



JAMES R. WILSON
WILLIAMSON COUNTY SHERIFF

505 South Rock Street
Georgetown, Texas 78626
Phone (512) 943-1300 • Fax (512) 943-1444

ROBERT CHAPMAN
Asst Chief Deputy - Law Enforcement

RICHARD ELLIOTT
Asst Chief Deputy - Corrections

L.C. "TONY" MARSHALL
Chief Deputy

October 8, 2009

JFTX-LES-CD/1122
2200 W. 35th Street
BLDG 41
Austin, Texas 78703

Attn: Sergeant Rony Kilpatrick, 1122 Program Administrator

Dear Sergeant Kilpatrick:

The Williamson County Sheriff Office is requesting to purchase a Lenco Bear Cat Armored Rescue Vehicle authorized under Section 1122 of the 1994 National Defense Authorization Act. The Sheriff's Office, manages a 19 member SWAT Team responsible for responding to critical high risk incidents throughout Williamson County and the Central Texas area.

The Lenco Bear Cat will be utilized by the Williamson County SWAT Team for specialized police enforcement including counter-narcotics warrant service, special response missions in high threat environments, public disorders and counter-terrorism missions.

The point of contact for this purchase will be Lt. Mike Gleason, 512-943-1347, mgleason@wilco.org.

Respectfully,

James R. Wilson
Williamson County Sheriff



Protecting Our Nation's Defenders™

10 Bettr Industrial Drive - Pittsfield, MA 01201

PH (413) 443-7359 - FAX (413) 445-7865

Quotation 7260

Quotation Date: 09/15/09

Tax ID #: 04-2719777

WI010 Williamson County Sheriff's 508 South Rock Street Georgetown, TX 78626	Estimated Completion Date: Approx 210 Days ARO	F.O.B.: Pittsfield, MA
	Payment Terms: Payable Upon Completion	Ship Via: PICK UP
	Lenco GSA Contract GS-07F-0390M 1122 Program	
	Inspection & Acceptance: At Lenco Factory, Pittsfield, MA	

Terms and Conditions: Payment in Full Upon PickUp - MSO Transferred Upon Receipt of Payment

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$197,250.10	\$188,793.00
Diesel Engine	BCDLEN	6,425.49	6,150.00
(4) Roof Mounted Spot Lights	BCNON1	4,016.00	4,016.00
Thermal Image & Color Camera w/Flat Screen Color Monitor	BCTI	30,000.00	28,714.00
Intercom System; Inside to Outside	PCINT	3,000.00	2,871.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
AC-DC Power Inverter 1,800 Watt w/ Battery Charge Feature	BCPINV2	4,650.38	4,451.00
Radio Prep Package	BCINSRA	525.00	502.00
Back up Camera System with Monitor	BCNON2	2,297.00	2,297.00
Explosive Gas Detection System	BCDRG	5,250.00	5,025.00
Kussmaul Super Eject Deluxe	BCKUSS	987.33	945.00
22.5" Tire and Wheel Upgrade	BCTWU	7,940.00	7,600.00
Run-Flat Tires for 22.5" Tire and Wheel Upgrade	BCRF225	7,400.29	7,083.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCXHT	2,135.58	2,044.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,700.54	4,499.00
(2) Ballistic Skip Round Shields	BCBSRS	3,000.00	2,872.00
Net Savings \$11,801.70		\$281,577.70	\$269,776.00
Total Cost of (1) Lenco BearCat FOB, Origin Pittsfield, MA			\$269,776.00

Specifications Subject to Change

PROPRIETARY

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL

The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as ordered above.

Authorized Signature

Please sign and return

Authorized Signature

LENCO INDUSTRIES INC.

James J. Massery

Thank You