



SCHEDULE 1

ARROW S3
SHARED SOLUTIONS AND SERVICES, INC.

November 15, 2012

Williamson County
405 Martin Luther King Street ,
301 SE Inner Loop, Suite 105
and
911 Tracy Chambers Lane
Georgetown, TX 78626
Avaya - Additiona of Emergency Services
Operation Center G450 and 2 Avaya ERS 4850 PoE
Switches

Pat Hurley

512-524-2360

DIR Contract Number: DIR-SDD-1510

Total Price
\$ 158,165.24

Site Address: 405 Martin Luther King Street, Georgetown, TX 78626

Bill to Address: Accounts Payable - 301 SE Inner Loop, Suite 105, Georgetown, TX 78626

Qty.	Part Number	Description	List Price	Unit Price	Ext. Price
Vendor Equipment					
1	216899	System Manager R6 License - Drop Ship	\$ -	\$ -	\$ -
1	224274	IP320 Media Resource TN2602AP NGS - Pallet Qty 80	\$ 23,000.00	\$ 12,995.00	\$ 12,995.00
200	225216	Avaya Aura ENTED R5 101 - 1000 Additional Licenses	\$ 290.00	\$ 189.23	\$ 37,846.00
1	227272	SAL Standalone Gateway License R1.5 DW - Drop Ship	\$ -	\$ -	\$ -
200	228744	UCE R5.2+ One-X Mobile R1.X Client /E - Drop Ship	\$ -	\$ -	\$ -
		UCE R5.2+ One-X Communicator R5.X Software /E - Drop			
200	228745	Ship	\$ -	\$ -	\$ -
200	228746	UCE R5.2+ One-X Portal R5.X Standard /E - Drop Ship	\$ -	\$ -	\$ -
		UCE R5.2+ AE Services R5.X Unified Desktop /E - Drop			
200	228747	Ship	\$ -	\$ -	\$ -
200	228933	UCE R5.2+ IP Softphone R6.X License /E - Drop Ship	\$ -	\$ -	\$ -
		UCE R5.2.1 Standard with CMEE 5.2 New Seat 1 - Drop			
200	229762	Ship	\$ -	\$ -	\$ -
1	259400	Media Encryption R5 & Prior - Drop Ship	\$ -	\$ -	\$ -
		Avaya Aura PS R6.0 Softphone Template Download - Drop			
1	259761	Ship	\$ -	\$ -	\$ -
1	263127	Avaya Aura DL360G7 PS R6.1 Server Bundle	\$ 21,000.00	\$ 11,865.00	\$ 11,865.00
200	269367	Enterprise Edition R6 SM SIP Connector License /E	\$ -	\$ -	\$ -
200	269632	UCE R5.2+ AES 5.X DMCC Basic License /E	\$ -	\$ -	\$ -
200	269633	UCE R5.2+ AES 5.X Proprietary TSAPI /E	\$ -	\$ -	\$ -
8	270692	SIP Station Tracking License	\$ -	\$ -	\$ -
6	405362641	US Power Cord - PoE Adapter - MOQ 1620	\$ 23.00	\$ 13.00	\$ 78.00
1	700501092	DL360G7 Server Session Manager	\$ 11,400.00	\$ 6,441.00	\$ 6,441.00
1	700501093	DL360G7 Server System Manager	\$ 11,400.00	\$ 6,441.00	\$ 6,441.00
1	700501476	Avaya Aura SM R6.2 RH Kickstart New DVD	\$ 50.00	\$ 28.25	\$ 28.25
1	700501479	Avaya Aura Presence Services R6.1	\$ 150.00	\$ 84.75	\$ 84.75
1	700504445	Avaya Aura Session Manager 6.2 SP3 DVD	\$ 50.00	\$ 28.25	\$ 28.25
1	700504446	Avaya Aura System Manager 6.2 SP3 DVD	\$ 50.00	\$ 28.25	\$ 28.25
Professional Services					

