

STATE OF TEXAS §

COUNTY OF WEBB §

**AUDIO VIDEO INSTALLATION SERVICES CONTRACT FOR THE
COUNTY'S EMERGENCY OPERATIONS CENTER**

THIS CONTRACT is made and entered into by and between **Webb County, Texas** (hereinafter "The County" or "Client"), a political subdivision of the State of Texas, acting through its governing body, the Webb County Commissioners Court, 1000 Houston Street, Laredo, Texas 78040, and **Data Projections, Inc.**, a Texas For-Profit Corporation, 3700 W. Sam Houston Parkway, Street, Suite 525, Houston, Texas 77042 (hereinafter "Service Provider" or "DPI"). The County agrees to engage DPI as an independent contractor, to provide audio video installation services for the County's Emergency Operations Center pursuant to the following terms, conditions, and restrictions.

WHEREAS, The County, pursuant to Texas Local Government Code section 271.101 and 271.102, may participate in a cooperative purchasing program, herein TIPS-USA in order to satisfy the county's competitive bidding laws for the purchase of good and services; and

WHEREAS, DPI is an authorized cooperative vendor who can provide audio video installation goods and services sought by The County for its Emergency Operations Center; and

WHEREAS, The County, through its commissioners' court, approved DPI, to undertake a turn key installation of an audio-visual system for the Webb County Emergency Operations Center, which includes requested hardware, software, and licenses along with support.

NOW THEREFORE, The County and DPI agree as follow:

1. Purpose. The purpose of this Contract is to define the Terms and Conditions by which DPI will provide Audio Video Equipment and Installation Services to Webb County and for its Emergency Operations Center as more specifically as set out in **Exhibit "A"**, which is incorporated into this Contract for all intents and purposes (the "Terms and Conditions"). Where any conflict exists between the terms as set forth in this Contract the Terms and Conditions, the terms of this Contract shall prevail.
2. Term. The Contract shall commence upon on the execution of this Contract. DPI will substantially complete all Work set out in DPI's "Scope of Work" (**Exhibit "B"**) within sixty (60) days from Issuance of a "Notice to Proceed" from The County. The Service and Maintenance Support for the audio-visual services provided under this Contract shall begin upon completion of the audio-visual system installation which must be made operational and end one (1) year from that operational date or date of this Contract's termination, whichever occurs sooner.

FILED May 22nd 20 25 @ 11:00 am
MARGIE RAMIREZ IBARRA
COUNTY CLERK, WEBB COUNTY, TEXAS
BY [Signature] DEPUTY

3. Authority. The County ("Client") shall administer this Contract through its County Engineer Department, Mr. Guillermo B. Cuellar, P.E., (the "County Representative"), or his designee, who is authorized to act on behalf of Webb County for all intents and purposes relating to the performance, payment, administration, and successful completion of the Work contracted up to an amount not to exceed that set for in ¶4. Mr. Cuellar can be contacted at (956) 523-4185. Mr. Rafael Peña, Webb County Information Technology Director, will also oversee any audio-visual technical issues regarding the audio video system being installed. Mr. Peña can be contacted at (956) 523-4069.

4. Consideration and Compensation. DPI will be compensated based on a not-to-exceed amount as set forth in the attached Pricing Schedule attached as **Exhibit "C"**, which is incorporated herein as if copied in full. Specifically, the amount of ONE HUNDRED SEVENTY-THREE THOUSAND FIVE HUNDRED NINETY-FOUR DOLLARS SEVENTY CENTS (\$173,594.70) for the purchase/installation of audio-visual equipment and maintenance support services for The County's Emergency Operations Center.

Additionally, payment for good and services shall be governed by Chapter 2251 of the Texas Government Code. An invoice shall be deemed overdue the 31st day after the later of (1) the date The County receives the goods under the contract; (2) the date the performance of the service under the contract is completed; or (3) the date the Webb County Auditor receives an invoice for the goods or services. Interest charges for any overdue payments shall be paid by The County in accordance with Texas Government Code Section 2251.025. More specifically, the rate of interest that shall accrue on a late payment is the rate in effect on October 1 of The County's fiscal year in which the payment is due. The said rate is in effect on October 1 shall be equal to the sum of one percent (1%); and (2) the prime rate published in the Wall Street Journal on the first day of July of the preceding fiscal year that does not fall on a Saturday or Sunday.

