mutual promises contained in this agreement, the parties agree as follows:

SECTION ONE.

GRANT OF LICENSE; DESCRIPTION OF PREMISES

Licensor grants to licensee a license to occupy and use, subject to all of the terms and conditions of this agreement, the building which was formerly the public library located at 731 N. First Ave., San Luis, Arizona.

SECTION TWO.

LIMITATION TO DESCRIBED PURPOSE

The above-described property may be occupied and used by licensee solely for the purpose of providing programs and educational services for persons residing within the City of San Luis as well as providing human services, educational programs, business development programs, and other services and for incidental purposes related to these purposes during the period beginning on the 1st day of March, 2010 and continuing until this agreement is terminated as provided in this agreement. In making this promise it is understood that licensee is a non-profit corporation and is performing the public purpose of providing the above-described services to the residents of the City of San Luis, and the provision of these services to the residents of San Luis is part of the consideration of this agreement. The use of the facility is non-exclusive and licensor reserves the right to permit other persons or entities to use the facility at any time. The use of the facility is specifically limited to the uses described above and may not be used for any other purpose. Use of the premises shall at all times conform to all federal, state and local legal requirements.

Licensee shall, at all times during the term of this agreement and at its own cost and expense, repair, replace, and maintain in a good, safe, and substantial condition the building and any furniture, fixtures, equipment, appliances, improvements, additions, and alterations to or located in such building, on the described premises, including, but not limited to, utility services, and parking lot, and shall use all reasonable precaution to prevent waste, damage, or injury to the premises, property, fixtures, furnishings, appliances, or equipment. Licensor shall keep the exterior walls and roofs of the demised premises in good repair. With respect to the HVAC systems, Licensee shall be responsible for normal maintenance such as filter replacement, but Licensor shall be responsible for major repairs.

SECTION
THREE.
PERIODIC PAYMENTS

Licensee shall pay licensor for this license at the rate of \$1,911.00 per month payable in advance. The first payment shall be made on the date of the beginning of the period specified above. Subsequent payments shall be made in advance promptly on the first day of each month during the continuation of this agreement.

SECTION
FOUR
UTILITIES

Licensee shall be responsible for any and all utility charges.

SECTION
FIVE.
TERMINATION

Either party may terminate this agreement at any time by giving written notice to the other, specifying the date of termination, such notice to be given not less than fourteen days prior to the date specified in such notice for the date of termination.

SECTION
SIX.
SURRENDER OF PREMISES ON TERMINATION

A. Licensee shall quit and surrender peaceably and quietly, to Licensor, its agent or attorney, possession of the Premises at the expiration or other termination of this License Agreement, in good order and condition, except for ordinary wear and tear, and free of all of Licensee's personal property. If upon termination of this Agreement or abandonment of the Premises by Licensee, Licensee abandons or leaves any personal property or equipment at the Premises, such equipment or property shall be conclusively deemed abandoned, and Licensor shall have the right, without notice to Licensee, to store or otherwise dispose of the property or equipment at Licensee's sole cost, expense and risk, without being liable in any respect to Licensee.

B. On any termination of this agreement, Licensee, shall quit the above-described property, and shall remove from such property all property installed in, on, or attached to the above-described property. Licensee shall surrender the above-described property to Licensor upon the expiration or termination of this license free of debris, waste, or hazardous materials placed on or about the property by Licensee or its agents, employees, contractors, or invitees, and in a condition which complies with all environmental laws.

C. Any termination of this agreement, howsoever caused, shall be entirely without prejudice to the rights of licensor that have accrued under this agreement prior to the date of such termination.

SECTION
SEVEN.
NO WARRANTIES

Licensor does not, in any way, represent or warrant the fitness of the Premises for the use contemplated by Licensee. Licensee acknowledges that it has inspected the Premises and accepts the same in their present condition "as is."

SECTION
EIGHT.
REPAIRS

Licensor shall not be required to render any services to Licensee or to make any repairs or replacements to the Premises.

