

Motorola Solutions, Inc. 1507 LBJ Freeway, Suite 700 Farmers Branch, TX. 75234 USA

November 12, 2015

Catherine Roberts Williamson County 508 Rock St Georgetown, TX 78626

RE: IP Simulcast Upgrade and Granger Site Add Project

Dear Ms. Roberts:

Motorola Solutions, Inc. (Motorola) is pleased to present to you the enclosed proposal for the Granger Site and IP Simulcast Upgrade Project. The Proposal consists of this cover letter, the Statement of Work, the System Description, Equipment List, and the HGAC Communications System Purchase Agreement (SPA).

The Proposal is valid for ninety (90) days from the date of this letter and is subject to the terms and conditions of the attached HGAC System Purchase Agreement, or a negotiated version thereof. Motorola would be happy to discuss any concerns the County may have with the Proposal.

Sincerely,

MOTOROLA SOLUTIONS, INC.

**Edward Fuerst** 

Motorola Solutions Sales and Services, Inc. Vice President

North America Government Markets

# IP SIMULCAST UPGRADE AND GRANGER SITE ADD



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### SYSTEM DESCRIPTION

#### 1.1 SYSTEM OVERVIEW

The Williamson County, TX Simulcast Subsystem is a simulcast radio system connected to the Austin/Travis County ASTRO 25 Regional Radio System. Williamson County has requested a proposal to upgrade their existing ASTRO 25 circuit based simulcast system utilizing T1 site links to an IP-based simulcast system utilizing Ethernet site links . The County's existing loop microwave network provides the backhaul network connecting the RF sites together. The microwave network was upgraded in 2015 and will be used to provide the Ethernet site backhaul required for this system upgrade. This IP simulcast upgrade will migrate the Prime and nine RF sites from Circuit Switched to IP Simulcast. The IP technology has been extended for the Project 25 platform to include a cost-effective IP Simulcast offering that eliminates the need for channel banks and utilizes Ethernet connectivity to the RF sites. This system upgrade would refresh and/or replace equipment that has or is reaching end-of- life by providing the latest and greatest solutions offered by Motorola. The system will be upgraded to system release 7.13 as part of this proposed upgrade.

Motorola is also proposing the addition of the 10<sup>th</sup> simulcast site at Granger. This site will have 15 simulcast channels in 800 MHz and one, VHF paging channel. The simulcast channels will be deployed as an IP simulcast site, utilizing Ethernet backhaul, at system release 7.13. The high level system layout is as shown in the following ASTRO 25 network layout in Figure 1-1.

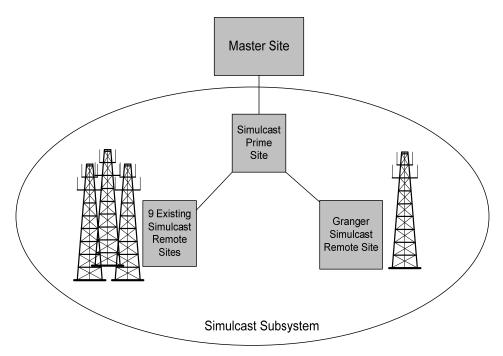


Figure 1-1: ASTRO 25 Network Layout

The Williamson County Simulcast Subsystem currently consists of a Prime Site and nine 15-channel Remote Sites. The Simulcast Expansion project will add one additional fifteen-channel Remote Site

Williamson County. Texas

near Granger, Texas. The Granger Remote Site coordinates are approximate to be 30:43:10N 097:30:27W. The new site antennas will be mounted at the height for optimal simulcast coverage on the existing tower. The Granger Remote Site will connect back to the Prime Site via an existing 6GHz microwave link.

The migration to IP simulcast requires the following modifications at the Prime and RF Sites:

#### **Prime Site**

- Replace existing ATAC 9600 Comparators with new GCM 8000 comparators.
- Remove existing Channel Banks.
- Install a new Switching and Routing Center (SRC).
- Upgrade the redundant GCP 8000 Prime Site Controllers software.

#### **RF Sites**

- Remove existing TenSr Channel Banks.
- Flash upgrade the existing GTR base radios with IP simulcast software.
- Replace routers and switches at the RF Sites.
- Implement a redundant router design.

#### 1.2 NEW G-SERIES PLATFORM

Motorola's ASTRO 25 networks utilize Motorola's new G-series portfolio of products. This software defined architecture provides a lower total cost of ownership by offering the flexibility to add additional capabilities through software upgrades as they become available. Several key advantages of the new G-series platform are:

- Base station, comparator, and site controller share common hardware.
- Installation and service costs are minimized with common hardware platforms.

Below are some of the Key features of the G-Series stations:

- Software configurable products.
- Support for P25 FDMA and TDMA trunking.
- Linear transmitter.
- 2-branch receive diversity.
- IP analog voting and simulcast.
- Common hardware architecture with modular FRU design.
- Integrated RFDS.

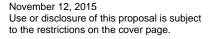
#### 1.3 EQUIPMENT BY SITE FOR IP UPGRADE

This section describes the proposed equipment at the different locations for the Williamson County IP simulcast upgrade project. The system consists of the Twin Towers Prime site collocated with a RF Site and eight other remote RF sites. Below is the equipment breakdown by site:

#### 1.3.1 Twin Towers Simulcast Prime with Co-Located RF Site

- Qty (15) GCM 8000 Comparators.
- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GCP 8000 Site Controller Flash Upgrades.

Williamson County, Texas IP Simulcast Upgrade and Granger Site Add



- Qty (2) Subsite Access Routers
- Qty (1) Spare Gateway.
- Qty (1) Spare Switch.
- Qty (1) Spare GTR Base Radio Flash Upgrade.
- Qty (1) Spare Comparator card

#### 1.3.2 Cedar Park Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.3 Liberty Hill Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.4 Thrall Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.5 Florence Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.6 High Country Water Tower Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.7 Tower Road Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (2) GGM8000 Gateway.

#### 1.3.8 Cedar Park South Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (1) GGM8000 Gateway.



#### 1.3.9 Taylor Simulcast Remote RF Site

- Qty (2) HP2620 Remote Site Switches.
- Qty (15) GTR Base Radio Flash Upgrades.
- Qty (1) GGM8000 Gateway.

# 1.4 ADDITION OF RF EQUIPMENT TO THE GRANGER SITE AS THE 10<sup>TH</sup> SIMULCAST SITE

- Qty (15) GTR Base Radios for 800 MHz Simulcast.
- Qty (1) GTR Base Radio for VHF Simulcast Paging.
- Qty (2) GGM8000 Gateways
- Qty (1) Conventional Channel Gateway
- Oty (1) VHF antenna for Paging.
- Qty (1) VHF Duplexer for paging.
- Qty (2) 10 Channel Combiners in the 800 Mhz Band.
- Qty (3) 800 Mhz antennas for Simulcast Channels.
- Qty (2) 435 Ft of 1-1/4" Coax Cables for transmit Antenna Lines for 800 MHz System
- Qty (1) 435 Ft of 7/8" Coax Cable for receive antenna line for 800 MHz system
- Qty (1) 430 Ft Coax Cable for Main Antenna Line for VHF Paging

The Granger Site will be implemented as an Ethernet IP Simulcast Site, at system release 7.13, utilizing the County's existing Ethernet based, loop microwave network.

#### 1.5 ASSUMPTIONS AND DEPENDENCIES

Motorola has based the system design on information gathered from meetings with Williamson County and an analysis of their existing system. All assumptions have been listed below for review by Williamson County. Should Motorola's assumptions be deemed incorrect or not agreeable to Williamson County, a revised proposal with the necessary changes and adjusted costs will be required.

- A 402-foot guyed tower exists at the Granger Remote Site location.
- Williamson County is responsible for any tower remediation or tower repairs per the tower analysis reports. No remediation efforts are included in this proposal.
- No coverage guarantee/commitment is provided for the VHF paging repeater.
- The VHF paging repeater will reside on a new VHF license pair separate from the other paging sites to minimize interference.
- Williamson County is responsible for all frequency procurement and FCC licensing of the VHF channel.
- For the VHF paging repeater, additional network lines (Microwave or T1 links) will not be added but will instead utilize an existing control station at ESOC to provide backup dispatch connectivity.



#### 1.6 ACCEPTANCE TEST

Acceptance of the Simulcast Expansion project is based partially on completion of a Functional Acceptance Test Plan (FATP) and a Coverage Acceptance Test Plan (CATP) for the Granger site only.

#### 1.6.1 Functional Acceptance Test

The FATP tests the function of the installed equipment included as part of this project to verify operation. Typical trunking features, such as Talkgroup Call and Patch Call will be tested, as well as applicable failure scenarios, such as Loss of Ethernet Switch and Loss of AC Service. A detailed Acceptance Test Plan will be presented and reviewed with Williamson County during the Contract Design Review. A high level acceptance plan is presented below. This high-level plan is subject to change pending final review with Williamson County.

The proposed Granger Simulcast Site will be considered accepted after successful completion of the following tests:

- Verification of optimization parameters such as repeater power out and antenna sweeps.
- Completion of the FATP..

#### 1.6.2 Radio System - Coverage Acceptance Test for Granger Site

The radio system coverage is largely dependent upon the number of RF sites and their heights and locations. For this proposal, Williamson County provided Motorola with the location of its existing Granger tower site as a preferred site location.

The CATP is for covered area reliability and tests the reliability of the painted coverage area shown on the coverage map for the Granger RF site. The area to be tested will be for the Granger site only, or as agreed upon between Motorola and Williamson County, and will be divided into one-square-mile test tiles. Smaller test tiles may be required to get enough test tiles to provide a reliable and statistically valid test. A Motorola representative and a Williamson County representative will test each grid that is completely painted by the coverage map for the Granger site. Each grid test will consist of a subjective talk-and-listen test, in which outbound audio to the team from dispatch and inbound audio from the team to dispatch is compared against the Delivered Audio Quality (DAQ) 3.4 requirement. All grids in which inbound and outbound audio pass the DAQ 3.4 test on the first try are considered a pass. In the event that inbound or outbound audio does not pass on the first try, one retry is allowed, for which the Williamson County representative will turn and take one step in any direction and repeat the test process. Inaccessible painted tiles will be excluded from the test, meaning they will not be counted as pass or fail, and will not be included in the total number of tested tiles. The final reliability will be calculated by dividing the number of passed tiles by the total number of tiles tested; a result of 95% or better will be considered a passed CATP.

A CATP (Coverage Acceptance Test Plan) for the VHF paging repeater is not included in this proposal.

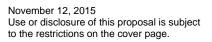


# **EQUIPMENT LIST**

# 2.1 WILLIAMSON COUNTY IP SIMULCAST (AN UPDATED EQUIPMENT LIST WILL BE PROVIDED DURING THE DETAIL DESIGN REVIEW)

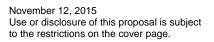
QTY	NOMENCLATURE	DESCRIPTION
1	T7140	G-SERIES SOFTWARE UPGRADE
1	CA01195AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE UPGRADE
1	SQM01SUM0205	GGM 8000 GATEWAY
1	CA01619AA	ADD: DC POWER
1	CLN1856	2620-24 ETHERNET SWITCH
1	SQM01SUM0205	GGM 8000 GATEWAY
1	CA01619AA	ADD: DC POWER
1	CA01618AA	ADD: CONV CHAN GATEWAY
1	SQM01SUM0205	GGM 8000 GATEWAY
1	CA01619AA	ADD: DC POWER
1	CA01618AA	ADD: CONV CHAN GATEWAY
1	T7140	G-SERIES SOFTWARE UPGRADE
1	CA01195AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE UPGRADE
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1	T7140	G-SERIES SOFTWARE UPGRADE
1	CA01196AA	ADD: IP BASED MULTISITE SITE CONTROLLER SOFTWARE UPGRADE
1	T7140	G-SERIES SOFTWARE UPGRADE
1	CA01196AA	ADD: IP BASED MULTISITE SITE CONTROLLER SOFTWARE UPGRADE
1	T7321	GCM 8000 COMPARATOR
2	CA01183AA	ADD: GCM 8000 COMPARATOR
2	CA01185AA	ADD: IP BASED MULTISITE OPERATION
1	CA01400AA	ADD: POWER CABLE, DC
1	X153AW	ADD: RACK MOUNT HARDWARE
1	T7321	GCM 8000 COMPARATOR
2	CA01183AA	ADD: GCM 8000 COMPARATOR
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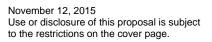
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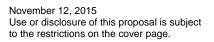
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1	CA01195AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE UPGRADE
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2	CLN1856	2620-24 ETHERNET SWITCH
2	SQM01SUM0205	GGM 8000 GATEWAY
2	CA01619AA	ADD: DC POWER

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1	T7140	G-SERIES SOFTWARE UPGRADE
1	CA01195AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE UPGRADE
2	CLN1856	2620-24 ETHERNET SWITCH
1	SQM01SUM0205	GGM 8000 GATEWAY
1	CA01619AA	ADD: DC POWER

#### 2.2 GRANGER SIMULCAST SITE ADD-ON

QTY	NOMENCLATURE	DESCRIPTION
		VHF PAGING
1	T7039	GTR 8000 Base Radio
1	X530BG	ADD: VHF (136-174 MHz)
1	CA01949AA	ADD: ANALOG ONLY CONV SW
1	X182CB	ADD: DUPLEXER, 144-160 MHz, THEN TX AND RX MUST BE 144-160
1	X265AN	ADD: NARROW PRESELCTOR, 136-154 MHz
1	X676BI	ADD: EXT DUAL CIRCULATOR, 144-160 MHz
1	CA01954AA	ADD: WILDCARD W/GPIO
1	CA01400AA	ADD: POWER CABLE, DC
1	X153AW	ADD: RACK MOUNT HARDWARE
1	DSSP4KHAM25B1A	BREAKER, 25 AMP
1	SQM01SUM0205	GGM 8000 GATEWAY
1	CA02108AA	DIRECT SHIP (NO STAGING)
1	CA01619AA	ADD: DC POWER
1	CA01618AA	ADD: CONV CHAN GATEWAY
1	DSSP4KHAM05B1A	BREAKER, 5 AMP
1	F4528	GMC_PER_DEVICE_SW_LICENSES
1	VA00321	GMC_SW_LIC_PER_GTR 8000_CONV_BR
1	F2463	RTU_PER_DEVICE_SW_LICENSES
1	VA00321	RTU_SW_LIC_PER_GTR 8000_CONV_BR
1	DSCOL54160	OMNI, MEANDER COLLINEAR, 6.0 DBD, 150-160 MHz, PIM RATED
1	DSUC1143	PIPE TO PIPE CLAMP, 1.5" TO 5" PIPE, SET OF 3 CLAMPS
1	SIDEARMPLACEHOLDER	
15	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05543AA	ADD: 7-16 DIN MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END

QTY	NOMENCLATURE	DESCRIPTION
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
430	L3617	7/8IN HELIAX VIRTUAL AIR FOAM FILLED CORREGATED CABLE (AVA5-50FX)/FOOT
1	DDN1077	7-16IN DIN FEMALE CONNECTOR EZ-FIT FOR 7/8IN CABLE (MOTOROLA SPECIFIC)
1	TT04969AA	ADD: CONNECTOR ATTACHMENT FEE FOR AVA5-50 ANT END
1	DDN1077	7-16IN DIN FEMALE CONNECTOR EZ-FIT FOR 7/8IN CABLE (MOTOROLA SPECIFIC)
1	DSVHF50DMAPGR	RF SPD, 100-512MHZ, DC BLOCK HIGH POWER DIN MALE ANT, DIN FEMALE EQUIP
25	L1702	FSJ4-50B CABLE: 1/2" SUPERFLEX POLY JKT PER FOOT
1	DSF4PDMV2C	F4PDMV2-C 1/2" 7-16 DIN MALE CONNECTOR
1	DSF4NRHC	F4NR-HC 1/2" TYPE N MALE RIGHT ANGLE CONNECTOR
2	TDN9289	221213 CABLE WRAP WEATHERPROOFING
1	DSSG1206B2A	SG12-06B2A 1/2IN SURE GROUND GROUNDING KIT
7	DSSG7806B2A	SG78-06B2A GROUNDING KIT FOR 7/8 IN COAXIAL CABLE
2	DSL5SGRIP	L5SGRIP 7/8" SUPPORT HOIST GRIP
15	DSASSH78	7/8" SNAPSTAK HANGER 10PK
1	MDN6817	42396A-5 7/8" CABLE HANGER STAINLESS, 10 PK
1	DSSSH12	SSH-12 1/2" SNAPSTAK HANGER 10PK
1	MDN6816	STD HANGERS FOR 1/2IN CABLE & EW180/EW220/EW-HANGER KIT STAINLESS-10PK
1	DLN1376	FRU: VHF (136-174 MHz) XCVR
1	DLN1377	FRU: VHF (136-174 MHz) PA
1	DLN6781	FRU POWER SUPPLY
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
1	DDN1077	7-16IN DIN FEMALE CONNECTOR EZ-FIT FOR 7/8IN CABLE (MOTOROLA SPECIFIC)
1	DSF4PDMV2C	F4PDMV2-C 1/2" 7-16 DIN MALE CONNECTOR
1	DSF4NRHC	F4NR-HC 1/2" TYPE N MALE RIGHT ANGLE CONNECTOR
		MASTER SITE LICENSES
1	SQM01SUM0239	MASTER SITE CONFIG UPGRADE
1	CA00996AK	NM/ZC LICENSE KEY 7.13
1	CA00997AK	UCS LICENSE KEY 7.13
1	CA02106AA	ASTRO 25 FDMA VOICE SITE
3	CA01316AA	ADD: UNC ADDTL DEVICE LIC (QTY 10)
		GRANGER REPEATER
15	T7039	GTR 8000 Base Radio
15	CA00855AA	ADD: 700/800 MHz
15	CA01193AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE
15	CA00883AA	ADD: 800 MHz TX FILTER W/PMU

QTY	NOMENCLATURE	DESCRIPTION
15	X153AW	ADD: RACK MOUNT HARDWARE
15	CA01400AA	ADD: POWER CABLE, DC
2	SQM01SUM0205	GGM 8000 GATEWAY
2	CA01616AA	ADD: AC POWER
1	DSTRAK91009EDC	REMOTE SITE REDUNDANT MODULAR FREQUENCY TIMING SYSTEM DC
1	DSTRAK91071	FOUR PORT IRIG B TIME CODE FDM
4	DSTRAK91061	FOUR PORT DDM
3	THN1013	RACK 7.5' OPEN
1	DSOP820B	PDU, 120V HARDWIRE (8) 20A OUTLET PDU WITH TYPE 3 SAD PROTECTION
2	DSTSJ48CLT	SPD, RJ-45 OR HARDWIRE CONNECTED FOR T1/E1, PROTECTS 4 WIRES
3	DSTSJADP	RACK MOUNT GROUND BAR, 19 IN FOR TSJ AND WPH SERIES DATA SPDS
		GRANGER RFDS
1	DS428E83I01M48	MULTICOUPLER UNIT, NON-DIVERSITY, 796-824 MHz, SNMP, 48 VDC
1	DS8986A0210	PRESELECTOR 806-824 MHz 10 MHz BW 19 IN MOUNT (428 SERIES ONLY)
1	DSWIJD86210S	COMB WAV-G 851-869 10 CH 7/16 ANT, 150 KHZ MIN SEP BETWEEN CHANNELS
1	DSWIJD86210S	COMB WAV-G 851-869 10 CH 7/16 ANT, 150 KHZ MIN SEP BETWEEN CHANNELS
1	DSAPM7487K248	ADVANCED POWER MONITOR, 740-870 MHz, 36-60V DC (INC SINGLE COUPLER)
1	DSSP74964440DFF1RU	ANT LINE COUPLER 740-960MHZ 40DB 4-PORTS SUIT APM748 AND APM8796
		GRANGER IP SIMULCAST ANTENNA SYSTEM
1	DQBMR10AB1DT2.5	12.3 DB ANTENNA 220 D W/2.5 DEG. DOWNTILT
15	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05539AA	ADD: TYPE N MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
350	L3599	AVA6-50 CABLE: 1-1/4" AVA6-50, COAX CORRUG COPPER, BLACK PE JACKET
1	DS114EZDF	114EZ DIN FEMALE CONNECTOR
1	TT05392AA	ADD: CONNECTOR ATTACHMENT FEE FOR AVA6-50 ANTENNA END
1	DS114EZDF	114EZ DIN FEMALE CONNECTOR
1	DSTSXDFMBF	RF SPD, 698-2700MHZ DC BLOCK HIGH POWER, DIN FEMALE/MALE BIDIRECTIONAL
1	DSBFD	BULKHEAD FLANGE MOUNT ADAPTER
40	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05543AA	ADD: 7-16 DIN MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
2	TDN9289	221213 CABLE WRAP WEATHERPROOFING
2	DSL6SGRIP	L6SGRIP 1-1/4" SUPPORT HOIST GRIP

