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PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Vehicles and Heavy Duty
Trucks and Options

Proposal Opening Date and Time:
October 8, 2013 at 3:00 PM

Proposal Number: 430-13

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: December 1, 2013
through November 30, 2014 with two (2) possible
one-year renewals.

Anticipated Cooperative Board Meeting Date:
November 2013

Name of Proposing Company

Date

Street Address

Signature of Authorized Company Official

City, State, Zip

Printed Name of Authorized Company Official

Telephone Number of Authorized Company Official

Position or Title of Authorized Company Official

Fax Number of Authorized Company Official

Federal ID Number

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions, General Terms and Conditions, Attachments/Forms, Item Specifications, and Line Items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;



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4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format for posting on the BuyBoard as a prerequisite to activation of your contract;
5. You have clearly identified any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a Form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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VENDOR PURCHASE ORDER, REQUEST FOR QUOTES, AND INVOICE RECEIPT OPTIONS

Company: _____ General Contact Name: _____

Purchase Orders: Purchase orders from Cooperative members will be available through the Internet or by facsimile.

Option 1: Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors that choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors need a designated fax line available at all times to receive purchase orders.

Please choose **only one (1)** of the following options for receipt of purchase orders and provide the requested information:

☐ I will use the **INTERNET** to receive purchase orders.

E-mail Address: _____

Internet Contact: _____ Phone: _____

Alternate E-mail Address: _____

Alternate Internet Contact: _____ Phone: _____

☐ I will receive purchase orders via **FAX**.

Fax Number: _____

Fax Contact: _____ Phone: _____

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: _____

Alternate E-mail Address: _____

Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Mailing address: _____ Department: _____

City: _____ State: _____ Zip Code: _____

Contact Name: _____ Phone: _____

Fax: _____ E-mail Address: _____

Alternative E-mail Address: _____



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FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- ☐ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
- ☐ My company is not owned or operated by anyone who has been convicted of a felony.
- ☐ My company is owned/operated by the following individual(s) who has/have been convicted o a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

Signature of Authorized Company Official

Printed Name

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

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Printed Name



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RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a person whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions. Please check (✓) one of the following.

- ☐ I certify that my company is a **Resident Proposer**.
- ☐ I certify that my company is a **Nonresident Proposer**.

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

_____ Company Name		_____ Address	
_____ City	_____ State	_____ Zip Code	

- A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?
- ☐ Yes
☐ No
- B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas? Please check (✓) one of the following.

- ☐ Yes
☐ No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

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Printed Name



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MINORITY/WOMEN-OWNED BUSINESS ENTERPRISE/ HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Minority/Women Business Enterprise (also known as a "Historically Underutilized Business" or "HUB" and all referred to in this form as a "MWBE") is encouraged to indicate its MWBE certification status when responding to this Proposal Invitation. The electronic catalogs will indicate MWBE certifications for vendors that properly indicate and document their MWBE certification on this form.

Please check (✓) all that apply

☐ I certify that my company has been certified as a MWBE in the following categories:

☐ **Minority Owned Business**

☐ **Women Owned Business**

Certificate Number:

Name of Certifying Agency:

☐ My company has **NOT** been certified as a MWBE.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

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AFFIRMATION REGARDING CONSTRUCTION RELATED GOODS AND SERVICES

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, attached to this Form F, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services.

By signature below, the undersigned affirms that Proposer has read and understands the Advisory attached to this Form F and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, and will make a good faith effort to make its Cooperative clients or potential clients aware of such requirements.

Company Name

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Printed Name

Date



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CONSTRUCTION RELATED GOODS AND SERVICES ADVISORY FOR TEXAS MEMBERS

Why make purchases using BuyBoard? Purchasing through a cooperative or "interlocal contract" satisfies the requirement of local governments to seek competitive procurement for the purchase of goods or services. Therefore, you may purchase goods and services from a vendor through BuyBoard without having to conduct your own competitive procurement. If, however, you are procuring construction related services through a BuyBoard Job Order Contract (JOC) or contract for the installation of equipment or materials (e.g., athletic fields and surfaces, kitchen equipment, HVAC, playground equipment, or modular buildings), you may need to procure certain aspects of these services using a separate procurement process outside of the BuyBoard.

What is BuyBoard's Procurement Process? The BuyBoard uses a competitive procurement process to award contracts to vendors for products and services that the BuyBoard determines, based on an evaluation of multiple criteria, represent the best value for its members.

How does BuyBoard award a contract to a vendor? As a condition of being awarded a BuyBoard contract, a vendor is bound by and must agree to comply with all the terms of the BuyBoard's proposal invitation (or specifications), the vendor's proposal response, and any additional contract terms negotiated with the BuyBoard member. Among other things, the vendor must honor the pricing submitted in the vendor's proposal. **THE PRICE YOU PAY FOR THE PRODUCTS AND SERVICES COVERED BY THE BUYBOARD CONTRACT MAY BE LESS THAN THE AWARDED PRICING, BUT CANNOT BE MORE.** Additionally, the vendor must comply with the BuyBoard contract's general terms and conditions, and any additional terms and conditions that apply to the specific contract, as set out in the proposal invitation.

How does a BuyBoard member make purchases through the BuyBoard contract? You utilize the awarded BuyBoard contract by issuing a signed purchase order through the BuyBoard online application to procure the selected products or services. Although BuyBoard must receive a copy of the signed purchase order, BuyBoard does not review or approve the purchase order or other supplemental agreement that you obtain – this is a matter between you and the vendor. If construction-related services are procured through the BuyBoard, additional contracts with professionals and the contractor may be required, depending on the nature and scope of the services. Consult your procurement officer and/or legal advisor for specific advice.

How do I know that my entity has made a purchase through the BuyBoard?

BuyBoard must have a copy of the purchase order in order for the purchase to be considered a BuyBoard procurement. To ensure that your entity has satisfied state law requirements for competitive procurement, make sure that the BuyBoard has your purchase order. Do not rely on the vendor to submit the purchase order on your behalf; it is your responsibility to make sure that the BuyBoard has the signed purchase order. You may log in to www.buyboard.com using your member I.D. and password to view the Purchase Order Status Report to confirm that the purchase order is in the BuyBoard system.



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What should BuyBoard members consider when using BuyBoard for construction-related purchases? While purchasing goods and services through BuyBoard satisfies your legal requirement to competitively procure a good or service, as a general matter you must keep in mind other legal requirements that may relate to the purchase, especially when using BuyBoard for construction-related procurement.

When making construction-related purchases through a BuyBoard contract, BuyBoard members must consider the following:

- **Best value determination.** In compliance with Texas law and any local policy, your entity must first determine that purchasing through an interlocal contract or purchasing cooperative is the procurement method that will provide best value. This is done by the governing body (e.g., board of trustees, council, commissioners' court, etc.) or can be delegated by the governing body to an individual or committee, with written notice.
- **Products or services not covered by the BuyBoard contract.** The BuyBoard contract covers only the specific products and services awarded by the BuyBoard. If you want to purchase from a BuyBoard vendor products or services that are not covered by the vendor's BuyBoard contract, such as architectural, design, or engineering services, you must procure them separately in accordance with state law and local policy.
- **Architectural or Engineering and Independent Testing services.** If your product includes a construction component that requires architectural or engineering services, you must procure those services separately. **YOU MAY NOT PROCURE ARCHITECTURAL OR ENGINEERING SERVICES THROUGH A BUYBOARD CONTRACT.** Texas law requires architectural and engineering services to be obtained in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and prohibits them from being procured through a purchasing cooperative.
 - **Architecture.** A new building owned by a political subdivision having construction costs exceeding \$100,000 or an alteration or addition to an existing building having construction costs exceeding \$50,000 must have architectural plans and specifications prepared by an architect.
 - **Engineering.** If the products or services procured through the BuyBoard will involve engineering in which the public health, welfare, or safety is involved, the plans for structural, mechanical, electrical, electronic, fire suppression, geotechnical systems, foundation design, surface water drainage, plumbing and certain roof modifications and associated estimates must be prepared by an engineer, and the engineering construction must be performed under the direct supervision of an engineer. The Engineering Practice Act provides two exceptions to this rule – no engineer is required if (1) the project involves mechanical or electrical engineering and will cost \$8,000 or less, or (2) the project does not require mechanical or electrical engineering and will cost \$20,000 or less.



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- **Independent Testing.** Public entities are required to contract for the testing of construction materials engineering and verification testing services necessary for acceptance of the facility by the entity, independent of the contractor, construction manager, or design-build firm. The procurement of the testing services should be done under the Professional Services Procurement Act, and not under a BuyBoard contract.
- **Written Certification.** Effective 09/01/2013, a local governmental entity purchasing construction-related goods and services through a cooperative in an amount that exceeds \$50,000 must certify in writing that the project does not require the preparation of plans or specifications by an architect or engineer OR that an architect or engineer has prepared the plans or specifications.
- **Bonds.** You must also consider whether the vendor is required to provide a payment or performance bond. A payment bond is required for contracts that exceed \$25,000 to protect subcontractors who supply labor or materials for the project. A performance bond is required for a contract that exceeds \$100,000, to protect the local government if a contractor fails to complete the project. Without payment and performance bonds, if the contractor fails to pay its subcontractors or to complete the project, the public entity that entered the contract can be held responsible for payment claims or costs to complete.
- **Construction Contract.** Even though the procurement of construction or construction-related services may be through the BuyBoard, your construction contract is between your entity and the contractor. The BuyBoard contract's general terms and conditions, standing alone, are not sufficient to document your entity's specific transaction. THEREFORE, YOU SHOULD USE AN APPROPRIATE FORM OF CONSTRUCTION CONTRACT JUST AS YOU WOULD DO IF YOU PROCURED CONSTRUCTION SERVICES INDEPENDENTLY, USING COMPETITIVE SEALED PROPOSALS. The contract must contain provisions required by state law including: performance and payment bonds, requirements for payment of prevailing wages to all construction workers, workers' compensation coverage for all workers and, on projects where contractor employees may have direct contact with students, criminal history record checks. Other provisions which should be considered in the construction contract are retainage, contingency, liquidated damages and dispute resolution, among others. By supplementing the BuyBoard contract with an appropriate form of construction contract, you ensure that your entity's unique interests are addressed and that your entity can enforce the contract directly.
- **Legal advice.** Because of the variety of laws that relate to construction-related purchasing and the potential risk of high exposure, you are well-advised to consult with your entity's legal counsel before procuring construction-related products and services under any procurement method, including a purchasing cooperative.

For more information about BuyBoard, contact us at 800-695-2919.

Issued: June 19, 2013



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DEVIATION AND COMPLIANCE SIGNATURE FORM

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

☐ **No;** Deviations

☐ **Yes;** Deviations

List and fully explain any deviations you are submitting:

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☐ Common Carrier ☐ Company Truck ☐ Other:

2. Payment Terms: ☐ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: _____ ARO

4. Vendor Reference/Quote Number: _____

5. State your return policy:

6. Are electronic payments acceptable? ☐ Yes ☐ No

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DEALERSHIP LISTINGS

If you have more than one location that will service a contract awarded under this Proposal Invitation, please list each location below. If additional sheets are required, please duplicate this form as necessary.

