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Customer Quote

Order No.: Q2414-0001

Quote Date: 3/9/2021

Expiration Date: 5/3/2021

Salesperson: Kalyn Salsman

Invoice To:

City of Schertz EMS
1400 Schertz Pkwy, Bldg 7
Schertz TX 78154
US

Attention:

EMS Director
Jason Mabbitt
jmabbitt@schertz.com

No.	Item	Quantity	U/M		Unit Price		Net Amount
1	MODULE Type I 12'4" Module	1.000	EA	\$	182,225.00	\$	182,225.00
2	CHASSIS 2022 Ford F-450 Diesel	1.000	EA	\$	53,000.00	\$	53,000.00
3	DELIVERY Customer Pick Up-Frazer FOB	1.000	M	\$	0.00	\$	0.00
4	HGAC-NEW HGAC Fee for a New Unit	1.000	EA	\$	1,000.00	\$	1,000.00

Remit To:

Per TMVCC, we are quoting this through our licensed franchise dealer, Sterling McCall Ford

Sterling McCall Ford
6445 Southwest Freeway
Houston TX 77074

Sale Amount:	236,225.00
Sales Tax:	0.00
Total Amount:	236,225.00

Payment Terms: Net 30

Special Instructions:

Email this quote along with your PO to sales@frazerbilt.com.
Graphics pricing includes two hours' design time in the base price.
More extensive graphics or multiple changes will be billed at \$100/hr.



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For your convenience, all pricing has been itemized below per quote Q2414-0001 for City of Schertz EMS

Base Module	\$ 99,900.00
Chassis Exterior	\$ 24,825.00
Module Exterior	\$ 35,225.00
Chassis Interior	\$ 7,600.00
Module Interior	\$ 14,675.00
Total \$	182,225.00

Items included in above totals:

- 1. Type I 12' 4" taller Module \$ incl
- 2. This is a CAAS Unit \$ incl

Chassis Exterior:

- 3. Heat Shielding for Diesel Chassis \$ 1,575.00
 - 4. Chassis Paint Layout: Paint All Two Tone - FLNA 92772 and FLNA 10707 \$ 5,900.00
 - 5. Chassis : 2021 Ford F-450, Diesel, 4x2, Regular Cab, 84" Cab to Axle, Ford White (FA90:YO) \$ incl
 - 6. Suspension: LiquidSpring \$ 11,550.00
 - 7. Centramatic Wheel Balancers Both Axles \$ 650.00
 - 8. Wheel type: Factory Steel \$ incl
 - 9. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator \$ 275.00
 - 10. Chassis Steps: ArcRite with Sure Grip \$ 1,050.00
 - 11. Grille Guard: Ranch Hand Full Replacement Bumper \$ 1,375.00
 - 12. Siren Amplifier: Howler \$ 1,325.00
 - 13. Window Tint (35% VLT) on Chassis Doors \$ 275.00
 - 14. Passenger's side Grille Light: Whelen M6 Red Light \$ 50.00
 - 15. Driver's side Grille Light: Whelen M6 Blue Light \$ 50.00
 - 16. Passenger's side Intersect Light: Whelen M6 Blue Light \$ 50.00
 - 17. Driver's side Intersect Light: Whelen M6 Red Light \$ 50.00
 - 18. Additional Grille Guard Driver Side Light: Whelen M4 Red/Blue Light \$ 325.00
 - 19. Additional Grille Guard Passenger Side Light: Whelen M4 Blue/Red Light \$ 325.00
- Chassis Exterior Subtotal \$ 24,825.00**

Module Exterior:

- 20. Power Source: Onan 5.5kW Generator \$ 10,000.00
- 21. Locking Gas Cap \$ incl
- 22. Module Paint Layout: Two Tone - FLNA 92772 and FLNA 10707 \$ 3,150.00



