



**Axon Enterprise, Inc.**  
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Q-592215-45484.657MA

Issued: 07/11/2024

Quote Expiration: 08/09/2024

Estimated Contract Start Date: 12/15/2024

Account Number: 557455

Payment Terms: N30

Delivery Method:

| SHIP TO                                                                               | BILL TO                                                                                             |
|---------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| Webb County Sheriff's Office<br>902 VICTORIA ST<br>LAREDO,<br>TX<br>78040-4456<br>USA | Webb County Sheriff's Office - TX<br>902 VICTORIA ST<br>LAREDO<br>TX<br>78040-4456<br>USA<br>Email: |

| SALES REPRESENTATIVE                                           | PRIMARY CONTACT                                                          |
|----------------------------------------------------------------|--------------------------------------------------------------------------|
| Matt Appelbaum<br>Phone:<br>Email: mappelbaum@axon.com<br>Fax: | Federico Calderon<br>Phone:<br>Email: fcalderon@webbcountytx.gov<br>Fax: |

### Quote Summary

|                               |                     |
|-------------------------------|---------------------|
| Program Length                | 60 Months           |
| <b>TOTAL COST</b>             | <b>\$104,997.60</b> |
| <b>ESTIMATED TOTAL W/ TAX</b> | <b>\$104,997.60</b> |

### Discount Summary

|                          |                    |
|--------------------------|--------------------|
| Average Savings Per Year | \$10,371.28        |
| <b>TOTAL SAVINGS</b>     | <b>\$51,856.40</b> |

Payment Summary

| Date     | Subtotal     | Tax    | Total        |
|----------|--------------|--------|--------------|
| Nov 2024 | \$104,997.60 | \$0.00 | \$104,997.60 |
| Total    | \$104,997.60 | \$0.00 | \$104,997.60 |

|                        |              |
|------------------------|--------------|
| Quote Unbundled Price: | \$156,854.00 |
| Quote List Price:      | \$119,928.80 |
| Quote Subtotal:        | \$104,997.60 |

Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

| Item                       | Description                                           | Qty | Term | Unbundled | List Price | Net Price | Subtotal            | Tax           | Total               |
|----------------------------|-------------------------------------------------------|-----|------|-----------|------------|-----------|---------------------|---------------|---------------------|
| <b>Program</b>             |                                                       |     |      |           |            |           |                     |               |                     |
| C00016                     | BUNDLE - TASER 10 CERTIFICATION WITH VR               | 18  | 60   | \$137.10  | \$102.91   | \$97.22   | \$104,997.60        | \$0.00        | \$104,997.60        |
| <b>A la Carte Services</b> |                                                       |     |      |           |            |           |                     |               |                     |
| 85149                      | AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE | 1   |      |           | \$6,786.00 | \$0.00    | \$0.00              | \$0.00        | \$0.00              |
| 101186                     | AXON VR - PSO - VIRTUAL                               | 1   |      |           | \$2,000.00 | \$0.00    | \$0.00              | \$0.00        | \$0.00              |
| <b>Total</b>               |                                                       |     |      |           |            |           | <b>\$104,997.60</b> | <b>\$0.00</b> | <b>\$104,997.60</b> |

## Delivery Schedule

### Hardware

| Bundle                                  | Item   | Description                                              | QTY | Shipping Location | Estimated Delivery Date |
|-----------------------------------------|--------|----------------------------------------------------------|-----|-------------------|-------------------------|
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100126 | AXON VR - TACTICAL BAG                                   | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100390 | AXON TASER 10 - HANDLE - YELLOW CLASS 3R                 | 18  | 2                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100393 | AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK               | 18  | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100394 | AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE            | 4   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100395 | AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE          | 3   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100396 | AXON TASER 10 - MAGAZINE - INERT RED                     | 18  | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100399 | AXON TASER 10 - CARTRIDGE - LIVE                         | 360 | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100400 | AXON TASER 10 - CARTRIDGE - HALT                         | 110 | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100401 | AXON TASER 10 - CARTRIDGE - INERT                        | 180 | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100611 | AXON TASER 10 - SAFARILAND HOLSTER - RH                  | 18  | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100623 | AXON TASER - TRAINING - ENHANCED HALT SUIT V2            | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100748 | AXON VR - CONTROLLER - TASER 10                          | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100832 | AXON VR - CONTROLLER - HANDGUN VR19H                     | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101124 | AXON VR - HOLSTER - T10 BLACKHAWK GREY - RH              | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101294 | AXON VR - TABLET                                         | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101300 | AXON VR - TABLET CASE                                    | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20018  | AXON TASER - BATTERY PACK - TACTICAL                     | 18  | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20018  | AXON TASER - BATTERY PACK - TACTICAL                     | 4   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20378  | AXON VR - HEADSET - HTC FOCUS 3                          | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 70033  | AXON - DOCK WALL MOUNT - BRACKET ASSY                    | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 71019  | AXON BODY - DOCK POWERCORD - NORTH AMERICA               | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 74200  | AXON TASER - DOCK - SIX BAY PLUS CORE                    | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 80087  | AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 80090  | AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN | 1   | 1                 | 11/15/2024              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100399 | AXON TASER 10 - CARTRIDGE - LIVE                         | 60  | 1                 | 11/15/2025              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100400 | AXON TASER 10 - CARTRIDGE - HALT                         | 150 | 1                 | 11/15/2025              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100399 | AXON TASER 10 - CARTRIDGE - LIVE                         | 50  | 1                 | 11/15/2026              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100400 | AXON TASER 10 - CARTRIDGE - HALT                         | 140 | 1                 | 11/15/2026              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100210 | AXON VR - TAP REFRESH 1 - TABLET                         | 1   | 1                 | 05/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101009 | AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER             | 1   | 1                 | 05/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101012 | AXON VR - TAP REFRESH 1 - CONTROLLER                     | 1   | 1                 | 05/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20373  | AXON VR - TAP REFRESH 1 - HEADSET                        | 1   | 1                 | 05/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100399 | AXON TASER 10 - CARTRIDGE - LIVE                         | 60  | 1                 | 11/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100400 | AXON TASER 10 - CARTRIDGE - HALT                         | 150 | 1                 | 11/15/2027              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100399 | AXON TASER 10 - CARTRIDGE - LIVE                         | 50  | 1                 | 11/15/2028              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100400 | AXON TASER 10 - CARTRIDGE - HALT                         | 140 | 1                 | 11/15/2028              |

