



# Workshop Discussion: Upcoming Request for Proposal for Municipal Solid Waste

City Council Meeting, February 4, 2025

Sarah Gonzalez | Assistant City Manager

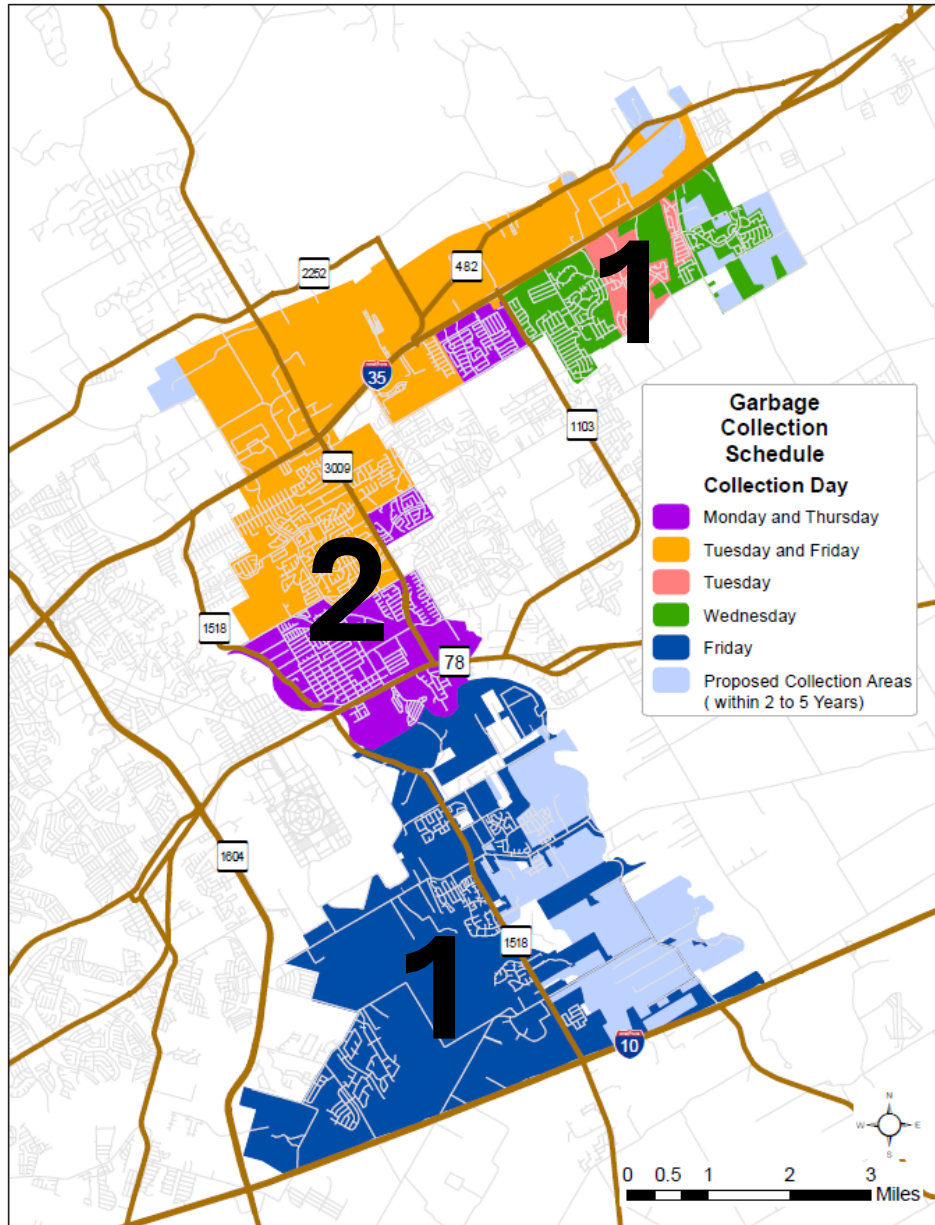
# WORKSHOP OVERVIEW

- History of Solid Waste Services
- Overview of services currently provide
- RFP Process
- Communication/Next Steps

# History

- **2001** – Established renewing franchise relationship with Bexar Waste
  - Ordinance Nos 01-F-2, 03-F-22, 07-F-07, and 11-F-35
- **2013** – Awarded a seven-year franchise agreement to Bexar Waste
  - Ordinance No. 13-F-03
- **2015** – Awarded a ten-year franchise agreement to Bexar Waste
  - Ordinance No. 15-F-18
- **2017** – Bexar Waste sold to Republic Services; Request made to Council to approve assignment of the City's solid waste franchise agreement to Republic Services
  - Resolution 17-R-41
- **2017 – Present Day** – Republic Services has been provider; operating under existing, legacy contract
- **June 30, 2025** – Contract expires

