



Date: 5/28/2026

RE: Sourcewell Contract # 121024-JHN

General Service Proposal – Metro Markets

Purchasing Authority Contact

Name: Captain Carlos Camarillo

Phone #: 956-693-9111

Email Address: ccamarillo@webbcountytexas.gov

Street Address: 1110 Victoria St Laredo, TX 78040

Service Location

Name: Webb County Justice Center

Street Address: 1110 Victoria St

City, State, Zip: Laredo, TX 78040

Inspection SR#: Enter SR #

Dear Customer:

The attached proposal is furnished under Johnson Controls Fire Protection Sourcewell Contract # 121024-JHN and it identifies parts/materials and/or labor services to be performed as recommended by Johnson Controls Fire Protection.

To approve this proposal, please sign, scan and email your approval to lavion.perez@jci.com. Upon your approval, our local office will contact you within 10 business days to schedule the service.

If you have any questions, I can be reached at 210-487-0620.

We appreciate your business and look forward to working with you.

Respectfully,

Local Branch # 492 - San Antonio

Address: 3660 Thousand Oaks Dr., Suite 216

San Antonio, TX 78247

Telephone: 210-402-6311

Johnson Controls Rep: Lavion Perez/Charles Lee



FROM	TO
Company Name: Johnson Controls Fire Protection	Company Name: Webb County Justice Center
Contact: Lavion Perez/ Charles Lee	Contact: Captain Carlos Camarillo
Phone#: 210-487-0620	Phone #: 956-693-9111
Email Address: lavion.perez@jci.com	Email Address: ccamarillo@webbcountytexas.gov

Sourcewell Contract # 121024-JHN General Service Proposal – Metro Markets – Time & Material Only

SCOPE OF WORK:

Johnson Controls Fire Protection will provide and install a new power supply and add a total of three Double doors with access control from the parking garage into the Webb County Justice Center building.

The quoted Access Control price includes:

- Replacement existing server with new server and add new workstation to system
- Access Control Equipment- Access control Panel, Power supply, in/out card readers for each door (6), contact points and required cables.
- Door Delayed egress hardware and installation for 3 Double doors
- System Programming and System testing
- Permitting
- Johnson Controls one-year equipment warranty

The following items are excluded:

- 1: 120VAC work
- 2: Applicable Taxes
- 3: Cutting, patching, painting, or re-surfacing of walls
- 4: After-hours or weekend or holiday work

48 hours CAD/Design 80 hours Technician

TIME & MATERIALS:	\$32,384.00
Estimated labor hours 128 @ rate of \$253 per hour <i>(Labor to be performed during normal business hours only, unless otherwise specified)</i>	
Estimated Parts/Materials: (Material List Attached if over \$100.00) <i>Internal Parts/Material Pricing – Reference Service Parts Pricing File</i> <i>Outside Parts/Labor Purchase – 35% Markup over our Cost</i>	\$20,528.33
Subcontractor (If required)	\$50,100.95
Permits / Fees	\$472.50
Additional testing (i.e.: Certification test by AHJ)	Click here to enter text.
Total estimated price for labor & materials for above scope <i>(Billing will depict actual labor, materials used, and tax)</i>	\$103,485.78
Summary reason for repair:	

Customer is wanting to add a total of three doors for access control from the parking garage into the Webb County Justice Center

PLEASE NOTE: The information provided to you is privileged and confidential and is submitted as contractor bid or proposal information. Accordingly, disclosure of this information to any non-Government source is prohibited. This information cannot be used to solicit other quotes, estimates, proposals or offers from other sources. Quotation valid for 30 days from date of quote.

By means of my signature I certify that I have authorization to order this work via the specified Sourcewell contract and authorize the completion of the above-mentioned work to be performed by Johnson Controls Fire Protection. I am fully authorized to approve this quote and to approve payment.

APPROVED BY

Signature / Date

Print Name

PO#

(NOTE: Sourcewell Contract # must be on PO. If PO# is the same as existing PO# on file, we will need a Modification showing the addition of these charges.)

By means of my signature I hereby decline to have the above-mentioned work performed by Johnson Controls Fire Protection. I am fully authorized to make this decision on behalf of the above-mentioned ordering activity.

