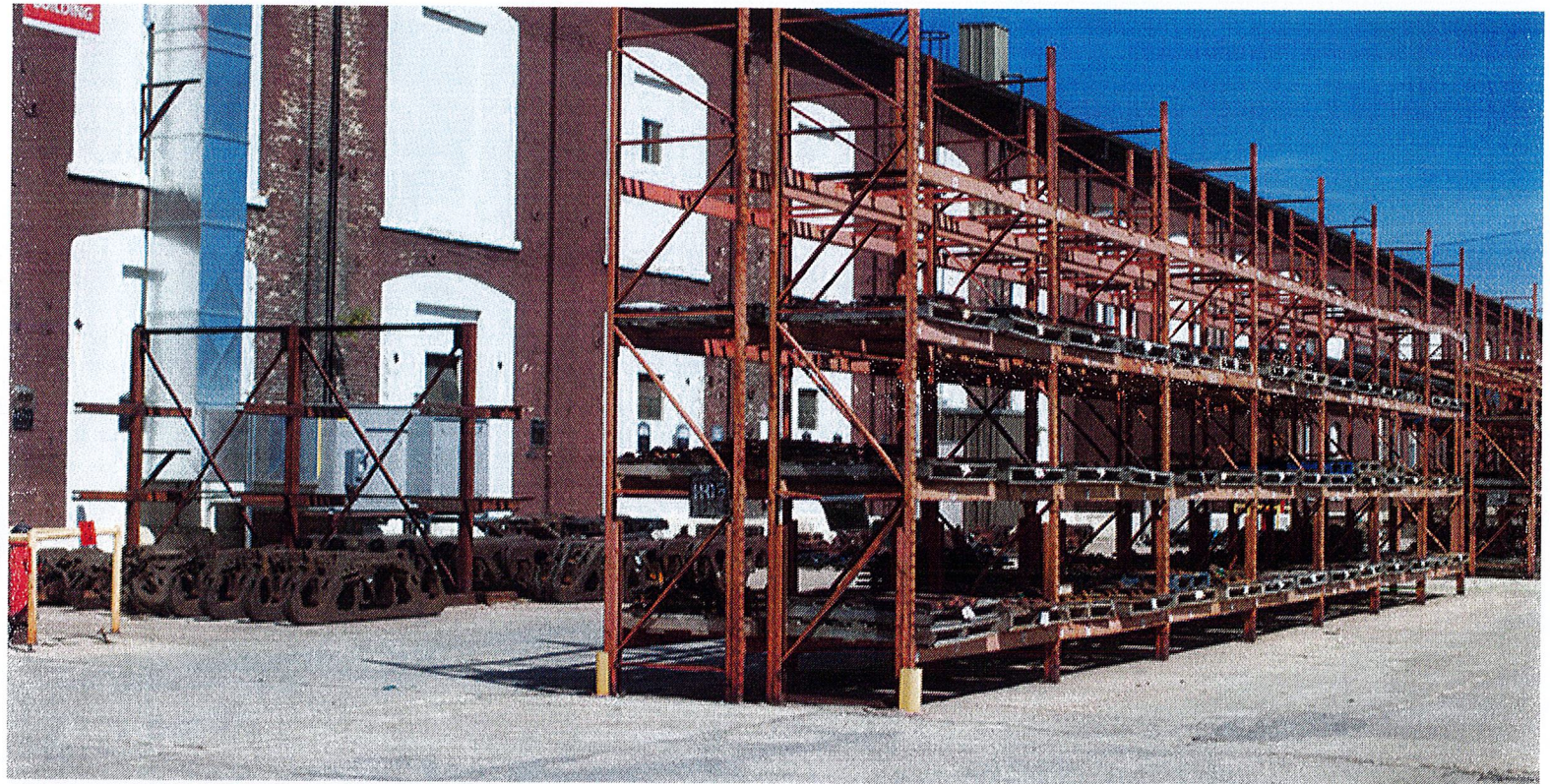




WEBB COUNTY TEXAS

03/10/2025

03/10/2025

WEBB COUNTY TEXAS
4601 MAHER AVE
LAREDO, TX 78041

Dear Adrian Castillo,

Motorola Solutions is pleased to present WEBB COUNTY TEXAS with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide WEBB COUNTY TEXAS with the best products and services available in the communications industry. Please direct any questions to Frank Puente at frank@rزلaredo.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Frank Puente

