

Roadside Chemicals and Herbicides
IFB#15IFB116, Contract Term July 14,2015 through July 13, 2016
Recommended Award: Red River Specialties; Secondary Award: Crop Production Svc

| | | | PRIMARY | | | SECONDARY | | | | | | VetCorp | | | Winfield Solution | | |
|-----------------------|---------|------|---------------|----------------|-------------|---------------|----------------|-------------|---------------|----------------|-------------|---------------|----------------|-------------|-------------------|----------------|-------------|
| | Est Qty | Unit | Min Purch Qty | Price Per Unit | cost | Min Purch Qty | Price Per Unit | cost | Min Purch Qty | Price Per Unit | cost | Min Purch Qty | Price Per Unit | cost | Min Purch Qty | Price Per Unit | cost |
| Ranger Pro | 2700 | GAL | 120 | \$12.50 | \$33,750.00 | 30 | \$10.80 | \$29,160.00 | 30 | \$10.94 | \$29,538.00 | 5 | \$16.89 | \$45,603.00 | 2.5 | \$13.90 | \$37,530.00 |
| Element 3A | 50 | GAL | 2.5 | \$47.50 | \$2,375.00 | 5 | \$43.15 | \$2,157.50 | 2.5 | \$43.26 | \$2,163.00 | 5 | \$47.06 | \$2,353.00 | 2.5 | \$44.44 | \$2,222.20 |
| Dupont Perspective TM | 25 | LBS | 5 | \$77.46 | \$1,936.50 | 5 | \$77.46 | \$1,936.50 | 5 | \$77.46 | \$1,936.50 | | No Bid | | 1.25 | \$77.46 | \$1,936.60 |
| Opensight Herbicide | 20 | LBS | 10 | \$82.00 | \$1,640.00 | 7.5 | \$95.94 | \$1,918.80 | 1.25 | \$82.00 | \$1,640.00 | | No Bid | | 1.25 | \$82.00 | \$1,640.00 |
| Esplanade TM 200 SC | 15 | GAL | 2.5 | \$1,044.48 | \$15,667.20 | 5 | \$1,044.48 | \$15,667.20 | 2.5 | \$1,044.48 | \$15,667.20 | | No Bid | | 2.5 | \$1,044.48 | \$15,667.20 |
| Powerline | 350 | GAL | 2.5 | \$63.50 | \$22,225.00 | 5 | \$53.00 | \$18,550.00 | 2.5 | \$52.96 | \$18,536.00 | | No Bid | | 2.5 | \$71.56 | \$25,046.00 |
| Invade 80 Surfactant | 80 | GAL | | No Bid | | 5 | No Bid | | 2.5 | No Bid | | | No Bid | | 2.5 | No Bid | |
| Trooper P+D | 25 | GAL | | No Bid | | 5 | No Bid | | 2.5 | No Bid | | | No Bid | | 2.5 | No Bid | |
| | | | | | \$77,593.70 | | | \$69,390.00 | | | \$69,480.70 | | | N/A | | | \$84,042.00 |

Red River and VM Distribution Partners, who are the overall lowest bidders with exactly the same pricing, were contacted by the Director of Road and Bridge in order to clarify the quantities they bid. Red River bid minimum quantity 40 lbs. on item 3, which is almost twice as much as Williamson County’s yearly estimated quantity purchased. They were asked if they could ship in 5 lbs. increments for the price they bid and they confirmed.

VM Distribution Partners bid a minimum quantity too large for the County to store at once (120 gallons for item 1). They were asked if they could supply in 30 gallon increments, for the price they bid, however responded that they could not deviate from their bid quantity.

In order to keep all items with one supplier, it is the recommendation to award this contract to Red River as the primary supplier and Crop Production as the secondary supplier. Although Crop Production is \$90 higher overall than VM Distribution, the County simply does not have storage capability for 120 gallons of Ranger Pro at a time.