SECTION
NINE.
INDEMNIFICATION

Licensee agrees to defend, indemnify and hold Licensor and Landlord, their respective affiliates, officers, directors, employees and agents harmless from and against any and all losses, claims, demands, suits, actions, judgments, fines or payments for, or in connection with, any accident, injury or damage whatsoever caused to any person or property arising, directly or indirectly, out of Licensee's use of the Premises. Licensee's obligations under this paragraph shall survive expiration or termination of this License Agreement. Licensor shall have no responsibility whatsoever for any damage, vandalism or theft of Licensee's property.

SECTION
TEN.
INSURANCE

Licensee shall, during the full term of this lease agreement, at the expense of licensee: (1) insure the fixtures and equipment belonging to licensee against loss or damage by fire; (2) carry public liability insurance providing for a minimum of \$1,000,000.00 per person, \$2,000,000.00 per occurrence and/or accident, \$2,000,000.00 aggregate, and \$1,000,000.00 for property damage; and (3) procure a policy for accident or damages on or to the demised premises, on sidewalks in front of the demised premises, and in entrance ways and other parts of the building under the control or use of licensee, in the amounts set forth in item (2) above.

Licensee shall also provide insurance against loss or damage to all window glass in the premises, including glass in the entrances. City will accept from licensee, in lieu of plate glass insurance, the written guaranty of licensee that licensee will replace, at the expense of licensee, all broken and damaged glass on the demised premises.

During any construction or equipping of the demised premises by licensee, licensee shall, at the expense of licensee, carry the types and amounts of insurance that City may request to insure City against loss or damage by reason of accident, fire, damage, or other casualty during any construction.

Licensee shall procure, pay for, and deliver to City the policies of insurance covering the risks described in the preceding paragraphs. All insurance companies issuing such policies shall have what is commonly known as an "A" rating with A.M. Best Company and shall insure City. Certificates of insurance shall be delivered to City before the effective date of this agreement, and new policies shall be delivered fourteen (14) days before the old policies expire. If licensee fails to deliver the policies in the manner stated to City, City may, after ten (10) days' notice to licensee, obtain the required policies and charge their costs to licensee, to be paid by licensee on the first day of the month following the date on which City obtains the policies and sends notice to licensee demanding payment. If the policy or policies of insurance is/are a "claims made" policy, it/they shall be maintained for two (2) years following termination of this agreement.

All such insurance policies shall be first payable in case of loss by means of a standard noncontributory clause, shall be written by such companies, on such terms, in such form and for such periods and amounts as the City shall from time to time designate or approve, shall be primary and without right of contribution from other insurance which may be available, shall waive any right of setoff, counterclaim, subrogation, or any deduction in respect of any liability of the licensee or City, shall provide that with respect to the City, the insurance shall not be invalidated by any action or inaction by the licensee, including but not limited to any representations made by the licensee in the procurement of such insurance, and shall provide that they shall not be cancelled or amended without at least [30] days' prior written notice to the City. The licensee grants the City full power and authority as attorney irrevocable of the licensee to cancel or transfer such insurance, to collect and endorse any checks issued in the name of the licensee and to retain any premium and to apply the same to the obligations promised by this agreement.

SECTION
ELEVEN.
NO WAIVER

No waiver, modification, change or alteration of the provisions of this License Agreement, or any of the rights or remedies of either of the parties to this Agreement, shall be valid unless such waiver, modification, change or alteration is in writing and signed by the party against whom enforcement is sought.

SECTION
TWELVE.
NOT A LEASE

Licensor and Licensee agree that this License Agreement is only a license and shall not be construed as a lease, or confer any rights of a lease. Licensee shall not record this License Agreement or any notice or memorandum of this Agreement.

SECTION
THIRTEEN.
NOTICES

Any notice provided for or concerning this agreement shall be in writing and shall be deemed sufficiently given when sent by certified or registered mail if sent to the respective address of each party as set forth at the beginning of this agreement.

