

RETAIL SALES ORDER

PRELIMINARY COPY

**GRANDE TRUCK CENTER**

INTERSTATE 10 AND W.W.WHITE ROAD  
P.O. BOX 201210, SAN ANTONIO, TX 78220  
PHONE: (210) 661-4121

PURCHASER'S NAME **City of Schertz** DEAL NO. DATE **5/14/2020**

ADDRESS **10 Commercial Place Bldg 1** STOCK NO. **19-5130**

CITY **Schertz** STATE **TX** ZIP **78154** PHONE **(210) 842-4173**

PLEASE ENTER MY ORDER FOR THE FOLLOWING MOTOR VEHICLE:

|      |      |       |       |      |                   |
|------|------|-------|-------|------|-------------------|
| YEAR | MAKE | MODEL | COLOR | W.B. | I.D. NO.          |
| 2019 | Ford | F-550 | White | 203  | 1FD0W5HT6KEG56120 |

**\*\* The Dealer's Inventory Tax charge is intended to reimburse the dealer for ad valorem taxes on its motor vehicle inventory. The charge, which is paid by the dealer to the county tax assessor-collector, is not a tax imposed on a consumer by the government, and is not required to be charged by the dealer to the consumer.**

|                          |    |              |
|--------------------------|----|--------------|
| LIST PRICE:              | \$ | \$0.00       |
| SALE PRICE               | \$ | \$120,772.00 |
| ADDITIONAL EQUIPMENT     | \$ | \$0.00       |
| SUB TOTAL                | \$ | \$120,772.00 |
| FEDERAL EXCISE TAX       | \$ | \$0.00       |
| **DEALER'S INVENTORY TAX | \$ | \$0.00       |
| LESS TRADE-IN ALLOWANCE  | \$ | \$0.00       |

|   |      |      |          |
|---|------|------|----------|
| 0 | YEAR | MAKE | LIC. NO. |
| 0 |      |      |          |
| 0 |      |      |          |

|                       |                     |
|-----------------------|---------------------|
| I.D. NO.              |                     |
| <b>NET DIFFERENCE</b> | <b>\$120,772.00</b> |
| STATE & LOCAL TAXES   | \$ \$0.00           |
| LICENSE & BRIDGE FEES | \$ \$0.00           |
| TITLE FEE             | \$ \$0.00           |
| STATE INSPECTION      | \$ \$7.00           |
| EXTENDED SERVICE PLAN | \$ \$0.00           |
| MISC CHARGES          | \$ \$400.00         |
| DOCUMENTARY FEE       | \$ \$0.00           |

USED VEHICLE MILES

**IF SALE IS OF A USED VEHICLE, IT IS SOLD (BOUGHT) AS IS.**

DRAFT \$

A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY FEE IS NOT REQUIRED BY LAW BUT MAY BE CHARGED TO BUYERS FOR HANDLING DOCUMENTS AND PERFORMING SERVICES RELATING TO THE CLOSING OF A SALE. A DOCUMENTARY FEE MAY NOT EXCEED \$300 OR A REASONABLE AMOUNT AGREED TO BY THE PARTIES FOR A HEAVY COMMERCIAL VEHICLE CONTRACT. THIS NOTICE IS REQUIRED BY LAW.

|   |         |                     |
|---|---------|---------------------|
| SUB TOTAL                               | \$      | \$121,179.00        |
| OWING TO:                               | \$      | \$0.00              |
| ON TRADE IN                             |         |                     |
| <b>AMOUNT DUE</b>                       |         | <b>\$121,179.00</b> |
| CASH DEPOSIT REC. #                     | Rebates | \$ \$0.00           |
| <b>Unpaid Balance - Amount Financed</b> | \$      | <b>\$121,179.00</b> |

PURCHASER AGREES THAT THIS ORDER INCLUDES ALL OF THE TERMS AND CONDITIONS ON BOTH THE FACE AND REVERSE SIDE HEREOF, THAT THIS ORDER CANCELS AND SUPERSEDES ANY PRIOR AGREEMENT AND AS OF THE DATE HEREOF COMPRISES THE COMPLETE AND EXCLUSIVE STATEMENT OF THE TERMS OF THE AGREEMENT RELATING TO THE SUBJECT BINDING UNTIL ACCEPTED BY THE GENERAL MANAGER OR SALES MANAGER PURCHASER BY HIS EXECUTION OF THIS ORDER ACKNOWLEDGES THAT HE HAS READ ITS TERMS AND CONDITIONS AND HAS RECEIVED A TRUE COPY OF THIS ORDER

