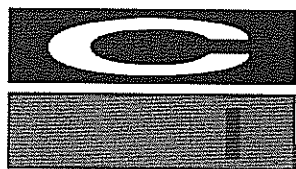


FY20101 ANNUAL CONTRACT RE-AWARDS

CONTRACT PERIOD: OCT 1, 2010 TO SEP 30, 2011

	AWARDED VENDORS	
Name of Bid/Proposal	Vendors	Department
Protective Clothing and Equipment	Casco Industries	EMS
Medical Supplies	Philips	EMS
Uniforms	Miller Uniforms	EMS
	GT Distributors	
Mal-Practice Insurance	Extraco	EMS
Billing Services	DM Medical Billings	EMS
Name of Bid/Proposal	Vendors	Department
Electronic Home Monitoring Services	Satellite Tracking of People LLC	Juvenile Services
Uniforms/Clothing	Uniforms Manufacturing Inc.	Juvenile Services
	Bob Barker	
Name of Bid/Proposal	Vendors	Department
Body Armor	GT Distributors	Sheriff's Office/Sheriff's Office Jail
Name of Bid/Proposal	Vendors	Department
Electrical Services	Dial One	Facilities Maintenance
HVAC Services	Aspen Air, Inc	Facilities Maintenance
Landscape Maintenance	Red & White Greenery	Facilities Maintenance
Name of Bid/Proposal	Vendors	
Landscape Services	Heart of Texas	Parks

Name of Bid/Proposal	Vendors	
Fuel Fuel Card Services	Triple S Petroleum Texas Fleet Fuel	Fleet Services
Ford Replacement Parts	Leif Johnson Ford	Fleet Services
Name of Bid/Proposal	Vendors	
Roadsigns and Markers	Safelane Traffic Supply Pathmark Traffic Products Rocal, Inc Custom Products Corp.	Unified Road and Bridge Systems
Roadside Chemicals and Herbicides	BWI Schulenburg CWC Chemical, Inc Crop Production Services Ameriturf DeAngelo Brothers Alligare	Unified Road and Bridge Systems
Corrugated Metal	Contech	Unified Road and Bridge Systems
Road Striping	DIJ Construction	Unified Road and Bridge Systems
Hauling	Georgetown Transportation Statewide Materials Transport, Ltd.	Unified Road and Bridge Systems
Aggregate	Superior Crushed Stone Capitol Aggregates Knife River Killeen Crushed Stone RTI Hot Mix Vulcan Materials Martin Marietta	Unified Road and Bridge Systems
Road Base Materials	RTI Hot Mix Killeen Crushed Stone Central Crushers Texas Crushed Stone Texas Aggregates	Unified Road and Bridge Systems



Casco INDUSTRIES, INC.
Fire Equipment Sales & Service

*Providing Protection for those Who Protect Us
since 1950*

Williamson County Purchasing Department

Attn: Kerstin Hancock

301 SE Inner Loop – Suite 106

Georgetown, TX 78626

RE: Renewal – Protective Clothing and Equipment for Williamson County EMS contract # 10WCA051

Ms. Hancock:

This letter is to inform Williamson County that Casco Industries, Inc wishes to renew our current Protective Clothing and Equipment contract at the same pricing, terms and conditions as the existing contract. There will an up charge of 30 % per pant and per coat for sizes 4x-6x and then another up charge of 60% for sizes 7x and higher.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Neil West

Casco Industries, Sales Representative



Philips Healthcare
3000 Minuteman Rd MS-0400
Andover, MA 01810
800-934-7372 telephone
800-947-3299 facsimile

May 17, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal - Medical Supplies for Williamson County EMS 09WCA021 item #194-234

Ms. Hancock:

This letter is to inform you that Philips Medical Systems wishes to renew its current Medical Supplies contract for the above referenced contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Elaine Chambers". The signature is fluid and cursive, with a large initial "E" and a long, sweeping underline.

Elaine Chambers
Director, Order Processing
Philips Healthcare

MILLER UNIFORMS & EMBLEMS INC.
650 CANION ST. AUSTIN, TX 78752
(512) 302-5541 (512)302-5516 FAX
bobmiller@milleruniforms.com

0512-10

Williamson County Purchasing Department

Attn: Kerstin Hancock

301 SE Inner Loop – Suite 106

Georgetown, TX 78626

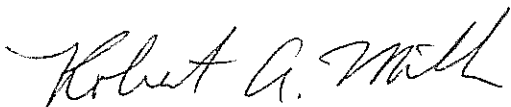
RE: Renewal –Uniforms for Williamson County contract# 10WCA031 – item # 2-4, 6, 8, 9-13, 16, 25, 27-42

Ms. Hancock:

This letter is to inform Williamson County that Miller Uniforms & Emblems, Inc. wishes to renew our current contract for Uniforms for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert A. Miller". The signature is fluid and cursive, with the first name "Robert" and last name "Miller" clearly distinguishable.

Robert A. Miller

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Uniforms for Williamson County contract# 10WCA031- item # 1, 5, 7, 14, 15, 17-24, 26

Ms. Hancock:

This letter is to inform Williamson County that GT Distributors, Inc. wishes to renew our current contract for Uniforms for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Jamy Copeland
Uniform Specialist

A handwritten signature in black ink, appearing to read "Jamy Copeland", written in a cursive style.



Insurance
Post Office Box 6101
Temple, TX 76503-6101
254.774.5500
254.774.5536 Fax

May 18, 2010

Williamson County Purchasing Department

Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Mal-Practice Insurance for Williamson County EMS 09WCAP10

Ms. Hancock:

This letter is to inform Williamson County that Extraco Insurance wishes to renew our current Insurance contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through 12:01 AM October, 2011.

A handwritten signature in cursive script, appearing to read "Judy Rice".

Sincerely,

A handwritten signature in cursive script, appearing to read "Judy Rice".

Judy Rice CIC
Commercial Lines Insurance Specialist
(254)774-5905
jrice@extracobanks.com



May 12, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Billing Services for Williamson County EMS 10WCAP124

Dear Ms. Hancock:

This letter is to inform Williamson County that DM Medical Billings wishes to renew our current Billing Services contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011. If you need any additional information, please do not hesitate to contact me at 609-481-8742.

Sincerely,


Chuck McSweeney
Director of Business Development

c. Dina Mueller, President



Satellite Tracking of People LLC

May 20, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

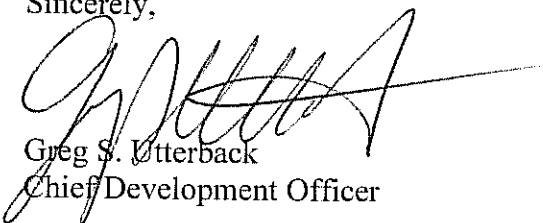
RE: Renewal –Electronic Home Monitoring Services for Williamson County Juvenile
Services 09WCAP113

Ms. Hancock:

This letter is to inform Williamson County that Satellite Tracking of People LLC wishes to renew our current Electronic Home Monitoring Services contract at the same terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Greg S. Otterback
Chief Development Officer



June 14, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

Re: Renewal – Uniforms/Clothing for Williamson County Juvenile Services
Contract #10WCA054 Military uniforms and boots

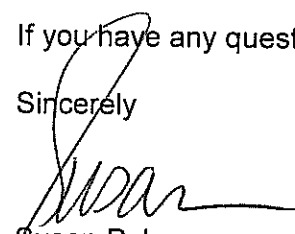
Ms. Hancock

This letter is to inform Williamson County that Uniforms Manufacturing, Inc. wishes
To renew our current Uniforms and Clothing contract at the same pricing, terms and
conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through
September 30, 2011.

