



Quoted By: David Carll
Date: 06/23/2010
Quote Expiration: 00/00/n/a
Quote Name: Texas City MUNIS Software Quote
 062410 V2
Quote Number: 21550

Sales Quotation For:

Rita Williams
 City of Texas City
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Tyler Software & Related Services

Description	License	Impl. Days	Impl. Cost	Consulting Days	Consulting Cost	Data Conversion	Module Total	Year One Maintenance
Accounting/GL/BG/AP	\$29,000	6 @ \$1,175	\$7,050	1 @ \$1,275	\$1,275	\$8,200	\$45,525	\$5,220
Accounts Receivable	\$6,600	3 @ \$1,175	\$3,525	1 @ \$1,275	\$1,275	n/a	\$11,400	\$1,188
Applicant Tracking	\$5,500	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	n/a	\$9,125	\$990
BMI Asset Track Interface	\$2,200	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$4,650	\$396
Bid Management	\$3,300	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$5,750	\$594
Business License	\$6,000	5 @ \$1,175	\$5,875	2 @ \$1,275	\$2,550	\$6,500	\$20,925	\$1,080
Business and Vendor Self Service (client hosted)	\$5,000	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$6,175	\$900
Central Property File	\$2,200	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$3,375	\$550
Citizen Self Service (client hosted)	\$6,600	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$7,775	\$1,188
ESM Tyler Implementation	n/a	4 @ \$1,175	\$4,700	n/a	n/a	n/a	\$4,700	n/a
Employee Expense Reimbursement	\$4,000	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	n/a	\$7,625	\$720
Fixed Assets	\$7,700	3 @ \$1,175	\$3,525	1 @ \$1,275	\$1,275	\$3,000	\$15,500	\$1,386
GASB 34 Report Writer	\$8,500	3 @ \$1,175	\$3,525	n/a	n/a	n/a	\$12,025	\$1,530
General Billing	\$3,000	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	\$6,180	\$12,805	\$540
HR Management	\$11,500	6 @ \$1,175	\$7,050	1 @ \$1,275	\$1,275	n/a	\$19,825	\$2,070
Inventory	\$7,150	3 @ \$1,175	\$3,525	1 @ \$1,275	\$1,275	\$3,240	\$15,190	\$1,287
MUNIS Disaster Recovery Service	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$12,597
Maplink GIS Integration	\$5,000	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$6,175	\$900
Munis Office	\$5,000	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$6,175	\$900
OS/DBA Contract Services	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$12,597
Payroll w/ESS	\$23,500	12 @ \$1,175	\$14,100	2 @ \$1,275	\$2,550	\$18,800	\$58,950	\$4,230
Permits & Code Enforcement	\$13,200	13 @ \$1,175	\$15,275	2 @ \$1,275	\$2,550	\$9,000	\$40,025	\$2,640
Professional Development	\$6,600	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$9,050	\$1,188
Project & Grant Accounting	\$6,000	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	n/a	\$9,625	\$1,080
Purchase Orders	\$7,700	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	\$1,800	\$13,125	\$1,386

