



TOWN OF WICKENBURG

FY26 1st Quarter Financial Update

Robert L. Martinez II, Finance Director

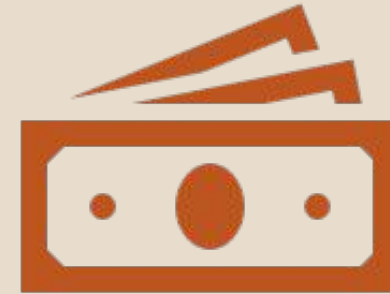
November 3, 2025



General Fund



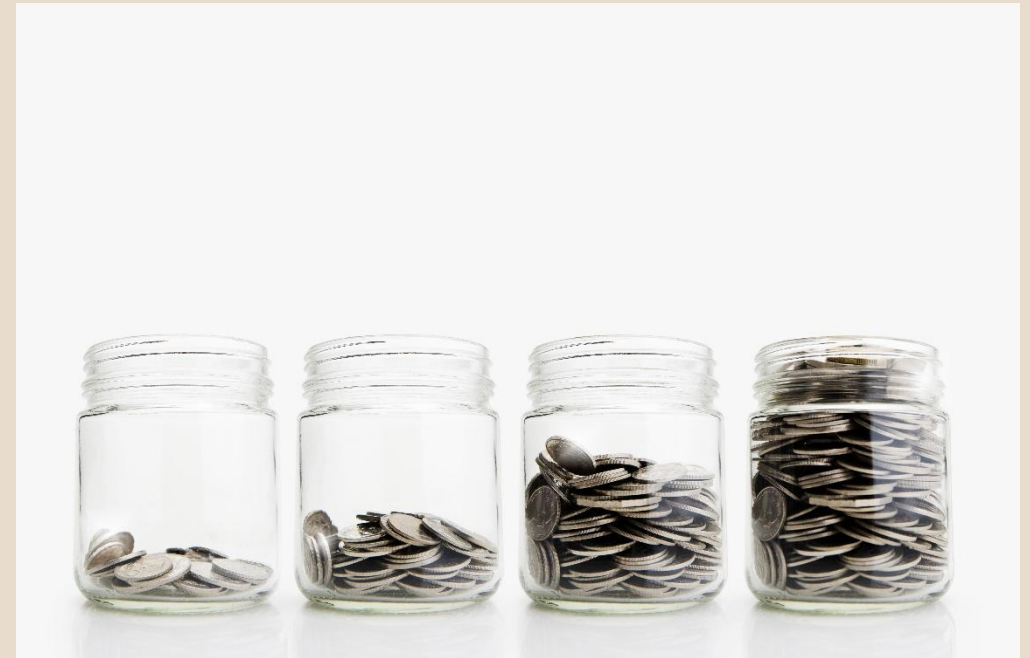
Revenue



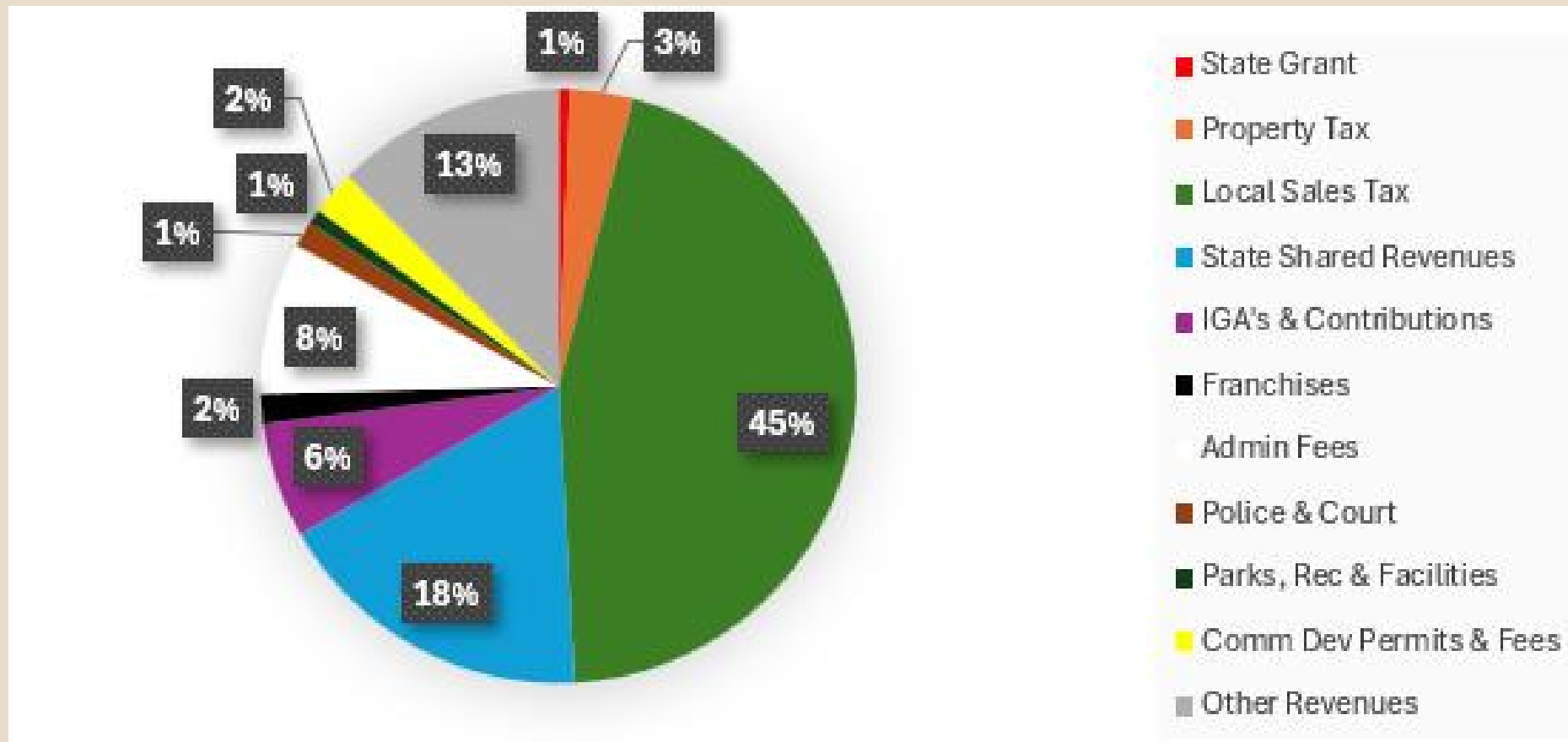
Expenditures

Revenue Streams

- Recurring: Continuous income, part of ongoing operations
 - Local Sales Tax, State Shared Revenue, Permits & Fees, etc.
- Non-Recurring: One-time income, not part of ongoing operations
 - Sale of Property
- Annual: Income over a 12-month period
 - Fire IGA