If you have any questions, please don't hesitate to contact me.

Sincerely



Susan Polo
General Manager

*PO Box 12716
Scottsdale, AZ 85267-2716
(480) 368-9316 Phone (480) 368-8556 Fax
www.umidirect.com*



134 N Main Street
Fuquay-Varina, NC 27526
(800) 334-9880 phone
(800) 322-7537 fax

June 2, 2010

Kerstin Hancock, Purchasing Specialist
Williamson County Purchasing Department
301 SE Inner Loop, Ste 106
Georgetown, TX 78626

Reference: Renewal of Contract 10WCA054, Uniforms and Clothing

Thank you for the opportunity to extend the above contract. At this time Bob Barker Company would like to extend the contract at the current contract pricing for another year through September 30th, 2011.

Bob Barker Company appreciates your continued business. If you have any questions, you can reach me at 800-235-8586 ext 438 or allisonwilmesmeier@bobbarker.com. We look forward to working with you again in the coming year.

Sincerely,

Allison Wilmesmeier
Pricing Specialist



PO Box 16080, Austin, TX 78761 • Telephone (512) 451-8298 • FAX (512) 453-6149

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Body Armor for Williamson County contract# 09WCA060

Ms. Hancock:

This letter is to inform Williamson County that GT Distributors, Inc. wishes to renew our current contract for Body Armor at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Preston Wheelless
Bid and Contract Manager
G T Distributors
PO BOX 16080
Austin, TX, 78761
Ph:512-451-8298
Fax:512-453-6149
prestonw@gtdist.com
www.gtdist.com



11812 N. Lamar Blvd
Austin, Texas 78753
(512) 371-0001

TECL No. 19054

May 13, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Electrical Services for Williamson County contract# 10WCA022

Ms. Hancock:

This letter is to inform Williamson County that Dial One Electrical Services wishes to renew our current contract for Electrical Services at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Charlie Morris".

Charlie Morris
President



Aspen Air, Inc.

A/C – Heating – Plumbing

Refrigeration & Restaurant Equipment

4515 W. Hwy 190 · Belton, Texas 76513 · Phone: (254)699-6120 · Fax: (254)699-5616
40112 Industrial Park Circle · Georgetown, Texas 78626 · Phone: (512)868-6866 · Fax: (254)868-6947

May 13, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

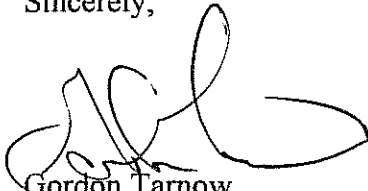
RE: Renewal – HVAC Services to include refrigeration, kitchen equipment and duct cleaning
09WCA001.

Ms. Hancock:

This letter is to inform Williamson County that Aspen Air, Inc. wishes to renew our current HVAC Services contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Gordon Tarnow
President
Aspen Air, Inc.

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

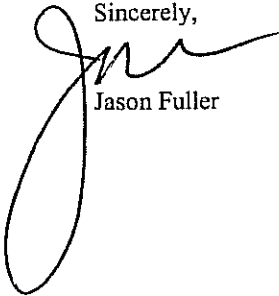
RE: Renewal – Landscape Maintenance for Williamson County 10WCA018

Ms. Hancock:

This letter is to inform Williamson County that Red & White Greenery wishes to renew our current Landscape Maintenance contract at the same terms and conditions as the existing contract. We respectfully request a CPI increase in the amount of 2.3%, or \$3,076.87.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to be 'JF' with a large loop at the bottom left.

Jason Fuller



Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Parks Landscape Services 09WCA052

Ms. Hancock:

This letter is to inform Williamson County that Heart of Texas Landscape and Irrigation wishes to renew our current Landscape Services contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to be "B. J. ...".

Exec. VP/COO

TEXAS FLEET FUEL

May 20, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Fuel Card Services– 09WCA013

Ms. Hancock:

This letter is to inform Williamson County that Texas Fleet Fuel wishes to renew our current contract for Fuel Card Services at the same pricing, terms and conditions as the existing contract for the next fiscal year.

The renewal period will be October 1, 2010 through September 30, 2011.

Sincerely,



Marty Maxwell
VP Sales & Marketing

Triple S PETROLEUM CO.

May 20, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Fuel for Williamson County– 09WCA013

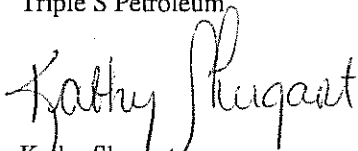
Ms. Hancock:

This letter is to inform Williamson County that Triple S Petroleum Co. wishes to renew our current contract for Fuel at the same pricing, terms and conditions as the existing contract for the next fiscal year.

The renewal period will be October 1, 2010 through September 30, 2011.

Sincerely,

Triple S Petroleum



Kathy Shugart
General Manager

Leif Johnson

REC'D AM11:56 25 MAY'10

Ford

www.buyford.com

5-21-10

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

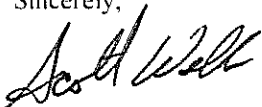
RE: Renewal – OEM Ford Replacement Parts–10WCA040

Ms. Hancock:

This letter is to inform Williamson County that Leif Johnson Ford wishes to renew our current contract for OEM Ford Replacement Parts at the same pricing, terms and conditions as the existing contract for the next fiscal year.

The renewal period will be October 1, 2010 through September 30, 2011.

Sincerely,



Scott Webb
Parts Mgr.
Leif Johnson Ford
(512) 697-0689
swebb@leifjohnsonford.com

701 East 55th Street, Austin, Texas 78751
512.454.9515 • 800.274.3674 • Fax 512.454.1355

5/25/10

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop - Suite 106
Georgetown, TX 78626

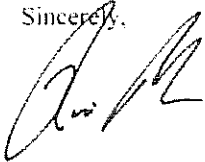
RE: Renewal --Roadsigns and Markers for Williamson County contract# 10WCA028
Primary - item# 13, 14, 15
Secondary - item# 1, 2, 5, 8, 16A, 16B

Ms. Hancock:

This letter is to inform Williamson County that SafeLane Traffic Supply, LLC wishes to renew our current Roadsigns and Markers contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



SafeLane Traffic Supply

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Roadsigns and Markers for Williamson County contract# 10WCA028
Primary – item# 1, 2, 3, 4, 5, 16A, 16B
Secondary – item# 13, 14, 15, 16D, 16E, 16F

Ms. Hancock:

This letter is to inform Williamson County that Pathmark Traffic Products of Texas, Inc. wishes to renew our current Roadsigns and Markers contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

AB
JOSE PEREZ
GENERAL MANAGER



Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626


RE: Renewal –Roadsigns and Markers for Williamson County contract# 10WCA028
Secondary – item# 6, 7, 10, 11, 12

Ms. Hancock:

This letter is to inform Williamson County that Rocal, Inc. wishes to renew our current Roadsigns and Markers contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,


Alan Christopher
Rocal, Inc

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

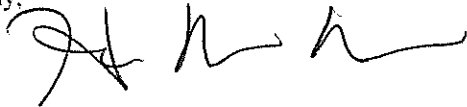
RE: Renewal –Roadsigns and Markers for Williamson County contract# 10WCA028
Primary – item# 16C, 16D, 16E, 16F
Secondary – item# 3, 4, 9

Ms. Hancock:

This letter is to inform Williamson County that Custom Products Corp. wishes to renew our current Roadsigns and Markers contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to be 'JH' followed by a stylized flourish.

