

General Fund Long-Range Financial Plan

City of San Luis

FY2026-FY2030



Overview of the General Fund

- The General Fund is our main checking account
- FY2026 Budget:
 - Total Revenues = \$35.1M
 - Total Expenditures = \$39.7M
 - Net Result = (\$4.6M)

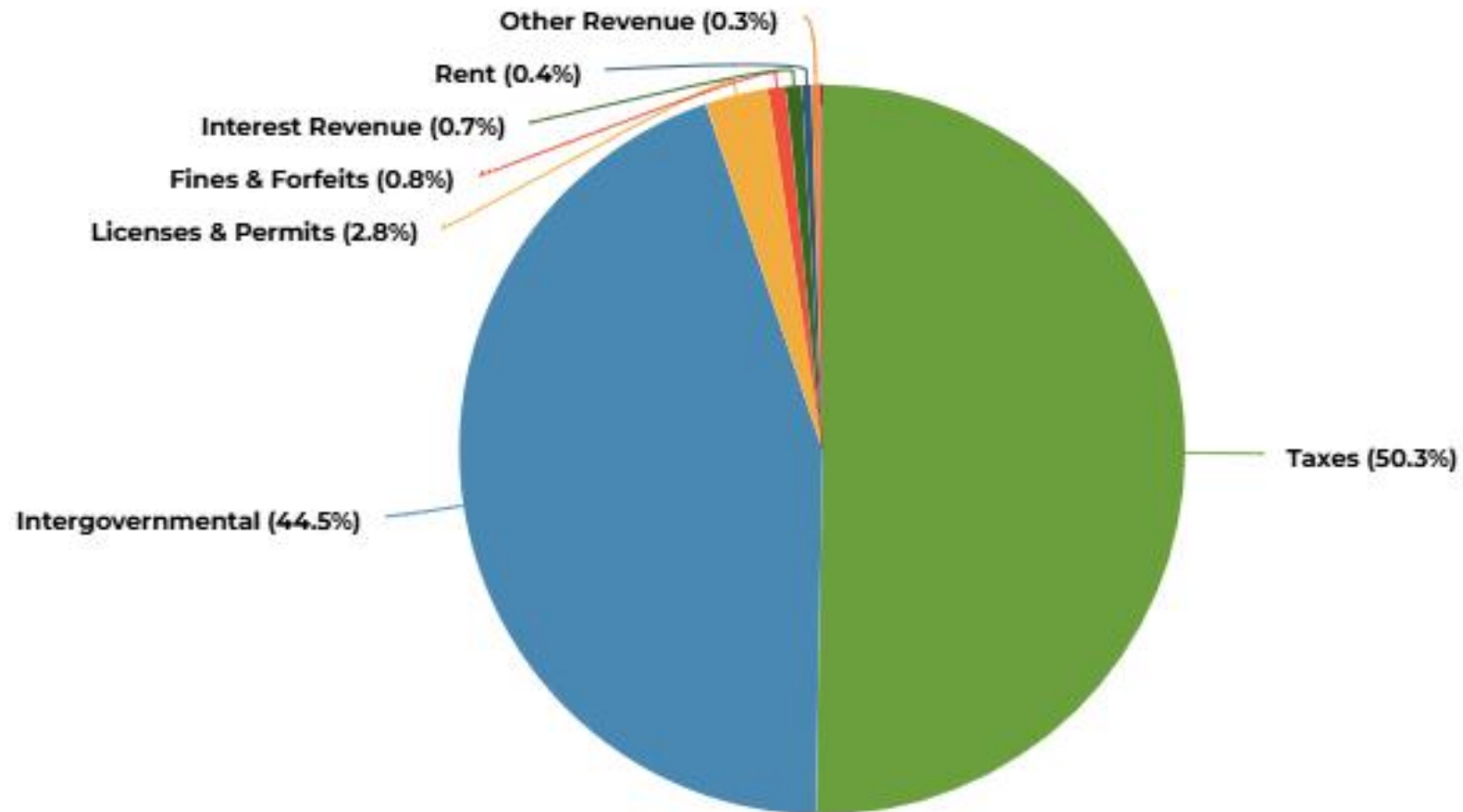


General Fund Revenues by Category - FY2026

Revenue Category	Amount (\$)	Accounts Included
Charges for Services	\$46,840	CPR Classes Fees, Recreation
Fines & Forfeits	\$277,000	Display Suspended Plates City Police, Fine & Forfeitures
Interest Revenue	\$250,000	Interest Earned
Intergovernmental	\$15,623,490	State Sales Tax, Urban Revenue Sharing, Vehicle Lic Tax
Licenses & Permits	\$981,760	Building Safety, Business Licenses, Encroachment Permit Fees, Overweight Border Permits
Other Revenue	\$115,000	Auction Revenues, Donation, Parking Management
Rent	\$150,300	Detention Facility, Rents
Taxes	\$17,643,480	City Sales Taxes, Franchise Fees (ALLO, APS, Cable, SW Gas, TowerCo SBA, Sun State Towers III)

How Big Are the Buckets?

FY 2026 Budget Revenues \$35.08 M 



Why This Matters

Just like at home:



Paycheck (revenues) cover bills (expenses)