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person



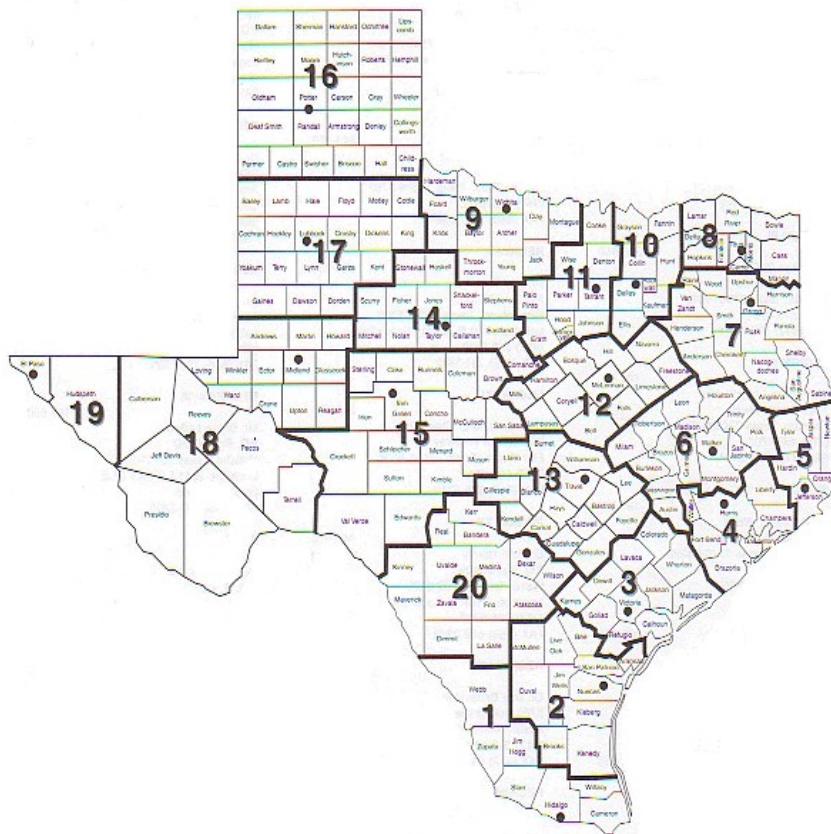
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TEXAS REGIONAL SERVICE DESIGNATION

Unless you designate otherwise on this form, you agree to service members of The Local Government Purchasing Cooperative statewide!

The Cooperative (referred to as "Texas Cooperative" in this Form I and Form J, State Service Designation) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- ☐ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Company Name

Signature of Authorized Company Official

Printed Name

- ☐ I will not service members of the Texas Cooperative.



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STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete Form I, Texas Regional Service Designation.)*

☐ I will service all states in the United States.

☐ I will not service all states in the United States. I will service only the states checked below:

- | | |
|--------------------------------------------------------------------------|-----------------------------------------|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New York |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Mississippi | |
| <input type="checkbox"/> Missouri | |
| <input type="checkbox"/> Montana | |

This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

Company Name

Signature of Authorized Company Official

Printed Name



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NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on Form J, State Service Designation, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on Form J (State Service Designation Form) of this Proposal Invitation. Any changes to the states designated on Form J must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.



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6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.

7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Name of Vendor

Proposal Invitation Number

Signature of Authorized Company Official

Printed Name of Authorized Company Official

Date



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FEDERAL AND STATE/PURCHASING COOPERATIVE DISCOUNT COMPARISON FORM

The Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer federal and state entities and other interlocal purchasing cooperatives (collectively referred to as "purchasing cooperative" in this form). Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$_____. (The period of the 12 month period is ____/____). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).

2. Based on your written discounting policies are the discounts you offer the Cooperative equal to or better than the best price you offer other purchasing cooperatives acquiring the same items regardless of quantity or terms and conditions?

YES ☐ NO ☐

3. Based on your written discounting policies, provide the information requested below for other purchasing cooperatives, either in the chart below or in an equivalent format. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	DISCOUNT (%)	QUANTITY/VOLUME	FOB TERM
1. Federal General Services Adm.			
2. T-PASS			
3. U.S. Communities Purchasing Alliance			
4. The Cooperative Purchasing Network			
5. Houston-Galveston Area Council			
6. Other			

☐ MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): _____ Proposed Discount (%): _____

Explanation: _____

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

Signature of Authorized Company Official
FORM L

Printed Name

Form 8-6-13 PAPER



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REFERENCES AND PRICE/DISCOUNT INFORMATION

PART I: For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. _____	_____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____	_____
4. _____	_____	_____	_____	_____	_____
5. _____	_____	_____	_____	_____	_____

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? YES ☐ NO ☐ If YES, please explain: _____

PART II: For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. *(Example: How you will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)* Attach additional pages if necessary.

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

Company Name

Signature of Authorized Company Official

Printed Name



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FORMS CHECKLIST

(Please check (✓) the following)

- ☐ Completed: **Proposer's Agreement and Signature (Form A)**
- ☐ Completed: **Vendor Purchase Order, Request for Quotes, and Invoice Receipt Options (Form B)**
- ☐ Completed: **Felony Conviction Disclosure and Debarment Certification (Form C)**
- ☐ Completed: **Resident/Nonresident Certification (Form D)**
- ☐ Completed: **Historically Underutilized Business (HUB) Certification (Form E)**
- ☐ Completed: **Affirmation Regarding Construction Related Goods and Services (Form F)**
- ☐ Completed: **Deviation/Compliance Signature Form (Form G)**
- ☐ Completed: **Dealership Listings (Form H)**
- ☐ Completed: **Texas Regional Service Designation (Form I)**
- ☐ Completed: **State Service Designation (Form J)**
- ☐ Completed: **National Purchasing Cooperative Vendor Award Agreement (Form K)**
- ☐ Completed: **Federal and State/Purchasing Cooperative Discount Comparison Form (Form L)**
- ☐ Completed: **References and Price Discount Information (Form M)**
- ☐ Completed: **Forms Checklist (Form N)**
- ☐ Completed: **Proposal Specifications with Catalogs/Pricelists and Manufacturer Letters**
**Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



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INSTRUCTIONS TO PROPOSERS

The Local Government Purchasing Cooperative (Cooperative), 12007 Research Blvd., Austin, Texas 78759 is a statewide purchasing cooperative for school districts, junior colleges, cities, counties, and other political subdivisions. The Cooperative was formed by the Texas Association of School Boards, Inc. (TASB), a non-profit corporation of the State of Texas, 12007 Research Blvd., Austin, Texas 78759, and includes the Texas Municipal League (TML), a Texas unincorporated not-for-profit association, 1821 Rutherford Lane, Austin, Texas 78754 and the Texas Association of Counties (TAC), a Texas not-for-profit association, 1204 San Antonio, Austin, Texas 78701 as sponsors.

The Cooperative's contracts for commodities and services will be available to the members of TASB, TML, and TAC, and other local governmental entities that are members of the Cooperative eligible to purchase through a government purchasing cooperative or interlocal contract. TASB, the Cooperative's administrator, provides the electronic commerce technology to the Cooperative to enable members' purchasing to be accomplished electronically.

Only questions received in writing will receive a response; therefore, questions regarding this Proposal Invitation shall be addressed to:

The Local Government Purchasing Cooperative
Attn: Procurement Director or Bid Administrator
12007 Research Blvd.
Austin, TX 78759
Phone: 512-467-0222, ext. 7154
Fax: 800-211-5454
E-Mail: arturo.salinas@tasb.org or melonie.perry@tasb.org

Sealed proposals are being solicited for the merchandise, supplies, services and/or equipment as set forth in this Proposal Invitation.

Completed sealed proposal documents for **Proposal No. 430-13 for VEHICLES AND HEAVY DUTY TRUCKS AND OPTIONS** must be received by the deadline specified and mailed to The Local Government Purchasing Cooperative, 12007 Research Blvd., Austin, TX 78759 **on or before 3:00 PM October 8, 2013.** **Late proposals will not be accepted** and will be returned to the vendor unopened. Proposals must be submitted in a sealed envelope marked properly with the Proposal Invitation Number, Product Category, and Opening Date and Time. Faxed and/or e-mail proposal responses are not acceptable.

Proposals may be withdrawn prior to the opening date and time, but only in accordance with section B.11 (Withdrawal or Modification of Proposal) of the General Terms and Conditions set out hereinafter in this Proposal Invitation.



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GENERAL TERMS AND CONDITIONS

A. General Provisions

1. Statement of Inclusion/Applicability

These General Terms and Conditions ("Terms and Conditions") apply to this Proposal Invitation and the proposing company's response to this Proposal Invitation, and are an integral part of any contract which is awarded or purchase order which is issued in association with this Proposal Invitation.

2. Organization and Section Titles

The provisions of these Terms and Conditions are generally organized according to the stages of the procurement process: proposal, evaluation, award and performance. This organization of and the section titles used in these Terms and Conditions are for convenience and reference only, and in no way define, describe, extend, or limit the scope or intent of the provisions of any section of this document. Unless otherwise stated, any listing of factors or criteria in these Terms and Conditions does not constitute an order of preference or importance.

3. Definitions

As used in this Proposal Invitation and associated documentation, the following terms have the meanings set out below unless the context requires otherwise, regardless of whether initial capitalization is consistently used. Words used in the singular include the plural, and words used in the plural include the singular. To the extent terms are defined or used differently in different Proposal Invitation documents, substance prevails over form:

"BuyBoard®" means the internet-based electronic commerce technology provided by the Cooperative's administrator, the Texas Association of School Boards, Inc. (TASB), to enable Cooperative members to purchase awarded goods and services electronically.

"BuyBoard Administrator" means the individual identified in this Proposal Invitation as the BuyBoard Administrator.

"Contract" means the contract between the Cooperative and the successful proposer (vendor), which gives vendor the opportunity to serve Cooperative members based on the Cooperative's acceptance of all or part of the proposer's proposal, and is comprised collectively of the following:

- a) This Proposal Invitation;
- b) Proposer's proposal;
- c) Notice of Award issued to Proposer by the Cooperative; and
- d) Purchase order between a Cooperative member and Proposer, and any additional terms, conditions, or instructions agreed to by Proposer, that are consistent with these Terms and Conditions.

"Cooperative" means, collectively, The Local Government Purchasing Cooperative (which may also be referred to as "Texas Cooperative" herein) and its administrator, TASB, unless a distinction is made otherwise.



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"Cooperative member" or **"member"** means a local governmental entity (e.g., school district, city or county) or other governmental entity that is a member of the Cooperative and is eligible to purchase through a governmental purchasing cooperative or interlocal contract.

"Proposal Invitation" means this Proposal Invitation Notice and all associated documentation, including without limitation, instructions, exhibits or attachments, forms, agreements, certifications, item specifications, addenda, supplements and/or clarifications, statements of work and these Terms and Conditions and any amendments hereto.

"Proposal" means Proposer's complete and correct response to this Proposal Invitation, including all information, forms, agreements, certifications and other documentation required by this Proposal Invitation, properly signed by Proposer's duly authorized representative.

"Proposer" or **"Vendor"** means the company or firm that submits a Proposal or, depending on the context, the proposing company to which the Cooperative awards a contract under this Proposal Invitation. (For purposes of the forms associated with this Proposal Invitation, "you", "your", "I" or "my" refer to Proposer or Vendor, as applicable.)

"Purchase Order" means a Cooperative member's fiscal form or format which is used in making a purchase.

B. Proposal Requirements

1. Specifications

Unless otherwise specified, the specifications are intended to be non-proprietary, and should be construed as such. Catalog numbers, brand names, or manufacturer product or reference numbers used in the item specifications in this Proposal Invitation are intended to be descriptive, not restrictive. These references, as well as "approved brands and/or models" listed, are intended to identify and indicate the type of product being sought and establish the level of quality desired. If any conflict exists in the item specifications between the product descriptions and any brand names or model or reference numbers used, the product descriptions will override the brand names or model number references.

In some cases, however, the Cooperative may find it advantageous in order to provide best value to Cooperative members to standardize equipment and/or supplies by manufacturer in order to achieve efficiencies in procurement, repair, and operation, to match existing stock, or to satisfy other requirements. In these limited cases, preference will be given to the specific products identified as "approved brands and/or models," especially if all other evaluation factors are deemed to be equal. For this reason, where specific brands or models are identified, Proposer is encouraged to propose the exact item specified, in addition to an alternate brand or model where desired.