SECTION
FOURTEEN.
GENERAL PROVISIONS

- A. Waiver. No delay in exercising any right or remedy shall constitute a waiver thereof, and no waiver by the Licensor or Licensee of the breach of any covenant of this agreement shall be construed as a waiver of any preceding or succeeding breach of the same or any other covenant or condition of this contract.
- B. Attorneys' Fees. In the event any party finds it necessary to bring any action at law or other proceeding, including arbitration, against the another party to enforce any of the terms, covenants or conditions hereof, or by reason of any breach or default hereunder, the party prevailing in any such action or other proceeding shall be paid all reasonable costs and reasonable attorneys' fees by the other party, and in the event any judgment is secured by said prevailing party, all such costs and attorneys' fees shall be included therein, such fees to be set by the court and not by jury.
- C. Counterparts. This agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. The signature pages from one or more counterparts may be removed from such counterparts and such signature pages all attached to a single instrument so that the signature of all parties may be physically attached to a single document.

D. Headings. The descriptive headings of the paragraphs of this agreement are inserted for convenience only and shall not control or affect the meaning or construction of any of the provisions hereof.

E. Further Acts. Each of the parties hereto shall execute and deliver all such documents and perform all such acts as reasonably necessary, from time to time, to carry out the matters contemplated by this contract.

F. Time of the Essence. Time is of the essence of this contract.

G. No Partnership and Third Parties. It is not intended by this agreement to, and nothing contained in this agreement shall, create any partnership, joint venture or other similar arrangement between Licensor and Licensee. No term or provision of this agreement is intended to, or shall, be for the benefit of any person, firm, organization or corporation not a party hereto, and no such other person, firm, organization or corporation shall have any right or cause of action hereunder.

H. Entire Agreement. This agreement constitutes the entire agreement between the parties hereto pertaining to the subject matter hereof. All prior and contemporaneous agreements, representations and understandings of the parties, oral or written, are hereby superseded and merged herein.

I. Amendment. No change or additions are to be made to this agreement except by a written amendment executed by the parties hereto.

J. Governing Law. This agreement is entered into in Arizona and shall be construed and interpreted under the laws of the State of Arizona. In particular, this agreement is subject to the provisions of A.R.S. § 38-511.

K. Reformation. Should any term, provision, covenant or condition of this agreement be held to be void or invalid, the parties shall reform this agreement to conform as closely as possible to the original intent thereof.

L. Venue. Any legal action relating to this agreement shall be brought in either the Yuma County Superior Court or in the United States District Court for the district of Arizona at the election of the plaintiff in such legal action, provided, however, that nothing in this paragraph will be deemed to have authorized the bringing of any legal action in a court which does not otherwise have jurisdiction to adjudicate the legal action.

M. Severability. Every provision of this agreement is, and will be construed to be, a separate and independent covenant. If any provision of this agreement or the application of the same is, to any extent, found to be invalid or unenforceable, then the remainder of this agreement or the application of that provision to circumstances other than those to which it is invalid or unenforceable, will not be affected by that invalidity or unenforceability, and each provision of this agreement will be valid and will be enforced to the extent permitted by the law, and

the parties will negotiate in good faith for such amendments of this agreement which may be necessary to achieve its intent, notwithstanding such invalidity or unenforceability.

N. No Personal Liability. No member, official or employee of the City shall be personally liable to Licensee, or any successor or assignee, (a) in the event of any default or breach by the Licensor, (b) for any amount which may become due to the Licensee or its successor or assign, or (c) pursuant to any obligation of the Licensor under the terms of this contract.

O. Employment Eligibility. Licensee hereby warrants, and shall require its subcontractors to warrant, that it is in compliance with all federal immigration laws and regulations that relate to its employees and with A.R.S. §23-214 relating to verification of employment eligibility. A breach of this warranty shall be deemed a material breach of the agreement and is subject to penalties up to and including termination of this agreement. Licensor retains the legal right to inspect the papers of Licensee and any contractor or subcontractor employee of Licensee to ensure that Licensee and any of its contractors or subcontractors are compliant with this warranty.

P. Sudan/Iran Investments and Business Operations. By entering into this agreement, Licensee certifies that it does not have scrutinized business operations in Iran or Sudan as those terms are defined in A.R.S. §35-391 et seq. and §35-393 et seq.

Q. Compliance with Law. Licensee agrees that in the distribution of food it will comply with all federal, state, and local statutes, laws, ordinances, rules and regulations, including, but not limited to, all rules and regulations of the Yuma County Health Department regarding the preparation and distribution of food.

