

**City of San Luis**  
**EPA SERVICE LINE MATERIAL INVENTORY**  
**Complete Inventory Services**

October 2023

**Table of Contents**

INTRODUCTION..... 1  
PROJECT OVERVIEW ..... 1  
EXECUTION PLAN..... 1  
    Task 1. Plat Review and GIS Coordination..... 1  
    Task 2. Field Verification (Site Visits) ..... 2  
    Task 3. Data Review and ADEQ Submittal Package ..... 3  
    Task 4. Project Management and Meetings ..... 4  
PROPOSED SCHEDULE ..... 5  
KEY PERSONNEL..... 5  
QUALIFICATIONS AND SIMILAR PROJECT EXPERIENCE ..... 6  
ESTIMATED COST..... 6  
SERVICES CONTRACT AND TERMS AND CONDITIONS ..... 6

**Tables**

Table 1. Project Fee Summary by Task..... 6

**Appendices**

- Appendix A: Tentative Project Schedule
- Appendix B: WestLand Billing Rates

## INTRODUCTION

---

WestLand Engineering & Environmental Services (WestLand) has been responding to the engineering, environmental, and regulatory challenges facing mining companies since our founding in 1997. We're proud to say the mining industry has been our lifeblood since day one. Since our inception, we have also expanded to provide engineering services for the major water providers in Southern Arizona.

As a fully integrated company, WestLand is uniquely able to combine our extensive engineering experience with our in-house environmental and regulatory expertise to form an experienced and specialized team that has delivered hundreds of successful water projects for mining and municipal clients. The team chosen for this project is fully trained and has specific experience completing the U.S. Environmental Protection Agency (EPA)/Arizona Department of Environmental Quality (ADEQ) Lead Service Line Inventory for Community and Non-Transient Non-Community public water systems.

## PROJECT OVERVIEW

---

WestLand is pleased to provide this proposal to City of San Luis (the City) for creating a complete Service Line Material Inventory for their community water system in compliance with EPA's Lead and Copper Rule Revisions.

Effective beginning December 16, 2021, all Community and Non-Transient Non-Community public water systems are required to identify all service lines connected to its distribution system, regardless of usage of the water, and distinguish any service lines made of lead or of unknown material (40 CFR §141.84(a)). The complete inventory will require characterization of all service line materials (lead, galvanized, copper, and plastic), and will be due to ADEQ by October 16, 2024 (40 CFR §141.80(a)(3)).

If there are no existing service lines believed to be lead, galvanized, or unknown, then a No Lead Service Line Verification form can be submitted along with the Inventory. Water systems that have demonstrated the absence of lead service lines by October 16, 2024, are not required to submit updated inventories annually to ADEQ.

WestLand proposes to complete a lead service line inventory and associated documentation following Code of Federal Regulations (CFR) requirements (40 CFR §141.84). The inventory will classify all service lines and portions of service lines in the system as lead, galvanized requiring replacement, non-lead, or lead status unknown. The inventory will estimate the number of high-risk service lines and describe the reliability of existing records, thereby providing important information for planning service line verification and replacement efforts.

## EXECUTION PLAN

---

WestLand's proposed execution plan consists of four tasks, as described in the following sections. As part of the execution plan, we have included scope clarification, deliverables, and assumptions relevant to developing the estimated cost and hours for this proposal. A tentative schedule is included in **Appendix A**.

### Task 1. Plat Review and GIS Coordination

WestLand understands that the Water Operations Manager has already reviewed the subdivision plats available in the City's online database and determined that the majority of their reported service lines were

built after the national lead ban of 1986 and can therefore be considered “non-lead.” However, WestLand understands that these findings have not been documented and that no inventory document exists as of this proposal.

To create the inventory, WestLand will do the following:

- Generate a template spreadsheet for data collection and organization and eventual submittal to ADEQ.
- Populate the spreadsheet with a list of addresses for the reported service connections, organized by subdivision.
- Using the online database, review subdivision plats to determine the date of construction.
- For addresses pertaining to that subdivision, classify those built after 1986 as “non-lead”, and reference the supporting document.
- Upon conclusion of this review, compile a list of properties with plats dated prior to 1986. These properties will require field verification.

This task also includes coordination with the City’s GIS department and project customization of WestLand’s unique field data collection app developed by our in-house GIS department, in preparation for the field verification portion of this project.

### **Deliverables for Task 1**

Deliverables for **Task 1** include a preliminary inventory spreadsheet, containing the service lines built after 1986 that do not require field verification.

