



Sheriff
**WILLO PRODUCTS
COMPANY** SINCE 1945
Detention Locking Systems & Controls

11-21-2024

Revision 2 – Revisions in RED

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Reference: Webb County Sheriff's Office
Webb County Jail
1001 Washington Street
Laredo, TX 78040

All,

In accordance with your request for a quote, we offer the following proposal as *outlined in the Scope of Work*. The Scope of Work gives detailed information on materials and activities to *retrofit your sliding door devices and controls*. Please see the attached flyer which outlines the features and benefits of the E-1 device and hardwired controls.

Scope of Work:

We Propose to Demolish the Following:

1. **104** (each) The removal of the sliding door components within the transom. This includes the track, wheel bar unit, rack, cam bar, motor mount bracket, motor, motor hold down bracket, limit switch brackets, switches and wiring harness. **The 104 units reflects 8 cells per block X 13 blocks. The entrance doors remain.**
2. **05** (each) corridor devices
3. **13** (each) manual release columns internal components.
 - a. We will salvage the 10 series lock for reuse
 - b. We will salvage the wire and wiring from the sliding door device to the manual release cabinet

4. 01 (lot) Demolished materials will be removed from the work area and disposed of in an onsite dumpster, provided by others.

We Propose to Reuse the Following:

1. 104 (each) doors and frame
2. 01 (Lot) sliding door housing at cell run and the manual gang release to the point of the new sliding door device.
3. 13 (each) Manual release cabinet. This is the enclosure only.
4. 01 (Lot) It is assumed that there are seven control/indication wires at each sliding door device that terminate at the manual release cabinet. This wire and wiring will be reused.

We Propose to Furnish and Install the Following:

1. 5 (each) Corridor devices. These devices are identified as “B”, “C”, “O”, “P” and door mark 195.
 - a. Corridor device “B”, “C”, “O”, “P” will have the following materials.
 - i. 1 (each) Manual release column.
 1. Manual release column will be equipped with a new paracentric lock for mechanical release at the door.
 2. Manual release column will be equipped with a new *Electric Key switch*. The Key switch gives the ability for the officer to open and close the door electrically at the door.
 - ii. 1 (each) sliding door device. The new device includes a transom, the lid of the transom will be secured with security screws, track, wheel bar unit with (rack, cam bar, and locking dogs), motor mount bracket, motor, motor hold down bracket, limit switch brackets, switches, and wiring harness.
 - iii. 1 (each) Lock post
 - iv. 1 (each) Door guide
 - v. 1 (each) Door receiver
 - vi. 1 (each) Door hanger
 - b. Corridor Device 195 will be equipped with the following materials.
 - i. 1 (each) Mechanical release located within the newly placed transom. The release will be via a 10 series lock located in the bottom of the housing.
 - ii. 1 (each) sliding door device. The new device includes a transom, the lid of the transom will be secured with security screws, track, wheel bar unit with (rack, cam bar, and locking dogs), motor mount bracket, motor, motor hold down bracket, limit switch brackets, switches, and wiring harness.
 - iii. 1 (each) Lock post
 - iv. 1 (each) Door guide
 - v. 1 (each) Door receiver
 - vi. 1 (each) Door hanger
 - c. Corridor devices locks and key switch will have **10 total Paracentric** keys for operation.

2. Housing Unit “M” is identical to the rest of the cell blocks at Webb County. This design is typical at (6) locations on the 2nd floor, (6) locations on the 3rd floor, **and (1) additional block**. Total block replacement is **13**. The **13** blocks, constitutes (**104**) sliding door devices, and **13** manual release cabinet retrofits.
 - a. **The current design for the “M” block, which is typical for the other blocks is as follows:**
 - i. 1 (each) Retrofit new manual gang release system into the existing cabinet. The Electrical controls will be a one-to-one replacement. The new control panel will consist of the following:
 1. 10 (each) Three position switch for sliding door devices.
 2. 02 (each) Indication lights will be located above each switch
 3. 01 (each) Lamp test push button.
 4. 01 (each) Group release for eight sliders with the cell block
 5. 02 (each) switch located at the bottom of the faceplate, see attached picture.
 6. 01 (Each) New face plate with cells labeled 1-8, vestibule, entrance, and lamp test, see picture
 7. *The mechanical gang release will be a one-to-one replacement. We will utilize a crank system.*
 - ii. 08 (each) Cell door sliding door devices
 1. 1 (each) sliding door device which includes a new track, wheel bar unit with (rack, cam bar, and locking dogs), motor mount bracket, motor, motor hold down bracket, limit switch brackets, switches, and wiring harness.
 2. 1 (each) Door hanger
 3. 1 (Lot) Doors will be connected to a gang release system

