

1.15.5 Proposal

A. Sanderson Ford is located at 6400 N 51st Avenue Glendale, AZ. 85301

B; Don Sanderson Ford began operations on May 1, 1955. Our original dealership was located at 5630 NW Grand in Glendale. Prior to that time, the dealership operated as Glendale Motors.

Don Sanderson (01/6/1913 to 12/14/1985) was born in Mesa and moved to the Glendale area when he was six. He attended Glendale and Peoria schools. After serving his country in World War II in the South Pacific, he returned to his own service station and used car lot at Central and Camelback in Phoenix. In 1950, Mr. Sanderson sold his business and began a career as a new car and truck salesman for Madison Motors, a downtown Phoenix Ford dealership. In the following 5 years Mr. Sanderson earned every sales achievement award Ford Motor Company offered. His successful sales career with Ford led him to purchase Glendale Motors on May 1, 1955.

Since then, the dealership has enjoyed continued growth and massive expansion. In 1964, the dealership moved from its original location on Grand to a new location several blocks away, 5300 NW Grand where it operated until 1992.

After Don Sanderson's death in 1985, the "Don" was dropped from the name and we became known as Sanderson Ford, Inc. David Kimmerle took over as CEO at this time and the 35-year philosophy of "The Dealership That Service Built" continued without missing a beat. In October 1990, we opened our current state-of-the-art service center on Maryland Avenue. It has 80 bays, 65,000sf of space and is air-conditioned (our technicians love it). The next two years brought the current showroom and general office facility on 51st Avenue. In March of 1995, we added a new Lincoln franchise on Bell Road.

C. Our total number of employees is: 401 of which 22 work in the collision center.

D. David Kimmerle, is the CEO of Sanderson Ford

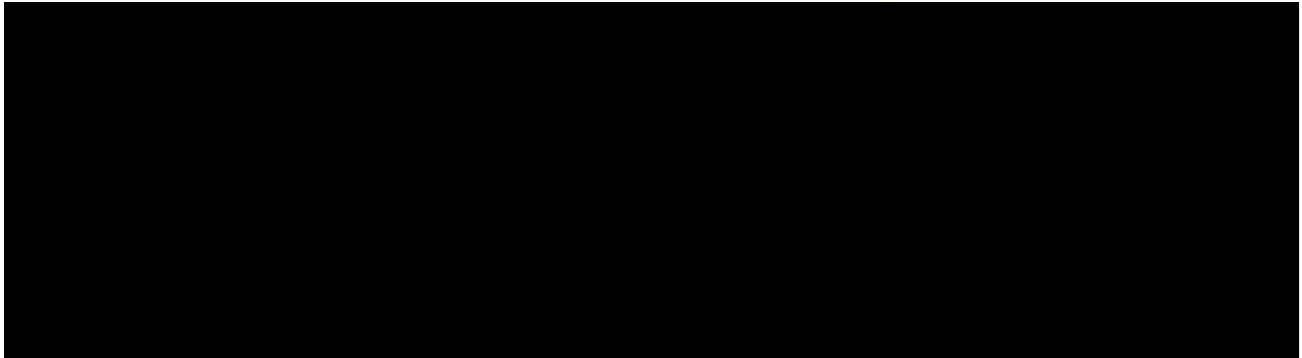
Mark Witthar is the General Manager of Sanderson Ford

Tom Duenkel Sr. is the Fixed Operations Director of Sanderson Ford.

E. Sanderson Ford offers Vehicle Sales New and Used, Service Repair, warranty, Recall and customer pay, OEM parts sales and Motorcraft parts sales, Collision repair all makes all models.

F. Sanderson Ford has offered the same services for the past 70 plus years. Sanderson Ford has worked with fleets, municipalities, government and non-government fleets for the past 65 years.

Our references are:



Subcontractors: All work will be performed by our trained technicians and no subcontractors will be utilized

A. and B. The project Team and qualifications for the RFP will include:

Steve Rogers, Collision Director (30 YEARS)

Troy Hortsman, Collision Manager (13 YEARS)

Janice Ratliff, Collision A/P and Administration (30 YEARS)

Ed Robbins, Collision Advisor (32 YEARS)

C. We do not yet directly work with the Town of Wickenburg

D. No team member will be substituted without approval from the Town of Wickenburg.

We have enough technicians and skills to serve our current customers, new customers, and the Town of Wickenburg.

Relevant Experience:

Sanderson Ford Collision has performed repairs worth millions of dollars for municipalities and government agencies. The dealership has been awarded contracts from various states, cities, towns, and counties. Many of these contracts include cooperative language.

Sanderson Ford, a well-established and funded dealership, ensures our technicians receive proper training and continues to invest in state-of-the-art equipment. We

maintain a strong relationship with our manufacturer, allowing us to pivot quickly when needed.

We service all vehicle makes and models, from light to medium duty as well as some limited heavy duty.

Our labor rates per hour for municipalities are:

Body	60.00
Frame	80.00
Mechanical	122.50
Paint and Materials	45.00
Paint	60.00
Aluminum	120.00
Parts discounts are	15% off MSRP

4.6 Affidavit: The following affidavit is submitted by the Proposer as part of this proposal:

State of Arizona)
) ss.
Maricopa County)

The undersigned deponent, of lawful age, being duly sworn upon his oath, deposes and says:

That he/she has lawful authority to execute the within and foregoing proposal; that he/she has executed the same by subscribing his/her name hereto under oath for and on behalf of said Proposer; that Proposer has not directly or indirectly entered into any agreement, express or implied, with any Proposer or Proposers, having for its object the controlling of the price or amount of such proposal or proposals, the limiting of the proposals or the Proposers, the parceling out to any Proposer or any other person of any part of the contract or any part of the subject matter of the proposal or proposals or of the profits thereof, and that he/she has not and will not divulge the sealed proposal to any other person whatsoever, except those having a partnership or financial interest with him and said Proposer, until after the sealed proposal or proposals are open.

