



MEMORANDUM
Williamson County Sheriff's Office
Corrections Bureau

TO: Kerstin Hancock, Purchasing
FROM: Richard Elliott
DATE: September 09, 2009
SUBJECT: Medical Supply Bids

Please let this memo serve as justification for the selections we made based on the Medical Supply Bids received for the fiscal year 2009-2010. Our reasons are as follows:

Item 1: Quadmed shipping is 7 days, First Choice requires a minimum order of \$300 to avoid shipping charges, Moore Medical 2-7 days.

Bid specifications require shipping costs to be included. First Choice, the low bidder states that a \$300 purchase is required to avoid shipping. As a result they do not meet specifications.

Bid specifications list shipping time as an evaluating criteria, Quadmed the second lowest bidder (\$.0004/ item difference) lists 7 days shipping compared to 2-7 days for Moore Medical. Additionally, this would be the only product ordered from this vendor.

As a result we wish to award this item to Moore Medical. Moore Medical is the low bidder on several additional items. The cost of preparing several different purchase orders was also considered.

Item 2: Medline gave no time frame for shipping of goods, Moore Medical 2-7 days

Medline was the low bidder (\$.5725/item difference); however, requests to obtain shipping time went unanswered. Since the Jail anticipates purchasing 5 or less of this item the difference amounts to \$2.86. As a result we wish to award to Moore Medical.

Item 3: Awarded to lowest bidder

Item 4: Awarded to lowest bidder

Items 5, 6, 7 & 8: These are the gloves that are a huge priority for us as health, safety and durability are a must. Supreme Medical indicated a 2-14 day shipping with a \$100 minimum order or shipping charges would incur; United Medical indicated a 7 day shipping; Dash Medical indicated a 7 day shipping (sent samples used by our Medical staff and the gloves tore too easily trying to put them on); First Choice indicated shipping of 1-3 days but required a minimum order of \$300 to avoid shipping charges; Global Protection indicated no time frame for shipping; Medline gave no time frame for shipping (awarded contract in past, could not hold price in October)

Supreme Medical, United Medical, Dash Medical, First Choice, Global Protection, and Medline did not bid the gloves specified. Dash sent sample product that was poor quality.

Medline was awarded bid last fiscal year and did not honor price nor did they provide shipping time for this year's bid.

Cuevas Distribution is our current vendor located in Austin, providing quick response and meets specifications. If we award this item to a vendor with a poor quality product, it is probable that an increase in the quantity of gloves purchased will occur, thereby, reducing the savings that could occur by going with the inferior product. Officer safety and health is the primary concern with this item. Therefore our recommendation is to award to Cuevas.

Item 9: Medical Wholesale indicated a 5 day shipping, Moore Medical 2-7 days.

Medical Wholesale is the low bidder by \$.0003/ item. This would be the only item awarded to this vendor. Additionally, the shipping time could be longer. Since the quantity ordered is 20 the price difference is a total of \$.01. The cost of preparing this p.o. should prohibit awarding to this vendor. Our recommendation is to award to Moore Medical.

Item 10: E-Med indicated a 5-7 day shipping, Moore Medical 2-7 days.

Award to low bidder.

Item 11: Awarded to low bidder

Item 12: McKesson "added" an addendum to our specification regarding liability as a requirement to the awarding of bid, awarded to next lowest bidder.

Bid specifications required a 12 oz. bottle, McKesson offered individual packet. Our recommendation is to award to Moore as they met specs.

Item 13: Awarded to lowest bidder

Item 16: Awarded to lowest bidder

If you should have any additional questions or need any additional information, please do not hesitate to contact either myself or Captain Pokluda.

It should be noted that when evaluating and reviewing the bids, we considered the cost to award bids to as many as 7 vendors. (p.o. costs, administrative costs) When the pricing is this close, the labor costs associated with administering multiple awards is prohibitive.

