



McNeece Bros. Oil Co., Inc. fuel purchasing proposal for City of San Luis, AZ

McNeece Bros. Oil is excited to have the opportunity to present the City of San Luis, AZ with a fuel purchasing proposal that will continue to extend the current 15-year fuel cost saving relationship between McNeece Bros. Oil and the City of San Luis. The McNeece Bros. Oil team attended a meeting in June 2022 with city employees in charge of fuel purchasing. In this meeting, McNeece Bros. oil gave a brief history of how the relationship originally came to fruition, as well as explained to the city employees how not a single other competitor could offer the fuel cost saving package that McNeece Bros. brings to the table. A brief explanation of the history of the relationship is as follows.....McNeece Bros. Oil approached the City of San Luis about 15 years ago to see if we could offer a fuel card solution that would save the city money of every fuel purchase. At the time, the City of San Luis informed us that they were using standard credit cards for fuel purchases for many years. The use of standard credit card purchases meant that the city was paying too much for fuel. McNeece Bros. oil informed the City of San Luis that because they were a city government entity that they were exempt from paying the federal excise tax on gasoline and diesel fuel. McNeece Bros. oil offered our Pacific Pride Commercial Fueling Network fuel card services that allow for government entity exemptions from the federal excise tax which translated to an instant savings of 18.4 cents per

gallon on gasoline and 24.4 cents per gallons on diesel fuel for the City of San Luis. The city of San Luis continued to purchase fuel at local gas stations in town that accepted the Pacific Pride fuel card and saw on their monthly billing that they were not being charged the federal excise tax on both gasoline and diesel fuel. McNeece Bros. takes pride in offering low-cost fuel solutions that in this case resulted in hundreds of thousands of dollars in fuel cost savings for the city during our current 15-year business relationship. During the meeting it was also explained that about 7 years ago a Pacific Pride commercial fueling location was built in San Luis located at 390 Cesar Chavez St. The availability of a Pacific Pride commercial fueling site located locally added the ability for even greater fuel savings for the city of San Luis. Pacific Pride fueling sites are private and not open to the public. They offer low-cost wholesale priced commercial fueling for their customers. With the addition of this private fueling location, the city of San Luis now purchases the majority of their fuel from this location and is paying a commercial wholesale price compared to the higher retail prices of public gas station and convenience stores. After our meeting city employees ran test transactions at multiple fueling locations and saw in real time that the city was paying 50 cents to a dollar less per gallon on fuel compared to other local fuel offerings. The Pacific Pride Fueling location located on Cesar Chavez St. is the only commercial fueling site located in the city of San Luis and therefore gives McNeece Bros. oil a competitive advantage over our competition for being able to continue to provide the city of San Luis with low cost fueling options. Our competition who is a franchisee of the CFN network which is similar to the Pacific Pride commercial fueling network may be able to offer you the federal excise tax exemption but the the closest

CFN commercial fueling site to fuel at would be all the way in the city of Yuma so it does not make sense to drive 50 miles round trip and a hour of time round trip to fill all of the vehicles that the city of San Luis operates. After our meeting, it seemed clear to the city employees that it made sense without a doubt to continue the relationship with McNeece Bros. Oil for their fueling purchases. They notified McNeece Bros. that they would be presenting to the city council for approval to continue purchasing fuel through the McNeece Bros. Oil program. McNeece Bros oil values the relationship with the city of San Luis and looks forward to continuing this mutually beneficial relationship for years to come. Thank you for your time and business!

Sincerely,

Patrick McNeece

A handwritten signature in cursive script that reads "Patrick McNeece".

Operations Manager

McNeece Bros. Oil Co., Inc.

