

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, Texas 76207
 GDN P115891
 TXDOT MVD No. A115890
 EIN 27-4333590



August 19, 2019

CHIEF KADE LONG
SCHERTZ FIRE & RESCUE
1400 SCHERTZ PKWY BLDG 8
SCHERTZ, TX 78154

Proposal for 2019 Schertz Aerial Mid-Mount Tower

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to **SCHERTZ FIRE & RESCUE**. The unit will comply with all specifications attached. Total price includes delivery to **SCHERTZ FIRE & RESCUE** and training on operation and use of the apparatus.

Description	Amount
1) Pierce-Custom Velocity Aerial, HD Ladder 100', Mid-Mount	
Unit price - \$1,318,623.07	
Price guaranteed for 60 days. Delivery within 11.5-12.5 months of order date. A warranty term of 12 months is included.	
Vehicle Price	\$1,318,623.07
Full Prepay Discount	(\$52,123.07)
Trade-In	(\$68,500.00)
Sub Total	\$1,198,000.00
Contract Amount	<u>\$2,000.00</u>
Final Sales Price	<u>\$1,200,000.00</u>

Additional. Price includes trade in of 2001 Ferrara Inferno 100' Platform. Ground ladders, master stream nozzles and any mounted equipment must stay. The truck must have a current pump test and aerial test within 6 months of taking delivery of the trade.

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day after the first 30 days until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above, increasing the overall cost of the apparatus.

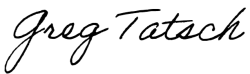
Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition by Manufacturer.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin Emergency Group to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order. Upon signing this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the State of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC

Sincerely,



Greg Tatsch

Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of **SCHERTZ FIRE & RESCUE**, agree to all of the terms of this proposal and the specifications attached hereto and this proposal will be binding upon **SCHERTZ FIRE & RESCUE**.

Signature & Date