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QTY	NOMENCLATURE	DESCRIPTION
8	DSSG11406B2A	SG114-06B2A 1-1/4" SURE GROUND GROUNDING KIT
15	DSSSH114	SSH-114 1-1/4" SNAP STAK HANGER 10PK
1	TDN7519	42396A-1 1-1/4" CABLE HANGER KIT STAINLESS
1	DQBMR10AB1DT2.5	12.3 DB ANTENNA 220 D W/2.5 DEG. DOWNTILT
15	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05539AA	ADD: TYPE N MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
350	L3599	AVA6-50 CABLE: 1-1/4" AVA6-50, COAX CORRUG COPPER, BLACK PE JACKET
1	TT05388AA	ADD: 7-16 DIN FEMALE PS FOR 1-1/4 IN AVA6-50 CABLE TO ANTENNA END CONN
1	TT05392AA	ADD: CONNECTOR ATTACHMENT FEE FOR AVA6-50 ANTENNA END
1	DDN9871	** REPLACED BY DS114EZDF** AL6DF-PSA 7-16 DIN FEM1-1/4 AVA6-50
1	DSTSXDFMBF	RF SPD, 698-2700MHZ DC BLOCK HIGH POWER, DIN FEMALE/MALE BIDIRECTIONAL
1	DSBFD	BULKHEAD FLANGE MOUNT ADAPTER
40	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05543AA	ADD: 7-16 DIN MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
2	TDN9289	221213 CABLE WRAP WEATHERPROOFING
2	DSL6SGRIP	L6SGRIP 1-1/4" SUPPORT HOIST GRIP
8	DSSG11406B2A	SG114-06B2A 1-1/4" SURE GROUND GROUNDING KIT
15	DSSSH114	SSH-114 1-1/4" SNAP STAK HANGER 10PK
1	TDN7519	42396A-1 1-1/4" CABLE HANGER KIT STAINLESS
1	DQBMR10AB1DT2.5	12.3 DB ANTENNA 220 D W/2.5 DEG. DOWNTILT
15	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05539AA	ADD: TYPE N MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1088	L4TNM-PSA TYPE N MALE PS FOR 1/2 IN CABLE
1	DS428D83I01T	TTA, MINI AUTO QUAD, 796-824 MHz, SINGLE NETWORK, TOWER BOX
5	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05539AA	ADD: TYPE N MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1088	L4TNM-PSA TYPE N MALE PS FOR 1/2 IN CABLE
350	L3323	AVA5-50 CABLE: 7/8" AVA HELIAX POLY **REPLACED BY L3617A AVA5-50FX**
1	TT05176AA	ADD: 7/8" TYPE N FEMALE POSITIVE STOP, ANTENNA END CONNECTOR
1	TT04969AA	ADD: CONNECTOR ATTACHMENT FEE FOR AVA5-50 ANT END

QTY	NOMENCLATURE	DESCRIPTION
1	DDN9498	**REPLACED BY DDN1079** 7/8IN TYPE N-FEMALE CONN FOR AL5-50 & AVA5-50
350	L1705	LDF4-50A CABLE: 1/2" LDF HELIAX POLY JKT PER FOOT
1	TT05539AA	ADD: TYPE N MALE PS FOR 1/2 IN LDF4-50A CABLE, ANT END
1	TT04967AA	ADD: CONNECTOR ATTACHMENT LDF4 ANTENNA END
1	DDN1089	L4TNF-PSA TYPE N FEMALE PS FOR 1/2 IN CABLE
1	DS1090501WA	RF SPD, 700-1000MHZ BROADBAND 12 VDC PASS NM ANTENNA, NF EQUIPMENT
1	DS1090501WA	RF SPD, 700-1000MHZ BROADBAND 12 VDC PASS NM ANTENNA, NF EQUIPMENT
40	L1702	FSJ4-50B CABLE: 1/2" SUPERFLEX POLY JKT PER FOOT
1	E704AP	ADD: 1/2" N MALE PLATED ANTENNA END CONNECTOR
1	TT04962AA	ADD: CONNECTOR ATTACHMENT FEE FOR FSJ4 ANT END
1	DDN9682	F4PNMV2-HC 1/2" TYPE N MALE PLATED CONNECTOR
40	L1700	FSJ1-50A CABLE: 1/4" SUPERFLEX POLY JKT PER FOOT
1	TT05289AA	ADD: 1/4" TYPE N MALE CONNECTOR FOR FSJ1-50A CABLE, ANTENNA END
1	TT04960AA	ADD: CONNECTOR ATTACHMENT FEE FOR FSJ1 ANT END
1	DDN9769	F1TNM-HC 1/4" TYPE N MALE CONNECTOR FOR FSJ1-50A CABLE
2	TDN9289	221213 CABLE WRAP WEATHERPROOFING
2	DSL5SGRIP	L5SGRIP 7/8" SUPPORT HOIST GRIP
2	DSL4SGRIP	L4SGRIP SUPPORT HOIST GRIP 1/2" LDF
8	DSSG7806B2A	SG78-06B2A GROUNDING KIT FOR 7/8 IN COAXIAL CABLE
8	DSSG1206B2A	SG12-06B2A 1/2IN SURE GROUND GROUNDING KIT
15	DSSSH78	SSH-78 7/8" SNAPSTAK HANGER 10PK
15	DSSSH12	SSH-12 1/2" SNAPSTAK HANGER 10PK
1	MDN6817	42396A-5 7/8" CABLE HANGER STAINLESS, 10 PK
1	MDN6816	STD HANGERS FOR 1/2IN CABLE & EW180/EW220/EW-HANGER KIT STAINLESS-10PK
2	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
2	DDN9871	** REPLACED BY DS114EZDF** AL6DF-PSA 7-16 DIN FEM1-1/4 AVA6-50
2	DDN1090	L4TDM-PSA 7-16 DIN MALE PS FOR 1/2 IN CABLE
2	DDN1088	L4TNM-PSA TYPE N MALE PS FOR 1/2 IN CABLE
2	DDN9498	**REPLACED BY DDN1079** 7/8IN TYPE N-FEMALE CONN FOR AL5-50 & AVA5-50
2	DDN1089	L4TNF-PSA TYPE N FEMALE PS FOR 1/2 IN CABLE
2	DDN9682	F4PNMV2-HC 1/2" TYPE N MALE PLATED CONNECTOR
2	DDN9769	F1TNM-HC 1/4" TYPE N MALE CONNECTOR FOR FSJ1-50A CABLE

## STATEMENT OF WORK

#### 3.1 CONTRACT

This Statement of Work (SOW) describes the deliverables and tasks to be performed by Motorola, its subcontractors, and by Williamson County in order to implement the IP Simulcast Upgrade and Simulcast remote site addition in Granger, Texas, to the Williamson County Simulcast subsystem. The project includes:

- IP Simulcast Upgrade of existing nine RF sites and Prime site.
- Addition of 15 Channel simulcast equipment at the existing Granger site.
- VHF Repeater for two tone paging and voice channel at the Granger site.

A Motorola Project Manager will coordinate the installation activities to ensure a cost-effective project implementation.

This SOW provides the most current understanding of the work required by both parties to ensure a successful project implementation. It is understood that this SOW may be revised during contract negotiations or during the Contract Design Review (CDR), and through any other Change Orders that may occur during the execution of the project. If there are changes to the Scope of Work, those changes must be reflected in this SOW before becoming binding on either party. This SOW will be an Exhibit to the Contract negotiated between Motorola and Williamson County. After contract execution, changes to the SOW must be made through the formal contract Change Order process as set forth in the Contract.

#### 3.1.1 Contract Award (Milestone)

 Williamson County and Motorola execute the contract and both parties receive all the necessary documentation.

#### 3.1.2 Contract Administration

#### **Motorola Responsibilities**

- Assign a Project Manager, as the single point of contact with authority to make project decisions.
- Assign resources necessary for project implementation.
- Set up the project in the Motorola information system.
- Schedule the project kick-off meeting with Williamson County.

#### Williamson County Responsibilities

- Assign a Project Manager, as the single point of contact responsible for Williamson County signed approvals.
- Assign other resources necessary to ensure completion of project tasks for which Williamson County is responsible.



#### **Completion Criteria**

- Motorola internal processes are set up for project management.
- Both Motorola and Williamson County assign all required resources.
- Project kickoff meeting is scheduled.

#### 3.1.3 Project Kickoff

#### Motorola Responsibilities

- Conduct a project kickoff meeting during the Contract Design Review (CDR) phase of the project.
- Ensure key project team participants attend the meeting.
- Introduce all project participants attending the meeting.
- Review the roles of the project participants to identify communication flows and decision-making authority between project participants.
- Review the overall project scope and objectives with Williamson County.
- Review the resource and scheduling requirements with Williamson County.
- Review the Project Schedule with Williamson County to address upcoming milestones and/or events.
- Review the teams' interactions (Motorola and Williamson County), meetings, reports, milestone acceptance, and Williamson County's participation in particular phases.

#### **Williamson County Responsibilities**

- Williamson County's key project team participants attend the meeting.
- Review Motorola and Williamson County responsibilities.

#### **Completion Criteria**

- Project kick-off meeting completed.
- Meeting notes identify the next action items.

#### 3.2 CONTRACT DESIGN REVIEW (CDR)

#### 3.2.1 Review Contract Design

#### **Motorola Responsibilities**

- Meet with Williamson County project team.
- Review the operational requirements and the impact of those requirements on various equipment configurations.
- Establish a defined baseline for the system design and identify any special product requirements and their impact on system implementation.



- Review the System Design, Statement of Work, Project Schedule, and Acceptance Test Plans, and update the contract documents accordingly.
- Discuss the proposed Cutover Plan and methods to document a detailed procedure.
- Submit design documents to Williamson County for approval. These documents form the basis of the system, which Motorola will manufacture, assemble, stage, and install.
- Prepare equipment layout plans for staging and field implementation.
- Provide minimum acceptable performance specifications for microwave, fiber, or copper links.
- Establish demarcation point to define the connection point between the Motorola-supplied equipment and Williamson County-supplied link(s) and external interfaces.
- Finalize site development plan:
  - Determine each site's ability to accommodate proposed equipment based upon physical capacity.
  - If applicable, test existing equipment with which Motorola equipment will interface.
- Assist Williamson County with frequency planning services, frequency search services, interference analysis, public notifications, coordination, and frequency recommendations for the radio system.

NOTE: If the necessary number of channels for the RF or traffic plan cannot be licensed by Williamson County, Motorola will work with Williamson County to redesign the system. Should system redesign be required, the contract documents will be updated accordingly.

• Work with Williamson County to identify radio interference between the new communication system and other existing radio systems.

#### Restrictions

- Motorola assumes no liability or responsibility for inadequate frequency availability or frequency licensing issues.
- Motorola is not responsible for issues outside of its immediate control. Such issues include, but are not restricted to, improper frequency coordination by others and non-compliant operation of other radios.
- Motorola is not responsible for co-channel interference due to errors in frequency coordination by APCO or any other unlisted frequencies, or the improper design, installation, or operation of systems installed or operated by others.
- If, for any reason, any of the proposed sites cannot be utilized due to reasons beyond Motorola's control, the costs associated with site changes or delays including, but not limited to, reengineering, frequency re-licensing, site zoning, site permitting, schedule delays, site abnormalities, re-mobilization, etc., will be paid for by Williamson County and documented through the change order process.



#### Williamson County Responsibilities

- Williamson County's key project team participants attend the meeting.
- Make timely decisions, according to the Project Schedule agreed upon during the Design Review.
- Williamson County is responsible for any tower remediation or tower repairs per the tower analysis reports. No remediation efforts are included in this proposal.
- Frequency Licensing and Interference:
  - As mandated by FCC, Williamson County, as the licensee, has the ultimate responsibility for providing all required radio licensing or licensing modifications for the system prior to system staging. This responsibility includes paying for FCC licensing and frequency coordination fees.
  - Provide the FCC "call sign" station identifier for each site prior to system staging.

#### **Completion Criteria**

- Complete Design Documentation, which may include updated System Description, Equipment List, system drawings, or other documents applicable to the project.
- Incorporate any deviations from the proposed system into the contract documents accordingly.
- The system design is "frozen," in preparation for subsequent project phases such as Order Processing and Manufacturing.
- A Change Order is executed in accordance with all material changes resulting from the Design Review to the contract.

#### 3.2.2 **Design Approval (Milestone)**

Williamson County executes a Design Approval milestone document.

#### ORDER PROCESSING 3.3

#### 3.3.1 **Process Equipment List**

#### Motorola Responsibilities

- Validate Equipment List by checking for valid model numbers, versions, compatible options to main equipment, and delivery data.
- Enter order into Motorola's Customer Order Fulfillment (COF) system.
- Create Ship Views, to confirm with Williamson County the secure storage location(s) to which the equipment will ship. Ship Views are the mailing labels that carry complete equipment shipping information, which direct the timing, method of shipment, and ship path for ultimate destination receipt.
- Create equipment orders.
- Reconcile the equipment list(s) to the Contract.
- Procure third-party equipment if applicable.



Williamson County. Texas

#### **Williamson County Responsibilities**

- Approve shipping location(s).
- Complete and provide Tax Certificate information verifying tax status of shipping location.

#### **Completion Criteria**

- Verify that the Equipment List contains the correct model numbers, version, options, and delivery data.
- Trial validation completed.
- Bridge the equipment order to the manufacturing facility.

#### MANUFACTURING AND STAGING 3.4

#### 3.4.1 Manufacture Motorola Fixed Network Equipment

#### Motorola Responsibilities

Manufacture the Fixed Network Equipment (FNE) necessary for the system based on equipment order.

#### Williamson County Responsibilities

None.

#### Completion Criteria

FNE shipped to either the field or the staging facility.

#### 3.4.2 Manufacture Non-Motorola Equipment

#### **Motorola Responsibilities**

Manufacture (third party equipment suppliers) non-Motorola equipment necessary for the system based on equipment order.

#### **Williamson County Responsibilities**

None.

#### **Completion Criteria**

Ship non-Motorola manufactured equipment to the field and/or the staging facility.

#### 3.4.3 Ship to Staging (Milestone)

Ship all equipment needed for staging to Motorola's factory staging facility (CCSi).



#### 3.4.4 Stage System

#### Motorola Responsibilities

- Set up and rack the system equipment for the <u>Granger</u> site as it will be configured in the field. All other equipment ordered will be shipped directly to the field.
- Cut and label cables according to the approved CDR documentation.
- Label the cables with to/from information to specify interconnection for field installation and future servicing needs.
- Complete the cabling/connecting of the subsystems to each other ("connectorization" of the subsystems.)
- Assemble required subsystems to assure system functionality.
- Power up, program, and test all staged equipment.
- Confirm system configuration and software compatibility to the existing system.
- Load application parameters on all equipment according to input from Systems Engineering.
- Complete programming of the Fixed Network Equipment.
- Inventory the equipment with serial numbers and installation references.
- Complete system documentation.
- Third party subsystems may be staged at the manufacturer's facilities and integrated in the field.
- Provide a Factory Acceptance Test Plan.

#### **Williamson County Responsibilities**

- Provide information on existing system interfaces, as required.
- Provide information on room layouts or other information necessary for the assembly to meet field conditions.
- Review and approve proposed Factory Acceptance Test Plan.

#### **Completion Criteria**

• System staging completed and ready for testing.

#### 3.4.5 Perform Staging Acceptance Test Procedure

#### Motorola Responsibilities

- Test and validate system software and features.
- Functional testing of standard system features.
- Conduct site level testing.
- Power-up site equipment and perform standardized functionality tests.

#### **Williamson County Responsibilities**

None.

3-6 Statement of Work

#### **Completion Criteria**

Approve Factory Acceptance Testing.

#### 3.4.6 Ship Equipment to Field

#### Motorola Responsibilities

- Pack system for shipment to final destination.
- Arrange for shipment to the field.

#### Williamson County Responsibilities

None.

#### **Completion Criteria**

• Equipment ready for shipment to the field.

#### 3.4.7 CCSi Ship Acceptance (Milestone)

• The Granger equipment shipped to the field.

#### 3.5 CIVIL WORK FOR GRANGER SITE

#### Site Scope Summary

- Engineering services for site drawings and regulatory approvals—Included.
- Existing tower to be used for antennas 402' Guyed Tower.

#### Motorola Will:

#### Site Zoning

• Coordinate zoning and permitting of the antenna installation on the existing tower site such that it is in full compliance with applicable jurisdictional requirements.

#### Site Engineering

- Provide a structural engineering analysis for antenna support structure, if necessary, to support
  the proposed antenna system. If the tower structure fails the analysis, the cost of any site
  relocation or modifications to the tower required to support the antenna system will be the
  responsibility of Williamson County.
- Provide tower climbing and tower mapping services for towers up to 500 feet to collect information about structural members and existing equipment.
- Submit the completed application forms to the local jurisdiction and apply for applicable permits.



#### Antenna and Transmission Line Installation

- Install 3 antenna(s) for the RF system.
- Install 1 tower top amplifier(s).
- Install up to 402 linear feet of 1/2-inch transmission line.
- Install up to two runs of 402 linear feet of 7/8-inch transmission line.
- Install up to two runs of 402 linear feet of 1-1/4-inch transmission line.
- Perform sweep tests on transmission lines.
- Supply and install 24-inch-wide cable ladder to support RF transmission lines (TBD linear feet).
- Provide and install attachment hardware for supporting transmission lines on the cable ladder every three feet.
- Supply and install 1 ground buss bar at the bottom of the antenna support structure for grounding RF cables before they make horizontal transition.

#### **Customer Will:**

- If required, prepare and submit EME plans for the site (as a licensee) to demonstrate compliance with FCC RF Exposure guidelines.
- Assist Motorola with permitting for sites as the owner.
- As applicable, coordinate, prepare, submit, and pay for all required permits and inspections for the work that is the Customer's responsibility.

#### 3.5.1 Site Development Complete

• All site development completed, and approved by Williamson County.

#### 3.5.2 Site Development Acceptance (Milestone)

• All site developments completed and accepted by Williamson County.

#### 3.6 SYSTEM INSTALLATION

#### 3.6.1 Install Fixed Network Equipment

#### Motorola Responsibilities

- Will provide storage location for the Motorola-provided equipment.
- Receive and inventory all equipment.
- Install system equipment as specified by the Equipment List, System Description, and system drawings:
  - Upgrade system to IP Simulcast at existing nine RF Sites and Prime Site.
  - Remote Site:
    - Install 15 channel simulcast equipment at Granger and Prime sites.
    - Install VHF Paging repeater at Granger.



#### Interference

Motorola is not responsible for interference caused or received by the Motorola provided equipment except for interference that is directly caused by the Motorola provided transmitter(s) to the Motorola provided receiver(s). Should Williamson County system experience interference, Motorola can be contracted to investigate the source and recommend solutions to mitigate the issue.

- Bond the supplied equipment to the site ground system in accordance with the Motorola R56 Standards and Guidelines for Communication Sites.
- Will not remove existing equipment.
- Will not relocate existing equipment to a location designated by Williamson County.
- Will not dispose of existing equipment.

#### Williamson County Responsibilities

Provide access to the sites, as necessary.

#### Completion Criteria

Fixed Network Equipment installation completed and ready for optimization.

#### 3.6.2 Fixed Network Equipment Installation Complete

All fixed network equipment installed and accepted by Williamson County.

#### System Installation Acceptance (Milestone) 3.6.3

All equipment installations are completed and accepted by Williamson County.

#### SYSTEM OPTIMIZATION 3.7

#### 3.7.1 **Optimize System FNE**

#### Motorola Responsibilities

- Verify that all equipment is operating properly and that all electrical and signal levels are set accurately.
- Verify that all audio and data levels are at factory settings.
- Check forward and reflected power for all radio equipment, after connection to the antenna systems, to verify that power is within tolerances.
- Motorola and its subcontractors optimize each subsystem.
- Check audio and data levels to verify factory settings.
- Verify communication interfaces between devices for proper operation.
- Test features and functionality are in accordance with manufacturers' specifications and that they comply with the final configuration established during the CDR/system staging.
- Test and optimize the simulcast system.
- Install and integrate the Granger Remote RF site with the system.



