Public Sector Producer Bonus Program Disclosure Agreement

]
Williamson County understands and agrees that Aetna may make bonus or other incentive payments "bonus payments") to producer for meeting certain book of business sales and retention goals.

Please select the option below that best represents your group plan authorization:

✓ Aetna is authorized to make bonus or other incentive payments to the producer of record and to consider membership and/or premium revenues from Williamson County's plan in the calculation of the bonus payments

☐ Aetna is authorized to include Williamson County's membership and/or premium revenues for determining eligibility for producer compensation but Williamson County members and/or premium revenues will not be included in the calculation of the per member or per revenue payment. *Example below (1).*

☐ Aetna does not have authorization to include Williamson County's membership and/or premium revenues for program qualification or any bonus payments.

No specific charges for the bonus programs outlined in this document are made to the Williamson County's experience, but all payments will be disclosed in accordance with Aetna's Producer Compensation Disclosure policy.

No response will result in the plan's membership and/or premium revenues being excluded from program qualification and payment.

---

1. *Example: ABC Agency joins the program with 8,000 points as of April 30, 2013. By April 30, 2014, ABC Agency has grown their book of business to 12,000 points. This qualifies the producer for a bonus payout at a higher level. If for example, the 4,000 point increase was a result of a public sector customer we would apply the 4,000 points to the producers point total, allowing for the higher level bonus payout however the payment would be based on the 8,000 non-public sector points.*

Customer Information:

Customer Legal Entity Name:

_____

Street Address:

_____

City: _____State:_____ Zip Code: _____

Signed By:

_____
                        Customer Authorized Signature

_____County Judge_____
                        Official Title

_____
                        Date