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

~~RE: Renewal – Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028~~
Primary- item# 1


Ms. Hancock:

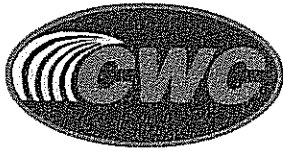
This letter is to inform Williamson County that BWI Schulenburg wishes to renew our current contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Justin Pothhoff
BWI- Schulenburg


6-14-10



CWC CHEMICAL, INC.

Vegetation Management Solutions

Division of CWC Enterprises, Inc.
214 Simmons Drive
Cloverdale, VA 24077
Tel (540) 992-5766 FAX (540) 992-5601
Website: cwc-chemical.com

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

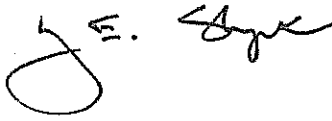
RE: Renewal –Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028
Tertiary – item# 3

Ms. Hancock:

This letter is to inform Williamson County that CWC Chemical, Inc. wishes to renew our current Roadside Chemicals and Herbicides contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,


Larry E. Sharpe
President

CWC CHEMICAL, INC.
214 SIMMONS DRIVE
CLOVERDALE, VA 24077
(540) 992-5766



Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028
Primary- item# 2
Secondary – item# 4, 5

Ms. Hancock:

This letter is to inform Williamson County that Crop Production Services wishes to renew our current Roadside Chemicals and Herbicides contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mike Standish', is written over a horizontal line.

Mike Standish
Territory Manager
Crop Production Services

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

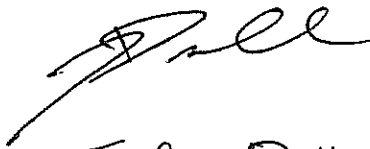
RE: Renewal—Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028
Tertiary – item# 1

Ms. Hancock:

This letter is to inform Williamson County that Ameriturf wishes to renew our current Roadside Chemicals and Herbicides contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Jordan Drall

Purchasing Agent

Ameriturf.

5/14/2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

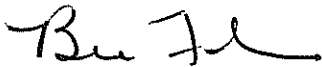
RE: Renewal –Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028
Tertiary – item# 6

Ms. Hancock:

This letter is to inform Williamson County that DeAngelo Brothers, Inc. wishes to renew our current Roadside Chemicals and Herbicides contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Bill Fisher
Chemical Sales Manager
6/21/10



PROTECTING:
RIGHT-OF-WAY
UTILITIES
RAILROAD
RANGE & PASTURELAND
FORESTRY
AQUATIC
INDUSTRIAL

May 15, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Roadside Chemicals and Herbicides for Williamson County contract# 10WCA028
Tertiary – item# 2

Ms. Hancock:

This letter is to inform Williamson County that Alligare, LLC wishes to renew our current Roadside Chemicals and Herbicides contract for the above-referenced items at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Elaine Azzarano
Bid Specialist



2201 W. Royal Lane
Suite #170
Irving, TX 75063
972/590-2000
fax 972/590-2039

June 27, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal – Culverts – Corrugated Metal – 09WCA007- Primary on all items excluding # 4, 60”

Ms. Hancock:

This letter is to inform Williamson County that Contech Construction Products, Inc. wishes to renew our current Culverts - Corrugated Metal contract for the above-referenced items at the same pricing, terms and conditions as the existing contract for the next fiscal year.

The renewal period will be October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink that reads "Jeff Smallwood". The signature is written in a cursive, flowing style.

Jeff Smallwood
Contech Sales Manager

REC'D AM11:57 25 MAY'10

D.I.J. Construction, Inc.

P.O. Box 1609 2332 CR 252 BERTRAM, TX 78605

OFFICE: (512) 355-2766

FAX: (512) 355-2392

May 17, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop-Suite 106
Georgetown, Texas 78626

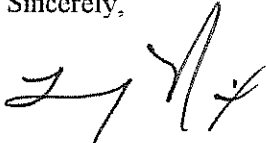
Re: Renewal-Road Striping for Williamson County contract# 10WCA029

Ms. Hancock:

This letter is to inform Williamson County that DIJ Construction, Inc. wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Terry Nix
Vice President

RECD AM11:57 25 MAY'10

D.I.J. Construction, Inc.

P.O. Box 1609 2332 CR 252 BERTRAM, TX 78605

OFFICE: (512) 355-2766

FAX: (512) 355-2392

May 20, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop, Ste. 106
Georgetown, Texas 78626

Re: Road Striping 10WCA029

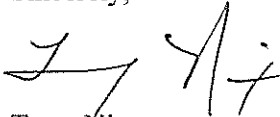
Ms. Hancock,

This letter is requesting a price adjustment to our current Williamson County Contract, Road Striping-10WCA029.

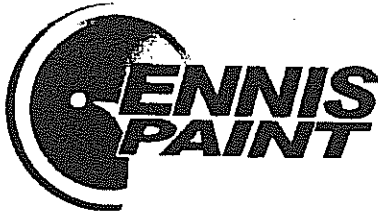
I have enclosed a copy of a letter we recently received from Ennis Traffic Safety Solutions, our material supplier. Starting May 24, 2010, our material we be going up \$120.00 per ton, for thermoplastic and .80 cents per gallon for paint. This is a material cost increase of 14%, which equates to .015 cents per lf of 4" stripe. Due to the drastic increase in material cost that we are fixing to endure, we are requesting a 7% increase to our existing prices. I have also enclosed our current pricing list from Ennis, that we are using until May 24, 2010.

We appreciate your time and look forward to continuing our working relationship.

Sincerely,



Terry Nix
Vice President



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (214) 874-7200
Fax: (972) 878-0685

INVOICE

Invoice No. I0162521
Date 12/17/2009
Order No. 000143403
Shipper ID S00154947
Order Type Ennis Paint
Customer ID DIJCON

BILL TO:	SHIP TO:
D I J Construction Inc P.O. Box 1609 Bertram, TX 78605	Clifton DIJ Construction Inc SH 21 & SP 35 East of SAn Augustine, TX 78605

PAGE 1

F.O.B. POINT		SHIP VIA		B/L#		CUSTOMER P.O. NO.	
Prepaid destination		TRUCK		TX16793		091216-1	
ORDER DATE		TERMS		SALES PERSON		SITE	CONTRACT NUMBER
12/16/2009		12%/30, 10%/60, NET 61		Gary Paul		TX	
PART NUMBER		QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
885200-TX TK-WH-AK-HIGH BUILD RIBBON/SPRAY		26,000.0	POUND	26,000	0.4744	0.00	12,334.40
Lot Nos: TTP911W735		26,000.0					
885201-TX TK-YE-AK-HIGH BUILD RIBBON/SPRAY		22,000.0	POUND	22,000	0.4971	0.00	10,936.20
Lot Nos: TTP912Y748		22,000.0					

W = 948.80

Y = 994.20

PAID: _____
DATE: _____
CHECK #: _____
AMOUNT: _____

Note: * For remittance by credit card a 3% transaction fee will be assessed OR the applicable discount will be reduced by 3%.