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#### **Williamson County Responsibilities**

Provide access/escort to the sites.

#### **Completion Criteria**

• System FNE optimization is complete.

#### 3.7.2 Link Verification

#### **Motorola Responsibilities**

• Perform test to verify site link performance, prior to the interconnection of the Motorola-supplied equipment to the link equipment.

#### **Williamson County Responsibilities**

• Make available the required links which meet the specifications supplied by Motorola at the CDR.

#### **Completion Criteria**

• Link verification successfully completed.

#### 3.7.3 Optimization Complete

• System optimization is completed. Motorola and Williamson County agree that the equipment is ready for acceptance testing.

#### 3.8 TRAINING

#### 3.8.1 Perform Training

#### **Motorola Responsibilities**

• Training is not included.

#### **Williamson County Responsibilities**

None.

#### **Completion Criteria**

• None.

#### 3.8.2 Training Complete

None.



#### 3.9 AUDIT AND ACCEPTANCE TESTING

#### 3.9.1 Perform R56 Audit

#### **Motorola Responsibilities**

- Perform R56 site-installation quality-audits, verifying proper physical installation and operational configurations.
- Create site evaluation report to verify site meets or exceeds requirements, as defined in Motorola's R 56 Standards and Guidelines for Communication Sites.

#### Williamson County Responsibilities

- Provide access/escort to the sites.
- Witness tests, if desired.

#### **Completion Criteria**

• All R56 Standards and Guidelines for Communication Sites audits completed successfully.

#### 3.9.2 Perform Equipment Testing

#### Motorola Responsibilities

- Test individual components of the installed system to verify compliance to the equipment specifications.
- Repeat any failed test(s) once Motorola (or Williamson County) has completed the corrective action(s).
- Prepare documentation of component tests to be delivered as part of the final documentation package.

#### Williamson County Responsibilities

• Witness tests if desired.

#### **Completion Criteria**

• Successful completion of equipment testing.

#### 3.9.3 Perform Functional Testing

#### Motorola Responsibilities

- Verify the operational functionality and features of the IP simulcast subsystem by Motorola, as contracted.
- Verify the operational functionality of the added Granger Simulcast Remote Site.
- If any major task as contractually described fails, repeat that particular task after Motorola determines that corrective action has been taken.
- Document all issues that arise during the acceptance tests.
- Document the results of the acceptance tests and present to Williamson County for review.



- Resolve any minor task failures before Final System Acceptance.
- VHF Repeater Testing:
  - A detailed acceptance test plan will be presented at the Contract Design Review.

#### Williamson County Responsibilities

Witness the functional testing.

#### **Completion Criteria**

- Successful completion of the functional testing.
- Williamson County approval of the functional testing.

#### 3.9.4 Perform Coverage Testing for Granger RF Site

#### **Motorola Responsibilities**

- Motorola and Williamson County determine the required number of test vehicles for simultaneous testing of the Granger site service area.
- Perform coverage testing according to the Contract Coverage Acceptance Test Plan (CATP) as agreed upon during the Contract Design Review.
- Submit test reports within the agreed upon period.
- If any area fails, re-test that particular area when Motorola determines that corrective action has been taken.
- Document all issues that arise during the coverage testing.
- Submit final test reports, according to the agreed period.
- Granger Site VHF Repeater Coverage:
  - A Coverage Acceptance Test Plan (CATP) for the VHF paging repeater is not included in this proposal.

#### Williamson County Responsibilities

- Provide the required number of test vehicles, drivers, and resources to witness the coverage testing.
- Review the test results in a timely manner.
- Timely approval of the test results, if the reports indicate compliance with the agreed requirements.

#### **Completion Criteria**

Successful completion of the coverage testing and approval by Williamson County.

#### 3.9.5 System Acceptance Test Procedures (Milestone)

• Williamson County approves the completion of all the required tests.



### 3.10 FINALIZE

### 3.10.1 Cutover

#### **Motorola Responsibilities**

- Motorola and Williamson County develop a mutually agreed upon cutover plan based upon discussions held during the CDR.
- During cutover, follow the written plan and implement the defined contingencies, as required.
- Conduct cutover meeting(s) with user group representatives to address both how to mitigate technical and communication problem impact to the users during cutover and during the general operation of the system.

#### **Williamson County Responsibilities**

- Attend cutover meetings and approve the cutover plan.
- Notify the user group(s) affected by the cutover (date and time).
- Conduct a roll call of all users working during the cutover, in an organized and methodical manner.
- Ensure that all Subscriber users are trained and the Subscribers have been activated on the system.
- Provide Motorola with the subscriber information for input into the system database, for activation.

#### **Completion Criteria**

• Successful migration from the old system to the new system.

#### 3.10.2 Resolve Punchlist

#### **Motorola Responsibilities**

• Work with Williamson County to resolve punchlist items, documented during the Acceptance Testing phase, in order to meet all the criteria for final system acceptance.

#### **Williamson County Responsibilities**

• Assist Motorola with resolution of identified punchlist items by providing support, such as access to the sites, equipment and system, and approval of the resolved punchlist item(s).

#### **Completion Criteria**

• All punchlist items resolved and approved by Williamson County.



# 3.10.3 Transition to Service/Project Transition Certificate

#### Motorola Responsibilities

- Review the items necessary for transitioning the project to warranty support and service.
- Provide a Williamson County Support Plan detailing the warranty and post-warranty support, if applicable, associated with the Contract equipment.
- Provide additional information regarding post-warranty support, included in the Warranty/Post Warranty section of this document.

#### **Williamson County Responsibilities**

• Participate in the Transition Service/Project Transition Certificate (PTC) process.

#### **Completion Criteria**

• All service information has been delivered and approved by Williamson County.

#### 3.10.4 Finalize Documentation

#### Motorola Responsibilities

- Provide an electronic as-built system manual on a Compact Disk (CD). The documentation will include the following:
  - System Level Diagram.
  - Site Block Diagrams.
  - Site Floor Plans.
  - Site Equipment Rack Configurations.
  - Antenna Network Drawings for RF Sites.
  - ATP Test Checklists.
  - Functional Acceptance Test Plan test sheets and results.
  - Granger Simulcast Remote Site CATP results.
  - Equipment Inventory List.
  - Maintenance Manuals, where applicable.
  - Technical Service Manuals, where applicable.

Drawings are created utilizing Visio design software and will be delivered in Adobe PDF format. All other system manual documents converted from native format to Adobe PDF format to be included on the System Manual CD.

#### Williamson County Responsibilities

• Receive and approve all documentation provided by Motorola.

#### **Completion Criteria**

• All required documentation is provided and approved by Williamson County

# 3.10.5 Final Acceptance (Milestone)

- All deliverables completed, as contractually required.
- Final System Acceptance received from Williamson County.



## 3.11 PROJECT ADMINISTRATION

# 3.11.1 Project Status Meetings

#### Motorola Responsibilities

- Motorola Project Manager, or designee, will attend all project status meetings with Williamson County, as determined during the CDR.
- Record the meeting minutes and supply the report.
- The agenda will include the following:
  - Overall project status compared to the Project Schedule.
  - Product or service related issues that may affect the Project Schedule.
  - Status of the action items and the responsibilities associated with them, in accordance with the Project Schedule.
  - Any miscellaneous concerns of either Williamson County or Motorola.

#### Williamson County Responsibilities

- Attend meetings.
- Respond to issues in a timely manner.

#### **Completion Criteria**

• Completion of the meetings and submission of meeting minutes.

# 3.11.2 Progress Milestone Submittal

#### **Motorola Responsibilities**

• Submit progress (non-payment) milestone completion certificate/documentation.

#### Williamson County Responsibilities

 Approve milestone, which will signify confirmation of completion of the work associated with the scheduled task.

#### **Completion Criteria**

• Williamson County approval of the Milestone Completion document(s).

# 3.11.3 Change Order Process

CHANGE ORDERS. Either Party may request changes within the general scope of this Agreement. If a requested change causes an increase or decrease in the cost or time required to perform this Agreement, the Parties will agree to an equitable adjustment of the Contract Price, Performance Schedule, or both, and will reflect the adjustment in a change order. Neither Party is obligated to perform requested changes unless both Parties execute a written change order.



# WARRANTY AND POST WARRANTY SERVICES

Motorola has over 75 years of experience supporting mission critical communications for public safety and public service agencies. Motorola's technical and service professionals use a structured approach to life cycle service delivery and provide comprehensive maintenance and support throughout the life of the system. The value of support is measured by system availability, which is optimized through the use of proactive processes, such as preventive maintenance, fault monitoring and active response management. System availability is a function of having in place a support plan delivered by highly skilled support professionals, backed by proven processes, tools, and continuous training.

# 4.1 THE MOTOROLA SERVICE DELIVERY TEAM

# 4.1.1 Customer Support Manager

Your Motorola Customer Support Manager provides coordination of support resources to enhance the quality of service delivery and to ensure your satisfaction. The Customer Support Manager (CSM) is responsible to oversee the execution of the Warranty and Service Agreement and ensure that Motorola meets its response and restoration cycle time commitments. The CSM will supervise and manage the Motorola Authorized Servicer's functions.

# 4.1.2 Motorola System Technologists

The Motorola System Technologists (ST) are available to assist Motorola's Authorized Servicers when needed for network health and operations.

# 4.1.3 Motorola System Support Center

Located in Schaumburg, Illinois, the System Support Center (SSC) is a key component to the overall management and system maintenance. As detailed in this Customer Support Plan, the following services are provided by the System Support Center:

- Network Monitoring.
- Dispatch Service.
- Infrastructure Repair with Advanced Replacement.
- Technical Support.

#### Motorola has proven experience to deliver mission critical network support

- Extensive Experience—
   Motorola has over 75 years
   of experience supporting
   mission critical
   communications and the
   Public Safety community.
- Capacity to Respond—
   Motorola's network of local
   service centers, repair
   depots, system support
   center and parts support
   enable Motorola to provide
   quick and effective service
   delivery.
- Flexibility and Scalability— Motorola's Support Plans are customized to meet individual Customer needs.
- Motorola uses a wellestablished, structured, and disciplined approach to provide service delivery. Motorola's team of welltrained and committed people understands the communications technology business.

Williamson County, Texas IP Simulcast Upgrade and Granger Site Add

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#### Motorola Local Service Provider 4.1.4

Motorola's authorized service centers are staffed with trained and qualified technicians. They provide rapid response, repair, restoration, installations, removals, programming, and scheduled preventive maintenance tasks for site standards compliance and RF operability. Motorola's authorized service centers are assessed annually for technical and administrative competency.

Motorola places great emphasis on ensuring that communications systems, such as the one proposed for Williamson County, meet high standards for design, manufacture, and performance. To enhance the value of the communications system being acquired, Motorola offers customized warranty and post-warranty services as outlined in this section.

#### 4 2 WARRANTY SERVICES

Motorola will provide warranty services per our standard warranty terms and conditions as outlined within the Communication Systems Agreement within this proposal. In addition to the Standard Commercial Warranty, the service products that comprise the Custom Warranty package are listed below along with a brief description.

#### 4.2.1 **Dispatch Service**

Motorola's Dispatch Service ensures that trained and qualified technicians are dispatched to diagnose and restore your communications network. Following proven response and restoration processes, the local authorized service center in your area is contacted and a qualified technician is sent to your site. An automated escalation and case management process is followed to ensure that technician site arrival and system restoration comply with contracted response and restore times. Once the issue has been resolved, the System Support Center verifies resolution and with your approval, closes the case. Activity records are also available to provide a comprehensive history of site performance, issues, and resolution.

#### 4.2.2 **On-Site Infrastructure Response**

Motorola On-Site Infrastructure Response provides local, trained and qualified technicians who arrive at your location to diagnose and restore your communications network. Following proven response and restore processes, Motorola Dispatch contacts the local authorized service center in your area and dispatches a qualified technician to your site. An automated escalation and case management process ensures that technician site arrival and system restoration comply with contracted response times. The field technician restores the system by performing first level troubleshooting on site. If the technician is unable to resolve the issue, the case is escalated to the System Support Center or product engineering teams as needed.

#### 4.2.3 **Network Preventative Maintenance**

Network Preventative Maintenance provides an operational test and alignment on your infrastructure or fixed network equipment to ensure that it meets original manufacturer's specifications. Trained technicians:

- Physically inspect equipment.
- Remove dust and foreign substances.
- Clean filters.
- Measure, record, align and adjust equipment to meet original manufacturer's specifications.



This service is performed based on a schedule agreed upon between you and Motorola. Network Preventative Maintenance proactively detects issues that may result in system malfunctions and operational interruptions.

# 4.2.4 Infrastructure Repair with Advanced Replacement

Infrastructure Repair service provides for the repair of all Motorola-manufactured equipment, as well as equipment from third-party infrastructure vendors. All repair management is handled through a central location eliminating your need to send equipment to multiple locations.

Comprehensive test labs replicate your network in order to reproduce and analyze the issue. State-of-the-art, industry-standard repair tools enable our technicians to troubleshoot, analyze, test, and repair your equipment. Our ISO9001 and TL9000-certified processes and methodologies ensure that your equipment is quickly returned maintaining the highest quality standards.

Infrastructure Repair with our Advanced Replacement upgrade supplements your spares inventory with Motorola's centralized inventory of critical equipment. In advance of Motorola repairing the malfunctioning unit, a replacement unit is sent to you within 24 hours to ensure a spare unit is available. Upon receipt of the malfunctioning unit, Motorola repairs the unit and replace it in our centralized inventory.

Service agreements allow you to budget your maintenance costs on an annual basis. Equipment covered under service agreements also receives higher service priority, which results in quicker repair times.

# 4.2.5 Technical Support Service

Motorola Technical Support service provides an additional layer of support through centralized, telephone consultation for issues that require a high level of communications network expertise and troubleshooting capabilities. Technical Support is delivered by the System Support Center (SSC). The SSC is staffed with trained, skilled technologists specializing in the diagnosis and swift resolution of network performance issues. These technologists have access to a solutions database as well as in house test labs and development engineers. Technical Support cases are continuously monitored against stringent inbound call management and case management standards to ensure rapid and consistent issue resolution. Technical Support service translates into measurable, Williamson County-specific metrics for assured network performance and system availability.

# 4.2.6 Network Monitoring Service

Network Monitoring Service can help keep your network at optimum availability so it is ready to serve mission critical communications needs. By watching over the network continuously, Network Monitoring Service takes action whenever needed, and resolves network problems. We often intervene and correct the problem before you even know a problem exists. Network Monitoring Service provides improved productivity and enhanced network performance, which in turn helps to increase your technology Return-On-Investment.

Using a combination of network monitoring software, automated alerts, and remote diagnostics inquiries, our System Support technologists actively monitor your network to maximize network uptime and overall preparedness...for the expected *and* unexpected. Upon receiving an alert, our team immediately performs a series of diagnostics to assess the problem. Often the situation can be resolved remotely, but when additional attention is required, local field technicians are dispatched immediately to your site to achieve restoration.

Motorola's Network Monitoring service is a vital component of an intelligent communication support plan that keeps your business operating smoothly, your costs down, and assures maximum preparedness at all times.

Specifically, Network Monitoring Service provides:

- Improved network availability.
- Remote and timely resolution to minimize downtime.
- Cost efficiencies.
- Optimize time at site due to assessment and knowledge transfer before dispatch.
- Minimize unnecessary trips to site.
- Mitigate need for 24 x 7 operations monitoring center.
- Detailed Reports.

#### 4.2.7 System Upgrade Agreement II

The Motorola System Upgrade Agreement II (SUA II) is a complete package of hardware, software and implementation services required to update the ASTRO 25 system once in a two-year period.

Updates to OEM components ensure availability of repair services support and may also provide increased capacity and processing speed. Regular updates enable system expansion (i.e., expansion of RF sites, dispatch positions, data sub-systems, and network management positions). Professional implementation services guarantee live system upgrades are performed with minimal interruption to system operation and with minimal reliance on owner resources. Motorola SUA II ensures your system continues to perform at the highest level of operation, allows for expansion and feature enhancement, and maximizes the lifespan of the investment. For owners committed to upgrading their system on a regular basis, SUA II provides a consistent, budgeted solution that delivers complete coverage.

#### 4.2.7.1 Included features

	SUA II
Minor Release (patch release)	✓
Major Release (system release)	✓
Implementation Services	✓
Major upgrade in a 2-year period <sup>1</sup>	1
Hardware Refresh <sup>2</sup>	✓

<sup>&</sup>lt;sup>1</sup> As major system releases become available, Motorola agrees to provide the system owner with the software, hardware and implementation services required to execute up to one system infrastructure upgrade in a two-year period for their ASTRO 25 system.

<sup>&</sup>lt;sup>2</sup>Hardware refresh includes version updates and/or replacements for Motorola field replaceable units (FRU) and third-party networking and computing hardware. Note that replacement of Gold Elite consoles and QUANTAR base radios are not included in this refresh.

- Minor releases may include commercial operating system (OS) and application security updates, patches and service pack updates for Microsoft Windows and Server OS, Red Hat Linux, Sun Solaris and any Motorola software service packs that may be available.
- Major releases include commercial OS and application software updates as well as Motorola system release software to improve the system functionality and operation from previous releases as well as significant new feature enhancements that are available for purchase.
- Implementation services include all in-house and on-site resources to implement and test the major release update.
- See the SUA II SOW located in the Terms and Conditions Section.

# 4.3 POST WARRANTY SERVICES

As Motorola's continuing commitment to supporting your system, warranty services can be extended after the first year to provide maintenance and service support in future years. Any of the services that we identify can be customized in future years, and are available for purchase either in "System Support Services" packages or as individual service offerings. These system support services significantly benefit Williamson County because the system can be effectively supported after the warranty period, thereby maximizing the operational capabilities and useful life of the system and protecting your investment in the system.

Post-warranty services have not been included with this proposal but can be quoted upon request.

# 4.4 SUMMARY

Whether it's a routine service call, or a disaster situation, Motorola understands its responsibility and takes pride in its commitment to deliver proven response service to the public safety community. Motorola has the capability to provide the technical, administrative, consultative, and maintenance repair services needed to support, enhance, and maintain the effectiveness of your communications network. Motorola's goal is to provide Williamson County with the qualified resources, to maintain and improve system operation and availability, and to deliver world-class service support.

Warranty and Post Warranty Service Overview	Warranty Year	Post Warranty Year
Dispatch Service	✓	Optional
On Site Infrastructure Response	✓	Optional
Network Preventative Maintenance	✓	Optional
Infrastructure Repair with Advanced Replacement	✓	Optional
Technical Support Service	✓	Optional
Network Monitoring Service	✓	Optional

# **PRICING SUMMARY**

Motorola's system solution and services are priced as follows:

Description	Total
IP Simulcast and Granger Site Total	\$2,387,508.00
HGAC Discount	(\$301,341.00)
Total	\$2,088,167.00
Additional System Discount	(\$164,889.00)
Only valid if contract is signed by 11-30-15.	
GRAND TOTAL with Discounts	\$1,923,278.00
All pricing good only if PO and contract are issued by 12-15-15.	

# **TERMS AND CONDITIONS**

Terms and Conditions are included on the following pages.