		Remote Network Assessment Main Site - CNS will perform the Assessment testing for a 24 hours period - Includes two (2) end points - On-site is an additional cost (Customer is responsible for providing desktop or laptop PCs for assessment)			
1	CNS-NetEye Scan 1000		\$ 916.64	\$	916.64
			Equipment Total	\$	75,835.50
			Remote Network Assessment (24 Hour Period - 2 End Points)	\$	916.64
			Installation Labor	\$	14,592.87
			Total	\$	91,345.01
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Qty.	Part Number	Description	List Price	Unit Price	Ext. Price
Vendor Equipment					
1	193806	Utility Trigger Remote Gateway New Site - Drop Ship	\$ -	\$ -	\$ -
		Avaya Aura R5 Enterprise Edition G450 Local Survivable			
1	207651	Processor (LSP) License - Drop Ship	\$ -	\$ -	\$ -
2	405362641	US Power Cord - PoE Adapter - MOQ 1620	\$ 23.00	\$ 13.00	\$ 26.00
2	700406101	DS1 Loopback Jack 700A RoHS - Physical	\$ 170.00	\$ 96.05	\$ 192.10
1	700459456	G450 MP80 with Power Supply Non-GSA	\$ 8,500.00	\$ 4,802.50	\$ 4,802.50
1	700459498	G450 Power Supply	\$ 1,000.00	\$ 565.00	\$ 565.00
1	700463532	S8300D Server - Bon-GSA	\$ 3,600.00	\$ 2,034.00	\$ 2,034.00
2	700466634	MM710B E1/T1 Media Module Non-GSA	\$ 3,000.00	\$ 1,695.00	\$ 3,390.00
2	700466642	MM716 Analog Media Module 24FXA Non-GSA	\$ 3,000.00	\$ 1,695.00	\$ 3,390.00
1	700476344	Avaya Aura R5.2.1 New Software CD	\$ 100.00	\$ 56.50	\$ 56.50
1	700501048	MM717 24 Port DCP Media Module Non-GSA	\$ 3,040.00	\$ 1,717.60	\$ 1,717.60
		External Microphones for 1692 Phone (Formerly 4690 IP			
1	700289846	External Microphones)	\$ 299.00	\$ 242.19	\$ 242.19
100	700383326	96XX, 96X1 CAT5E Cable, 14 Ft, Replacement Line Cord	\$ 8.00	\$ 6.48	\$ 648.00
2	700395445	120A CSU Cable, 50 Ft, RoHS	\$ 87.00	\$ 49.16	\$ 98.32
85	700480601	9621G IP Phone - MOQ 140	\$ 590.00	\$ 333.35	\$ 28,334.75
15	700480627	9641G IP Phone - MOQ 140	\$ 675.00	\$ 381.38	\$ 5,720.70
8	700501532	Avaya B179 Conference Phone - MOQ100	\$ 1,150.00	\$ 649.75	\$ 5,198.00
1	700501539	Avaya B100 Series Expansion Microphone, 1 Pair	\$ 300.00	\$ 169.50	\$ 169.50
Ancillary Equipment					
6	GB14B	6 Inch Metal Distribution Ring	Open Mkt	\$ 1.17	\$ 7.02
1	TM3S8-C	Tywrap Button (per 100)	Open Mkt	\$ 38.97	\$ 38.97
2	AT468-6	Surface Jack, 6 Wire	Open Mkt	\$ 1.36	\$ 2.72
3	AT1610-GY	CAT6, 10 Feet, Patch Cord, Grey	Open Mkt	\$ 6.58	\$ 19.74
3	25PX25	25 Pair Male Ended 25' PVC Tail Cable	Open Mkt	\$ 25.70	\$ 77.10
3	66M150	66 Block, Split 50	Open Mkt	\$ 6.94	\$ 20.82
3	89B	Bracket, 66 Block	Open Mkt	\$ 1.35	\$ 4.05
	1/24-XCONN-	1 Pair, 24 AWG, Cross-Connect Wire, Blue (Quantity of 1 =			
1	BLU-100	1000 Feet)	Open Mkt	\$ 30.60	\$ 30.60
1	CT5	14-15/32 Nylon Cable Ties (100)	Open Mkt	\$ 8.90	\$ 8.90
Professional Services					
		Network Assessment Software End Point - Testing to an			
	CNS-NetEye	additional "one (1) end point" (Customer responsible for			
2	100	providing desktop/laptop PCs for network assessment)	\$ 159.27	\$	318.54
			Equipment Total	\$	56,795.08
			Remote Network Assessment (24 Hour Period - 2 Additional End Points)	\$	318.54
			Installation Labor	\$	9,706.61
			Total	\$	66,820.23
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Qty.	Part Number	Description	List Price	Unit Price	Ext. Price
Vendor Equipment					
		Avaya Ethernet Routing Switch (ERS) 4850GTS - PWR+ with 48 10/100/1000 802.3at POE+ and 2 SFP Ports Plus 2 SFP+ Ports and HiStack Ports (includes Base Software License, 1 Field Replacement 1000W PSU and 46cm Stack Cable, NA Power Cord) - SPECIAL OFFER FOR THIS PROJECT ONLY - INSTALLATION NOT INCLUDED	\$ 7,995.00	\$ -	\$ -
2	AL4800E88-E6				
Project Total					\$ 158,165.24

