

EXHIBIT A

Insight Public Sector
6820 South Harl Avenue
Tempe, AZ 85283

Sales Rep : Darak Weaver
Phone: (956) 465-8080
darak.weaver@insight.com

Design Associate: Pleshette Gales
Phone: 800-688-8695 Ext. 6829

pleshette.gales@insight.com



Sales Quote# and Date: 081924WC

Buyer: Webb County
Name: Gus Ornelas
Phone:
Email:

DIR-TSO-3763

Part Number	Description	List Price	Discount %	Unit Price	Quantity	Extended Price
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Wasabi

AC855094	CS-Wasabi-Wasabi Dell Reserved Capacity Hot Cloud Storage with Premium Maintenance - 1024TB - 5 Years			\$318,219.54	1	\$318,219.54
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Dell Backup Modernization

<u>210-BCJC</u>	<u>Controller DD6900 NFS CIFS</u>			\$240,513.55	1	\$240,513.55
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321-BHGD	DD6900 PSNT				1	
750-ABNX	DD6900 Factory Install kit				1	
877-4543	Dell Hardware Limited Warranty				1	
877-4562	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years				1	
877-4564	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended				1	
877-4567	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years				1	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit /www.dell.com/contactdell				1	
955-9041	Dell Hardware Limited Warranty Plus On Site Service				1	
619-ARQY	Extended Year				1	
492-BDET	DD OS Latest=IA				1	
149-BBHF	DD 10GSFP IO MODULE NDC INTEL				1	
866-5764	LICENSE BASE DD OE =IA				1	
852-9761	5 Years ProSupport Plus Operating Environment Sftwr Spt-Maint				1	
827-6899	5 Years ProSupport Plus DD Raw ES40 4TB Active 1TB Sftwr Spt-Contract				1	
827-6919	ProSupport Plus , DD Boost, 1TB, Software Support, Contract 5 Years				1	
827-6859	ProSupport Plus , DD Replication, 1TB, Software Support, Contract 5 Years				1	
151-BBKH	ProSupport Plus , DD Cloud Tier, Software Support, Contract 5 Years				1	
892-4939	DD Storage Migration =IA				1	
379-BDPD	ProDeploy Plus PowerProtect Data Domain 6XXX				1	
400-BHKT	ISG Product (info)				1	
406-BBPF	DD 1.92TB internal Cache SSD				2	
470-ADZE	DD 12G 4 port SAS HBA				2	
540-BFJW	DD 3M SAS HD FLEX				2	
407-BCHR	DD 10GSFP ENET 4PT INTEL TFRULESS				1	
149-BBHG	XCVR 10GbE SR SFP				4	
852-9626	ES40 4TB Active 1TB Raw=CB				180	
151-BBKF	5 Years ProSupport Plus DD Raw ES40 4TB Active 1TB Sftwr Spt-Maint				180	
827-6239	DD Boost 1TB=CB				180	
151-BBKK	ProSupport Plus , DD Boost, 1TB, Software Support/Maintenance 5 Years				180	
827-6259	DD Replication 1TB=CB				180	
151-BBKC	ProSupport Plus , DD Replication, 1TB, Software Support/Maintenance 5 Years				180	
827-6199	DD Cloud Tier 1TBu=CC				183	
	ProSupport Plus , DD Cloud Tier, Software Support/Maintenance 5 Years				183	

<u>210-BCBF</u>	<u>Rack DD 40U 610x1000 G3PDU 1P DOOR</u>			\$8,960.23	1	\$8,960.23
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876-8463	Dell Hardware Limited Warranty				1	
876-8482	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years				1	
876-8484	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended				1	
876-8487	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years				1	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit /www.dell.com/contactdell				1	

