

Customer Quote



8/2/2023 11:34:19 AM

Estimate No: Q3090-0001
Quote Date: 8/2/2023
Expiration Date: 9/16/2023
Salesperson: KS
Payment Terms: Due on Delivery

Invoice To: 11338
 Jason Mabbit
 City of Schertz EMS
 1400 Schertz Pkwy, Bldg 7
 Schertz TX 78154
 US

Deliver To:
 Jason Mabbit
 City of Schertz EMS
 1400 Schertz Pkwy, Bldg 7
 Schertz TX 78154
 US
 Phone:210-619-1400

Order Instructions:

* Chassis only must be paid for at time of arrival to dealership. Balance will be invoiced 30 days prior to unit completion and will be due at time of delivery.

* Estimated chassis price may change at the discretion of the chassis manufacturer

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Type I 12' XT Module	1.00	EA	\$	231,775.00	\$	231,775.00
2	CHASSIS 2024 Ford F-450 Gas	1.00	EA	\$	68,500.00	\$	68,500.00
Estimated chassis price may change at the discretion of the chassis manufacturer							
3	DELIVERY Customer Pick Up-Frazer FOB	1.00	M	\$	0.00	\$	0.00
4	HGAC-NEW Contract No. AM10-20	1.00	EA	\$	1,000.00	\$	1,000.00
5	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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Sale Amount: 301,275.00
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 301,275.00

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For your convenience, all pricing has been itemized below per quote Q3090-0001 for City of Schertz EMS

Base Module	\$ 129,150.00
Chassis Exterior	\$ 29,875.00
Module Exterior	\$ 44,450.00
Chassis Interior	\$ 9,900.00
Module Interior	\$ 18,400.00
Total \$	231,775.00

Items included in above totals:

- 1. Type I 12' XT Module \$ incl
- 2. This is a CAAS GVS v2.0 Unit \$ incl

Chassis Exterior:

- 3. Chassis Paint Layout: Paint All Two Tone - FLNA 92772 and FLNA 10707 \$ 7,475.00
- 4. Chassis : 2023 Ford F-450, Gas, 4x2, Regular Cab, 84" Cab to Axle, Z1 - Oxford White \$ incl
- 5. Suspension: LiquidSpring \$ 15,550.00
- 6. Wheel type: Factory Steel \$ incl
- 7. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator \$ 375.00
- 8. Road Force Elite tire and wheel balancing \$ incl
- 9. Chassis Steps: ArcRite with Sure Grip \$ 1,350.00
- 10. Grille Guard: Full Replacement Bumper \$ 1,750.00
- 11. Siren Amplifier: Howler \$ 1,700.00
- 12. Window Tint (35% VLT) on Chassis Doors \$ 375.00
- 13. Passenger's side Grille Light: Whelen M6 Red Light \$ 100.00
- 14. Driver's side Grille Light: Whelen M6 Blue Light \$ 100.00
- 15. Passenger's side Intersect Light: Whelen M6 Blue Light \$ 100.00
- 16. Driver's side Intersect Light: Whelen M6 Red Light \$ 100.00
- 17. Additional Grille Guard Driver Side Light: Whelen M4 Red/Blue Light \$ 450.00
- 18. Additional Grille Guard Passenger Side Light: Whelen M4 Blue/Red Light \$ 450.00
- 19. *Note to Engineering* Chassis MY will be 2024 \$ incl

Chassis Exterior Subtotal \$ 29,875.00

Module Exterior:

- 20. Power Source: Onan 5.5kW Generator \$ 12,625.00
- 21. Module Paint Layout: Two Tone - FLNA 92772 and FLNA 10707 \$ 4,000.00
- 22. Roof Color: OTHER: FLNA 92772 \$ incl