### **Assumptions for Task 1**

Assumptions for the scope of work described in **Task 1** include:

- The City will provide WestLand with a complete list of subdivisions and individual addresses within those subdivisions. The plats for each subdivision are publicly available on the City’s website.
- WestLand has included up to 40 hours to review up to 80 plats and update the spreadsheet for up to 8,300 service connections.
- From the initial review, the City estimates that of the 8,300 service connections, only about 800 were built before 1986.

### **Task 2. Field Verification (Site Visits)**

WestLand has developed a streamlined and efficient process for field data collection to verify and supplement document review. WestLand will conduct site visits to field-verify service line locations and materials. In each of the visits, WestLand will investigate each service line using the individual meter boxes and complete an inventory entry using a specialized survey form that exports directly into an Excel spreadsheet.

For cost effectiveness, each trip to San Luis will include three (3) consecutive days of site visits. The first and last visits on each trip will last a maximum of five (5) hours, to accommodate driving time, while the middle visit may last up to nine (9) hours. WestLand has included three (3) of these 3-day trips, for a total

of nine (9) site visits. WestLand should not require an escort for the entire duration of the site visits; however, it is assumed that a water system representative will be available to assist if needed.

## Deliverables for Task 2

There are no deliverables for **Task 2**.

## Assumptions for Task 2

Assumptions for the scope of work described for **Task 2** include:

- Field verification will include up to 800 service connections. At an average of six (6) to seven (7) connections verified per hour, complete field verification will require 115 - 133 hours.
- WestLand will provide a crew of three (3) trained team members to conduct a total of nine (9) field visits. Visits will occur in 3-day trips. All three crew members will attend the first trip; only two crew members will attend the subsequent trips. Each trip will include up to 19 working hours per team member, as described above, for a total of 133 site visit hours.
- The WestLand team members will be provided access to the water system location and water system components. A knowledgeable water system representative will be available to answer questions and guide WestLand staff onsite.
- WestLand will not perform any excavation while onsite. WestLand will only survey the visible portions of the service lines via the meter boxes.
- WestLand will not perform any water quality sampling.
- Unless defined otherwise by the Client, "service lines" run from the water main to the service connection at each building. Piping inside buildings will not be surveyed or included in the Service Line inventory.
- Field inspection and photos are limited to lead service line inventory points.
- The budget for **Task 2** includes site visit driving and working hours, plus some additional time for crew mobilization and equipment coordination.

## Task 3. Data Review and ADEQ Submittal Package

**Task 3** includes data post-processing and review, including identifying any information gaps. Upon completion of the inventory, WestLand will provide a .kmz file with location data for the surveyed points, along with geo-tagged field photos. If preferred, WestLand can also provide the field data as an Esri file geodatabase.

Also under **Task 3**, WestLand will export the field data and integrate it into the formal inventory spreadsheet generated in **Task 1**. WestLand will also complete ADEQ's required form(s) with their accompanying documentation. This full package is due to ADEQ by October 2024.

ADEQ has published a Distribution System Materials Inventory Summary form, which reports the quantity of each category of service line discovered in the system. If there are no "lead," "unknown," or "galvanized-requiring-replacement" service lines, this form can be substituted by the No Lead Service Line Verification form. The No Lead Verification must be accompanied by a report describing the inventory process and the system's sampling history, and a figure showing the service lines. In case there is no lead found in the system, WestLand has included time in this proposal to write a short report and develop a

simple figure attachment. This figure will be based on the provided .kmz file and the collected field data and is not intended to be a full distribution system map or engineering drawing.

The forms and the spreadsheet will be provided to the City for review and comment at the end of **Task 3**. The City will be responsible for submitting the package to ADEQ.

### Deliverables for Task 3

Deliverables for **Task 3** will include:

- Processed Field Data
  - .kmz file and geo-tagged photos, OR
  - Esri File Geodatabase
- Lead Service Line Inventory (spreadsheet)
- ADEQ form:
  - Distribution System Materials Inventory Form, OR
  - No Lead Service Line Verification Form, with attached report and simple figure (if applicable).

### Assumptions for Task 3

Assumptions for **Task 3** include:

- Information necessary for completion of the submittal package will be collected in **Tasks 1** and **2**.
- Field data will be limited to the inventory points and will not include any linework.
- Prior to termination of the project, WestLand will hold a one-hour meeting to review the listed deliverables with the client. The cost of this meeting has been included in **Task 1**.
- The City will be responsible for submitting the Lead Service Line Inventory and associated forms to ADEQ by October 24, 2024.
- The City will also be responsible for adhering to the public accessibility requirements, and for managing replacement of any lead piping discovered through the inventory process. WestLand can assist with this effort if requested under a separate scope of work.
- Assistance to comply with any other facets of the Revised Lead and Copper Rule not explicitly listed in this proposal is excluded.