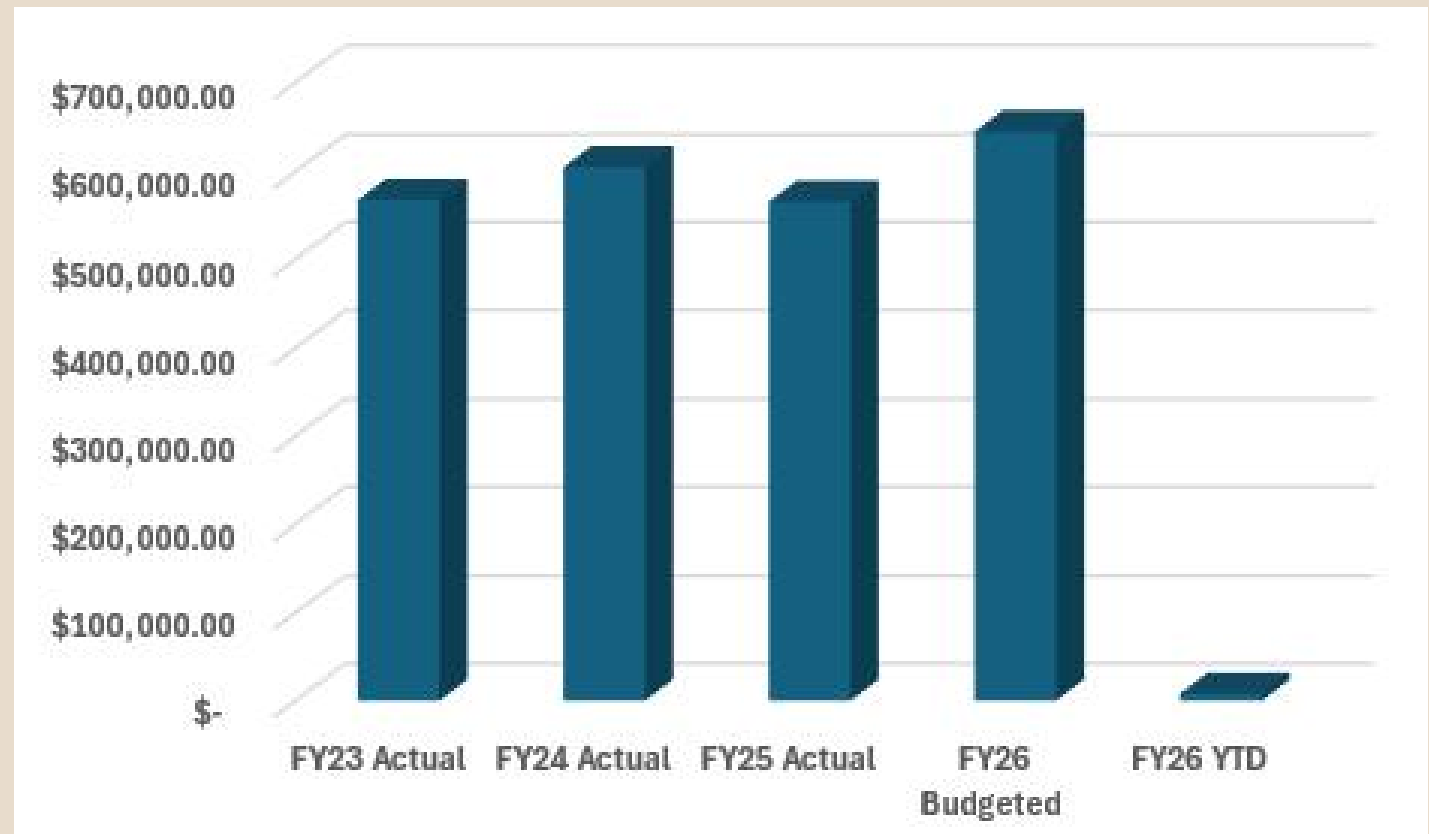
Revenue Sources



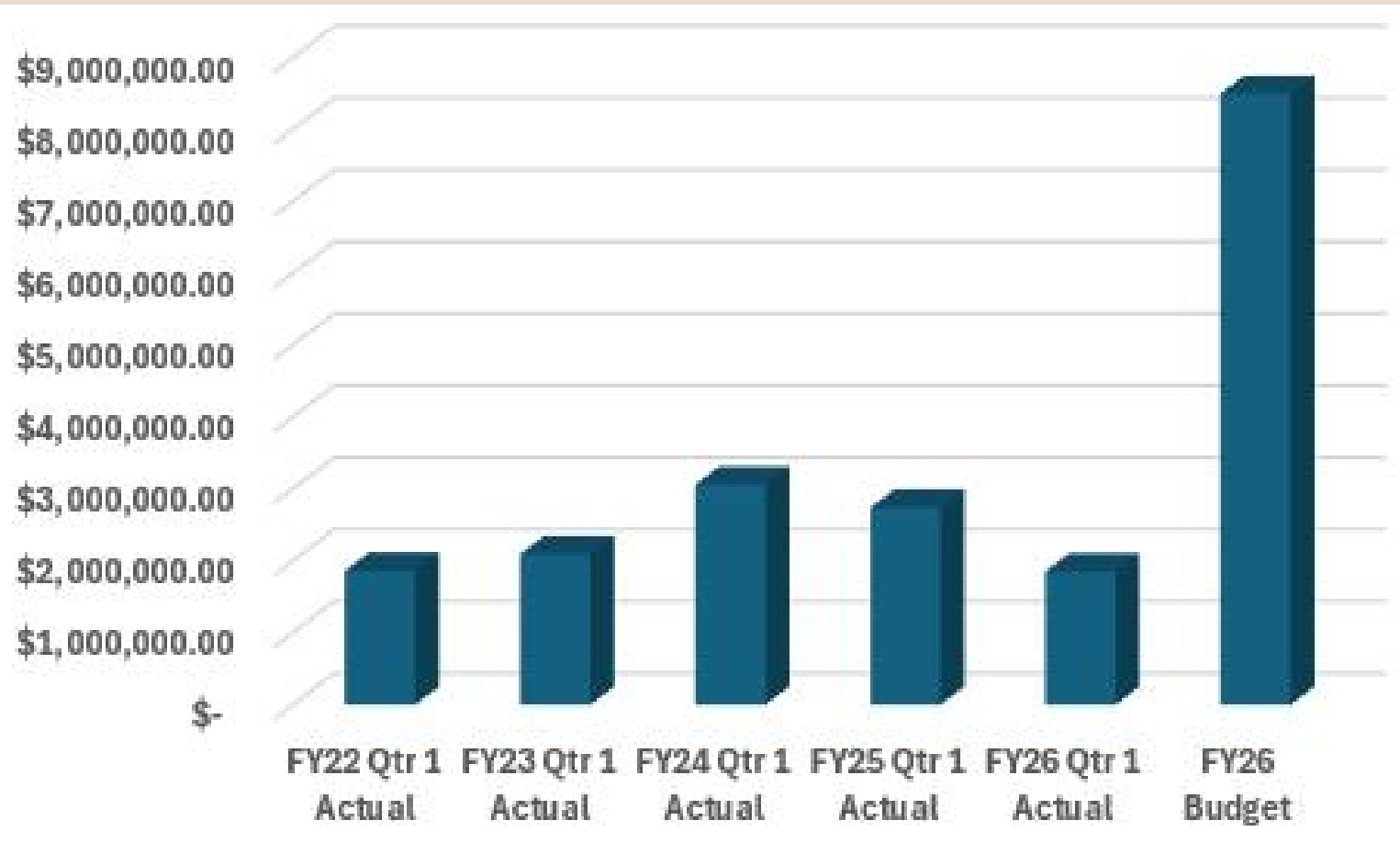
Revenue Summary

Period Ending September 2025					
Revenue Source	FY23 Actual	FY24 Actual	FY25 Actual	FY26 Budgeted	FY26 YTD
State Grant	\$0	\$113,340	\$276,042	\$115,000	\$102,379
Property Tax	\$567,470	\$604,754	\$565,431	\$645,000	\$7,939
Local Sales Tax	\$8,794,849	\$10,859,726	\$9,163,921	\$8,500,000	\$1,776,053
State Shared Revenues	\$3,013,381	\$3,740,615	\$3,365,893	\$3,311,839	\$824,010
IGA's & Contributions	\$712,942	\$1,052,759	\$1,106,451	\$1,185,000	\$68,329
Franchises	\$283,912	\$311,819	\$338,924	\$304,970	\$81,660
Admin Fees	\$1,308,248	\$1,221,987	\$1,361,546	\$1,557,454	\$389,363
Police & Court	\$168,838	\$321,627	\$237,812	\$260,500	\$56,905
Parks, Rec & Facilities	\$151,642	\$180,991	\$160,116	\$158,206	\$35,671
Comm Dev Permits & Fees	\$442,833	\$481,228	\$514,484	\$456,850	\$116,096
Other Revenues	\$1,676,238	\$2,081,447	\$1,898,343	\$2,354,025	\$964,509
Total	\$17,120,353	\$20,970,293	\$18,988,963	\$18,848,844	\$4,422,914

Property Tax



Local Sales Tax (TPT)