Tyler Software & Related Services

Description	License	Impl. Days	Impl. Cost	Consulting Days	Consulting Cost	Data Conversion	Module Total	Year One Maintenance
Requisitions	\$5,000	3 @ \$1,175	\$3,525	1 @ \$1,275	\$1,275	n/a	\$9,800	\$900
Role Tailored Dashboard	\$5,000	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$7,450	\$900
System Admin & Security	n/a	1 @ \$1,175	\$1,175	n/a	n/a	n/a	\$1,175	n/a
TCM SE	\$14,000	4 @ \$1,175	\$4,700	n/a	n/a	n/a	\$18,700	\$2,520
Timekeep Interface	\$3,300	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	n/a	\$6,925	\$594
Treasury Management	\$5,000	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$7,450	\$900
Tyler Cashiering	\$11,000	3 @ \$1,175	\$3,525	n/a	n/a	n/a	\$14,525	\$1,980
Tyler Forms Processing	\$6,500	n/a	n/a	n/a	n/a	n/a	\$6,500	\$2,000
Tyler GoDocs	\$3,500	n/a	n/a	n/a	n/a	n/a	\$3,500	n/a
Tyler Postal Xpress	\$4,400	n/a	n/a	n/a	n/a	n/a	\$4,400	\$1,395
UB Interface	\$8,250	2 @ \$1,175	\$2,350	1 @ \$1,275	\$1,275	n/a	\$11,875	\$1,485
Utility Billing CIS	\$23,000	26 @ \$1,175	\$30,550	1 @ \$1,275	\$1,275	\$18,300	\$73,125	\$4,140
Work Orders, Fleet & Facilities Management	\$8,950	8 @ \$1,175	\$9,400	3 @ \$1,275	\$3,825	\$8,000	\$30,175	\$1,611
Workflow Finance	n/a	2 @ \$1,175	\$2,350	n/a	n/a	n/a	\$2,350	n/a
Workflow HR	n/a	2 @ \$1,175	\$2,350	n/a	n/a	n/a	\$2,350	n/a
Workflow Revenue	n/a	2 @ \$1,175	\$2,350	n/a	n/a	n/a	\$2,350	n/a
Sub-Total:	\$273,150		\$156,275		\$35,700	\$83,020	\$548,145	\$75,582
<i>Less Discount:</i>	<i>\$40,971</i>						<i>\$40,971</i>	<i>\$50,388</i>
TOTAL:	\$232,179	133	\$156,275	28	\$35,700	\$83,020	\$507,174	\$25,194

Other Services

Description	Quantity	Unit Price	Extended Price
Install Fee - Additional Windows Server(w/Vs & WZ)	1	\$3,000	\$3,000
Install Fee - New Server Install-WIN-CD(w/Vs & WZ)	1	\$6,000	\$6,000
Project Planning Services - C	1	\$4,000	\$4,000
Tyler Forms Business License Library - C	1	\$1,200	\$1,200
Tyler Forms Financial Library - C	1	\$1,400	\$1,400
Tyler Forms General Billing Library - C	1	\$1,500	\$1,500
Tyler Forms Human Resources Library - C	1	\$1,400	\$1,400
Tyler Forms Processing - Configuration - C	2	\$1,000	\$2,000
Tyler Forms Utility Billing Library - D	1	\$4,500	\$4,500
Tyler PO Distribution - Level 3	1	\$1,500	\$1,500

Other Services

Description	Quantity	Unit Price	Extended Price
TOTAL:			\$26,500

Conversion

Description	Price
AC Opt 1 - Actuals	\$1,000
AC Opt 2 - Budgets	\$1,000
AC Standard COA	\$2,000
AP Opt 1 - Checks	\$1,200
AP Opt 2 - Invoice	\$1,800
AP Standard Master	\$1,200
BL Opt 1 - Bills	\$3,000
BL Std Master	\$3,500
FA Opt 1 - History	\$1,000
FA Std Master	\$2,000
GB Opt 1 - Recurring Invoices	\$1,680
GB Opt 2 - Bills	\$3,500
GB Std CID	\$1,000
IN Opt 1 - Commodity Codes	\$840
IN Std Master	\$2,400
PR Payroll - Option 1 Deductions	\$1,800
PR Payroll - Option 10 Certifications	\$1,400
PR Payroll - Option 11 Education	\$1,400
PR Payroll - Option 2 Accrual Balances	\$1,500
PR Payroll - Option 3 Accumulators	\$1,400
PR Payroll - Option 4 Check History	\$1,200
PR Payroll - Option 5 Earning/Deduction Hist	\$2,500
PR Payroll - Option 6 Applicant Tracking	\$1,400
PR Payroll - Option 7 PM Action History	\$1,400
PR Payroll - Option 8 Position Control/History	\$1,400
PR Payroll - Option 9 State Retirement Tables	\$1,400
PR Payroll - Standard	\$2,000
Permits and Code Enforcement - Option 1	\$3,000
Permits and Code Enforcement - Option 2	\$2,000
Permits and Code Enforcement - Option 3	\$2,000
Permits and Code Enforcement - Standard	\$2,000