Motorola Solutions Confidential Restricted

# SYSTEM PURCHASE AGREEMENT (Radio Systems)

between Moto	THIS AGREEMENT ("Agreement") is made and entered into this day of, by and between Motorola Solutions, Inc., a Delaware corporation duly authorized to conduct business in the State of Texas ("Motorola" or "Seller") and, a body corporate and politic "Purchaser").					
	WITNESSETH:					
WHEREAS, the	he Purchaser desires to purchase a Communications System; and					
WHEREAS, N	Motorola desires to sell a Communications System to Purchaser; and					
governmental Purchaser) hadiscussions wi	Houston-Galveston Area Council ("H-GAC"), acting as the agent for various local entities who are "End Users" under interlocal agreements (including the as solicited proposals for radio communications equipment and conducted ath Motorola concerning its proposal and, where applicable, in accordance with the rocurement procedures of Texas law; and					
which provide	on May 1, 2015 H-GAC and Motorola entered into a contract (the "Contract"), as that End Users may purchase radio communications equipment from Motorola retain terms contained therein; and					
into this Syste	bursuant to Article 6 of the Contract, Motorola and Purchaser now wish to enter them Purchase Agreement to delineate the specific terms of the purchase of radio and equipment from Motorola by the Purchaser.					
perform the w following exh	, the parties hereby enter into an agreement pursuant to which Motorola shall ork and furnish the equipment and services as more fully set forth herein and in the ibits, which are either attached hereto or incorporated by reference and hereby this Agreement:					
Exhibit A	General Provisions.					
Exhibit B	Motorola Software License Agreement.					
Exhibit C	Technical and Implementation Documents, consisting of:all dated					
Exhibit D	May 1, 2015 Motorola/H-GAC Contract					
Exhibit E	Warranty and Maintenance Plan and Service Terms and Conditions (if applicable).					

herein, the parties agree as follows:

NOW, THEREFORE, for and in consideration of the mutual promises and covenants contained

#### Section 1 SCOPE OF WORK

- A. Motorola shall furnish all of the equipment and software as outlined in Exhibit C and provide the tools, supplies, labor and supervision necessary for the installation of the items purchased in accordance with Exhibit C.
- B. In addition to responsibilities described in the Statement of Work, Purchaser shall perform the following coincident with the performance of this Agreement:
- (1) Provide a designated Project Director.
- (2) Provide ingress and egress to Purchaser's facilities and/or sites as requested by Motorola and have such facilities available for installation of the equipment to be installed.
- (3) Provide adequate telephone or other communications lines (including modem access and adequate interfacing networking capabilities) for the installation, operation and support of the equipment.
- (4) Provide adequate space, air conditioning and other environmental conditions, and adequate and appropriate electrical power outlets, distribution, equipment and connections for the installation, operation and support of the equipment.
- (5) Provide a designated work area with adequate heat and light, and a secure storage area for equipment delivered to the Purchaser. The Purchaser shall be solely liable for loss or damage to equipment prior to, during and following installation when such equipment is on or within Purchaser's facilities and/or vehicles.

#### Section 2 SITES

This Agreement is predicated on the utilization of sites and site configurations, which have been selected either by the Purchaser or by Motorola and set forth in Exhibit C. In either situation, should it be determined by either Motorola or Purchaser during the course of performance on this Agreement that the sites or configuration selected are no longer available or desired, new or replacement sites or configuration will be selected and approved by both Motorola and the Purchaser. If any price or schedule adjustments are necessary as a result of these new or replacement sites, such adjustments will be added to this Agreement by change order in accordance with Section 4 of the General Provisions.

#### Section 3 SUBSURFACE/STRUCTURAL CONDITIONS

This Agreement is predicated upon normal soil conditions defined by E.I.A. standard RS-222 (latest revision). Should Motorola encounter subsurface, structural, adverse environmental and/or latent conditions at any site differing from those indicated on the specifications, or as used in the preparation of the bid price, the Purchaser will be given immediate notice of such conditions before they are further disturbed. Thereupon, Motorola and the Purchaser shall promptly investigate the conditions and, if found to be different, will adjust the plans and/or

specifications as may be necessary. Any changes that cause an adjustment in the contract price or in time required for the performance of any part of the contract shall result in a contract modification in accordance with Section 4 of the General Provisions.

#### Section 4 PERIOD OF PERFORMANCE

- A. Motorola projects that it will be able to obtain final acceptance and completion of the Acceptance Test Plan within the time interval specified in Exhibit C (if applicable). A more detailed timeline shall be provided to Purchaser after the design review and customer kick-off meeting.
- B. Whenever a party knows or reasonably should know that any actual or potential condition due to circumstances beyond its control is delaying or threatens to delay the timely performance of the work, the party shall within thirty (30) days give the other party notice thereof and may request an extension of time to perform the work.
- C. In order to successfully integrate and implement this project, shipments will be made F.O.B. Destination to Purchaser facilities, local Motorola staging facilities, warehousing facilities, or any combination thereof. It is agreed that this plan is acceptable to Purchaser and that Motorola will advise prior to shipment of actual destination and that Purchaser will accept shipment, and make payment as required by this Agreement.
- D. It is also agreed that equipment shipping dates reflected in this Agreement are estimates only, and that shipment may be made at any time prior to, or subsequent to these estimated shipping dates.

#### Section 5 ACCEPTANCE CRITERIA

- A. Motorola will test the Communications System in accordance with the Acceptance Test Plan. System acceptance will occur upon the successful completion of such testing ("System Acceptance") at which time both parties shall promptly execute a certificate of system acceptance. If the Acceptance Test Plan includes separate tests for individual subsystems or phases of the System, both parties shall promptly execute certificates of subsystem acceptance upon the successful completion of testing of such subsystems or phases. Minor omissions or variances in performance which do not materially affect the operation of the Communications System as a whole will not postpone System Acceptance. Purchaser and Motorola will jointly prepare a list of such omissions and variances which Motorola will correct according to an agreed upon schedule.
- B. Motorola agrees to notify Purchaser when the Communications System is ready for acceptance testing. Motorola and Purchaser agree to commence acceptance testing within ten (10) business days after receiving such notification. If testing is delayed for reasons within the control of Purchaser or its employees, contractors, agents or consultants for more than ten (10) business days after notification, final payment will be due within thirty (30) days after such notification and the Warranty Period will commence immediately.

C. Motorola may, but is not obligated to, issue written authorization for Purchaser to use the Communications System or its subsystem(s) for limited training or testing purposes, prior to the completion of testing by Motorola. Any use of the Communications System without prior written authorization by Motorola shall constitute System Acceptance.

#### **Section 6 PAYMENT SCHEDULE**

A.	Motorola agi	rees to sell	all of the	equipment	and perfe	orm the s	services as	outlin	ed in the
Scope	of Work, and	Purchaser	agrees to 1	buy the afor	rementio	ned equip	ment and	service	es for the
sum of	· 		(\$		),	which	includes	the	H-GAC
admini	stration fee.	The final	price may	be adjuste	ed by ch	ange ord	ers approv	ed pur	rsuant to
Statem	ent of Work a	ttached her	eto as Exh	ibit "C".					

- B. Payments to Motorola shall be made according to the following milestones:
- 1. 20% of the total contract price is due at completion of Design Review.
- 2. 60% of the total contract price will be invoiced immediately after the Equipment is shipped from Motorola's facilities;
- 3. 10% of the total contract price will be invoiced immediately after the Equipment is installed at the sites specified in the Exhibits; and
- 4. 10% of the total contract price will be invoiced immediately after System Acceptance.

Motorola reserves the right to make partial shipments of equipment and to request payment upon shipment of such equipment. In addition, Motorola reserves the right to invoice for installations or civil work completed on a site-by-site basis, when applicable.

- C. In the event of failure or delay by the Purchaser in providing sites, space, approvals, licenses, or any other Purchaser obligations required preceding delivery of Motorola equipment, it is agreed that Motorola, at its sole discretion, may ship equipment as planned and that the Purchaser will accept the equipment and make payment in accordance with the terms of this Agreement. Any additional costs incurred by Motorola for storage of equipment will be invoiced and paid by Purchaser.
- D. Payments to Motorola shall be made as follows:
  - (i) Motorola shall immediately forward an invoice for the payment requested in Section 6(B) above to Purchaser.
  - (ii) Purchaser shall pay the Motorola invoice within thirty (30) calendar days of receipt.
- E. Motorola will pay H-GAC's administrative fee in accordance with the payment terms of Motorola/H-GAC Contract dated May 1, 2015.

F. TERM. Unless terminated in accordance with other provisions of this Agreement or extended by mutual agreement of the Parties, the term of this Agreement begins on the date as set forth above and continues until the date of Final Project Acceptance or expiration of the Warranty Period, whichever occurs last.

#### **Section 7 PROJECT MANAGEMENT**

- A. If the size or complexity of the project warrants, Motorola will assign a Project Manager, who is authorized to exercise technical direction of this project. Motorola, at any time, may designate a new or alternate Project Manager with written notice to Purchaser and H-GAC.
- B. All matters affecting the terms of this Agreement or the administration thereof shall be referred to Motorola's cognizant Contract Administrator who shall have authority to negotiate changes in or amendments to this Agreement.

#### Section 8 NOTICE ADDRESSES

A. Motorola Solutions, Inc. 1303 East Algonquin Road Schaumburg, IL 60196 Attn.: Law Department

В.

C. Houston-Galveston Area Council
 3555 Timmons Lane, Suite 120
 Houston, Texas 77027
 Attn.: Public Services Manager

#### Section 9 ORDER OF PRECEDENCE

In the event of an inconsistency in this Agreement, the inconsistency shall be resolved in the following order:

The main body of this Agreement.

Exhibit A	General Provisions.
Exhibit B	Motorola Software License.
Exhibit C	Technical and Implementation Documents, consisting of:
Exhibit E	Warranty and Maintenance Plan and Service Terms and Conditions (if applicable)

#### Exhibit D May 1, 2015 Motorola/H-GAC Contract

#### Section 10 DISPUTES

Motorola and the Purchaser will attempt to settle any claim or controversy arising out of this Agreement through consultation and negotiation in good faith and a spirit of mutual cooperation. If those attempts fail, then the dispute will be mediated by a mutually acceptable mediator to be chosen by Motorola and the Purchaser within thirty (30) days after written notice by one of the parties demanding non-binding mediation. Neither party may unreasonably withhold consent to the selection of a mediator. Motorola and the Purchaser will bear their own costs but will share the cost of the mediator equally. By mutual agreement, however, Motorola and Purchaser may postpone mediation until both parties have completed some specified but limited discovery about the dispute. The parties may also agree to replace mediation with some other form of non-binding alternate dispute resolution procedure ("ADR").

Any dispute which cannot be resolved between the parties through negotiation or mediation within two (2) months of the date of the initial demand for it by one of the parties may then be submitted to a court of competent jurisdiction in Texas. Both Motorola and Purchaser consent to jurisdiction over it by such a court. All communications pursuant to the negotiation and mediation will be treated as compromise and settlement negotiations for purposes of applicable rules of evidence and any additional confidentiality protections provided by applicable law. The use of any ADR procedures will not be considered under the doctrine of laches, waiver or estoppel to affect adversely the rights of either party. Nothing shall prevent either of the parties from resorting to the judicial proceedings mentioned in this paragraph if (a) good faith efforts to attempt resolution of the dispute under these procedures have been unsuccessful or (b) interim relief from the court is necessary to prevent serious and irreparable injury to one of the parties or others.

#### Section 11 SEVERABILITY

If any portion of this Agreement or any exhibits hereto is held to be invalid, such provision or portion of such provision shall be considered severable, and the remainder of this Agreement shall not be affected.

#### Section 12 HEADINGS AND SECTION REFERENCES

The headings given to the paragraphs are inserted for convenience only and are in no way to be construed as part of this Agreement or as a limitation of the scope of the particular paragraph to which the heading refers.

#### Section 13 SURVIVAL OF TERMS

The following provisions will survive the expiration or termination of this Agreement for any reason: Section 6 (Payment Schedule) if any payment obligations exist; Section 9 (Order of Precedence); Section 10 (Disputes); Section 11 (Severability); Section 12 (Headings and Section References); Section 13 (Survival of Terms) and Section 14 (Full Agreement).

#### Section 14 FULL AGREEMENT

MOTOROLA SOLUTIONS, INC.

This Agreement and its Exhibits constitute the final expression of the agreement of the parties and supersedes all previous agreements and understandings, whether written or oral, relating to the work. This Agreement may be executed in multiple counterparts, each of which shall be an original and all of which shall constitute one and the same instrument. A facsimile copy or computer image, such as a PDF or tiff image, or a signature shall be treated as and shall have the same effect as an original signature. In addition, a true and correct facsimile copy or computer image of this Agreement shall be treated as and shall have the same effect as an original signed copy of this document. This Agreement may not be altered, amended, or modified except by written instrument signed by duly authorized representatives of the parties. The preprinted terms and conditions found on any Purchaser purchase order, acknowledgment or other form will not be considered an amendment or modification of this Agreement, even if a representative of each party signs that document.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives as of the last day and year written below.

PURCHASER

			<del></del>	
Ву:	(Signature)	By:	(Signature)	_
Name:	(Print - Block Letters)	Name:	(Print - Block Letters)	_
Title:	(Print - Block Letters)	Title:	(Print - Block Letters)	_
Date:		Date:		

# EXHIBIT A GENERAL PROVISIONS MOTOROLA SOLUTIONS, INC.

#### Section 1 STANDARDS OF WORK

Motorola agrees that the performance of work described in this Agreement and pursuant to this Agreement shall be done in a professional manner and shall conform to professional standards. All packaging and packing shall be in accordance with good commercial practice.

#### Section 2 TAXES

The prices set forth in the Agreement are exclusive of any amount for Federal, State or Local excise, sales, lease, gross income service, rental, use, property, occupation or similar taxes. If any taxes are determined applicable to this transaction or Motorola is required to pay or bear the burden thereof, the Purchaser agrees to pay to Motorola the amount of such taxes and any interest or penalty thereon no later than thirty (30) days after receipt of an invoice therefor.

#### Section 3 SHIPPING, TITLE AND RISK OF LOSS

All sales and deliveries are F.O.B. Destination. Motorola reserves the right to make deliveries in installments and the Agreement shall be severable as to such installments. Title to the equipment shall pass to the Purchaser upon receipt at the F.O.B. Destination. After delivery to the F.O.B. Destination, risk of loss and damage to the articles shall be borne by the Purchaser. The above notwithstanding, title to software and any third party supplied software shall not pass upon payment of the license fee therefor or under any circumstances.

#### Section 4 CHANGES IN THE WORK

- A. The Purchaser may, at any time, by written order, make changes within the general scope of the work, including but not limited to revisions of, or additions to, portions of the work, or changes in method of shipment or packaging and place of delivery.
- B. If any order under this Section 4 causes an increase or decrease in the cost of or time required for the performance of any part of the work under this Agreement, an equitable adjustment shall be made in the Agreement price or delivery schedule, or both, and the Agreement shall be modified in writing accordingly. Motorola is not obligated to comply with any order hereunder unless and until the parties reach agreement as to the aforementioned equitable adjustment and same is reflected as an addendum to this Agreement.

#### Section 5 LIMITATION OF LIABILITY

Except for personal injury or death, Motorola's total liability whether for breach of contract, warranty, negligence, indemnification, strict liability in tort or otherwise, is limited to the price of the particular products or services sold hereunder with respect to which losses or damages are claimed. IN NO EVENT WILL MOTOROLA BE LIABLE FOR ANY LOSS OF USE, LOSS OF TIME, INCONVENIENCE, COMMERCIAL LOSS, LOST PROFITS OR SAVINGS OR OTHER INCIDENTAL, SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES TO THE FULL EXTENT SUCH MAY BE DISCLAIMED BY LAW. This limitation of liability provision survives the expiration or termination of the Agreement and applies notwithstanding any contrary provision. No action shall be brought for any breach of this contract more than two (2) years after the accrual of such cause of action except for money due upon an open account.

#### Section 6 EXCUSABLE DELAYS

- A. Neither Motorola nor the Purchaser shall be responsible for delays or lack of performance resulting from acts beyond the reasonable control of the party or parties. Such acts shall include, but are not be limited to, acts of God; fire; strikes; material shortages; compliance with laws or regulations; riots; acts of war; or any other conditions beyond the reasonable control of the party or parties.
- B. Delays as identified herein may cause an impact on the Period of Performance stated in the Agreement. Such delays will be subject to an Agreement addendum as described in Section 4.

#### Section 7 DEFAULT

- A. If either party fails to perform a material obligation under this Agreement, the other party may consider the non-performing party to be in default (unless such failure has been caused by the conditions set forth in Section 6 of these General Provisions) and may assert a default claim by giving the non-performing party a written and detailed notice of default. Except for a default by Purchaser for failing to pay any amount when due under this Agreement which must be cured immediately, the defaulting party will have thirty (30) days after receipt of the notice of default to either cure the default or, if the default is not curable within thirty (30) days, provide a written cure plan. The defaulting party will begin implementing the cure plan immediately after receipt of notice by the other party that it approves the plan. If Purchaser is the defaulting party, Motorola may stop work on the project until it approves the Purchaser's cure plan.
- B. If a defaulting party fails to cure the default as provided above in Section 7.A, unless otherwise agreed in writing, the non-defaulting party may terminate any unfulfilled portion of this Agreement. In the event of termination for default, the defaulting party will promptly return to the non-defaulting party any of its confidential information. If Purchaser is the non-defaulting party, terminates this Agreement as

permitted by this Section, and completes the System through a third party, Purchaser may as its exclusive remedy recover from Motorola reasonable costs incurred to complete the System to a capability not exceeding that specified in this Agreement less the unpaid portion of the contract price. Purchaser will mitigate damages and provide Motorola with detailed invoices substantiating the charges. IN THE EVENT OF DEFAULT, MOTOROLA SHALL NOT BE LIABLE FOR ANY INCIDENTAL, LIQUIDATED, SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES.

#### Section 8 DELAYS BY PURCHASER

If the Purchaser is responsible for delays in the schedule set forth in the Agreement, the Purchaser shall be liable for actual costs incurred by Motorola resulting from these delays if Motorola requests compensation. Such charges may include, but are not limited to, additional Engineering; rescheduling charges; storage charges; maintenance charges; and transportation charges. The Purchaser shall have the option to attempt to minimize actual costs incurred by storing and transporting equipment at its own expense. Such delays will be subject to an Agreement addendum as described in Section 4.

#### Section 9 LICENSES/AUTHORIZATION

The Purchaser is solely responsible for obtaining any licenses or other authorizations required by the Federal Communications Commission and for complying with FCC rules. Neither Motorola nor any of its employees is an agent or representative of the Purchaser in FCC matters or otherwise. Motorola, however, may assist in the preparation of the license application at no charge to the Purchaser. Purchaser acknowledges that project implementation is predicated on receipt of proper FCC licensing.

#### **Section 10 INDEMNIFICATION**

Motorola agrees to and hereby indemnifies and saves Purchaser harmless from all liabilities, judgments, costs, damages and expenses which may accrue against, be charged to, or recovered from the Purchaser by reason of or on account of damage to the tangible property of the Purchaser or the property of, injury to, or death of any person, to the extent and in the proportion that such damage or injury is caused by Motorola's negligent acts or omissions or that of its employees, subcontractors, or agents while on the premises of the Purchaser during the delivery and installation of the communications equipment. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL, SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES.

#### Section 11 WARRANTIES

A. WARRANTY PERIOD. Upon System Acceptance, the System Functionality representation described below is fulfilled. The Equipment and Motorola Software is warranted for a period of one (1) year after System Acceptance ("Warranty Period") in accordance with the applicable limited warranties shown below. In no event will the warranty period last longer than eighteen (18) months after the Equipment and Software

is shipped from Motorola. Purchaser must notify Motorola in writing if Equipment or Motorola Software does not conform to these warranties no later than one month after the expiration of the Warranty Period.

B. SYSTEM FUNCTIONALITY. Motorola represents that the Communications System will satisfy the functional requirements in Exhibit C. Upon System Acceptance, this System Functionality representation is fulfilled. After System Acceptance, the Equipment Warranty set forth below and the Software Warranty set forth in the Software License Agreement will apply.

Motorola will not be responsible for performance deficiencies of the System caused by ancillary equipment not furnished by Motorola which is attached to or used in connection with the System provided hereunder. Additionally, Motorola will not be responsible for System performance when the functionality is reduced for reasons beyond Motorola's control including, but not limited to, i) an earthquake, adverse atmospheric conditions or other natural causes; ii) the construction of a building that adversely affects the microwave path reliability or RF coverage; iii) the addition of additional frequencies at System sites that cause RF interference or intermodulation; iv) Purchaser changes to load usage and/or configuration outside the parameters specified in Exhibit C; v) any other act of parties who are beyond Motorola's control, including Purchaser or its employees, contractors, consultants or agents.

C. EQUIPMENT WARRANTY. Motorola warrants the Equipment against material defects in material and workmanship under normal use and service during the Warranty Period. Unless otherwise specified in writing, the Warranty Period for non-Motorola manufactured Equipment will be as stated in this Section. At no additional charge and at its option, Motorola will either repair the defective Equipment, replace it with the same or equivalent Equipment, or refund the purchase price of the defective Equipment, and such action on the part of Motorola will be the full extent of Motorola's liability hereunder. Repaired or replaced Equipment is warranted for the balance of the original applicable warranty period. All replaced parts of the Equipment shall become the property of Motorola.

#### THIS WARRANTY DOES NOT APPLY TO

- a) Defects or damage resulting from use of the Equipment in other than its normal and customary manner.
- b) Defects or damage occurring from misuse, accident, liquids, neglect or acts of God.
- c) Defects or damage occurring from testing, maintenance, installation, alteration, modification, or adjustment not provided by Motorola pursuant to this System Purchase Agreement.

