

renewal letters complete

## **11WCA026 Medical Supplies for Williamson County Jail**

Progressive Medical International – renew items 2,6,33

Primesource – renew items 11-14, 16, 25

Midwest Medical supply – renew item 22

BoundTree Medical – renew all items except Acetaminophen 500mg tabs 1000/BT

McKesson Medical-Surgical – renew items 26,28,29

EMEDRX – renew items: 3, 21,34

Alpha Scientific Medical, Inc. – renew items: #7, 32 (item 17 discontinued)

Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

RE: Medical Supplies for the Williamson County Jail-WCA026 – Items 2, 6, 33

Ms. Hancock,

This letter is to inform Williamson County that Progressive Medical International would like to renew the above mentioned contract for the next fiscal year at the same pricing, terms and conditions

The contract period will be October 1, 2011 through September 30, 2012

Sincerely,



Tiana Shaw

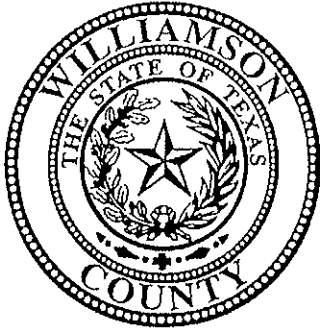
9/27/11

cc: [illegible]

cc: [illegible]

Progressive Medical International  
Equipment • Supplies • Biomed Repair





**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

<http://www.wilco.org/purchasing>

October 6, 2010

Progressive Medical International  
Dana Shaw  
2460 Ash Street  
Vista, CA 92081

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 2, 6, 33)

Dear Ms. Shaw,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: Progressive Medical Intl  
 Mailing Address: 2460 Ash Street  
 City: Vista State: CA Zip: 92081  
 Email Address: fshaw@progressivemed.com  
 Telephone: (800) 764-0636 ext 2292 Fax: (800) 839-9495  
 Mobile Phone: (760) 272-4148

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE 11703	226	CS/10 200/BAG	2.44 BX	24.4DCS
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX 20400	243	CS/10 BX 200	1.22 BX	12.20 CS
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	NP			
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS 18403	239	EA/CS 20	9.88 BX	197.60CS
5	500 EA	INSTANT ICE PACKS 6" X 9" 11405	254	BX 24	8.78 BX	8.78 BX
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM 83001	295	EA	11.00 BX	11.00 EA
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM 83000	295	BX 50	25.00	25.00 BX
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE 13000	257	3 pack	11.06	11.06 3pk
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2 INCH 18800	95	BX 100	19.65	19.65 BX
10	50,000 EA	LANCETS - UNISTICK 2 19350	296	BX 100	22.22	22.22 BX
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL 17640	273	BX 100/CS 10	6.90	69.00 CS
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM 17641	273	BX 100/CS 10	6.90	69.00 CS
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE 17642	273	BX 100/CS 10	6.90	69.00 CS
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL 17643	273	BX 100/CS 10	6.90	69.00 CS

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG 86481	248	125 PK 2's	5.33 BX	5.33 BX
16	20 BTL	ASA 325MG	NB			
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS 14921	248	Ⓟ BTL 36	1.05 BTL	1.05 BTL
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	N/A	EA	3.18 EA	3.18 EA
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	NB			
20	5 BTL	FOLIC ACID 1 MG	NB			
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE 12786	249	EA 24	4.26 EA	4.26 EA
22	100 BTL	IBUPROFEN 200 MG 86482	248	BX 250 2's	8.53	8.53
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	N/A	EA / CS 12	3.53 EA	42.36 CS
24	10 EA	LICTROL SHAMPOO-1 GAL	NB			
25	100 BX	IMODIUM AD 2MG 86475	248	12' PACK	7.15 PK	7.15 PK
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM	NB			
27	30 CS	MILK OF MAGNESIA	N/A	EA	2.17	2.17 EA
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	N/A	BTL 250	5.06	5.06 BTL
29	5 BX	ONE STEP HCG PREGNANCY TEST	NB			
30	200 EA	ORABASE WITH BENZOCAINE 5 MG	N/A	EA 24	8.40	8.40 EA
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	N/A	EA 24	10.67	10.67 EA
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX	N/A	Bottle/100	4.06	406 BTL
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ 16356	246	BX 144	8.95	8.95 BX
34	400 BX	TUMS/ANTACID 86477	248	BTL 150	6.73	6.73 BTL

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).



Date of Bid: 7/19/2020

Signature of Person Authorized to Sign Bid

Printed Name and Title of Signer: Trana Shaw - Government Sales

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order 5-7 days.

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.



*Your Prime Source for All  
Your Purchasing Needs*

Date: 5/12/11

Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

RE: Medical Supplies for the Williamson County Jail– 11WCA026 - Items 11-14, 16, 25

Ms. Hancock:

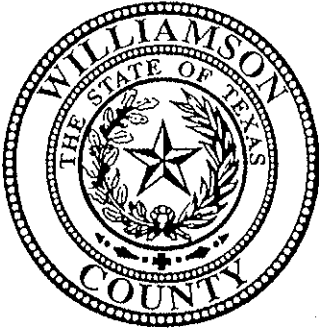
This letter is to inform Prime Source would like to renew this contract for the above-referenced items for the next fiscal year at the same pricing, terms and conditions.

The contract period will be October 1, 2011 through September 30, 2012.

Sincerely,

A handwritten signature in black ink, appearing to read 'Oded Sher', written over a horizontal line.

Oded Sher  
386 Route 59 Suite 300  
Airmont, NY 10952  
845-517-0020  
odeds@primesourceny.com  
Government Sales Manager



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

**<http://www.wilco.org/purchasing>**

October 6, 2010

Prime Source Services  
Matthew Nettleton  
386 Route 59, Suite 300  
Airmont, NY 10952

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 1, 11-14, 16, 19, 25)

Dear Mr. Nettleton,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: Prime Source Services

Mailing Address: 386 Route 59, Suite 300

City: Airmont State: NY Zip: 10952

Email Address: matthewn@primesource.ny.com

Telephone: (845) 517-0020 x 26 Fax: (845) 517-0016

Mobile Phone: (203) 982-6598

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE	3458	4,000 per Case	.006125	24.50/cs
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	7147	200 per Pack	.00625	1.25/pc
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	29865	100 Per Box	.22	22.00/bx
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS				
5	500 EA	INSTANT ICE PACKS 6" X 9"	3256	24 Per Case	.44	10.56/cs
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM				
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM				
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE				
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH				
10	50,000 EA	LANCETS - UNISTICK 2				
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	7368	1,000 per Case	.0435	43.50/cs
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	5776	1,000 per Case	.0435	43.50/cs
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	5485	1,000 per Case	.0435	43.50/cs
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	25375	1,000 per Case	.0435	43.50/cs

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	3667	1,000 per Bottle	.00695	83.40/cs
16	20 BTL	ASA 325MG	3654	1,000 per Bottle	.00485	50.20/cs
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	6550	36 per Bottle	.02	8.75/cs
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	24514	1 per Tube	2.79	2.79/tb
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	4174	24 per Case	.523	12.55/cs
20	5 BTL	FOLIC ACID 1 MG		100 per Bottle	.0635	6.35/cs
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	3841	1 per Tube	1.35	1.35/tb
22	100 BTL	IBUPROFEN 200 MG	3662	100 per Bottle	.0153	1.53/bt
23	30 BTL	IODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS				
24	10 EA	LICTROL SHAMPOO-1 GAL				
25	100 BX	IMODIUM AD 2MG	4088	24 per Bottle	.0604	17.40/bx
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM				
27	30 CS	MILK OF MAGNESIA				
28	50 BTL	ONE-A-DAY MULTI-VITAMIN				
29	5 BX	ONE STEP HCG PREGNANCY TEST				
30	200 EA	ORABASE WITH BENZOCAINE 5 MG				
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	29960	1 per Tube	5.55	5.55/tb
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX				
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	3850	1 per Tube	2.10	2.10/tb
34	400 BX	TUMS/ANTACID	3741	96 per Bottle	.0192	1.84/bt

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Signature of Person Authorized to Sign Bid \_\_\_\_\_ Date of Bid: 07/14/10

Printed Name and Title of Signer: MATTHEW NELSON, Special Agent

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order 3-5 Business Days.

