

A Testament to Regional Leadership & Global Transformation

To: Honorable Mayor and Members of the City Council of San Luis, AZ

From: Dr. Victor Remigio Martínez Cantú, Executive Director, 4FrontED

Date: May 6, 2026

Subject: FY 2026-2027 Support Request: San Luis as a Premier Global Border Community

Executive Overview: A Landmark of Binational Cooperation

San Luis, Arizona, its community, elected representatives, and public servants have performed a transcendent task in consolidating sustained growth that now positions the city as the primary benchmark for binational synergy within the "Two Nations, Four States" mega-region.

The coordinated efforts of the City Council, the City Administration, and the Department of Economic Development have transformed this jurisdiction into an extraordinary example of how a young and vibrant community can achieve world-class standards in security and education through a strategic international commitment. Under this leadership, San Luis has successfully transformed one of its most critical assets: its border crossings.

The modernization of the San Luis I Port of Entry is not merely an infrastructure project; it is a milestone that redefines the City's vocation toward a prosperous and resilient community. We recognize that current technological and political conditions have evolved with unprecedented intensity, generating challenges where traditional industries give way to higher-value proposals. In this juncture, San Luis must not spare resources to maintain its pace of innovation and secure its social license to operate on the global stage.

Furthermore, it is essential to highlight the leading role the City plays in the social construction of the region. Through activities that foster coexistence, such as the **International Mayors' Bike Ride**—which celebrates a decade of success this year—the authorities of San Luis provide a clear example of political will and of how to build a safe and harmonious border between Mexico and the United States. This **paradiplomacy** effort is the foundation upon which 4FrontED continues to build a favorable and predictable business environment for all our strategic partners.

Milestone Success: The San Luis I Port Modernization

The City of San Luis stands as the prime example of effective relations with Mexican partners. The San Luis I Port of Entry Modernization—expanding from 8 to 16 lanes—is one of the most significant regional milestones in recent history. This facility optimizes the flow of binational talent and specialized services, serving as the logistics backbone that allows our integrated productive ecosystem to thrive.

Orderly Growth and Social License

The City's expertise in managing rapid, orderly growth while maintaining high safety and educational standards is a testament to its social license to operate. Through our advocacy in regional media and high-level political circles, 4FrontED has consistently highlighted San Luis as a "Safe Harbor" for international capital and a leader in workforce cultivation.

Strategic Continuity for FY 2026-2027

Driving Future Synergy: Moving forward, 4FrontED seeks to leverage the expertise of San Luis to drive our upcoming **Private Sector Regional Synergy Reunion**. This initiative will showcase your community's unique ability to bridge the gap between high-tech industrial requirements and a culturally agile workforce.

Fiscal Responsibility and Support Request: In recognition of the City's commitment to fiscal discipline and the ongoing regional budget constraints, 4FrontED is proposing a **zero-increase budget for FY 2026-2027**. We believe this approach demonstrates the same professional precision and coherence that defines the San Luis administration.

The total requested contribution remains at **\$98,090.10**, with the specific allocation for your jurisdiction as follows:

Jurisdiction	Contribution Rate	Proposed FY 2026-2027 Support
City of San Luis	\$0.45 per capita	\$17,722.35

A Shared Binational Legacy

Your continued support of the 4FrontED initiative ensures that San Luis remains the permanent link to Mexico's industrial heartland. We are honored to serve as your strategic gateway, helping to project the expertise of San Luis across the border to ensure our mega-region remains a global leader in innovation and production.

Thank you for your time, your leadership, and your continued collaboration.

Best regards,

Dr. Victor Remigio Martínez Cantú

Executive Director, 4FrontED