- d) Breakage of or damage to antennas unless caused directly by defects in material or workmanship.
- e) Equipment that has been subjected to unauthorized modifications, disassembly or repairs (including the addition to the Equipment of non-Motorola supplied equipment if not authorized by Motorola) which adversely affect performance of the Equipment or interfere with Motorola's normal warranty inspection and testing of the Equipment to verify any warranty claim.
- f) Equipment that has had the serial number removed or made illegible.
- g) Batteries (because they carry their own separate limited warranty).
- h) Freight costs to the repair depot.
- i) Equipment that has been subject to illegal or unauthorized alteration of the software/firmware in the Equipment.
- j) Scratches or other cosmetic damage to Equipment surfaces that does not affect the operation of the Equipment.
- k) Software.
- 1) Normal or customary wear and tear.
- D. Motorola Software Warranty. Motorola Software is warranted in accordance with the terms of the Software License Agreement attached as Exhibit B.
- E. These express limited warranties as set forth in this Section are extended by Motorola to the original end user purchasing or leasing the System for commercial, industrial, or governmental use only, and are not assignable or transferable. These are the complete warranties for the Equipment and Software provided pursuant to this Agreement.
- F. THESE WARRANTIES ARE GIVEN IN LIEU OF ALL OTHER WARRANTIES. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES OR CONDITIONS, **EXPRESS** OR IMPLIED, **INCLUDING** THE **IMPLIED** WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT WILL MOTOROLA BE LIABLE FOR DAMAGES IN EXCESS OF THE PURCHASE PRICE OF THE EQUIPMENT. IN NO EVENT WILL MOTOROLA BE LIABLE FOR ANY LOSS OF USE, LOSS OF TIME, INCONVENIENCE, COMMERCIAL LOSS, LOST PROFITS OR SAVINGS OR OTHER INCIDENTAL, SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OR INABILITY TO USE THE EQUIPMENT, TO THE FULL EXTENT SUCH MAY BE DISCLAIMED BY LAW.

#### Section 12 CONFIDENTIAL INFORMATION

Motorola proprietary computer programs will be released in accordance with the Software License provisions set forth elsewhere, if applicable. All other material and information of confidential nature marked Motorola PROPRIETARY and/or CONFIDENTIAL will be released as necessary under the following conditions:

- (1) Purchaser shall exercise reasonable and prudent measures to keep these items in confidence.
- (2) Purchaser shall not disclose these items to third parties without prior written permission, unless Motorola makes them public or Purchaser learns them rightfully from sources independent of Motorola, or it is required by law to be disclosed.
- (3) Motorola, where necessary, retains the right to prescribe specific security measures for the Purchaser to follow to maintain the confidentiality.

In the event disclosure of such information is necessary, a separate Non-Disclosure Agreement will be required.

#### Section 13 SOFTWARE LICENSE

- A. Motorola Software. Any Motorola Software furnished will be licensed to Purchaser solely according to the terms and restrictions of the Software License Agreement attached as Exhibit B. Purchaser hereby accepts all of the terms and restrictions of the Software License Agreement.
- B. Non-Motorola Software. Any Non-Motorola Software furnished by Motorola will be subject to the terms and restrictions of its copyright owner unless such copyright owner has granted to Motorola the right to sublicense such Non-Motorola Software pursuant to the Software License Agreement, in which case the Software License Agreement (including any addendum to satisfy such copyright owner's requirements) shall apply and and the copyright owner will have all of Motorola's rights and protections under the Software License Agreement.

#### **Section 14 PATENT INDEMNIFICATION**

A. Motorola will defend at its expense any suit brought against Purchaser to the extent it is based on a third-party claim alleging that the Equipment manufactured by Motorola or the Motorola Software ("Motorola Product") directly infringes a United States patent or copyright ("Infringement Claim"). Motorola's duties to defend and indemnify are conditioned upon: Purchaser promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Purchaser providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the

Infringement Claim. In addition to Motorola's obligation to defend, and subject to the same conditions, Motorola will pay all damages finally awarded against Purchaser by a court of competent jurisdiction for an Infringement Claim or agreed to, in writing, by Motorola in settlement of an Infringement Claim.

- B. If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense: (a) procure for Purchaser the right to continue using the Motorola Product; (b) replace or modify the Motorola Product so that it becomes non-infringing while providing functionally equivalent performance; or (c) accept the return of the Motorola Product and grant Purchaser a credit for the Motorola Product, less a reasonable charge for depreciation. The depreciation amount will be calculated based upon generally accepted accounting standards.
- C. Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Purchaser's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Purchaser to install an enhancement release to the Motorola Software that is intended to correct the claimed In no event will Motorola's liability resulting from its indemnity obligation to Purchaser extend in any way to royalties payable on a per use basis or the Purchaser's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Purchaser from sales or license of the infringing Motorola Product.
- D. This Section 14 provides Purchaser's sole and exclusive remedies and Motorola's entire liability in the event of an Infringement Claim. Purchaser has no right to recover and Motorola has no obligation to provide any other or further remedies, whether under another provision of this Agreement or any other legal theory or principle, in connection with an Infringement Claim. In addition, the rights and remedies provided in this Section 14 are subject to and limited by the restrictions set forth in Section 5.

#### Section 15 DISCLAIMER OF PATENT LICENSE

Nothing contained in this Agreement shall be deemed to grant, either directly or by implication, estoppel, or otherwise, any license under any patents or patent applications of Motorola, except that Purchaser shall have the normal non-exclusive royalty-free license to use that is implied, or otherwise arises by operation of law, in the sale of a product.

#### Section 16 WAIVER

Failure or delay on the part of Motorola or Purchaser to exercise a right or power hereunder shall not operate as a waiver of the right or power. For a waiver of a right or power to be effective, it must be in a writing signed by the waiving party. An effective waiver of a right or power will not be construed as either a future or continuing waiver of that same right or power, or the waiver of any other right or power.

#### Section 17 GOVERNING LAW

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas.

### **Section 18 ASSIGNABILITY**

Except as provided herein, neither party may assign this Agreement or any of its rights or obligations hereunder without the prior written consent of the other party, which consent will not be unreasonably withheld. Any attempted assignment, delegation, or transfer without the necessary consent will be void. Notwithstanding the foregoing, Motorola may assign this Agreement to any of its affiliates or its right to receive payment without the prior consent of Purchaser. In addition, in the event Motorola separates one or more of its businesses (each a "Separated Business"), whether by way of a sale, establishment of a joint venture, spin-off or otherwise (each a "Separation Event"), Motorola may, without the prior written consent of the other party and at no additional cost to Motorola, assign this Agreement such that it will continue to benefit the Separated Business and its affiliates (and Motorola and its affiliates, to the extent applicable) following the Separation Event. Motorola may subcontract any of the work, but subcontracting will not relieve Motorola of its duties under this Agreement.

#### Section 19 SURVIVAL OF TERMS

The following provisions will survive the expiration or termination of this Agreement for any reason: Section 2 (Taxes); Section 5 (Limitation of Liability); Section 7 (Default); Subsection 11.F (Disclaimer of Implied Warranties); Section 12 (Confidential Information); Section 13 (Software License); and Section 16 (Waiver); Section 17 (Governing Law) and Section 19 (Survival of Terms).

#### Section 20 ADMINISTRATOR LEVEL ACCOUNT ACCESS

Motorola will provide Purchaser with Administrative User Credentials. Purchaser agrees to only grant Administrative User Credentials to those personnel with the training or experience to correctly use the access. Purchaser is responsible for protecting Administrative User Credentials from disclosure and maintaining Credential validity by, among other things, updating passwords when required. Purchaser may be asked to provide valid Administrative User Credentials when in contact with Motorola System support. Purchaser understands that changes made as the Administrative User can significantly impact the performance of the System. Purchaser agrees that it will be solely responsible for any negative impact on the System or its users by any such

changes. System issues occurring as a result of changes made by an Administrative User may impact Motorola's ability to perform its obligations under the Agreement or its Maintenance and Support Agreement. In such cases, a revision to the appropriate provisions of the Agreement, including the Statement of Work, may be necessary. To the extent Motorola provides assistance to correct any issues caused by or arising out of the use of or failure to maintain Administrative User Credentials, Motorola will be entitled to bill Purchaser and Purchaser will pay Motorola on a time and materials basis for resolving the issue.

#### **Section 21 MAINTENANCE SERVICE**

If this Agreement contains a Warranty and Maintenance Plan, then, during the Warranty Period, in addition to warranty services, Motorola will provide maintenance services for the Equipment and support for the Motorola Software pursuant to the terms of this Agreement, including the Warranty and Maintenance Plan and Service Terms and Conditions. Such services and support are included in the Contract Price. If Customer wishes to purchase additional maintenance and support services during the Warranty Period, or any maintenance and support services after the Warranty Period, the description of and pricing for such services will be set forth in a separate document. Unless otherwise agreed by the Parties in writing, the terms and conditions applicable to such maintenance and support will be Motorola's standard Service Terms and Conditions, together with the appropriate statements of work.

#### Exhibit B

#### **Software License Agreement**

This	Exhibit	В,	Software	License	Agreement	("Agreement")	is	between	Motorola	Solutions,	Inc.,
("Mo	torola"),	and					("L	icensee").			
For g	ood and	valu	able consi	deration,	the parties ag	gree as follows:					

#### Section 1 DEFINITIONS

- 1.1 "Designated Products" means products provided by Motorola to Licensee with which or for which the Software and Documentation is licensed for use.
- 1.2 "Documentation" means product and software documentation that specifies technical and performance features and capabilities, and the user, operation and training manuals for the Software (including all physical or electronic media upon which such information is provided).
- 1.3 "Open Source Software" means software with either freely obtainable source code, license for modification, or permission for free distribution.
- 1.4 "Open Source Software License" means the terms or conditions under which the Open Source Software is licensed.
- 1.5 "Primary Agreement" means the agreement to which this exhibit is attached.
- 1.6 "Security Vulnerability" means a flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach such that data is compromised, manipulated or stolen or the system damaged.
- 1.7 "Software" (i) means proprietary software in object code format, and adaptations, translations, decompilations, disassemblies, emulations, or derivative works of such software; (ii) means any modifications, enhancements, new versions and new releases of the software provided by Motorola; and (iii) may contain one or more items of software owned by a third party supplier. The term "Software" does not include any third party software provided under separate license or third party software not licensable under the terms of this Agreement.

#### Section 2 SCOPE

Motorola and Licensee enter into this Agreement in connection with Motorola's delivery of certain proprietary Software or products containing embedded or pre-loaded proprietary Software, or both. This Agreement contains the terms and conditions of the license Motorola is providing to Licensee, and Licensee's use of the Software and Documentation.

#### Section 3 GRANT OF LICENSE

3.1. Subject to the provisions of this Agreement and the payment of applicable license fees, Motorola grants to Licensee a personal, limited, non-transferable (except as permitted in Section 7) and non-exclusive license under Motorola's copyrights and Confidential Information (as defined in the Primary Agreement) embodied in the Software to use the Software, in object code form, and the Documentation solely in connection with Licensee's use of the Designated Products. This Agreement does not grant any rights to source code.

3.2. If the Software licensed under this Agreement contains or is derived from Open Source Software, the terms and conditions governing the use of such Open Source Software are in the Open Source Software Licenses of the copyright owner and not this Agreement. If there is a conflict between the terms and conditions of this Agreement and the terms and conditions of the Open Source Software Licenses governing Licensee's use of the Open Source Software, the terms and conditions of the license grant of the applicable Open Source Software Licenses will take precedence over the license grants in this Agreement. If requested by Licensee, Motorola will use commercially reasonable efforts to: (i) determine whether any Open Source Software is provided under this Agreement; (ii) identify the Open Source Software and provide Licensee a copy of the applicable Open Source Software License (or specify where that license may be found); and, (iii) provide Licensee a copy of the Open Source Software source code, without charge, if it is publicly available (although distribution fees may be applicable).

#### Section 4 LIMITATIONS ON USE

- 4.1. Licensee may use the Software only for Licensee's internal business purposes and only in accordance with the Documentation. Any other use of the Software is strictly prohibited. Without limiting the general nature of these restrictions, Licensee will not make the Software available for use by third parties on a "time sharing," "application service provider," or "service bureau" basis or for any other similar commercial rental or sharing arrangement.
- 4.2. Licensee will not, and will not allow or enable any third party to: (i) reverse engineer, disassemble, peel components, decompile, reprogram or otherwise reduce the Software or any portion to a human perceptible form or otherwise attempt to recreate the source code; (ii) modify, adapt, create derivative works of, or merge the Software; (iii) copy, reproduce, distribute, lend, or lease the Software or Documentation to any third party, grant any sublicense or other rights in the Software or Documentation to any third party, or take any action that would cause the Software or Documentation to be placed in the public domain; (iv) remove, or in any way alter or obscure, any copyright notice or other notice of Motorola's proprietary rights; (v) provide, copy, transmit, disclose, divulge or make the Software or Documentation available to, or permit the use of the Software by any third party or on any machine except as expressly authorized by this Agreement; or (vi) use, or permit the use of, the Software in a manner that would result in the production of a copy of the Software solely by activating a machine containing the Software. Licensee may make one copy of Software to be used solely for archival, back-up, or disaster recovery purposes; provided that Licensee may not operate that copy of the Software at the same time as the original Software is being operated. Licensee may make as many copies of the Documentation as it may reasonably require for the internal use of the Software.
- 4.3. Unless otherwise authorized by Motorola in writing, Licensee will not, and will not enable or allow any third party to: (i) install a licensed copy of the Software on more than one unit of a Designated Product; or (ii) copy onto or transfer Software installed in one unit of a Designated Product onto one other device. Licensee may temporarily transfer Software installed on a Designated Product to another device if the Designated Product is inoperable or malfunctioning, if Licensee provides written notice to Motorola of the temporary transfer and identifies the device on which the Software is transferred. Temporary transfer of the Software to another device must be discontinued when the original Designated Product is returned to operation and the Software must be removed from the other device. Licensee must provide prompt written notice to Motorola at the time temporary transfer is discontinued.
- 4.4. When using Motorola's Radio Service Software ("RSS"), Licensee must purchase a separate license for each location at which Licensee uses RSS. Licensee's use of RSS at a licensed location does not entitle Licensee to use or access RSS remotely. Licensee may make one copy of RSS for each licensed location. Licensee shall provide Motorola with a list of all locations at which Licensee uses or intends to use RSS upon Motorola's request.
- 4.5. Licensee will maintain, during the term of this Agreement and for a period of two years thereafter, accurate records relating to this license grant to verify compliance with this Agreement. Motorola or an independent third party ("Auditor") may inspect Licensee's premises, books and records, upon reasonable

prior notice to Licensee, during Licensee's normal business hours and subject to Licensee's facility and security regulations. Motorola is responsible for the payment of all expenses and costs of the Auditor. Any information obtained by Motorola and the Auditor will be kept in strict confidence by Motorola and the Auditor and used solely for the purpose of verifying Licensee's compliance with the terms of this Agreement.

#### Section 5 OWNERSHIP AND TITLE

Motorola, its licensors, and its suppliers retain all of their proprietary rights in any form in and to the Software\_and Documentation, including, but not limited to, all rights in patents, patent applications, inventions, copyrights, trademarks, trade secrets, trade names, and other proprietary rights in or relating to the Software and Documentation (including any corrections, bug fixes, enhancements, updates, modifications, adaptations, translations, de-compilations, disassemblies, emulations to or derivative works from the Software or Documentation, whether made by Motorola or another party, or any improvements that result from Motorola's processes or, provision of information services). No rights are granted to Licensee under this Agreement by implication, estoppel or otherwise, except for those rights which are expressly granted to Licensee in this Agreement. All intellectual property developed, originated, or prepared by Motorola in connection with providing the Software, Designated Products, Documentation or related services, remains vested exclusively in Motorola, and Licensee will not have any shared development or other intellectual property rights.

#### Section 6 LIMITED WARRANTY; DISCLAIMER OF WARRANTY

- 6.1. The commencement date and the term of the Software warranty will be a period of ninety (90) days from Motorola's shipment of the Software (the "Warranty Period"). If Licensee is not in breach of any of its obligations under this Agreement, Motorola warrants that the unmodified Software, when used properly and in accordance with the Documentation and this Agreement, will be free from a reproducible defect that eliminates the functionality or successful operation of a feature critical to the primary functionality or successful operation of the Software. Whether a defect occurs will be determined by Motorola solely with reference to the Documentation. Motorola does not warrant that Licensee's use of the Software or the Designated Products will be uninterrupted, error-free, completely free of Security Vulnerabilities, or that the Software or the Designated Products will meet Licensee's particular requirements. Motorola makes no representations or warranties with respect to any third party software included in the Software.
- Motorola's sole obligation to Licensee and Licensee's exclusive remedy under this warranty is to use reasonable efforts to remedy any material Software defect covered by this warranty. These efforts will involve either replacing the media or attempting to correct significant, demonstrable program or documentation errors or Security Vulnerabilities. If Motorola cannot correct the defect within a reasonable time, then at Motorola's option, Motorola will replace the defective Software with functionally-equivalent Software, license to Licensee substitute Software which will accomplish the same objective, or terminate the license and refund the Licensee's paid license fee.
- 6.3. Warranty claims are described in the Primary Agreement.
- 6.4. The express warranties set forth in this Section 6 are in lieu of, and Motorola disclaims, any and all other warranties (express or implied, oral or written) with respect to the Software or Documentation, including, without limitation, any and all implied warranties of condition, title, non-infringement, merchantability, or fitness for a particular purpose or use by Licensee (whether or not Motorola knows, has reason to know, has been advised, or is otherwise aware of any such purpose or use), whether arising by law, by reason of custom or usage of trade, or by course of dealing. In addition, Motorola disclaims any warranty to any person other than Licensee with respect to the Software or Documentation.

#### Section 7 TRANSFERS

Licensee will not transfer the Software or Documentation to any third party without Motorola's prior written consent. Motorola's consent may be withheld at its discretion and may be conditioned upon transferee paying all applicable license fees and agreeing to be bound by this Agreement. If the Designated Products are Motorola's radio products and Licensee transfers ownership of the Motorola radio products to a third party, Licensee may assign its right to use the Software (other than RSS and Motorola's FLASHport® software) which is embedded in or furnished for use with the radio products and the related Documentation; *provided* that Licensee transfers all copies of the Software and Documentation to the transferee, and Licensee and the transferee sign a transfer form to be provided by Motorola upon request, obligating the transferee to be bound by this Agreement.

#### Section 8 TERM AND TERMINATION

- 8.1 Licensee's right to use the Software and Documentation will begin when the Primary Agreement is signed by both parties and will continue for the life of the Designated Products with which or for which the Software and Documentation have been provided by Motorola, unless Licensee breaches this Agreement, in which case this Agreement and Licensee's right to use the Software and Documentation may be terminated immediately upon notice by Motorola.
- 8.2 Within thirty (30) days after termination of this Agreement, Licensee must certify in writing to Motorola that all copies of the Software have been removed or deleted from the Designated Products and that all copies of the Software and Documentation have been returned to Motorola or destroyed by Licensee and are no longer in use by Licensee.
- 8.3 Licensee acknowledges that Motorola made a considerable investment of resources in the development, marketing, and distribution of the Software and Documentation and that Licensee's breach of this Agreement will result in irreparable harm to Motorola for which monetary damages would be inadequate. If Licensee breaches this Agreement, Motorola may terminate this Agreement and be entitled to all available remedies at law or in equity (including immediate injunctive relief and repossession of all non-embedded Software and associated Documentation unless Licensee is a Federal agency of the United States Government).

#### Section 9 UNITED STATES GOVERNMENT LICENSING PROVISIONS

This Section applies if Licensee is the United States Government or a United States Government agency. Licensee's use, duplication or disclosure of the Software and Documentation under Motorola's copyrights or trade secret rights is subject to the restrictions set forth in subparagraphs (c)(1) and (2) of the Commercial Computer Software-Restricted Rights clause at FAR 52.227-19 (JUNE 1987), if applicable, unless they are being provided to the Department of Defense. If the Software and Documentation are being provided to the Department of Defense, Licensee's use, duplication, or disclosure of the Software and Documentation is subject to the restricted rights set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 (OCT 1988), if applicable. The Software and Documentation may or may not include a Restricted Rights notice, or other notice referring to this Agreement. The provisions of this Agreement will continue to apply, but only to the extent that they are consistent with the rights provided to the Licensee under the provisions of the FAR or DFARS mentioned above, as applicable to the particular procuring agency and procurement transaction.