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955-9041	Dell Hardware Limited Warranty Plus On Site Service	1	
379-BDPD	Extended Year	1	
450-AKOS	ISG Product (info)	1	
	PWR CORD 24A SP 15FT L6 NA JPN BLK GRY	1	
<u>210-BGRW</u>	<u>ES40R SHELF 12G 15X4TB SAS FL FAC L9</u>	1	\$15,607.52
750-ADNZ	DD ES40 Factory Install Kit	1	
876-8103	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	1	
876-8105	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	1	
876-8108	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5 Years	1	
878-6822	Dell Hardware Limited Warranty	1	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	1	
955-9041	Dell Hardware Limited Warranty Plus On Site Service	1	
325-BDPS	Extended Year	1	
892-4945	EMI Shield for 3U Shelf	1	
	ProDeploy Plus FSXX ESXX	1	
<u>210-BGRW</u>	<u>ES40R SHELF 12G 15X4TB SAS FL FAC L9</u>	2	\$15,607.52
750-ADNZ	DD ES40 Factory Install Kit	2	
876-8103	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	2	
876-8105	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	2	
876-8108	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5 Years	2	
878-6822	Dell Hardware Limited Warranty	2	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	2	
955-9041	Dell Hardware Limited Warranty Plus On Site Service	2	
325-BDPS	Extended Year	2	
892-4945	EMI Shield for 3U Shelf	2	
	ProDeploy Plus FSXX ESXX	2	
<u>210-BGSE</u>	<u>ES40R SHELF 12G 15X4TB SAS Fac CT L9</u>	2	\$10,016.91
750-ADNZ	DD ES40 Factory Install Kit	2	
876-8103	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	2	
876-8105	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	2	
876-8108	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5 Years	2	
878-6822	Dell Hardware Limited Warranty	2	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	2	
955-9041	Dell Hardware Limited Warranty Plus On Site Service	2	
325-BDPS	Extended Year	2	
892-4945	EMI Shield for 3U Shelf	2	
	ProDeploy Plus FSXX ESXX	2	
831-1193	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 5 Years	2	
<u>210-AXLL</u>	<u>Dell EMC PowerProtect Data Manager Plus Subscription</u>	1	\$323,747.87
858-1667	60 Months ProSupport Plus Mission Critical PowerProtect Data Manager Plus per TB Sub Sftwr Spt-Contract	1	
528-CRZB	PowerProtect Storage Direct DD vD SU=IA	1	
528-CRZE	vRealize SU=IA	1	
528-CRZI	PowerProtect Cyber Recovery SU=IC	1	
892-5034	ProDeploy PowerProtect Data Manager Plus-Enterprise Deploy	1	
626-BBBG	Storage Software Info	1	
528-CLMX	PowerProtect Data Manager Plus 60Mo PP SU=CA	91	
858-1659	60 Months ProSupport Plus Mission Critical PowerProtect Data Manager Plus per TB Sub Sftwr Spt-Maint	91	
143-BBTR	Data Protection Advisor SU=CA	91	
528-CKZN	Data Protection Central SU=CA	91	
528-CKZO	PowerProtect Database Agent SU=CA	91	
528-CKZQ	PowerProtect Microsoft Agent SU=CA	91	
528-CKZR	PowerProtect Oracle RMAN Agent SU=CA	91	
528-CKZS	PowerProtect Storage Direct for PMAX SU=CA	91	
528-CKZT	PowerProtect Storage Direct for VMAX SU=CA	91	
528-CKZU	PowerProtect Storage Direct for XIO SU=CA	91	
528-CRYT	Granular Recovery for Microsoft SU=CA	91	
528-CRYU	vProtect SU=CA	91	
528-CRZH	Cloud Disaster Recovery SU=CC	91	

