

Account name: 10470358

WEBB COUNTY TX  
1110 WASHINGTON ST STE 103  
LAREDO TX 78040-4466

**SHIP-TO**

WEBB COUNTY  
RAFAEL PENA  
1110 WASHINGTON ST STE 304  
LAREDO TX 78040-4471

**Quotation**

Quotation Number : 0228535926  
Document Date : 11-JUN-2025  
PO Number : JP2-1 PHONESES  
PO Release :  
Sales Rep : Darak Weaver  
Email : DARAK.WEAVER@INSIGHT.COM  
Phone : +19564658080  
Sales Rep 2 : Pleshette Gales  
Email : PLESHETTE.GALES@INSIGHT.COM  
Phone : +16309246829

**We deliver according to the following terms:**

Payment Terms : Net 30 days  
Ship Via : Insight Assigned Carrier/Ground  
Terms of Delivery : FOB DESTINATION  
Currency : USD

| Material         | Material Description                                                                                                                                                                                                               | Quantity | Unit Price | Extended Price |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------|----------------|
| CP-8851-K9=      | Cisco IP Phone 8851 - VoIP phone<br>Core-Compute<br>Lead time (days): 21<br>CISCO AGENT - STATE OF TEXAS DIR CISCO PRODUCTS AND<br>RELATED SERVICES(# DIR-CPO-5347)<br>MSRP: 713.55<br>Discount: 50.001%                           | 8        | 356.77     | 2,854.16       |
| CON-SNT-P8RK95R1 | Cisco Smart Net Total Care - extended service<br>agreement<br>Smartnet<br>CISCO AGENT - STATE OF TEXAS DIR CISCO PRODUCTS AND<br>RELATED SERVICES(# DIR-CPO-5347)<br>MSRP: 36.00<br>Discount: 20.000%<br>Duration (months) : 12.00 | 8        | 28.80      | 230.40         |

|                   |                 |
|-------------------|-----------------|
| Product Subtotal  | 2,854.16        |
| Services Subtotal | 230.40          |
| TAX               | 0.00            |
| <b>Total</b>      | <b>3,084.56</b> |

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Darak Weaver  
+19564658080  
DARAK.WEAVER@INSIGHT.COM  
Fax 9566875428

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Pleshette Gales  
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Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern.

**SOFTWARE AND CLOUD SERVICES PURCHASES:** If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

**HARDWARE PURCHASES:** Tariffs imposed by the United States government on technology-related products may lead to cost increases for manufacturers and suppliers, who then pass these increases on to partners like Insight. Additionally, supply constraints, production delays, component shortages, and logistical pressures have contributed to cost increases and product shipment delays from manufacturers and suppliers. Insight is actively engaged with its contracting officials, suppliers, and partners to address these challenges. While we strive to honor initial price proposals and quotes, the fluid nature of the impact on manufacturer and supplier costs and product availability due to tariffs and supply disruptions could require a requote, subject to the contract terms if the purchase is being made under an Insight Public Sector, Inc. contract vehicle, before finalizing any subsequent or impacted proposals, quotes, and orders. Insight will not finalize any transaction involving a requote without the client's written consent.

Insight's online Terms of Sale can be found at the "terms-and-policies" link below.  
<https://www.insight.com/terms-and-policies>

**Commissioners Court Meeting****Meeting Date:** 04/28/2025

Requesting Permission to use Technology Funds to Replace Aged Technology

**Submitted for:** Mary Serna**Submitted By:** Mary Serna**Department:** Justice Of The Peace Pct 2 PI 1

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**Subject:**

Discussion and possible action to authorize the purchase of (2) Cisco IP Phone 8851 – VOIP phone with Cisco Smart Net Total Care-extended service agreement; (1) LEXMARK MX331ADN B&W LASER MULTIFUNCTION PTRINTER/REG; (1) LEXMARK MS331 DN B&W LASER PRINTER/REG; and (2) LEXMARK TONER CARTRIDGE YIELD 3,000/REG in the subtotal amount not to exceed \$2,000 and to further authorize the funding source from the Technology fund under Article 102.0173 of the Texas Code of Criminal Procedure [Requested by Judge Roberto “Bobby” Quintana, Justice of the Peace Pct. 2, PI. 1 Webb County; Account #2009-2160-001-460105(Minor tools & Apparatus)]

**Issue:** We currently have 18 Cisco IP Phones with over 10 years of use, which are starting to die out. We plan to replace them strategically to avoid depleting the technology fund allowance. Secondly, we need to replace the courtroom multifunction black and white copier/printer, which is experiencing issues. Lastly, our black and white printer backup in the traffic department has stopped working. The last listed printer is used when the main copier is out of commission.

**Solution:** With the approval of the Commissioner’s Court, we would be able to proceed with these purchases.

**Result:** Our priority is to provide high-quality customer service, and these technological tools enable us to deliver excellent service.

**Background:**

n/a

**Previous Court Action:**

n/a

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**Fiscal Impact****Budget Account Number:** N/A**Funding Source:** N/A**Balance:** N/A**Financial Impact:**

Will be using the technology fund account.

## Attachments

Quotes4Both

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