Bank savings account (fund balance) is for emergencies & large one-time projects



Challenge: expenses are rising faster than revenues



Without new income, we will dip into savings more often

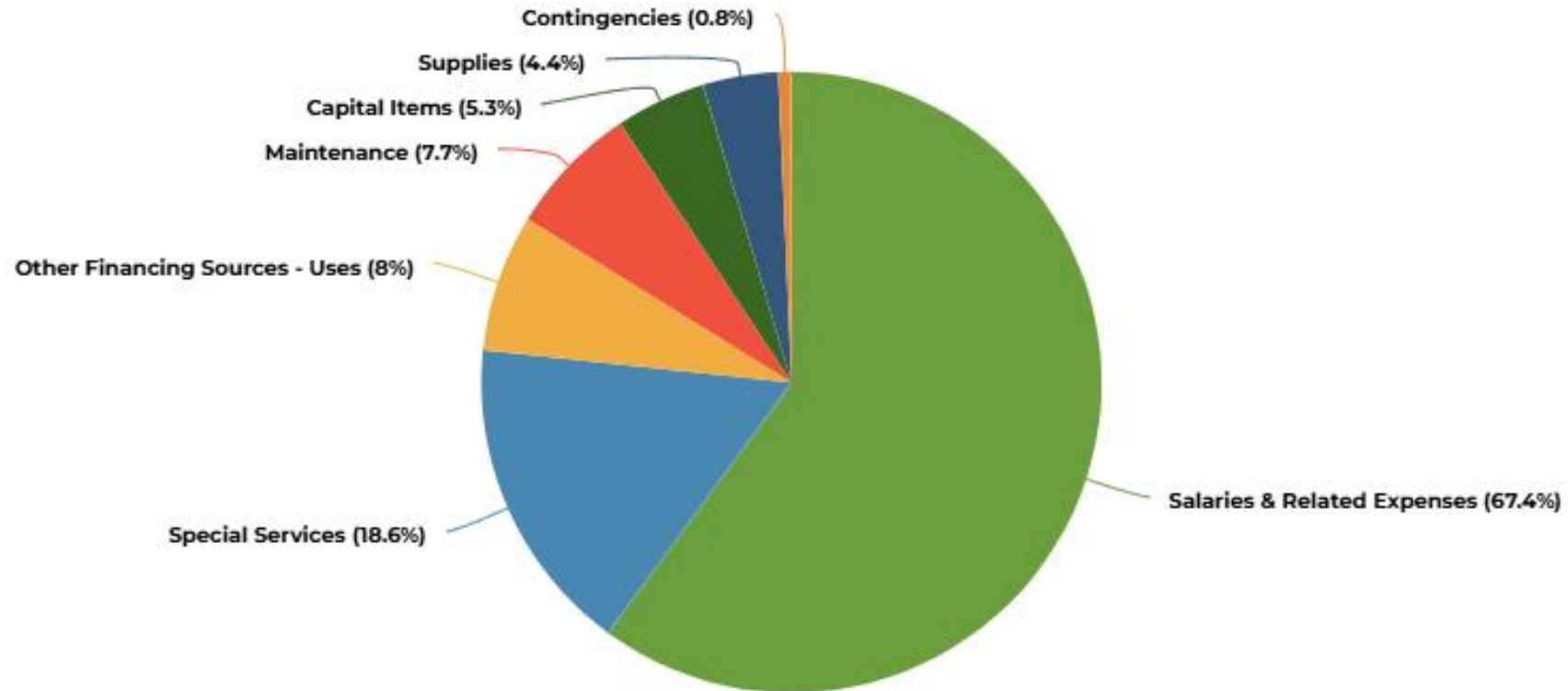
Expense Category	Amount (\$)	Accounts Included
Salaries & Wages	\$26,794,610	Regular Pay, Overtime, Part-time, Holiday Pay, Longevity Pay, Retirement Contributions, FICA, Health Insurance, Worker's Comp
Maintenance	\$3,080,310	Building Maintenance, Equipment & Vehicle Maintenance, Software Support, Gas/Oil, Liability Insurance
Supplies	\$1,754,810	Office Supplies, Minor Tools & Equipment, Uniforms, Janitorial Supplies, Postage, Vehicle/Equipment Supplies, Medical Supplies
Special Services	\$7,402,570	Professional Services, Contractual Services, Legal, Audit Fees, Special Services, Travel, Conferences, Utilities
Contingencies	\$300,000	General Contingency
Non-Departmental	(\$4,848,780)	Interfund Transfers
Other Financing Sources – Uses	\$3,180,230	Transfers Out (Subsidy) to HURF, Debt Service
Capital Items	\$2,090,500	CIP, Capital Equipment, Improve Building, Off/Computer Other