In all cases, proposals must identify the manufacturer, brand, model, etc., of the item being offered. For proposals on "equal/equivalent" items other than the specified "approved brand and/or model," Proposer must supply a complete description and sufficient data for the Cooperative to properly analyze the product being proposed. The Cooperative may request samples for items other than "approved brands and/or models."



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If the specification identifies a specific brand or model for any item and Proposer fails to identify the manufacturer, brand, model, etc., for that item, **the Cooperative will assume Proposer is proposing on the exact brand and model identified in the specification, and if awarded a contract, Vendor must furnish the exact brand name, model, etc., as specified. Substitutions will not be allowed after the contract is awarded**, except as provided for in section E.7 (Substitutions) of these Terms and Conditions.

The apparent silence of the specifications as to any detail, or the apparent omission from any specification of a detailed description concerning any point, will be interpreted to mean that only the best commercial practices will prevail, and the specification will be construed accordingly.

NOTE: If Proposer discovers or suspects an error in any item specification in this Proposal Invitation, including that the specification is proprietary where not intended, Proposer must notify the BuyBoard Administrator of the error in writing immediately, but in no event later than the 10th business day before the proposal close (due) date.

2. Pricing

A "Line Item" Proposal must be for a specific price for the unit of measure specified for that item. Proposer is responsible for clearly noting any differences in proposed packaging and/or units of measure as a deviation in accordance with section B.4 (Deviation from Item Specifications or General Terms and Conditions) of these Terms and Conditions.

If this Proposal Invitation requires "discount from catalog" pricing, Proposer must quote a single discount percentage to be applied to all items in Proposer's published catalog. Proposer must submit the catalog or published pricelist with the Proposal, and is encouraged to submit the data in electronic format.

Proposer's pricing must be "equal to or better" than pricing Proposer offers other similar customers. Pricing that is not considered equal or better could result in the Proposal being determined non-competitive and not considered for award.

Unless specified otherwise in this Proposal Invitation:

- a) A "Cost Plus" Proposal will not be accepted;
- b) Proposer will not include freight, transportation and delivery charges or costs or sales tax in Proposal pricing (freight, transportation and delivery charges are to be pre-paid by the awarded Vendor and, subject to section E.4 (Packaging, Transportation, and Delivery) of these Terms and Conditions, included as a separate item on the invoice to the ordering Cooperative member);
- c) Proposal pricing must include the service fee due pursuant to section E.11 (Service Fee) of these Terms and Conditions; and
- d) Proposal pricing must be firm for acceptance and the Cooperative's period for acceptance will be at least 120 calendar days from the proposal close (due) date.

3. Quality

Unless otherwise indicated in this Proposal Invitation, proposed products must be new and in first class condition, and must be warranted in the same manner and to the same extent as normally provided to other customers of Proposer. Additionally, proposed products must conform to the highest standards of manufacturing practice, including containers suitable for shipment and storage. Unless otherwise specified, "factory seconds," "refurbished", or otherwise inferior items are not acceptable.



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4. Deviations from Item Specifications or General Terms and Conditions

Proposer must clearly note and explain in detail any and all limitations, exceptions, qualifications, special conditions, or deviations from these Terms and Conditions or any of the item specifications in the Proposal at the time the Proposal is submitted. The submission of any such limitation, exception, qualification, special condition, or deviation may place Proposer at a competitive disadvantage or otherwise prevent the Cooperative from considering the Proposal on the affected item(s).

If no limitation, exception, qualification, special condition, or deviation is submitted in writing with the Proposal, the Cooperative will hold Proposer accountable to the Cooperative and Cooperative members to perform in strict accordance with these Terms and Conditions and the item specifications as written.

5. Addenda

Any interpretation, correction or change to this Proposal Invitation will be made by addendum, and updated information contained in an addendum will prevail over the information contained in the original Proposal Invitation or a previous addendum. The Cooperative is the sole authority for the issuance of any addendum, and any communication related to this Proposal Invitation that is not from the Cooperative is invalid. Although the Cooperative may provide electronic notification when an addendum has been issued and the changes will be flagged, it is Proposer's responsibility to monitor the BuyBoard vendor website for possible addenda and incorporate any posted addendum into the Proposal. Proposer must acknowledge each addendum in accordance with the instructions accompanying the addendum.

6. Samples

The Cooperative may request a product sample. Proposer must furnish the requested sample at no cost to the Cooperative, and, unless otherwise specified, the Cooperative must receive the sample within 72 hours of the request. The submitted sample must be labeled with the Proposal Invitation Name and Number, Item Number, Product Identification Number, and Proposer's name. Proposer's failure to submit a sample when requested will result in the product in question not being considered for award to Proposer.

The Cooperative will retain samples for a sufficient length of time for proper evaluation. If not destroyed or consumed during examination or testing, the Cooperative will return samples to Proposer at Proposer's expense, provided that Proposer has included a written return request with the submitted samples. Notwithstanding the foregoing, the Cooperative may permanently retain samples submitted by awarded Proposers for the purpose of determining that the quality and workmanship of awarded products delivered to Cooperative members is comparable to the samples. The Cooperative is not liable for samples that are damaged, destroyed or consumed during examination or testing.

7. Proposal on All or Certain Items

Unless otherwise specified, Proposer may propose on any or all items. Proposer should answer all questions related to each item on which Proposer wishes to propose, and either leave the questions for other items unanswered (blank) or indicate "No Bid." The Cooperative will consider items individually and make awards on each item independently, except for "related" items for which "compatibility" will be an element of consideration. In such cases, small groups of items will be considered as a unit.



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8. "All or Nothing" Awards

Unless otherwise indicated in this Proposal Invitation, "all or nothing" Proposals are **not** acceptable and will be rejected. Proposer must be willing to accept a partial award for any combination of the items or services proposed, and must be willing to share the business with any other successful Proposers.

9. Confidential Information

Proposer must clearly mark information in the Proposal that Proposer considers proprietary or confidential by manually marking the information on each proposal page. The Cooperative will treat such information as confidential to the extent allowable under the Texas Public Information Act (Chapter 552 of the Texas Government Code.) If Proposer fails to properly mark the information, the Cooperative and proposer may be unable to seek protection of such information from public disclosure should a third party request access to the information under the Texas Public Information Act or similar disclosure laws. Proposer will be notified of any third party request for information that Proposer has marked proprietary or confidential.

10. Certain Professional Services Excluded

Neither this Proposal Invitation nor any contract includes services that are required to be procured under the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code), including without limitation architecture and professional engineering services.

11. Withdrawal or Modification of Proposal

Proposer may withdraw a submitted Proposal **prior to the proposal close (due) date and time** specified in this Proposal Invitation. A Proposal may be withdrawn only in strict accordance with this section.

Withdrawal of Proposals: Proposer must submit a written request to the Cooperative for authorization to withdraw a Proposal. The request, which must apply to the submitted Proposal in its entirety, must be manually signed in ink by an individual duly authorized to enter into contracts on Proposer's behalf, and indicate the individual's title. The Proposal may not be withdrawn after the specified close (due) date and time, and will not be considered for withdrawal if not submitted in accordance with the packaging and labeling instructions applicable to Proposal submissions.

If the BuyBoard Administrator has any question or doubt regarding Proposer's identity or the identity of its Proposal, withdrawal will not be allowed. If the Cooperative decides to allow the withdrawal, Proposer's duly authorized representative will be required to complete and sign a written receipt satisfactory to the BuyBoard Administrator before the proposal will be released. The decision of the BuyBoard Administrator relating to matters concerning withdrawal of a Proposal is final.

Proposer may resubmit the released Proposal, or submit a new Proposal, up until the close (due) date and time, provided any new submission meets the requirements of this Proposal Invitation. If Proposer resubmits a Proposal that was withdrawn and makes any change to any document in the proposal package, the change must be made in accordance with the Cooperative's instructions for Proposal submissions, and Proposer will be deemed to have authorized such change.

Proposals that are in the Cooperative's possession at the time proposals are due shall be deemed final, conclusive, and irrevocable; and no Proposal will be subject to withdrawal, amendment, or correction after the close (due) date and time specified in this Proposal Invitation.



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12. Certifications

Form A, which is fundamental to and incorporated into this Proposal Invitation, requires Proposer to certify to certain matters. Pursuant to and in accordance with such Form A, and in addition to the matters set forth therein, Proposer certifies to the following with respect to this Proposal Invitation, the Proposal, and any Contract awarded under this Proposal Invitation.

(a) Non-Collusion Certification

Proposer agrees and certifies to the following, and understands that the penalty for violating this non-collusion certification will be the immediate disqualification of Proposer's Proposal:

- 1) Neither Proposer nor any business entity represented by Proposer has received compensation for participation in the preparation of the item specifications or these Terms and Conditions related to this Proposal Invitation;
- 2) The proposal has been arrived at independently and is submitted without collusion with any other Proposer, with any competitor or potential competitor, or with any other person or entity to obtain any information or gain any special treatment or favoritism that would in any way limit competition or give any Proposer an unfair advantage over any other Proposer with respect to the Proposal;
- 3) Proposer has not accepted, offered, conferred, or agreed to confer, and will not in the future accept, offer, confer, or agree to confer, any benefit or anything of value to any person or entity related to the Cooperative or any of its members in connection with any information or submission related to the Proposal, any recommendation, decision, vote, or award related to the Proposal, or the exercise of any influence or discretion concerning the sale, delivery, or performance of any product or service related to the Proposal;
- 4) Neither Proposer, nor any business entity represented by Proposer, nor anyone acting for such business entity, has violated the Federal Antitrust Laws or the antitrust laws of this State with regard to the Proposal, and the Proposal has not been knowingly disclosed, and will not be knowingly disclosed, to any other Proposer, competitor, or potential competitor prior to the opening of Proposals; and
- 5) No attempt has been or will be made to induce any other person or entity to submit or to not submit a Proposal.

(b) Certification Regarding Legal, Ethical, and Other Matters

Proposer agrees and certifies to the following:

- 1) Proposer has, or has the ability to obtain, such financial and other resources, including inventories, as may be required to fulfill all the responsibilities associated with the Proposal;
- 2) Proposer has a high degree of integrity and business ethics, and a satisfactory record of performance;
- 3) Proposer is an authorized dealer, distributor, or manufacturer for the products or services offered in the Proposal;
- 4) Proposer has not been notified by any local, state, or federal agency with competent jurisdiction that its standing in any matters whatsoever would preclude it from submitting its Proposal and Proposer would in no other way whatsoever be disqualified to propose or receive any award or Contract related to this Proposal Invitation, and Proposer will comply with any reasonable request from the Cooperative to supply information sufficient to substantiate the foregoing representations;
- 5) Proposer has obtained, and will continue to maintain during the entire term of the Contract, all permits, approvals, or licenses necessary for lawful performance of its obligations under this Contract;



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- 6) The prices, prompt payment discount terms, delivery terms, distribution allowances and the quality and/or performance (including warranties) of the product or services offered in the Proposal are and will remain the same or better than those offered Proposer's most favored customer under equivalent circumstances;
- 7) The Proposal complies with all federal, state, and local laws concerning these types of products or services, and Proposer will continue to comply with any applicable federal, state, and local laws related to Proposer's activities in connection with the Contract;
- 8) Proposer will comply with any applicable prevailing wage rate requirements under the federal Davis-Bacon or state or local law, including Chapter 2258 of the Government Code;
- 9) Proposer will maintain, at Proposer's expense, any insurance, including without limitation such workers' compensation insurance as may be required by state or local law or policy, necessary to protect the Cooperative and its members from all claims for bodily injury, death, or property damage that might arise from the performance by Proposer or its employees or its agents of any service under the Contract; however, the existence of such insurance does not relieve Proposer of full responsibility and liability for damages, injury, death, or loss as described or as otherwise provided for by law; and
- 10) Any false statement contained in the Proposal is a material breach of contract which will void the Proposal or any resulting Contract, and subject Proposer to removal from all proposal lists, and possible criminal prosecution.