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.



Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

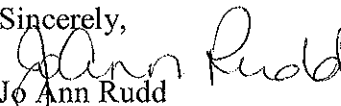
RE: Medical Supplies for the Williamson County Jail– 11WCA026 - Item 22

Ms. Hancock:

This letter is to inform Williamson County that Midwest Medical Supply would like to renew the above-mentioned contract for the next fiscal year at the same pricing, terms and conditions.

The contract period will be October 1, 2011 through September 30, 2012.

Sincerely,

  
Jo Ann Rudd  
EMS Specialist  
386-252-9960  
386-252-9961 fax

Arizona

Connecticut

Florida

Georgia

Guam

Illinois

Kansas

Louisiana

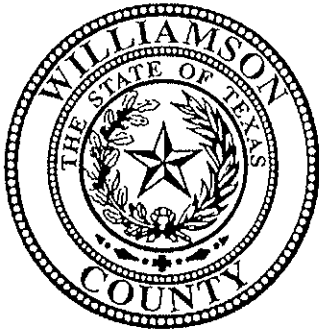
**Missouri**

New Jersey

New York

North Carolina

Texas



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

**<http://www.wilco.org/purchasing>**

October 6, 2010

Midwest Medical Supply Co., LLC  
JoAnn Rudd  
13400 LakeFront Drive  
Earth City, MO 63045

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 22)

Dear Ms. Rudd,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: Midwest Medical Supply Co., LLC  
 Mailing Address: 13400 Lakefront Drive  
 City: Earth City, State: MO Zip: 63045  
 Email Address: JoAnn.Rudd@mmsmedical.com  
 Telephone: (888) 540-3232 Fax: (800) 845-0065  
 Mobile Phone: ( )

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE	DUKPS09	200/BG, 20BG/CS	.0075ea	1.50/BG 30.00/CS
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	KENS150	200/BX, 20BX/CS	1.25bx	25.00
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	BOE417145	100/VL	48.75vl	48.75
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS				NB
5	500 EA	INSTANT ICE PACKS 6" X 9"	MOR6600	24/CS	.39ea	9.36
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	56151-088880	EA	15.90ea	15.90
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM	56151-085050	50/BX	26.98bx	26.98
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE	PAD0069-30	3/PK	4.65ea	13.95
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH	KEN8881601101	100/BX, 3BX/CS	9.50bx	28.50
10	50,000 EA	LANCETS - UNISTICK 2	WEAT0702	100/BX	.1559ea	15.59
<b>Gloves</b>						
11	15,000 EA	<i>Digitcare Optigrip</i> GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	DIGDFO-1	100/BX, 10BX/CS	.0566	5.66 bx 56.60 cs
12	40,000 EA	<i>Optigrip</i> GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	DIGDFO-2	100/BX, 10BX/CS	.0566	5.66 bx 56.60 cs
13	45,000 EA	<i>Optigrip</i> GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	DIGDFO-3	100/BX, 10BX/CS	.0566	5.66 bx 56.60 cs
14	45,000 EA	<i>Optigrip</i> GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	DIGDFO-4	100/BX, 10BX/CS	.0566	5.66 bx 56.60 cs

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	GER221-01	100/BTL, 12 BT/CS	1.49 <sup>ea</sup>	17.88
16	20 BTL	ASA 325MG	GER901-01	100/BTL, 12 BT/CS	.85 <sup>ea</sup>	10.20
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	GER911-36	36/BTL, 12 BT/CS	.0219 <sup>ea</sup>	9.48 <sup>ea</sup>
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	51672-127501	EA	9.93 <sup>ea</sup>	9.93
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	RDS50466	6/pk, 4 pk/CS	30.30 <sup>ea</sup>	30.30
20	5 BTL	FOLIC ACID 1 MG	65162-036110	100/BTL	26.02 <sup>ea</sup>	26.02
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	00168-001431	EA	2.22 <sup>ea</sup>	2.22
22	100 BTL	IBUPROFEN 200 MG	GER941-10	100/BTL, 12 BT/CS	13.05 <sup>ea</sup>	156.60 <sup>pr</sup>
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	DYN3411	12 BT/CS	2.63 <sup>ea</sup>	31.56
24	10 EA	LICTROL SHAMPOO-1 GAL				NB
25	100 BX	IMODIUM AD 2MG	GER381-12	12/BX, 12 BX/CS	1.43 <sup>bx</sup>	17.16 <sup>?/11/16</sup>
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM				NB
27	30 CS	MILK OF MAGNESIA	GER91L-MOM-16	160 <sup>ea</sup> 12/CS	18.05 <sup>ea</sup>	18.05
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	GER501-01	100/BTL, 12 BT/CS	1.15 <sup>ea</sup>	13.80 <sup>1.16</sup>
29	5 BX	ONE STEP HCG PREGNANCY TEST	MON20109	25/BX, 12 BX/CS	47.39 <sup>bx</sup>	568.68
30	200 EA	ORABASE WITH BENZOCAINE 5 MG				NB
31	2,000 EA	ORAJEL MAX .25-OZ TUBE				NB
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX				NB
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	POU0012-31	Each, 6/BX	2.88 <sup>ea</sup>	17.28
34	400 BX	TUMS/ANTACID	GER9763-15	150/BT, 12 BT/CS	2.47 <sup>ea</sup>	29.64

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Signature of Person Authorized to Sign Bid

Date of Bid: 7/19/10

Printed Name and Title of Signer: JoAnn Rudd, EMS Specialist

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626
Point Of Contact:	Capt. Kathleen Pokluda 512/943-1407

State delivery time after receipt of purchase order 2-5 days.

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.



Making Precious Minutes Count...™

June 30, 2011

Williamson County Purchasing Dept  
Attn: Kerstin Hancock  
301 SE Inner Loop, Suite 106  
Georgetown, TX 78626

Bid #11WCA026

Bound Tree Medical would like to renew Bid #11WCA026 Medical Supplies from October 1, 2011 through September 30, 2012. At this time, Bound Tree Medical is unable to hold pricing for one item and that would be part #0152-10 Acetaminophen 500mg tabs. We will hold pricing for all other items that we were award at the same terms and conditions for another year. Please see attach the list of items that we will keep on the contract and the one item that will be removed off.

Sincerely,

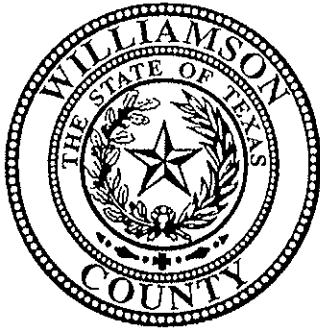
A handwritten signature in black ink that reads "Heather Legg". The signature is fluid and cursive.