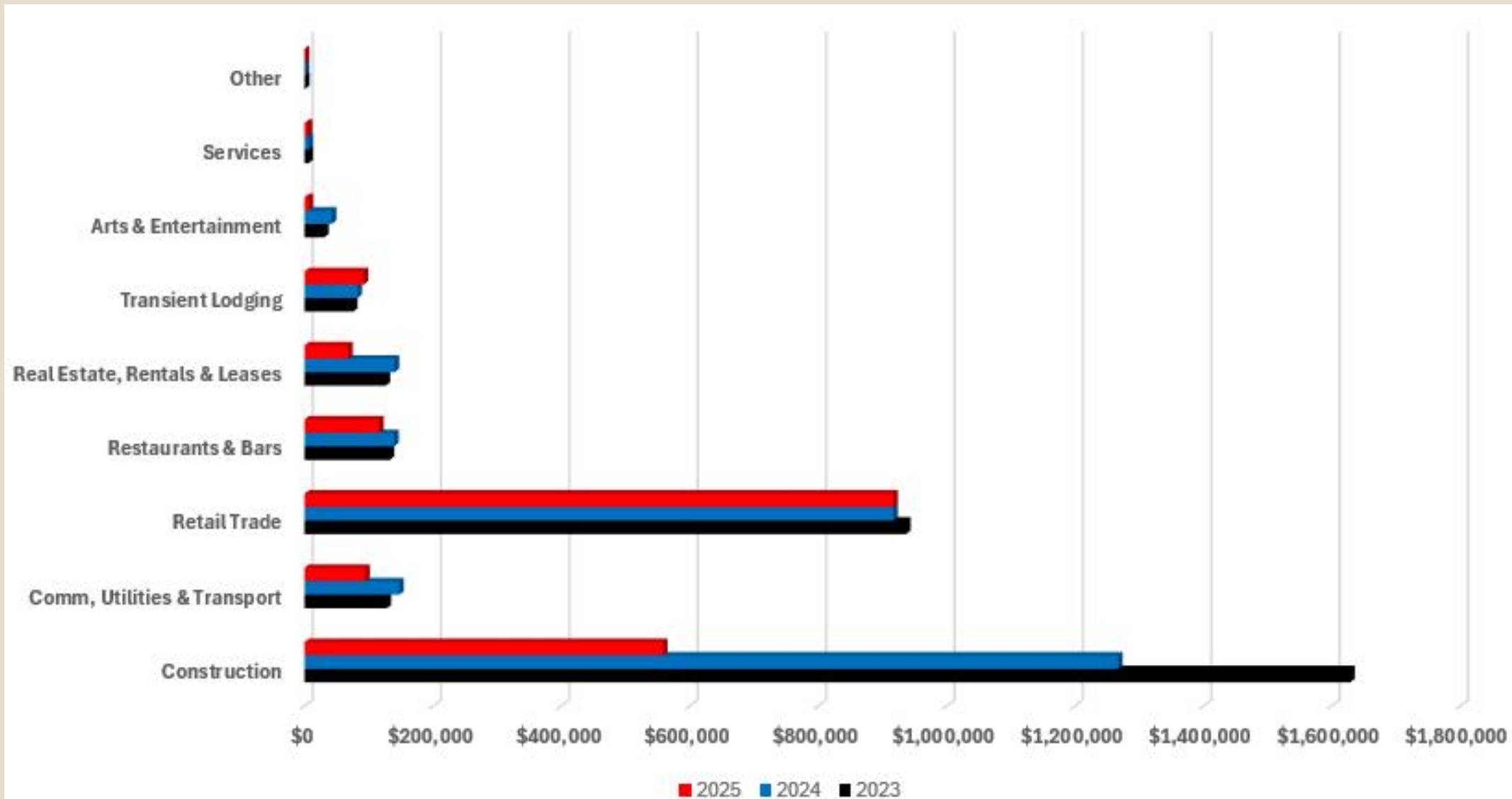


TPT 3 Year Comparison

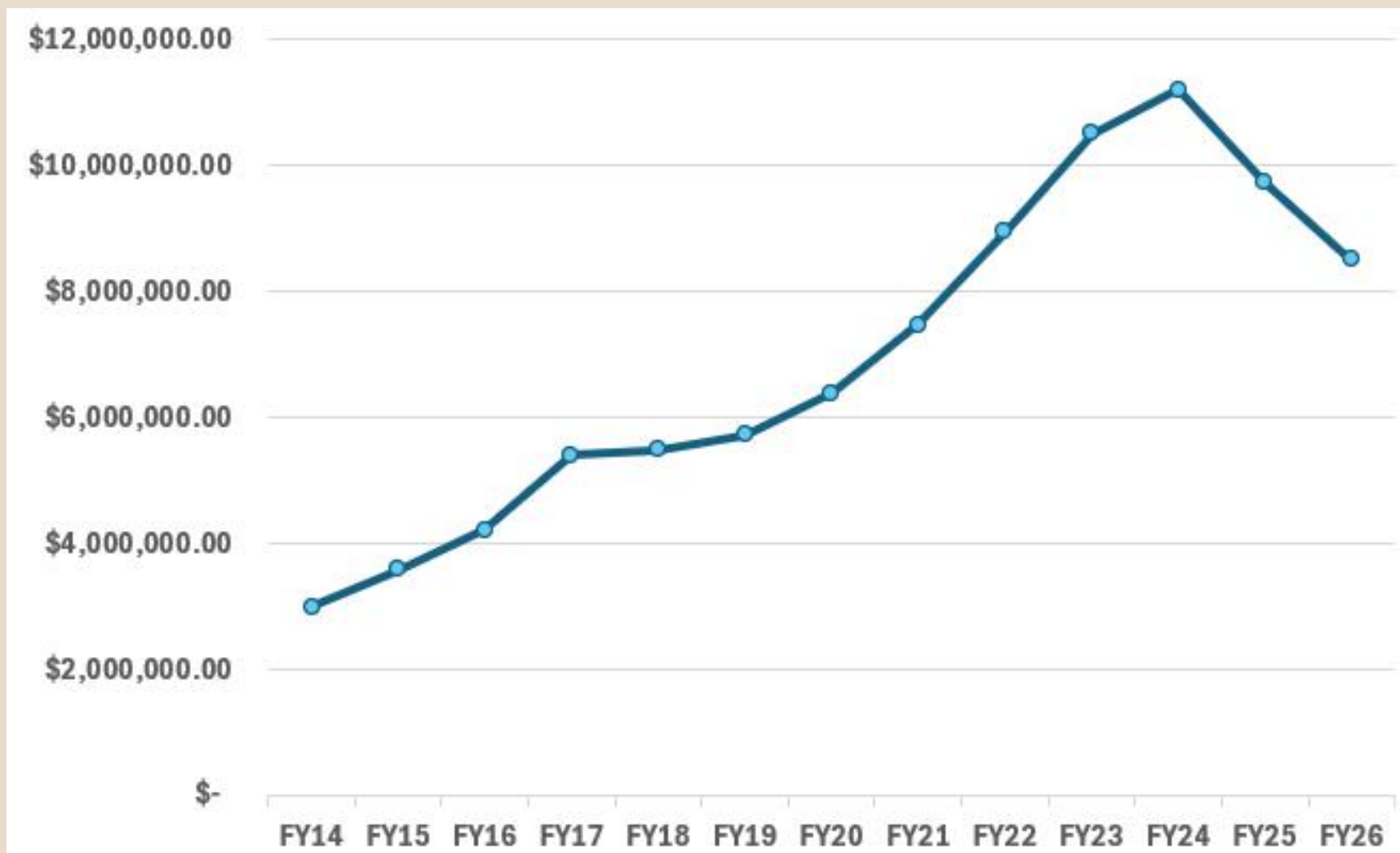
	July	2023	2024	2025	% Change	\$ Change
	September	2023	2024	2025	Prior Year	Prior Year
Construction		\$1,628,989.48	\$1,267,297.14	\$558,377.15	55.94%	\$708,919.99
Communications, Utilities & Transporting		\$127,810.81	\$147,431.27	\$94,493.63	35.91%	\$52,937.64
Retail Trade		\$936,975.55	\$917,007.47	\$917,108.68	0.01%	\$101.21
Restaurants & Bars		\$132,800.87	\$139,421.15	\$116,156.07	16.69%	\$23,265.08
Real Estate, Rentals & Leases		\$126,229.13	\$140,125.22	\$67,905.86	51.54%	\$72,219.36
Transient Lodging		\$75,612.17	\$82,221.14	\$92,137.69	12.06%	\$9,916.55
Arts & Entertainment		\$30,414.88	\$42,244.87	\$6,538.03	84.52%	\$35,706.84
Services		\$5,933.00	\$5,907.84	\$4,873.70	17.50%	\$1,034.14
Other		\$481.48	\$280.65	\$365.43	30.21%	\$84.78
Total		\$3,065,247.37	\$2,741,936.75	\$1,857,956.24	32.24%	\$883,980.51