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23. Supertherm Coating on Module Roof	\$	1,350.00
24. Rear Wall 3M Conspicuity Layout - Chevron : Yellow Base Color and Blue - Reflective Overlay	\$	2,025.00
25. Conspicuity on Rear Entry Door Windows Matching the Rear Wall	\$	250.00
26. Entry Door Conspicuity Layout - Squares : White Base Color	\$	450.00
27. Conspicuity Strips on Compartments Matching the Rear Wall	\$	375.00
28. Frazer Provided Graphics	\$	3,000.00
29. Graphics Write-In Option 1 - one-way mesh on rear entry windows to not have chevron, solid blue	\$	incl
30. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
31. Hidden Switch Behind the Driver's Side Rear Bumper End Cap	\$	300.00
32. Dri-Deck in Applicable Exterior Compartments	\$	375.00
33. Ground Lights: Perimeter of Module and Under Chassis Steps	\$	4,000.00
34. Shore Power: Dual 20/30 Amp Kussmaul Auto Eject w/ Yellow covers on Rear Wall	\$	775.00
35. Pigtail/Plug Option: Pigtail	\$	incl
36. Coax 1: Run coax from location 1 to Chassis	\$	incl
37. Coax 2: Run coax from location 2 to Electrical Compartment terminated to Sierra Wireless Antenna	\$	incl
38. Coax 3: Run coax from location 3 to Electrical Compartment terminated to UHF Antenna	\$	incl
39. Coax 4: Run coax from location 4 to Electrical Compartment terminated to VHF Antenna	\$	incl
40. UNOC #2212 - Furnish and install Green LED indicator light above each shore power outlet	\$	275.00
41. UNOC #811 - Install customer provided Sierra Wireless modem in the electrical compartment, battery hot, with antenna on module roof at location #2	\$	275.00
42. Front Scene: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	2,525.00
43. Front Wall Light Layout: Lower 5 Lights	\$	incl
44. Front Wall Light #1: Whelen M6 Blue Light	\$	incl
45. Front Wall Light #2: Whelen M6 Red Light	\$	incl
46. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
47. Front Wall Light #4: Whelen M6 Red Light	\$	incl
48. Front Wall Light #5: Whelen M6 Blue Light	\$	incl
49. Front Wall Driver Side Box Light: Whelen M9 Red Light	\$	175.00
50. Front Wall Passenger Box Light: Whelen M9 Red Light	\$	175.00



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51. Driver Wall Front Box Light: Whelen M9 Red Light	\$	175.00
52. Driver Wall Rear Box Light: Whelen M9 Red Light	\$	175.00
53. Driver Wheel Well Light: Whelen M6 Blue Light	\$	incl
54. Side Scene Lights: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	3,750.00
55. O2 Compartment Style: Laydown O2 with Divider and Adjustable Shelf	\$	275.00
56. O2 Rollers for an H Cylinder	\$	incl
57. O2 Cylinder Changing Wrench	\$	125.00
58. Electrical Compartment Style: Standard Electrical Compartment	\$	incl
59. Lower Storage Style: Standard Lower Storage	\$	incl
60. Compartment Above Wheel Well Style: Standard Compartment Above Wheel Well	\$	incl
61. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
62. Rear Storage Compartment Style: Rear Storage with divider and shelf with I/O access	\$	675.00
63. Module Window Option: Sliding Window	\$	incl
64. Upper Rear Wall Light Layout: 3 Across	\$	incl
65. Upper Light #1: Whelen M6 Load Light	\$	incl
66. Upper Light #2: Whelen M6 Amber Light	\$	incl
67. Upper Light #3: Whelen M6 Load Light	\$	incl
68. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
69. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
70. Lower Light #3: Whelen M6 Red/Amber Light	\$	125.00
71. Lower Light #4: Whelen M6 Red/Amber Light	\$	125.00
72. Rear Wall Driver Box Light: Whelen M9 Red Light	\$	175.00
73. Rear Wall Passenger Box Light: Whelen M9 Red Light	\$	175.00
74. Rear Backboard Options: 5" Compartment Shelf	\$	300.00
75. Lower BTTs: 2 M6 Lights on each side	\$	950.00
76. Rear Bumper	\$	incl
77. Door Grabbers	\$	incl
78. License Plate Light	\$	incl
79. Passenger Wall Front Box Light: Whelen M9 Red Light	\$	175.00
80. Passenger Wall Rear Box Light: Whelen M9 Red Light	\$	175.00
81. Passenger Wheel Well Light: Whelen M6 Blue Light	\$	incl
82. Passenger Scene Light Activated with Side Entry Door	\$	425.00
83. Interior Step Option: Double Step Well	\$	incl



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84. Passenger Rear Compartment Style: Onan Genset Compartment	\$	incl
85. Door Locks on Entry Doors and Compartments	\$	3,700.00
Module Exterior Subtotal	\$	44,450.00

Chassis Interior:

86. Siren Speakers: Whelen SA 315 Speakers	\$	incl
87. Tap-2 on Primary Siren	\$	incl
88. Siren Option: Whelen C9 Siren in Console	\$	incl
89. Mic 1 shipped loose	\$	incl
90. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
91. Slot 1: Single Slot Switch Panel	\$	incl
92. Slot 2: Radio Plate: 7.5 L X 2.5 W opening dims	\$	incl
93. Slot 3: Siren 1	\$	incl
94. Slot 4: Single Blank	\$	incl
95. Console Switch Layout : Primary - Secondary - Howler - Front Scene - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Start/Stop Genset -	\$	incl
96. New Armrest	\$	300.00
97. Console Layout: 4-Slot Console	\$	incl
98. Front Base of Console: 120VAC	\$	700.00
99. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	250.00
100. Front of Console: 12VDC wired Battery hot with Medical Diode	\$	350.00
101. Rear of Console: Single Mapholder	\$	300.00
102. Chassis Rear Wall: 3 High Glove Box Holder	\$	300.00
103. Back-up warning system with speaker installed inside the console	\$	1,275.00
104. Secure-Idle Anti-Theft System	\$	850.00
105. Aftermarket Vinyl Seats	\$	1,100.00
106. UNOC #1094 - Install customer provided Digital Ally DVM 250 monitor built into rear view mirror/DVR, with forward-facing, driver-facing, and back-up cameras	\$	1,725.00
107. UNOC #297 - Install customer provided radio equipment:	\$	725.00