#### Section 10 CONFIDENTIALITY

Licensee acknowledges that the Software and Documentation contain Motorola's valuable proprietary and confidential information and are Motorola's trade secrets. Licensee will not disclose the Software and Documentation to any third party except as permitted by this Agreement or expressly in writing by Motorola. Licensee will take necessary and appropriate precautions to maintain the confidentiality and guard against the unauthorized disclosure of the Software and Documentation. Licensee will limit access

to the Software and Documentation only to Licensee's employees who "need to know" and are authorized to use the Software and Documentation as permitted by this Agreement.

#### Section 11 LIMITATION OF LIABILITY

The Limitation of Liability provision is described in the Primary Agreement.

#### Section 12 NOTICES

Notices are described in the Primary Agreement.

#### Section 13 GENERAL

- 13.1. COPYRIGHT NOTICES. The existence of a copyright notice on the Software will not be construed as an admission or presumption of publication of the Software or public disclosure of any trade secrets associated with the Software.
- 13.2. COMPLIANCE WITH LAWS. Licensee acknowledges that the Software is subject to the laws and regulations of the United States and Licensee will comply with all applicable laws and regulations, including export laws and regulations of the United States. Licensee will not, without the prior authorization of Motorola and the appropriate governmental authority of the United States, in any form export or re-export, sell or resell, ship or reship, or divert, through direct or indirect means, any item or technical data or direct or indirect products sold or otherwise furnished to any person within any territory for which the United States Government or any of its agencies at the time of the action, requires an export license or other governmental approval. Violation of this provision is a material breach of this Agreement.
- 13.3. ASSIGNMENTS AND SUBCONTRACTING. Motorola may assign its rights or subcontract its obligations under this Agreement, or encumber or sell its rights in any Software, without prior notice to or consent of Licensee.
- 13.4. GOVERNING LAW. This Agreement is governed by the laws of the United States to the extent that they apply and otherwise by the internal substantive laws of the State to which the Software is shipped if Licensee is a sovereign government entity, or the internal substantive laws of the State of Illinois if Licensee is not a sovereign government entity. The terms of the U.N. Convention on Contracts for the International Sale of Goods do not apply. In the event that the Uniform Computer Information Transaction Act, any version of this Act, or a substantially similar law (collectively "UCITA") becomes applicable to a party's performance under this Agreement, UCITA does not govern any aspect of this Agreement or any license granted under this Agreement, or any of the parties' rights or obligations under this Agreement. The governing law will be that in effect prior to the applicability of UCITA.
- 13.5. THIRD PARTY BENEFICIARIES. This Agreement is entered into solely for the benefit of Motorola and Licensee. No third party has the right to make any claim or assert any right under this Agreement, and no third party is deemed a beneficiary of this Agreement. Notwithstanding the foregoing, any licensor or supplier of third party software included in the Software will be a direct and intended third party beneficiary of this Agreement.
- 13.6. SURVIVAL. Sections 4, 5, 6.4, 7, 8, 9, 10, 11 and 13 survive the termination of this Agreement.
- 13.7. ORDER OF PRECEDENCE. In the event of inconsistencies between this Exhibit and the Primary Agreement, the parties agree that this Exhibit prevails, only with respect to the specific subject matter of this Exhibit, and not the Primary Agreement or any other exhibit as it applies to any other subject matter.
- 13.8 SECURITY. Motorola uses reasonable means in the design and writing of its own Software and the acquisition of third party Software to limit Security Vulnerabilities. While no software can be

guaranteed to be free from Security Vulnerabilities, if a Security Vulnerability is discovered, Motorola will take the steps set forth in Section 6 of this Agreement.

#### **Exhibit C**

# **Technical and Implementation Documents**

#### **Exhibit D**

Motorola/H-GAC Radio Communications Equipment & Systems Agreement

#### A CONTRACT BETWEEN HOUSTON-GALVESTON AREA COUNCIL

Houston, Texas AND

#### MOTOROLA SOLUTIONS, INC.

Farmers Branch, Texas

This Contract is made and entered into by the Houston-Galveston Area Council of Governments, hereinafter referred to as H-GAC, having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027, AND, Motorola Solutions, Inc. hereinafter referred to as the CONTRACTOR, having its principal place of business at Park West C-2, 1507 LBJ Freeway, Farmers Branch, Texas 75234.

#### ARTICLE 1: SCOPE OF SERVICES

The parties have entered into a Radio Communication/Emergency Response & Mobile Interoperability Equipment Contract to become effective as of May 1, 2015, and to continue through April 30, 2018 (the "Contract"), subject to extension upon mutual agreement of the CONTRACTOR and H-GAC. H-GAC enters into the Contract as Agent for participating governmental agencies, each hereinafter referred to as END USER, for the purchase of Radio Communication/Emergency Response & Mobile Interoperability Equipment offered by the CONTRACTOR. The CONTRACTOR agrees to sell Radio Communication/Emergency Response & Mobile Interoperability Equipment through the H-GAC Contract to END USERS.

#### ARTICLE 2:

#### THE COMPLETE AGREEMENT

The Contract shall consist of the documents identified below in order of precedence:

- 1. The text of this Contract form, including but not limited to, Attachment A
- 2 General Terms and Conditions
- 3. Proposal Specifications No: RA05-15, including any relevant suffixes
- 4. CONTRACTOR's Response to Proposal No: RA05-15, including but not limited to, prices and options offered

All of which are either attached hereto or incorporated by reference and hereby made a part of this Contract, and shall constitute the complete agreement between the parties hereto. This Contract supersedes any and all oral or written agreements between the parties relating to matters herein. Except as otherwise provided herein, this Contract cannot be modified without the written consent of both parties,

#### ARTICLE 3:

#### LEGAL AUTHORITY

CONTRACTOR and H-GAC warrant and represent to each other that they have adequate legal counsel and authority to enter into this Contract. The governing bodies, where applicable, have authorized the signatory officials to enter into this Contract and bind the parties to the terms of this Contract and any subsequent amendments thereto.

#### ARTICLE 4:

#### APPLICABLE LAWS

The parties agree to conduct all activities under this Contract in accordance with all applicable rules, regulations, directives, issuances, ordinances, and laws in effect or promulgated during the term of this Contract.

#### ARTICLE 5:

#### INDEPENDENT CONTRACTOR

The execution of this Contract and the rendering of services prescribed by this Contract do not change the independent status of H-GAC or CONTRACTOR. No provision of this Contract or act of H-GAC in performance of this Contract shall be construed as making CONTRACTOR the agent, servant or employee of H-GAC, the State of Texas or the United States Government. Employees of CONTRACTOR are subject to the exclusive control and supervision of CONTRACTOR. CONTRACTOR is solely responsible for employee payrolls and claims arising therefrom.

#### ARTICLE 6:

#### END USER AGREEMENTS

H-GAC acknowledges that the END USER may choose to enter into an End User Agreement with the CONTRACTOR through this Contract and that the term of said Agreement may exceed the term of the H-GAC Contract. However this acknowledgement is not to be construed as H-GAC's endorsement or approval of the End User Agreement terms and conditions. CONTRACTOR agrees not to offer to, agree to or accept from END USER any terms or conditions that conflict with or contravene those in CONTRACTOR's H-GAC contract. Further, termination of this Contract for any reason shall not result in the termination of the underlying End User Agreements entered into between CONTRACTOR and any END USER which shall, in each instance, continue pursuant to their stated terms and duration. The only effect of termination of this Contract is that CONTRACTOR will no longer be able to enter into any new End User Agreements with END USERS pursuant to this Contract. Applicable H-GAC order processing charges will be due and payable to H-GAC on any End User

Agreements surviving termination of this Contract between H-GAC and CONTRACTOR.

#### ARTICLE 7: SUBCONTRACTS & ASSIGNMENTS

CONTRACTOR agrees not to subcontract, assign, transfer, convey, sublet or otherwise dispose of this Contract or any right, title, obligation or interest it may have therein to any third party without prior written notice to H-GAC. H-GAC reserves the right to accept or reject any such change. CONTRACTOR shall continue to remain responsible for all performance under this Contract regardless of any subcontract or assignment. H-GAC shall be liable solely to CONTRACTOR and not to any of its Subcontractors or Assignees.

#### ARTICLE 8: EXAMINATION AND RETENTION OF CONTRACTOR'S RECORDS

CONTRACTOR shall maintain during the course of its work, complete and accurate records of items that are chargeable to END USER under this Contract. H-GAC, through its staff or its designated public accounting firm, the State of Texas, or the United States Government shall have the right at any reasonable time to inspect copy and audit those records on or off the premises of CONTRACTOR. Failure to provide access to records may be cause for termination of this Contract. CONTRACTOR shall maintain all records pertinent to this Contract for a period of not less than five (5) calendar years from the date of acceptance of the final contract closeout and until any outstanding litigation, audit or claim has been resolved. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. CONTRACTOR further agrees to include in all subcontracts under this Contract, a provision to the effect that the subcontractor agrees that H-GAC'S duly authorized representatives, shall, until the expiration of five (5) calendar years after final payment under the subcontract or until all audit findings have been resolved, have access to, and the right to examine and copy any directly pertinent books, documents, papers, invoices and records of such subcontractor involving any transaction relating to the subcontract. To the extent allowed by law, nothing contained herein shall authorize H-GAC and/or END USER to audit confidential information regarding product cost.

#### ARTICLE 9: REPORTING REQUIREMENTS

CONTRACTOR agrees to submit reports or other documentation in accordance with the General Terms and Conditions of the Proposal Specifications. If CONTRACTOR fails to submit to H-GAC in a timely and satisfactory manner any such report or documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Contract.

#### ARTICLE 10: MOST FAVORED CUSTOMER CLAUSE

If CONTRACTOR at any time during a contract period, routinely enters into agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products offered to H-GAC on a basis that provides prices more favorable than those provided to H-GAC, CONTRACTOR shall within ten (10) business days thereafter notify H-GAC of that offering. The contract with H-GAC shall be deemed to be automatically amended and effective retroactively to the effective date of the most favorable contract, wherein CONTRACTOR shall provide the same quantity discount to II-GAC and its End Users for equal or larger orders purchased the same quantity and under the same circumstances. H-GAC shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If CONTRACTOR believes any apparently more favorable price charged and/or offered a customer during the term of this agreement is not in fact most favored treatment, CONTRACTOR shall within ten (10) business days notify H-GAC in writing, setting forth the detailed reasons CONTRACTOR believes aforesaid offer which has been deemed to be a most favored treatment, is not in fact most favored treatment. H-GAC, after due consideration of such written explanation, may decline to accept such explanation and thereupon the contract between H-GAC and CONTRACTOR shall be automatically amended, effective retroactively, to the effective date of the most favored agreement, to provide the same prices to H-GAC.

The most favored price structure set forth in this paragraph shall not apply to any pre-existing contracts Contractor has in the State of Texas. The term "pre-existing contracts" shall refer to contracts in existence as of the original effective date of the HGAC contract, i.e. 5/1/15.

The Parties agree that the above MFC provision shall not apply to the sale of large communications systems (one million dollars (\$1,000,000.00) and above). The term "Communications System" shall refer to a project that includes the sale of infrastructure hardware and/or software, user devices, and Motorola engineering and installation service. The contract for a "Communication System" will always have a Statement of Work and an Acceptance Test Plan.

The Parties accept the following definition of routine. A prescribed, detailed course of action to be followed regularly; a standard procedure.

#### ARTICLE 11: SEVERABILITY

All parties agree that should any provision of this Contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this Contract, which shall continue in full force and effect

#### ARTICLE 12:

#### DISPUTES

Any and all disputes concerning questions of fact or of law arising under this Contract, which are not disposed of by agreement, shall be decided by the Executive Director of H-GAC or his designee, who shall reduce his decision to writing and provide notice thereof to CONTRACTOR. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, CONTRACTOR requests a rehearing from the Executive Director of H-GAC. In connection with any rehearing under this Article, CONTRACTOR shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive. CONTRACTOR may, if it elects to do so, appeal the final and conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, CONTRACTOR shall proceed diligently with the performance of this Contract and in accordance with H-GAC'S final decision.

# ARTICLE 13: LIMITATION OF CONTRACTOR'S LIABILITY

Except as specified in any separate writing between the CONTRACTOR and an END USER, CONTRACTOR's total liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify H-GAC described in Article 14, is limited to the price of the particular products/services sold hereunder, and CONTRACTOR agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will CONTRACTOR be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. CONTRACTOR understands and agrees that it shall be liable to repay and shall repay upon demand to END USER any amounts determined by H-GAC, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Contract.

# ARTICLE 14: LIMIT OF H-GAC'S LIABILITY AND INDEMNIFICATION OF H-GAC

H-GAC's liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will H-GAC be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless H-GAC, its board members, officers, agents, officials, employees, and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgments, and liens arising as a result of CONTRACTOR's negligent act or omission under this Contract. CONTRACTOR shall notify H-GAC of the threat of lawsuit or of any actual suit filed against CONTRACTOR relating to this Contract.

### ARTICLE 15: TERMINATION FOR CAUSE

H-GAC may terminate this Contract for cause based upon the failure of CONTRACTOR to comply with the terms and/or conditions of the Contract; provided that H-GAC shall give CONTRACTOR written notice specifying CONTRACTOR'S failure. If within thirty (30) days after receipt of such notice, CONTRACTOR shall not have either corrected such failure, or thereafter proceeded diligently to complete such correction, then H-GAC may, at its option, place CONTRACTOR in default and the Contract shall terminate on the date specified in such notice. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation was received by CONTRACTOR.

#### ARTICLE 16: TERMINATION FOR CONVENIENCE

Either H-GAC or CONTRACTOR may cancel or terminate this Contract at any time by giving thirty (30) days written notice to the other. CONTRACTOR may be entitled to payment from END USER for services actually performed; to the extent said services are satisfactory to END USER. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation is received by CONTRACTOR.

# ARTICLE 17: CIVIL AND CRIMINAL PROVISIONS AND SANCTIONS

CONTRACTOR agrees that it will perform under this Contract in conformance with safeguards against fraud and abuse as set forth by H-GAC, the State of Texas, and the acts and regulations of any funding entity. CONTRACTOR agrees to notify H-GAC of any suspected fraud, abuse or other criminal activity related to this Contract through filing of a written report promptly after it becomes aware of such activity.

### ARTICLE 18: GOVERNING LAW & VENUE

This Contract shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with this Contract shall lie exclusively in Harris County, Texas. Disputes between END USER and CONTRACTOR are to be resolved in accord with the law and venue rules of the state of purchase. CONTRACTOR shall immediately notify H-GAC of such disputes.

## ARTICLE 19: PROCEDURAL STEPS ENUMERATED FOR SALES TO END USERS

- All Cooperative Purchasing business will be processed in accordance with H-GAC's policies and procedures, at contracted prices, and shall include approved order processing charges.
- 2. END USER will access the Cooperative Purchasing Program through the H-GAC website and /or by submission of any duly

executed purchase order to a contractor having a valid contract with H-GAC and in a format acceptable to H-GAC.

- 3. **END USER** will submit order(s) electronically through **CONTRACTOR'S** on-line ordering process or issue Purchase Order(s) directly to **CONTRACTOR** at contract prices, and also submit a copy to **H-GAC**.
- 4. The H-GAC CONTRACTOR will deliver products/services as specified by the contract between CONTRACTOR and H-GAC, and invoice each END USER for (1) products/services purchased and (2) H-GAC'S applicable order processing charge.
- 5. Upon delivery, acceptance, and receipt of an H-GAC CONTRACTOR's, documented invoice, END USER shall pay the H-GAC CONTRACTOR the full amount of the invoice.
- 6. For orders of less than \$100,000, CONTRACTOR will promptly pay to H-GAC any order processing charges due, and in Any case, not later than sixty (60) calendar days after End User order is processed. Payments will be processed to H-GAC on a monthly basis. For orders of \$100,000 or more, CONTRACTOR will promptly pay to H-GAC any order processing charges due, and in any case not later than forty-five (45) calendar days after receipt of End User payment by Motorola.
- Failure to promptly remit H-GAC's order processing charges may result in sanctions including, but not limited to, contract termination
- CONTRACTOR shall be responsible for delivery and acceptance of each unit by END USER, according to the requirements of
  the specifications, this Contract, and purchase order issued to CONTRACTOR by an END USER. All required equipment tests
  shall be borne by CONTRACTOR.
- CONTRACTOR shall promptly provide H-GAC and END USER with all information pertaining to delivery schedules.
   CONTRACTOR shall also use its best efforts to expedite unit deliveries on shorter notice than set forth in its verification for any specific purchase order when requested.
- 10. All prices are F.O.B. END USER'S location with all transportation charges prepaid and included in any invoice,
- 11. All pricing shall be based on the current contract unless the **H-GAC CONTRACTOR** prior to receipt of **END USER**'s purchase order for delivery of any products/services has received **H-GAC's** prior written approval for any price increases.
- 12. The H-GAC CONTRACTOR agrees to accept the terms of this agreement and to conduct all transactions based on pricing and other terms of the contract including, but not limited to, the applicable H-GAC order processing charge. The CONTRACTOR agrees to encourage END USERS to execute authorizing Interlocal contracts with H-GAC.

# ARTICLE 20: LIQUIDATED DAMAGES

Any liquidated damages terms will be determined between CONTRACTOR and END USER at the time END USER's purchase order is placed.

# ARTICLE 21: PERFORMANCE BONDS FOR INDIVIDUAL ORDERS

Except as described below for fire apparatus, CONTRACTOR agrees to provide a Performance Bond at the request of END USER within ten (10) days of receipt of END USER's purchase order.

It shall be standard procedure for every order received for fire apparatus that a Performance Bond in the amount of the order be provided to the END USER. Failure of CONTRACTOR to provide such performance bond within ten (10) days of receipt of END USER's order may constitute a total breach of contract and shall be cause for cancellation of the order at END USER's sole discretion. END USER may choose to delete the requirement for a Performance Bond at END USER's sole discretion. If the bond requirement is waived, END USER shall be entitled to a price reduction commensurate with the cost that would have been incurred by CONTRACTOR for the bond.

# ARTICLE 22: CHANGE OF CONTRACTOR STATUS

CONTRACTOR shall immediately notify H-GAC, in writing, of ANY change in ownership, control, dealership/franchisee status, Motor Vehicle license status, or name, and shall also advise whether or not this Contract shall be affected in any way by such change. H-GAC shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Contract.

# ARTICLE 23: LICENSING REQUIRED BY TEXAS MOTOR VEHICLE BOARD [IF APPLICABLE]

CONTRACTOR will for the duration of this Contract maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Contract period, any CONTRACTOR'S license is not renewed, or is denied or revoked, CONTRACTOR shall be deemed to be in default of this Contract unless the Motor Vehicle Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to H-GAC upon request.