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23. SuperTherm Coating on Module Roof	\$	1,050.00
24. Rear Wall 3M Conspicuity Layout - Chevron : Yellow Base Color and Blue - Reflective Overlay	\$	1,575.00
25. Entry Door Conspicuity Layout - Squares : White Base Color	\$	325.00
26. Conspicuity Strips on Compartments Matching the Rear Wall	\$	275.00
27. Frazer Provided Graphics	\$	3,000.00
28. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
29. Hidden Switch Behind the Driver's Side Rear Bumper End Cap	\$	225.00
30. Dri-Deck in Applicable Exterior Compartments	\$	275.00
31. Ground Lights: Perimeter of Module and Under Chassis Steps	\$	3,150.00
32. Shore Power: Dual 20/30 Amp Kussmaul Auto Eject w/ Yellow covers on Rear Wall	\$	600.00
33. Pigtail/Plug Option: Pigtail	\$	incl
34. Coax 1: Run coax from location 1 to Chassis	\$	incl
35. Coax 2: Run coax from location 2 to Electrical Compartment terminated to terminated to Sierra wireless antenna	\$	incl
36. Coax 3: Run coax from location 3 to Electrical Compartment terminated to terminated to UHF antenna	\$	incl
37. Coax 4: Run coax from location 4 to Electrical Compartment terminated to terminated to VHF Antenna	\$	incl
38. UNOC#???- Furnish and install (2) green LED lights (1) over each shore power receptacle	\$	225.00
39. UNOC#811-Install customer provided Sierra wireless modem in the electrical compartment wired battery hot	\$	250.00
40. UNOC#??? Furnish and install one way mesh on module rear windows, matching chevron pattern on rear wall	\$	250.00
41. Front Scene: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	2,000.00
42. Front Wall Light Layout: Middle 5 Lights	\$	incl
43. Front Wall Light #1: Whelen M6 Blue Light	\$	incl
44. Front Wall Light #2: Whelen M6 Red Light	\$	incl
45. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
46. Front Wall Light #4: Whelen M6 Red Light	\$	incl
47. Front Wall Light #5: Whelen M6 Blue Light	\$	incl
48. Front Wall Driver Side Box Light: Whelen M9 Red Light	\$	125.00



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49. Front Wall Passenger Box Light: Whelen M9 Red Light	\$	125.00
50. Driver Wall Front Box Light: Whelen M9 Red Light	\$	125.00
51. Driver Wall Rear Box Light: Whelen M9 Red Light	\$	125.00
52. Driver Wheel Well Light: Whelen M6 Blue Light	\$	incl
53. Scene Light Option: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	2,950.00
54. O2 Compartment Style: Laydown O2 with Divider and Adjustable Shelf	\$	225.00
55. O2 Rollers for an H Cylinder	\$	incl
56. O2 Cylinder Changing Wrench	\$	75.00
57. Electrical Compartment Style: Standard Electrical Compartment	\$	incl
58. Lower Storage Style: Standard Lower Storage	\$	incl
59. Compartment Above Wheel Well Style: Standard Compartment Above Wheel Well	\$	incl
60. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
61. Rear Storage Compartment Style: Rear Storage with divider and shelf with I/O access	\$	500.00
62. Module Window Option: Sliding Window	\$	incl
63. Upper Rear Wall Light Layout: 3 Across	\$	incl
64. Upper Light #1: Whelen M6 Load Light	\$	incl
65. Upper Light #2: Whelen M6 Amber Light	\$	incl
66. Upper Light #3: Whelen M6 Load Light	\$	incl
67. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
68. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
69. Lower Light #3: Whelen M6 Red/Amber Light	\$	75.00
70. Lower Light #4: Whelen M6 Red/Amber Light	\$	75.00
71. Rear Wall Driver Box Light: Whelen M9 Red Light	\$	125.00
72. Rear Wall Passenger Box Light: Whelen M9 Red Light	\$	125.00
73. Rear Backboard: 5" Compartment Shelf	\$	225.00
74. Lower BTTs: 2 M6 Lights on each side	\$	750.00
75. Rear Bumper	\$	incl
76. Door Grabbers	\$	incl
77. License Plate Light	\$	incl
78. Passenger Wall Front Box Light: Whelen M9 Red Light	\$	125.00
79. Passenger Wall Rear Box Light: Whelen M9 Red Light	\$	125.00
80. Passenger Wheel Well Light: Whelen M6 Blue Light	\$	incl



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81. Passenger Scene Light Activated with Side Entry Door	\$	300.00
82. Interior Step Option: Double Step Well	\$	incl
83. Passenger Rear Compartment Style: Onan Genset Compartment	\$	incl
84. Door Locks on Entry Doors and Compartments	\$	2,700.00
Module Exterior Subtotal	\$	35,225.00

Chassis Interior:

85. Siren Speakers: Whelen SA 315 Speakers	\$	incl
86. Tap-2 on Primary Siren	\$	incl
87. Siren Option: Whelen C9 Siren in Console	\$	incl
88. Mic 1 shipped loose	\$	incl
89. Slot 1: Single Slot Switch Panel	\$	incl
90. Slot 2: Radio Plate: 7.5 L X 2.5 W opening dims	\$	incl
91. Slot 3: Siren 1	\$	incl
92. Slot 4: Single Blank	\$	incl
93. Console Switch Layout : Primary - Secondary - Howler - Front Scene - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Start/Stop Genset -	\$	incl
94. New Armrest	\$	225.00
95. Console Layout: 4-Slot Console	\$	incl
96. Front Base of Console: 120VAC	\$	525.00
97. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	175.00
98. Front of Console: 12VDC wired Battery hot with Medical Diode	\$	250.00
99. Rear of Console: Single Mapholder	\$	225.00
100. Chassis Rear Wall: 3 High Glove Box Holder	\$	225.00
101. Back-up warning system with speaker installed inside the console	\$	1,000.00
102. Secure-Idle Anti-Theft System	\$	650.00
103. Aftermarket Vinyl Seats	\$	850.00
104. UNOC# 1094 - Install customer provided Digital Ally DVM 250 monitor built into rear view mirror/DVR - with a forward facing, driver facing and back-up camera	\$	1,575.00
105. UNOC# 1303 - Install customer provided Motorola APX 7500 radio base Frequency TBD radio in the electrical compartment - wired battery hot. - Antenna on module roof. - Radio head at the console - Speaker on the front of the console - Mic on D/S of console slot 2	\$	675.00



