



Best and Final Offer Cost Proposal for Audit and Accounting Services

Williamson County
July 13, 2015

Presented by:
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July 13, 2015

Williamson County Purchasing Department
Brenda Fuller, CPPB
Senior Purchasing Specialist
901 South Austin Ave.
Georgetown, Texas 78626

Dear Ms. Fuller:

Thank you for inviting Weaver to provide a best and final offer for professional audit and accounting services, as outlined in our previously submitted proposal and further described in our presentation.

We understand how important it is for a government entity like Williamson County to understand and justify your expenses. As such, after careful consideration of the project requirements, and in order to reflect our sincere interest in continuing to build upon our relationship with the County, we are pleased to offer an additional reduction in the engagement cost as detailed on the following page.

As you will see from the pricing, our commitment to keeping fees reasonable from year to year remains steadfast. We want to emphasize that the pricing also reflects a level of quality, and a commitment to partnering with the County to achieve your objectives, that is unmatched by our competitors. In addition, we will remain available to your throughout the year to address any complex transactions as they arise, discuss any changes in your environment, and provide timely technical updates.

We look forward to the opportunity to continue our relationship with the County, and to helping you achieve not only your immediate reporting objectives, but your long-term operational goals.

Should you have any questions regarding this proposal or any other matter, please do not hesitate to contact me at any time.

Sincerely,

Kevin Sanford, Engagement Partner
Phone: 512.609.1914 | Fax: 512.609.1911 | Email: kevin.sanford@weaver.com

Best and Final Offer Cost Proposal

SERVICE	FY 2015	FY 2016	FY 2107	FY 2018	FY 2019
Option A Financial audit of the financial statements for Williamson County for the fiscal year ended September 30. Weaver also types, edits and provides camera-ready copy of the CAFR.	\$62,000	\$64,500	\$67,000	\$69,500	\$72,500
Option B Financial audit of the financial statements for Williamson County for the fiscal year ended September 30. County types, edits and prints CAFR; Weaver provides two detailed reviews of CAFR report draft.	\$58,000	\$60,500	\$63,000	\$65,500	\$68,500
Ongoing Accounting Research and Compliance Services <ul style="list-style-type: none"> Timely notification of changes proposed or initiated by GASB, FASB, etc. that may affect the County Written responses to specific County questions related to accounting or reporting issues affecting the County Upon request, provide guidance and opinions on interpretation and implementation of GASB statements and other accounting rules or pronouncements affecting the County Upon request, provide opinions on and response to exposure drafts of proposed GASB statements that may affect the County 	\$0	\$0	\$0	\$0	\$0
Special Projects <ul style="list-style-type: none"> Audit of the Juvenile Services grants Audit of the Community Corrections Department Audit of the Avery Ranch Road District #1 Audit of Road District #2 Audit of Road District #3 Additional audits or reviews, cost studies and/or consulting services 	\$3,000 \$5,000 \$4,500 \$3,500 \$3,500 See hourly rates below	\$3,250 \$5,250 \$4,800 \$3,750 \$3,750 See hourly rates below	\$3,500 \$5,500 \$5,100 \$4,000 \$4,000 See hourly rates below	\$3,750 \$5,750 \$5,400 \$4,250 \$4,250 See hourly rates below	\$4,000 \$6,000 \$5,700 \$4,500 \$4,500 See hourly rates below
Preparation of IRS Form 990 for the Williamson County Conservation Foundation	\$500	\$500	\$500	\$500	\$500



Schedule of Billing Rates

The following billing rates will be utilized for any requested services or special projects, as detailed in the RFP, throughout the contract period:

STAFF LEVEL	STANDARD RATE	DISCOUNTED RATE FOR THE COUNTY
Partner	\$320	\$240
Director or Senior Manager	\$230	\$170
Manager	\$180	\$145
Senior Associate II	\$160	\$130
Senior Associate	\$140	\$115
Associate	\$110	\$90