IF SALE IS OF A USED VEHICLE, IT IS SOLD (BOUGHT) AS IS. THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY THE GENERAL MANAGER OR SALES MANAGER

COMPANY NAME **City of Schertz** ACCEPTED & APPROVED

PURCHASER'S SIGNATURE  SALESMAN **Dave Parry** F&L

**Prepared for: Mr. Steve Brozovic, Fleet Foreman, City of Schertz**  
10 Commercial Place Bldg 1  
Schertz, TX 78154  
Office: 210-619-1844  
Email: sbrozovic@schertz.com

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2019 F-550 Chassis 4x4 SD Crew Cab 203" WB DRW XL (W5H)  
VIN: 1FD0W5HT6KEG56120 | Price Level: 950 | Stock No: 19-5130

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### **Client Proposal**

Prepared by:  
Dave Parry  
Office: 210-666-7139  
Email: dparry@grandetruck.com  
Quote ID: 040220  
Date: 04/02/2020



Grande Truck Center | 4562 IH 10 East, San Antonio, Texas, 782194205  
Office: 210-661-4121 | Fax: 210-666-7211

**Prepared for: Mr. Steve Brozovic**

Fleet Foreman, City of Schertz

Prepared by: Dave Parry

04/02/2020



Grande Truck Center | 4562 IH 10 East San Antonio Texas | 782194205

2019 F-550 Chassis 4x4 SD Crew Cab 203" WB DRW XL (W5H)

Price Level: 950 | Stock No: 19-5130 | VIN: 1FD0W5HT6KEG56120 | Quote ID: 040220

## Warranty

### Standard Warranty

*Basic*

Distance 36,000 miles Months 36 months

*Powertrain*

Distance 60,000 miles Months 60 months

*Corrosion Perforation*

Distance Unlimited miles Months 60 months

*Roadside Assistance*

Distance 60,000 miles Months 60 months

### Additional Warranty

*Diesel Engine*

Distance 100,000 miles Months 60 months

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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Fleet Foreman, City of Schertz

Prepared by: Dave Parry

04/02/2020



Grande Truck Center | 4562 IH 10 East San Antonio Texas | 782194205

2019 F-550 Chassis 4x4 SD Crew Cab 203" WB DRW XL (W5H)

Price Level: 950 | Stock No: 19-5130 | VIN: 1FD0W5HT6KEG56120 | Quote ID: 040220

## As Configured Vehicle

### Description

#### Base Vehicle

Base Vehicle Price (W5H)

#### Packages

##### Order Code 660A

Includes:

- Wheels: 19.5" Argent Painted Steel
- Includes manual locking hubs.
- HD Vinyl 40/20/40 Split Bench Seat
- Includes center armrest, cupholder, storage and driver's side manual lumbar.

#### Powertrain

##### Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20

Includes Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor, manual push-button engine-exhaust braking and split-shaft calibration compatibility.

Includes:

- Dual 78-AH 750 CCA Batteries

##### Transmission: TorqShift 6-Speed Automatic

(6R140). Includes SelectShift.

##### Limited Slip w/4.88 Axle Ratio

##### GVWR: 19,500 lb Payload Plus Upgrade Package

Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14, 706. Note: See Order Guide Supplemental Reference for further details on GVWR.

#### Wheels & Tires

##### Tires: 225/70Rx19.5G BSW Traction (TGK)

Includes 4 traction tires on the rear and 2 traction tires on the front. Not recommended for over the road applications; could incur irregular front tire wear and/or NVH. Optional spare is 225/70Rx19.5G BSW traction.

##### Wheels: 19.5" Argent Painted Steel

Includes manual locking hubs.

##### Spare Tire, Wheel & Jack

##### Required in Rhode Island.

Excludes carrier.

