

Siddons Martin Emergency Group, LLC
3500 Shelby Lane
Denton, TX 76207
GDN P115891
TXDOT MVD No. A115890



August 20, 2021

Kade Long, Fire Chief
SCHERTZ FIRE & RESCUE
1400 SCHERTZ PKWY BLDG 8
SCHERTZ, TX 78154

Proposal For: 2022 Schertz Skeeter

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to SCHERTZ FIRE & RESCUE. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB SCHERTZ FIRE & RESCUE and training on operation and use of the apparatus.

Description	Amount
Qty. 1 - 5698 - Skeeter Ford F 550 Type 5 Rescue Side - Non-Lifted	
(Unit Price - \$170,000.00)	
Delivery within 12-13 months of order date	
QUOTE # - SMEG-0002602-2	
Vehicle Price	\$170,000.00
5698 - UNIT TOTAL	\$170,000.00
SUB TOTAL	\$170,000.00
BuyBoard 570-18	\$800.00
TOTAL	\$170,800.00

Price guaranteed for 60 days

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,



Greg Tatsch

I, _____, the authorized representative of SCHERTZ FIRE & RESCUE, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date



Memorandum

MEMO TO: Purchasing & Asset Management
DATE: August 05, 2019
FROM: Fleet & Facility Services - Jon Harshman
SUBJECT: Sole/Single Source Justification for (brief acquisition description)

In accordance with the City of Schertz Purchasing Policies, unless justified and documented for business reasons, all City of Schertz procurements exceeding \$1,000 should be competed between two or more eligible suppliers. Separate, sequential, or component purchase requests to avoid this threshold is prohibited. Consequently, every contracting action for which competition does not occur must have a sole/single-source justification document in the contract file. This applies to all requests/requirements, not just "new" requirements. The fundamental issue is whether the procurement is competed or not. If not, a written document must be developed and filed in the contract file, which justifies or explains why it was not competed.

This procurement cannot reasonably be competed because:

(Check all applicable blocks and completely explain)

1. Only one supplier (include the supplier name) produces or can produce this product or service. (Letter from vendor required).

2. Urgency of need limits the capability to compete the requirement. (Please explain the urgency and negative impact if timeline is extended to compete this requirement).

3. Standardization with existing products or services must be maintained. Use of any other type, brand, or service process would be incompatible or too costly to modify. (Explanation required).

4. Continuity with current or existing processes or services is necessary. (Change to another supplier is not possible for the following reasons).

5. Statutory or regulatory requirements limit competition for the following reasons:

6. Other reasons why competition for this requirement must be limited: (explain in detail)

EXPLANATION:

Siddons-Martin Emergency Vendor # 9780 Only authorized vendor for Pierce fire trucks, ambulances and emergency equipment.

Signed: 

Position/Title: Jon Harshman, F&F Services Director

FOR PURCHASING USE ONLY

Approved: 

Date: August 9, 2019

Pierce Manufacturing Inc.

AN OSHKOSH CORPORATION COMPANY • ISO 9001 CERTIFIED



2600 AMERICAN DRIVE
POST OFFICE BOX 2017
APPLETON, WISCONSIN 54912-2017
920-832-3000
www.piercemfg.com

January 13, 2021

To whom it may concern:

Since 1917, Pierce Manufacturing Inc. ("Pierce") has provided the finest fire apparatus in the industry. The Oshkosh Airport products follows in those footsteps. The quality of our products and services are our number one priority. We demonstrate this through the personalized level of sales, service, and warranty our established dealer network provides throughout the country.

Siddons-Martin Emergency Group is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Louisiana, New Mexico and Texas and recently acquired Utah and Nevada. They also are the exclusive dealer for the sale and service of Oshkosh Airport Products in the states of Texas, New Mexico, Louisiana, Oklahoma, Arizona, and southern Nevada. They are extremely qualified to provide you with the support you have come to expect from Pierce and Oshkosh family with several service & warranty facilities located throughout their territory.



Please consider this effective for the year January 1, 2021 thru December 31, 2021. Any additional questions can be directed to Siddons-Martin Emergency directly at toll free 800-784-6806.

Sincerely,

A handwritten signature in blue ink that reads "Kristina Spang".

Kristina Spang
Vice President, Aftermarket Product and Support
Pierce Manufacturing Inc.
An Oshkosh Corporation Company * ISO Certified



PRODUCT PRICING SUMMARY
GOODBUY 20 8F000 VEHICLES
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF SCHERTZ Prepared by: GLEN ANGELLE
 Contact: JERRY Phone: 409-880-9191
 Email: _____ Email: gangelles.cowboyfleet@gmail.com
 Product Description: 2022 CHEVROLET TAHOE Date: August 30, 2021

A. Bid Item: _____ A. Base Price: \$ 35,524.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
CK10706	2021 CHEVROLET TAHOE SSV 4X4	\$ 1,195.00		EXT. WHITE	
	5.3L V8			INT. BLACK	
	POWER WINDOWS/LOCKS				
	RUNNING BOARDS			CLOTH 40/20/40 FRONT	
	REAR VIEW CAMERA			BLACK RUBBERIZED VINYL FLOORS	
	BLUETOOTH			REAR PARKING ASSIST	
	REMOTE ENTRY PACKAGE	\$ 75.00		LAN KEEP ASSIST	
	FLASHER SYSTEM	\$ 50.00			
	1 FL SAFETY PACKAGE	\$ 395.00			

Total of B. Published Options: \$ 1,715.00

Published Option Discount (5%) \$ (26.00)

C. Additional Options [not to exceed 25%] \$= 6.4 %

Options	Bid Price	Options	Bid Price
2022 PRICE ADJUSTMENT	\$ 995.00		
LEATHER SEATS	\$ 1,400.00		

Total of C. Unpublished Options: \$ 2,395.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____ \$ -

G. Additional Delivery Charge: 283 miles \$ 495.25

H. Subtotal: \$ 40,103.25

I. Quantity Ordered 1 x K = \$ 40,103.25

J. Trade in: _____ \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 40,403.25