To Further Clarify our Scope of work the Following are Included:

1. Two hours of operator and maintenance training.
2. One-year warranty, service, and maintenance agreements are available after warranty.
3. Field measurement and discovery trip by our engineering department
4. Shipping
5. Offsite Project management
6. Offsite Project engineering
7. Forklift to offload materials
8. 1.25% bond is included with price.

The Following are Assumptions to this proposal:

1. The quote assumes our workforce can utilize the elevator to transport materials.
2. The quote assumes at least (2) 120-volt independent circuits with a 30-amp breaker will be available at each work location to operate welders, plasma cutter and equipment.
3. The quote assumes that tools and materials will be secured at the work location. Outer sliders are to be always secured when work is being performed in the cell block.
4. The quote assumes that each block will be vacated while we are in that block. After the block is signed off on our work force will be able to start the next block the following day.

5. The quote assumes that 120-volt independent circuit is located at the manual gang release cabinet to energize the sliding door device(s).

The Following are Excluded from our proposal:

1. New Transom. The transom is the encasement that surrounds the locking device and gang release.
2. Entrance sliders to block
3. Wire and wiring from the sliding door device to the electrical control box will be reused. Please confirm we have 7 conductors at each door or we will have to add wire and wiring this would be a change order.
4. Dumpster, facility shall locate a dumpster in close approximate to work site. Old sliding door devices will be removed and placed into dumpster; this can be added to our scope per your request.
5. Container, Facility shall provide a lockable area for materials to be located for our installation efforts. This can be added to our scope per your request.
6. Checking in and out tools daily. If this is a requirement, we will need to adjust pricing for down time.
7. Lead paint remediation
8. Smoke remediation
9. New doors, frame, or bar grating partitions.
10. New circuits or 120V power to controls.
11. Security caulk.
12. Finish paint or painting
13. Cost of local licenses or permits. These can be obtained at an additional cost.
14. Retainage.
15. Liquidated Damages
16. Sales Tax

Pricing:

To provide the Scope of Work as outlined we quote **\$1,298,668.00, no tax included**

Proposal Terms and Conditions:

We quote net 30 days, no retainage allowed. A current tax-exempt certificate must be furnished to our Accounting Department if the project is to be tax-exempt. Our price is good for 30 days from the date of this letter.

Conceal/unknown conditions

If concealed or unknown conditions that affect the whole or in part the performance of the scope of work are encountered, then Willo Products Company shall stop work and provide written notice thereof to the owner before conditions are further disturbed. Pricing may change upon completion of our engineering site visit.

Warranty:

Willo Products Company, LLC warrants that the supplied goods are free from defects in materials and workmanship under normal and proper use for one (1) year from the date goods are sold to the Owner. This does not cover problems directly related to faulty installation by others. During this period, we shall, without cost to the Owner, provide replacement components for defective material directly related to the manufacturing of this equipment. The customer is responsible for the installation of any components replaced under warranty.

Exceptions: This guarantee does not apply to damage to our equipment caused by misuse, abuse, neglect, improper operation, riots, water or fire damage, or Acts of Providence, or field adjustments to the locking devices. In addition, any modifications to our equipment by anyone other than Willo Products authorized personnel renders this guarantee null and void. Preventive maintenance must be performed in strict accordance with the operation and maintenance manual to maintain this warranty.

Thank you for considering our proposal and please reach out with any questions or concerns.

Sincerely,

Ryan Childers

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