Includes:

- 6-Ton Hydraulic Jack

#### Seats & Seat Trim

##### HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

#### Other Options

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Fleet Foreman, City of Schertz

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04/02/2020



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2019 F-550 Chassis 4x4 SD Crew Cab 203" WB DRW XL (W5H)

Price Level: 950 | Stock No: 19-5130 | VIN: 1FD0W5HT6KEG56120 | Quote ID: 040220

## As Configured Vehicle (cont'd)

### Description

#### Monotone Paint Application

#### 203" Wheelbase

#### Power Equipment Group

*Deletes passenger side lock cylinder. Includes upgraded door-trim panel.*

*Includes:*

- Accessory Delay
- Advanced Security Pack  
*Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.*
- Trailer Tow Mirrors w/Power Heated Glass  
*Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.*
- MyKey  
*Includes owner controls feature.*
- Power Front & Rear Side Windows  
*Includes 1-touch up/down driver/passenger window.*
- Power Locks
- Remote Keyless Entry

#### Extra Heavy-Duty Front End Suspension - 7,500 GAWR

*Includes upgraded front axle and max 7,500 lbs. Front Springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer.*

#### Snow Plow Prep Package

*Includes pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Note 2: Also allows for the attachment of a winch.*

*Includes:*

- Dual Alternators (Total 332-Amps)

#### 4x4 Electronic-Shift-On-The-Fly (ESOF)

*Includes manual-locking hubs and auto rotary control on instrument panel.*

#### Engine Block Heater

#### 6-Ton Hydraulic Jack

#### Transmission Power Take-Off Provision

*Includes transmission mounted live drive and stationary mode PTO.*

#### Operator Commanded Regeneration (OCR)

#### Upfitter Interface Module

#### Dual Alternators (Total 332-Amps)

#### Trailer Brake Controller

*Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.*

#### Platform Running Boards

#### Rear View Camera & Prep Kit

Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions. Kit requires video display option to be added to unit. Reference order guide for additional information. Related option content: 872, 585 and 96V.

*Includes cab wiring, frame wiring to the rear most cross member and electrochromic mirror with video display. Video displayed in 4" display.*

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## As Configured Vehicle (cont'd)

### Description

Fixed Rear-Window w/Defrost

Privacy Glass

Rear Inflatable Seat Belts

### Fleet Options

Steering Wheel-Mounted Cruise Control (LPO)

Requires valid FIN code.

Radio: AM/FM Stereo/MP3 (LPO) (Fleet)

Requires valid FIN code.

*Includes 6 speakers.*

*Includes:*

*- SYNC Communications & Entertainment System*

*Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.*

### Emissions

50-State Emissions System

### Interior Colors

Medium Earth Gray

### Primary Colors

Oxford White

### Upfit Options

KMT1-11 Crane Body

*Knapheide Crane Body*

*Per Attached Quote*

LED Compartment Lights

*Install LED Compartment Lights*

*Does Not include Oxy/Acet Compartment*

Install OEM Camera

*Install OEM Camera.*

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Price Level: 950 | Stock No: 19-5130 | VIN: 1FD0W5HT6KEG56120 | Quote ID: 040220

## Pricing Summary - Single Vehicle

**MSRP**

### Vehicle Pricing

|                    |             |
|--------------------|-------------|
| Base Vehicle Price | \$45,965.00 |
| Options & Colors   | \$15,985.00 |
| Upfitting          | \$64,063.00 |
| Destination Charge | \$1,595.00  |

**Subtotal** \$127,608.00

### Pre-Tax Adjustments

#### Description

|   |             |
|---|-------------|
| Government Discount<br><i>Government Pricing Concession</i> | -\$4,600.00 |
| Grande Fleet Discount<br><i>Grande Fleet Discount</i>       | -\$2,236.00 |

**Subtotal** \$120,772.00

### Sales Taxes

#### Description

|                      |          |
|----------------------|----------|
| Dealer Inventory Tax | \$285.14 |
|----------------------|----------|

**Subtotal** \$121,057.14

### Post-Tax Adjustments

#### Description

|                         |          |
|-------------------------|----------|
| 1 Year State Inspection | \$14.50  |
| Buy Board or HGAC Fees  | \$400.00 |

**Total** \$121,471.64

Customer Signature

Acceptance Date

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