IN WITNESS WHEREOF, the parties have cou	sed this Contract to be executed by their duly authorized representative
Signed for Houston-Galveston Area Council, Houston, Texas:	Inck Breele, Executive Director
Attest for Houston-Galveston Area Council, Houston, Texas:	Beidro Vick, Director of Public Services
Signed for Motorola Solutions, Inc. Farmers Branch, Texus:	Date: 120/5/120/5
Printed Name & Title:	Edward Freist MSSSI Vica President
	Date: 4 30 2015
Attest for Motorola Solutions, Inc. Farmers Branch, Taxas:	Hacher
	Howard Chercoe MSSSI V.P.
	Date: 4/30 2015

# Attachment A

# Motorola Solutions, Inc.

# Radio Communication/Emergency Response & Mobile Interoperability Equipment

Contract No.: RA05-15

Product Category	Description	Base Offered Price
OA, OB, OC	Per the RFP Motorola has included an Electronics Catalogue (ECAT disk) on a CD media in lieu of listing each individual product and its options. In addition, a discount APC sheet is attached in the pricing section and used to calculate all individual prices within the ECAT disk.	See APC Discounts per ECAT Pricebool Effective 2/14/2015
OD	Motorola Integration Services LMR	
	Motorola offers wide range of services including Integration, Installation and Training. The cost of these services is regional in nature. Samples below are listed for reference only.	
OD	Project Management Daily Rate*	\$ 1,818.0
OD	System Technologist Daily Rate*	\$ 2,173.0
OD	Standard Shop Installation: Hourly Rate*	\$ 150.0
OD	Standard Shop Installation: Daily Rate*	\$ 1,200.0
OD	Mobile Radio Installation*	\$180-\$500
OD	Radio Programming*	\$55-\$125
OD	Data Installation*	\$180-\$428
	*Prices may vary by Region and Stated Scope. Travel Not Included	
OD	Motorola Integration Services Advanced Services	
	Motorola offers wide range of services including Integration, Installation and	
	Training. The cost of these services is regional in nature. Samples below are	
	listed for reference only.	
OD	NG9-1-1 Consolting Services-Daily Rate*	\$1,694
OD	Security Project/Program Management-Daily Rate*	\$1,694
OD	Wireless Security Technician-Daily Rate*	\$1,580
OD	Security Penetration Tester (Wired Network)-Daily Rate*	\$1,580
OD	Secutriy Trainer-Daily Rate*	\$1.328
OD	Application Security Code Reviewer-Daily Rate*	\$2,033
OD	IT Incident Response and E-Discovery Assitance-Daily Rate*	\$1,694
OD	IT Disaster Recovery Planner-Daily Rate*	\$1.580
OD	IT Disaster Recovery Plan Tester-Daily Rate*	\$1.580
OD	Buisness Continuity/Continuity of Government Planner-Daily Rate*	\$1,580
OD	Buisness Continuity/Continuity of Government Plan Tester-Daily Rate*	\$1,580
OD	Mobile Application Services Project Management-Daily Rate*	\$565
OD	Mobile Application Services Solution Architech-Daily Rate*	\$2,033
OD	Mobile Application Services Application and Solution Design-Daily Rate*	\$2,033
OD	Mobile Application Services Application and Solution Implementation-Daily Rate*	\$2,033
OD	Application Integration and Customization Services Project Management-Daily Rate*	\$1,694
OD	Application Integration and Customization Services Solution Architech-Daily Rate*	\$2,033
OD	Application Integration and Customization Services Application and Solution Design-Daily Rate*	\$2,033
OD	Application Integration and Customization Services Application and Solution Implementation-Daily Rate*	\$1,694
OD	Unified Communications Services Project Management-Daily Rate*	\$1,694
OD	Unified Communications Services Solution Architech-Daily Rate*	\$2,033
OD	Unified Communications Services Application and Solution Design-Daily Rate*	\$2,033
OD	Unified Communications Services Application and Solution Implementation- Daily Rate*	\$1,694

OD	Consulting Services Project Management-Daily Rate*	\$1,694
OD	Consulting Services System Engineer-Daily Rate*	\$1,694
OD	Consulting Services Solution Architech-Daily Rate*	\$2,033
OD	Consulting Services Internet Protocol Network Accessment-Daily Rate*	\$2,033
OD	Consulting Servics IP Network Design and Integration-Daily Rate*	\$2,033
OD	Consulting Services IP Wide Area Network Backhaul Design and Integration- Daily Rate*	\$2,033
OD	Consulting Services Custoemr Network Interface Design and Integration-Daily Rate*	\$2,033
PC DISC	COUNTS PER ECAT PRICEBOOK	
001	Portable Radiophone (Portables)	20%
020	CAD Equipment	List
039	CAD Equipment	5%
068	CAD Equipment	10%
232	CAD Equipment	5%
297	CAD Equipment	5%
330	CAD Equipment	5%
333	CAD Equipment	10%
548	CAD Equipment	10%
702	CAD Equipment	List
850	CAD Equipment	List
879	CAD Equipment	List
981	CAD Equipment	List
040	Data Applications	15%
041	Data Applications	10%
041	Data Applications	10%
153	Data Applications	15%
343	Data Applications	10%
670	Data Applications	List
766	Data Applications	List
177	Data Subscriber Devices	15%
185	Data Subscriber Devices	List
736	Data Subscriber Devices	22%
855	Data Subscriber Devices	10%
006	Dispatch Service	5%
768	Dispatch Service	List
118	Dispatch Solutions	10%
124	Dispatch Solutions	15%
129	Dispatch Solutions	20%
147	Dispatch Solutions	10%
185	Dispatch Solutions	List
202	Dispatch Solutions	15%
207	Dispatch Solutions	10%
226	Dispatch Solutions	15%
228	Dispatch Solutions	30%
229	Dispatch Solutions	13.50%
261	Dispatch Solutions	5%
322	Dispatch Solutions	15%
404	Dispatch Solutions	20%
415	Dispatch Solutions	10%
443	Dispatch Solutions	20%
454	Dispatch Solutions	15%
520	Dispatch Solutions	10%
524	Dispatch Solutions	10%
660	Dispatch Solutions	10%
706	Dispatch Solutions	20%
708	Dispatch Solutions	17%
729	Dispatch Solutions	17%

	Dispatch Solutions Dispatch Solutions	15%
	Fixed Data Products	10%
	Fixed Data Products	10%
	Fixed Data Products	10%
0.12	Fixed Data Products	10%
	Fixed Data Products	15%
	Fixed Data Products	15%
	-ixed Data Products	10%
	ixed Data Products	10%
100	-ixed Data Products	17%
	Fixed Network Equipment	15%
	Fixed Network Equipment	10%
	Fixed Network Equipment	15%
	Fixed Station Accessories	10%
	Fixed Station Accessories	10%
	Fixed Station Accessories	20%
The state of the s	ixed Station Accessories	20%
	Fixed Station Accessories	20%
	Fixed Station Accessories	15%
	ixed Station Accessories	15%
	-ixed Station Accessories	10%
	-Ixed Station Antenna Systems	10%
	-Ixed Stations	20%
	-Ixed Stations	18%
225	-ixed Stations	10%
281	-ixed Stations	18.50%
	-ixed Stations	20%
	ixed Stations	21.50%
377	ixed Stations	17%
417	Fixed Stations	10%
424	ixed Stations	15%
425	ixed Stations	15%
448	-ixed Stations	20%
	ixed Stations	23%
509	ixed Stations	21.50%
512	ixed Stations	23%
537	ixed Stations	21.50%
590	Fixed Stations	21.50%
	ixed Stations	18%
	ixed Stations	15%
0.0	-ixed Stations	20%
000	-ixed Stations	21.50%
, , ,	Fixed Stations	20%
011	Fixed Stations	5%
001	ixed Stations	15%
0.0	ixed Wireless Broadband	20%
	ixed Wireless Broadband	List
	ixed Wireless Broadband	15%
000	ixed Wireless Broadband	List
	fixed Wireless Broadband	10%
002	ixed Wireless Broadband	15%
001	ixed Wireless Broadband	15%
000	Fixed Wireless Broadband	15%
	ixed Wireless Broadband	15%
	ixed Wireless Broadband	15%
	ifecycle Services	List
902	Lifecycle Services	List

904	Lifecycle Services	List
905	Lifecycle Services	List
051	LTE	10%
052	LTE	10%
053	LTE	10%
054	LTE	10%
055	LTE	10%
056	LTE	10%
057	LTE	10%
058	LTE	5%
059	LTE	10%
061	LTE	10%
063	LTE	10%
065	LTE	10%
066	LTE	10%
375	LTE	List
708	LIE	17%
984	LTE	List
985	LTE	List
989	LTE	List
823	Maintenance	List
983	Maintenance	List
554	Mobile Accessories	15%
644	Mobile Accessories	15%
879	Mobile Applications Software	10%
038	Mobile Stations	10%
103	Mobile Stations	26.50%
109	Mobile Stations	26.50%
159	Mobile Stations	20%
189	Mobile Stations	15%
276	Mobile Stations	25%
287	Mobile Stations	10%
374	Mobile Stations	15%
426	Mobile Stations	25%
471	Mobile Stations	25%
484	Mobile Stations	10%
500	Mobile Stations	25%
514	Mobile Stations	25%
518	Mobile Stations	25%
527	Mobile Stations	25%
571	Mobile Stations	15%
585	Mobile Stations	25%
652	Mobile Stations	25%
655	Mobile Stations	25%
656	Mobile Stations	25%
761	Mobile Stations	25%
775	Mobile Stations	16.50%
776	Mobile Stations	20%
792	Mobile Stations	20%
869	Mobile Stations	20%
922	Mobile Stations	20%
422	MOTOTRBO	10%
475	MOTOTRBO	10%
516	MOTOTRBO	10%
557	MOTOTRBO	10%
563	MOTOTRBO	10%
777	MOTOTRBO	10%
111	MC TOWN COMPONENT STATE COMPANY CONTROL	
131	Network Products	10%

207	Network Products Network Products	10%
708	Network Products	10%
136	Pagers/Receiver	17%
169	Pagers/Receiver	15%
452	Pagers/Receiver	20%
361	Paging/Reclevers	15%
839	Paging/Recievers	15.00%
940	Paging/Recievers	15%
941	Paging/Recievers	15%
004	Portable Radiophone (Portables)	15%
008	Portable Radiophone (Portables)	20%
018	Portable Radiophone (Portables)	20%
019	Portable Radiophone (Portables)	List
027	Portable Radiophone (Portables)	List
037	Portable Radiophone (Portables)	List
087	Portable Radiophone (Portables)	10%
158	Portable Radiophone (Portables)	10%
-	Portable Radiophone (Portables)	20%
185		List
187	Portable Radiophone (Portables)	15%
205	Portable Radiophone (Portables)	25%
271	Portable Radiophone (Portables)	25%
291	Portable Radiophone (Portables) .  Portable Radiophone (Portables)	25%
320		25%
332	Portable Radiophone (Portables)	20%
362	Portable Radiophone (Portables)	20%
372	Portable Radiophone (Portables)	20%
402	Portable Radiophone (Portables)	20%
407	Portable Radiophone (Portables)	25%
414	Portable Radiophone (Portables)	20%
426	Portable Radiophone (Portables)	25%
430	Portable Radiophone (Portables)	20%
442	Portable Radiophone (Portables)	20%
453	Portable Radiophone (Portables)	20%
456	Portable Radiophone (Portables)	20%
458	Portable Radiophone (Portables)	20%
470	Portable Radiophone (Portables)	25%
476	Portable Radiophone (Portables)	20%
481	Portable Radiophone (Portables)	25%
483	Portable Radiophone (Portables)	25%
505	Portable Radiophone (Portables)	20%
527	Portable Radiophone (Portables)	25%
536	Portable Radiophone (Portables)	25%
562	Portable Radiophone (Portables)	25%
570	Portable Radiophone (Portables)	10%
577	Portable Radiophone (Portables)	20%
619	Portable Radiophone (Portables)	15%
626	Portable Radiophone (Portables)	20%
654	Portable Radiophone (Portables)	List
655	Portable Radiophone (Portables)	25%
656	Portable Radiophone (Portables)	25%
672	Portable Radiophone (Portables)	33.50%
687	Portable Radiophone (Portables)	20%
721	Portable Radiophone (Portables)	25%
726	Portable Radiophone (Portables)	25%
	Portable Radiophone (Portables)	0.50/
742		25%
742 749 755	Portable Radiophone (Portables)  Portable Radiophone (Portables)  Portable Radiophone (Portables)	33.50% 25.00%

785 795	Portable Radiophone (Portables) Portable Radiophone (Portables)	25%
798	Portable Radiophone (Portables)	25%
837	Portable Radiophone (Portables)	25%
841	Portable Radiophone (Portables)	25%
883	Portable Radiophone (Portables)	33.50%
977	Portable Radiophone (Portables)	15%
	Professional Services	10%
390		List
659	Professional Services	List
659	Professional Services	List
670	Professional Services	List
842	Professional Services	List
509	Receivers	21.50%
512	Receivers	23%
743	Receivers	15%
608	Records Management Software	10%
279	Records Management Software	List
137	Secure Solutions	5%
201	Secure Solutions	10%
229	Secure Solutions	14%
462	Secure Solutions	10%
524	Secure Solutions	15%
525	Secure Solutions	15%
519	Security	List
519	Security	List
561	Service/Maintenance	List
769	Service/Maintenance	List
769	Service/Maintenance	List
772	Service/Maintenance	List
929	Service/Maintenance	List
293	Service/Maintenance	List
195	Software Upgrades/Flashport	List
371	Software Upgrades/Flashport	List
430	Software Upgrades/Flashport	20%
262	Test Equipment	20%
854	Test Equipment	List
293	Training-Professional Services	List
039	Trunking Products and Systems	5%
85	Trunking Products and Systems	15%
112	Trunking Products and Systems	18%
115	Trunking Products and Systems	10%
277	Trunking Products and Systems	20%
280	Trunking Products and Systems	18.50%
281	Trunking Products and Systems	18.50%
377	Trunking Products and Systems	17%
495	Trunking Products and Systems	15%
593	Trunking Products and Systems	23%
708	Trunking Products and Systems	17%
877	Trunking Products and Systems	18.50%
002	Video Solutions	10%
080	Video Solutions	10%
488	Video Solutions	10%
964	Warranty	List
606	Wireless Mobility	15%
832	Wireless Mobility	10%
907	Wireless Mobility	15%
908	Wireless Mobility	15%

#### Exhibit E

#### **Service Terms and Conditions**

Motorola Solutions, Inc. ("Motorola") and the customer named in this Agreement ("Customer") hereby agree as follows:

#### Section 1 APPLICABILITY

These Service Terms and Conditions apply to service contracts whereby Motorola will provide to Customer either (1) maintenance, support and/or other services under a Motorola Service Agreement, or (2) installation services under a Motorola Installation Agreement.

#### Section 2 DEFINITIONS AND INTERPRETATION

- 2.1 "Agreement" means these Service Terms and Conditions; the cover page for the Service Agreement or the Installation Agreement, as applicable; and any other attachments, all of which are incorporated herein by this reference. In interpreting this Agreement and resolving any ambiguities, these Service Terms and Conditions take precedence over any cover page, and the cover page takes precedence over any attachments, unless the cover page or attachment states otherwise.
- 2.2 "Equipment" means the equipment that is specified in the attachments or is subsequently added to this Agreement.
- 2.3 "Services" means those installation, maintenance, support, training, and other services described in this Agreement.

#### Section 3 ACCEPTANCE

Customer accepts these Service Terms and Conditions and agrees to pay the prices set forth in the Agreement. This Agreement becomes binding only when accepted in writing by Motorola. The term of this Agreement begins on the "Start Date" indicated in this Agreement.

#### Section 4 SCOPE OF SERVICES

- 4.1. Motorola will provide the Services described in this Agreement or in a more detailed statement of work or other document attached to this Agreement. At Customer's request, Motorola may also provide additional services at Motorola's then-applicable rates for the services.
- 4.2. If Motorola is providing Services for Equipment, Motorola parts or parts of equal quality will be used; the Equipment will be serviced at levels set forth in the manufacturer's product manuals; and routine service procedures that are prescribed by Motorola will be followed.
- 4.3. If Customer purchases from Motorola additional equipment that becomes part of the same system as the initial Equipment, the additional equipment may be added to this Agreement and will be billed at the applicable rates after the warranty for the additional equipment expires.
- 4.4. All Equipment must be in good working order on the Start Date or when additional equipment is added to the Agreement. Upon reasonable request by Motorola, Customer will provide a complete serial and model number list of the Equipment. Customer must promptly notify Motorola in writing when any Equipment is lost, damaged, stolen or taken out of service. Customer's obligation to pay Service fees for such Equipment will terminate at the end of the month in which Motorola receives the written notice.
- 4.5. Customer must specifically identify any Equipment that is labeled intrinsically safe for use in hazardous environments.
- 4.6. If Equipment cannot, in Motorola's reasonable opinion, be properly or economically serviced for any reason, Motorola may modify the scope of Services related to such Equipment; remove that Equipment from the Agreement; or increase the price to Service such Equipment.
- 4.7. Customer must promptly notify Motorola of any Equipment failure. Motorola will respond to Customer's notification in a manner consistent with the level of Service purchased as indicated in this Agreement.

#### Section 5 EXCLUDED SERVICES

- 5.1. Service excludes the repair or replacement of Equipment that has become defective or damaged from use in other than the normal, customary, intended, and authorized manner; use not in compliance with applicable industry standards; excessive wear and tear; or accident, liquids, power surges, neglect, acts of God or other force majeure events.
- 5.2. Unless specifically included in this Agreement, Service excludes items that are consumed in the normal operation of the Equipment, such as batteries or magnetic tapes.; upgrading or reprogramming Equipment; accessories, belt clips, battery chargers, custom or special products, modified units, or software; and repair or maintenance of any transmission line, antenna, microwave equipment, tower or tower lighting, duplexer, combiner, or multicoupler. Motorola has no obligations for any transmission medium, such as telephone lines, computer networks, the internet or the worldwide web, or for Equipment malfunction caused by such transmission medium.

#### Section 6 TIME AND PLACE OF SERVICE

Service will be provided at the location specified in this Agreement. When Motorola performs service at Customer's location, Customer will provide Motorola, at no charge, a non-hazardous work environment with adequate shelter, heat, light, and power and with full and free access to the Equipment. Waivers of liability from Motorola or its subcontractors will not be imposed as a site access requirement. Customer will provide all information pertaining to the hardware and software elements of any system with which the Equipment is interfacing so that Motorola may perform its Services. Unless otherwise stated in this Agreement, the hours of Service will be 8:30 a.m. to 4:30 p.m., local time, excluding weekends and holidays. Unless otherwise stated in this Agreement, the price for the Services exclude any charges or expenses associated with helicopter or other unusual access requirements; if these charges or expenses are reasonably incurred by Motorola in rendering the Services, Customer agrees to reimburse Motorola for those charges and expenses.

#### Section 7 CUSTOMER Contact

Customer will provide Motorola with designated points of contact (list of names and phone numbers) that will be available twenty-four (24) hours per day, seven (7) days per week, and an escalation procedure to enable Customer's personnel to maintain contact, as needed, with Motorola.

# Section 8 PAYMENT

Unless alternative payment terms are stated in this Agreement, Motorola will invoice Customer in advance for each payment period. All other charges will be billed monthly, and Customer must pay each invoice in U.S. dollars within thirty (30) days of the invoice date. Customer will reimburse Motorola for all property taxes, sales and use taxes, excise taxes, and other taxes or assessments that are levied as a result of Services rendered under this Agreement (except income, profit, and franchise taxes of Motorola) by any governmental entity.

#### Section 9 WARRANTY

Motorola warrants that its Services under this Agreement will be free of defects in materials and workmanship for a period of ninety (90) days from the date the performance of the Services are completed. In the event of a breach of this warranty, Customer's sole remedy is to require Motorola to reperform the non-conforming Service or to refund, on a pro-rata basis, the fees paid for the non-conforming Service. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

# Section 10 DEFAULT/TERMINATION

10.1. If either party defaults in the performance of this Agreement, the other party will give to the non-performing party a written and detailed notice of the default. The non-performing party will have thirty (30) days thereafter to provide a written plan to cure the default that is acceptable to the other party and begin implementing the cure plan immediately after plan approval. If the non-performing party fails to provide or implement the cure plan, then the injured party, in addition to any other rights available to it

under law, may immediately terminate this Agreement effective upon giving a written notice of termination to the defaulting party.

10.2. Any termination of this Agreement will not relieve either party of obligations previously incurred pursuant to this Agreement, including payments which may be due and owing at the time of termination. All sums owed by Customer to Motorola will become due and payable immediately upon termination of this Agreement. Upon the effective date of termination, Motorola will have no further obligation to provide Services.

#### Section 11 LIMITATION OF LIABILITY

Except for personal injury or death, Motorola's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the price of twelve (12) months of Service provided under this Agreement. ALTHOUGH THE PARTIES ACKNOWLEDGE THE POSSIBILITY OF SUCH LOSSES OR DAMAGES, THEY AGREE THAT MOTOROLA WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT OR THE PERFORMANCE OF SERVICES BY MOTOROLA PURSUANT TO THIS AGREEMENT. No action for contract breach or otherwise relating to the transactions contemplated by this Agreement may be brought more than two (2) years after the accrual of such cause of action, except for money due upon an open account. This limitation of liability will survive the expiration or termination of this Agreement and applies notwithstanding any contrary provision.

#### Section 12 EXCLUSIVE TERMS AND CONDITIONS

- 12.1. This Agreement supersedes all prior and concurrent agreements and understandings between the parties, whether written or oral, related to the Services, and there are no agreements or representations concerning the subject matter of this Agreement except for those expressed herein. The Agreement may not be amended or modified except by a written agreement signed by authorized representatives of both parties.
- 12.2. Customer agrees to reference this Agreement on any purchase order issued in furtherance of this Agreement, however, an omission of the reference to this Agreement will not affect its applicability. In no event will either party be bound by any terms contained in a Customer purchase order, acknowledgement, or other writing unless: the purchase order, acknowledgement, or other writing specifically refers to this Agreement; clearly indicate the intention of both parties to override and modify this Agreement; and the purchase order, acknowledgement, or other writing is signed by authorized representatives of both parties.