- Motorola APX 7500 multi-band radio base in electrical compartment; wired battery hot
- Multi-band antenna on module roof, location #3
- Radio head in console slot 2
- Mic on D/S of console slot 2



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- Speaker on rear of map holder on rear of console, facing up

108. UNOC #1655 - Furnish and install Havis telescoping pole mount with motion adapter and swivel on P/S front of console (see pics in unit folder)	\$	1,150.00
109. UNOC #796 - Install customer provided CAD mount on motion adapter attached to the telescoping pole mount, with Lind power supply inside the console; battery hot	\$	475.00
110. UNOC #86 - Install (1) customer provided Streamlight Stinger flashlight and charger on driver's side of console slot 1; battery hot	\$	125.00
111. UNOC #332 - Furnish and install Kussmaul dual USB on console switch panel	\$	275.00
Chassis Interior Subtotal		\$ 9,900.00

Module Interior:

112. Protek Cushions	\$	incl
113. Gunmetal Grey Interior	\$	incl
114. Stainless Steel Countertops	\$	incl
115. Yellow Grab Rails	\$	300.00
116. Front I/O with Lexan Doors	\$	incl
117. 2 High "D" Cylinder Holder in the Front I/O Facing the Rear Wall	\$	250.00
118. Duplex Outlet in the Front I/O	\$	incl
119. Map Holder on Side of Front I/O	\$	250.00
120. Duplex Outlet on the Front Wall	\$	incl
121. Netting at the Front Corner Area	\$	incl
122. Customer Provided Medvault	\$	625.00
123. UNOC #1778 - Install customer provided Engel 15-qt fridge with slide lock and spacer in standard location	\$	250.00
124. Location 1: 4 Switch w/Thermostat	\$	incl
125. Location 2: Single O2 Outlet	\$	incl
126. Location 3: 12VDC wired Battery hot with Medical Diode	\$	350.00
127. Location 4: Dual USB receptacles	\$	300.00
128. Location 6: Blank	\$	incl
129. Location 7: Blank	\$	incl
130. Location 8: Quad 120 VAC	\$	incl
131. Location 9: Suction	\$	incl
132. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low;	\$	incl
133. Sharps Container at Action Wall	\$	incl
134. Acrylic Holder at the Action Wall Cabinet	\$	incl



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135. New 6pt Harness at the CPR Seat	\$	700.00
136. Acrylic Holder Aft CPR Seat	\$	incl
137. Rear Door Switch Layout : Acknowledge; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
138. UNOC #520 - Furnish and install (1) Perko clip on bottom right corner of AC vent plate and (1) on P/S of rear wall toward head knocker	\$	125.00
139. UNOC #726 - Furnish and install 12" grab bar/IV pump bar on bottom of action wall cabinet, as far toward rear of unit and as close to the aisle as possible	\$	275.00
140. Two Seating Positions at the Squad Bench - 2 and 3	\$	incl
141. Harness Type for Seat Position 2: New 6pt Harness	\$	700.00
142. Harness Type for Seat Position 3: New 6pt Harness	\$	700.00
143. Acrylic Holder and Sharps at Squad Bench	\$	1,075.00
144. Double Squad Bench Cabinet	\$	850.00
145. New Glove Box & Handrail at the Head of the Squad Bench	\$	450.00
146. Trashcan With Lid at the Head of the Squad Bench	\$	incl
147. O2 Outlet at the Squad Bench Wall	\$	incl
148. Install Evergreen UV-C air and surface disinfection lamp in ceiling raceway with control unit in electrical compartment	\$	6,000.00
149. IV Hanger on Ceiling Raceway	\$	incl
150. Driver and Passenger Side Yellow Powdercoated Ceiling Grab Rails for 12' Unit	\$	400.00
151. IV Hanger on Squad Bench Ceiling	\$	incl
152. Head knocker options: With Clock only	\$	625.00
153. Stryker cot tower only (no antler and bar)	\$	incl
154. Floor Options: Customer Provided Stryker Power-LOAD - Gen 2	\$	2,225.00
155. Loncoin II Onyx Floor	\$	incl
156. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	950.00
157. Module Heater : New	\$	incl
158. Customer Provided Items Processing Fee	\$	1,000.00
	Module Interior Subtotal \$	18,400.00



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Email this quote along with your PO
to Kalyn Salsman at ksalsman@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Sterling McCall Ford.

Sterling McCall Ford
6445 Southwest Freeway
Houston, TX 77074

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).