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Quote No: 30955287

Quote Date: 1/3/2022

Quote Expires: 4/7/2022

Re: City of Schertz WSC

- Morning Dr Booster Station 480V 3PH 450kW
 - 24 Hour, 868 Gallon, UL142, Subbase Tank
 - **Buyboard Grand Total \$88,565.00** (List Price \$92,995.00)
 - Lead Times 41 – 43 weeks

- Nacogdoches EST 480V 3PH 500kW
 - 24 Hour, 868 Gallon, UL142, Subbase Tank
 - **Buyboard Grand Total \$91,800.00** (List Price \$96,390.00)
 - Lead Times 41 – 43 weeks

- Nacogdoches EST Alternate 480V 3PH 600kW
 - 24 Hour, 868 Gallon, UL142, Subbase Tank
 - **Buyboard Grand Total \$112,350.00** (List Price \$117,965.00)
 - Lead Times 41 – 43 weeks

TERP, Local, state, sales or taxes, which may be applicable, are not included.

Notes, Clarifications and Exceptions:

- Holt Scope of Supply is limited to those items expressly outlined in this proposal. Should there be any uncertainty in this proposal, please call to clarify
- Current lead times have been severely impacted. Therefore, Liquidated Damages will not be accepted. If liquidated damages apply for this project, please do not consider this a valid proposal
- Plans and Specifications were not provided at the time of pricing. If written specifications become available please notify us so we can modify this proposal
- Commissioning of the generator equipment will match the manufacturer's recommended services and is considered to be complete at the time of the Holt Power Systems startup unless explicitly stated in our proposal. If additional trips are required, those will be charged at the published field service rate for the time and date the service is rendered

Accessories & Services Included:

- Soft copy Submittals (**Current lead times are 2 – 4 weeks**)
 - Hard copy submittals can be provided upon request
 - For general drawings and spec sheets, follow this [LINK](#)
- Delivery to jobsite
 - Storage fees may apply if equipment is held for more than 60 days unless agreements are made prior to 30 days of stated delivery dates
- (2) Full days of startup per site (normal business hours)
 - Commissioning is included and to be performed once equipment is fully installed and prestartup checklist has been completed.
 - Testing of elevators and fire pumps to be done during this scheduled startup
 - Additional costs will apply if not done at this time
 - Additional trip charge may apply if equipment is not completely installed
 - Field tech travel is included
- Load Bank Test: 2 hours at no more than 100% load
 - Resistive Only
 - 50' cables will be provided
 - Customer is to provide load connection within this distance
 - Setup and connections of load bank to be performed by others
- Building Load Test: 2 hours of building load test to be conducted after load bank testing
- O & M and Parts manuals: electronic copy
 - Additional manuals available at \$250/ea
- Training will be provided
 - (Videotaping costs are excluded and done by others)

Accessories & Services NOT Included:

- Factory Witness Testing, Adder available (not specified)
- Neutral Ground Resistors (not specified)
- Generator Load Side Cable Lugs
- Infrared Scanning
- Fire Marshal Testing can be provided at an additional cost
- Coordination / Arc Flash Studies and Labels
- SCADA / BMS / Fire Alarm Systems
- Independent Testing Agency
- NETA Testing
- Construction and Fuel Tank permits and/or registrations
- Offloading of equipment at jobsite
- Protection from damage after delivery
- Cleaning and/or repairs from damage done by others after delivery
- Installation of equipment shipped loose (Exhaust and Fuel Tank accessories such as Remote Fill Station)
- Fuel for startup and testing

-HOLT POWER SYSTEMS TERMS & CONDITIONS-

Proposal This proposal is provided to meet the intention of the project equipment requirements. Some interpretational differences between our proposal and the specifications may exist; therefore the above bill of material contains our offer for this project. None other is expressed or implied unless stated in writing.

Pricing This Proposal is valid for 30 days from the date of proposal unless specifically noted otherwise.

Taxes & Permits This Proposal excludes any local, state and TERP applicable sales taxes, permits and licensing. Taxes, unless otherwise stated are not included in our Proposal. Note that a 2% additional charge is required by the state of Texas for all stationary engine equipment due to emission restrictions. This is in addition to any state and local taxes that may be required. No permits are included in this proposal unless specified in the preceding proposal.

Lead Time Standard delivery of proposed Caterpillar Generator Set to jobsite will be confirmed after receipt of order and submittals are approved and credit terms are agreed. The quoted lead-times are standard from the factory at the time of this quotation. In some cases lead-times maybe able to be improved to assist in customer needs. Please call and inquire about possible improved lead-times.
Note: The Caterpillar factory has mandatory factory shutdowns for two weeks in December/January and one week in July. The length of those shutdowns will extend lead-times on orders entered at those times. Orders, which include non-standard features, may require additional time before shipment. Consult with your Caterpillar dealer at the time of order.