* Discounts do not apply to Freight and other Miscellaneous Charges

Sales Total 23,270.60
Freight 0.00
Other Charges 0.00
Total Sales Tax 0.00
23,270.60
Less Paid Amount 0.00

TOTAL 23,270.60 USD



Date: 3/3/2010

Prepared For:

DIJ Construction Inc
P.O. Box 1609
Bertram, TX 78605
USA

Phone: (512) 355-2766
Fax: (512) 355-2392

Price List	
Salesperson:	Gary Paul
Phone:	(214) 399-3652
Inside Sales:	Kara Griffin
Email:	kara@ennispaint.com
Phone:	(214) 874-7230
Fax:	(800) 555-0217

Inv#ID	Description	UOM	List Price	60 Day Price	30 Day Price	30 DAY
885200-TX	TK-WH-AK-HIGH BUILD RIBBON/SPRAY	POUND	\$0.4830	\$0.4347	\$0.4250	#850/ton
885201-TX	TK-YE-AK-HIGH BUILD RIBBON/SPRAY	POUND	\$0.4886	\$0.4397	\$0.4300	#860/ton
984301-TXN-275P	TXW-40-M-1-TX-WB	GALLON	\$11.0100	\$9.9090	\$9.6888	9.69/gal
984302-TXN-275P	TXY-40-M-1-TX-WB	GALLON	\$11.3000	\$10.1700	\$9.9440	9.95/gal

Terms & Conditions of Sale

12% 30 days, 10% 60 days, NET 61 - from date of invoice. Quoted prices reflect these discounts

** Check must be postmarked on or before the 30th or 60th calendar day from date of invoice for discounted prices to be honored.

Account balance must be current for discounts to be honored.

If payment is made by credit card applicable discounts are: 9% 30 days, 7% 60 days, 61 days* Freight charges are NET and not subject to discount.

*If payment is made by credit card @61 days then 3% fee applies.

Prices based on truck load quantities of 44000 lbs. Any shipments less than 44000 lbs. are subject to additional freight charges.

Prices exclude any applicable taxes

We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.

If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.

If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

Accepted By



3-3-2010 - Price List

Date: 3/3/2010

Prepared For:

DIJ Construction Inc
P.O. Box 1609
Bertram, TX 78605
USA

Price List	
Salesperson:	Gary Paul
Phone:	(214) 399-3652
Inside Sales:	Kara Griffin
Email:	kara@ennispaint.com
Phone:	(214) 874-7230
Fax:	(800) 555-0217

Phone: (512) 355-2766

Fax: (512) 355-2392

Inv#ID	Description	UOM	List Price	60 Day Price	30 Day Price
885200-TX	TK-WH-AK-HIGH BUILD RIBBON/SPRAY	POUND	\$0.4830	\$0.4347	\$0.4250
885201-TX	TK-YE-AK-HIGH BUILD RIBBON/SPRAY	POUND	\$0.4886	\$0.4397	\$0.4300
984301-TXN-275P	TXW-40-M-1-TX-WB	GALLON	\$11.0100	\$9.9090	\$9.6888
984302-TXN-275P	TXY-40-M-1-TX-WB	GALLON	\$11.3000	\$10.1700	\$9.9440

Terms & Conditions of Sale

12% 30 days, 10% 60 days, NET 61 - from date of invoice. Quoted prices reflect these discounts

** Check must be postmarked on or before the 30th or 60th calendar day from date of invoice for discounted prices to be honored.

Account balance must be current for discounts to be honored.

If payment is made by credit card applicable discounts are: 9% 30 days, 7% 60 days, 51 days* Freight charges are NET and not subject to discount.

*If payment is made by credit card @61 days then 3% fee applies.

Prices based on truck load quantities of 44000 lbs. Any shipments less than 44000 lbs. are subject to additional freight charges.

Prices exclude any applicable taxes

We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.

If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

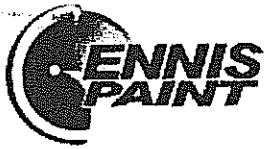
We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.

If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

W = \$966

Y = \$977.20

Accepted By



Quote Number: 3986

Salesperson: Gary Paul
Phone: (214) 399-3652
Inside Sales: Kara Griffin
E-Mail: kara@ennispaint.net
Phone: (214) 874-7200
Fax: (800) 555-0217

3-31-2009
Price List

Date: 3/31/2009

Customer ID DIJCON

Bill To: DIJ Construction Inc
P.O. Box 1609
Bertram, TX 78605

Ship To:

DIJ Construction Inc
2332 COUNTY ROAD 252
Bertram, TX 78605

Phone: (512) 355-2766
Fax: (512) 355-2392

We propose to supply the following specified pavement marking products:

Part No.	Color	Description	Unit	List Price	60 Day Price	30 Day Price
884570-tn		TX Spec Alkyd Spray W	Ton	\$926.14	\$831.63	\$815.00
885168-tn		TX Spec Alkyd Spray Y	Ton	\$971.59	\$872.45	\$855.00

Shipping: FOB Destination

Notes:

2nd Qtr Purchase Price

Terms & Conditions of Sale

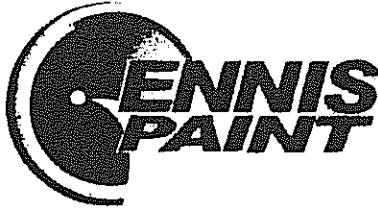
12% 30 days, 10% 60 days, NET 61 - from date of invoice. Quoted prices reflect these discounts

** Check must be postmarked on or before the 30th or 60th calendar day from date of invoice for discounted prices to be honored.
Account balance must be current for discounts to be honored.

If payment is made by credit card applicable discounts are: 9% 30 days, 7% 60 days, NET 61 days Freight charges are NET and not subject to discount.
Prices based on truck load quantities of 44000 lbs. Any shipments less than 44000 lbs. are subject to additional freight charges.
Prices exclude any applicable taxes

We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.
If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

Submitted By: Kara Griffin



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (214) 874-7200
Fax: (972) 878-0685

INVOICE

Invoice No. 10168382
Date 5/3/2010
Order No. 000148927
Shipper ID S00160179
Order Type Ennis Paint
Customer ID DIJCON

BILL TO:	SHIP TO:
D I J Construction Inc P.O. Box 1609 Bertram, TX 78605	DIJ Construction Bruce 830-798-8435 FM 775 & IH 10 West of ... Seguin, TX 78155

PAGE 1

F.O.B. POINT		SHIP VIA	B/L#	CUSTOMER P.O. NO		
Prepaid destination		TL	1004231	100430-1		
ORDER DATE		TERMS	SALES PERSON	SITE	CONTRACT NUMBER	
4/30/2010		12%/30, 10%/60, NET 61	Gary Paul	TX		
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
885200-TX TK-WH-AK-HIGH BUILD RIBBON/SPRAY Lot Nos: TTP004W443	16,000.0 16,000.0	POUND	16,000	0.4830	0.00	7,728.00
885201-TX TK-YE-AK-HIGH BUILD RIBBON/SPRAY Lot Nos: TTP004Y387	32,000.0 32,000.0	POUND	32,000	0.4886	0.00	15,635.20