General Fund Expenditures by Category - FY2026

Where Each Dollar Goes – General Fund FY2026

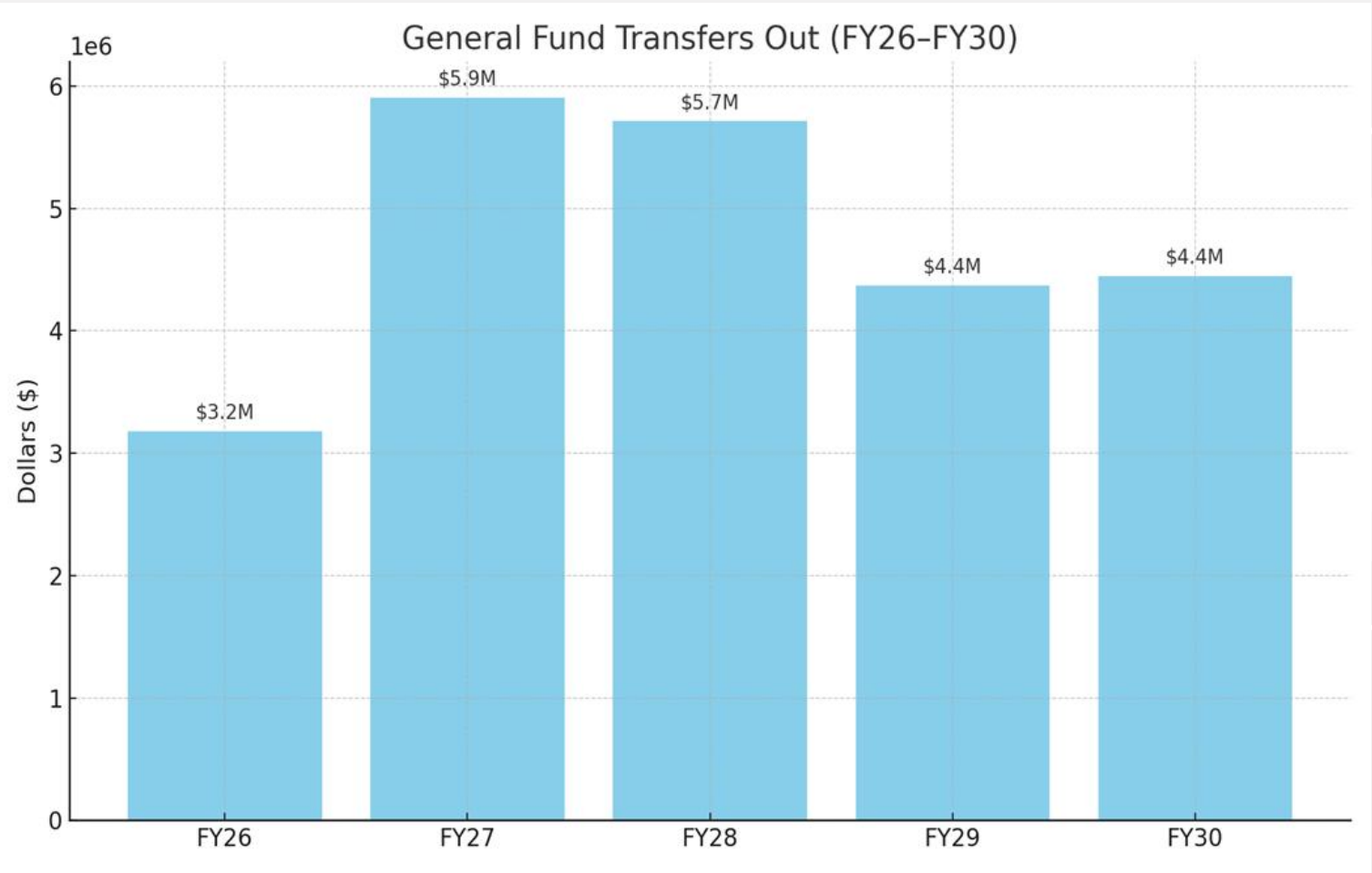
FY 2026 Budget Expenditures \$39.7 



	FY 25-26	FY 26-27	FY 27-28	FY 28-29	FY 29-30
General Fund					
Revenues					
Charges For Services	\$ 46,840	\$ 47,777	\$ 48,732	\$ 49,707	\$ 50,701
Debt Proceeds	0	0	0	0	0
Fines & Forfeits	277,000	282,540	288,191	293,955	299,834
Interest Revenue	250,000	255,000	260,100	265,302	270,608
Intergovernmental	15,623,490	15,935,960	16,254,679	16,579,773	16,911,368
Licenses & Permits	981,760	1,001,395	1,021,423	1,041,852	1,062,689
Other Financing Sources	0	0	0	0	0
Other Revenue	115,000	116,150	117,312	118,485	119,669
Rent	150,300	150,300	150,300	150,300	150,300
Taxes	17,643,480	18,172,784	18,717,968	19,279,507	19,857,892
Total Revenues	\$ 35,087,870	\$ 35,961,906	\$ 36,858,705	\$ 37,778,879	\$ 38,723,061
		2.5%	2.5%	2.5%	2.5%
Expenditures					
Contingencies	300,000	300,000	300,000	300,000	300,000
Long Term Debt Service	0	0	0	0	0
Maintenance	3,080,310	3,172,719	3,267,901	3,365,938	3,466,916