Motorola Solutions Manufacturer's Representative

Billing Address:
WEBB COUNTY TEXAS
4601 MAHER AVE
LAREDO, TX 78041
US

Quote Date:03/10/2025
Expiration Date:05/09/2025
Quote Created By:
Frank Puente
frank@rزلaredo.com

End Customer:
WEBB COUNTY TEXAS
Adrian Castillo
acastillo@webbcountytexas.gov
956-949-0801

Contract: 17724 - HGAC (TX)-RA05-21
AGREEMENT: STATE OF TEXAS

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
2	PMMN4142A	XVP730 REMOTE SPEAKER MICROPHONE NO CHANNEL KNOB, FOR APX N RADIOS	5		\$486.00	\$388.80	\$1,944.00
3	PMLN8120A	RX ONLY XL CLEAR TUBE EARPIECE, 3.5MM JACK	5		\$75.60	\$56.70	\$283.50
4	PMLN8120A	RX ONLY XL CLEAR TUBE EARPIECE, 3.5MM JACK	10		\$75.60	\$56.70	\$567.00
5	PMLN7948A	APX NEXT HYBRID LEATHER HOLSTER, STANDARD BATTERY	5		\$91.80	\$68.85	\$344.25
	APX™ NEXT	APX NEXT MULTI					
6	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	5		\$8,241.00	\$6,015.93	\$30,079.65
6a	Q387CB	ADD: MULTICAST VOTING SCAN	5		Included	Included	Included
6b	BD00001AA	ADD: CORE BUNDLE	5		\$3,106.00	\$2,267.38	\$11,336.90
6c	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	5		Included	Included	Included
6d	QA09001AM	ADD: WIFI CAPABILITY	5		Included	Included	Included



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
6e	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	5		Included	Included	Included
6f	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	5		Included	Included	Included
6g	QA08853AA	ADD: CPS ENABLEMENT	5		\$0.00	\$0.00	\$0.00
6h	QA09028AA	ADD: VIQI VC RADIO OPERATION	5		Included	Included	Included
6i	H38DA	ADD: SMARTZONE OPERATION	5		Included	Included	Included
6j	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	5		Included	Included	Included
6k	QA03399AK	ADD: ENHANCED DATA	5		Included	Included	Included
6l	BD00010AB	ADD: SECURITY BUNDLE	5		\$1,147.00	\$837.31	\$4,186.55
6m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	5		Included	Included	Included
6n	H499KC	ENH: SUBMERSIBLE (DELTA T)	5		Included	Included	Included
6o	QA00580BA	ADD: TDMA OPERATION	5		Included	Included	Included
6p	H301DH	DEL: DELETE BELT CLIP/ BASIC CARRY	5		\$0.00	\$0.00	\$0.00
6q	H842BR	ADD: SINGLE UNIT PACKING	5		\$0.00	\$0.00	\$0.00
6r	QA09113AA	ADD: BASELINE RELEASE SW	5		\$0.00	\$0.00	\$0.00
6s	QA07680AA	ADD: MULTI SYSTEM OTAR	5		Included	Included	Included
6t	Q361CD	ADD: P25 9600 BAUD TRUNKING	5		Included	Included	Included
7	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T	10		\$248.05	\$186.04	\$1,860.40
8	LSV01S03446A	APX NEXT DMS ESSENTIAL	5	5 YEARS	\$384.60	\$384.60	\$1,923.00
9	SSV01S02186A	SMARTCONNECT BYOS/ WIFI	5	5 YEARS	\$480.00	\$480.00	\$2,400.00
10	Incentive	Expiration Date: 03/31/2025	1		-\$4,925.25	-\$4,925.25	-\$4,925.25

Grand Total

\$50,000.00(USD)


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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Optional Items:

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	5		\$169.56	\$127.17	\$635.85
Optional Items Total							\$635.85

Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.

NOTICE: Motorola has certified the APX NEXT XN radio with the carry solutions for NFPA and FCC compliance purposes and are the only carry solutions approved by Motorola for use with the APX NEXT XN radio. Use of non-approved accessories may void the radio's warranty and may affect continued compliance with NFPA standards and FCC regulations. By selecting "No Carry Solution," the customer acknowledges receipt of this Notice.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.



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Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**