Heather Legg  
Bid & Contract Representative  
Heather.legg@boundtree.com

# Williamson Co Jail Bid #11WCA026

Price Sheet ID	Item Number	Item Description	UO M	Price	New Price
B11WCA26/114757	0152-10	ACETAMINOPHEN 500MG TABS 1000/BT	BT	6.95	\$0.00
B11WCA26/114757	321-12-12-B	Instant cold/ice pack, Ice Kold, 4 3/4 x 6 1/2 in., remains cold approx. 30 min, single use 50/cs	CS	13.44	\$13.44
B11WCA26/114757	30-26027BX	Insulin syringe, 1 cc, 28 ga x 1/2 in., permanently attached needle, sterile 100/bx 5bx/cs	BX	8.97	\$8.97
B11WCA26/114757	2224-06	ORAJEL 10% BNS GEL 0.25 OZ	EA	4.16	\$4.16

Remove off Contract



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

<http://www.wilco.org/purchasing>

October 6, 2010

Bound Tree Medical, LLC  
Anita Eichenlaub  
5000 Tuttle Crossing Blvd.  
Dublin, OH 43016

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 5, 9, 15, 31)

Dear Ms. Eichenlaub,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

BID NUMBER: 11WCA026

NAME OF BIDDER: BoundTree Medical, LLC

Mailing Address: 5000 Tuttle Crossing Blvd.

City: Dublin

State: OH

Zip: 43016

Email Address: customerservice@boundtree.com

Telephone: (800 ) 533-0523

Fax: (800 ) 257-5713

Mobile Phone: ( ) \_\_\_\_\_

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 60 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1.	60,000 EA	4 X 4 NON-STERILE GAUZE	276-8509BG	200 per bag	\$ .00855ea	\$1.71 / bg
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	276-852BX	200 per box	\$ .00755ea	\$1.51 / bg
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	NO BID	NO BID	NO BID	NO BID
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS	NO BID	NO BID	NO BID	NO BID
5	500 EA	INSTANT ICE PACKS 6" X 9"	321-12-12-B	50 per case	\$ .2688ea	\$13.44 / cs
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	NO BID	NO BID	NO BID	NO BID
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM	NO BID	NO BID	NO BID	NO BID
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE	466930	3 per pack	\$4.05ea	\$12.15 / pk
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH	30-26027BX	100 per box	\$ .0897ea	\$8.97 / bx
10	50,000 EA	LANCETS - UNISTICK 2	675-AT0702	100 per box	\$ .1646ea	\$16.46 / bx
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	290300	100 per bx/10 bx p cs	\$7.90bx	\$79.00 / cs
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	290301	100 per bx/10 bx p cs	\$7.90bx	\$79.00 / cs
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	290302	100 per bx/10 bx p cs	\$7.90bx	\$79.00 / cs
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	290303	100 per bx/10 bx p cs	\$7.90bx	\$79.00 / cs

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	0152-10	1000 per bottle	\$6.95 btl	\$6.95 btl
16	20 BTL	ASA 326MG	NO BID	NO BID	NO BID	NO BID
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	375016	36 per bottle	\$.84 btl	\$.84 btl
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	2002-02	each	\$2.13 ea	\$2.13 ea
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	NO BID	NO BID	NO BID	NO BID
20	5 BTL	FOLIC ACID 1 MG	NO BID	NO BID	NO BID	NO BID
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	717770	each	\$1.54 ea	\$1.54 ea
22	100 BTL	IBUPROFEN 200 MG	F233804	2/pk, 250pks per bx	\$17.54 bx	\$17.54 bx
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	1121-146	12 per case	\$30.62 cs	\$30.62 cs
24	10 EA	LICTROL SHAMPOO-1 GAL	NO BID	NO BID	NO BID	NO BID
25	100 BX	IMODIUM AD 2MG	834-1708211	12 per box	\$3.59 bx	\$3.59 bx
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM	7805-50	each	\$1.86 ea	\$1.86 ea
27	30 CS	MILK OF MAGNESIA	0469-16	bottle	\$1.46 btl	\$1.46 btl
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	NO BID	NO BID	NO BID	NO BID
29	5 BX	ONE STEP HCG PREGNANCY TEST	NO BID	NO BID	NO BID	NO BID
30	200 EA	ORABASE WITH BENZOCAINE 5 MG	0065-45	each	\$4.71 ea	\$4.71 ea
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	2224-06	each	\$4.16 ea	\$4.16 ea
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX	NO BID	NO BID	NO BID	NO BID
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	M886606	each	\$5.35 ea	\$5.35 ea
34	400 BX	TUMS/ANTACID	17-74152	160 per bottle	\$13.27 btl	\$13.27 btl

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Signature of Person Authorized to Sign Bid: Anita Eichenlaub Date of Bid: 7/16/10

Printed Name and Title of Signer: Anita Eichenlaub

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:

Shipping Address: Attn: Abigail Dass  
306 West 4<sup>th</sup> Street  
Georgetown, TX 78626

Billing Address: Attn: Toni Mace  
508 South Rock Street  
Georgetown, TX 78626

Point Of Contact: Capt. Kathleen Pokluda 512/943-1407

State delivery time after receipt of purchase order typically 2-3 days ARO, depending on the item  
Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.

**McKesson Medical-Surgical**  
8121 10th Avenue North  
Golden Valley, MN 55427

**McKESSON**  
*Empowering Healthcare*

May 18, 2001

Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

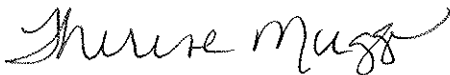
RE: Medical Supplies for the Williamson County Jail– 11WCA026 - Items 26, 28, 29

Ms. Hancock:

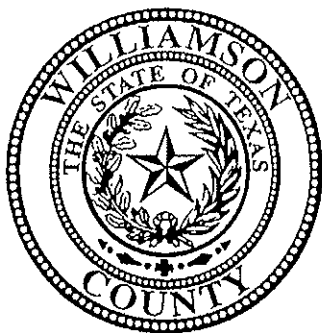
This letter is to inform McKesson would like to renew the above-mentioned contract for the next fiscal year at the same pricing, terms and conditions.

The contract period will be October 1, 2011 through September 30, 2012.

Sincerely,



Therese Mugge  
Director Government Sales  
McKesson Medical Surgical Inc.



