



Williamson County Emergency Medical Services

To Respect, Care and Serve

September 26, 2012

Kerstin Hancock
Assisting Purchasing Agent
Williamson County
301 SE Inner Loop – Suite 106
Georgetown, TX 78626

Dear Kerstin,

At the request of Williamson County, our office assisted in the preparation of proposals for Billing Services for Williamson County EMS. The services requested were:

- Ambulance Billing Services
- Electronic Claims submission
- In-house Accounts Receivable processing
- Annual onsite staff training

The County received nine (9) proposals for Billing Services. The nine (9) proposals that have been analyzed are:

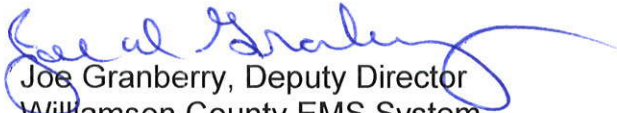
1. Med3000
2. QCM Billing – Peterson
3. Life Quest
4. Intermedix
5. EMS Managements & Consultants
6. AR Management & Solutions
7. Koronis Revenue Solutions
8. DM Medical Billings
9. De Veritas

After a complete, in depth review and analysis of the minimum proposal requirements, two companies met all minimum requirements and were reviewed for final qualification scoring. Once the qualification review process was complete, DM Medical Billings had the highest qualification score. The Billing Committee met and determined no interviews were necessary. The Billing Committee submitted a final Evaluation Form to Purchasing. Based on the qualification score and the following highlights it is our recommendation that the County select DM Medical Billings for EMS Billing Services.

- 14 years providing ambulance billing services
- 8 years interfacing with emsCharts and their current billing software
- Provides a detailed hierarchy of the designated team to be assigned to WCEMS accounts from management to coding staff
- Designated Supervisor to prevent delays in communications and continue excellent customer service
- Currently processes accounts receivables in-house
- Currently interfaces and uses JP Morgan Chase
- Currently interfaces with our current credit card vendor
- DM Medical Billings has proven themselves an effective compliant billing company which has increased our revenue during our current contract period
- Processes currently in place would continue our day to day operations with no disruptions in work flow or revenue

We have attached a copy of the Proposal Analysis and the Evaluation Form for your review. Please do not hesitate to contact me or Capt. Beth Jones if with any questions or concerns that you may have.

Sincerely,


Joe Granberry, Deputy Director
Williamson County EMS System
512-943-1264