

**Proposal for City of San Luis Municipal Pool Renovation and Repair  
Project**

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Milan Pools and Spas L.L.C

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San Luis, AZ 85349

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To whom it may concern,

I'm Vicente Milan, owner of Milan Pools and Spas L.L.C. I run a family-owned business that offers exceptional pool services and I'm here demonstrating my great interest in performing the pool renovation and repair project at your municipal pool in San Luis, AZ. My clients and I can agree that my 30+ years of experience can become a great asset to your project. My knowledge and skills will guarantee you complete customer satisfaction. My company started with just a handful of clients and over the years I have managed to gain valuable loyal customers who can attest to the quality of my work. With a passion for delivering exceptional customer service and a proven track record in pool maintenance and repair, I am confident in my ability to contribute to your project goals.

Milan Pools and Spas has not only conducted residential projects but also several larger projects such as commercial projects. In addition, I have been sub-contracted for government projects at YPG and MCAS Yuma. My abilities are not limited. I contain knowledge of any plumbing services and electrical concerns that can be associated with the renovation and repair project.

As I went through the RFP packet, I can infer that your project is looking for a good cost and meet specific qualifications and experience. As explained earlier in this cover letter, my expertise in the pool industry will guarantee fine work with a great quality of materials that can ensure a good pool reparation and renovation. My experience has equipped me with the skills necessary to diagnose issues accurately, recommend cost-effective solutions, and execute repairs with precision and efficiency.

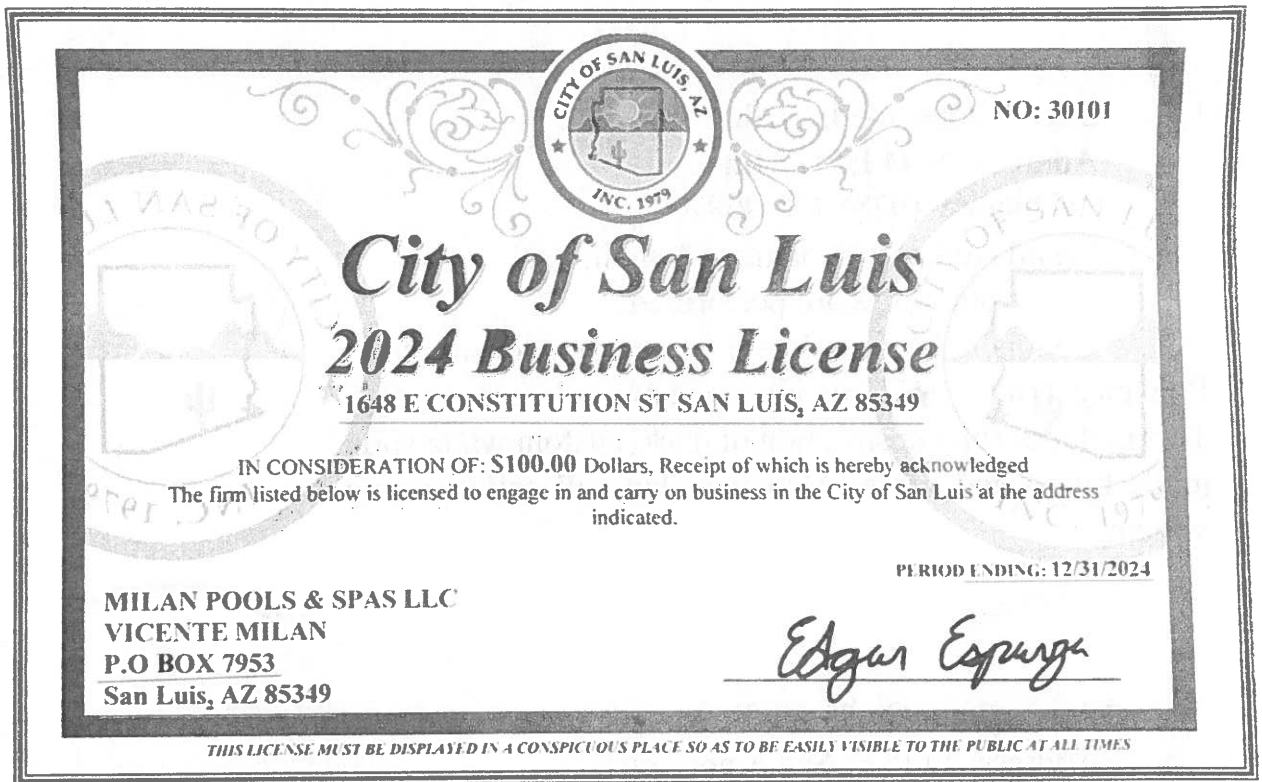
My only concern as I went through reading the RFP packet was stated on page 2, #6 under proposal guidelines where it states that "The proposal shall be accompanied by a check or bid bond in the amount of ten percent of the total amount of the bid." I would like to discuss this further because this seems like something that would have to be done after an official winning bidder is selected.