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

**<http://www.wilco.org/purchasing>**

October 6, 2010

McKesson Medical Surgical, Inc.  
Therese Mugge  
8741 Landmark Road  
Richmond, VA, 23228

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 26, 28, 29)

Dear Ms. Mugge,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: McKesson Medical-Surgical Inc

Mailing Address: 8741 Landmark Road

City: Richmond State: VA Zip: 23228

Email Address: government.pc.sales@mckesson.com

Telephone: (800) 328-8111 x 6588 Fax: (800) 237-9766

Mobile Phone: ( )

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE	4408200	200ea/bx 20bx/cs	.0095	1.90/bx 37.97/cs
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	58-104	200ea/bx 15bx/cs	.0064	1.00/bx 19.20/cs
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	107-1056	100ea/vl	.3188	31.88/vl
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS	25-2691	ea 20ea/cs	7.99	7.99/ea 159.71/cs
5	500 EA	INSTANT ICE PACKS 6" X 9"				
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	06-203	ea 10ea/cs	28.99	28.99/ea 173.91/cs
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM	06-201-50	50 ea/bx 24bx/cs	.4928	24.64/bx 591.36/cs
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE	00187074633	3ea/bx	4.44	13.32/bx
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH	102-SNIC2805	100ea/bx 5bx/cs	.1058	10.58/bx 52.90/cs
10	50,000 EA	LANCETS - UNISTICK 2	AT-0712	100ea/bx	.1563	15.63/bx
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	DGP-350-S	100ea/bx 10 bx/cs	.0719	7.19/bx 71.86/cs
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	DGP-350-M	100ea/bx 10bx/cs	.0719	7.19/bx 71.86/cs
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	DGP-350-L	100ea/bx 10bx/cs	.0719	7.19/bx 71.86/cs
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	DGP-350-XL	100ea/bx 10bx/cs	.0719	7.19/bx 71.86/cs

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	60-201-01	100 ea/bt 12 bt/cs	.0137	1.37/bt 16.41/cs
16	20 BTL	ASA 325MG	60-921-01	100 ea/bt 12 bt/cs	.0133	1.33/bt 15.95/cs
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	60-911-36	36 ea/bt 12 bt/cs	.023056	.83/bt 9.96/cs
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	51672200202	102/ea	1.90	1.90/ea
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	50466	24 ea/cs	1.1275	27.06/cs
20	5 BTL	FOLIC ACID 1 MG	6373901010	100 ea/bpx	.0676	6.76/bpx
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	49348052272	102/ea	1.24	1.24/ea
22	100 BTL	IBUPROFEN 200 MG	60-941-01	100 ea/bt 12 bt/cs	.0208	2.08/bt 24.97/cs
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	61-59145	1 ea/bt 12 bt/cs	2.18	2.18/bt 26.15/cs
24	10 EA	LICTROL SHAMPOO-1 GAL	DD348888	202/ea	7.445	14.89/ea
25	100 BX	IMODIUM AD 2MG	60-381-24	24 ea/bt 12 bt/cs	.07583	1.82/bt 21.78/cs
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM	49348068972	102/ea	1.25	1.25/ea
27	30 CS	MILK OF MAGNESIA	57896064916	1602/ea	.078125	1.25/ea
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	57896050101	100 ea/bt 12 bt/cs	.0113	1.13/bt 12.61/cs
29	5 BX	ONE STEP HCG PREGNANCY TEST	32-111	25 ea/kt	.4332	10.83/kt
30	200 EA	ORABASE WITH BENZOCAINE 5 MG	38341006545	6 gm/ea	.70	4.20/ea
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	31031032050	.1802/ea	4.75	4.75/ea
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX	00904531360	100 ea/bt	.0323	3.23/bt
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	49348002972	102/ea 36 ea/cs	2.43	2.43/EA
34	400 BX	TUMS/ANTACID	49348073344	30 ea/bpx	.0433	1.30/bpx

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Signature of Person Authorized to Sign Bid: Therese Mugge Date of Bid: July 19, 2010

Printed Name and Title of Signer: Therese Mugge, Director Government Sales

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order 1-3 days ARO - Stocked items

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.



**Emed Medical Company**  
Government Sales Division

May 31, 2011

Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

RE: Medical Supplies for the Williamson County Jail– 11WCA026 - Items 3, 34, 21

Ms. Hancock:

This letter is to inform Williamson County that Emed Medical Company would like to renew the above-mentioned contract for the next fiscal year at the same pricing, terms and conditions.

The contract period will be October 1, 2011 through September 30, 2012.

Sincerely,

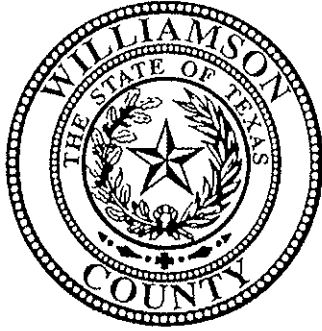
A handwritten signature in cursive script, reading "Satonya L. Booker".

Satonya L. Booker  
Government Accounts Manager

---

12163 Bridgeton Square Drive, Bridgeton, Missouri 63044  
877-848-EMED (3633) Fax 877-532-5194/314-344-4303 [www.emedmedical.com](http://www.emedmedical.com) [www.emedrx.com](http://www.emedrx.com)

**12163 Bridgeton Square Dr. \* St. Louis, MO 63044**  
**Phone: 314-739-6815 \* Fax: 314-739-6114 \* [www.emedmedical.com](http://www.emedmedical.com)**



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

**<http://www.wilco.org/purchasing>**

October 6, 2010

Emed Medical Company  
Satonya Booker  
12163 Bridgeton Square  
Bridgeton, MO 63044

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 3, 34, 21)

Dear Ms. Booker,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: Emel Medical Company

Mailing Address: 12163 Bridgeton Square

City: Bridgeton State: MD Zip: 20614

Email Address: hbooker@emelmedical.com

Telephone: (314) 291-3633 Fax: (314) 344-4303

Mobile Phone: (314) 378-3797

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE	00000-0001-04	200/Box	.046	2.93
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	33333-1103-00	200/Box	.0088	1.76
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	5924-0515-10	100/Box	.1149	11.49
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS	DYNST 03901	20	5.2194	104.39
5	500 EA	INSTANT ICE PACKS 6" X 9"	0101-04	1 EACH	.5059	.51
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	21292001	1	15.225	15.22
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM	56151-0010-01	100	.5024	50.24
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE	0070-30	31PKG	4.2157	12.65
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH	8620708	100/Box	.1053	10.53
10	50,000 EA	LANCETS - UNISTICK 2	384700-70001-4	100	.1626	16.26
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	Microflex SP200	100	.1412	14.12
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	Microflex SP200	100	.1412	14.12
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	Microflex SP200	100	.1412	14.12
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	Microflex SP200	100	.1412	14.12

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	10135-0152 51645-0286	100 1000	1.0124 .6076	1.24 7.65
16	20 BTL	ASA 325MG	00904-2009 57896	500 1000	.0072 .0280	3.59 5.62
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	51645 368604 100804	100 30 100	.0081 .0209 .0308	.81 .75 3.08
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	51672-2002 -02	1	2.0071	2.05
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	Ensure Plus	24	2.3166	56.32
20	5 BTL	FOLIC ACID 1 MG	55143 65167	1000 100	.0054 .0348	25.38 3.48
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	51672- 201302	1	1.176	1.12
22	100 BTL	IBUPROFEN 200 MG	100001 10001	1000 100	.0550 .0181	14.95 1.81
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	08219-78 31-00	1	3.6706	3.67
24	10 EA	LICTROL SHAMPOO-1 GAL	Disc By Manufacturer			20.810
25	100 BX	IMODIUM AD 2MG	51000-012 3-12	12	.0735	.88
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM	51672- 2035-06	1	3.6588	3.66
27	30 CS	MILK OF MAGNESIA	00904-0788 -16	16	.0897	1.44
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	57896-0087 -16	100	.0132	1.32
29	5 BX	ONE STEP HCG PREGNANCY TEST	0011-0087 0012-0087	25 25	2.0847 .8824	52.12 22.06
30	200 EA	ORABASE WITH BENZOCAINE 5 MG	ORABASE	5 mg	10.8541	54.27
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	Reg	1	4.9529	4.95
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX	55-1001 001	100	.2253	22.53
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	005104- 03-131	1	3.000	3.00
34	400 BX	TUMS/ANTACID	51645013 5-15	150	.0118	1.76

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Signature of Person Authorized to Sign Bid: Sertonya Booker Date of Bid: 7/19/10

Printed Name and Title of Signer: Sertonya Booker Government Act Mgr

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT  
THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order 7-10 days.