### Task 4. Project Management and Meetings

Project management, meetings, and communications with the City will be covered under this task. Project management tasks include:

- Two (2) one-hour virtual meetings: one to start the project, and one for submittal package review.
- One (1) additional half-hour virtual meeting for GIS coordination between WestLand's GIS director and the City's GIS department.
- One (1) half-hour meeting at the initiation of **Task 2**, for site visit scheduling and coordination.
- Monthly project management tasks, such as invoicing, accruals, and budget oversight.
- Internal coordination and scheduling for fieldwork.

### Deliverables for Task 4

Meeting notes are the only deliverables for **Task 4**.

### Assumptions for Task 4

Assumptions for the scope of work described in **Task 4** include:

- Project management efforts have been priced for a 13-week project duration, per the sample schedule in **Appendix A**.
- Formal monthly reporting is not included in this scope. Progress and budget will be communicated through informal status updates, accruals, and monthly invoicing.
- This task includes a total of four (4) meetings: one (1) client kickoff meeting, one (1) GIS coordination meeting, one (1) site visit coordination meeting, and one (1) deliverable review meeting, to take place at the end of **Task 3**.
- Meetings will occur virtually; meeting notes will be delivered electronically.

## PROPOSED SCHEDULE

This Project is anticipated to last approximately three (3) months. The first three (3) weeks will be dedicated to the initial inventory generation and plat review, and field visit scheduling, according to the client's availability. **Task 2**, field verification is estimated to last 4-5 weeks, according to the listed assumptions. Following the field visits, WestLand will require 1-2 weeks to review the data for completion and accuracy, and another 1-2 weeks for submittal package generation, followed by one (1) week of client review.

A Gantt chart showing a projected schedule is included in **Appendix A**. WestLand will provide dedicated staff and is committed to the timely completion of this project. Outside factors may shift the schedule; however, schedule acceleration may also be possible, dependent on the client's availability for scheduling the site visits.

## KEY PERSONNEL

WestLand's project manager will be the primary point of contact for the client and readily available to discuss the project progress and challenges, as necessary. The professional quality of WestLand's work products is the responsibility of the Project Manager, who reviews all stages of the design and fieldwork tasks to ensure that they meet the highest professional standards. The Project Manager is also responsible for the content review of deliverables, and, when appropriate, internal peer review is completed by experts not involved in specific assignments. WestLand's quality assurance/quality control procedures include adherence to established manuals, multiple levels of quality checks at every step in the process, and professional editing of all draft and final documents.

WestLand's primary, Tucson-based team for the project will include, Curtis Miles, PE as Project Engineer and Principal, Nahide Aydin Reynolds as Senior Geospatial Analyst, a highly qualified project manager from our available pool, and several engineers-in-training as field crew. Team members have been chosen specifically for their experience with other Lead Service Line Inventories.

## QUALIFICATIONS AND SIMILAR PROJECT EXPERIENCE

WestLand's combined technical and project management skills will provide the Project with the strongest team available to accomplish the Project goals. Our team members have participated in multiple training courses and discussed the interpretations and requirements for this mandate with ADEQ. We have successfully conducted lead service line inventories for a variety of water systems and have streamlined our process to give you a high quality, ADEQ-ready product as efficiently as possible. Given that the Revised Lead and Copper rule is relatively new, WestLand's previous experience with the Lead Service Inventory is both unique and an incredible benefit to the Project. We are confident that there is no team in Arizona better suited for this work.

## ESTIMATED COST

WestLand will provide the scope of services described above on a time-and-materials (T&M) basis, in accordance with the attached billing rates in **Appendix B**, with an estimated budget described in **Table 1**. Reimbursable expenses such as equipment costs for field data acquisition, are included, and marked up 15%.

A breakdown of the estimated budget is shown in **Table 1**.