- (a) Invoicing Procedure. Payment(s) will be made to DPI upon receipt and approval of an invoice by the County Representative, who shall be the sole judge of the acceptability of the goods and services. DPI and the County Representative shall agree upon a mutually acceptable invoicing schedule. The County reserves the right to require additional information to support payments to DPI. Payments will be made DPI within thirty (30) days of receipt of invoice or other mutually agreed upon period.
- (b) Mailing Address. All invoices related to this Contract shall be sent to the County Representative (County Engineer) at the following address: 1620 Santa Ursula, 2nd Floor, Laredo, Texas 78040.
5. DPI's Responsibilities.

- (a) Quality and Performance. All products delivered pursuant to this Contract shall be newly manufactured and the current model, unless otherwise agreed. The County Representative shall be the sole judge in determining brand name equals with regards to quality, price, or performance. All services shall be performed strictly in accordance with this Contract and in an efficient business-like manner.
 - (b) Warranties. All manufacturer warranties and all applicable provisions and remedies of the Texas Business and Commerce Code's Uniform Commercial Code relating to express implied warranties are incorporated into the terms of this Contract, as are any manufacturer warranties.
 - (c) No changes. DPI shall furnish products or services strictly in accordance with the specifications and price(s) as agreed for each item. Each shipment received or service performed shall comply with the terms of this Contract, notwithstanding invoice terms or actions of DPI to the contrary.
- 6. County's Responsibilities. The County shall provide information as necessary or requested by DPI to enable DPI to perform under this Contract.
 - 7. Records, Reports, and Information. At such times and in such forms as The County may require, DPI shall furnish statements, records, reports, data and information pertaining to matters covered by this Contract. DPI shall maintain its records in accordance with any requirements prescribed by The County. Except as otherwise authorized by The County, DPI shall maintain such records for a period of four (4) years after receipt of final payment under this Contract.
 - 8. Inspection, Acceptance, Remedies, and Breach. Final acceptance of any delivery is contingent upon completion of all applicable inspection procedures. If products or services fail to meet any inspection requirements, The County may exercise all rights, including those provided in the Texas Uniform Commercial Code. The County Representative shall have the right to inspect products and judge performance of all services provided under this Contract at all reasonable times and places. Services as used in this section shall include all services performed and tangible material produced and delivered in the performance or service. If any service performance does not conform to this Contract, The County may require DPI to perform the service again and conform to the Contract requirements, without any additional compensation. For defects in the quality or quantity of service that cannot be corrected by re-performance, The County may (a) require DPI to take necessary action to ensure future performance conforms to the Contract requirements, and (b) equitably reduce the payment due to DPI to reflect the reduced value of the service performed, or (c) in the alternative, elect to terminate this Contract under the provisions of ¶14.
 - 9. Independent Contractor: DPI is an independent contractor and is free to perform services for other clients. Neither DPI nor any agent shall be deemed an agent or employee of The County for any purpose. AS AN INDEPENDENT CONTRACTOR, DPI IS NOT

ENTITLED TO UNEMPLOYMENT INSURANCE OR WORKERS COMPENSATION BENEFITS THROUGH THE COUNTY AND IS OBLIGATED TO PAY FEDERAL INCOME TAX ON ANY MONIES EARNED PURSUANT TO THIS CONTRACTURAL RELATIONSHIP.

10. No Conflict of Interest. DPI represents that it is not aware of any transaction, activity, or conduct that would affect the judgment, actions or work of DPI by placing the DPI's own interests, or the interests of any party with whom DPI has a contractual arrangement, in conflict with those of The County and agrees that no official, officer or employee of the County has any personal or beneficial interest whatsoever in the services provided by this Contract. DPI also agrees not to hire, pay or contract for the services of any official, officer or employee of The County during the term of this Contract.
11. Indemnification. If any product sold or delivered under this Contract is covered by a patent, trademark, or application, DPI shall indemnify, hold harmless, and defend The County from any and all loss, liability, cost, expenses, and legal fees incurred on account of any claims, legal actions, or judgment arising out of the manufacture, sale, or use of the subject article in violation or infringement of any such rights. DPI shall be responsible for primary loss, investigations, defense, and judgment cost where this indemnification is applicable. In consideration for the award of this Contract, DPI agrees to waive all rights of subrogation against the County, its officials, agents, and employees for losses arising from the work performed by DPI for The County.
12. No Assignment and No Third-Party Beneficiaries. DPI shall not assign any rights, delegate any duties, or subcontract any part of the performance required by this Contract without the express written consent of The County. This Contract shall inure to the benefit and be binding upon DPI and The County only and shall not create any third-party rights or liabilities.
13. No Waiver of Sovereign Immunity or Powers. Nothing in this Contract will be deemed to constitute a waiver of sovereign immunity or powers of The County, its Webb County Commissioners Court, or the Webb County Judge.
14. Termination.
 - (a) Termination Prior to Shipment. If DPI has not accepted this Contract in writing, The County may cancel this Contract by written or oral notice to DPI prior to any shipment of goods and/or provision of any services.
 - (b) Termination Prior to Performance. If DPI is providing services as part of its obligations under this Contract, The County may cancel this Contract by written

notice to DPI prior to commencement of any work.