Conversion

Description	Price
Purchase Orders - Standard	\$1,800
Utility Billing - Option 1 Services	\$3,000
Utility Billing - Option 2 Assessments	\$1,800
Utility Billing - Option 3 Consumption History	\$3,000
Utility Billing - Option 4 Balance Forward AR	\$4,000
Utility Billing - Option 5 Service Orders	\$2,000
Utility Billing - Option 6 Backflow	\$2,000
Utility Billing - Standard	\$2,500
WO Opt 1 - Work Order Asset	\$2,000
WO Opt 2 - Closed WO History No Cost Data	\$3,000
WO Opt 3 - WO History With Cost Data	\$3,000
TOTAL:	\$83,020

3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Total Price	Unit Maintenance	Total Year One Maintenance
BMI-ASSETTRACK-PPC for MUNIS (Incl. Install Fee)	1	\$8,895	\$8,895	n/a	n/a
BMI-Fixed Asset Scanner	1	\$2,195	\$2,195	n/a	n/a
ESM MUNIS Punch Out	1	n/a	n/a	\$5,890	\$5,890
ESM MUNIS Punch Out Training	2	\$1,175	\$2,350	n/a	n/a
Tyler Secure Signature Key - Additional	1	\$150	\$150	n/a	n/a
Tyler Secure Signature Key with System	1	\$0	\$0	n/a	n/a
Tyler Secure Signature System	1	\$1,500	\$1,500	n/a	n/a
Tyler Unlimited Client AccessLicense	1	\$8,250	\$8,250	n/a	n/a
Tyler Unlimited Client AccessMaintenance	1	n/a	n/a	\$1,650	\$1,650
3rd Party Hardware Sub-Total:			\$12,740		\$0
3rd Party Software SubTotal:			\$8,250		\$7,540
3rd Party Services Sub-Total:			\$2,350		\$0
TOTAL:			\$23,340		\$7,540

Summary

	One Time Fees	Recurring Fees
Total Tyler Software	\$232,179	\$25,194

Total Tyler Services	\$301,495	\$0
Total 3rd Party Hardware, Software and Services	\$23,340	\$7,540
Summary Total	\$557,014	\$32,734

Comments

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use, excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

The first annual software maintenance fees which cover the one (1) year period commencing upon installation of the software products are waived. Subsequent annual software maintenance fees will be due on the anniversary of the installation date of the software products at Tyler's then current fees.

For the Tyler software products; upon payment in full of the license fees, you will receive a perpetual site license, however, related third party products may be licensed annually and per concurrent user, not unlimited seat license. On an ongoing basis, you will also be responsible for any related third party fees, including those associated with the addition of users to the configuration, and you shall be responsible for any increases in third party fees.

Tyler's OSDBA Service is calculated at 25% of the MUNIS annual maintenance. There is a \$2,500 minimum annual fee and a \$30,000 maximum annual fee for OSDBA service.

Tyler's Disaster Recovery Service is calculated at 25% of the MUNIS annual maintenance. There is a \$5,000 minimum annual fee and a \$30,000 maximum annual fee for Disaster Recovery service. The Disaster Recovery fees are applicable only to one Live MUNIS database and excludes all test and training databases.

Tyler recommends the use of a 128-bit SSL Security Certificate for any Internet Web Applications, such as the MUNIS Web Client and the MUNIS Self Service applications. This certificate is required to encrypt the highly sensitive payroll and financial information as it travels across the public internet. There are various vendors who sell SSL Certificates, with all ranges of prices.