Fuels and Oils Expenses for FY24

INVOICE #	INVOICE DATE DESCRIPTION	AMOUNT
903753	07/31/23 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 08/10/23	\$ 42,466.66
904402	08/31/23 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 09/10/23	\$ 54,429.21
905143	09/30/23 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 10/10/23	\$ 55,555.05
905763	10/31/2323 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 11/10/23	\$ 50,362.67
906388	11/30/23 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 12/10/23	\$ 41,803.56
907010	12/31/23 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 01/10/24	\$ 38,055.72
907632	01/31/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 02/10/24	\$ 39,918.29
908259	02/29/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 03/10/24	\$ 36,698.78
908892	03/31/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 04/10/24	\$ 43,704.58
909529	04/30/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 05/10/24	\$ 45,431.48
910170	05/31/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 06/10/24	\$ 45,352.82
910798	06/30/24 FUEL FOR VARIOUS DEPARTMENTS DUE DATE 07/10/24	\$ 41,464.47
567677	07/21/23 HYDRAULIC OIL FOR SOLID WASTE #3796,5666,0487,3270	\$ 1,256.00
567822	07/31/23 5W30 OIL FOR VARIOUS DEPARTMENTS	\$ 2,620.31
567787	08/01/23 15W40 OIL FOR VARIOUS DEPARTMENTS	\$ 1,855.19
569901	11/07/23 HYDRAULIC OIL FOR VEHICLE #3270	\$ 628.00
569902	11/07/23 TRANSMISSION OIL FOR ALL PARKS DEPARTMENTS TRUCKS	\$ 1,382.77
571460	01/26/24 15W40 OIL FOR ALL SOLID WASTE TRUCKS	\$ 2,597.26
571461	01/29/24 5W30 OIL FOR VARIOUS CITY VEHICLES	\$ 3,780.49
573842	06/17/24 5W30 FOR VARIOUS DEPARTMENTS	\$ 3,780.49
570070	12/07/23 DIESEL FUEL FOR GENERATORS LOCATED AT POLICE AND FIRE DEPT	\$ 1,624.71
573556	06/30/24 DIESEL FOR GENERATORS AT LIFTSTATIONS	\$ 3,788.05

Total \$ **558,556.56**



Expense Budget Performance Report

Date Range 07/01/23 - 06/30/24
Include Rollup Account and Rollup to Account

Account	Account Description	Adopted Budget	Budget Amendments	Amended Budget
Fund 100 - General Fund				
Department 110 - City Council				
EXPENSE				
70005	Gas/Oil	2,000.00	.00	2,000.00
EXPENSE TOTALS		\$2,000.00	\$0.00	\$2,000.00
Department 110 - City Council Totals		(\$2,000.00)	\$0.00	(\$2,000.00)
Department 115 - City Administration				
EXPENSE				
70005	Gas/Oil	5,000.00	.00	5,000.00
EXPENSE TOTALS		\$5,000.00	\$0.00	\$5,000.00
Department 115 - City Administration Totals		(\$5,000.00)	\$0.00	(\$5,000.00)
Department 116 - City Clerk				
EXPENSE				
70005	Gas/Oil	600.00	.00	600.00
EXPENSE TOTALS		\$600.00	\$0.00	\$600.00
Department 116 - City Clerk Totals		(\$600.00)	\$0.00	(\$600.00)
Department 117 - City Attorney				
EXPENSE				
70005	Gas/Oil	400.00	.00	400.00
EXPENSE TOTALS		\$400.00	\$0.00	\$400.00
Department 117 - City Attorney Totals		(\$400.00)	\$0.00	(\$400.00)
Department 118 - City Prosecutor				
EXPENSE				
70005	Gas/Oil	250.00	(140.00)	110.00
EXPENSE TOTALS		\$250.00	(\$140.00)	\$110.00
Department 118 - City Prosecutor Totals		(\$250.00)	\$140.00	(\$110.00)
Department 120 - Finance				
EXPENSE				
70005	Gas/Oil	500.00	.00	500.00
EXPENSE TOTALS		\$500.00	\$0.00	\$500.00