WILLIAMSON COUNTY BID TABULATION
BID # 10WCA026 A
ANNUAL CONTRACT

Recommend Award To: Moore Medical - Item # 1,2,4,9,10,12,13

CuevasDist - Item # 5,6,7,8

Progressive Medical - Item # 3,16

E-Med - Item # 11

ITEM#	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	Cuevas Distribution	E-Med	Moore Medical	Progressive Medical Int'l	Quadmed	Richie Pharmacal	R&S Northeast	Supreme Medical Fulfillment Systems Inc	United Medical Supplies	Amerisoschl	Bound Tree	Central Texas Medical Equipment & Supplies	Dash Medical Gloves	First Choice	Global Protection	Interboro	McKesson	Medical Wholesale, Inc.	Medline	Midwest Medical Supply	Products Unlimited	International Manufacturing Group Inc.	ICS	East Med Enterprises
GENERAL MEDICAL SUPPLIES																										
1	60,000 EA	4 x 4 NON-STERILE GAUZE	0.0200	0.1079	0.0080	0.0122	0.0076		0.0109	0.0093	0.0105	0.0087	0.0225	0.0144		0.0009	0.0123		0.0110	0.0149	0.0111	0.0075	0.0150	0.0120		0.0182
2	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS		6.5600	4.7600	9.8500				6.1760	5.8500	9.6200	10.9520	9.3125		5.7100	14.8800		7.0005	9.6000	4.1875	10.1100	4.6700	4.8843		
3	500 EA	INSTANT ICE PACKS 6"X9"		0.8300	0.3000	0.2729	0.4562		0.4895	0.4916	1.7000	0.4783	0.4050	1.1375		0.5400	0.3500		0.6100	0.7500	0.4012	0.4200	0.4668	0.5150		1.3500
DIABETIC SUPPLIES																										
4	50 BK	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH		0.0920	0.0770			0.0840	0.3063	0.0988		0.2190	0.0864	0.3000		0.0968	0.3874		0.1141	0.1250	0.0905	0.0850	0.0951	0.1095		
GLOVES																										
5	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	0.0650	0.1200	0.0688	0.0775	0.0789			0.0483	0.0370	0.0890	0.0708	0.1038	0.0458	0.0354	0.0455	0.4650	0.0733		0.0270	0.0754	0.0884	0.0390	0.1490	0.0920
6	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	0.0650	0.1200	0.0688	0.0775	0.0789			0.0483	0.0370	0.0890	0.0708	0.1125	0.0458	0.0354	0.0455	1.2000	0.0733		0.0270	0.0754	0.0884	0.0390	0.1490	0.0920
7	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	0.0650	0.1200	0.0688	0.0775	0.0789			0.0483	0.0370	0.0890	0.0708	0.1075	0.0458	0.0354	0.0455	1.3500	0.0733		0.0270	0.0754	0.0884	0.0390	0.1490	0.0920
8	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	0.0650	0.1200	0.0688	0.0775	0.0789			0.0483	0.0370	0.0890	0.0708	0.1075	0.0458	0.0354	0.0455	1.3500	0.0733		0.0270	0.0754	0.0884	0.0390	0.1490	0.0920
OVER-THE-COUNTER DRUGS/MEDICATION																										
9	20 BTL	ASA 325 MG (ASPIRIN, 100/BTL)		0.0081	0.0060		0.0078	0.0074	0.0092	0.0082		0.0090		0.0111		0.0090	0.0153		0.0006	0.0057	0.0122	0.0070		0.0158		
10	5,000 EA	ASPIRIN, BABY CHEWABLE TABLETS		0.0188	0.0180	0.0277	0.0233	0.0222	0.0200	0.0238		0.0277	0.0202	0.0369		0.0230	0.0502		0.0297	0.2638	0.0720	0.0194	0.0269	0.0333		
11	45 EA	MICONAZOL NITRATE VAG CREAM -7 2% 45 GM		2.4800	4.2600		6.1100	2.9100	5.9500	8.8600		5.6200	4.1200	21.8600		5.2700	9.8800		4.9700	3.5000	7.0400	3.8600	1.8400	10.2800		
12	30 CS	MILK OF MAGNESIA {12OZ, ORIGINAL}		1.1400	1.0980		1.4400	1.7500	1.3000	1.5133		1.6000	1.4600	2.0100		1.3400	2.0300		0.2740	1.6250	1.6016	4.5000	1.9100	2.0558		
13	2,000 EA	PRENATAL VITAMIN NATALINS - RX		0.0600	0.0243			0.0711	0.0560	0.0483				0.1625			0.0586		0.0358		0.0520	0.0350	0.0270	0.0780		
16	500 EA	TRIPLE ANTIBIOTIC CREAM 1OZ		2.5500	1.2100	0.0649	0.0994	1.9900	2.8900	2.2600		4.4300	0.0934	4.1300		2.0400	2.8300		2.1100	2.1000	2.9000	1.8500	1.4900	3.8200		