W = 966.00
Y = 977.20

PAID: _____
DATE: _____
CHECK #: _____
AMOUNT: _____

Note: * **For remittance by credit card a 3% transaction fee will be assessed OR the applicable discount will be reduced by 3%.**
* **Discounts do not apply to Freight and other Miscellaneous Charges**

Sales Total	23,363.20
Freight	0.00
Other Charges	0.00
Total Sales Tax	0.00
	23,363.20
Less Paid Amount	0.00
TOTAL	23,363.20 USD

(most current pricing)
6-29-2010



Price List	
Salesperson:	Gary Paul
Phone:	(214) 399-3652
Inside Sales:	Kara Griffin
Email:	kara@ennistraffic.com
Phone:	(214) 874-7230
Fax:	(800) 555-0217

Date: 6/29/2010

Prepared For:

DIJ Construction Inc
P.O. Box 1609
Bertram, TX 78605
Phone: (512) 355-2766
Fax: (512) 355-2392

Inv#ID	Description	UOM	List Price	60 Day Price	30 Day Price
806132-TX	C80 Ay-2way Yellow	EACH	\$0.63	\$0.57	\$0.55
806136-TX	C80 Bw-1way White	EACH	\$0.63	\$0.57	\$0.55
806137-TX	C80 By-1way Yellow	EACH	\$0.63	\$0.57	\$0.55
806141-TX	C80 Erw-2way Red/Whit	EACH	\$0.63	\$0.57	\$0.55
885200-TX	TK-WH-AK-HIGH BUILD RIBBON/SPRAY	TON	\$1,093.18	\$983.86	\$962.00
885201-TX	TK-YE-AK-HIGH BUILD RIBBON/SPRAY	TON	\$1,059.09	\$953.18	\$932.00
984301-TXN-PMD-0275	TXW-40-M-1-TX-WB	GALLON	\$11.92	\$10.73	\$10.49
984302-TXN-PMD-0275	TXY-40-M-1-TX-WB	GALLON	\$12.20	\$10.98	\$10.74
985301-TXN-5P	EPW-21-M-1 WATERBORNE PAINT	GALLON	\$10.52	\$9.47	\$9.26
985301-TXN-55RL	EPW-21-M-1 WATERBORNE PAINT	GALLON	\$10.22	\$9.20	\$8.99
985302-TXN-5P	EPY-21-M-1 WATERBORNE PAINT	GALLON	\$10.59	\$9.53	\$9.32
985302-TXN-55RL	EPY-21-M-1 WATERBORNE PAINT	GALLON	\$10.47	\$9.42	\$9.21
985203-TXN-5P	EPBK-21-M-1 WATERBORNE PAINT	GALLON	\$11.00	\$9.90	\$9.68
985204-TXN-5P	EPR-21-M-1 WATERBORNE PAINT	GALLON	\$12.90	\$11.61	\$11.35
985205-TXN-5P	EPBL-21-M-1 WATERBORNE PAINT	GALLON	\$11.47	\$10.32	\$10.09
886433-TX	TX-HY-X-W-5 THERMOPLASTIC	TON	\$1,269.32	\$1,142.39	\$1,117.00
886434-TX	TX-HY-X-Y-5 THERMOPLASTIC	TON	\$1,297.73	\$1,167.96	\$1,142.00

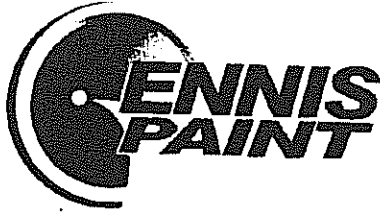
Terms & Conditions of Sale

12% 30 days, 10% 60 days, NET 61 - from date of invoice. Quoted prices reflect these discounts.
** Check must be postmarked on or before the 30th or 60th calendar day from date of invoice for discounted prices to be honored.
Account balance must be current for discounts to be honored.
If payment is made by credit card applicable discounts are: 5% 30 days, 7% 60 days, 61 days* Freight charges are NET and not subject to discount.
*If payment is made by credit card @61 days then 3% fee applies.
Prices based on truck load quantities of 44000 lbs. Any shipments less than 44000 lbs. are subject to additional freight charges.
Prices exclude any applicable taxes. Pricing subject to change without notice.

We at Ennis Paint would like to thank you for this opportunity and look forward to working with you.
If we can be of service in any way, please do not hesitate to call your Customer Service Representative.

Effective 7-6-10

Accepted By



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (214) 874-7200
Fax: (972) 878-0685

INVOICE

Invoice No. 10172972
Date 6/29/2010
Order No. 000154902
Shipper ID S00165219
Order Type Ennis Paint
Customer ID DIJCON

BILL TO:	SHIP TO:
DIJ Construction Inc P.O. Box 1609 Bertram, TX 78605	WILTON, 512-355-2766 DIJ Construction Inc 2332 COUNTY ROAD 252 Bertram, TX 78605

PAGE 1

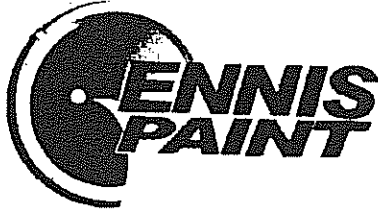
FOB POINT	SHIP VIA	B/L#	CUSTOMER P.O. NO
Prepaid destination	TL	1008378	100618-1
ORDER DATE	TERMS	SALES PERSON	SITE
6/29/2010	12%/30, 10%/60, NET 61	Gary Paul	TX
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED
885200-TX	24.0	TON	24
TK-WH-AK-HIGH BUILD RIBBON/SPRAY			
Lot Nos: TTP006W730	24.0		
PRICE	DISC %	EXT. PRICE	
1,068.1800	0.00	25,636.32	

White Thermo -

Note: * For remittance by credit card a 3% transaction fee will be assessed

* Discounts do not apply to Freight and other Miscellaneous Charges

Sales Total	25,636.32
Freight	0.00
Other Charges	0.00
Total Sales Tax	0.00
	25,636.32
Less Paid Amount	0.00
TOTAL	25,636.32 USD



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (214) 874-7200
Fax: (972) 878-0685

INVOICE

Invoice No. 10173435
Date 7/6/2010
Order No. 000155234
Shipper ID S00185686
Order Type Ennis Paint
Customer ID DIJCON

BILL TO:	SHIP TO:
D I J Construction Inc P.O. Box 1609 Bertram, TX 78605	WILTON, 512-355-2768 DIJ Construction Inc 2332 COUNTY ROAD 252 Bertram, TX 78605

PAGE 1

F.O.B. POINT	SHIP VIA	B/L#	CUSTOMER P.O. NO.
Prepaid destination	TL	1008724	100506-4
ORDER DATE	TERMS	SALES PERSON	SITE
7/2/2010	12%/30, 10%/60, NET 61	Gary Paul	TX
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED
885201-TX	24.0	TON	24
TK-YE-AK-HIGH BUILD RIBBON/SPRAY			
Lot Nos: TTP007Y786	24.0		
PRICE	DISC %	EXT. PRICE	
1,059.0900	0.00	25,418.16	

6666-0501

Yellow Thermo -

7-6-10

Note: * For remittance by credit card a 3% transaction fee will be assessed

* Discounts do not apply to Freight and other Miscellaneous Charges

Sales Total	25,418.16
Freight	0.00
Other Charges	0.00
Total Sales Tax	0.00
	25,418.16
Less Paid Amount	0.00

TOTAL 25,418.16 USD



April 23, 2010

Dear Valued Customer,

We have weathered a lot of storms together over the years and there are several striping seasons from years past that we would all rather forget. The 2008 season, with all of its pricing turmoil and \$147 per barrel oil, seems like just yesterday. Last year was a relatively calm year with some relative pricing stability.

