



PRODUCT PRICING SUMMARY

GOODBUY 19-8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF SCHERTZ

Prepared by: GLEN ANGELLE

Contact: SHAWN CEEKO

Phone: 409-880-9191

Email: _____

Email: gangelle.cowboyfleet@gmail.com

Product Description: 2020 FORD EXPLORER PPV

Date: August 20, 2019

A. Bid Item: _____

A. Base Price: \$ **34,964.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	3.3L V6 CREDIT	\$ (3,353.50)		EXT WHITE	
17A	AUX REAR AIR	\$ 610.00			
51R	DRV LED SPOT LIGHT	\$ 395.00		FRONT CLOTH /VINYL REAR SEATS	
60A	GRILL WIRING	\$ 50.00		REAR CAMERA	
86T	RR TAILLAMP HSG.	\$ 60.00		AWD	
	SYNC (BLUE TOOTH)			VINYL FLOORS	
	FRT. LIGHT HOUSING			CRUISE CONTROL	
	AM/FM/CD				
	POWER WINDOWS/LOCKS				
	POWER SEAT				

Total of B. Published Options: \$ **(2,238.50)**

Published Option Discount (5%): \$ **(55.75)**

C. Additional Options [not to exceed 25%]

\$= 0.0 %

Options	Bid Price	Options	Bid Price
			\$ -

Total of C. Unpublished Options: \$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____ \$ -

G. Additional Delivery Charge: 288 miles \$ **400.00**

H. Subtotal: \$ **33,069.75**

I. Quantity Ordered 9 x K = \$ **297,627.75**

J. Trade in: _____ \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ **300.00**

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ **297,927.75**