**Table 1. Estimated Project Budget by Task**

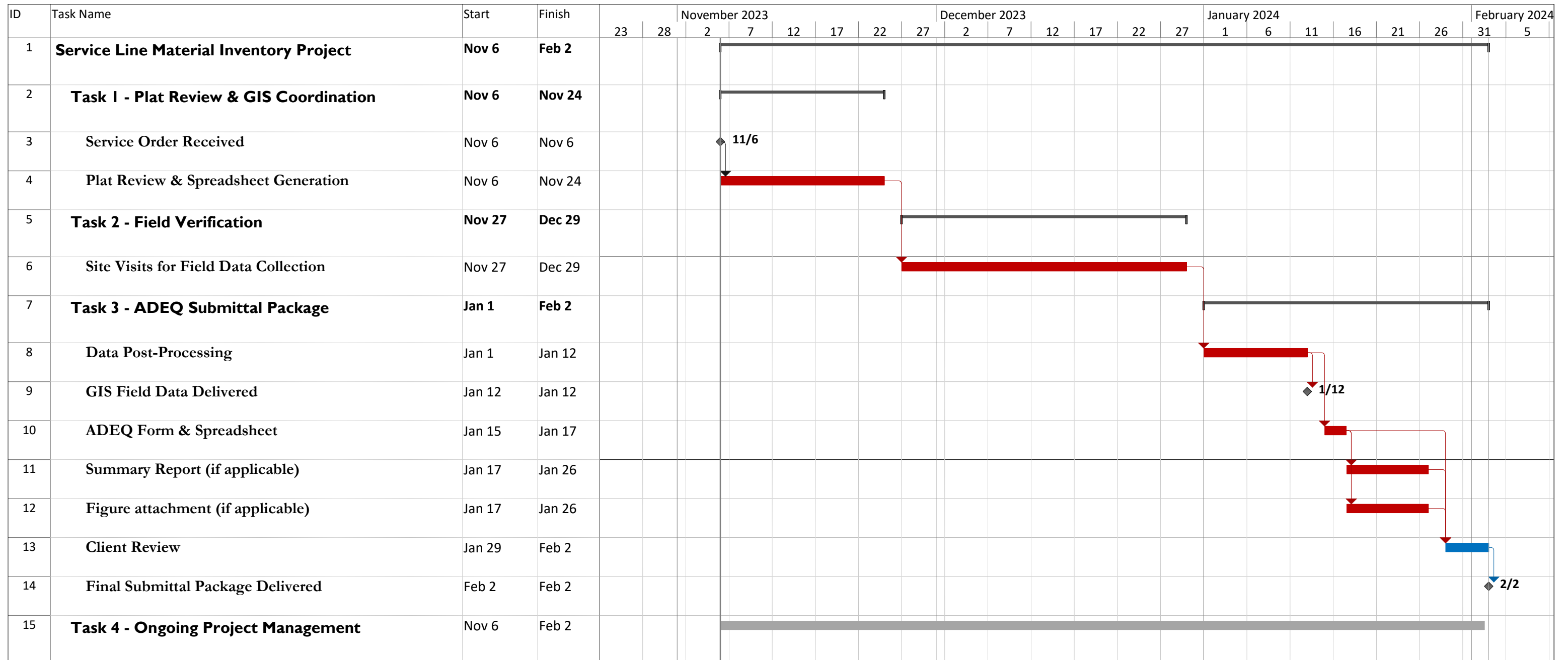
Task Name	Hours	Task Total
<b>Task 1.</b> Plat Review and GIS Coordination	66	\$8,858
<b>Task 2.</b> Field Verification (Site Visits)	211	\$33,432
<b>Task 3.</b> Data Review and ADEQ Submittal Package	50	\$6,857
<b>Task 4.</b> Project Management and Meetings	38	\$6,050
<b>TOTAL</b>	<b>365</b>	<b>\$55,197</b>

## SERVICES CONTRACT AND TERMS AND CONDITIONS

Should you find the above scope of services and fee described herein to be acceptable, WestLand will provide a contract with terms and conditions for your review and signature. This proposal is valid for 90 days from the date of the proposal. WestLand reserves the right to modify the proposal following that timeframe.

WestLand appreciates the opportunity to submit this proposal, and we look forward to working with you on this project. If you have any questions or require additional information, please do not hesitate to call.