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.



Alpha Scientific Medical, Inc.  
SURGICAL, PHARMACEUTICAL & LAB SUPPLIES

June 20, 2011

Williamson County Purchasing Department  
Attn: Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626

RE: Medical Supplies for the Williamson County Jail--- 11WCA026 - Items 7, 17, 32

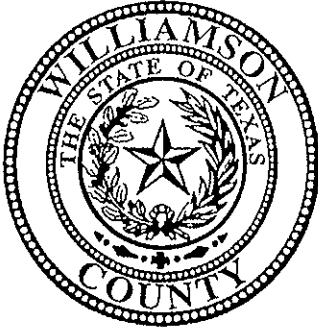
Ms. Hancock:

This letter is to inform Williamson County that Alpha Scientific Medical would like to renew the above-mentioned contract for the next fiscal year at the same pricing, terms and conditions. However, item # 17 has been discontinued by the manufacturer so we will no longer be able to supply it.

The contract period for item# 7 and 32 will be October 1, 2011 through September 30, 2012.

Sincerely,

Minita Patel  
Account Representative



**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP – SUITE 106  
GEORGETOWN, TEXAS 78626**

**<http://www.wilco.org/purchasing>**

October 6, 2010

Alpha Scientific Medical, Inc.  
Minita Patel  
1751 Yeager Ave  
La Verne, CA 91750

RE: Bid/Contract # 11WCA026- Medical Supplies for Jail  
(Items 7, 17, 32)

Dear Ms. Shaw,

The bid process for Williamson County has been completed, and I would like to personally thank you for the valuable time you put into submitting your bid.

The Williamson County Commissioners Court has approved awarding the contract for Medical Supplies for Williamson County Jail to your company as indicated above for the contract period October 5, 2010 through September 30, 2011. Your contract number is 11WCA026.

The bid tabulation is attached and is also located on our County web site at the following link: <http://www.wilco.org/purchasing>. Click "All Past Bids" to locate the bid you are interested in.

If you have any questions or if I can be of additional assistance, please contact me at (512) 943-1546 or email me at [khancock@wilco.org](mailto:khancock@wilco.org).

Thank you again for your participation.

Sincerely,

*Kerstin Hancock*

Kerstin Hancock  
Assistant Purchasing Agent  
Williamson County

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

ALPHA SCIENTIFIC MEDICAL, INC

NAME OF BIDDER: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ 1751 YEAGER AVE \_\_\_\_\_

City: \_\_\_\_\_ LA VERNE \_\_\_\_\_ State: \_\_\_\_\_ CA \_\_\_\_\_ Zip: \_\_\_\_\_ 91750 \_\_\_\_\_

Email Address: \_\_\_\_\_ mpatel@asmionline.com \_\_\_\_\_

Telephone: ( \_\_\_\_\_ 909 \_\_\_\_\_ ) \_\_\_\_\_ 802-7007 ext 234 \_\_\_\_\_ Fax: ( \_\_\_\_\_ 909 \_\_\_\_\_ ) \_\_\_\_\_ 802-7031 \_\_\_\_\_

Mobile Phone: ( \_\_\_\_\_ 909 \_\_\_\_\_ ) \_\_\_\_\_ 630-9451 \_\_\_\_\_

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE 12ply	AMD-3006	200PK/10 PK CS	\$ .01425	\$2.85pk/28.50cs
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	KEN-5150	200BX/20BX CS	\$ .00625	\$1.25BX/25.00 CS
3	20 PKG	CHEM STRIP - 10 TEST STRIPS	ROC-3266763	100BTL	\$ .51	\$51.00
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS	BUS-749	20 PER CS	\$11.05	\$221.00
5	500 EA	INSTANT ICE PACKS 6" X 9"	JFR-10104	24 PER CS	\$ .4167	\$ 10.00
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	HEN-1085728	EA	\$18.10	\$18.10
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM	HEN-8909813	100/BX	\$ .32	\$32.00
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE	NA	NA	NA	NA
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH	KEN-8881501	100BX/5 CS	\$ .1980	\$19.80BX \$99.00 CS
10	50,000 EA	LANCETS - UNISTICK 2	QWE-AT0700	50/BX	\$ .18	\$8.75
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL	HEN-MF300S	100 BX/10 CS	\$ .10	\$9.60 BX \$96.00 CS
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM	HEN-MF300M	100 BX/10 CS	\$ .10	\$9.60 BX \$96.00 CS
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE	HEN-MF300L	100 BX/10 CS	\$ .10	\$9.60 BX \$96.00 CS
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL	HEN-MF300XL	100 BX/10 CS	\$ .10	\$9.60 BX \$96.00CS

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG	AG-502368	1000 BTL	\$.0077	\$7.70 BTL
16	20 BTL	ASA 325MG	AME-228551	100 BTL	\$.0099	\$.99
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS	AME-185777	120 BTL	\$.0113	\$1.35
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ	AME-327437	EACH	\$1.75	\$1.75
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ	HEN-1206270	24 CS	\$1.32	\$31.70
20	5 BTL	FOLIC ACID 1 MG	AME-982847	100 BTL	\$.075	\$7.50 BTL
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE	AG-390013	EACH	\$1.20	\$1.20
22	100 BTL	IBUPROFEN 200 MG	AME-313573	1000 BTL	\$.0155	\$15.50
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS	IMD-612505	EA/12CS	\$1.95	\$1.95EA/ 23.40 CS
24	10 EA	LICTROL SHAMPOO-1 GAL	N/A	N/A	N/A	N/A
25	100 BX	MODIUM AD 2MG	AME-288771	48 BX	\$.2583	\$12.40
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM (WITH APPLICATOR)	AG-500010	TUBE	\$3.20	\$3.20
27	30 CS	MILK OF MAGNESIA (16 OZ)	AME-343436	EA/12 CS	\$3.55	\$3.55 EA \$42.60 CS
28	50 BTL	ONE-A-DAY MULTI-VITAMIN	AME-836888	60 BTL	\$.1325	\$7.95 EA
29	5 BX	ONE STEP HCG PREGNANCY TEST	ADP-072496	50 BX	\$.50	\$25.00
30	200 EA	ORABASE WITH BENZOCAINE 5 MG	NA	NA	NA	NA
31	2,000 EA	ORAJEL MAX .25-OZ TUBE	NA	NA	NA	NA
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX (W/IRN	ADP-576832	100 BTL/12 CS	\$.016	\$1.60 EA \$19.20 CS
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ	EXP-887452	EA	\$2.20	\$2.20
34	400 BX	TUMS/ANTACID	NA	NA	NA	NA

☒ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

*Minita Patel* Date of Bid: 7/19/2010

Signature of Person Authorized to Sign Bid

Printed Name and Title of Signer: Minita Patel Account Manager

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT**  
**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order 3-10 DAYS.

Delivery time shall be a consideration in the evaluation process.