Special Notes It is the responsibility of the customer to verify the voltage, number of poles in ATS, terminal conductor sizes and other Bill of Material items quoted above as compared to the requirements of this project. Lugs for terminations are included and Project Manager can assist with coordination to ensure compatibility. Holt Cat will not supply new lugs once submittals are approved and equipment has been ordered.

Fuel Tank Changes occur at the municipal level in regard to fire code requirements. Unless otherwise stated within the body of this quotation, the fuel tank included is as specified by the written specifications of this project (if specifications were supplied at the time of quotation). The specifications may be in conflict with City Fire Codes for the location of the project. Responsibility for local code compliance is with the specifying engineer and those responsible for the permits for the project.

Payment Terms Payment due in full Net 30 after delivery with approved Holt credit or COD at time of shipment. In cases where retainage is required, a maximum of 10% retainage will be allowed. The balance of retainage is due after startup-up/ commissioning services of equipment provided by Holt Cat is completed. Sales tax will be added to invoice. Resale tax certificate must be on file with the Holt credit department for tax-exempt sales.

Warranty Caterpillar's standard two (2) year warranty applies for standby applications, unless otherwise noted. Standard manufacturer's warranty applies to all non-Caterpillar equipment. Copies of warranty statements are available upon request.

Cancellation There will be a minimum 25% cancellation fee for orders cancelled, once placed and accepted by Holt Power Systems. Cost of custom components, completed fabrication, or any other work performed at the time of cancellation will be added to the cancellation fee. If all material have been acquired the cancellation fees will be 100%. Caterpillar content, 14 days after orders placed will be 100% of the order. Written notice of cancellation is required.

General Clarifications

Holt Power Systems is an equipment supplier only. No fuel, wiring, connecting, hook-up, plumbing, or other installation type labor is included in the proposal unless noted herein. This includes any control wiring to and from the generator sets to any automatic transfer switches, paralleling gear or other devices which HPS may or may not supply.

The customer is responsible for any and all installation of the above equipment. Holt personnel will perform an installation audit prior to start-up.

Unless stated otherwise in this proposal, service and/or maintenance for this equipment are not included. HPS product support service group can provide a quote to the end user of this equipment for those services under a separate proposal.

All equipment needed to perform any loading or unloading of the equipment supplied by Holt Power Systems is the responsibility of the buyer. Holt Power Systems limits the scope of supply for this quotation to the equipment and services listed in our bill of material. Unless specifically listed in our bill of material, equipment not indicated is to be supplied by others. We have detailed the equipment proposed in the bill of material. Please carefully review it to be certain it meets your requirements.

Third party electrical testing and certifications, seismic calculations, coordination studies, stamped engineering calculations, emissions testing, NETA, infrared scanning, meg-testing or other services and material not specifically included in the preceding quotation, is not included in this proposal.

Holt Power Systems reserves the right to correct any errors or omissions. Contracts which include penalty or liquidated damage clauses for failure to meet promised shipping dates are not acceptable or binding on Holt Power Systems, unless accepted and confirmed in writing by an officer of Holt Cat.

Holt Power Systems standard terms and conditions are included in the quotation and hereby become part of this quotation. These same terms need to be noted on any purchase order received by Holt Power Systems.

Holt Power Systems will not be responsible for any labor or material charged by others associated with the start-up and installation of this equipment unless previously agreed upon in writing by HPS.

Testing & Commissioning

If included in the proposal, all on-site startup/ commissioning, testing and training will be performed Monday through Friday during normal business hours and excluding nights, weekends, or holidays unless agreed otherwise in writing. Additional charges may be added for work requested to be done outside HPS's standard business hours, on weekends, or holiday. For those instances, standard overtime rates will apply. All permits are to be by others.

Shipping

Delivery of the product unless otherwise stated is by hired independent freight carriers that may require road permitting and other requirements which are outside the responsibility of Holt Cat. Traffic delays and required routing may also delay deliveries. Holt Cat is not responsible for any delays and costs associated with those delays.

Submittals

An order for the equipment covered by this proposal will be accepted on a "Hold for Submittal Release" basis. The order will not be released and scheduled for production until written approval to proceed is received in HPS's office.

Authorization to proceed with submittals:

Name

Date

Purchase Order Number

Richard de los Santos

Power Systems – Sales Engineer

Cell: 210-763-2278

Richard.delosSantos@HoltCat.com

