

# Memorandum

Date: December 7, 2012

To: Hal Hawes – Office of the County Judge  
Kerstin Hancock – Purchasing Department  
Jalyn Morris – Office of the County Auditor

From: Kurt Showalter  
Williamson County Sheriff's Office – Financial Manager

Re: Texas Governmental Rental Agreement – HGAC Contract No. EF04-11  
Renter: Applied Concepts, Inc., dba Stalker Radar  
Renter: Williamson County Sheriff's Office

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For fiscal year 2013, the Williamson County Commissioner's Court approved \$70,769.80 in the Williamson County Sheriff's Office budget for the continued rental of ninety-nine (99) radar units. These units were rented under three separate agreements. The rental agreement for ninety-four (94) of the ninety-eight (98) units expires on December 10, 2012. The rental agreement for one (1) unit expired on May 29, 2012. The rental agreement for the remaining four units (4) remains in effect until October 12, 2014.

This rental agreement consolidates the rental of all ninety-nine units. To receive the pricing as provided by the above referenced HGAC cooperative purchasing contract, a 36 month agreement is required. In order to address the potential funding issues with a three year agreement, paragraph 7 of the rental agreement provides that this agreement is contingent on the appropriation of funds each fiscal year.

Current Pricing				Proposed Agreement		
Qty	Unit Type	Price per unit	Monthly price for total units	Qty	Price per Unit	Monthly price for total units
70	DUAL-E RADAR	\$ 55.55	\$ 3,888.50	74	\$ 55.55	\$ 4,110.70
4	DUAL-E RADAR	\$ 55.55	\$ 222.20			
5	DSR2X-F RADAR	\$ 83.19	\$ 415.95	5	\$ 83.19	\$ 415.95
4	DSR2-X HARLEY RADAR	\$ 91.53	\$ 366.12	4	\$ 91.53	\$ 366.12
12	SII SDR HANDHELD	\$ 38.75	\$ 465.00	12	\$ 38.75	\$ 465.00
2	LIDAR LR	\$ 72.92	\$ 145.84	3	\$ 72.92	\$ 218.76
1	LIDAR C	\$ 79.17	\$ 79.17			
1	SII MDR HANDHELD	\$ 66.53	\$ 66.53	1	\$ 66.53	\$ 66.53
	MONTHLY TOTAL		\$ 5,649.31			\$ 5,643.06
	ANNUAL TOTAL		\$ 67,791.72			\$ 67,716.72