This 2010 season has presented nothing but challenges for us and it's only April. We haven't even hit the heat of the summer when we usually expect the challenges to come. Our industry is facing a number of challenges that are undeniable and offer no short term relief. There are four primary drivers we are managing on a daily basis and each involves costs that are spirally upward, as well as supply that is unpredictable and inadequate. To help keep order I've chosen to speak to each separately.

Acrylic Resin – This is the backbone for all waterborne traffic paint. Given the headaches of 2008 the two suppliers of acrylic resins for traffic paint instituted price indexes to managing the month to month volatility. There are a handful of key raw materials used in producing these acrylic resins. Propylene and acrylic monomers are two components that have gone drastically wrong over the last several months. Propylene has climbed over 80% in the last 6 months. Dow Chemical, supplier of monomers to both businesses that produce traffic acrylic resins, has had significant outages in the production due to unforeseen shortfalls. Force majeure has been declared in the monomers industry.

The effect of radical price escalation of propylene and monomers paired with the short supply on monomers has driven acrylic traffic paint resins back to the highest levels we saw in August of 2008 when crude oil hit its peak. On top of the rapid run up in pricing we are all currently on sales control on the amount of acrylic resin we as paint manufacturers can source. Supply here over the last few weeks has been unpredictable and currently scheduled deliveries are being delayed due to availability of product. Our hope is that supply will stabilize here over the next number of months but the higher pricing is sure to stay through this 2010 season.

Rosin Esters – Rosin esters are the primary resin system used in "alkyd-based" thermoplastic. China has traditionally been a significant exporter of rosin ester into the U.S. This year Asian demand and a poor rosin crop in Asia have driven rosin pricing to an historic high. U.S. rosin manufacturers are extremely tight in supply due to a shift in the adhesives market from petroleum based chemistry to rosin-based. There has also been some domestic rosin production that has been taken off line due to a lack of return on investment. The trouble our industry faces is that rosin ester prices for road marking are the lowest price of all industries this material is supplied into. Once demand increases and supply tightens we as thermoplastic manufacturers are the hardest hit. Supply on rosin esters is limited and it is a monumental effort in getting the materials we need on a week to week and month to month basis. Cost increases in these rosin esters have been known since late 2009 and were a key driver in our previously announced price increase coming into 2010.

Liquid Epoxy Resin- There has been severe shortages in feedstock for epoxy resin production causing sales allocation across all epoxy industries and price increases in the neighborhood of 30+%. Dow Chemical is the primary supplier of epoxy resins and the Asian sources have been pushed by their own domestic demand. Current domestic supply of epoxy resin is on 60% sales allocation meaning that even if you have a contract with a supplier you are receiving just over half of the stated volume.

TiO₂- As many of you know TiO₂ is the white pigment used in all of our white products so it affects traffic paint, thermoplastic, epoxy, and a multitude of other chemistries we produce. The TiO₂ industry has struggled for years and it is closely controlled by a limited number of manufacturers. As the economic recession hit TiO₂ productive capacity was taken out of the system. The Asian market is now demanding significant quantities of product and substantial volumes of TiO₂ are being exported by U.S. manufacturers to Asia. Growth in TiO₂ demand here in 2010 has been in the range of 5% domestically, but the increased demand in Asia coupled with the lowered capacity of market has caused significant shortfalls in supply.

TiO₂ pricing for roadmarking companies has again been the lowest in the industry and with this tightening our industry is the hardest hit. We are facing unprecedented increases in price as well and unprecedented tightness in supply. This supply constraint affects nearly every white product we sell.

We have taken the time to go into some level of detail on each of these drivers to help you to understand that there are concrete issues regarding costs and supply into our industry. Ennis has a large footprint in the chemical industry and a clearer view of how far-reaching these challenges are. At this point we are under allocation for a number of these key raw materials and as a result we must be diligent in the allocation of finished product. Not only have we seen historic increases in the cost of chemicals and tightness in supply, but there has been some erosion in market price for our products. Pricing erosion has been driven without an understanding of the turmoil that we've seen on the horizon for the last number of months. These are circumstances that we can't continue to try to absorb. Ennis is announcing the following increases effective May 24, 2010 across the board to all customers.

Traffic Paint: \$.80/gal

Thermoplastic: \$120/ton

Epoxy Based Products (HPS-2, 3, 4, & 5): \$2.10/gal

We worked in earnest to manage these volatile costs in hopes that market conditions would improve, but week by week these conditions are continuing to worsen. In order to continue to supply you with industry leading quality, supply, and service we must implement these price adjustments.

We will be allocating shipments in a manner that will allow us to service as many committed customers as possible. With current market conditions we are unable to ship any one account more than historical monthly quantities and based on the future week to week conditions, it could be less.

Should you have questions, as I suspect you will, I would encourage you to speak with any one of the members of our sales team. We are in the process of organizing one or more conference calls led by Bryce and myself that will allow us to walk you through these market dynamics and explain in a more personal manner. Your respective sales person will be following up with details of these calls so that you may dial in. Please understand that we truly appreciate your business and we will work to do everything we can to stabilize this pricing back to a level that is more manageable. We understand the hardship this places on your business, but we are committing to working with you through this difficult time.

Sincerely,

A handwritten signature in black ink, appearing to read "John Anderson", with a long, sweeping horizontal line extending from the end of the name.

John Anderson
Global Director



June 21, 2010

Dear Valued Customer:

Effective July 6, 2010, Ennis Traffic Safety Solutions will increase the price on all thermoplastic products by a total of \$25.00 per ton. The reason for this increase is the continued run up in the price of resin due to shortness in the market, coupled with high demand.

We have worked vigorously to manage these costs, but are forced to pass along a portion to ensure our ability to provide high quality product and service. We realize the impact this has on your business and will continue to work to mitigate any future increases.

We thank you for your continued support. If you should have any further questions, please contact your Regional Sales Manager.

Sincerely;

A handwritten signature in cursive script that reads "Jeff Low".

Jeff Low
National Sales Director

5910 N. Central Expressway
Dallas, Texas 75206



[Comments 8](#) | [Recommend](#) 0

Texas road restriping must wait until paint shortage is resolved

12:15 AM CDT on Tuesday, May 25, 2010

By **MICHAEL A. LINDENBERGER** / The Dallas Morning News

It takes a lot of paint to keep the lines drawn on Texas highways – more, it turns out, than is likely to be available this summer.

A shortage of an obscure chemical compound that gives highway paint its reflective glow will make drawing the familiar white and yellow lines down the center of highways and along their shoulders hard to do.

Under normal circumstances, Texas would use enough paint this summer to draw 171 million feet of the 4-inch-wide stripes on highways and other roads maintained by the Texas Department of Transportation.

But department spokesman Chris Lippincott said it has stopped redrawing the fading stripes on existing roads for now, with the shortage of methyl methacrylate, a thick resin-like material.

