



19536 S. Avenue 1E, Yuma Arizona - Tel: 928.341.9300

July 29, 2025

Angelica Cifuentes, Purchasing Coordinator
City of San Luis
1090 East Union Street
San Luis, AZ 85349

Subject: Request for Quote – FY26 Commercial & Special Waste Disposal Services

Dear Angelica,

South Yuma County Landfill is pleased to submit our proposal for an all-inclusive disposal rate, designed to streamline budgeting and operations for the City of San Luis.

Our proposal is intended to offer the City a rate we believe can not beat within Yuma County, while providing the city an all inclusive rate for all your disposal needs.

The following breakdown illustrates typical rates for various waste streams, your city is currently generating:

- Municipal Residential Solid Waste: \$41 per ton
- Commercial Solid Waste: \$58 per ton
- Biosolids: \$64 per ton
- Bulky Residential Items: \$64 per ton

Proposed All-Inclusive Disposal Fee: \$38 per ton and includes everything above (with a \$300 minimum fee per load.) This exclusive rate requires that all of the above waste generated in the City of San Luis is directed to our landfill facility. This offer is valid FY26.

This integrated fee structure encompasses all the waste streams identified in your request. Municipal & Commercial Solid Waste (MSW), Biosolids, and items collected during annual community cleanup events. By consolidating these streams under a single, transparent rate, we aim to streamline your administrative processes and provide predictable budgeting for all your current landfill services.



19536 S. Avenue 1E, Yuma Arizona - Tel: 928.341.9300

Future Opportunities for Savings and Sustainability:

This would markedly lower the city's carbon footprint, especially by eliminating the need for vehicles to ultimately traverse Telegraph Pass (a challenging topography.) This would help reduce your cities carbon emissions and vehicle miles traveled (VMT) substantially.

Please let me know if you would like us to further explore an exclusive arrangement or review detailed logistics and projected savings for this approach. My team stands ready to assist in developing a sustainable waste management solution tailored to the City of San Luis.

Thank you for the opportunity to serve your community.

Sincerely,

Handwritten signature of Edward Legaspi in black ink.

Edward Legaspi, Landfill Sales

Handwritten signature of William Hunter in blue ink.

William Hunter, Landfill Manager

Receipt and Acceptance of this offer:

_____ Date: _____

Angelica Cifuentes, Purchasing Coordinator, City of San Luis