R. Assignment. The rights of each party under this agreement are personal to that party and may not be assigned or transferred to any other person, firm, corporation, or other entity without the prior, express, and written consent of the other party.

IN WITNESS WHEREOF, we have hereunto set our hands and seals on the date and year first above written.

Each party to this agreement has caused it to be executed on the date pursuant to the verifications below.

**Portable Practical Educational
Preparation, Inc.**

By: _____

Licensee

City of San Luis

By: _____

City Manager
Licensor

Attest:

City Clerk

Approved as to form:

City Attorney

State of Arizona)
) ss.
County of Yuma)

The foregoing instrument was acknowledged before me this _____ day of _____, 2010, by Ralph Velez, City Manager of the City of San Luis, Arizona, a municipal corporation.

Notary Public

My Commission Expires: _____

State of Arizona)
) ss.
County of Yuma)

The foregoing instrument was acknowledged before me this 8 day of FEBRUARY, 2010 by John David Arnold, authorized representative of the Portable Practical Educational Preparation, Inc, a nonprofit corporation.

Connie Martinez

Notary Public

My Commission Expires: Oct 24, 2011





P.O. Box 1170 | 1090 E. Union Street San Luis, AZ 85349 | P: (928) 341-8520 F: (928) 341-8539

April 5, 2023

Sent by Certified and First-Class Mail

Mr. John Arnold
President
Portable, Practical, Educational Preparation, Inc.
802 E. 46th Street
Tucson, Arizona 85713


RE: Termination of License Agreement with City of San Luis

Dear Mr. Arnold:

Please be advised that the City of San Luis has decided to terminate the license agreement with Portable, Practical, Educational Preparation, Inc. ("PPEP") for the building located at 731 N. First Ave., San Luis, Arizona. Reference is made to Section Five of the license agreement as entered into in 2010. Please consider this notice by the City of San Luis that the license will be considered terminated effective as of September 5, 2023.

If you have any questions, or if this office can be of service in any manner, please do not hesitate to call.

Sincerely,


Ralph Velez
City Manager

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<input type="checkbox"/> Return Receipt (electronic)	\$0.00
<input type="checkbox"/> Certified Mail Restricted Delivery	\$0.00
<input type="checkbox"/> Adult Signature Required	\$0.00
<input type="checkbox"/> Adult Signature Restricted Delivery	\$0.00
Postage	\$0.63
Total Postage and Fees	\$8.13

0553
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 04/05/2023

Sent To
 JOHN ARNOLD, PRESIDENT PPEP
 Street and Apt. No., or PO Box No. 802 E. 46TH ST.
 City, State, ZIP+4® TUCSON, AZ 85713
 PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions



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<input type="checkbox"/> Adult Signature Required	\$
<input type="checkbox"/> Adult Signature Restricted Delivery	\$
Postage	\$
Total Postage and Fees	\$

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Sent To
 JOHN ARNOLD, PRESIDENT PPEP
 Street and Apt. No., or PO Box No. 802 E. 46TH ST.
 City, State, ZIP+4® TUCSON, AZ 85713
 PS Form 3800, April 2015 PSN 7530-02-000-9047 See Reverse for Instructions

City of San Luis
 City Attorney
 P.O. Box 1170
 San Luis, AZ. 85349



Portable Practical Educational Preparation, Inc.

Multi Service Center

802 E. 46th Street

Tucson, Arizona 85713

(520) 622-3553

Toll Free: (800) 376-3553

FAX: (520) 622-1480

Internet Address: www.ppep.org

John David Arnold, Ph.D.

Chief Executive Officer & Founder

"Si Se Puede"

Gertha Brown-Hurd

President

Tuesday, May 9, 2023

Dear Mayor and Council,

This letter is in response to the letter PPEP, Inc., received on April 5, 2023. It came as a surprise when we received this notice to vacate the building we are currently renting from the City of San Luis, so soon after our meeting with the City, where a request was made by PPEP, to extend our current lease agreement for no less than 18 months, which was agreed upon and give PPEP time to build our own building, where the PPEP programs would then be located. This was asked, due to the lack of commercial space to house our programs in the San Luis area if needing to move.