13. Proposal Signatures

Proposer must sign its Proposal in strict accordance with the Cooperative's instructions, including having an officer duly authorized by Proposer execute the Proposal. By signing, the signatory warrants that he or she has read and agrees to the terms of the Proposal and is authorized to execute same as a legally binding act of Proposer.

14. No Reimbursement

The Cooperative will not reimburse or pay Proposer for any expenses Proposer incurs in preparing its Proposal or providing additional information required in connection with the Proposal.

C. Proposal Evaluation

1. General

A Proposal submitted in accordance with this Proposal Invitation will initially be considered for award; however, initial consideration of a Proposal will not constitute an assessment of its meeting the necessary qualifications, and a Proposal may be disqualified at any time during the evaluation process for failure to meet any other terms or conditions contained anywhere else in this Proposal Invitation.

2. Best Value Criteria

The Cooperative evaluates Proposals on the basis of best value to Cooperative members. In evaluating Proposals and determining best value for all Cooperative members, the Cooperative will consider the following criteria:

- a) Purchase price;
- b) Reputation of Vendor and of Vendor's goods or services;
- c) Quality of Vendor's goods or services;
- d) Extent to which the goods or services meet the needs of Cooperative members;
- e) Vendor's past performance or relationship with Cooperative members;



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- f) Total long-term cost to Cooperative members to acquire Vendor's goods and or services; and
- g) Any other relevant factor listed in this Proposal Invitation that a public entity may consider in selecting a Vendor, which may include, but is not limited to, any of the following:
 - 1) Vendor's principal place of business;
 - 2) Warranties offered, Vendor's warranty service history, and the probability of continuous availability of the goods and/or services offered; and
 - 3) Packaging of the product (in some cases preference is given to a Vendor who provides all the components relative to the complete package).

This Proposal Invitation requires Proposers to provide certain information that is relevant to federal, state or local procurement law or other legal requirements for various Cooperative members. This information will be made available to Cooperative members with respect to awarded Vendors, with such information including the following:

- a) Vendor's status as a minority/woman-owned business enterprise or historically underutilized business;
- b) Whether Vendor or Vendor's ultimate parent or majority owner has its principal place of business in Texas or employs at least 500 persons in Texas; and
- c) Whether Vendor is a Texas resident or a non-resident business.

The Cooperative authorizes competitive and indefinite quantity awards to Vendors that give the same or better discounts/pricing than they give their best governmental clients. Each Proposal is evaluated on its own merit and determined to be fair and reasonable by comparing the price/discounts that Vendor offers other governmental clients.

If this Proposal Invitation requires discount pricing, discount practices are examined and evaluated based on historical data, sales information and other market research techniques.

The Cooperative may award Contracts to multiple Vendors supplying comparable products or services, also known as a multiple award schedule, or award the Contract to a single Vendor. The Cooperative's decision to make multiple awards or a single award will be based upon the Cooperative's determination regarding the type of award that provides best value to all Cooperative members.

3. Cooperative Board Decision

The Cooperative reserves the right to waive any or all irregularities, formalities, or other technicalities and to be the sole and independent judge of quality and suitability of any products or services offered. The Cooperative may accept or reject a Proposal in its entirety, or may reject any part of a Proposal without affecting the remainder of that proposal, and may award the individual items in this Proposal Invitation in any combination or in any way that provides best value to Cooperative members based on the criteria set out in section C.2 (Best Value Criteria) of these Terms and Conditions.

The Cooperative may use all means at the collective disposal of the Cooperative and Cooperative members to evaluate Proposals. The final decision as to the best overall offer, both as to price and to suitability of the proposed products or services to meet the needs of and provide best value to Cooperative members, rests solely with the Cooperative's Board of Trustees.



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The Board's decision may be protested only in accordance with the Board's protest procedure policy, COOP-851, which is available from the BuyBoard Administrator upon request. Pursuant to COOP-851, a protest challenging the terms, conditions or form of notice of this Proposal Invitation and accompanying documentation must be received by the Cooperative no later than the fifth (5th) business day before the Proposal close (due) date, and a protest challenging an award decision no later than the fifth (5th) business day after the award is posted on the BuyBoard vendor website.

D. Contract Award

1. Notice of Award and Related Matters

A Proposal is an offer by Proposer to contract with the Cooperative and Cooperative members in accordance with this Proposal Invitation, including without limitation the item specifications, and these Terms and Conditions. A Proposal does not become a Contract unless and until the Proposal is accepted by the Cooperative through the issuance of a written Notice of Award to the successful Proposer, whereupon the Contract becomes binding and enforceable. The Contract is then utilized by a Cooperative member by the member issuing a signed purchase order for the awarded products or services. Vendor must honor all purchase orders issued by Cooperative members during the Contract term in accordance with these Terms and Conditions.

Cooperative members do not have the authority to modify these Terms and Conditions. However, a Cooperative member may add terms to a purchase order that are consistent with these Terms and Conditions and are acceptable to Vendor.

As provided for in detail in section E.10 (The BuyBoard) of these Terms and Conditions, all purchase orders must be processed through the BuyBoard. All deliveries and financial transactions related to the purchase order will occur directly between Vendor and the ordering Cooperative member.

The Cooperative may maintain Vendor's contract documents in electronic format for the duration of the Contract term.

A Cooperative member may require a performance and/or payment bond from Vendor as may be required by law or deemed necessary or appropriate. Additionally, a Cooperative member may require Vendor to carry and provide proof of such insurance as may be required by state or local law or policy.

Individual Cooperative members may in certain circumstances require background checks on Vendor employees who will have direct contact with students or staff, or for other reasons, and may require Vendor to pay the cost of obtaining criminal history record information.

An awarded Proposal will not be active on the BuyBoard until Vendor submits price sheets or catalogs to the Cooperative in proper format for posting to the BuyBoard website. If the award is based on "discount from catalog" pricing or industry or other "benchmark" pricing and Vendor did not submit a complete, updated electronic catalog and/or price list with the Proposal, Vendor must submit such electronic data for all awarded items within sixty (60) business days after the date of the Notice of Award. If the electronic data is not timely submitted, the Cooperative may inactivate Vendor's award from the BuyBoard pending receipt. Vendor may submit subsequent changes to the Proposal price list, to the extent changes are permitted by these Terms and Conditions, when they become available.



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2. Piggyback Contract and Other Entity Clause

It is the Cooperative's intent that other governmental and entities throughout the United States, as well as administrator's nonprofit entity BuyBoard subscribers, have the opportunity to purchase the goods or services awarded under the Contract at the same pricing and according to these Terms and Conditions, subject to applicable state law, through a piggy-back award or similar agreement. To the extent applicable, Vendor must offer and sell the awarded goods and services to such other organizations and entities in accordance with Vendor's Proposal, including without limitation the State Service Designation Form (Form I) and the National Purchasing Cooperative Vendor Award Agreement (Form J). If during the Contract term Vendor wishes to serve one or more states in addition to the state(s) listed in its Proposal, Vendor must execute a new Form I.

E. Contract Performance

1. Contract Term

The term of the Contract is for the initial term stated in this Proposal Invitation, which term begins on the date of the Notice of Award. Unless otherwise stated in this Proposal Invitation, the Contract may be renewed for two (2) additional one (1)-year terms as provided for in this section E.1. A reference to "Contract term" in these Terms and Condition means the initial term and any renewal term.

Vendor has no right to or vested interest in a Contract renewal. The Cooperative will evaluate the Contract award prior to the expiration of the then current Contract term (initial or renewal), and reserves the right to not renew the Contract based on factors that may include, but are not limited to, the annual amount of business, performance, and continued provision of best value to Cooperative members. With respect to annual amount of business, Vendor must generate the minimum amount specified in the General Information associated with this Proposal Invitation through the Contract during both the initial and the first renewal term or may not be offered a second renewal term. A renewal must be agreed to by the Cooperative and Vendor.

In the event the Contract term will expire before the Cooperative awards a successor contract for the categories of awarded products or services, the Contract may be extended beyond the expiration date on a month to month basis upon the agreement of the Cooperative and Vendor, provided that the awarded pricing does not increase during such extension.

2. Conformity to Item Specifications and Contract Award

Vendor warrants that the products or services Vendor provides under the Contract conform to the item specifications and other requirements of this Proposal Invitation (except to the extent and as specifically noted as deviations in Vendor's Proposal), and are free from all defects in material, workmanship and title. If Vendor deviates from an item specification, including delivering a product other than the specific brand and model of the product awarded, the ordering Cooperative member may reject the product when delivered and terminate the purchase order, at no cost or penalty to the member. Vendor further warrants that all products provided under the Contract meet applicable OSHA standards and regulations, and that any electrical items bear the appropriate listing from US, FMRC, NEMA, or UL Laboratories.

If awarded products are chemicals or other products that customarily require Material Safety Data Sheets (MSDS), Vendor must include the MSDS with the first shipment of the product to a Cooperative member during the Contract term. Vendor must provide additional MSDSs to Cooperative members upon request, promptly and at no additional cost.



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3. Awarded Pricing

Except as provided in this section E.3 or otherwise in this Proposal Invitation, Vendor shall hold its awarded pricing firm during the Contract term.

Vendor may submit manufacturer price increases that occur during the Contract term to the Cooperative, with such supporting manufacturer documentation as the Cooperative may require. The Cooperative will determine whether Vendor may pass any or all of an increase on to Cooperative members and notify Vendor of its determination in writing. The Cooperative reserves the right to accept or reject any or all of the requested price recalculation as it deems to be in the best interest of and to provide best value to Cooperative members.

In the event Vendor decreases the price of awarded products or services for any or all of its other customers in similar market circumstances below the Contract price, Vendor must offer such decreased pricing to Cooperative members.

During the Contract term, Cooperative members may negotiate with Vendor, through the BuyBoard request for quotes (RFQ) function or otherwise, to obtain lower prices for awarded products or services based on volume or other factors.

Unless specified otherwise in this Proposal Invitation, the service fee due pursuant to section E.11 (Service Fee) of these Terms and Conditions is included in the awarded pricing.

4. Packaging, Transportation, and Delivery

Unless otherwise provided for in this Proposal Invitation, all products must be packaged in containers that are new, appropriately designed for the product, and sturdy enough to protect the product during loading, transit, unloading, and storage, and be suitably packed to secure the lowest transportation costs. Products for which palletizing is appropriate must be delivered on standard 48" 4-way pallets in good, serviceable condition.

Vendor is responsible for paying all freight, delivery, handling and other charges incurred in transporting and delivering products to a Cooperative member, and for the risk of loss until the product is delivered to and accepted by the Cooperative member. Freight, delivery, handling and other charges incurred in transporting and delivering products to a Cooperative member are to be prepaid by Vendor. Vendor may collect the actual amount of such charges after delivery and acceptance, provided that the charges (a) were disclosed to the Cooperative member, if requested, and in all instances in which the charges exceed ten percent (10%) of the total cost of the order, prior to shipment; (b) are itemized and shown separately on the member's invoice; and (c) are supported by appropriate documentation submitted with the invoice.

Except for items that have hidden defects or that do not meet specifications, title and risk of loss to products pass to a Cooperative member upon the member's actual receipt and acceptance of the product at the point and time of delivery.

Unless otherwise noted in the proposal (as a deviation) or the purchase order, Vendor must deliver or provide awarded products or services within ten (10) business days after receipt of a Cooperative member's purchase order. Vendor must immediately notify the Cooperative member's primary contact of any anticipated or actual delay and document the notice in writing, and the member may extend the delivery time or cancel the order if the delay is unacceptable. If the Cooperative member has not received notice of the delay as required by this section, the member may, at its discretion, return to Vendor any items received after the due date, at Vendor's expense and without liability or penalty to the member.