Thank you for your time and consideration. I hope to meet and talk about how I can help meet your goals. Feel free to contact me with any of the information provided above.

Sincerely,  
Vicente Milan

## Recommendations

1. Client name: Joe Isabella  
Address: 4844 E. 47<sup>th</sup> Ln  
Telephone: (928) 920-9082  
Email Address: jicoatings@gmail.com  
Description of work performed:  
Conducted a complete pool and spa construction. Pool measuring 75x75 making it one of our larger projects. This includes full construction of deck, custom water slide made by us and more. Also installed full self-cleaning system.
2. Client name: Gualberto Ruiz  
Address: 1428 E. San Francisco  
Telephone: (602) 708- 8274  
Email Address:  
Description of work performed:  
Complete pool construction with waterfall and deck installation. I installed pool heater and managed with the plumbing and electricity on my own.
3. Client name: Gabriela Siqueiros  
Address: 3982 J. Edward Dr.  
Telephone: (928) 581-1725  
Email Address:  
Description of work performed:  
Constructed complete pool and spa along with pebble finish plaster and finishing touches such as custom deck and tile.



Certificate of Insurance (Liability): Workers Compensation  
and Employers // General Liability



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

02/06/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> BIBERK P.O. Box 113247 Stamford, CT 06911	<b>CONTACT NAME</b> PHONE (A/C, No, Ext) 844-472-0967 FAX (A/C, No) 203-654-3613 E-MAIL ADDRESS customerservice@biBERK.com
<b>INSURED</b> Milan Pools and Spas LLC  1648 E Constitution St San Luis, AZ 85336	<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A Wellfleet New York Insurance Company NAIC # 70931 INSURER B INSURER C INSURER D INSURER E INSURER F

**COVERAGES**

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSURER LTR	TYPE OF INSURANCE	ADDL SUBR INSD. WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER <input type="checkbox"/> POLICY <input type="checkbox"/> PRO JECT <input type="checkbox"/> LOC OTHER					EACH OCCURRENCE \$ 0 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 0 MED EXP. Any one person \$ 0 PERSONAL & ADJ INJURY \$ 0 GENERAL AGGREGATE \$ 0 PRODUCTS COMPLET AGG \$ 0 \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS NON-OWNED AUTOS <input type="checkbox"/> AUTOS ONLY AUTOS ONLY					COMBINED SINGLE LIMIT \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OF FICER ARE MEMBER EXCLUDED* (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input checked="" type="checkbox"/> Y <input type="checkbox"/> N N/A	N9WC621721	02/07/2024	02/07/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
	Professional Liability (Errors & Omissions): Claims-Made					Per Occurrence/Aggregate
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)						

**CERTIFICATE HOLDER****CANCELLATION**

Milan Pools and Spas LLC  
1648 E Constitution St.  
San Luis, AZ 85336

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

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# MILAN POOLS AND SPAS L.L.C

1648 CONSTITUTION ST.  
SAN LUIS, AZ 85349  
CELL: (928) 919-3901  
L.L.C; ROC223977  
carmen\_milan@msn.com

TO:  
City of San Luis Clerk  
1090 Union St., PO Box 1170  
San Luis, AZ 85349.

## Clarifications on Construction

A) Demolition of the floors around perimeter of pool and Ramadas.

- 1) Impact machinery will be used, air hammers, chipping guns and more.
- 2) We will use heavy machinery such as bob cat and mini excavator, only to lift waste such as concrete.
- 3) All plumbing will be checked, (water pressure test) to see that nothing has be affected.
- 4) All metal gutters will be checked to see if they are not rusted or cracked.
- 5) Once checked, we will use a light sand blaster to clean it, we think that all metal will be fine since that product was designed to be close to all humidity
- 6) we will inspect all areas to guarantee future concrete, (3000 psi).