(c) Termination for Cause. (a) If DPI refuses or fails to timely and properly perform any of its obligations under this Contract with such diligence as will ensure its completion within the promised timeframe, The County may notify DPI in writing of non-performance and, if not corrected within thirty (30) days of such notice, or other time frame as the parties mutually agree to, terminate DPI's right to proceed with performance or such part thereof as to which there has been delay or a failure. DPI shall continue performance of this Contract to the extent not terminated. Payment for completed services performed and accepted shall be at the price set forth in this Contract. The County shall not be responsible for future payment for any services terminated under this provision.

(d) Termination for Convenience. Either party hereto may terminate this agreement at any time, either with or without cause, by giving the other party at least thirty days advance written notice. As soon as practicable after termination, Contractor shall submit, in accordance with ¶4, its statement showing in detail the services performed hereunder to the date of termination.

15. Venue and Choice of Law. Venue of this Contract shall lie in the State Courts of Webb County, Texas, and the laws of the State of Texas shall govern all terms and conditions.

16. Rule of Construction. The County and DPI acknowledge that they have had an adequate opportunity to review each and every provision contained in this Contract and to submit same to legal counsel for review and comment, including expressly and without limitations the warranties and indemnities contained in this Contract based on said review and consultation. Based on the foregoing, The County and DPI agree that the Rule of Construction that a Contract be construed against the Drafter, if any, shall not be applied in the interpretation and construction of this Contract.

17. Notice. Notices to be provided under this Contract shall be given in writing and deliver by certified mail to the following:

For The County:

Tano E. Tijerina
Webb County Judge
1000 Houston Street
Laredo, Texas 78040

For DPI:

Attn: Megan Stasio
VP Operations
3700 W Sam Houston Pkwy, Suite 525
Houston, TX 77042
mstasio@dataprojections.com

Copy To:

Guillermo Cuellar, P.E.
Webb County Engineering Department
1620 Santa Ursula
Laredo, Texas 78040
gbcuellar@webbcountytx.gov

18. Compliance with Laws and Regulations. DPI agrees that all work performed under this Contract shall comply with all applicable laws, rules and regulations.
19. Modifications. This Contract may not be modified, amended or otherwise altered, unless mutually agreed upon in a writing executed by both The County and DPI. No change or alteration to this Contract that requires payment in excess of The County's obligation stated in ¶4 shall be effective.
20. Insurance. The financial integrity of DPI is of interest to The County therefore, subject to the right of The County to maintain reasonable insurance deductibles in such amounts as are approved by The County. DPI shall obtain and maintain in full force and effect for the entire duration of this agreement, and any extension hereof, at DPI's sole expense, insurance coverage written on an occurrence basis, by companies authorized and admitted to do business in the State of Texas and rated A- (VII) or better by A.M. Best Company (Best's Key Insurance Company Rating Guide, current edition and/or as amended) and/or otherwise acceptable to The County/Webb County Risk Manager, the following types and amounts:

DPI shall not commence work under this Contract until it has obtained all the insurance required and such insurance has been approved by The County. DPI shall procure and shall maintain during the life of this Contract, insurance in the following required amounts.

- (a) Workers Compensation & Employers Liability Insurance. DPI shall procure and shall maintain during the life of this Contract Workers' Compensation Insurance at required statutory limits as provided by applicable State law for his/her employees to be engaged in work at the site of the Project under this Contract and, in case work is sublet, DPI shall require the Subcontractor similarly to provide Workmen's Compensation Insurance for all of the latter's employees to be engaged in such work unless such employees are covered by the protection afforded by DPI's Workers' Compensation Insurance. In the case where any class of employees engaged in work on the project under this Contract and is not protected under the Workers' Compensation Statute, DPI shall provide adequate employee liability insurance for the protection of such of his/her employees as not otherwise protected in the following amounts: \$1,000,000 each-occurrence each accident/\$1,000,000 by disease each occurrence /\$1,000,000 by disease aggregate.
- (b) Commercial General Liability Insurance. DPI and any of DPI's Subcontractors shall

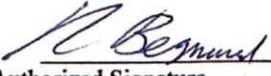
maintain Commercial General Liability for the Project written on an occurrence form with policy limits of not less than One Million Dollars (\$1,000,000.00) each occurrence, Two Million Dollars (\$2,000,000.00) general aggregate for bodily injury and property damage, and name Webb County as an additional insured.