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When the needs of a Cooperative member require immediate response, the right to pick up products on an "over the counter" basis must be available for the majority of the awarded products. In these circumstances, the Cooperative member's personnel may pick up the products at Vendor's warehouse location. Additionally, a Cooperative member may request emergency delivery, and Vendor must use its best efforts to comply with rush or emergency requests. If Vendor cannot fulfill the emergency delivery requirement, the member may procure the products or services from alternative sources without penalty. Time is of the essence in Vendor's performance of the Contract.

5. Packing Lists, Invoices and Payments

Packing lists or other suitable shipping documents must accompany each shipment and state: (a) Vendor's name and address; (b) Cooperative member's name and address or delivery location; (c) Cooperative member's purchase order number; (d) descriptive information identifying the item(s) delivered, including quantity, item number, product code, item description, and total number of containers; and (e) copies of all product warranties for the item(s) delivered.

Vendor must submit separate invoices, in duplicate, on each purchase order after each delivery. Invoices must (a) contain the information stated above; (b) separately itemize any transportation and delivery charges, and include associated documentation; (c) include a properly signed copy of the delivery receipt; and (d) be mailed directly to the ordering Cooperative member. Unless specified otherwise in this Proposal Invitation, the service fee due pursuant to section E.11 (Service Fee) of these Terms and Conditions is included in the awarded pricing and must not be separately itemized in the invoice.

Payment is due after a Cooperative member's receipt and acceptance of ordered products or services and the documentation identified above, including a complete and correct invoice, in accordance with the Prompt Payment Act (Chapter 2251 of the Texas Government Code.) A Cooperative member is not responsible for products delivered or invoiced without a valid purchase order number.

A Cooperative member's obligation to Vendor is payable only and solely from funds available for the purpose of the purchase. Lack of funds will render a member's purchase order null and void to the extent funds are not available and any delivered but unpaid product will be returned to Vendor. Neither the Cooperative nor TASB is liable or responsible for any payment owed Vendor by a Cooperative member under the Contract.

6. Product Inspection, Testing, and Defective Items

Products supplied under the Contract must be delivered in the best possible condition, be covered by the product warranties provided by Vendor and/or the product manufacturer to other customers, and are subject to inspection, testing, and approval by the Cooperative or a Cooperative member. Tests may be performed on samples taken from any regular shipment of the product. In the event a tested product fails to meet or exceed all requirements of the item specifications or these Terms and Conditions, Vendor must pay the cost of the samples and the testing. Upon receipt of notification from the Cooperative or Cooperative member, Vendor must pick up and replace the defective product within five (5) business days or on the next service date, whichever is sooner, without charge for the replacement or delivery. Additionally, the Cooperative or member may dispose of defective products that are not picked up and replaced by Vendor, without cost. Products damaged in shipment are considered defective for purposes of the foregoing.

Latent defects discovered after delivery and acceptance of any products may result in revocation of the acceptance of such products.



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The Cooperative must have access to Vendor's place of business during normal business hours for the purpose of inspecting any awarded product.

7. Substitutions

Except as provided in this section E.7, the Cooperative will not accept substitutions to any product(s) after a Notice of Award has been issued. If an awarded product is discontinued by the manufacturer and the same manufacturer offers an equivalent replacement product, Vendor may substitute the replacement product for the awarded product, provided that Vendor submits supporting documentation to the Cooperative and receives the Cooperative's written authorization for the requested substitution in advance.

8. Product Guarantees and Warranties

Vendor must not limit or exclude any implied warranties and shall extend such warranties on the awarded product as are normally provided to other customers of Vendor. Additionally, a minimum of a ninety (90)-day product guaranty or the manufacturer's standard commercial warranty, whichever is greater, will apply to all awarded products. At a minimum, all product warranties must provide for replacement of defective merchandise, parts, and labor, and include pick-up of the defective merchandise from the location specified by the Cooperative member and delivery of the replacement(s) to the same location. The warranty period is effective from the date the Cooperative member accepts the product.

9. Multiple Distribution Centers and Single Point of Contact

If Vendor delivers products out of more than one warehouse or distribution center, all warehouses or distribution centers involved in the distribution plan **must** carry or have timely access to all awarded items and **must** be able to respond to orders in a timely manner. Unless otherwise specified in this Proposal Invitation, product substitutions are not allowed, and the involvement of multiple distribution centers does not alter the restriction against product substitution.

The Cooperative and Cooperative members will have **one Vendor contact person** for overall contract management relative to the Contract or purchase order, even if Vendor uses multiple distribution centers, and the Cooperative and its members **will not** be required to deal with multiple Vendor contacts for overall contract management.

10. The BuyBoard

The awarded Contract will be posted on the BuyBoard website as an online electronic catalog(s). A Cooperative member that wishes to procure goods or services under the Contract will initiate a purchase order through the BuyBoard, which will be transmitted to Vendor. All purchase orders generated by or under the contract must be processed through the BuyBoard. **Except as expressly authorized in writing by the BuyBoard Administrator, Vendor is not authorized to process a purchase order received directly from a Cooperative member.**

Vendor must maintain the computer and telephone hardware necessary to provide for the electronic receipt of purchase orders, and pay such costs and fees as may be imposed by a supplier or service provider for the software, equipment and service required to use the BuyBoard.



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11. Service Fee

Vendor must pay the Cooperative the service fee specified in this Proposal Invitation and, unless this Proposal Invitation provides otherwise, the service fee is included in the awarded pricing. Vendor must remit the service fee to the Cooperative in Austin, Texas, promptly upon receipt of each service fee invoice. Vendor agrees to provide the Cooperative with copies of all purchase orders generated by or under the Contract that are received directly from Cooperative members, or such other documentation regarding those purchase orders as the BuyBoard Administrator may require, for the purpose of allowing the Cooperative to bill and collect the service fee, and for compiling required purchasing history. Additionally, the Cooperative has the right, upon reasonable written notice, to review Vendor's records pertaining to purchases under the Contract with Cooperative members to verify the accuracy of service fees payable from Vendor.

12. Disclaimer of Warranty and Limitation of Liability

THE COOPERATIVE AND TASB (BOTH D/B/A BUYBOARD) DISCLAIM ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, IN REGARD TO THE AVAILABILITY, ACCURACY, CONTENT OR ANY OTHER ASPECT OF ANY INFORMATION, PRODUCT, OR SERVICE FURNISHED UNDER THE CONTRACT AWARD, INCLUDING, WITHOUT LIMITATION, ANY AND ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

WITH RESPECT TO ANY AND ALL CAUSES OF ACTION ARISING UNDER OR RELATED TO THE CONTRACT, NEITHER THE COOPERATIVE NOR TASB, NOR THEIR RESPECTIVE OFFICERS, BOARD MEMBERS, EMPLOYEES OR AGENTS, IS LIABLE TO VENDOR UNDER ANY CIRCUMSTANCES FOR LOST REVENUE, DATA OR PROFITS, OR FOR ANY INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES, EVEN IF THE COOPERATIVE AND/OR TASB HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. WITHOUT WAIVING ANY GOVERNMENTAL IMMUNITY PROVIDED BY LAW, IN NO EVENT WILL THE COOPERATIVE AND/OR TASB'S TOTAL JOINT LIABILITY TO VENDOR EXCEED THE AMOUNT OF THE SERVICE FEE PAID BY VENDOR DURING THE TWELVE MONTHS IMMEDIATELY PRECEDING THE EVENT GIVING RISE TO SUCH LIABILITY.

Neither the Cooperative nor TASB is in any way liable to Vendor for a Cooperative member's performance or nonperformance of the member's obligations under the Contract or purchase order.

13. Sales Tax

Cooperative members are governmental entities which are generally exempt by law from the payment of state sales tax and federal excise tax. Vendor may request a Cooperative member to provide a Tax Exemption Certificate, or the member may establish its tax exempt status by including tax exemption information or tax exemption certificate with the purchase order as authorized under law. Vendor is responsible for collecting such taxes, if any, as may be due from a Cooperative member and remitting payment to the appropriate taxing authority.

14. Use of Logo and Trade Name

The BuyBoard trade name and logo are proprietary to TASB and have been specifically licensed by TASB to the Cooperative. Vendor may not use, display, or otherwise distribute the BuyBoard logo or trade name except in strict accordance with the Cooperative's written guidelines posted on the BuyBoard website.



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15. Indemnification

Vendor agrees to defend, indemnify, and hold harmless the Cooperative, TASB and Cooperative members, and their officers, board members, agents and employees, from and against all claims, actions, suits, demands, proceeding, costs, damages and liabilities, including court costs and attorney's fees, arising out of or resulting from any acts or omissions of Vendor or its agents, employees, suppliers or contractors or subcontractors in the execution of or performance under the Contract or a purchase order, as applicable.

16. Intellectual Property Infringement

Without limiting the scope of section E.15 (Indemnification) of these Terms and Condition, if any claim is asserted, or action or proceeding brought against the Cooperative or a Cooperative member that alleges that all or any part of the products supplied by Vendor, in the form supplied or modified by Vendor, or its subcontractors pursuant to Vendor's sole directions, infringes or misappropriates any United States intellectual property, intangible asset, or other proprietary right, title or interest (including, without limitation, any copyright or patent or any trade secret right, title, or interest), or violates any other contract, license, grant, or other proprietary right of any third party, the Cooperative, upon its awareness, shall give Vendor prompt written notice thereof. Vendor shall defend, and hold the Cooperative and the Cooperative member harmless, against any such claim or action and shall indemnify the Cooperative and Cooperative member against any liability, damages and costs resulting from such claim.

In addition, if, in any such suit arising from such claim, the continued use of the product for the purpose intended is enjoined by any court of competent jurisdiction, Vendor shall, at its expense and option, either (a) procure for the Cooperative member the right to continue using the product; (b) modify the product so that it becomes non-infringing; (c) replace the product or portions thereof so that it becomes non-infringing; or (d) allow the Cooperative member to return the product and refund the purchase price (less reasonable depreciation for use.)

17. Remedies for Default and Termination of Contract

Except as otherwise provided for in these Terms and Conditions, either party may terminate the Contract in whole or in part in the event of the other party's substantial failure to fulfill its obligations under the Contract through no fault of the terminating party; provided, however, that the defaulting party is given at least ten (10) business days prior written notice of the default and intent to terminate (delivered by certified mail, return receipt requested, or other method that similarly documents receipt), and a ten (10) business day opportunity to remedy the default to the satisfaction of the terminating party (or, in the event of default based on Vendor's failure to timely remit the service fee due the Cooperative, such longer cure period as may be established by Cooperative policy.)

At the Cooperative's option and in addition to any other remedies it may have available, the Cooperative may terminate the Contract if Vendor fails to adhere to or violates any of the provisions of these Terms and Conditions, including the certifications. Without limiting the scope of the foregoing, one or more of the following constitute grounds for termination:

- a) Delivery of product that fails to meet the item specifications;
- b) Delivery of product that is defective or fails to pass product inspection;
- c) Delivery of a product substitution, except as specifically authorized;
- d) Failure to meet required delivery schedules;
- e) Failure to timely supply the awarded products or services at the contract price;



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- f) Failure to timely remit any service fee due the Cooperative under the Contract or any other BuyBoard contract with Vendor; or
- g) Processing a purchase order received directly from a Cooperative member, without prior written approval from the BuyBoard Administrator.

Notwithstanding any other provision of this section E.17, in the event of Vendor's default under or breach of any provision in the Contract, the Cooperative reserves the right to enforce the performance of the Contract in any manner prescribed by law or deemed to be in the best interest of the Cooperative or necessary or appropriate to protect or provide best value to Cooperative members. Without limiting the scope of the foregoing, the

Cooperative or its administrator may temporarily inactivate (suspend) Vendor from the BuyBoard website and as a BuyBoard vendor, with or without prior notice to Vendor, if the Cooperative or its administrator determines that the nature of the breach warrants such action, and the temporary inactivation will remain in effect pending further action or termination of the Contract by the Cooperative or its administrator. Vendor remains liable for all obligations and responsibilities incurred prior to and during any temporary inactivation and prior to termination, as applicable.