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	Department 120 - Finance Totals	(\$500.00)	\$0.00	(\$500.00)
Department	125 - Human Resources			
	EXPENSE			
70005	Gas/Oil	1,150.00	.00	1,150.00
	EXPENSE TOTALS	\$1,150.00	\$0.00	\$1,150.00
	Department 125 - Human Resources Totals	(\$1,150.00)	\$0.00	(\$1,150.00)
Department	130 - Development Services			
	EXPENSE			
70005	Gas/Oil	1,000.00	.00	1,000.00
	EXPENSE TOTALS	\$1,000.00	\$0.00	\$1,000.00
	Department 130 - Development Services Totals	(\$1,000.00)	\$0.00	(\$1,000.00)
Department	131 - Building Safety			
	EXPENSE			
70005	Gas/Oil	6,000.00	.00	6,000.00
	EXPENSE TOTALS	\$6,000.00	\$0.00	\$6,000.00
	Department 131 - Building Safety Totals	(\$6,000.00)	\$0.00	(\$6,000.00)
Department	135 - Economic Development			
	EXPENSE			
70005	Gas/Oil	1,500.00	.00	1,500.00
	EXPENSE TOTALS	\$1,500.00	\$0.00	\$1,500.00
	Department 135 - Economic Development Totals	(\$1,500.00)	\$0.00	(\$1,500.00)
Department	140 - Cultural Center			
	EXPENSE			
70005	Gas/Oil	500.00	.00	500.00
	EXPENSE TOTALS	\$500.00	\$0.00	\$500.00
	Department 140 - Cultural Center Totals	(\$500.00)	\$0.00	(\$500.00)
Department	144 - Parks			
	EXPENSE			
70005	Gas/Oil	46,000.00	.00	46,000.00
	EXPENSE TOTALS	\$46,000.00	\$0.00	\$46,000.00
	Department 144 - Parks Totals	(\$46,000.00)	\$0.00	(\$46,000.00)
Department	145 - Recreation			



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	EXPENSE			
70005	Gas/Oil	2,500.00	.00	2,500.00
	EXPENSE TOTALS	\$2,500.00	\$0.00	\$2,500.00
	Department 145 - Recreation	Totals (\$2,500.00)	\$0.00	(\$2,500.00)
	Department 146 - Youth Center			
	EXPENSE			
70005	Gas/Oil	500.00	.00	500.00
	EXPENSE TOTALS	\$500.00	\$0.00	\$500.00
	Department 146 - Youth Center	Totals (\$500.00)	\$0.00	(\$500.00)
	Department 149 - Parks & Rec. Administration			
	EXPENSE			
70005	Gas/Oil	1,000.00	.00	1,000.00
	EXPENSE TOTALS	\$1,000.00	\$0.00	\$1,000.00
	Department 149 - Parks & Rec. Administration	Totals (\$1,000.00)	\$0.00	(\$1,000.00)
	Department 155 - Senior Services			
	EXPENSE			
70005	Gas/Oil	6,000.00	.00	6,000.00
	EXPENSE TOTALS	\$6,000.00	\$0.00	\$6,000.00
	Department 155 - Senior Services	Totals (\$6,000.00)	\$0.00	(\$6,000.00)
	Department 160 - Municipal Court			
	EXPENSE			
70005	Gas/Oil	3,000.00	.00	3,000.00
	EXPENSE TOTALS	\$3,000.00	\$0.00	\$3,000.00
	Department 160 - Municipal Court	Totals (\$3,000.00)	\$0.00	(\$3,000.00)
	Department 181 - Police Department			
	EXPENSE			
70005	Gas/Oil	129,000.00	(13,000.00)	116,000.00
	EXPENSE TOTALS	\$129,000.00	(\$13,000.00)	\$116,000.00
	Department 181 - Police Department	Totals (\$129,000.00)	\$13,000.00	(\$116,000.00)
	Department 182 - Fire Department			
	EXPENSE			
70005	Gas/Oil	23,000.00	.00	23,000.00



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		EXPENSE TOTALS	\$23,000.00	\$0.00	\$23,000.00
	Department	182 - Fire Department Totals	(\$23,000.00)	\$0.00	(\$23,000.00)
	Department	183 - Fire Department East			
		EXPENSE			
70005		Gas/Oil	14,000.00	(2,300.00)	11,700.00
		EXPENSE TOTALS	\$14,000.00	(\$2,300.00)	\$11,700.00
	Department	183 - Fire Department East Totals	(\$14,000.00)	\$2,300.00	(\$11,700.00)
	Department	710 - Information Technology			
		EXPENSE			
70005		Gas/Oil	1,500.00	.00	1,500.00
		EXPENSE TOTALS	\$1,500.00	\$0.00	\$1,500.00
	Department	710 - Information Technology Totals	(\$1,500.00)	\$0.00	(\$1,500.00)
	Department	720 - Facilities			
		EXPENSE			
70005		Gas/Oil	6,800.00	.00	6,800.00
		EXPENSE TOTALS	\$6,800.00	\$0.00	\$6,800.00
	Department	720 - Facilities Totals	(\$6,800.00)	\$0.00	(\$6,800.00)
	Department	730 - Fleet Services			
		EXPENSE			
70005		Gas/Oil	5,000.00	(300.00)	4,700.00
		EXPENSE TOTALS	\$5,000.00	(\$300.00)	\$4,700.00
	Department	730 - Fleet Services Totals	(\$5,000.00)	\$300.00	(\$4,700.00)
	Department	740 - Risk & Property Management			
		EXPENSE			
70005		Gas/Oil	500.00	.00	500.00
		EXPENSE TOTALS	\$500.00	\$0.00	\$500.00
	Department	740 - Risk & Property Management Totals	(\$500.00)	\$0.00	(\$500.00)
	Department	750 - Billings & Collections			
		EXPENSE			
70005		Gas/Oil	10,750.00	.00	10,750.00
		EXPENSE TOTALS	\$10,750.00	\$0.00	\$10,750.00
	Department	750 - Billings & Collections Totals	(\$10,750.00)	\$0.00	(\$10,750.00)