- (c) Commercial Automobile Liability Insurance. DPI and any of DPI's Subcontractors shall maintain Automobile Liability Insurance covering hired or any other vehicles owned, and non-owned vehicles used, by the Contractor at a minimum of not less than One Million Dollars (\$1,000,000.00) per occurrence for bodily injury and property damage.
 - (d) DPI shall procure and shall maintain during the life of this Contract, insurance in the amount listed under Paragraph 20(a), (b), & (c).
 - (e) Proof of Carriage of Insurance. DPI shall furnish The County with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of policies. Such certificates shall also contain substantially the following statement: "The Insurance covered by this certificate will not be cancelled or materially altered, except after ten (10) days written notice has been received by The County. The County shall, except for Worker's Compensation coverage, be named as Insureds or Additional Insureds with respect to all insurances required by be carried by Contractor. A blanket waiver of subrogation in favor of Webb County, Texas shall be contained in the Workers' Compensation and all liability policies."
21. Counterparts and Scanned Signatures. This Contract may be executed in counterparts, each of which shall be deemed an original. Scanned signatures of authorized signatories shall be effective for all purposes.
22. Severability. If any provision of this Contract is determined by a court of competent jurisdiction to be unconstitutional or otherwise null and void, the remaining provisions of the Contract shall remain in full force and effect.
23. Inconsistent Provision. The terms of this Contract and any related agreements, instruments, or other documents, including the provisions set out in Exhibit "A" ("Terms and Conditions"), Exhibit "B" ("Scope of Work"), and Exhibit "C" ("Pricing") shall be cumulative except to the extent that are specifically inconsistent with each other, in which case the terms of this Contract shall prevail.
24. Immunity. Webb County does not waive or relinquish any immunity or defense on behalf of themselves, their trustees, commissioners, offices, employees and agents as a result of the execution of this Agreement and performance of the functions and obligations described herein.

WEBB COUNTY

DATA PROJECTIONS, INC.

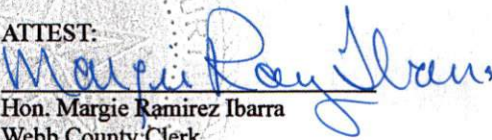

Tano E. Tijerina
Webb County Judge
Date: 5/12/25


Authorized Signature

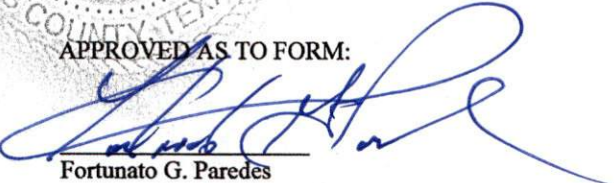
Title: VP Sales
Date: 5/14/25

Kris Begnaud

ATTEST:


Hon. Margie Ramirez Ibarra
Webb County Clerk

APPROVED AS TO FORM:


Fortunato G. Paredes
Assistant General Counsel
Webb County Civil Legal Division

*The General Counsel, Civil Legal Division's Office, may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval and should seek review and approval of their own respective attorney(s).



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GENERAL TERMS AND CONDITIONS

Exclusions

The following work is not included in our Scope of Work:

- All conduit, high voltage, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling.
- Firewall, ceiling, roof, and floor penetration.
- Necessary gypsum board replacement and/or repair.
- Necessary ceiling tile or T-bar modifications, replacements, and/or repairs.
- All millwork (moldings, trim, cut-outs, etc.).
- Patching and Painting.
- Permits (unless specifically provided for and identified within the contract).

This Scope of Work is delivered based on the following Assumptions:

- Site preparation by the Customer includes electrical, wall reinforcement, telephone, and data network infrastructure placement per Data Projections specification.
- All work areas should be clean and dust-free before the beginning of on-site integration of electronic equipment.
- Customer communication of readiness will be considered accurate and executable by the Data Projections project manager.
- In-Room(s) where installation is to be completed is to be made available for Data Projections exclusive use on the days of the scheduled installation. Unless specifically arranged in advance, rooms will be available during normal business hours, defined as Monday through Friday, 8:00 AM to 5:00 PM excluding holidays. All required spaces (rooms, access points, etc.) must be available at the start of the installation and remain available for the duration of the Project. Any required space that is unavailable during the scheduled installation timeframe may result in delayed delivery of the Project and/or additional charges. Additional rates will only be applied after execution of Data Projections generated Project Change Request according to the Change Management Procedure section following and signed approval by Owner or Owner's representative.
- The project schedule must allow for sufficient time for completion of all installation and final testing of systems before occupancy of the site. If sufficient time is not allowed, Data Projections will be held harmless for systems that do not meet requirements. In this case, all costs associated with the completion of work, including overtime labor rates, will be considered outside the scope of this offering and billable to the Client. Unless otherwise stated, the installation shall be scheduled contiguously from start to finish. Projects requiring multiple site visits and/or intervals of inactivity between events must be noted as such before acceptance of this SOW. If notification is made after initial acceptance of this SOW, the Change Management Procedure section following shall be implemented and additional charges may apply. Data Projections reserves the right to revise the proposal/scope of work based upon information obtained from subsequent site surveys and other sources not available at the time that the original proposal was issued.
- Data Projections reserves the right to substitute equipment of similar specifications should any of the specified equipment be unavailable at the time of order from the manufacturer. This will be done in an effort to maintain the completeness of the proposed audiovisual system and meet the anticipated installation schedule. Data Projections will notify the client in the event there is a need for any equipment substitutions.
- Client is to provide secure storage for equipment during a multiple-day integration. If secure storage is not available for the duration of the multiple-day integration period, Data Projections reserves the right to; delay the installation until secure storage is available which could result in project completion delays and additional storage and delay fees; payment in full for the materials and equipment that cannot be secured thus constituting transfer of ownership and relieving Data Projections of its responsibility and liability for security and protection of said materials and equipment against damage and theft.
- If Customer furnished equipment and existing cabling are to be used, Data Projections assumes that these items are in good working condition and will integrate into the designed solution. Any troubleshooting, repair, replacement, and/or configuration of these items that may be necessary will be made at an additional cost.
- All Network configurations including IP addresses are to be provided, operational, and functional before Data Projections' integration begins. Data Projections will not be responsible for testing the LAN connections.
- Cable or Satellite drops must be in place with converter boxes operational before the completion of integration. Any delay resulting in extra work caused by the late arrival of these items will result in a change order for time and materials.
- Document review/feedback on touch panel layout/correspondence will be completed by the Customer within two business days

Integration Project Management Processes

Data Projections will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):



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- Needs Analysis - performed before Scope of Work
- Project Welcome Notice - emailed upon receipt of Purchase Order/Notice to proceed
- Project Kick-Off meeting with Customer Representative(s) - either by phone or in-person
- Project Status updates - informal or formal - either by phone, email, or in-person (based on the size/complexity/duration of the project)
- Project Change Control - comprised of Field Directed Change Order and/or Contract Change Order submittals
- Substantial Completion- Client walk-through and user acceptance training before project is transitioned to Service department

User Acceptance Training

This is geared specifically towards the end-user/operator. The purpose of this training is to provide operators with the necessary knowledge to confidently and comfortably operate all aspects of the integrated system. Areas of training include the following:

- Equipment and system overview
- Equipment operation and function
- Equipment start-up, stop, and shut Down
- Equipment automatic and manual operation
- Discussion and documentation relating to control system operation
- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down AV system via a control system
- Manual operation of display systems, audio systems, and all other related components
- Use/operation of patch panels, when and where to be used
- Who to contact if help is required.

Change Management Procedure

Any changes to the scope of the project that effect the contractual value of the project must be in writing signed by the Client and an authorized representative of Data Projections, Inc. Oral changes to the project scope, equipment, or materials shall not be binding upon the parties. Changes may impact the ability of Data Projections, Inc. to deliver the desired solution per the original terms of the Contract. After acceptance of this Scope of Work, such signed and approved change orders will be incorporated by reference into and become part of this Contract.

Proprietary Notice

This proposal contains confidential information and intellectual property of Data Projections and may be legally privileged. The recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for the evaluation of its contents.

Returns

The approval of product returns is at the discretion of Data Projections and the specified manufacturer and requires a return authorization number if the request is approved. Products that are defective will be repaired, replaced, or credited in accordance with the manufacturer's warranty. Goods returned for reasons other than warranty or defect must be requested in a timely manner and must be in their original, undamaged, and untarnished condition and must include all original packaging, documentation, and accessories. Restocking fees may apply to the items being returned. Any custom-ordered products are not eligible to be returned. Please consult Data Projections for additional details.

Warranty

All new equipment provided by Data Projections includes each manufacturer's full warranty from the date of invoice. Data Projections will honor all manufacturer warranty requirements as depot service. Data Projections supplies a 90-day workmanship warranty from the date of completion of the said system unless superseded by an extended warranty, or Data Projections service agreement. Data Projections warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, misuse including, but not limited to, operating outside of environmental, electrical, temperature, or humidity specifications, system alterations neither approved nor performed by Data Projections; or repair by a service facility other than those authorized by the manufacturer.