# Current Services Provided - Residential



- Zone 1 – approx. 5,200 accounts
  - Solid Waste
    - Once a week pick-up
    - 96-gallon poly-cart provided to customer
  - Recycle
    - Once a week pick-up
    - 18-gallon bin provided to customer
- Zone 2 – Approx. 9,300 accounts
  - Solid Waste
    - Twice a week pick-up
    - Hand collect and/or customer provides small container (32 gallon or less)
  - Recycle
    - Once a week pick-up on second day
    - 18-gallon bin provided to customer

# Current Services Provided - Residential

- All Accounts Receive:
  - Brush/Bulk Pick-Up – 12 times per calendar year
  - Spring and Fall Clean-Ups
    - 16 Days
    - Temporary Collection Point at 125 Pecan Drive
    - Hazardous Items/Tires Drop Off on last weekend

# Current Services Provided - Commercial

- All Accounts Option to Receive:
  - Roll-offs
  - Dumpsters
  - Front-End Loaders
  - Recycle (non-exclusive)

# Residential Rates

Garbage Collection Fees	2007-08	2008-09 - 2009-10	2010-11	2011-12 - 2012-13	2013-14 - 2014-15	2015-16	2016-17	2017-18 - 2024-25
<b>Residential:</b>								
Zone 1: Once a week pick up								
One 96 gallon cart provided by franchisee, per month	\$10.41	\$10.81	\$11.08	\$11.36	\$11.70	\$12.05	\$12.05	\$12.41
Recycling Fee, per month/container	\$1.25	\$1.25	\$1.87	\$1.87	\$1.93	\$1.99	\$1.99	\$2.05
Zone 2: Single Family, twice per week pick up, per month, no cart provided								
Recycling Fee, per month/container	\$1.25	\$1.25	\$1.87	\$1.87	\$1.93	\$1.99	\$1.99	\$2.05
Front Porch Pick Up								
Recycling Fee, per month/container	\$1.25	\$1.25	\$1.87	\$1.87	\$1.93	\$1.99	\$1.99	\$2.05

- No rate change in 7 years

# RFP Process

- Working with Solid Waste Specialists:
  - Firm Expertise: Specializes in assisting cities in Texas, Oklahoma, and Arkansas with solid waste service RFPs.
  - Principals:
    - Lynn Lantrip: 40 years in municipal services with a large collection firm.
    - Richard Rozier: Former Mayor of DeSoto, TX; current Tax Assessor-Collector for Ellis County.
    - George Wheatley: Former Mayor of Magnolia, AR; former long-time employee of a large collection firm.
  - Milestone: Serving the City of Schertz marks the firm's 25th engagement since starting 7 years ago.

# RFP Process & Key Dates

January 21, 2025

- Conducted meeting with city staff to gather information and receive direction on preparation of the RFP and Contract

February 5, 2025

- Publish RFP

February 11, 2025

- Mandatory Pre-Proposal Conference

March 5, 2025

- RFP submittals due

April 1, 2025

- Award of new contract by City Council

July 1, 2025

- New solid waste services contract begins

# Residential Collection Options – Solid Waste

## Solid Waste Options:

- Once a week collection in 96-gallon cart
- Twice a week collection in a 96-gallon cart

## Recycling Options

- Once a week collection in 96-gallon cart
- Every Other Week collection in a 96-gallon cart

## Brush & Bulk Options

- Once a week collection of 3 cubic yards
- Every Other Week collection of 3 cubic yards

Optional On Call Household Hazardous Waste Collection

All options will allow for unusual accumulation collection (special collection larger than requirements for bulk) for a predetermined fee.

# Commercial and Roll-Off Collection

## No large changes

- Rates to be submitted based on size of container and frequency of collection (same as current contract)
- Facility services for City to continue, free of charge
- New containers will be required

# General Provisions & Requirements

- All poly-carts provided by the Contractor will be new
- Equipment to be used by the Contractor will be no older than four-years at the start of the contract
- Liquidated Damages to be included to allow the City to charge vendor for specific failures
- GPS-tracking software and camera equipment will be required of all firms submitting an RFP
- Reports will be required to be sent to the City daily

# Communication/Next Steps

- Next Steps
- Comprehensive Trash Campaign

# COMMENTS AND QUESTIONS