PPEP and Affiliates have been working in and around and with the City of San Luis for more than 45 years. It has been an outstanding relationship and partnership on both sides. But since we were given notice this new notice to vacate by September 5, 2023 (giving us only 5 months to find other accommodations), we have had our PPEP property department and the Program Directors looking for a temporary suitable location until our new building can be built. It is safe to say, that every vacant building up and down the main street has been reviewed and inspected, along with other space at Riedel Plaza on Juan Sanchez Blvd and the buildings down by the Walmart, and to no avail for space to accommodate our programs. In addition, some owners did not want to lease their vacant building space, even though it had been vacant for some time.

Our current space at the Old Library is approx. 6,000 sq. feet. PPEP, Inc. has invested our own funds in capital improvement of the property such as the HVAC system, and HVAC covers/cages to protect it from theft. We have also removed the old carpet flooring and installed new ceramic tile flooring throughout the building. We have done other repairs and replaced toilets, along with upkeep over the years. Currently, the usage of this space is two teachers and classes with 25 YouthBuild students. There is also ten other full-time staff that work out of this building for the National Farmworker Jobs Program, the Community Services Block Grant Program, the Micro Loan Program serving numerous small businesses in San Luis, and the Youth Build Program. **To displace this many staff and programs would be devastating, not to mention dismantle the education programs that will be in full swing with YouthBuild students for their High School Diploma and other certification classes that are held in this space to accommodate our clients and students participating in programs offered at PPEP and serving the Community of San Luis.**

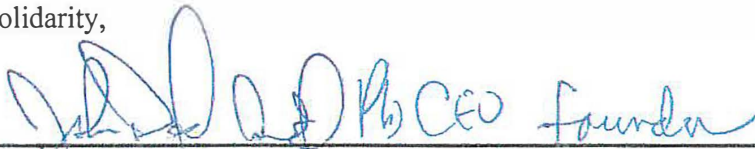
We are currently paying \$1,911 per mo. for the space, which generates \$22,932 per year. If the City of San Luis would reconsider its actions and allow us to stay in the building for up to 24 months, we are willing to comprise and raise our monthly rental rate to accommodate for some of

the funding shortages the city is experiencing. We would like to offer an increased amount of \$3,500 mo. in rent to the City of San Luis, which is a \$1,589 increase per month or \$ 42,000 per year. This represents an additional \$19,068 per year to the City of San Luis.

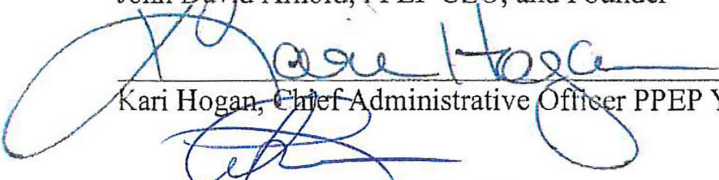
Again, we would require about 24 months more at the current location, with \$87,500 paid to the City of San Luis in this period, beginning June 2023. Although we understand the City has other needs or purposes for this building and land in the future to house your growing programs, we also need the city to understand that by Not Giving PPEP ample time to transition to another facility big enough to houses our current operations, it would be devastating to those we serve and our programs integrity. Therefore, we are trying to help find a solution that could be advantageous for both the City and PPEP and those we serve in the San Luis community. Of course, we will support the decisions that are made by the City Council and continue to support the efforts of San Luis in any way we can, but more time would be extremely helpful. We do not want to move our operations out of the City of San Luis, but if this is not an option, we may have no choice but to move to another area, given the lack of commercial real estate in the San Luis area. This would create a burden to all of our staff living and working in San Luis (98%) and especially our youth, who are building low-income affordable housing and attending classes for their GED and other certifications, not to mention having to come up with a transportation plan for these youth to continue to participate in the program, since most do not have vehicles.

PPEP would like to thank you for taking this all into consideration before making a final decision on when we would need to move out of the current property that houses the programs mentioned.

In Solidarity,



John David Arnold, PPEP CEO, and Founder



Kari Hogan, Chief Administrative Officer PPEP YouthBuild, CSBG and NFJP Programs

Jesse Lopez, YouthBuild AmeriCorps Project Coordinator