Indemnification

Data Projections agrees, to the fullest extent permitted by law, to indemnify and hold harmless the Client, its officers, director, and employees (Collectively, Client) against all damages, liabilities, or costs, including reasonable attorney's fees and defense costs, to the extent caused by the Data Projections' negligent performance of professional services under this Agreement and that of its subcontractors or anyone for whom Data Projections is legally liable. The Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless Data Projections, its



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officers, directors, employees, and subcontractors (collectively, Data Projections) against all damages, liabilities, or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the Client's negligent acts in connection with the Project and the acts of its contractors, subcontractors or consultants or anyone for whom the Client is legally liable. Neither the Client nor Data Projections shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence.

No Hire Policy

During the term of the Contract, and for a period of one (1) year after the termination of the Contract, or the completion of the project, whichever is later, the Client agrees that it will not directly solicit the employment of any individual that was employed by Data Projections during the term of the Contract. In the event Client breaches this provision, the parties agree that it would be difficult to establish the precise amount of damages incurred by Data Projections as a result of such conduct, and therefore the parties agree that immediately upon hiring said individual, Client shall pay to Data Projections an amount equal to 50% of the gross annual salary or wages paid to the individual in question during the twelve months before the termination of that individual's employment with Data Projections. This fee shall not apply if the individual responds to a general employment advertisement through newspapers, online job boards or postings, agencies, open houses, or job fairs.

Payment Terms

The total for this proposal/project is presented as a "not to exceed" unless Data Projections and the Client agree to add hardware, software, or functionality not specifically addressed in this Statement of Work/Executive Summary. If the project is delayed due to the client or client's facility not being ready within the agreed upon timeframes, or as a result of backorder delays outside of Data Projection's control, the Client may be requested to issue payment for the hardware as it is physically received.

The payment schedule is contingent on the established line of credit approved by the company. If credit terms are extended, the standard terms are NET 30 days. If credit terms are not requested or extended, payment will be required in full before hardware is ordered or installation dates are scheduled. Data Projections will assess a surcharge of 2.29% on all credit card transactions to cover our processing costs. The surcharge imposed will not be greater than the direct cost incurred from the processing of credit card payments. Data Projections does not surcharge debit card transactions.

*Data Projections reserves the right to invoice for hardware upfront and to progress bill for all projects as necessary. Progress billing may include charges for hardware upon order placement, hardware received and stored by Data Projections or the client, and for services rendered at the time of billing. This ensures project continuity and alignment with procurement and implementation timelines.

*Data Projections reserves the right to pass through to the customer any additional costs incurred from tariffs, duties, or similar fees imposed by government action. Such costs may be invoiced to the customer at any time, including after an order has been placed or equipment has shipped. All charges will be clearly communicated and will reflect only the actual increase in cost incurred.



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Scope of Work

Summary

Data Projections, Inc. (DPI) is contracted to provide and install a comprehensive audiovisual solution for a command and control environment featuring a multi-display video wall and an interactive presentation system. The objective of this project is to enhance situational awareness, collaborative communication, and dynamic content sharing through a flexible and scalable AV-over-IP infrastructure.

The centerpiece of the installation is a two-high by six-wide video wall comprised of twelve (12) 55" extreme-narrow bezel Samsung displays, designed to deliver a seamless and immersive viewing experience. This array will be installed on the plan north wall. An additional 86" 4K SMART interactive display will be installed on the plan west wall for standalone presentation use and content sharing with the main video wall.

A Crestron AV-over-IP system will support current and future needs with simple expandability via encoders and decoders. Audio reinforcement will be managed via ceiling speakers, and conferencing will be facilitated using Poly and Shure systems. All source routing and control will be streamlined through intuitive Crestron and Poly user interfaces.

Project Location: Webb County, 1002 Farragut St., Laredo, TX 78040

Project Onsite Point of Contact: *Gus Ornelas, gornelas@webbcountytexas.gov, 956.523.4893*

Yenko D. Jimenez, yjimenez@webbcountytexas.gov, 956.523.4000

System Description

Room: Emergency Operations Center (EOC)

Functionality Description:

- The EOC serves as a real-time decision-making and monitoring environment for county emergency response teams.
- End users include operators, supervisors, and administrators responsible for managing public safety and communications.