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Pricing for optional items will be held for six (6) months from the quote date.

Training includes, one PM day, and one day of TCM LE training and two days of TCM SE implementation, training with configuration of 5 Financial & 5 HR documents. Project Management includes project planning, kick off meeting, status calls, trouble shooting, business process advise, verification, trouble shooting and transition to support.

Optional Tyler Software & Related Services - not included in Totals

Description	License	Impl. Days	Impl. Cost	Consulting Days	Consulting Cost	Data Conversion	Module Total	Year One Maintenance
Contract Management	\$3,300	1 @ \$1,175	\$1,175	1 @ \$1,275	\$1,275	n/a	\$5,750	\$594
Tyler Pulse Connection	\$18,000	7 @ \$1,175	\$8,225	2 @ \$1,275	\$2,550	n/a	\$28,775	\$4,500
Tyler Pulse Connection (ThirdParty App.)	\$6,000	7 @ \$1,175	\$8,225	2 @ \$1,275	\$2,550	n/a	\$16,775	\$1,500
Tyler Pulse Connection (TylerApplication)	\$0	2 @ \$1,175	\$2,350	2 @ \$1,275	\$2,550	n/a	\$4,900	\$0
TOTAL:	\$27,300	17	\$19,975	7	\$8,925	\$0	\$56,200	\$6,594

Unless otherwise indicated in the Contract or Amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the

Effective Date of the Contract, whichever is later.