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528-CRY Y	RecoverPoint for VMs SU=IB	910		
141-BIBF	Cloud Snapshot Manager SaaS SU=IB	910		
528-CKZW	PowerProtect DD Virtual Edition SU=CA	91		
528-CKZX	Dell EMC Cloud Tier SU=CC	91		
848-9003	Remote Residency for Data Protection, 5 Days for 1 Week	4		
812-4034	Education Training Credits 10000 - Redeem at education.dell EMC.com Expires 1 YR from orderdate	1		
<u>210-BCJC</u>	<u>Controller DD6900 NFS CIFS</u>	\$170,734.84	1	\$170,734.84
321-BHGD	DD6900 PSNT	1		
750-ABNX	DD6900 Factory Install kit	1		
877-4543	Dell Hardware Limited Warranty	1		
877-4562	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	1		
877-4564	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	1		
877-4567	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	1		
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	1		
955-9041	Dell Hardware Limited Warranty Plus On Site Service	1		
619-ARQY	Extended Year	1		
492-BDET	DD OS Latest=IA	1		
149-BBHF	DD 10GSFP IO MODULE NDC INTEL	1		
866-5764	LICENSE BASE DD OE =IA	1		
852-9761	5 Years ProSupport Plus Operating Environment Sftwr Spt-Maint	1		
827-6899	5 Years ProSupport Plus DD Raw ES40 4TB Active 1TB Sftwr Spt-Contract	1		
827-6919	ProSupport Plus , DD Boost, 1TB, Software Support, Contract 5 Years	1		
151-BBK H	ProSupport Plus , DD Replication, 1TB, Software Support, Contract 5 Years	1		
892-4939	DD Storage Migration =IA	1		
379-BDPD	ProDeploy Plus PowerProtect Data Domain 6XXX	1		
400-BHKT	ISG Product (info)	1		
406-BBPF	DD 1.92TB internal Cache SSD	2		
470-ADZE	DD 12G 4 port SAS HBA	2		
540-BFJW	DD 3M SAS HD FLEX	1		
407-BCHR	DD 10GSFP ENET 4PT INTEL TFRULESS	1		
149-BBH G	XCVR 10GbE SR SFP	4		
852-9626	ES40 4TB Active 1TB Raw=CB	150		
151-BBKF	5 Years ProSupport Plus DD Raw ES40 4TB Active 1TB Sftwr Spt-Maint	150		
827-6239	DD Boost 1TB=CB	150		
151-BBKK	ProSupport Plus , DD Boost, 1TB, Software Support/Maintenance 5 Years	150		
827-6259	DD Replication 1TB=CB	150		
	ProSupport Plus , DD Replication, 1TB, Software Support/Maintenance 5 Years	150		
<u>210-BCBF</u>	<u>Rack DD 40U 610x1000 G3PDU 1P DOOR</u>	\$8,960.23	1	\$8,960.23
876-8463	Dell Hardware Limited Warranty	1		
876-8482	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	1		
876-8484	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	1		
876-8487	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	1		
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	1		
955-9041	Dell Hardware Limited Warranty Plus On Site Service	1		
379-BDPD	Extended Year	1		
450-AKOS	ISG Product (info)	1		
	PWR CORD 24A SP 15FT L6 NA JPN BLK GRY	1		
<u>210-BGRW</u>	<u>ES40R SHELF 12G 15X4TB SAS FL FAC L9</u>	\$15,607.52	1	\$15,607.52
750-ADNZ	DD ES40 Factory Install Kit	1		
876-8103	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	1		
876-8105	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	1		
876-8108	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5 Years	1		
878-6822	Dell Hardware Limited Warranty	1		
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	1		
955-9041	Dell Hardware Limited Warranty Plus On Site Service	1		
325-BDPS	Extended Year	1		
892-4945	EMI Shield for 3U Shelf	1		
	ProDeploy Plus FSXX ESXX	1		
<u>210-BGRW</u>	<u>ES40R SHELF 12G 15X4TB SAS FL FAC L9</u>	\$15,607.52	2	\$31,215.04