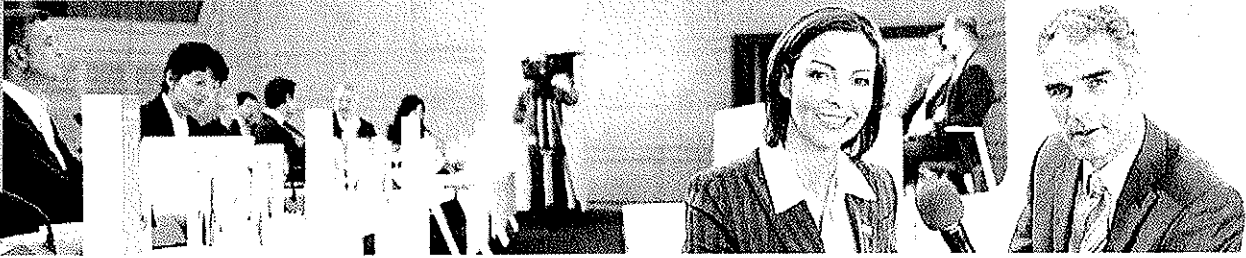
Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.

Corporate Website




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# BASF increases prices for pharmaceutical excipients and active ingredients

2011-04-01

P-11-223

Effective April 1, 2011, BASF will increase the sales prices globally for all pharmaceutical excipients and active pharmaceutical ingredients by at least 10% depending on the product group.

This price increase affects the entire excipients portfolio including the Kollidon®, Kollicoat®, Cremophor®, and Lutrol® brands. The affected active pharmaceutical ingredient (API) portfolio contains products like Ibuprofen, Caffeine, and Ephedrine.

Due to the continued rise in costs for raw materials, energy and labor this price increase has become necessary. All existing contractual obligations will be honored.

### About BASF's Pharma Ingredients & Services

BASF produces and markets a broad range of active ingredients and excipients, as well as exclusive synthesis services for the pharmaceutical industry. These products are made using the latest technologies, to the highest quality standards and in compliance with cGMP guidelines. Further information can be found at [www.pharmaingredients.basf.com](http://www.pharmaingredients.basf.com).

### About BASF

BASF is the world's leading chemical company: The Chemical Company. Its portfolio ranges from chemicals, plastics, performance products, and agricultural products to oil and gas. As a reliable partner BASF creates chemistry to help its customers in virtually all industries to be more successful. With its high-value products and intelligent solutions, BASF plays an important role in finding answers to global challenges such as climate protection, energy efficiency, nutrition and mobility. BASF posted sales of more than €63.9 billion in 2010 and had approximately 109,000 employees as of the end of the year. Further information on BASF is available on the Internet at [www.basf.com](http://www.basf.com) or in the Social Media Newsroom at [newsroom.basf.com](http://newsroom.basf.com).

Ulla Spengler

Phone: +49 621 60-48260

Fax: +49 621 60-48229

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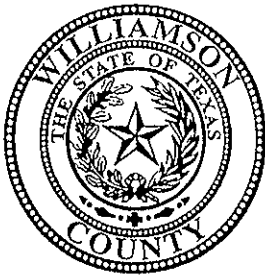
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**WILLIAMSON COUNTY  
PURCHASING DEPARTMENT  
301 SE INNER LOOP - SUITE 106  
GEORGETOWN, TEXAS 78626**

<http://www.wilcogov.org/purchasing>

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## **INVITATION FOR BIDS**

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### **MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL**

**BID NUMBER: 11WCA026**

**BIDS MUST BE RECEIVED ON OR BEFORE: July 20, 2010 – 1:30 PM**

**BIDS WILL BE PUBLICLY OPENED: July 20, 2010 – 2:00 PM**

#### **BID SUBMISSION**

**DEADLINE:** Bids must be received in the Purchasing Department on or before **1:30 pm on Tuesday, July 20, 2010**. Bids will be publicly opened at 2:00 pm or soon thereafter in the Williamson County Purchasing Department, Williamson County Inner Loop Annex, 301 SE Inner Loop – Suite 106, Georgetown, Texas.

**METHODS:** Sealed bids may be hand-delivered or mailed to the *Williamson County Purchasing Department, Attn: Kerstin Hancock, Williamson County Inner Loop Annex, 301 SE Inner Loop – Suite 106, Georgetown, Texas 78626*.

**FAX/EMAIL:** Facsimile and electronic mail transmittals will not be accepted.

#### **BID REQUIREMENTS**

**TRIPPLICATE:** All bids must be submitted in triplicate (1 original complete bid set and 2 copies of the bid set). The bid sets should be marked "original" or "copy". A "bid set" consists of the COMPLETED AND SIGNED Bid Form and any other required documentation. All copies must have the same attachments as the original.

**SEALED:** All bids must be returned in a sealed envelope with the bidder's name, address, bid name, number, opening date and time clearly marked on the outside. **If an overnight delivery service is used**, the bidder's name, address, bid name, number, opening date and time must be clearly marked on the outside of the delivery service envelope.

**REFERENCES:** Williamson County may require bidder to supply a list of at least three (3) references where like services have been supplied by their firm if vendor has not done business with the County within the past five

(5) years. Include name of firm, address, phone number and name of representative

**LEGIBILITY:** Bids must be legible and of a quality that can be reproduced.

**FORMS:** All bids must be submitted on the forms provided in this bid document. Changes to bid forms made by bidders shall disqualify the bid. Bids cannot be altered or amended after submission deadline.

**LATE BID:** Bids received after submission deadline will not be opened and will be considered void and unacceptable. Williamson County is not responsible for lateness of mail, courier service, etc.

**RESPONSIBILITY:** It is expected that a prospective bidder will be able to affirmatively demonstrate bidder's responsibility. A prospective bidder should be able to meet the following requirements:

- a) have adequate financial resources, or the ability to obtain such resources as required;
- b) be able to comply with the required or proposed delivery schedule;
- c) have a satisfactory record of performance;
- d) be otherwise qualified and eligible to receive an award.

Williamson County may request representation and other information sufficient to determine bidder's ability to meet these minimum standards listed above.

#### **AWARD**

**THIRTY DAYS:** Awards should be made approximately thirty (30) days after the bid opening date. Results maybe obtained by contacting the Purchasing Contact.

**REJECTION OR ACCEPTANCE:** No more than one bid will be awarded for any item, single department or area. Bids may be rejected for some items, departments or areas, even though awards are made for others. The convenience of having a single source for similar items will be taken into consideration together with price in determining the lowest and best bid.

It is understood that the Commissioners Court of Williamson County, Texas, reserves the right to accept or reject any and/or all bids for any or all materials and/or services covered in this bid request, and to waive informalities or defects in the bid or to accept such bid it shall deem to be in the best interest of Williamson County.

**CONTRACT:** This Bid, when properly accepted by Williamson County, shall constitute a contract equally binding between the successful bidder and Williamson County.

The successful bidder may be required to sign an additional agreement containing terms necessary to ensure compliance with the bid.

**CONTRACT ADMINISTRATION:** Under this contract, Kurt Showalter, Financial Manager, Williamson County Sheriff's Office, shall be the contract administrator with designated responsibility to ensure compliance with contract requirements, such as but not limited to, acceptance, inspection and delivery. The contract administrator will serve as liaison between Williamson County Commissioner's Court and the successful bidder.