In the event the Cooperative terminates the Contract, in whole or in part, the Cooperative reserves the right to award the terminated Contract, or any portion thereof, to the next Proposer the Cooperative determines to provide best value to Cooperative members.

A Cooperative member has no authority to terminate the Contract at the Cooperative level for default, but may terminate a purchase order or refuse to accept delivery as provided for in these Terms and Conditions or for Vendor's material breach of a term or condition included in a member purchase order or supplemental contract. Additionally, the Cooperative and Cooperative members may sue for breach of contract and specific performance and, in addition to contract damages, recover attorneys' fees and costs.

Neither the Cooperative nor a Cooperative member will be liable to Vendor for any damages (including, but not limited to, loss of profits or loss of business, or any special, consequential, exemplary, or incidental damages) resulting from termination based on Vendor's default or breach of contract.

If any delay or failure of performance is caused by a Force Majeure event as described in section E.18 (Force Majeure) of these Terms and Conditions, the Cooperative may, in its sole discretion, terminate the Contract in whole or part, provided such termination complies with the procedures set out above. Any Contract termination resulting from any cause other than a Force Majeure event will be deemed valid reason for not considering any future proposals from the defaulting Vendor.

In the event a Vendor's Contract is terminated under this section E.17, Vendor shall remain responsible for payment of all service fees to the Cooperative for products and services sold to Cooperative members prior to such termination.

18. Force Majeure

The term Force Majeure includes, but is not limited to, governmental restraints or decrees, provided they affect all companies in Vendor's industry equally and are not actions taken solely against Vendor; acts of God (except natural phenomena, such as rain, wind or flood, which are normally expected in the locale in which performance is to take place); work stoppages due to labor disputes or strikes; fires; explosions; epidemics; riots; war; rebellion; or sabotage.



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The Cooperative, Cooperative members, and Vendor are required to use due caution and preventive measures to protect against the effects of Force Majeure, and the burden of proving that Force Majeure has occurred rests on the party seeking relief under this section E.18. The claiming party must promptly notify the other party in writing, citing the details of the Force Majeure event, use due diligence to overcome obstacles to performance created by the Force Majeure event, and resume performance immediately after the obstacles have been removed, provided the Contract has not been terminated in the interim.

Delay or failure of performance of the Contract or a purchase order caused solely by a Force Majeure event will be excused for the period of delay caused solely by the Force Majeure event, provided the party claiming the event promptly notifies the other party in writing. Neither party shall have any claim for damages against the other resulting from delays caused solely by Force Majeure.

Neither the Cooperative nor a Cooperative member will be responsible for any cost incurred by Vendor because of the Force Majeure event unless the Cooperative member has requested, in writing, that Vendor incur such cost in connection with any delay or work stoppage caused by the Force Majeure event.

Notwithstanding any other provision of this section E.18, in the event Vendor's performance of its obligations under the Contract is delayed or stopped by a Force Majeure event, the Cooperative may, at its sole option,

terminate the Contract in accordance with section E.17 (Remedies for Default and Termination of Contract) of these Terms and Conditions. This section E.18 does not limit or otherwise modify any of the Cooperative's rights as provided elsewhere in the Contract.

F. Miscellaneous

1. Assignment

Vendor may not sell, assign, transfer, convey or subcontract any responsibility or obligation created by the contract without the Cooperative's prior written consent. In determining whether to consent, the Cooperative will consider relevant factors, including whether the person to which the sale, assignment, transfer, conveyance or subcontract is proposed is bound to and will honor all obligations and responsibilities imposed on Vendor under the Contract, and the best interest of and value to Cooperative members. Vendor's attempted sale, assignment, transfer, conveyance or subcontracting of any part of the Contract except in compliance with this section F.1 is void and ineffective.

If Vendor ceases distribution of an awarded product for any reason during the Contract term and the Cooperative determines that continued availability of the product provides best value to Cooperative members, the Cooperative reserves the right to place the manufacturer of such product on the BuyBoard for the remainder of the Contract term, in which event Vendor will assign the Contract for such product to the product manufacturer.

2. Notices

Unless otherwise provided for in this Proposal Invitation, any written notice or other communication required by the Contract or by law will be conclusively deemed to have been given and received on the third business day after such written notice has been deposited in the U. S. Mail, properly addressed, and with sufficient postage affixed thereto, provided that actual notice may also be given in any other manner used in commerce.



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3. Equal Employment Opportunity (EEO) Disclosures

Vendor agrees to abide by all applicable laws, regulations, and executive orders pertaining to equal employment opportunity, including federal laws and the laws of the State in which Vendor's primary place of business is located. In accordance with such laws, regulations and executive orders, Vendor agrees that no person in the United States shall, on the grounds of race, color, religion, national origin, sex, age, veteran status, disability or genetic information, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed by Vendor under the Contract. Upon request, Vendor will furnish information regarding its nondiscriminatory hiring and promotion policies.

4. Applicable Law, Venue and Dispute Resolution

The Contract is governed by and will be construed according to the laws of the State of Texas, including the Uniform Commercial Code (UCC) as adopted in the State of Texas as effective and in force on the date of the Contract. Venue for any litigation concerning the Cooperative or TASB lies in Austin, Travis County, Texas, and venue for any litigation between a Cooperative member and Vendor arising under the Contract lies in the home county of the member. The parties have the mutual affirmative duty to attempt to resolve any disputes that arise under the Contract in good faith at the least possible expense prior to the initiation of any type of judicial or administrative proceeding.

5. Waiver

No claim or right arising out of a breach of the Contract can be discharged in whole or part by a waiver or renunciation of the claim or right unless the waiver or renunciation is supported by consideration and is in writing signed by the aggrieved party. A party's failure to require strict performance of any provision of the Contract does not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision.

6. Interpretation – Parol Evidence

This writing is intended by the parties as a final expression of their agreement and a complete and exclusive statement of the terms of their agreement. No course of prior dealing between the parties and no usage of the trade is relevant to supplement or explain any terms used in the Contract. Acceptance or acquiescence in a course of performance rendered under the Contract is not relevant to and does not determine the meaning of the Contract even though the accepting or acquiescing party has knowledge of the performance and opportunity for objection.

7. Right to Assurance

Whenever the Cooperative in good faith has reason to question Vendor's intent to perform, the Cooperative may demand that Vendor give written assurance of its intent to perform. In the event that a demand is made and no assurance is given within five (5) days, the Cooperative may treat the failure as an anticipatory repudiation of the Contract.



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8. Non-Appropriations Clause

Texas law prohibits the obligation and expenditure of public funds beyond the fiscal year for which a budget has been approved. A Cooperative member that is a governmental entity (a) reserves the right to rescind a multi-year purchase order or other agreement to purchase products or services under the Contract at the end of the

member's fiscal year if it is determined that funding is not available to extend the agreement; and (b) will use its best efforts to attempt to obtain and appropriate funds for payment.

9. Invalid Term or Condition

If any term or condition of the Contract is held invalid or unenforceable, the remainder of the Contract will not be affected and will be valid and enforceable.

10. Remedies Cumulative

The remedies available to the Cooperative, a Cooperative member, or Vendor under this Contract are in addition to any other remedies that may be available under law or in equity.

11. Signatures

Except as required pursuant to section B.13 (Proposal Signatures) of these Terms and Conditions with respect to Proposals and related documentation or as otherwise specifically required in these Terms and Conditions, all notices, requests, amendments and other written documentation required or authorized under the Contract may be provided by facsimile or as an imaged document, and an electronic, facsimile or imaged signature shall be deemed an original.



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THE LOCAL GOVERNMENT PURCHASING COOPERATIVE GENERAL INFORMATION

Sealed Proposal No. 430-13 – Vehicles and Heavy Duty Trucks and Options

*****Please make sure that you have either downloaded and/or printed all sections of this Proposal. *****

- 1. Proposal Invitation and Forms**
- 2. Proposal Instructions and General Terms and Conditions**
- 3. General Information**
- 4. Proposal Specifications**

Your Proposal (including completed and signed Forms and completed Proposal Specifications) must be returned in a sealed envelope – no electronic responses will be accepted.

NOTE: Catalogs/Pricelists must be submitted with the Proposal Specifications or the Proposal will not be considered!!!

PURPOSE OF THE CONTRACT

The intent of this proposal process is to establish a contract for the purchase of various **Vehicles and Heavy Duty Trucks and Options** used by Purchasing Cooperative members. Because individual members require different equipment and supplies, this Proposal Invitation is a request for the base price of each vehicle plus associated fees with the exception of delivery and a discount off of catalog or price list for all options, upgrades, etc. Purchases can be made by a Cooperative member at any time during the contract term.

TERM OF CONTRACT

The term of this contract will be from December 1, 2013 through November 30, 2014, with two (2) possible one (1) year renewals.

An awarded Vendor has no right to or vested interest in contract renewal. The Cooperative will evaluate the contract award prior to the expiration of the then-current term on the basis of factors that may include the annual amount of business, performance and continued provision of best value to Cooperative members. **For purposes of this Proposal Invitation, a Vendor must generate a minimum of \$15,000 through the contract during an annual contract term or may not be offered a renewal.** A renewal must be mutually agreed upon by both parties.

VALUE OF CONTRACT

The estimated value of this contract is \$250,000,000+; however, this estimate should not be construed to be a guaranty of either minimum or maximum since usage is dependent upon Cooperative members' actual needs and available funding.

An awarded Vendor must supply products at the awarded discount structure for the duration of the contract and honor all purchase orders prepared by each individual Cooperative member.



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SERVICE FEE

By submission of a response to this Proposal Invitation, an awarded Vendor under this Proposal Invitation must pay the Cooperative a service fee in the amount of **\$400 per purchase order** generated from any contract awarded under this Proposal Invitation. Proposer agrees to pay this service fee and remit the fee to the Cooperative in Austin, Texas, promptly upon receipt of each fee invoice. Proposer agrees to provide the Cooperative with copies of all purchase orders generated from Proposer's contract(s) that Proposer receives directly from Cooperative members for the purpose of billing and collecting the service fee and for compiling required purchasing history. Proposer further agrees that the Cooperative shall have the right, upon reasonable written notice, to review its records pertaining to purchases under any awarded contract to verify the accuracy of service fees payable by Proposer.

CONFIDENTIAL INFORMATION

Any information submitted by Proposer that Proposer considers to be confidential must be clearly marked as such by manually marking the information on each Proposal page.

ADDITIONAL INFORMATION:

An awarded vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposer's responding to this proposal invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

In the event that a specified model has been discontinued by the manufacturer, vendors should propose the direct replacement models with their proposal submission.

AWARD AND EVALUATION

This contract will be awarded based on the evaluation and award criteria set out in Section C.2 of the General Terms and Conditions to provide best value to Cooperative members.

Awarded proposals will not be active on the BuyBoard until price sheets or catalogs are submitted in the proper format to be posted to the BuyBoard.

TYPE OF CONTRACT

This is a "sealed proposal" based on unit prices and discount off catalog price. All discount percentages shall remain firm for the duration of the contract. In the event of price decreases, such price decreases shall be allowed for all products. Catalog/pricelist must be submitted with the Proposal.

By signing this Proposal, the Proposer certifies that the proposing entity has obtained, and will continue to maintain during the entire term of this contract, all permits, approvals, or licenses, necessary for lawful performance of its obligations under this contract.

The scope of services in this Proposal Invitation does not include services that are required to be procured under the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code), including without limitation architectural and professional engineering services.

Individual Cooperative members may in certain circumstances request background checks on an awarded Vendor's employees who will have direct contact with students, or for other reasons, and may require Vendor to pay the cost of obtaining criminal history information.