Source Devices:

- Four (4) Owner Furnished Equipment (OFE) CATV or satellite channels
- One (1) Barco ClickShare wireless presentation system
- One (1) Poly G62 Microsoft Teams Room (MTR) conference system
- One (1) HDMI/USB feed from the Smart interactive display

Displays:

- Twelve (12) Samsung 55" extreme-narrow bezel LCD displays, configured in a 2x6 video wall on the north wall



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- One (1) 86" 4K Smart interactive display on the west wall

Audio:

- Eight (8) ceiling-mounted speakers to provide program audio reinforcement
- Two (2) Shure ceiling microphone arrays for conferencing audio pickup

Conferencing:

- Poly G62 MTR video conferencing system with group-framing camera
- Poly TC10 Teams panel for user interaction at the Operator's/Driver's station
- Smart interactive display supports BYOD conferencing with built-in webcam

Controls:

- One (1) 10" Crestron touch panel at the Operator's/Driver's station
 - Provides display power control, source routing, volume adjustment, and CATV transport controls
- Poly TC10 panel for Teams-based conferencing and presentation interaction

Equipment Location:

- All AV hardware will be centralized in a 16RU wall-mount rack located in the facility's Server Room

Additional Notes

- The SMART interactive display serves dual functions as both a standalone display and a content source for the main video wall.
- System design allows for future scalability—additional sources or displays can be added simply by introducing new encoders or decoders into the AV-over-IP framework.
- The system supports flexible display configurations, including the ability to route sources to single displays or 2x2 groupings on the video wall.
- All OFE equipment integration assumes active participation and coordination from the client regarding availability and connection details.



DATA PROJECTIONS

Data Projections, Inc
3700 W. Sam Houston Pkwy S.
Ste 525
Houston, TX 77042
Tel: 866.CALL.DPI (225.5374)
www.dataprojections.com

Webb County - EOC

Prepared by:

Data Projections, Inc.
16120 College Oak
San Antonio, TX 78249-4044
Luis Morales

luis.morales@dataprojections.com

Job Location:

New Building
1002 Farragut St.
San Antonio, TX 78040
Gus Ornelas
(956) 523 4893
gornelas@webbcountytexas.gov

Quote Information:

Quote Number: 26330 Version.1
Contract No: TIPS 230105
Date: 04/08/2025
Expiry Date: 05/30/2025
P.O. No:

Quote Summary

DESCRIPTION	AMOUNT
EQUIPMENT & MATERIALS	\$125,640.93
PROFESSIONAL INSTALLATION SERVICES	\$32,646.00
SERVICE & MAINTENANCE AGREEMENT	\$9,719.22
Subtotal:	\$168,006.15
Shipping:	\$5,588.55
Estimated Tax:	\$0.00
Total:	\$173,594.70

Interested in our AVaaS offering or other service options? Contact your sales representative.

By signing this agreement, you are accepting our Terms and Conditions. This does not negate the need for a purchase order or any other purchasing requirement which your company necessitates. Data Projections reserves the right to require a customer down payment/deposit contingent on the creditworthiness of the customer.

Data Projections, Inc.

SIGNATURE:

NAME: Luis Morales
TITLE: Account Executive
DATE: 05/02/2025

Webb County

SIGNATURE:

NAME: _____
TITLE: _____
DATE: _____

Exhibit "C"