That Proposer has received and reviewed all Addenda Nos. _____ issued for this Proposal. (Proposer's failure to list all Addenda numbers issued shall be grounds for rejection of the Proposal).

Name

Fixed Ops. Dirct.
Title

SUBSCRIBED AND SWORN TO BEFORE ME this 2 day of July,
2025, by Jody Johnson.

Notary Public

My Commission Expires: 5-21-29



TOWN OF WICKENBURG, ARIZONA

AUTHORIZED SIGNATURE FORM

Town Contract Number: 25-01Contractor Name: DON SANDERSON FORD

WHEREAS, the Town of Wickenburg requires that Contractor execute documents necessary for the prompt and efficient execution of the business related to the CONTRACT;

NOW, THEREFORE, on behalf of the Contractor, I hereby declare that TOM DUENKEL is/are authorized to execute and sign on behalf of said Contractor the following documents:

- | | |
|-----------------|-------------------------------|
| 1. The CONTRACT | 4. CHANGE ORDERS |
| 2. Payrolls | 5. All other papers necessary |
| 3. Claims | for the conduct of the |
| | corporation's affairs and |
| | the execution of the CONTRACT |

The above-named person is granted the authority and duties herein referenced for the duration of the CONTRACT for this PROJECT or until express notice of revocation has been duly given in writing, whichever is the lesser period. In the event Contractor is governed by a Board of Directors, a copy of the Resolution of the Board granting authority to said person(s) is attached hereto, and I hereby verify that such Resolution remains in full force and effect.

Name

Fixed ops Director

Title

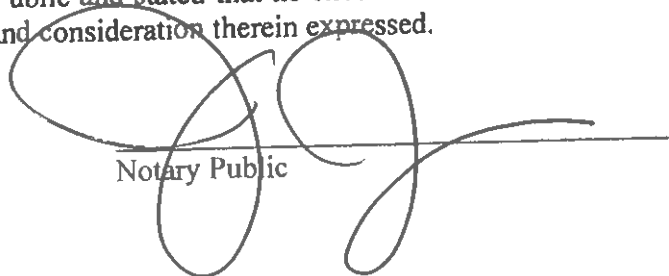
(Seal of Corporation)

STATE OF AZ)
 County of Maricopa) ss.

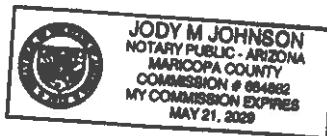
I, Mark Withhar of the Don Sanderson Ford, Inc. corporation, do hereby certify that the above is a true and correct copy of a resolution adopted by the Board of Directors of said corporation, at a meeting of said Board held on July 2, 2025, and that the same is in full force and effect at this time.

DATED July 2, 2025, 20 .
(Officer of Corporation)

(Seal of Corporation)

STATE OF Arizona)
) ss.
County of Maricopa)This instrument was acknowledged before me this 2 day of July, 2025 by Jody Johnson, appearing before the undersigned Notary Public and stated that he executed such instrument on behalf of said corporation for the purpose and consideration therein expressed.
Notary Public

My Commission Expires:

5-21-29

21. China. Pursuant to and in compliance with A.R.S. § 35-394, Contractor hereby agrees and certifies that it does not currently, and agrees for the duration of this Agreement that Contractor will not, use: (i) the forced labor of ethnic Uyghurs in the People's Republic of China; (ii) any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China; or (iii) any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China. Contractor also hereby agrees to indemnify and hold harmless Wickenburg, its officials, employees, and agents from any claims or causes of action relating to Wickenburg's action based upon reliance upon this representation, including the payment of all costs and attorney fees incurred by Wickenburg in defending such as action.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the date and year last set forth below.

WICKENBURG

By: _____
Town Manager

Date: _____

CONTRACTOR

By: 
Name: TOM DUENKEL
Its: Fixed Operations Dir

Date: 7-1-2025

EXHIBIT A
DESCRIPTION OF SERVICES; CONTRACT PRICE

General Description of Services:

- **Auto Body Repair:**
 - Collision repair and structural frame alignment
 - Paint touch-ups and full repaints, including fleet vehicle branding and custom finishes for specialized vehicles
 - Dent and scratch repair, including paintless dent removal (PDR)
 - Rust and corrosion treatment and repair
 - Windshield and glass repair/replacement
- **Specialty Vehicle Body Work:**
 - Custom vehicle graphics, decals, and striping for emergency vehicles, police cars, fire trucks, and municipal fleet vehicles
 - Body work specific to heavy-duty equipment, specialty vehicles, or vehicles with unique body designs
- **Cosmetic Repairs:**
 - Cosmetic touch-ups to maintain a professional appearance of fleet vehicles, including high-touch areas like bumpers, side panels, and mirrors
- **Additional Services (if required):**
 - Minor mechanical services related to body work (e.g., lighting or electrical issues related to body repairs)
 - Mobile repair services for on-site body work

Fees (hourly rates or other unit prices):

Body -	60.00	per hour	
frame	80.00	"	"
Mechanical	122.50	"	"
Paint	60.00	"	"
Paint & Mat	45.00	"	"
Aluminum	120.00	"	"
Parts	15%	off	MSRP