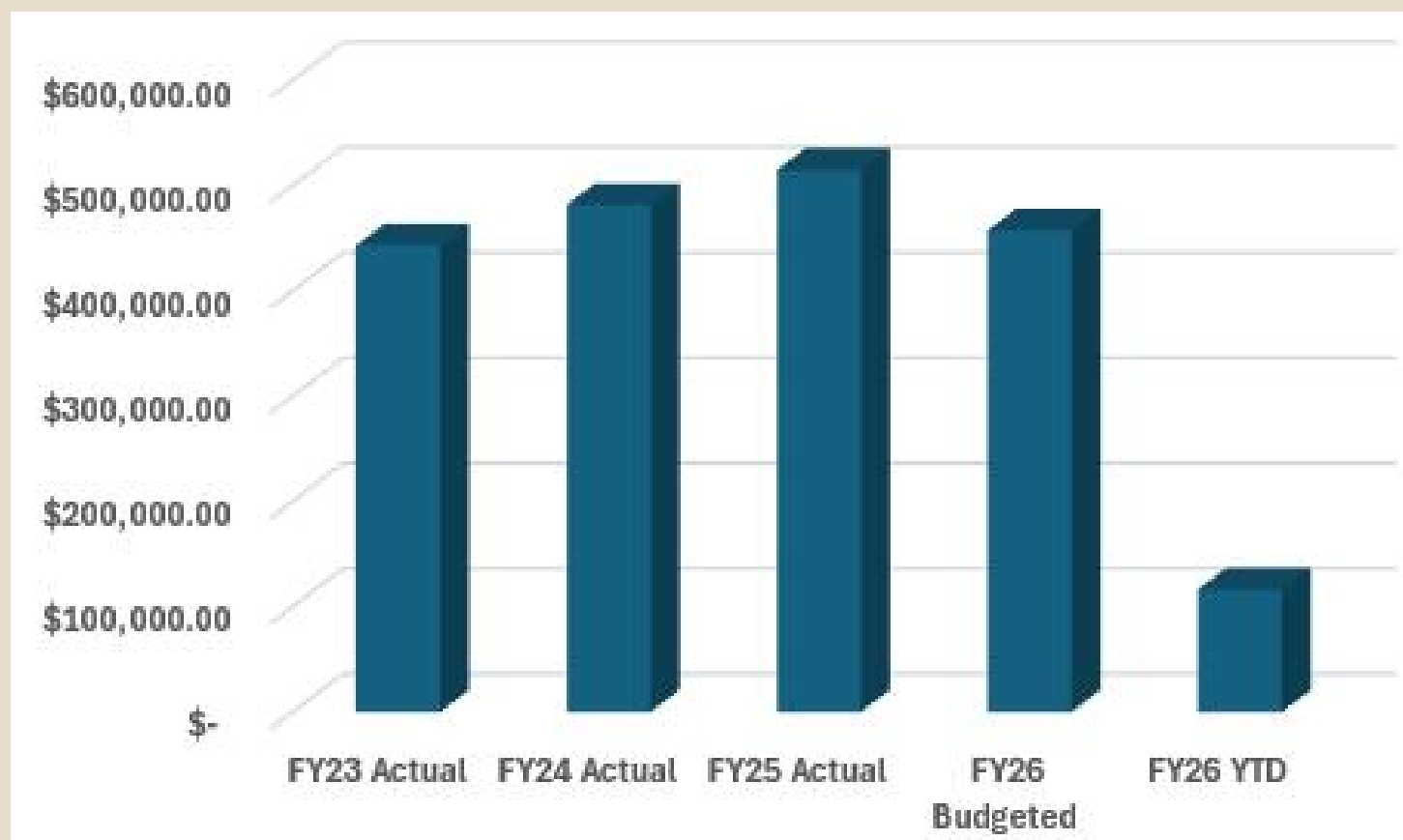
TPT 3 Year Comparison - Continued



TPT History

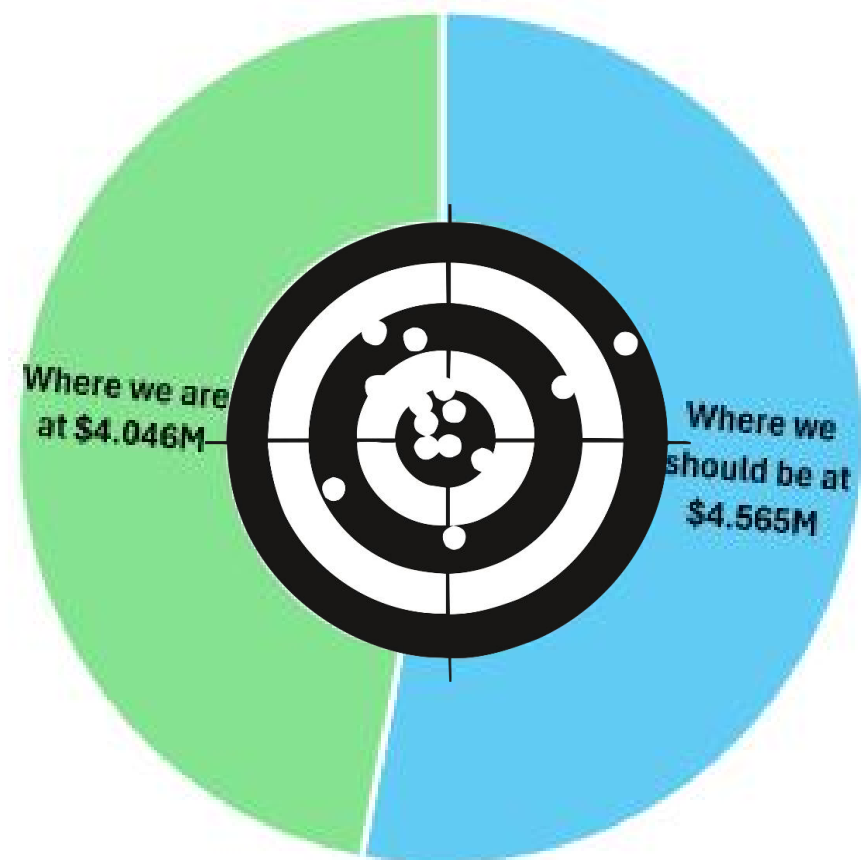


Community Development Permits & Fees



Are We On Target?