12007 Research Boulevard · Austin, Texas 78759-2439
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BUYBOARD ADVISORY REGARDING CONSTRUCTION-RELATED GOODS AND SERVICES

The Cooperative recently issued the Construction-Related Goods and Services Advisory, which provides information specifically relevant to the procurement of construction-related goods and services by Texas Cooperative members. The Advisory is included as Form F in the Proposal Forms associated with this Proposal Invitation. Because many BuyBoard contracts include goods or installation services that might be considered construction-related, Proposer should sign and submit Form F regardless of type of goods or services associated with this Proposal Invitation.

PROFESSIONAL ENGINEERING AND OTHER PROFESSIONAL SERVICES EXCLUDED

The scope of services in this Proposal Invitation and any resulting contract award do not include services that are required to be procured under the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code), including without limitation architecture and professional engineering services.

DELIVERY RESPONSE

Routine delivery response to a Cooperative member shall be within ten (10) business days after receipt of purchase order. Delivery shall be made during the ordering Cooperative member's normal business hours. Any Cooperative member may request emergency delivery. Awarded Vendors shall use their best efforts to comply with rush or emergency requests. However, if the Vendor cannot fulfill the emergency delivery requirements, the Cooperative member may procure the products or services from alternative sources without penalty.

WARRANTY/GUARANTY

All products purchased under this contract shall be **NEW** and free from defects.



Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

1	Autocar ACX42	Autocar ACX42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX42 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISL 345HP with Allison 3000 RDS, 5 speed transmission, complete with all manufacturer's standard equipment	\$ _____
2	Autocar ACM42	Autocar ACM42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACM42 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISB 200HP with Allison 2500 RDS, 6 speed transmission, complete with all manufacturer's standard equipment	\$ _____
3	Autocar ACX64	Autocar ACX64 Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX64 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISL 345 HP with Allison 3000 RDS 5-speed transmission, complete with mnufactrer's standard equipment	\$ _____
4	Discount (%) Off for Autocar Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Autocar Optional Equipment	_____ %

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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5	Discount (%) Off for Autocar Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Autocar Program Vehicles (Lease and/or Pre-Owned)	_____ %
6	Discount (%) Off Autocar Third Party (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Autocar Third Party (not OEM Options)	_____ %
7	Discount (%) Off Autocar Parts	Discount (%) Off Parts	Discount (%) Off Autocar Parts	_____ %
8	Discount (%) Off Autocar Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Autocar Extended Service Maintenance Agreements	_____ %
9	Hourly Labor Rate for Repair/Service of Autocar Vehicle	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Autocar Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$ _____

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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10	Per Mile Delivery Fee for Autocar Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Autocar Vehicles -- State the per mile delivery fee for Vehicles	\$ ____/mile
11	Chevrolet Sonic (1LS 1JU69)	Compact Sedan	Chevrolet Sonic (1LS 1JU69) Compact Sedan -- Chevrolet Sonic 1LS 1JU69 Model complete with all manufacturer's standard equipment	\$ ____
12	Chevrolet Spark (1CM48)	Compact Sedan	Chevrolet Spark (1CM48) Compact Sedan -- Chevrolet Spark 1CM48 base model complete with all manufacturer's standard equipment	\$ ____
13	Chevrolet Spark EV Electric (1CZ48)	Compact Sedan	Chevrolet Spark EV Electric (1CZ48) Compact Sedan -- Chevrolet Spark 1CZ48 base model complete with all manufacturer's standard equipment	\$ ____
14	Chevrolet Volt-Electric (1RC68)	Compact Sedan	Chevrolet Volt-Electric (1RC68) Compact Sedan -- Chevrolet Volt 1RC68 base model complete with all manufacturer's standard equipment	\$ ____
15	Chevrolet Cruze LS (1PL69)	Mid Size Sedan	Chevrolet Cruze LS (1PL69) Mid Size Sedan -- Chevrolet Cruze LS 1PL69 Model complete with all manufacturer's standard equipment	\$ ____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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16	Chevrolet Impala LS (1WF19)	Mid Size Sedan	Chevrolet Impala LS (1WF19) Mid Size Sedan -- Chevrolet Impala LS Model complete with all manufacturer's standard equipment	\$ _____
17	Chevrolet Malibu LS (1GB69)	Mid Size Sedan	Chevrolet Malibu LS (1GB69) Mid Size Sedan -- Chevrolet Malibu LS Model complete with all manufacturer's standard equipment	\$ _____
18	Chevrolet Captiva (1LD26)	Sport Utility	Chevrolet Captiva (1LD26) Sport Utility -- Chevrolet Captiva (1LD26) base model complete with all manufacturer's standard equipment	\$ _____
19	Chevrolet Traverse (CR 14526)	Sport Utility	Chevrolet Traverse (CR 14526) Sport Utility -- Chevrolet Traverse CR 14526 Model complete with all manufacturer's standard equipment	\$ _____
20	Chevrolet Equinox Model LS (1LF26)	Sport Utility	Chevrolet Equinox Model LS (1LF26) Sport Utility -- Chevrolet Equinox LS Model complete with all manufacturer's standard equipment	\$ _____
21	Chevrolet Tahoe (CC10706-1FL)	Sport Utility	Chevrolet Tahoe (CC10706-1FL) Sport Utility -- Chevrolet Tahoe 2WD Model complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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22	Chevrolet Suburban (CC15906-1FL)	Sport Utility	Chevrolet Suburban (CC15906-1FL) Sport Utility - - Chevrolet Suburban 2WD 1/2 ton Model complete with all manufacturer's standard equipment	\$ _____
23	Chevrolet Colorado Pickup (CS15653)	Extended Cab Pickup	Chevrolet Colorado Extended Cab (CS15653) Pickup -- Extended cab, 2WD, complete with all manufacturer's standard equipment	\$ _____
24	Chevrolet Silverado 1500 Pickup (CC10703)	Full Size Pickup, 1/2 ton, Regular cab	Chevrolet Silverado 1500 Full Size (CC10703) Pickup -- 1/2 ton, Regular Cab, 2WD complete with all manufacturer's standard equipment	\$ _____
25	Chevrolet Silverado 2500HD Pickup (CC25903)	Full Size Pickup, 3/4 ton, Regular Cab	Chevrolet Silverado 2500HD Full Size (CC25903) Pickup-- 3/4 ton, Heavy Duty Regular Cab, 2WD complete with all manufacturer's standard equipment	\$ _____
26	Chevrolet Silverado 3500HD Pickup (CC35903)	Full Size Pickup, 1 ton, Regular Cab	Chevrolet Silverado 3500HD Full Size (CC35903) Pickup-- 1 ton, Regular Cab, 2WD complete with all manufacturer's standard equipment	\$ _____
27	Chevrolet Colorado Chassis Cab (CS15653)	Chassis Cab	Chevrolet Colorado Chassis Extended Cab (CS15653) -- Colorado Chassis Extended Cab, 2WD, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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28	Chevrolet Silverado 3500HD Chassis Cab (CC31003)	Chassis Cab	Chevrolet Silverado 3500HD Chassis Cab (CC31003) -- Silverado Classic 3500 Chassis Cab, 2WD, Regular Cab, complete with all manufacturer's standard equipment	\$ _____
29	Chevrolet Express Passenger Van (CG13406)	Passenger Van	Chevrolet Express (CG13406) Passenger Van --- Chevrolet Express Passenger Van G1500 Rear Wheel Drive, complete with all manufacturer's standard equipment	\$ _____
30	Chevrolet Express Cargo Van (CG13405)	Cargo Van	Chevrolet Express (CG13405) Cargo Van --- Chevrolet Express Cargo Van G1500 Rear Wheel Drive, complete with all manufacturer's standard equipment	\$ _____
31	Chevrolet Express Cutaway (CG33503)	Cutaway Van	Chevrolet Express (CG33503) Cutaway Van --- Chevrolet Express Cutaway Van, complete with all manufacturer's standard equipment	\$ _____
32	Chevrolet Caprice Police Package (PPV 1EW19)	Law Enforcement	Chevrolet Caprice (PPV 1EW19) Police Package -- Police Vehicle, complete with all manufacturer's standard equipment	\$ _____
33	Chevrolet Impala Police Package (9CI-PPV 1WS19)	Law Enforcement	Chevrolet Impala (9CI-PPV 1WS19) Police Package -- Model 9C1-PPV 1WS19 Police Vehicle, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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34	Chevrolet Tahoe Police Package (PPV CC15706)	Law Enforcement	Chevrolet Tahoe (PPV CC15706) Police Package -- 2 WD Police package with all manufacturer's standard equipment	\$ _____
35	Chevrolet Camaro (1EE37)	Sport Sedan	Chevrolet Camaro (1EE37) Sport Sedan -- Chevrolet Camaro (1EE37) base model complete with all manufacturer's standard equipment	\$ _____
36	Chevrolet SS Sedan (1EK69)	Sedan (4 door)	Chevrolet SS (1EK69) Sedan -- Chevrolet SS (1EK69) Sedan base model; 4 door; complete with all manufacturer's standard equipment	\$ _____
37	Discount (%) Off for Chevrolet Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Chevrolet Optional Equipment	_____ %
38	Discount (%) Off for Chevrolet Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Chevrolet Program Vehicles (Lease and/or Pre-Owned)	_____ %
39	Discount (%) Off Chevrolet Third Party (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Chevrolet Third Party (not OEM Options)	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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40	Discount (%) Off Chevrolet Parts	Discount (%) Off Parts	Discount (%) Off Chevrolet Parts	_____ %
41	Discount (%) Off Chevrolet Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Chevrolet Extended Service Maintenance Agreements	_____ %
42	Hourly Labor Rate for Repair/Service of Chevrolet Vehicle	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Chevrolet Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$ _____
43	Per Mile Delivery Fee for Chevrolet Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Chevrolet Vehicles -- State the per mile delivery fee for Vehicles	\$ _____/mile
44	Chrysler 200 Sedan (JSCH41)	Mid Size Sedan	Chrysler 200 (JSCH41) Mid Size Sedan -- Base sedan model, 2.4L, 4 speed automatic, complete with all manufacturer's standard equipment	
45	Chrysler 300 Sedan (LXCH48)	Sedan	Chrysler 300 (LXCH48) Sedan -- Base sedan model, 3.6L, V6, automatic, complete with all manufacturer's standard equipment	

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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46	Chrysler Town and Country Touring	Passenger Van	Chrysler Town and Country Passenger Van -- Touring model, complete with all manufacturer's standard equipment	
47	Dodge Dart (PFDH41)	Compact Sedan	Dodge Dart (PFDH41) Compact Sedan -- SE Base model, 2.0L, I4 DOHC Transmission, complete with all manufacturer's standard equipment	
48	Dodge Avenger (JSDH41)	Mid Size Sedan	Dodge Avenger (JSDH41) Mid Size Sedan -- Base model, 4-door, 2.4L I4, complete with all manufacturer's standard equipment	
49	Dodge Charger (LDDM48)	Sedan	Dodge Charger (LDDM48) Sedan -- Base model, 3.6L V6, 5 speed Automatic, complete with all manufacturer's standard equipment	
50	Dodge Charger Pursuit-Police Package (LDDE48)	Pursuit-Police Package	Dodge Charger (LDDE48) Pursuit Police Package -- Base model, 3.6L V6, complete with all manufacturer's standard equipment	
51	Dodge Challenger (LCDH22)	Compact Car	Dodge Challenger (LCDH22) Compact Car -- Base model complete with all manufacturer's standard equipment	
52	Dodge Grand Caravan (RTKH53)	Passenger Van	Dodge Grand Caravan (RTKH53) Passenger Van -- SE Base model, 3.6L V6 automatic, rear A/C, complete with all manufacturer's standard equipment	