Construction zones will be fitted with reflective tape or other markers to alert drivers to the presence of work crews, he said.

Construction of new roads won't be halted, said Lippincott, but the paint shortage may delay some of the striping necessary for those roads, and on existing roads that have been resealed.

Temporary markings – and "no center stripe" signs – will be used to alert drivers if the stripes have not been painted, he said.

The striping schedule should be back to normal by later this year, he said.

"The material manufacturers have notified TxDOT that there will be delays in meeting our striping needs," he said. "They believe that this will be a short-term problem and that they will 'catch up' to our demand over the summer."



FORECAST
RADAR

79° F

National road paint shortage felt here as road construction season starts

- Story
- Discussion

Font Size:
Default font size
Larger font size

By GEORGE HESSELBERG | ghesselberg@madison.com | 608-252-6140 | Posted: Tuesday, May 25, 2010 5:47 pm | (3) Comments

- 3 retweet
- Recommend Be the first of your friends to recommend this.
-

The rules of the road may be fainter this year.

The Associated General Contractors of America has been warning officials nationwide of a "growing shortage" of highway paint and possible price increases.

Wisconsin is already starting to feel the effects of the shortage. Thomas Notbohm, a state Department of Transportation engineer who manages the paint supply, said Tuesday there may not be enough paint for projects where lanes have to be shifted and new, temporary lines need to be painted.

"Some of our orders that might have taken a couple of weeks to fill before, are out there to 30 to 90 days, and that pretty much puts us in late summer, the latter part of the painting season," Notbohm said. If time presses, and prices increase, "we may have to prioritize which markings get done first."

The state buys 200,000 gallons of paint annually to put white and yellow stripes and dashes along 60 million lineal feet of roadway, Notbohm said, and this does not include new construction.

Highway paint gets harsher treatment and has a shorter lifespan in the northern states, where sand on winter roads has a scouring effect on the product.

Officials are still trying to figure out what the shortage may mean for state road projects.

"We are trying to gather more information, to see how it might impact us," said David Vieth, highway operations chief for the DOT. "We have seen some notifications from vendors about the problems they are having on the supply side."

The shortage is more in the yellow paint than in the white paint, he said.

The AGC trade group announced Monday that "we have been meeting ... to make sure the shortages do not cause

delays in needed highway construction projects." The group's warnings came out a week ago.

Dow Chemical experienced plant breakdowns in April and May that led to a scarcity of important paint chemicals, the AGC said. Titanium dioxide, widely used as a whitener for paint and other products, and rosin esters, the primary resin system used in alkyd-based thermoplastic, have been in short supply. Suppliers have announced price increases.

It's true, DOT officials said, that projects are not finished and a road is not opened for traffic until the pavement markings are down.

Notbohm said an alternative paint with raw materials slightly different and accessible might be available, though it may not necessarily be on the list of paints currently meeting high construction standards.

"Traditionally, the paint will last a year or less," he said. A longer-lasting, more expensive epoxy paint is also an alternative.

Vieth said officials are trying to keep news of shortage in context.

"These sorts of little supply problems come up pretty regularly, you never know what the next product will be, steel, asphalt, salt."

Posted in Local on *Tuesday, May 25, 2010 5:47 pm* Updated: 6:02 pm. Road Construction, Highway Construction, Paint, Road Paint

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Price comparison Road Striping			old pricing		new pricing	
Item #	Description	UNIT	Paint Unit Price	Thermo-Plastic Unit Price	Paint Unit Price	Thermo-Plastic Unit Price
1	4"Center Line and Edge	linear foot	0.12	0.235	0.13	0.26
2	Arrows - Straight; left, right	each	35	80	37.45	85.6
3	Stop Stripes, Hash Marks, All Hand Work	square foot	1.55	2.35	1.66	2.51
4	8"stripes	linear foot	0.26	0.55	0.28	0.59
5	New Striping, include layout	linear foot	0.145	0.28	0.16	0.30
6	Re-striping	linear foot	0.12	0.235	0.13	0.26
7	Rail Road Crossing	set	155	285	165.85	304.95
8	Handicap Parking Emblem	each	75	145	80.25	155.15
9	Retro-Reflective Pavement Markers	each	3.1	3.1	3.32	3.32
10	Non-Reflective Pavement Markers	each	1.35	1.35	1.44	1.44

Williamson County Purchasing Department
Attn: Kerstin Hancock
~~301 SE Inner Loop - Suite 106~~
Georgetown, TX 78626

RE: Renewal -Hauling for Williamson County contract# 10WCA014
Primary vendor

Ms. Hancock:

This letter is to inform Williamson County that Georgetown Transportation, Intl. wishes to renew our current contract with the agreed upon 2.3% CPI increase. All other terms and conditions of the contract shall remain the same as the existing contract. A copy of the revised price sheet reflecting the CPI increase has been included for your records.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Terry Tilley

A handwritten signature in black ink, appearing to read 'Terry Tilley', with a large, stylized loop at the end.

GEORGETOWN TRANSPORTATION, INTL.

ORIGINAL
2.3% CPI INCREASE INCLUDED

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Hauling – Contract 10WCA014

October 1, 2010– September 30, 2011 YEARLY BID

Item #	Description	Unit	Price
1	Haul 0.0 to 5.5 miles	Ton Miles	\$1.53/ton
	Haul 5.6 to 10 miles	Ton Miles	\$2.04/ton
2	Haul Liquid Asphalt	Hourly Trailers	\$76.73/HOUR
	Haul Liquid Asphalt	Hourly Tandems	\$46.04/HOUR
Item #1 Schedule	Mileage Chart showing Prices for 10 plus miles	Ton Miles	
11 miles	\$210/ton	33 miles	\$4.90/ton
12 miles	\$2.17/ton	34 miles	\$5.02/ton
13 miles	\$2.25/ton	35 miles	\$5.16/ton
14 miles	\$2.33/ton	36 miles	\$5.53/ton
15 miles	\$2.46/ton	37 miles	\$5.71/ton
16 miles	\$2.66/ton	38 miles	\$5.84/ton
17 miles	\$2.73/ton	39 miles	\$5.94/ton
18 miles	\$2.76/ton	40 miles	\$6.13/ton
19 miles	\$2.92/ton	41-45 miles	\$6.86/ton
20 miles	\$3.00/ton	46-50 miles	\$7.62/ton
21 miles	\$3.11/ton	51-55 miles	\$8.13/ton
22 miles	\$3.20/ton	56-60 miles	\$8.47/ton
23 miles	\$3.26/ton	61-65 miles	\$9.78/ton
24 miles	\$3.42/ton	66-70 miles	\$10.56/ton
25 miles	\$3.48/ton	71-75 miles	\$10.80/ton
26 miles	\$3.74/ton	76-80 miles	\$11.38/ton
27 miles	\$3.83/ton	81-85 miles	\$11.90/ton
28 miles	\$3.98/ton	86-90 miles	\$12.37/ton
29 miles	\$4.09/ton	91-95 miles	\$13.69/ton
30 miles	\$4.26/ton	96-100 miles	\$14.12/ton
31 miles	\$4.61/ton	101-105 miles	\$14.79/ton
32 miles	\$4.75/ton		

Sincerely,
Terry Tilley
Georgetown Transportation, Intl.