# Section 13 PROPRIETARY INFORMATION; CONFIDENTIALITY; INTELLECTUAL PROPERTY RIGHTS

- 13.1. Any information or data in the form of specifications, drawings, reprints, technical information or otherwise furnished to Customer under this Agreement will remain Motorola's property, will be deemed proprietary, will be kept confidential, and will be promptly returned at Motorola's request. Customer may not disclose, without Motorola's written permission or as required by law, any confidential information or data to any person, or use confidential information or data for any purpose other than performing its obligations under this Agreement. The obligations set forth in this Section survive the expiration or termination of this Agreement.
- 13.2. Unless otherwise agreed in writing, no commercial, financial or technical information disclosed in any manner or at any time by Customer to Motorola will be deemed secret or confidential. Motorola will have no obligation to provide Customer with access to its confidential and proprietary information, including cost and pricing data.
- 13.3. This Agreement does not grant directly or by implication, estoppel, or otherwise, any ownership right or license under any Motorola patent, copyright, trade secret, or other intellectual property including any intellectual property created as a result of or related to the Equipment sold or Services performed under this Agreement.

#### Section 14 FCC LICENSES AND OTHER AUTHORIZATIONS

Customer is solely responsible for obtaining licenses or other authorizations required by the Federal Communications Commission or any other federal, state, or local government agency and for complying with all rules and regulations required by such agencies. Neither Motorola nor any of its employees is an agent or representative of Customer in any governmental matters.

#### Section 15 COVENANT NOT TO EMPLOY

During the term of this Agreement and continuing for a period of two (2) years thereafter, Customer will not hire, engage on contract, solicit the employment of, or recommend employment to any third party of any employee of Motorola or its subcontractors without the prior written authorization of Motorola. This provision applies only to those employees of Motorola or its subcontractors who are responsible for rendering services under this Agreement. If this provision is found to be overly broad under applicable law, it shall be modified as necessary to conform to such law.

#### Section 16 MATERIALS, TOOLS AND EQUIPMENT

All tools, equipment, dies, gauges, models, drawings or other materials paid for or furnished by Motorola for the purpose of this Agreement will be and remain the sole property of Motorola. Customer will safeguard all such property while it is in Customer's custody or control, be liable for any loss or damage to this property, and return it to Motorola upon request. This property will be held by Customer for Motorola's use without charge and may be removed from Customer's premises by Motorola at any time without restriction.

# Section 17 GENERAL TERMS

- 17.1. If any court renders any portion of this Agreement unenforceable, the remaining terms will continue in full force and effect.
- 17.2. This Agreement and the rights and duties of the parties will be governed and interpreted in accordance with the laws of the State of Texas.
- 17.3. Failure to exercise any right will not operate as a waiver of that right, power, or privilege.
- 17.4. Neither party is liable for delays or lack of performance resulting from any causes that are beyond that party's reasonable control, such as strikes, material shortages, or acts of God.
- 17.5. Motorola may assign its rights and obligations, and may subcontract any portion of its performance, under this Agreement.
- 17.6. If Motorola provides Services after the termination or expiration of this Agreement, the terms and conditions in effect at the time of the termination or expiration will apply to those Services and Customer agrees to pay for those services on a time and materials basis at Motorola's then effective hourly rates.



# STATEMENT OF WORK

# ASTRO 25 SYSTEM UPGRADE AGREEMENT II (SUA II)

# 1.0 Description of Service and Obligations

- 1.1 As system releases become available, Motorola agrees to provide the Customer with the software, hardware and implementation services required to execute up to one system infrastructure upgrade in a two-year period for their ASTRO 25 system. At the time of the system release upgrade, Motorola will provide applicable patches and service pack updates when and if available. Currently, Motorola's service includes 3rd party SW such as Microsoft Windows and Server OS, Red Hat Linux, Sun Solaris and any Motorola software service packs that may be available. Motorola will only provide patch releases that have been analyzed, pre-tested, and certified in a dedicated ASTRO 25 test lab to ensure that they are compatible and do not interfere with the ASTRO 25 network functionality.
- 1.2 The Customer will have, at its option, the choice of upgrading in either Year 1 or Year 2 of the coverage period. To be eligible for the ASTRO 25 SUA II, the ASTRO 25 system must be at system release 7.7 or later.
- 1.3 ASTRO 25 system releases are intended to improve the system functionality and operation from previous releases and may include some minor feature enhancements. At Motorola's option, system releases may also include significant new feature enhancements that Motorola may offer for purchase. System release software and hardware shall be pre-tested and certified in Motorola's Systems Integration Test lab.
- 1.4 The price quoted for the SUAII requires the Customer to chose a system upgrade from the list of System Release Upgrade Paths available to the Customer as per the system release upgrade chart referenced and incorporated in Appendix A. Should the Customer elect an upgrade path other than one listed in Appendix A, the Customer agrees that additional costs may be incurred to complete the implementation of the system upgrade. In this case, Motorola agrees to provide a price quotation for any additional materials and services necessary.
- 1.5 ASTRO 25 SUA II entitles a Customer to past software versions for the purpose of downgrading product software to a compatible release version.
- 1.6 The following ASTRO 25 certified system release software for the following products are covered under this ASTRO 25 SUA II: base stations, site controllers, comparators, routers, LAN switches, servers, dispatch consoles, logging equipment, network management terminals, Network Fault Management ("NFM") products, network security devices such as firewalls and intrusion detection sensors, and associated peripheral infrastructure software.
- 1.7 Product programming software such as Radio Service Software ("RSS"), Configuration Service Software ("CSS"), and Customer Programming Software ("CPS") are also covered under this SUA II.



- 1.8 ASTRO 25 SUA II makes available the subscriber radio software releases that are shipping from the factory during the SUA II coverage period. New subscriber radio options and features not previously purchased by the Customer are excluded from ASTRO 25 SUA II coverage. Additionally, subscriber software installation and reprogramming are excluded from the ASTRO 25 SUA II coverage.
- 1.9 Motorola will provide certified hardware version updates and/or replacements necessary to upgrade the system with an equivalent level of functionality up to once in a two-year period. Hardware will be upgraded and/or replaced if required to maintain the existing feature and functionality. Any updates to hardware versions and/or replacement hardware required to support new features or those not specifically required to maintain existing functionality are not included. Unless otherwise stated, platform migrations such as, but not limited to, stations, consoles, backhaul, civil, network changes and additions, and managed services are not included.
- 1.10 The following hardware components, if originally provided by Motorola, are eligible for full product replacement when necessary per the system release upgrade:
  - 1.10.1 Servers
  - 1.10.2 PC Workstations
  - 1.10.3 Routers
  - 1.10.4 LAN Switches
- 1.11 The following hardware components, if originally provided by Motorola, are eligible for board-level replacement when necessary per the system release upgrade. A "board-level replacement" is defined as any Field Replaceable Unit ("FRU") for the products listed below:
  - 1.11.1 GTR 8000 Base Stations
  - 1.11.2 GCP 8000 Site Controllers
  - 1.11.3 GCM 8000 Comparators
  - 1.11.4 MCC 7500 Console Operator Positions
  - 1.11.5 STR 3000 Base Stations
  - 1.11.6 Quantar Base Stations
  - 1.11.7 Centracom Gold Elite Console Operator Interface Electronics
  - 1.11.8 Centracom Gold Elite Central Electronics Banks
  - 1.11.9 Ambassador Electronics Banks
  - 1.11.10 Motorola Gold Elite Gateways
  - 1.11.11 ASTROTAC Comparators
  - 1.11.12 PSC 9600 Site Controllers
  - 1.11.13 PBX Switches for Telephone Interconnect
  - 1.11.14 NFM/NFM XC/MOSCAD RTU
- 1.12 The ASTRO 25 SUA II does not cover all products. Refer to section 2.0 for exclusions and limitations.
- 1.13 Motorola will provide implementation services necessary to upgrade the system to a future system release with an equivalent level of functionality up to once in a two-year period. Any implementation services that are not directly required to support the system upgrade are not included. Unless otherwise stated, implementation services necessary for system expansions, platform migrations, and/or new features or functionality that are implemented concurrent with the system upgrade are not included.



- 1.14 As system releases become available, Motorola will provide up to once in a two-year period the following software design and technical resources necessary to complete system release upgrades:
  - 1.14.1 Review infrastructure system audit data as needed.
  - 1.14.2 Identify additional system equipment needed to implement a system release, if applicable.
  - 1.14.3 Complete a proposal defining the system release, equipment requirements, installation plan, and impact to system users.
  - 1.14.4 Advise Customer of probable impact to system users during the actual field upgrade implementation.
  - 1.14.5 Program management support required to perform the system upgrade.
  - 1.14.6 Field installation labor required to perform the system upgrade.
  - 1.14.7 Upgrade operations engineering labor required to perform the system upgrade.
- 1.15 ASTRO 25 SUA II pricing is based on the system configuration outlined in Appendix B. This configuration is to be reviewed annually from the contract effective date. Any change in system configuration may require an ASTRO 25 SUA II price adjustment.
- 1.16 The ASTRO 25 SUA II applies only to system release upgrades within the ASTRO 25 7.x platform.
- 1.17 Motorola will issue Software Maintenance Agreement ("SMA") bulletins on an annual basis and post them in soft copy on a designated extranet site for Customer access. Standard and optional features for a given ASTRO 25 system release are listed in the SMA bulletin.

# 2.0 Upgrade Elements and Corresponding Party Responsibilities

- 2.1 Upgrade Planning and Preparation: All items listed in this section are to be completed at least 6 months prior to a scheduled upgrade.
  - 2.1.1 Motorola responsibilities
    - 2.1.1.1 Obtain and review infrastructure system audit data as needed.
    - 2.1.1.2 Identify additional system equipment needed to implement a system release, if applicable.
    - 2.1.1.3 Complete a proposal defining the system release, equipment requirements, installation plan, and impact to system users.
    - 2.1.1.4 Advise Customer of probable impact to system users during the actual field upgrade implementation.
    - 2.1.1.5 Inform Customer of high speed internet connection requirements.
    - 2.1.1.6 Assign program management support required to perform the system upgrade.
    - 2.1.1.7 Assign field installation labor required to perform the system upgrade.
    - 2.1.1.8 Assign upgrade operations engineering labor required to perform the system upgrade.
    - 2.1.1.9 Deliver release impact and change management training to the primary zone core owners, outlining the changes to their system as a result of the upgrade path elected. This training needs to be completed at least 12 weeks prior to the scheduled upgrade. This training will not be provided separately for user agencies who reside on a zone core owned by another entity. Unless



specifically stated in this document, Motorola will provide this training only once per system.

# 2.1.2 Customer responsibilities

- 2.1.2.1 Contact Motorola to schedule and engage the appropriate Motorola resources for a system release upgrade.
- 2.1.2.2 Provide high-speed internet connectivity at the zone core site(s) for use by Motorola to perform remote upgrades and diagnostics. Specifications for the high-speed connection are provided in Appendix C. High-speed internet connectivity must be provided at least 12 weeks prior to the scheduled upgrade. In the event access to a high-speed connection is unavailable, Customer may be billed additional costs to execute the system release upgrade.
- 2.1.2.3 Assist in site walks of the system during the system audit when necessary.
- 2.1.2.4 Provide a list of any FRUs and/or spare hardware to be included in the system release upgrade when applicable.
- 2.1.2.5 Purchase any additional software and hardware necessary to implement optional system release features or system expansions.
- 2.1.2.6 Provide or purchase labor to implement optional system release features or system expansions.
- 2.1.2.7 Participate in release impact training at least 12 weeks prior to the scheduled upgrade. This applies only to primary zone core owners. It is the zone core owner's responsibility to contact and include any user agencies that need to be trained or to act as a training agency for those users not included.
- 2.2 System Readiness Checkpoint: All items listed in this section must be completed at least 30 days prior to a scheduled upgrade.
  - 2.2.1 Motorola responsibilities
    - 2.2.1.1 Perform appropriate system backups.
    - 2.2.1.2 Work with the Customer to validate that all system maintenance is current.
    - 2.2.1.3 Work with the Customer to validate that all available patches and antivirus updates have been updated on the customer's system.
  - 2.2.2 Customer responsibilities
    - 2.2.2.1 Validate system maintenance is current.
    - 2.2.2.2 Validate that all available patches and antivirus updates to their system have been completed.
- 2.3 System Upgrade
  - 2.3.1 Motorola responsibilities
    - 2.3.1.1 Perform system infrastructure upgrade in accordance with the system elements outlined in this SOW.
  - 2.3.2 Customer responsibilities
    - 2.3.2.1 Inform system users of software upgrade plans and scheduled system downtime



2.3.2.2 Cooperate with Motorola and perform all acts that are reasonable or necessary to enable Motorola to provide software upgrade services.

# 2.4 Upgrade Completion

- 2.4.1 Motorola responsibilities
  - 2.4.1.1 Validate all system upgrade deliverables are complete as contractually required.
  - 2.4.1.2 Deliver post upgrade implementation training to the customer as needed, up to once per system.
  - 2.4.1.3 Obtain upgrade completion sign off from the customer.
- 2.4.2 Customer Responsibilities
  - 2.4.2.1 Cooperate with Motorola in efforts to complete any post upgrade punch list items as needed.
  - 2.4.2.2 Cooperate with Motorola to provide relevant post upgrade implementation training as needed. This applies only to primary zone core owners. It is the zone core owner's responsibility to contact and include any user agencies that need to be trained or to act as a training agency for those users not included.
  - 2.4.2.3 Provide Motorola with upgrade completion sign off.

#### 3.0 Exclusions and Limitations

- 3.1 The parties agree that Systems that have non-standard configurations that have not been certified by Motorola Systems Integration Testing are specifically excluded from the ASTRO 25 SUA II unless otherwise agreed in writing by Motorola and included in this SOW.
- 3.2 The parties acknowledge and agree that the ASTRO 25 SUA II does not cover the following products:
  - MCC5500 Dispatch Consoles
  - MIP5000 Dispatch Consoles
  - Plant/E911 Systems
  - MOTOBRIDGE Solutions
  - ARC 4000 Systems
  - Motorola Public Sector Applications Software ("PSA")
  - Custom SW, CAD, Records Management Software
  - Data Radio Devices
  - Mobile computing devices such as Laptops
  - Non-Motorola two-way radio subscriber products
  - Genesis Products
  - Point-to-point products such as microwave terminals and association multiplex equipment
- 3.3 ASTRO 25 SUA II does not cover any hardware or software supplied to the Customer when purchased directly from a third party, unless specifically included in this SOW.
- 3.4 ASTRO 25 SUA II does not cover software support for virus attacks or other applications that are not part of the ASTRO 25 system, or unauthorized modifications or other misuse of the covered software. Motorola is not responsible for management of anti-virus or other security applications (such as Norton).



3.5 Upgrades for equipment add-ons or expansions during the term of this ASTRO 25 SUA II are not included in the coverage of this SOW unless otherwise agreed to in writing by Motorola.

# 4.0 Special provisions

- 4.1 Customer acknowledges that if its System has a Special Product Feature, additional engineering may be required to prevent an installed system release from overwriting the Special Product Feature. Upon request, Motorola will determine whether a Special Product Feature can be incorporated into a system release and whether additional engineering effort is required. If additional engineering is required Motorola will issue a change order for the change in scope and associated increase in the price for the ASTRO 25 SUA II.
- 4.2 Customer will only use the software (including any System Releases) in accordance with the applicable Software License Agreement.
- 4.3 ASTRO 25 SUA II services do not include repair or replacement of hardware or software that is necessary due to defects that are not corrected by the system release, nor does it include repair or replacement of defects resulting from any nonstandard, improper use or conditions; or from unauthorized installation of software.
- 4.4 ASTRO 25 SUA II coverage and the parties' responsibilities described in this Statement of Work will automatically terminate if Motorola no longer supports the ASTRO 25 7.x software version in the Customer's system or discontinues the ASTRO 25 SUA II program; in either case, Motorola will refund to Customer any prepaid fees for ASTRO 25 SUA II services applicable to the terminated period.
- 4.5 If Customer cancels a scheduled upgrade within less than 12 weeks of the scheduled on site date, Motorola reserves the right to charge the Customer a cancellation fee equivalent to the cost of the pre-planning efforts completed by the Motorola Solutions Upgrade Operations Team.
- 4.6 The SUA II annualized price is based on the fulfillment of the two year term. If Customer terminates, except if Motorola is the defaulting party, Customer will be required to pay for the balance of payments owed if a system release upgrade has been taken prior to the point of termination.



Appendix A – ASTRO 25 System Release Upgrade Paths

Release Date	Platform Release	Available Up	grade Paths
Oct-05	R7.0	N/A	
Jun-06	R7.1	N/A	
Dec-06	R7.2	7.7	
Mar-07	R7.1.1	N/A	
Dec-07	R7.4	7.7	
Jun-08	R7.5	7.7	
Dec-08	R7.6	7.7	
Jun-09	R7.7	7.9	7.11
Jan-10	R7.8	7.9	
Dec-10	R7.9	7.11	7.13
Aug-11	R7.11	7.13	7.14
Mar-12	R7.12	N/A	
Nov-12	R7.13	7.14	7.15 (planned)
Nov-13	R7.14	7.15 (planned)	7.16 (planned)
Nov-14	R7.15 (planned)	7.16 (planned)	7.17 (planned)

- The information contained herein is provided for information purposes only and is intended only to outline Motorola's presently anticipated general technology direction. The information in the roadmap is not a commitment or an obligation to deliver any product, product feature or software functionality and Motorola reserves the right to make changes to the content and timing of any product, product feature or software release.
- The most current system release upgrade paths can be found in the most recent SMA bulletin.



# **Appendix B - System Pricing Configuration**

This configuration is to be reviewed annually from the contract effective date.. Any change in system configuration may require an ASTRO 25 SUA II price adjustment.

Core	
Master Site Configuration	M3
Zones in Operation (Including DSR and Dark Master Sites)	0
Zone Features: IV&D, TDMA, Telephone Interconnect, CNI, HPD, CSMS, IA, POP25, Text Messaging, Outdoor Location, ISSI 8000, InfoVista, KMF/OTAR	0
RF System	
Voice RF Sites & RF Simulcast Sites (including Prime Sites)	1
Repeaters/Stations (FDMA)	6
Repeaters/Stations (TDMA)	0
HPD RF Sites	0
HPD Stations	0
Dispatch Console System	
Dispatch Sites	1
Gold Elite Operator Positions	0
MCC 7500 Operator Positions (GPIOM)	0
MCC 7500 Operator Positions (VPM)	4
Conventional Channel Gateways (CCGW)	3
Conventional Site Controllers (GCP 8000 Controller)	1
Logging System	
Number of AIS Servers	0
Number of Voice Logging Recorder	0
Number of Logging Replay Clients	0
Network Management and MOSCAD NFM	
Network Management Clients	0
MOSCAD NFM Systems	0
MOSCAD NFM RTUs	0
MOSCAD NFM Clients	0
Fire Station Alerting (FSA)	
FSA Systems	0
FSA RTUs	0
FSA Clients	0
Fire Station Alerting (FSA)	
Voice Subscribers non-APX	0
Voice Subscribers APX	0
HPD Subscribers	0
Computing and Networking Hardware (for SUA / SUA II, actual replacement qty may be less than shown)	
Workstations - High Performance	0
Workstations - Mid Performance	4
Servers - High Performance	0
Servers - Mid Performance	0
LAN Switch - High Performance	0
LAN Switch - Mid Performance	2
Routers	5



# **Appendix C – High-Speed Connectivity Specifications**

# **Connectivity Requirements**

- The minimum supported link between the core and the zone is a full T1
- Any link must realize or a sustained transfer rate of 175 kBps / 1.4 Mbps or better, bidirectional
- Interzone links must be fully operational when present
- Link reliability must satisfy these minimum QoS levels:
  - o Port availability must meet or exceed 99.9% (three nines)
  - o Round trip network delay must be 100 ms or less between the core and satellite (North America) and 400 ms or less for international links o Packet loss shall be no greater than 0.3%
  - o Network jitter shall be no greater than 2 ms
- The network requirements above are based on the SLA provided for Sprint Dedicated IP Services as of April, 2012. It is possible other vendors may not be able to meet this exact SLA, so these cases must be examined on a case-by-case basis.