Non-Departmental	(4,848,780)	(4,945,756)	(5,044,671)	(5,145,564)	(5,248,475)
Other Financing Sources - Uses	3,180,230	5,907,631	5,712,792	4,368,712	4,448,205
Salaries & Related Expenses	26,794,610	27,598,448	28,426,402	29,279,194	30,157,570
Special Services	7,402,570	7,402,570	7,402,570	7,402,570	7,402,570
Supplies	1,754,810	1,789,906	1,825,704	1,862,218	1,899,463
Total Expenditures	\$ 37,663,750	\$ 41,225,519	\$ 41,890,698	\$ 41,433,068	\$ 42,426,248
		9%	2%	-1%	2%
Operation Result	\$ (2,575,880)	\$ (5,263,613)	\$ (5,031,994)	\$ (3,654,189)	\$ (3,703,187)
Capital Items	\$ 2,090,500	\$ 1,760,750	\$ 461,530	\$ 300,000	\$ 800,000
Net Result	\$ (4,666,380)	\$ (7,024,363)	\$ (5,493,524)	\$ (3,954,189)	\$ (4,503,187)
Beginning Fund Balance	\$ 37,513,669	\$ 32,847,289	\$ 25,822,926	\$ 20,329,402	\$ 16,375,214
Ending Fund Balance	\$ 32,847,289	\$ 25,822,926	\$ 20,329,402	\$ 16,375,214	\$ 11,872,027
Operational Reserves	\$ 18,831,875	\$ 20,612,760	\$ 20,945,349	\$ 20,716,534	\$ 21,213,124
Ending Fund balance net of reserves	14,015,414	5,210,166	-615,947	-4,341,320	-9,341,097