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SB Inner Loop - Suite 106
Georgetown, TX 78626

RE: Renewal -Hauling for Williamson County contract# 10WCA014
Secondary vendor

Ms. Hancock:

This letter is to inform Williamson County that Statewide Materials Transport, Ltd. wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Randall J. Meacham", followed by a long horizontal line extending to the right.

Superior Crushed Stone, LC
501 County Road 344
Jarrell, Texas 76537

May 24, 2010

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

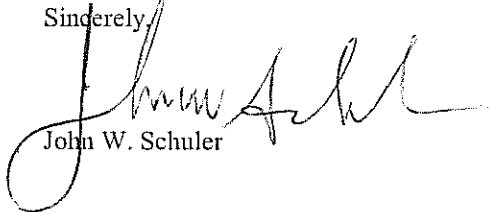
RE: Renewal –Aggregate for Williamson County contract# 10WCA002
Primary – on item# 1, 2
Secondary – on item# 3, 4

Ms. Hancock:

This letter is to inform Williamson County that Superior Crushed Stone wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



John W. Schuler

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Aggregate for Williamson County contract# 10WCA002
Primary – on item# 5, 6
Secondary – on item# 1

Ms. Hancock:

This letter is to inform Williamson County that Capitol Aggregates wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



CAPITOL AGGREGATES, LTO
P.O. Box 33240
SAN ANTONIO, TX 78265

REC'D AMB#23 1 JUN 10 07:40P 7 02:01PM 0338

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Aggregate for Williamson County contract# 10WCA002
Primary – on item# 3
Secondary - on item# 2

Ms. Hancock:

This letter is to inform Williamson County that Knife River wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in cursive script, appearing to read "J. B. Bantline".

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop - Suite 106
Georgetown, TX 78626

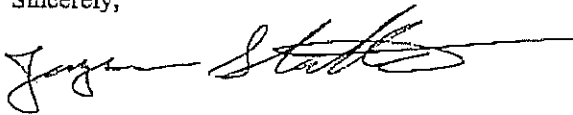
RE: Renewal - Aggregate for Williamson County contract# 10WCA002
Primary - on item# 4

Ms. Hancock:

This letter is to inform Williamson County that Killeen Crushed Stone wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Jay Starks", followed by a long horizontal flourish line.

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

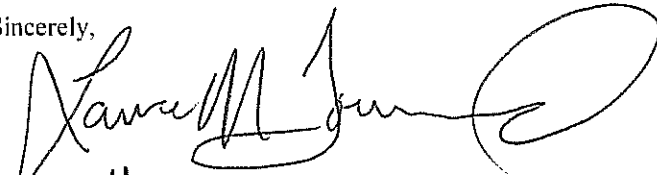
RE: Renewal –Aggregate for Williamson County contract# 10WCA002
Secondary - on item# 5, 6
Tertiary – on item# 1, 2, 3

Ms. Hancock:

This letter is to inform Williamson County that RTI Hot Mix wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,


VP of OPS

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

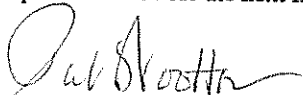
RE: Renewal –Aggregate for Williamson County contract# 10WCA002 A
Primary vendor

Ms. Hancock:

This letter is to inform Williamson County that Vulcan Materials wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



Pat Wootton, Sales Manager
Vulcan Construction Materials LP
P.O. Box 791550
San Antonio, TX 78279

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

RE: Renewal –Aggregate for Williamson County contract# 10WCA002 A
Primary vendor

Ms. Hancock:

This letter is to inform Williamson County that Vulcan Materials wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Pat Wootton, Sales Manager
Vulcan Construction Materials LP
P.O. Box 791550
San Antonio, TX 78279

Martin Marietta Materials



Southern Region
5710 W. Hausman Rd., Suite 121
San Antonio, Texas 78249
Telephone (210) 208-4400
Watts (800) 683-2500

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

May 24, 2010

RE: Renewal –Aggregate for Williamson County contract# 10WCA002 A
secondary vendor

Ms. Hancock:

This letter is to inform Williamson County that Martin Marietta Materials wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

Rhonda A. Steves-Jung
Uvalde Office Mgr.
Rhonda.jung@martinmarietta.com
210-208-4070
210-208-4066 fax

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626


RE: Renewal –Road Base for Williamson County contract# 10WCA027/10WCA027A

Ms. Hancock:

This letter is to inform Williamson County that RTI Hotmix wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,



VP of CPS

08/02/2010 10:20 FAX 281-864-4084 KILLEEN CONSTRUCTION 4002

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop - Suite 106
Georgetown, TX 78626

RE: Renewal -Road Base for Williamson County contract# 10WCA027/10WCA027A

Ms. Hancock:

This letter is to inform Williamson County that Killeen Crushed Stone wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read "Jayson Stettin", with a long horizontal flourish extending to the right.

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

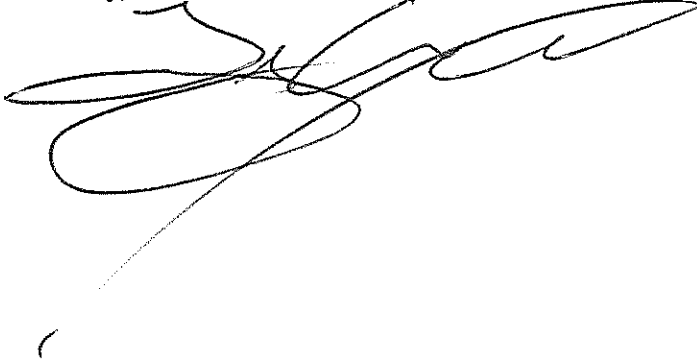
RE: Renewal –Road Base for Williamson County contract# 10WCA027/10WCA027A

Ms. Hancock:

This letter is to inform Williamson County that Central Crushers wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, consisting of several loops and a long horizontal stroke, positioned below the word "Sincerely,".



TEXAS CRUSHED STONE COMPANY

P.O. BOX 1000 • GEORGETOWN, TEXAS 78627-1000 • PHONE 512/863-5511, AUSTIN: 255-4405 • FAX 512/244-6055

May 21, 2010

Ms. Kerstin Hancock
Williamson County Purchasing Department
301 SE Inner Loop
Suite 106
Georgetown, TX 78626

Re: Renewal-Road Base for Williamson County Contract # 10WCA027/10WCA027A

Ms. Hancock:

This letter is to inform Williamson County that Texas Crushed Stone wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to read 'W.B. Snead'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

W.B. Snead

REC'D AM11456 25 MAY10

Williamson County Purchasing Department
Attn: Kerstin Hancock
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

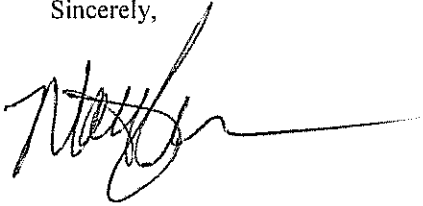
RE: Renewal –Road Base for Williamson County contract# 10WCA027/10WCA027A

Ms. Hancock:

This letter is to inform Williamson County that Texas Aggregates wishes to renew our current contract at the same pricing, terms and conditions as the existing contract.

The renewal period will be for the next fiscal year beginning October 1, 2010 through September 30, 2011.

Sincerely,

A handwritten signature in black ink, appearing to be "M. Hancock", followed by a long horizontal line extending to the right.