7) we will check new levels to be sure that the water does not stagnate again and has a good flow outward or towards the new, (deck o drains)

8) A good soil compaction will be carried out, drains, bases for chairs disabled, and wire mesh will be installed to reinforce the new concrete.

9) Cement installed, it will be given 3 weeks for final drying, since after that time the new anti-slip product, (XCEL PRODUCT), epoxy material, this product does not contain water.

10) Last process on the floors, 2 layers of epoxy paint, (XCEL PRODUCT), to protect the new concrete

#### B) Demolition of damaged plaster

1) Demolition of damaged plaster and ceramic tile, air impacts, air guns will be used.

2) Total cleaning, (debris) once it is clean, all areas will be supervised to check that there are no breaks in the cement of the tub, such as rod or any type of metal, to guarantee that no corrosion appears in the future plaster, (two coats of white quartz plaster pre-blend).

3) All plastic will be checked, such as main drains, eyes balls, (all those parts will be new).

4) Ceramic tile installation, pool lights and warning signs, such as depth numbers and no diving in the corresponding pool areas.

5) Installation of the new plaster, (Quartz plaster pre- blend), two layers this product is designed for commercial pools.

\* 50% quartz and 50% ultra-white marble sand

\*Enhanced with our pre-blended Universal High-Performance Cement enriched with pozzolans and polymers

\*Provides silky smooth texture

\*Resistant to aggressive water

\*Assurance of strength and longevity with twice the strength of conventional plaster products

6) Once plastered, our company undertakes to brush every day for two weeks to verify that the product is well cured and able to be vacuumed or cleaned. We will apply chemicals according to the type of water utilized.

#### Optional Add-ons:

\*Umbrella plastic holes: **\$150.00 each**

Labor (Installation) \$30.00 each

\*Legacy Dual Post Starting Block (Platform): **\$4,500.00 each**

Labor (Installation) \$500.00 each

\* 3-Bend Handrail: **\$550.00 each**

Labor (Installation) \$100.00 each

City of San Luis  
San Luis Municipal Pool Bid

Schedule

Section 1					
Bid Item	Item Description	Estimated Quantities	Unit	Unit Price	Total
1	Labor: Demolition interior of the pool.	1	Lump Sum		\$60,000.00
2	All materials and equipment	1	Lump Sum		\$37,700.00
<hr/>					
3	Taxes and Fees	1	Lump Sum		
<hr/>					
				Total	
				<b>\$97,700.00</b>	

Section 2					
Bid Item	Item Description	Estimated Quantities	Unit	Unit Price	Total
1	Demolition the deck	1	Lump Sum		\$24,056.00
2	All materials and equipment	1	Lump Sum		\$88,660.00
<hr/>					
3	Taxes and Fees	1	Lump Sum		
<hr/>					
				Total	<b>\$ 112,216.00</b>

**\$210,416.00 Plus 7% tax material only (\$14,729.12)**

**Grand total: \$225,145.12**

# Proposal

THIS PROPOSAL IS SUBMITTED BY Vicente Milan, Milan Pools and Spas L.L.C

A corporation organized under the laws of the State of Arizona,

or a partnership consisting of N/A,

or individual trading as N/A;

of the City of San Luis, Arizona (City, State) and is the holder of Arizona State Contractor's license(s): KA-05 (type) Classification Dual Swimming Pool Contractor

License No. 20131260.

The bidder hereby certifies that as of the below date, the bond amount posted with the Arizona Registrar of Contractors is \$ \_\_\_\_\_ and the Bidder's actual volume of work has not exceeded the contemplated gross volume pursuant to Arizona Administrative Code, Title 4 Chapter 9 [Authority: ARS 32-1101 et seq.]

Respectfully submitted,

Bidders Firm Milan Pools and Spas L.L.C

Address P.O. Box 7953, 1648 Constitution St.

City, State, ZIP San Luis, AZ, 85349

By

Vicent Milan 02/12/2024

[Signature]

[Date]

Name

Vicent Milan

Title

Owner Milan Pools

ATTEST:

[If Bidder is an individual]

Witness:

Jacelyn Milan  
[Signature]

Jacelyn Milan