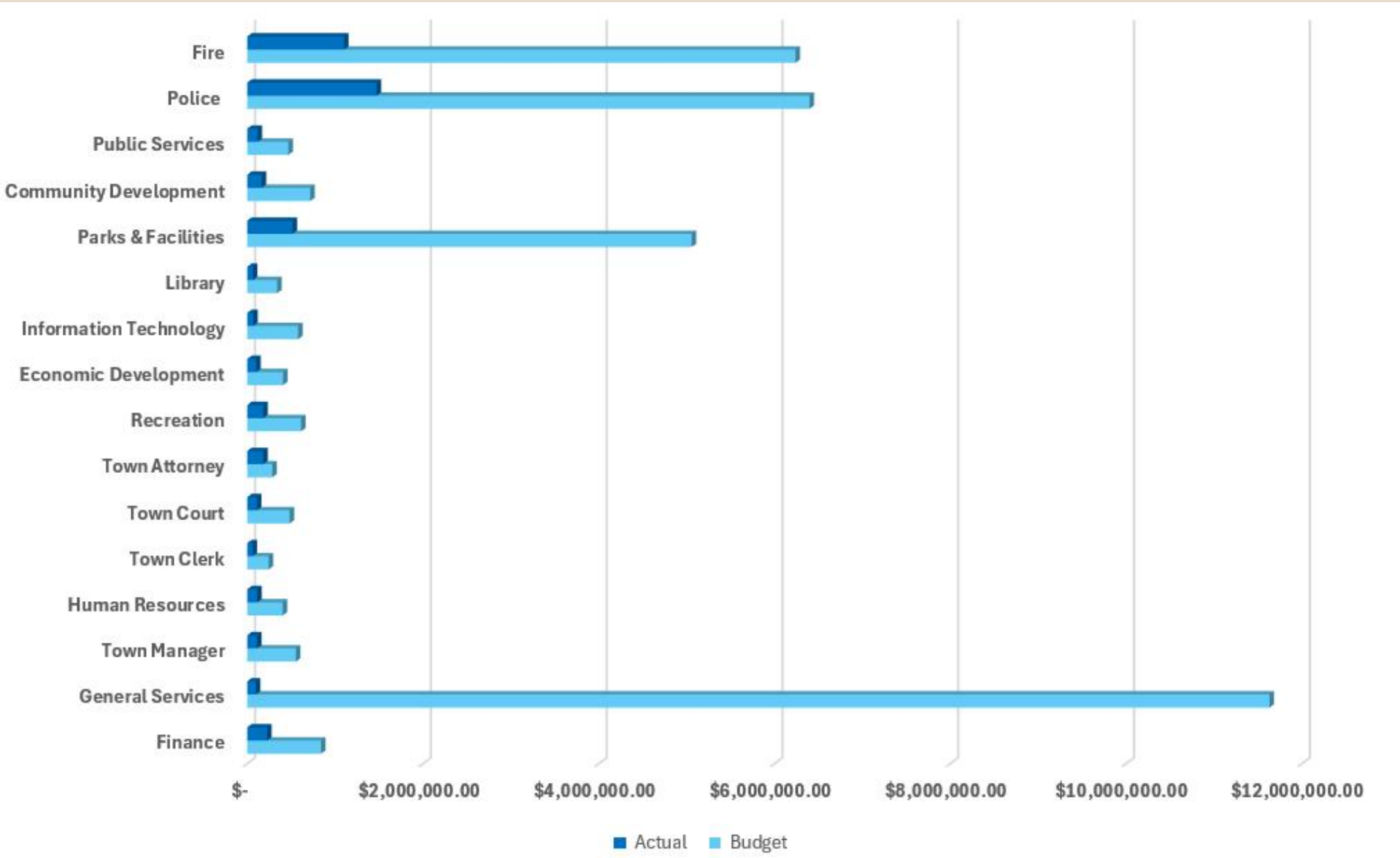
- Recognizes recurring revenue
 - Factors out non-recurring revenue
 - Sale of Property
 - \$588,783 YTD
- Accounts for annual revenue
 - Assuming revenue as monthly
 - Fire IGA
 - \$850,000 Budgeted
 - Divided by 12 months \$70,833/month
 - Multiplied by 3 months \$212,499



Summary of Expenditures

Department	FY23 Actual	FY24 Actual	FY25 Actual	FY26 YTD	FY26 Budgeted	% Used
Finance	\$706,652	\$765,341	\$705,219	\$227,003	\$840,276	27.02%
General Services	\$705,586	\$723,394	\$937,561	\$98,368	\$11,630,449	0.85%
Town Manager	\$564,246	\$656,798	\$132,995	\$111,757	\$554,639	20.15%
Human Resources	\$0	\$0	\$330,251	\$113,728	\$402,960	28.22%
Town Clerk	\$201,340	\$176,796	\$201,402	\$59,779	\$243,197	24.58%
Town Court	\$299,478	\$356,057	\$460,941	\$110,252	\$483,684	22.79%
Town Attorney	\$230,154	\$269,551	\$288,541	\$182,511	\$285,000	64.04%
Recreation	\$483,105	\$570,757	\$444,191	\$183,965	\$613,140	30.00%
Economic Development	\$237,851	\$226,981	\$387,487	\$102,542	\$406,936	25.20%
Information Technology	\$0	\$0	\$511,389	\$68,856	\$580,167	11.87%
Library	\$234,638	\$495,403	\$341,554	\$65,036	\$341,150	19.06%
Parks & Facilities	\$1,208,512	\$1,559,951	\$2,099,406	\$516,594	\$5,056,227	10.22%
Community Development	\$533,600	\$663,329	\$763,178	\$165,280	\$717,969	23.02%
Public Services	\$382,739	\$422,449	\$445,628	\$118,196	\$469,322	25.18%
Police	\$3,781,211	\$4,919,497	\$5,276,534	\$1,472,029	\$6,397,048	23.01%
Fire	\$6,558,207	\$3,991,691	\$5,346,550	\$1,101,983	\$6,237,956	17.67%
Total	\$16,127,319	\$15,797,995	\$18,672,827	\$4,697,879	\$35,260,120	13.32%

Expenditures by Department



Questions?