Customer Approval: _____

Date: _____

Print Name: _____

P.O. #: _____

All primary values quoted in US Dollars

Discount Detail

Description	License	License Discount	License Net	Maintenance Basis	Year One Maintenance Discount	Year One Maintenance Net	Impl Net	Consulting Net
Accounting/GL/BG/AP	\$29,000	\$4,350	\$24,650	\$5,220	\$5,220	\$0	6 @ \$1,175	1 @ \$1,275
Accounts Receivable	\$6,600	\$990	\$5,610	\$1,188	\$1,188	\$0	3 @ \$1,175	1 @ \$1,275
Applicant Tracking	\$5,500	\$825	\$4,675	\$990	\$990	\$0	2 @ \$1,175	1 @ \$1,275
BMI Asset Track Interface	\$2,200	\$330	\$1,870	\$396	\$396	\$0	1 @ \$1,175	1 @ \$1,275
Bid Management	\$3,300	\$495	\$2,805	\$594	\$594	\$0	1 @ \$1,175	1 @ \$1,275
Business License	\$6,000	\$900	\$5,100	\$1,080	\$1,080	\$0	5 @ \$1,175	2 @ \$1,275
Business and Vendor Self Service (client hosted)	\$5,000	\$750	\$4,250	\$900	\$900	\$0	1 @ \$1,175	n/a
Central Property File	\$2,200	\$330	\$1,870	\$550	\$550	\$0	1 @ \$1,175	n/a
Citizen Self Service (client hosted)	\$6,600	\$990	\$5,610	\$1,188	\$1,188	\$0	1 @ \$1,175	n/a
ESM Tyler Implementation	n/a	n/a	n/a	n/a	n/a	n/a	4 @ \$1,175	n/a
Employee Expense Reimbursement	\$4,000	\$600	\$3,400	\$720	\$720	\$0	2 @ \$1,175	1 @ \$1,275
Fixed Assets	\$7,700	\$1,155	\$6,545	\$1,386	\$1,386	\$0	3 @ \$1,175	1 @ \$1,275
GASB 34 Report Writer	\$8,500	\$1,275	\$7,225	\$1,530	\$1,530	\$0	3 @ \$1,175	n/a
General Billing	\$3,000	\$450	\$2,550	\$540	\$540	\$0	2 @ \$1,175	1 @ \$1,275
HR Management	\$11,500	\$1,725	\$9,775	\$2,070	\$2,070	\$0	6 @ \$1,175	1 @ \$1,275
Inventory	\$7,150	\$1,072	\$6,078	\$1,287	\$1,287	\$0	3 @ \$1,175	1 @ \$1,275
MUNIS Disaster Recovery Service	n/a	n/a	n/a	\$12,597	\$0	\$12,597	n/a	n/a
Maplink GIS Integration	\$5,000	\$750	\$4,250	\$900	\$900	\$0	1 @ \$1,175	n/a
Munis Office	\$5,000	\$750	\$4,250	\$900	\$900	\$0	1 @ \$1,175	n/a
OS/DBA Contract Services	n/a	n/a	n/a	\$12,597	\$0	\$12,597	n/a	n/a
Payroll w/ESS	\$23,500	\$3,525	\$19,975	\$4,230	\$4,230	\$0	12 @ \$1,175	2 @ \$1,275
Permits & Code Enforcement	\$13,200	\$1,980	\$11,220	\$2,640	\$2,640	\$0	13 @ \$1,175	2 @ \$1,275
Professional Development	\$6,600	\$990	\$5,610	\$1,188	\$1,188	\$0	1 @ \$1,175	1 @ \$1,275
Project & Grant Accounting	\$6,000	\$900	\$5,100	\$1,080	\$1,080	\$0	2 @ \$1,175	1 @ \$1,275
Purchase Orders	\$7,700	\$1,155	\$6,545	\$1,386	\$1,386	\$0	2 @ \$1,175	1 @ \$1,275
Requisitions	\$5,000	\$750	\$4,250	\$900	\$900	\$0	3 @ \$1,175	1 @ \$1,275
Role Tailored Dashboard	\$5,000	\$750	\$4,250	\$900	\$900	\$0	1 @ \$1,175	1 @ \$1,275
System Admin & Security	n/a	n/a	n/a	n/a	n/a	n/a	1 @ \$1,175	n/a
TCM SE	\$14,000	\$2,100	\$11,900	\$2,520	\$2,520	\$0	4 @ \$1,175	n/a
Timekeep Interface	\$3,300	\$495	\$2,805	\$594	\$594	\$0	2 @ \$1,175	1 @ \$1,275
Treasury Management	\$5,000	\$750	\$4,250	\$900	\$900	\$0	1 @ \$1,175	1 @ \$1,275
Tyler Cashiering	\$11,000	\$1,650	\$9,350	\$1,980	\$1,980	\$0	3 @ \$1,175	n/a
Tyler Forms Processing	\$6,500	\$975	\$5,525	\$2,000	\$2,000	\$0	n/a	n/a
Tyler GoDocs	\$3,500	\$525	\$2,975	n/a	n/a	n/a	n/a	n/a
Tyler Postal Xpress	\$4,400	\$660	\$3,740	\$1,395	\$1,395	\$0	n/a	n/a

Discount Detail

Description	License	License Discount	License Net	Maintenance Basis	Year One Maintenance Discount	Year One Maintenance Net	Impl Net	Consulting Net
UB Interface	\$8,250	\$1,237	\$7,013	\$1,485	\$1,485	\$0	2 @ \$1,175	1 @ \$1,275
Utility Billing CIS	\$23,000	\$3,450	\$19,550	\$4,140	\$4,140	\$0	26 @ \$1,175	1 @ \$1,275
Work Orders, Fleet & Facilities Management	\$8,950	\$1,342	\$7,608	\$1,611	\$1,611	\$0	8 @ \$1,175	3 @ \$1,275
Workflow Finance	n/a	n/a	n/a	n/a	n/a	n/a	2 @ \$1,175	n/a
Workflow HR	n/a	n/a	n/a	n/a	n/a	n/a	2 @ \$1,175	n/a
Workflow Revenue	n/a	n/a	n/a	n/a	n/a	n/a	2 @ \$1,175	n/a
TOTAL:	\$273,150	\$40,971	\$232,179	\$75,582	\$50,388	\$25,194		