WILLIAMSON COUNTY PROPOSAL TABULATION BANK DEPOSITORY CONTRACT FOR WILLIAMSON COUNTY

PROPOSAL NUMBER: 11WCP1005

Recommended Award: Union State Bank

Bank Depository/Sub-Depository

Criterion	Bank of America	Union State Bank	Chase	Frost Bank	Wells Fargo	First State Bank Central Texas
Bank's financial						
position	10	10	10	10	10	10
Securities	10	10	10	10	10	10
Net rate return	7	10	0*	9	8	6
Service requirem.	10	10	10	10	10	10
Cost	6	10	5	8	9	7
Charge for phone inquiries	10	10	10	10	0**	10
Past Business Relationship	2***	10	10	0****	1****	8****
Scanner charges****	5 (\$5600 +maint)	10 (no charge)	6 (\$2000)	8 (\$1200)	7(\$1500 yr 1; \$1700 following yrs)	9 (\$650)
Total points	59	80	61	65	55	70

^{*}quoted non-interested bearing .50% - instead of interest bearing

^{**}charge for phone inquiries

^{***} no immediate funds release

^{****}no past experience

^{*****} no immediate funds release; insufficient number of support staff

^{******}insufficient number of support staff

^{*******}Scanner charges have been based on projected yearly cost of 2 scanners