**APPENDIX A**  
**Tentative Project Schedule**



**APPENDIX B**  
**WestLand Billing Rates**

## Billing Rates (Effective January 2023)

### Rate Project Management/Coordination

<b>\$255</b>	Senior Principal Consultant
<b>\$235</b>	Principal Consultant
<b>\$210</b>	Senior Project Manager
<b>\$190</b>	Project Manager II
<b>\$175</b>	Project Manager I
<b>\$155</b>	Project Controller III
<b>\$138</b>	Project Controller II
<b>\$122</b>	Vehicle Equipment Coordinator or Project Controller I
<b>\$90</b>	Project Administrator

### Rate Engineering (W/WW and Land Development)

<b>\$190</b>	Senior Engineer I
<b>\$175</b>	Engineer III
<b>\$155</b>	Engineer II
<b>\$138</b>	Engineer I or Engineer in Training III
<b>\$122</b>	Engineer in Training II or Senior Engineering Technician
<b>\$100</b>	Engineer in Training I or Engineering Technician

### Rate Design/Drafting

<b>\$190</b>	Design Manager
<b>\$155</b>	Senior Designer II or Senior Graphic Designer II
<b>\$138</b>	Senior Designer I or Senior Graphic Designer I
<b>\$122</b>	Designer III
<b>\$100</b>	Designer II
<b>\$90</b>	Designer I
<b>\$77</b>	Drafter

### Rate Environmental Planning & Permitting

<b>\$190</b>	Senior Environmental Consultant I
<b>\$175</b>	Senior Environmental Specialist III
<b>\$155</b>	Senior Environmental Specialist II
<b>\$138</b>	Senior Environmental Specialist I
<b>\$122</b>	Environmental Specialist III
<b>\$100</b>	Environmental Specialist II
<b>\$90</b>	Environmental Specialist I

### Rate Cultural Resources

<b>\$175</b>	Senior Principal Investigator II
<b>\$155</b>	Senior Principal Investigator I
<b>\$138</b>	Principal Investigator II or Senior Field Director
<b>\$122</b>	Field Director III or Principal Investigator I
<b>\$100</b>	Field Director II
<b>\$90</b>	Lab Director, Field Director I or Crew Chief II
<b>\$77</b>	Crew Chief I
<b>\$66</b>	Assistant Crew Chief

### Rate Field Technicians

<b>\$77</b>	Senior Field Technician II or Senior Technician II
<b>\$67</b>	Senior Field Technician I or Senior Technician I
<b>\$61</b>	Field Technician III or Technician III
<b>\$56</b>	Field Technician II or Technician II
<b>\$55</b>	Field Technician I or Technician I

### Rate Project Support

<b>\$210</b>	Senior Technical Specialist
<b>\$175</b>	Technical Specialist III
<b>\$155</b>	Technical Specialist II
<b>\$138</b>	Technical Specialist I
<b>\$122</b>	Senior Document Production Specialist II or Tech Editor II
<b>\$122</b>	Document Controller
<b>\$100</b>	Senior Document Production Specialist I or Tech Editor I
<b>\$90</b>	Document Production Specialist III or Administrative Staff III
<b>\$77</b>	Document Production Specialist II or Administrative Staff II
<b>\$66</b>	Document Production Specialist I or Administrative Staff I

### Rate Landscape Architecture

<b>\$190</b>	Senior Landscape Architect I
<b>\$175</b>	Landscape Architect III
<b>\$155</b>	Landscape Architect II
<b>\$138</b>	Landscape Architect I

### Rate Construction

<b>\$190</b>	Construction Department Manager
<b>\$175</b>	Senior Construction Inspector III
<b>\$155</b>	Senior Construction Inspector II
<b>\$138</b>	Senior Construction Inspector I
<b>\$122</b>	Construction Inspector III
<b>\$100</b>	Construction Inspector II
<b>\$90</b>	Construction Inspector I

### Rate Natural Resources

<b>\$190</b>	Senior Environmental Consultant I
<b>\$175</b>	Senior Biologist III
<b>\$155</b>	Senior Biologist II
<b>\$138</b>	Senior Biologist I
<b>\$122</b>	Biologist III
<b>\$100</b>	Biologist II
<b>\$90</b>	Biologist I

### Rate Land Survey

<b>\$175</b>	Senior Surveyor III or Survey Manager
<b>\$155</b>	Senior Surveyor II
<b>\$138</b>	Senior Surveyor I
<b>\$122</b>	Surveyor III
<b>\$100</b>	Surveyor II
<b>\$90</b>	Surveyor I
<b>\$77</b>	Survey Technician II
<b>\$66</b>	Survey Technician I

### Rate GIS/Cartography

<b>\$175</b>	Senior Geospatial Analyst III
<b>\$155</b>	Senior Geospatial Analyst II
<b>\$138</b>	Senior Geospatial Analyst I
<b>\$122</b>	Geospatial Analyst III
<b>\$100</b>	Geospatial Analyst II
<b>\$90</b>	Geospatial Analyst I