This quote is for a DIR Contract Number DIR-SDD-1510 procurement. The authorizing Customer Purchase Order must include the statement "**The standard terms and conditions of DIR Contract DIR-SDD-1510 apply to this procurement.**"

****** This quote includes special one-time discounts that are applicable to this quote and initial purchase only. Any changes in the quote or configuration will void the special discounts.******

*** The two (2) ERS 4850 PoE Switches are a special limited Arrow S3 promotion with the purchase of Avaya 96X1 IP phones. One (1) ERS 4850 is provided with purchase of forty-eight (48) 96X1 IP phones. The customer authorizing PO for the project must be received by December 28, 2012 to take advantage of the offer. ***

*** Quoted price does not include any Avaya service agreements that may be required with purchase of the configuration. If a service agreement is required, an additional charge will apply.***

TERMS for this Sale: 0.0% upon Contract Execution / 0.0% upon Delivery / 100.0% upon Cutover

Please reference separate Statement of Work (SOW) for project details, additional information and responsibilities.

Configuration Overview:

Configuration includes:

200 New CM5/Standard RTUs

1 Tn2602 Medpro included to replace the existing Tn2602 Medpros HW3

New Remote G450 configured

Local Survivable Processor (LSP) without redundant power supplies

2 - MM710 DS1s, 1 MM717 and 2 MM716 included

85 - 9612G IP Hardphones with 14 Ft. CAT5E Replacement Line Cords

15 - 9641G IP Hardphones with 14 Ft. CAT5E Replacement Line Cords

1 Session Manager Server and 1 System Manager Server only

Presence Server - unknown what it will be used for at this time

Configuration does **NOT** include:

Rack, Cables, UPS, Paging Interface, Music-on-Hold (MOH) Interface

Patch cords, patch cables

Local power supplies for IP Hardphones are not included.

Customer is responsible for providing PoE switches.

RTUs (software licenses) will be requested later.

Session Border Controller (SBC) NOT quoted at this time.

Customer is responsible for providing PoE switches and their installation.

Customer is responsible for supplying all required LAN/WAN hardware/software and installation.

Customer is responsible for providing desktop/laptop PCs for remote network assessment.

Customer is responsible for installation, etc. of the Avaya ERS 4850 PoE switches.

Customer Signature _____
Williamson County

Date _____

Proposal ID: 10475452, Date: 11/15/2012