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106. UNOC#1655-Furnish and install telescoping side mount pole with motion adapter and swivel on P/S of console	\$	1,000.00
107. UNOC#??-Furnish and install Dual USB at console	\$	225.00
	Chassis Interior Subtotal	\$ 7,600.00
Module Interior:		
108. Protek Cushions	\$	incl
109. Grey Interior	\$	incl
110. Stainless Steel Countertops	\$	incl
111. Safety Yellow Powdercoated Grab Rails	\$	175.00
112. Front I/O with Lexan Doors	\$	incl
113. 2 High "D" Cylinder Holder in the Front I/O Facing the Rear Wall	\$	175.00
114. Duplex Outlet in the Front I/O	\$	incl
115. Map Holder on Side of Front I/O	\$	175.00
116. Duplex Outlet on the Front Wall	\$	incl
117. Medvault w/ Wifi	\$	2,850.00
118. Netting at the Front Corner Area	\$	incl
119. UNOC#1778-Install customer provided fridge in standard location w/slide lock	\$	200.00
120. Location 1: 4 Switch w/Thermostat	\$	incl
121. Location 2: Single O2 Outlet	\$	incl
122. Location 3: 12VDC wired Battery hot with Medical Diode	\$	250.00
123. Location 4: Dual USB receptacles	\$	225.00
124. Location 6: Blank	\$	incl
125. Location 7: Blank	\$	incl
126. Location 8: Quad 120 VAC	\$	incl
127. Location 9: Suction	\$	incl
128. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Blank;	\$	incl
129. Sharps Container at Action Wall	\$	incl
130. Acrylic Holder at the Action Wall Cabinet	\$	incl
131. Acrylic Holder Aft CPR Seat	\$	incl
132. Rear Door Switch Layout : Acknowledge; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
133. UNOC #520 - Furnish and install (2) Perko clips on bottom right corner of AC vent plate	\$	100.00
134. UNOC#726- Furnish and install 12" grab bar/IV pump bar on bottom surface of	\$	225.00



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action wall cabinet as far towards rear of unit and as close to the aisle as possible		
135. Head knocker options: With Clock only	\$	475.00
136. Acrylic Holder and Sharps at Squad Bench	\$	825.00
137. Two Seating Positions at the Squad Bench - 2 and 3	\$	incl
138. Harness Type for Seat Position 2: No Harness	\$	incl
139. Harness Type for Seat Position 3: No Harness	\$	incl
140. Double Squad Bench Cabinet	\$	650.00
141. New Glove Box & Handrail at the Head of the Squad Bench	\$	275.00
142. Trashcan With Lid at the Head of the Squad Bench	\$	incl
143. O2 Outlet at the Squad Bench Wall	\$	incl
144. *NOTE* install same acrylic holder at squad bench as SA	\$	incl
145. Install Evergreen UV-C air and surface disinfection lamp in ceiling raceway with control unit in electrical compartment	\$	4,750.00
146. IV Hanger on Ceiling Raceway	\$	incl
147. Overhead Grabrails on Both Sides	\$	225.00
148. IV Hanger on Squad Bench Ceiling	\$	incl
149. Floor Options: Customer Provided Stryker Power-LOAD	\$	1,750.00
150. Stryker cot tower only (no antler and bar)	\$	incl
151. Loncoin II Onyx Floor	\$	incl
152. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	750.00
153. Customer Provided Items Processing Fee	\$	600.00
	Module Interior Subtotal \$	14,675.00

All new Frazer EMS Vehicles come standard with the following features:

- 120V generator-powered electrical system independent of the chassis electrical
- 120V self-contained module heater & proprietary best-in-class air conditioner
- Easily accessible electrical compartment located on exterior of vehicle
- All aluminum module construction - No wood products!
- Shear-plate method of attachment securing the module to the chassis
- All aluminum powder-coated 12" deep interior cabinetry
- Seamless cushions
- All LED emergency warning and scene lighting
- All LED interior ceiling lights



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120VAC outlets conveniently located throughout unit

Three oxygen outlets

Action area with hinged service access panel to back of oxygen outlets and switches