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750-ADNZ	DD ES40 Factory Install Kit		2	
876-8103	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years		2	
876-8105	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended		2	
876-8108	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5 Years		2	
878-6822	Dell Hardware Limited Warranty		2	
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit /www.dell.com/contactdell		2	
955-9041	Dell Hardware Limited Warranty Plus On Site Service		2	
325-BDPS	Extended Year		2	
892-4945	EMI Shield for 3U Shelf		2	
	ProDeploy Plus FSXX ESXX		2	
210-BCTN	Dell EMC PowerProtect Data Protection Suite Subscription	\$15,931.79	1	\$15,931.79
870-0986	5 Years ProSupport Plus Mission Critical Data Protection Suite TB Sftwr Spt-Contract		1	
143-BBTG	vRealize DPA CB DDvD Enablers SU=IA		1	
143-BBTH	CloudBoost SU=IA		1	
143-BBTI	DPA Federated Reporting SU=IA		1	
143-BBTJ	NetWorker Virtual Edition SU=IA		1	
143-BBTK	PowerProtect Cyber Recovery SU=IC		1	
143-BBTM	PowerProtect Storage Direct DD vD SU=IA		1	
143-BBTN	vCloud Director DP Extension SU=IA		1	
892-5028	ProDeploy Data Protection Suite-Enterprise Deploy		1	
626-BBBG	Storage Software Info		1	
143-BBUN	Data Protection Suite Tier 1 60Mo PP SU=CA		2	
870-1054	5 Years ProSupport Plus Mission Critical Data Protection Suite TB Tier 1 Sftwr Spt-Maint		2	
143-BBTQ	Avamar SU=CA		2	
143-BBTR	Data Protection Advisor SU=CA		2	
143-BBTS	EMC Granular Recovery Microsoft MID SU=CA		2	
143-BBTT	PowerProtect Storage Direct for PMAX SU=CA		2	
143-BBTU	PowerProtect Storage Direct for XIO SU=CA		2	
143-BBTV	vProtect SU=CA		2	
143-BBTW	PowerProtect Database Agent SU=CA		2	
143-BBTX	PowerProtect Microsoft Agent SU=CA		2	
143-BBTY	PowerProtect Oracle RMAN Agent SU=CA		2	
143-BBTZ	Cloud Disaster Recovery SU=CC		2	
143-BBUB	PowerProtect Storage Direct for VMAX SU=CA		2	
143-BBUC	NetWorker SU=CA		2	
143-BBUD	Data Protection Central SU=CA		2	
143-BBUE	Avamar VE SU=CA		2	
143-BBSX	RecoverPoint for VMs SU=IB		20	
141-BIMZ	PowerProtect Cloud Snapshot Manager SaaS SU=IB		20	
	PowerSwitch S5224	\$17,238.58	2	\$34,477.16
210-APHQ	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, IO to PSU air, 2x PSU		2	
343-BBLP	Dell EMC S52XX-ON Series User Guide		2	
634-BRWJ	OS10 Enterprise, S5224F-ON		2	
818-4983	Dell Hardware Limited Warranty 1 Year		2	
818-4996	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year		2	
818-4998	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended		2	
818-5018	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years		2	
975-3461	Dell Limited Hardware Warranty Extended Year(s)		2	
989-3439	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or call 1-800- 945-3355		2	
997-6306	Info 3rd Party Software Warranty provided by Vendor		2	
892-3112	ProDeploy Plus Networking S Series 5xxx Switch		2	
848-8539	5 Years ProSupport OS10 Enterprise Software Support-Maintenance		2	
407-BBDB	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach		2	
407-BBXX	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC		12	
407-BBDE	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-Pack		4	
407-BCZT	Dell Networking, Transceiver, SFP, 1000BASE-T		2	
470-ABOU	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 0.5 Meter		2	
470-ACMF	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter		16	
450-AAFH	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 QTY 2		2	
450-AAFH	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 QTY 2		2	
AD115333	CloudSoda			
	CloudSoda SEL Up to 500TB Includes 2 agents for Analytics or Data Mobility or Both Runs on Windows or Linux or Mac Suppo	\$276,427.63	1	\$276,427.63

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CloudSoda SEL Up to 500TB Includes 2 agents for Analytics or Data Mobility or Both Runs on Windows or Linux or Mac Support included 3YR Subscription

AD109960	WASABI SEL DELL RESERVED CAPACITY	\$78,093.61	\$78,093.61
	HOT CLOUD STORAGE 1TB 5 YEAR		

Sales Quote is valid for 30 days

TOTAL	\$1,589,745.39
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