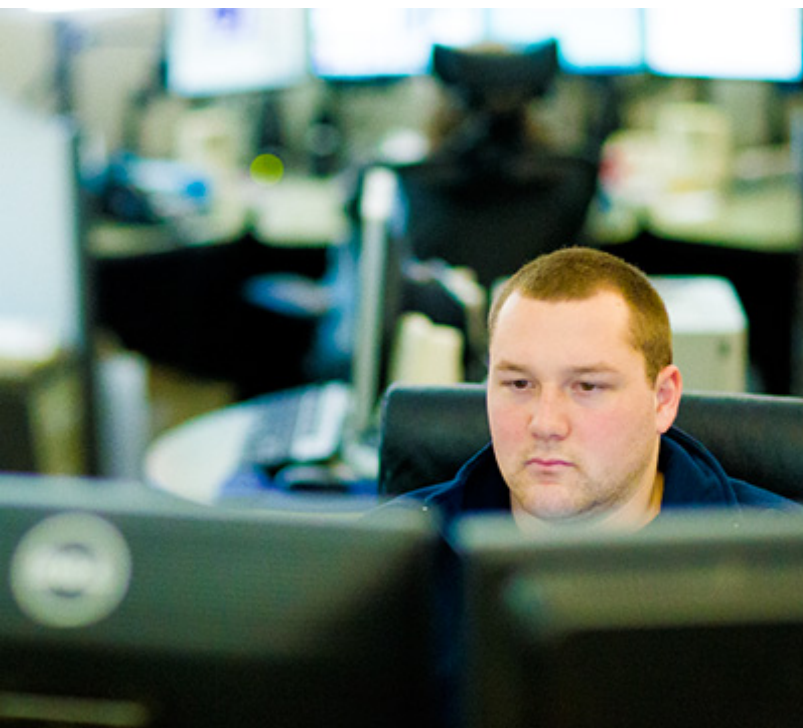




WEBB COUNTY TEXAS

Webb County Fire Dept APX NEXT (4) Quote

03/11/2026

03/11/2026

WEBB COUNTY TEXAS
4601 MAHER AVE
LAREDO, TX 78041

RE: Motorola Quote for Webb County Fire Dept APX NEXT (4) Quote

Dear Fire Chief Ramiro Elizondo JR.,

Motorola Solutions is pleased to present WEBB COUNTY TEXAS with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide WEBB COUNTY TEXAS with the best products and services available in the communications industry. Please direct any questions to Jacob Hill at jhill@rzlaredo.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Jacob Hill

Motorola Solutions Manufacturer's Representative

Billing Address:
WEBB COUNTY TEXAS
4601 MAHER AVE
LAREDO, TX 78041
US

Quote Date:03/11/2026
Expiration Date:05/10/2026
Quote Created By:
Jacob Hill
jhill@rzlaredo.com

End Customer:
WEBB COUNTY TEXAS
Fire Chief Ramiro Elizondo JR.
ramelizondo@webbcountytexas.gov

Contract: 17724 - HGAC (TX)-RA05-21
AGREEMENT: STATE OF TEXAS

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XE SINGLE BAND					
1	H45TGT9PW8AN	PORTABLE RADIO APX NEXT SINGLE BAND MODEL 4.5	4		\$7,106.00	\$5,187.38	\$20,749.52
1a	Q387CB	ADD: MULTICAST VOTING SCAN	4		Included	Included	Included
1b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	4		\$824.00	\$601.52	\$2,406.08
1c	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	4		\$0.00	\$0.00	\$0.00
1d	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL*	4		\$0.00	\$0.00	\$0.00
1e	BD00001AA	ADD: CORE BUNDLE	4		\$3,323.00	\$2,425.79	\$9,703.16
1f	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	4		Included	Included	Included
1g	QA09001AM	ADD: WIFI CAPABILITY	4		Included	Included	Included
1h	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	4		Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1i	H797DW	SOFTWARE LICENSE ENH: DVP-XL ENCRYPTION AND ADP	4		Included	Included	Included
1j	QA00570AW	ADD: VHF BAND+	4		\$856.00	\$624.88	\$2,499.52
1k	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	4		\$30.00	\$21.90	\$87.60
1l	QA09028AA	ADD: VIQI VC RADIO OPERATION	4		Included	Included	Included
1m	H38DA	ADD: SMARTZONE OPERATION	4		Included	Included	Included
1n	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	4		Included	Included	Included
1o	QA03399AK	ADD: ENHANCED DATA	4		Included	Included	Included
1p	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	4		Included	Included	Included
1q	BD00010AB	ADD: SECURITY BUNDLE	4		\$1,227.00	\$895.71	\$3,582.84
1r	H499KC	ENH: SUBMERSIBLE (DELTA T)	4		Included	Included	Included
1s	QA00580BA	ADD: TDMA OPERATION	4		Included	Included	Included
1t	QA09113AA	ADD: BASELINE RELEASE SW	4		\$0.00	\$0.00	\$0.00
1u	QA07680AA	ADD: MULTI SYSTEM OTAR	4		Included	Included	Included
1v	QA00569AP	ADD: 7/800MHZ BAND	4		\$0.00	\$0.00	\$0.00
1w	Q361CD	ADD: P25 9600 BAUD TRUNKING	4		Included	Included	Included
2	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	\$0.00	\$0.00
3	NNTN9217A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION UL2054 DIV2 IP68 4400T	4		\$284.35	\$213.26	\$853.04
4	SSV01S01407A	SMARTPROGRAMMING	4	5 YEARS	Included	Included	Included
5	LSV01S03447A	APX NEXT DMS ESSENTIAL W ACC DMG	4	7 YEARS	\$947.27	\$947.27	\$3,789.08
6	SSV01S01406A	SMARTCONNECT	4	5 YEARS	Included	Included	Included
7	SSV01S01476A	SMARTLOCATE	4	5 YEARS	Included	Included	Included
8	SSV01S01906A	SMARTMESSAGING	4	5 YEARS	Included	Included	Included
9	LSV01S03082A	RADIOCENTRAL PROGRAMMING	4	7 YEARS	\$224.28	\$224.28	\$897.12
10	SSV01S01907A	SMARTMAPPING	4	5 YEARS	Included	Included	Included



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
11	SSV01S06182A	RESPONDER CONNECTIVITY BASE	4	5 YEARS	\$1,875.00	\$1,875.00	\$7,500.00
12	PMMN4152B	XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITHOUT KNOB, UL	4		\$756.00	\$604.80	\$2,419.20
13	PMPN4604A	CHARGER, DESKTOP SINGLE UNIT IMPRES 2 FAST, US/NA	4		\$221.64	\$166.23	\$664.92
14	AY000223A01	CARRY ACCESSORY-STRAP,WITH BUTTON BACK HOLDER	4		\$58.00	\$43.50	\$174.00
15	PMLN8208A	CARRY ACCESSORY-HOLSTER,APX NEXT XE CLASSIC HOLSTER	4		\$40.45	\$30.34	\$121.36
16	PMPN4639B	CHARGER, VEHICLE IMPRES 2 12VDC HARDWIRE NA/AU/NZ	3		\$641.00	\$480.75	\$1,442.25

Grand Total **\$56,889.69(USD)**

Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Line #	Item Number	Parametric Data
1	H45TGT9PW8AN	SYSTEMID = 0BC7
1c	QA09017AA	Incomplete
1d	QA09030AB	Incomplete
2	PSV01S02944A	TEMAILAR = astahl@webbcountytx.gov,CUSTNAME = „SYSTEMID = 0BC7



Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**