General Fund 5-Year Projections (FY26-FY30)

General Fund Transfers Out (Support to Other Funds)

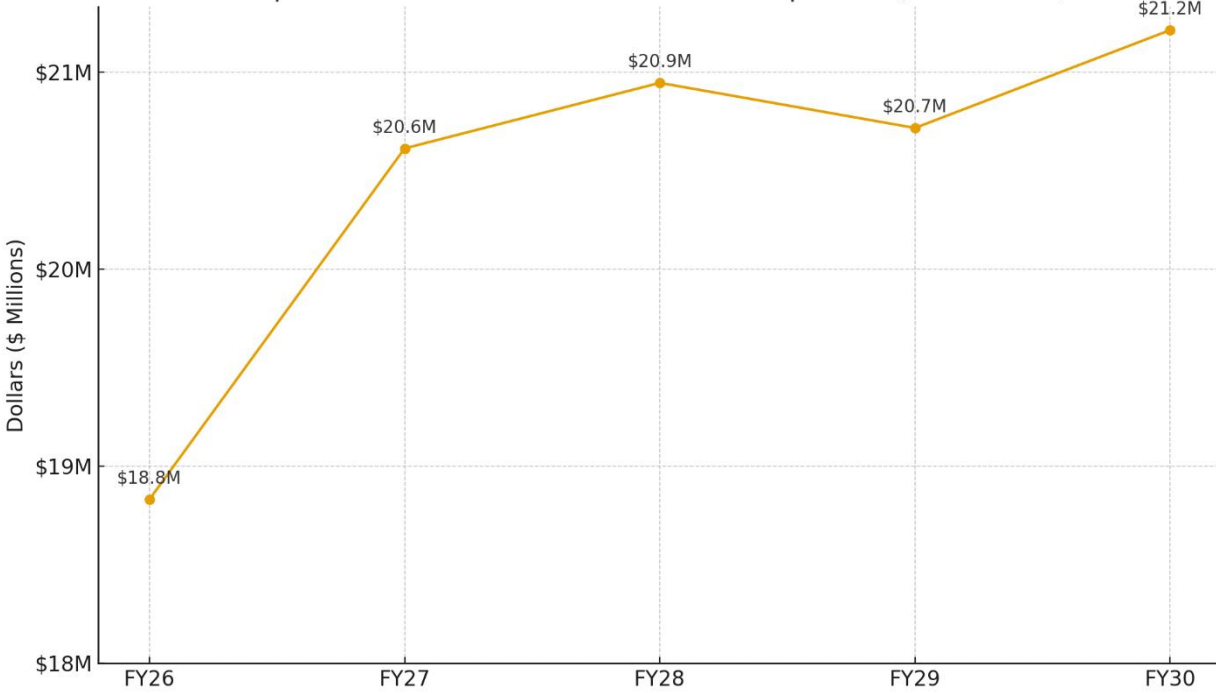


*** HURF: roads & street**

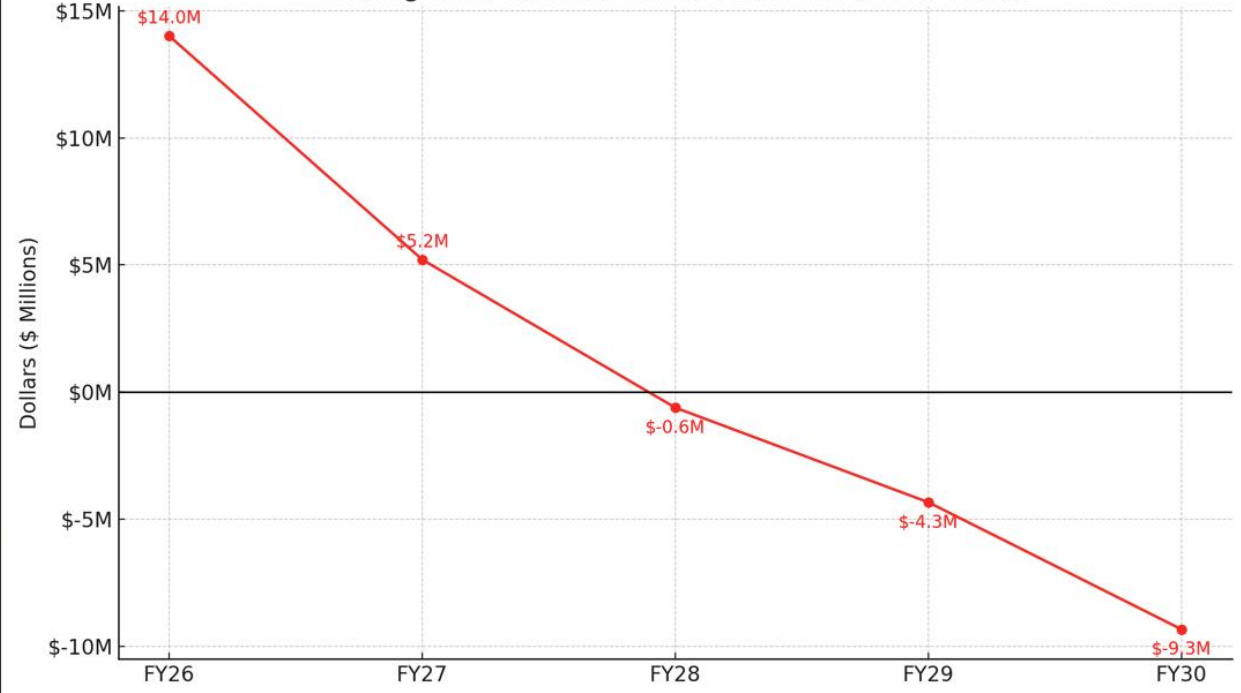
*** Debt Payment Fund:
paying loans**

*** Every dollar
transferred out is a
dollar not available for
General Fund programs**

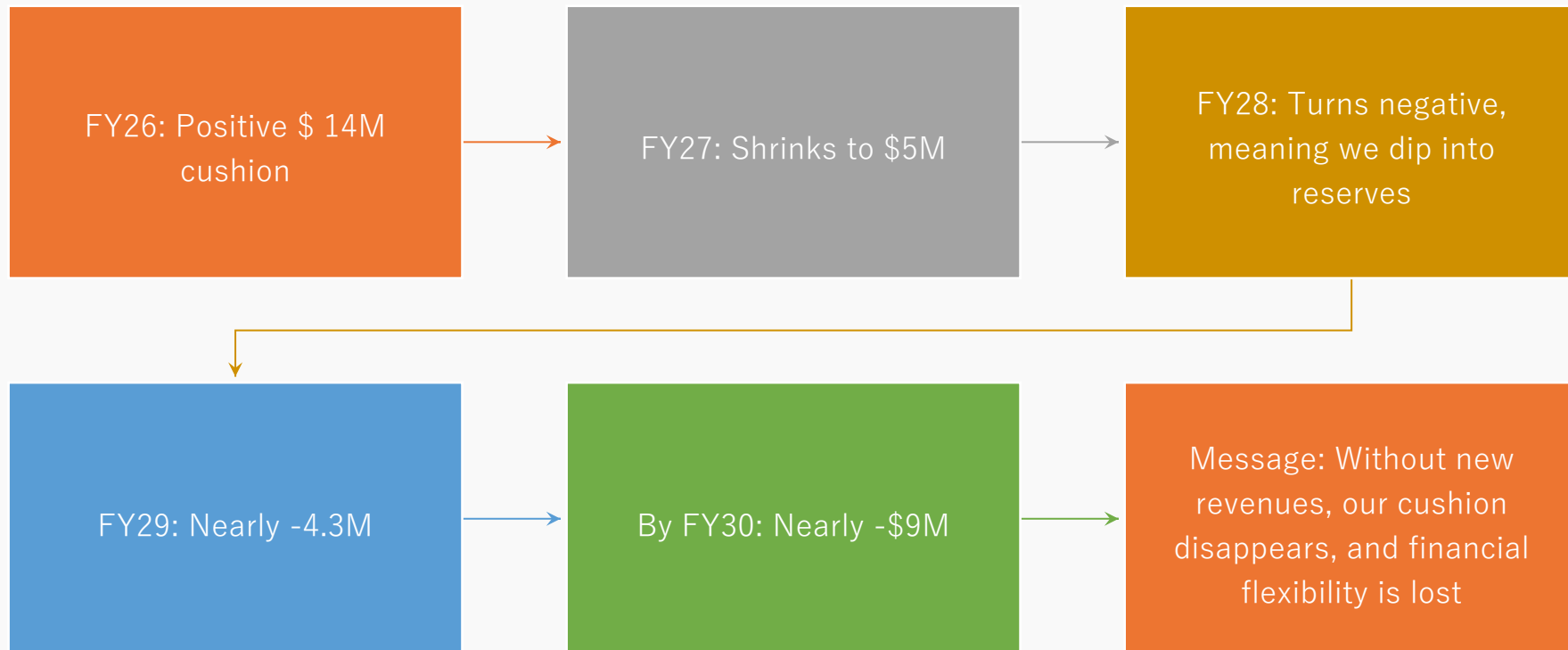
Operational Reserves - 6 Months of Expenses (FY26-FY30)



Ending Fund Balance Net of Reserves (FY26-FY30)



Why Net of Reserves Matters (After Six Months of Operating Expenses)



Key Takeaways-

General Fund Outlook

- The General Fund is our main checking account – **revenues must cover bills.**
- **Transfers out** are necessary but reduce flexibility.
- **Operational reserves** equal **six months of expenses**, our safety net.
- **Urgent Need:** Additional General Fund resources are required to:
 - – Avoid draining savings.
 - – Sustain services as expenses rise faster than revenues.
 - – Reduce reliance on subsidies to other funds.

Without new revenues, we risk long-term financial strain.



Budget Expenses Comparison

FY2025-FY2026

City of San Luis & City of Yuma

Revenues Comparison FY2025

		Actual FY2025				
		TPT (City Sales Tax)	VLT	HURF	TPT (Sales Tax)	Urban Revenue Sharing
City of San Luis	\$	18,187,822	\$ 2,138,532	\$ 3,768,997	\$ 5,737,514	\$ 8,076,061
City of Yuma	\$	69,774,405	\$ 5,843,523	\$ 10,003,126	\$ 15,315,861	\$ 21,455,314