**CONTRACT PERIOD(S):** The Initial Contract Period is October 1, 2010 through September 30, 2011. Possible extensions include:

October 1, 2011 through September 30, 2012  
October 1, 2012 through September 30, 2013

**CONTRACT EXTENSIONS:** At the end of the current fiscal year, the Commissioners Court reserves the right to extend this contract, by mutual agreement of both parties, as it deems to be in the best interest of the county. This extension will be in twelve (12) month increments for up to an additional twenty-four (24) months, with the terms and conditions remaining the same; and with a price escalation at renewal time each year of no more than the consumer price index, All urban consumers (CPI-U), US City Average, all items, as published by the United States Department of Labor, Bureau of Labor Statistics. The yearly increase in the CPI shall be the latest index published one hundred and eighty (180) days prior to the end of the contract year. The total period of this contract, including all extensions will not exceed a maximum combined period of thirty-six (36) months. The extension of this contract is contingent on the appropriation of necessary funds by Commissioner's Court for the fiscal year in question. Upon the failure of Commissioner's Court to so appropriate in any year, the Vendor may elect to MEDICAL SUPPLIES FOR JAIL BID

terminate this agreement, with no additional liability to the County. The County and the Vendor agree that termination shall be the Vendor's sole remedy under this circumstance.

## BID CONTACTS

Any questions, clarifications or requests for general information should be directed to the contacts listed below. Question submittals must be made via email, and are **due by 5:00 PM on Thursday, July 15, 2010**. Every effort will be made to answer questions within 24 hours of receiving them, with an email response.

All submitted questions with their answers will be posted and updated on a daily basis to the Williamson County portal, <http://wilco-online.org/ebids/bids.aspx>

### PURCHASING CONTACT:

Kerstin Hancock  
301 SE Inner Loop – Suite 106  
Georgetown, TX 78626  
(512) 943-1546  
[khancock@wilco.org](mailto:khancock@wilco.org)

### TECHNICAL CONTACT:

Capt. Kathleen Pokluda  
306 West 4<sup>th</sup> Street  
Georgetown, TX 78626  
(512) 943-1407  
[kpokluda@wilco.org](mailto:kpokluda@wilco.org)

## MISCELLANEOUS

**FOB DESTINATION:** All of the items listed are to be Free On Board to final destination (FOB Destination) with all transportation charges if applicable to be included in the price, unless otherwise specified in the Invitation for Bids. The title and risk of loss of the goods shall not pass to the County until receipt and acceptance takes place at the FOB point.

**FIRM PRICING:** All of the items listed are to be on a "per unit" basis, stating a firm price per unit or unit quantity of each item. This price must be good from the date of bid opening for a fixed period of time. Unless the Bid expressly states otherwise, this period shall be until the end of the current fiscal year on September 30, 2011. Bids which do not state a fixed price, or which are subject to change without notice, will not be considered. The Court may award a contract for the period implied or expressly stated in the lowest and best bid, but for no longer than the current fiscal year.

**ESTIMATED QUANTITIES:** The estimated quantity of each item listed in the notice is only an estimate -- the actual quantity to be purchased may be more or less.

The County is not obligated to purchase any minimum amount, and the County may purchase any reasonable amount greater than the estimate for the same unit price. Any limit on quantities available must be stated expressly in the bid.

**FUNDING:** Funds for payment have been provided through the Williamson County budget approved by Commissioners Court for the October 1, 2010 thru September 30, 2011 fiscal year.

**SALES TAX:** Williamson County is by statute, exempt from the State Sales Tax and Federal Excise Tax.

**STATEMENTS:** No oral statement of any person shall modify or otherwise change, or affect the terms, conditions, plans and/or specifications stated in the various Bid Packages and/or Bid Instructions/Requirements.

**DELIVERY:** The delivery time and location for the commodity and/or service covered by this bid shall be as stated in the various bid packages.

**PURCHASE ORDER:** If required by the Williamson County Purchasing Department a purchase order(s) may be generated to the successful bidder for products and/or services. If a purchase order is issued the purchase order number must appear on all itemized invoices and/or requests for payment.

**PAYMENT:** Payment shall be made by check from the County upon satisfactory completion and acceptance of items and submission of the Invoice to the ordering department for work specified by this Contract Document. All payments owed will be paid no later than thirty (30) days after the goods or services are received OR the date that the invoice is received by the Auditor's Office whichever is later. As a minimum, invoices shall include:

- (1) Name, address, and telephone number of Vendor and similar information in the event the payment is to be made to a different address
- (2) County contract, Purchase Order, and/or delivery order number
- (3) Identification of items or service as outlined in the contract
- (4) Quantity or quantities, applicable unit prices, total prices, and total amount
- (5) Any additional payment information which may be called for by the contract

Payment inquiries should be directed to the Auditor's Office, Accounts Payable Department: Donna Baker, 943-1558.

**CONFLICT OF INTEREST:** No public official shall have interest in a contract, in accordance with Vernon's Texas

Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171.

As of January 1, 2008 Vendor's are responsible for complying with Local Government Code Title 5, Subtitle C, Chapter 176. Additional information may be obtained from the County website at the following link: <http://www.wilco.org/CountyDepartments/Purchasing/ConflictOfInterestDisclosure/tabid/689/language/en-US/Default.aspx>

**ETHICS:** The bidder shall not accept or offer gifts or anything of value nor enter into any business arrangement with any employee, official or agent of Williamson County.

**DOCUMENTATION:** Bidder shall provide with this bid response, all documentation required by this bid. Failure to provide this information may result in rejection of the bid.

**TERMINATION FOR DEFAULT:** Williamson County reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the County in the event of breach or default of this contract. Non-Performance of the bidder in terms of specifications shall be a basis for the termination of the contract by the County. The County shall not pay for commodities/services which are unsatisfactory. Vendors will be given a reasonable opportunity before termination to correct the deficiencies. This, however, shall in no way be construed as negating the basis for termination for non-performance.

**SILENCE OF SPECIFICATIONS:** The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

**COMPLIANCE WITH LAWS:** The successful bidder shall comply with all applicable federal, state and local laws and regulations pertaining to the practice of the profession and the execution of duties under this bid including the TEXAS HAZARD COMMUNICATION ACT and THE WILLIAMSON COUNTY HAZARD COMMUNICATION PROGRAM POLICY.

## **WORKERS' COMPENSATION**

This contract contemplates services that do not require worker's compensation insurance coverage. However, if it becomes necessary that the bidder provide services related to the project such as delivering equipment or materials, an amended contract will be executed which fully complies with the Texas Labor Code and the Division of Workers' Compensation requirements.

## BID SPECIFICATIONS

Prices are to be F.O.B. destination (freight included).

Delivery: Individual packages are to be shipped by UPS or FED EX.

Samples are to be provided upon request. Requested samples will be provided within five (5) days from date of request.

The County requires at least a one (1) year expiration date on those products with a limited shelf life.

Provide a catalog or a fact sheet (with pictures preferred) of all items bid. This will allow for positive identification of items bid.

Where a brand name is shown, bid the brand name or equal. If substituting a different brand (or equal), identify the brand being bid, notate the product/order number to be used in ordering, and provide with bid a written description of the substituted product.

Notate on bid the product number, stock number, or catalog number to be used when product is ordered and indicate how product is shipped (each, dozen, box, case, etc.).

During the contract period if a product is discontinued, the county is to be notified immediately so substitutions or other arrangements can be made.