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Department **760 - PW Administration**

EXPENSE

70005	Gas/Oil	6,000.00	.00	6,000.00
EXPENSE TOTALS		\$6,000.00	\$0.00	\$6,000.00
Department 760 - PW Administration Totals		(\$6,000.00)	\$0.00	(\$6,000.00)
Fund 100 - General Fund Totals		\$274,450.00	(\$15,740.00)	\$258,710.00

Fund **200 - Highway User Fund**

Department **210 - Street Repairs & Maintenance**

EXPENSE

70005	Gas/Oil	78,400.00	(18,000.00)	60,400.00
EXPENSE TOTALS		\$78,400.00	(\$18,000.00)	\$60,400.00
Department 210 - Street Repairs & Maintenance Totals		(\$78,400.00)	\$18,000.00	(\$60,400.00)
Fund 200 - Highway User Fund Totals		\$78,400.00	(\$18,000.00)	\$60,400.00

Fund **300 - Water**

Department **302 - Water Operation**

EXPENSE

70005	Gas/Oil	21,000.00	.00	21,000.00
EXPENSE TOTALS		\$21,000.00	\$0.00	\$21,000.00
Department 302 - Water Operation Totals		(\$21,000.00)	\$0.00	(\$21,000.00)
Fund 300 - Water Totals		\$21,000.00	\$0.00	\$21,000.00

Fund **310 - Wastewater**

Department **311 - Operations**

EXPENSE

70005	Gas/Oil	50,000.00	(4,700.00)	45,300.00
EXPENSE TOTALS		\$50,000.00	(\$4,700.00)	\$45,300.00
Department 311 - Operations Totals		(\$50,000.00)	\$4,700.00	(\$45,300.00)
Fund 310 - Wastewater Totals		\$50,000.00	(\$4,700.00)	\$45,300.00

Fund **320 - Solid Waste**

Department **321 - Operations**

EXPENSE

70005	Gas/Oil	120,000.00	(16,500.00)	103,500.00
EXPENSE TOTALS		\$120,000.00	(\$16,500.00)	\$103,500.00



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Department	321 - Operations Totals	(\$120,000.00)	\$16,500.00	(\$103,500.00)
Fund	320 - Solid Waste Totals	\$120,000.00	(\$16,500.00)	\$103,500.00
Fund	330 - Business Incubator			
Department	331 - BI			
	EXPENSE			
70005	Gas/Oil	200.00	200.00	400.00
	EXPENSE TOTALS	\$200.00	\$200.00	\$400.00
Department	331 - BI Totals	(\$200.00)	(\$200.00)	(\$400.00)
Fund	330 - Business Incubator Totals	\$200.00	\$200.00	\$400.00
Fund	340 - Ambulance Service			
Department	341 - AS			
	EXPENSE			
70005	Gas/Oil	80,000.00	(8,500.00)	71,500.00
	EXPENSE TOTALS	\$80,000.00	(\$8,500.00)	\$71,500.00
Department	341 - AS Totals	(\$80,000.00)	\$8,500.00	(\$71,500.00)
Fund	340 - Ambulance Service Totals	\$80,000.00	(\$8,500.00)	\$71,500.00
	Grand Totals	\$624,050.00	(\$63,240.00)	\$560,810.00