### Software

| Bundle                                  | Item   | Description                       | QTY | Estimated Start Date | Estimated End Date |
|-----------------------------------------|--------|-----------------------------------|-----|----------------------|--------------------|
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101180 | AXON TASER - DATA SCIENCE PROGRAM | 18  | 12/15/2024           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20248  | AXON TASER - EVIDENCE.COM LICENSE | 18  | 12/15/2024           | 12/14/2029         |

| Bundle                                  | Item  | Description                               | QTY | Shipping Location | Estimated Delivery Date |
|-----------------------------------------|-------|-------------------------------------------|-----|-------------------|-------------------------|
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20248 | AXON TASER - EVIDENCE.COM LICENSE         | 1   | 12/15/2024        | 12/14/2029              |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 20370 | AXON VR - FULL ACCESS - TASER ADD-ON USER | 18  | 12/15/2024        | 12/14/2029              |

## Services

| Bundle                                  | Item   | Description                                                 | QTY |
|-----------------------------------------|--------|-------------------------------------------------------------|-----|
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100751 | AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE | 18  |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101193 | AXON TASER - ON DEMAND CERTIFICATION                        | 1   |
| A la Carte                              | 101186 | AXON VR - PSO - VIRTUAL                                     | 1   |
| A la Carte                              | 85149  | AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE       | 1   |

## Warranties

| Bundle                                  | Item   | Description                                     | QTY | Estimated Start Date | Estimated End Date |
|-----------------------------------------|--------|-------------------------------------------------|-----|----------------------|--------------------|
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100197 | AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET    | 1   | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100213 | AXON VR - EXT WARRANTY - TABLET                 | 1   | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 100704 | AXON TASER 10 - EXT WARRANTY - HANDLE           | 18  | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101007 | AXON VR - EXT WARRANTY - CONTROLLER             | 1   | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 101008 | AXON VR - EXT WARRANTY - HANDGUN CONTROLLER     | 1   | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 80374  | AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10 | 18  | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 80374  | AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10 | 4   | 11/15/2025           | 12/14/2029         |
| BUNDLE - TASER 10 CERTIFICATION WITH VR | 80396  | AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10 | 1   | 11/15/2025           | 12/14/2029         |

Shipping Locations

| Location Number | Street          | City   | State | Zip        | Country |
|-----------------|-----------------|--------|-------|------------|---------|
| 1               | 902 VICTORIA ST | LAREDO | TX    | 78040-4456 | USA     |
| 2               | 902 VICTORIA ST | LAREDO | TX    | 78040-4456 | USA     |

Payment Details

| Nov 2024     |        |                                         |     |              |        |              |
|--------------|--------|-----------------------------------------|-----|--------------|--------|--------------|
| Invoice Plan | Item   | Description                             | Qty | Subtotal     | Tax    | Total        |
| Year 1       | C00016 | BUNDLE - TASER 10 CERTIFICATION WITH VR | 18  | \$104,997.60 | \$0.00 | \$104,997.60 |
| Total        |        |                                         |     | \$104,997.60 | \$0.00 | \$104,997.60 |

| Dec 2024                 |        |                                                       |     |          |        |        |
|--------------------------|--------|-------------------------------------------------------|-----|----------|--------|--------|
| Invoice Plan             | Item   | Description                                           | Qty | Subtotal | Tax    | Total  |
| Invoice Upon Fulfillment | 101186 | AXON VR - PSO - VIRTUAL                               | 1   | \$0.00   | \$0.00 | \$0.00 |
| Invoice Upon Fulfillment | 85149  | AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE | 1   | \$0.00   | \$0.00 | \$0.00 |
| Total                    |        |                                                       |     | \$0.00   | \$0.00 | \$0.00 |

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract BuyBoard Proposal No. 698-23 (CEW only) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

7/11/2024