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EOC

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
VH55C-E	SAMSUNG	55" VHC-E SERIES 1.74MM EXTREME-NARROW BEZEL LCD VIDEO WALL DISPLAY	12.00	\$2,307.50	\$27,690.00
QX286-V2-P	SMART	86" QX (V2) PRO SERIES 4K INTERACTIVE LCD DISPLAY	1.00	\$6,825.00	\$6,825.00
EOW2-SBID-86-P-5Y	SMART	2-YEAR ASSURE WARRANTY EXTENSION WITH RM FOR SMART BOARD 86" PRO INTERACTIVE DISPLAY - YEARS 4 AND 5	1.00	\$337.50	\$337.50
UGK-PCM11-I7V	SMART	OPS PC MODULE WITH WINDOWS PRO, I7V PROCESSOR	1.00	\$1,684.15	\$1,684.15
DMF-CI-8	CRESTRON	DIGITALMEDIA CARD CHASSIS FOR DM-NVX-C AND DMCF, 8 SLOTS	1.00	\$1,375.00	\$1,375.00
DM-NVX-E30C	CRESTRON	DM NVX 4K60 4:4:4 HDR NETWORK AV ENCODER CARD	4.00	\$893.75	\$3,575.00
DM-NVX-E30	CRESTRON	DM NVX 4K60 4:4:4 HDR NETWORK AV ENCODER	2.00	\$893.75	\$1,787.50
DM-NVX-360C	CRESTRON	DM NVX 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER CARD	1.00	\$1,237.50	\$1,237.50
DM-NVX-360	CRESTRON	DM NVX 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	12.00	\$1,423.75	\$17,085.00
R9861611USB2	BARCO	CLICKSHARE C-10 GEN2 CLICKSHARE WIRELESS PRESENTATION SYSTEM WITH (2) BUTTONS	1.00	\$1,593.75	\$1,593.75
AMP-X75	CRESTRON	X-SERIES AMPLIFIER, 75 W	1.00	\$361.25	\$361.25
SAROS IC6T-W-T-EACH+	CRESTRON	SAROS 6.5" 2-WAY IN-CEILING SPEAKER, WHITE TEXTURED, SINGLE	8.00	\$158.75	\$1,270.00
MXA920W-S+P300-V	SHURE	MXA920W-S CEILING ARRAY MICROPHONE AND INTELLIMIX P300 AUDIO CONFERENCING PROCESSOR BUNDLE	1.00	\$5,432.50	\$5,432.50
MXA920W-S	SHURE	CEILING MICROPHONE ARRAY, SQUARE, WHITE, 24"	1.00	\$3,785.44	\$3,785.44
A01KCAA	HP INC.	POLY G62 VIDEO CONFERENCE SYSTEM WITH MOUNT	1.00	\$1,925.99	\$1,925.99
U86WGPV	HP INC.	1-YEAR PARTNER POLY+ POLY G62 VCS WITH MOUNTING PLATE	1.00	\$176.42	\$176.42
842F8AA	HP INC.	POLY STUDIO E70 SMART CAMERA	1.00	\$3,958.73	\$3,958.73
P87090160	HP INC.	1-YEAR PARTNER POLY+ E70 SMART CAMERA	1.00	\$249.20	\$249.20
875K5AA	HP INC.	POLY TC10 TOUCH CONTROLLER, BLACK	1.00	\$1,169.50	\$1,169.50
P37760160	HP INC.	1-YEAR PARTNER POLY+ POLY TC10 TOUCH CONTROLLER	1.00	\$107.60	\$107.60
CP4N	CRESTRON	4-SERIES CONTROL SYSTEM	1.00	\$1,925.00	\$1,925.00
TS-1070-B-S	CRESTRON	10.1" TABLETOP TOUCH SCREEN, BLACK SMOOTH	1.00	\$2,042.50	\$2,042.50
GSM4248PX-100NAS	NETGEAR	M4250 SERIES 40-PORT POE+ GIGABIT MANAGED SWITCH	1.00	\$3,351.25	\$3,351.25
LV5XU	CHIEF	CONNEXSYS VIDEO WALL LANDSCAPE MOUNTING SYSTEM WITHOUT RAILS	12.00	\$755.29	\$9,063.48
CSACK06B	CHIEF	SIDE COVER KIT WITH CONNEXSYS BRACKETS, 6"	1.00	\$362.59	\$362.59
WM-SBID-200	SMART	SMART WALL MOUNT FOR MX, 6000S, 7000 AND GX SERIES	1.00	\$66.25	\$66.25
EWR-16-22	MIDDLE ATLANTIC	EWR SERIES PIVOTING WALL RACK, 16RU, 22" DEEP	1.00	\$628.88	\$628.88
UPS-S1000R	MIDDLE ATLANTIC	1RU SELECT SERIES UPS BACKUP POWER, 1000VA	1.00	\$773.44	\$773.44
CUSTOM WAL PLATE	PANELCRAFTERS	CUSTOM WALL PLATE WITH HDMI AND USB CONNECTIVITY	1.00	\$37.50	\$37.50
EOC SUBTOTAL:					\$99,877.92

OTHER ITEMS

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
TARIFF SURCHARGE		CONTINGENCY ALLOWANCE FOR POTENTIAL TARIFF-RELATED COST INCREASES. TO BE USED ONLY IF INCURRED.	1.00	\$19,532.01	\$19,532.01
MISCELLANEOUS MATERIALS		MISCELLANEOUS MATERIALS	1.00	\$6,231.00	\$6,231.00



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OTHER ITEMS SUBTOTAL: \$25,763.01

OTHER ITEMS

Installation Services Details	TOTAL PRICE
INSTALLATION LABOR	\$11,200.00
PROJECT MANAGEMENT	\$3,360.00
DESIGN/ENGINEERING	\$3,936.00
PROGRAMMING LABOR	\$8,000.00
COMMISSIONING LABOR	\$3,000.00
TRAVEL EXPENSES	\$3,150.00
OTHER ITEMS SUBTOTAL:	\$32,646.00

SERVICE & MAINTENANCE AGREEMENT

Service Agreement Details	TOTAL PRICE
GOLD MAINTENANCE AGREEMENT 1 YR	\$9,719.22
SERVICE AGREEMENT SUBTOTAL:	\$9,719.22