### **WILLIAMSON COUNTY JAIL – MEDICAL SUPPLIES:**

Shipping Address:	Attn: Abigail Dass 306 West 4 <sup>th</sup> Street Georgetown, TX 78626	
Billing Address:	Attn: Toni Mace 508 South Rock Street Georgetown, TX 78626	
Point Of Contact:	Capt. Kathleen Pokluda	512/943-1407

State delivery time after receipt of purchase order\_\_\_\_\_.

Delivery time shall be a consideration in the evaluation process.

Awarded bidder is to notify the County immediately if a product is not going to be shipped in time to be received by the County in the above stated time frame.

# WILLIAMSON COUNTY BID FORM

## MEDICAL SUPPLIES FOR WILLIAMSON COUNTY JAIL

**BID NUMBER: 11WCA026**

NAME OF BIDDER: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_\_) \_\_\_\_\_

Mobile Phone: (\_\_\_\_\_) \_\_\_\_\_

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>General medical supplies</b>						
1	60,000 EA	4 X 4 NON-STERILE GAUZE				
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX				
3	20 PKG	CHEM STRIP - 10 TEST STRIPS				
4	5 CS	E.R. LACERATION TRAY SINGLE USE WITH TOOLS				
5	500 EA	INSTANT ICE PACKS 6" X 9"				
<b>Diabetic supplies</b>						
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM				
7	100 BTL	GLUCOMETER TEST STRIPES - TRUE TRACK SMART SYSTEM				
8	200 EA	INSTANT GLUCOSE - 15 GRAMS/TUBE				
9	50 BX	INSULIN SYRINGE W/NEEDLE 1CC 28GA 1/2INCH				
10	50,000 EA	LANCETS - UNISTICK 2				
<b>Gloves</b>						
11	15,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - SMALL				
12	40,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - MEDIUM				
13	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - LARGE				
14	45,000 EA	GLOVES MICROFLEX DIAMOND GRIP, POWDER FREE - XL				

ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	UNIT COST	COST PER BOX/CASE
<b>OVER-THE-COUNTER DRUGS/MEDICATION</b>						
15	15 BTL	ACETAMINOPHEN 500 MG				
16	20 BTL	ASA 325MG				
17	5,000 EA	ASPRIN, BABY CHEWABLE TABLETS				
18	500 EA	CLOTRIMAZOLE CREAM 1 OZ				
19	10 CS	ENSURE PLUS CHOCOLATE FLAVOR 8-OZ				
20	5 BTL	FOLIC ACID 1 MG				
21	300 EA	HYDROCORTISONE CREAM - 1 OZ TUBE				
22	100 BTL	IBUPROFEN 200 MG				
23	30 BTL	ODOFORM MEDICATED PACKING STRIP 1/4 INCH BY 5 YARDS				
24	10 EA	LICTROL SHAMPOO-1 GAL				
25	100 BX	IMODIUM AD 2MG				
26	45 EA	MICONAZOL NITRATE VAG CREAM - 7 2% 45 GM				
27	30 CS	MILK OF MAGNESIA				
28	50 BTL	ONE-A-DAY MULTI-VITAMIN				
29	5 BX	ONE STEP HCG PREGNANCY TEST				
30	200 EA	ORABASE WITH BENZOCAINE 5 MG				
31	2,000 EA	ORAJEL MAX .25-OZ TUBE				
32	2,000 EA	PRENATAL VITAMIN NATALINS-RX				
33	500 EA	TRIPLE ANTIBIOTIC CREAM 1 OZ				
34	400 BX	TUMS/ANTACID				

☐ low item basis. (Will accept award on "any or all" items.)

☐ "all or none" basis. (Will accept award of "all" items only. If left blank, low item will apply.)

By signing this form:

- The bidder confirms that he/she has read the entire document and agrees to the terms herein.
- The bidder is acknowledging the Conflict of Interest Clause; and agrees to follow necessary requirements

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with the terms and conditions of the attached Invitation for Bid, Specifications, and Special Provisions for the amount(s) shown on the accompanying bid sheet(s).

Date of Bid: \_\_\_\_\_

Signature of Person Authorized to Sign Bid \_\_\_\_\_

Printed Name and Title of Signer: \_\_\_\_\_

**DO NOT SIGN OR SUBMIT WITHOUT READING ENTIRE DOCUMENT**  
**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

## Rising medical supply costs? Blame cotton

January 13, 2011

by Brendon Nafziger, DOTmed News Associate Editor

Cotton prices that haven't been seen since the Civil War, oil approaching \$100 a barrel and other factors could help drive up the cost of medical supplies this year, according to a group purchasing organization's predictions.

Analysts with Novation, a GPO in Irving, Texas, said a "tsunami" of problems have struck textiles.

Devastating storms that have racked cotton fields in Pakistan and Australia, coupled with China's insatiable demand for commodities and a severe shortage of spinners, have driven cotton prices to historic levels, "the likes of which we have not seen since Reconstruction," Shawn Fleming, a portfolio executive for Novation, told DOTmed News.

"Typically, over the last 20 years, [the price went] from 50 cents to 70 cents a pound," Fleming said. "We now have pricing over 1.50 a pound."

In August, cotton was trading at around 84 cents per pound. By Dec. 21, it reached a historic high of \$1.60 a pound. Some analysts think it will reach \$2 by spring.

This translates into higher prices for cotton-heavy supplies, like terry towels. Already, Fleming said he has seen price increases from suppliers of 19 percent in January, on top of a 10 percent increase in July.

But Fleming said Novation hasn't passed this onto its members yet. The GPO launched a "very aggressive" contract haggle with a supplier last year (contracts are typically fixed for three years), but Fleming said it's likely at some point this year prices to members would rise.

"I would expect by midyear, unfortunately, to pass along some increase as yet to be determined to the membership at large, just because I don't see [prices] returning to normalcy, to 90 cents a pound," he said.

Partly, the pressure on pricing comes from bad weather, with this week bringing more bad news. The Australian state of Queensland, particularly the city Brisbane, was struck by massive floods, some of the worst in a century, according to reports. Cotton crop losses total about 300,000 bales, the Australian Cotton Shippers Association said.

But there's also a lack of yarn spinners. "Most manufacturers that manufacture textiles, even if they're vertically integrated all the way through, they typically source their yarn products," Fleming said.

Many of these spinners were put out of business in 2008 when the financial crisis hit, and haven't had time to get back up and running yet, Fleming said. And the ones who are left are charging 30 percent to 35 percent more than they used to.

"There's a huge shortage of yarn spinners -- they can literally pick and choose what they want to spin."

In reaction to rising cotton prices, farmers are planting more cotton, with U.S. farmers in California doubling the amount of cotton they planted two years ago, Bloomberg reports. This could help drive down prices next year, analysts predict.

But for this year at least, the continuing rise of the price of oil could force up transportation costs, which could again be felt in supply-purchasing budgets.

And with a weakening dollar and gradually thawing economy, oil prices are poised to hit \$100 a barrel this year, an important psychological cut-off, according to analysts.

Oil hasn't risen above \$98 since Oct. 2008, when the financial crisis started, according to reports. Now it's trading at \$91.74 in New York.

Fleming said oil prices typically peak over the summer.

"If we don't start ticking back down, we'll certainly be well over \$100 a barrel by summer."

According to U.S. Energy Department projections, this year demand will increase by about 1.7 percent to reach 87.8 million barrels a day. But don't wait for OPEC to open the taps, industry watchers say, as it promised to rein in production two years ago.

"I'm very cautious about this year," Fleming said. "When I look at budgets, I think people need to be prepared."