DECLINED BY

Signature / Date

Print Name

U.S. Sourcewell Contract #121024-JHN Preferred Hourly Service Labor Rates Effective 5.2025

SPRINKLER	
Sprinkler service rate (Metro Area*)	\$233 (Two Hour Minimum)
SUPPRESSION AND EXTINGUISHER	
Fire Extinguisher/Emergency Light/Kitchen Hood service rate (Metro Area*)	\$173 (Two Hour Minimum)
Special Hazard/Engineered Suppression Systems (Metro Area*)	\$245 (Two Hour Minimum)
ALARM AND DETECTION	
Electronic Fire Alarm/Security/Access Control/CCTV systems service rate (Metro Area*)	\$253 (Two Hour Minimum)

*** Metro Markets ***

102 - Hudson Valley, NY	262 - West Palm Beach, FL	417 - San Francisco, CA	494 - Austin, TX
108 - Boston, MA	263 - Miami, FL	419 - Denver, CO	499 - Honolulu, HI
114 - Nashua, NH	292 - Tampa, FL	434 - Los Angeles, CA	514 - Cincinnati, OH
119 - Long Island, NY	311 - Chicago, IL	437 - Ventura, CA	515 - Cleveland, OH
129 - Hartford, CT	321 - Detroit, MI	445 - Phoenix, AZ	518 - North Jersey, NJ
143 - New York City, NY	336 - Milwaukee, WI	448 - Portland, OR	544 - Philadelphia, PA
149 - Providence, RI	337 - Minneapolis, MN	455 - Sacramento, CA	546 - Pittsburgh, PA
161 - Springfield, MA	354 - St. Louis, MO	458 - Seattle, WA	564 - DC Metro, VA
168 - Worcester, MA	404 - Lubbock, TX	467 - Albuquerque, NM	565 - Baltimore, MD
202 - Atlanta, GA	405 - Fort Worth, TX	479 - Spokane, WA	
252 - Richmond, VA	407 - Dallas, TX	480 - San Diego, CA	
260 - Charlotte, NC	412 - Santa Rosa, CA	492 - San Antonio, TX	

Note: Metro Market rates apply to all locations within the designated district.

All Labor Subject to the Following:

* Overtime Multiplier - 1.5

* Doubletime Multiplier - 2.0

Time Classification	Start Time	End Time	Hourly Rate
Standard Time M_F	8:00 AM	5:00 PM	N/A
Standard Time M-Th	5:01PM	7:59AM	1.5X
Friday After Hours	5:01PM	12:00 AM (Midnight)	1.5X
Saturday	12:01 AM	12:00 AM (Midnight)	1.5X
Sundays and Holidays	12:01 AM	12:00 AM (Midnight)	2.0X

* Minimum Charge for an Emergency and a Priority Call is 3 Hours

* Maximum Travel Charge is 4 Hours

* Prices are subject to change

Sourcewell Contract # 121024-JHN
MATERIAL LIST for Time and Material only
Internal Parts/Material Pricing – Reference
Service Parts Pricing File
Outside Parts/Labor – 35% Markup over our Cost

DESCRIPTION	QTY	PRICE	TOTAL
DELL-TWRSVR1-B Dell XE5 Optiplex Small PC Server	1	\$2,702.70	\$2,702.70
DELL-CL1-B Dell XE5 Optiplex Small PC Client	1	\$2,272.73	\$2,272.73
DELLMON22 DELL 22" WIDESCREEN MON	2	\$642.90	\$1,285.80
CC9000-SL CCURE 9000 S/W ONLY MODEL L	1	\$1,394.40	\$1,394.40
GSTAR-GCM ISTAR G2 ULTRA GCM,BD ONLY	1	\$3,944.03	\$3,944.03
GSTAR-ACM ISTAR G2 ULTRA ACM,BD ONLY	1	\$2,139.75	\$2,139.75
PSX-WISU08-E4S PSX WIRED SYS,ULTRA08,E4	1	\$1,389.15	\$1,389.15
SCR-SIG-40NKS HID SIGNO WALL,HF,PT,BLE	6	\$359.38	\$2,156.28
2081-92865 7AH Battery	4	\$32.71	\$130.84
WG-21961002 Genesis 21961002 22/6 Stranded Shielded + 22/4 Stranded + 22/2 Stranded + 18/4 Stranded Composite	1	\$1,012.49	\$1,012.49

Access Control Cable, Riser, CMR, FT4, 1000' (304.8 m) Reel, Yellow			
7939WG-BR Resideo 7939WG-BR MPS20 Surface Mount Magnetic Contact with Terminals, 1-1/4" Gap, SPST, Brown	6	\$10.13	\$60.75
CC9000-SS32SA CC9000 SiteServer 32 Reader SSA	1	\$1,392.51	\$1,392.51
CC9000RIF-SS32 Reinstatement Fee for Lapsed coverage: SiteServer 32 Reader	1	\$385.01	\$385.01
WG-22165509 Genesis 22165509 18/6 Stranded Shielded Cable, Riser, CMR, FT4, 500' (152.4 m) Pull Box, Gray	1	\$261.89	\$261.89
TOTAL MATERIAL COST (PRE-TAX)			\$20,528.33