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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53	Dodge RAM C/V Cargo Van (RTKE53)	Cargo Van	Dodge RAM C/V (RTKE53) Cargo Van -- Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment	
54	Dodge Journey (JCDH49)	Sport Utility	Dodge Journey (JCDH49) Sport Utility -- SE Base Model, front wheel drive, 2.4L I4 DOHC 16V Dual Engine, complete with all manufacturer's standard equipment	
55	Dodge Durango (WDDL75)	Sport Utility	Dodge Durango (WDDL75) Sport Utility -- Base Model, rear wheel drive, 3.6L V6 Engine, complete with all manufacturer's standard equipment	
56	Dodge Durango Special Service (WDDE75)	Sport Utility-Special Service	Dodge Durango (WDDE75) Sport Utility Special Service -- Base Model, rear wheel drive, 3.6L V6 Engine, complete with all manufacturer's standard equipment	
57	Dodge RAM 1500 Special Services (DS6T98)	Special Services Pickup, Crew Cab	Dodge RAM 1500 (DS6T98) Special Services Pickup -- Base Model, Crew Cab, 4X4, 5.7L V8 Hemi, 6 speed automatic, complete with all manufacturer's standard equipment	
58	Dodge RAM Tradesman 1500 (DS1L61)	Full Size Pickup, Regular Cab	Dodge RAM Tradesman 1500 (DS1L61) Full Size Pickup -- ST Base Model, 1/2 ton, Regular Cab, 4X2, 3.6L V6, automatic, short bed, complete with all manufacturer's standard equipment	
59	Dodge RAM Tradesman 2500 (DJ2L62)	Full Size Pickup, Regular cab	Dodge RAM Tradesman 2500 (DJ2L62) Full Size Pickup -- ST Base Model, 3/4 ton, regular cab, 4X2, 5.7L V8, automatic, complete with all manufacturer's standard equipment	

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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60	Dodge RAM Tradesman 3500 (D23L62)	Full Size Pickup, Regular cab	Dodge RAM Tradesman 3500 (D23L62) Full Size Pickup -- ST Base Model, 1 ton, regular cab, 4X2, 5.7L V8, automatic, regular bed, complete with all manufacturer's standard equipment	
61	Dodge RAM Tradesman 3500 Chassis Cab (DL3L63)	Chassis Cab	Dodge RAM Tradesman 3500 (DD3L63) Chassis Cab -- ST Base model with 5.7L V8, automatic, complete with all manufacturer's standard equipment	
62	Dodge RAM Promaster Cargo Van	Cargo Van	Dodge RAM Promaster Van -- Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment	
63	Dodge RAM Promaster Window Van	Window Van	Dodge RAM Promaster Van -- Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment	
64	Dodge RAM Promaster Cutaway Chassis Van	Cutaway Chassis Van	Dodge RAM Promaster Van -- Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment	
65	Jeep Cherokee (KLTL74)	Sport Utility	Jeep Cherokee (KLTL74) Sport Utility -- Base model, 2.4L engine, complete with all manufacturer's standard equipment	

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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66	Jeep Wrangler (JKJL72)	Sport Utility	Jeep Wrangler (JKJL72) Sport Utility -- Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment	
67	Jeep Patriot (MKTE74)	Sport Utility	Jeep Patriot (MKTE74) Sport Utility -- Base model, 2.4L I4 DOHC 16V with A/C, complete with all manufacturer's standard equipment	
68	Jeep Compass (MKTE49)	Sport Utility	Jeep Compass (MKTE49) Sport Utility -- Base model, 2.4L I4 DOHC 16V, continuously variable transmission, complete with all manufacturer's standard equipment	
69	Discount (%) Off for Chrysler, Dodge, Jeep Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Chrysler, Dodge, Jeep Optional Equipment	_____ %
70	Discount (%) Off for Chrysler, Dodge, Jeep Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Chrysler, Dodge, Jeep Program Vehicles (Lease and/or Pre-Owned)	_____ %
71	Discount (%) Off Third Party Chrysler, Dodge, Jeep (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Chrysler, Dodge, Jeep (not OEM Options)	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

72	Discount (%) Off Chrysler, Dodge, Jeep Parts	Discount (%) Off Parts	Discount (%) Off Chrysler, Dodge, Jeep Parts	_____ %
73	Discount (%) Off Chrysler, Dodge, Jeep Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Chrysler, Dodge, Jeep Extended Service Maintenance Agreements	_____ %
74	Hourly Labor Rate for Repair/Service of Chrysler, Dodge, Jeep Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Chrysler, Dodge, Jeep Vehicles	
75	Per Mile Delivery Fee for Chrysler, Dodge, Jeep Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Chrysler, Dodge, Jeep Vehicles	\$ _____/mile
76	Crane Carrier LET2	Crane Carrier LET2	Crane Carrier LET2 - Low Entry Tilt Cab, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment	\$ _____
77	Crane Carrier LET2 Crew Cab 4x2	Crane Carrier LET2 Crew Cab 4X2	Crane Carrier LET2 Crew Cab 4X2 - Low Entry Tilt Crew Cab, Cummins ISC10-260 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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78	Crane Carrier COE 4x2	Crane Carrier COE 4X2	Crane Carrier COE 4X2 - Cab Over, Cummins ISB10-240 240 HP engine, Allison 2500 RDS transmission, front axle 13200lbs, single rear axle 23,000lbs, complete with all manufacturer's standard equipment	\$ _____
79	Crane Carrier LDT2 4x2	Crane Carrier LDT2 4X2	Crane Carrier LDT2 4X2 - Low Entry Drop Frame Tilt Cab, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment	\$ _____
80	Crane Carrier LTD2 6x4	Crane Carrier LDT2 6X4	Crane Carrier LDT2 6X4 - Low Entry Drop Frame Tilt Cab, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
81	Crane Carrier LET2 6x4	Crane Carrier LET2 6X4	Crane Carrier LET2 6X4 - Low Entry Tilt Cab, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
82	Crane Carrier LET@ 6x4 Crew Cab	Crane Carrier LET2 6X4 Crew Cab	Crane Carrier LET2 6X4 Crew Cab - Low Entry Tilt Crew Cab, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
83	Crane Carrier LWT 4x2	Crane Carrier LWT 4X2	Crane Carrier LWT 4X2 - Low Entry Tilt Cab, Cummins ISC10-270 270 HP engine, Allison MD3560P transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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84	Crane Carrier LWT2 6x4	Crane Carrier LWT2 6X4	Crane Carrier LWT2 6X4 - Low Entry Tilt Cab, Cummins ISC10-270 270 HP engine, Allison MD3560P transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
85	Crane Carrier COE 6x4	Crane Carrier COE 6X4	Crane Carrier COE 6X4 - Cab Over, Cummins ISC10-270 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
86	Discount (%) Off for Crane Carrier Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Crane Carrier Optional Equipment	_____%
87	Discount (%) Off for Crane Carrier Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Crane Carrier Program Vehicles (Lease and/or Pre-Owned)	_____%
88	Discount (%) Off Third Party Crane Carrier (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Crane Carrier (not OEM Options)	_____%
89	Discount (%) Off Crane Carrier Parts	Discount (%) Off Parts	Discount (%) Off Crane Carrier Parts	_____%

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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90	Discount (%) Off Crane Carrier Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Crane Carrier Extended Service Maintenance Agreements	_____ %
91	Hourly Labor Rate for Repair/Service of Crane Carrier Vehicle	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Crane Carrier Vehicle	\$ _____
92	Per Mile Delivery Fee for Crane Carrier Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Crane Carrier Vehicles	\$ _____/mile
93	Ford Taurus SE (P2D)	Full Size Sedan	Taurus SE Sedan (P2D) -- Taurus SE Trim Package, 3.5L V6 engine, complete with all manufacturer's standard equipment	\$ _____
94	Ford Fusion S (POG)	Mid Size Sedan	Fusion S Sedan (POG) -- Fusion S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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95	Ford Fusion S Hybrid (P0U)	Mid Size Sedan	Fusion Hybrid S Sedan (P0U) -- Fusion S Trim Package, 2.0L I4 engine, complete with all manufacturer's standard equipment	\$ _____
96	Ford Fiesta S (P4A)	Compact Sedan	Fiesta S Sedan (P4A) -- Fiesta S trim package; 1.6L I4 engine, complete with all manufacturer's standard equipment	\$ _____
97	Ford Mustang (P8A)	Coupe	Ford Mustang V6 (P8A) -- Two door, 3.7L V6 engine, complete with all manufacturer's standard equipment	\$ _____
98	Ford Focus S (P3E)	Compact Sedan	Focus S Sedan (P3E) -- Focus S Trim Package, 2.0L I4, complete with all manufacturer's standard equipment	\$ _____
99	Ford C-Max Hybrid (P5A)	Compact Sedan	C-Max Hybrid Sedan (C-Max P5A) -- Hybrid, 5 door, 2.0L I4 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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100	Ford C-Max Energi (P5C)	Compact Sedan	C-Max Energi Sedan (C-Max P5C) -- Plug in hybrid, 5 door, 2.0L I4 engine, complete with all manufacturer's standard equipment	\$ _____
101	Ford Police Interceptor AWD (P2M)	Law Enforcement Sedan AWD	Police Inceptor Sedan (P2M) -- AWD, Four door, 3.7L V6 engine complete with all manufacturer's standard equipment	\$ _____
102	Ford Police Interceptor Sport Utility AWD (K8A)	Law Enforcement Sport Utility AWD	Police Inceptor Sport Utility (K8A) -- AWD, 3.7L V6 engine complete with all manufacturer's standard equipment	\$ _____
103	Ford Expedition Special Services Package (U1F-102A)	Law Enforcement Sport Utility, Full Size	Expedition SSV Utility (U1F-102A) -- 5.4L V8 engine, complete with all manufacturer's standard equipment	\$ _____
104	Ford Explorer (K7B)	Sport Utility	Explorer Base Sport Utility (K7B) -- Explorer base package; 3.5L V6 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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105	Ford Expedition XL (U1F-100A)	Sport Utility	Expedition XL Sport Utility (U1F-100A) -- Expedition XL Trim Package, 5.4L V8 engine, complete with all manufacturer's standard equipment	\$ _____
106	Ford Expedition XL Extended Length (K1F-100A)	Sport Utility, Extended Length	Expedition EL Sport Utility (K1F-100A) -- Expedition XL Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment	\$ _____
107	Ford Expedition Special Services Package Extended Length (K1F-102A)	Law Enforcement Sport Utility, Extended Length	Expedition SSV Extended Length Utility (K1F-102A) -- Expedition SSV Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment	\$ _____
108	Ford Escape S (U0F)	Sport Utility	Escape Sport Utility (U0F) -- Escape S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ _____
109	Ford Edge SE (K3G)	Crossover Sport Utility	Edge Crossover Sport Utility (K3G) -- Edge SE Trim Package, four door, 3.5L V6 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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110	Ford Flex (K5B)	Crossover Sport Utility	Flex Crossover (K5B) -- Four door, 3.5L V6, complete with all manufacturer's standard equipment	\$ _____
111	Ford F150, Regular Cab (F1C)	Full Size Pickup	F-150 Pickup, Regular Cab (F1C) -- F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, complete with all manufacturer's standard equipment	\$ _____
112	Ford F150, Regular Cab, CNG/LPG	Full Size Pickup	F-150 Pickup, Regular Cab -- F-150, CNG/LPG, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, compete with all manufacturer's standard equipment	\$ _____
113	Ford F250, Regular Cab (F2A)	Full Size Pickup	F-250 Pickup, Regular Cab (F2A) -- F-250, 3/4 ton, regular cab, 4x2, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment	\$ _____
114	Ford F350 SRW, Regular Cab (F3A)	Full Size Pickup	F-350 Pickup, Regular Cab (F3A) -- F-350, 1 ton, Regular Cab, 4x2 SRW, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment	\$ _____
115	Ford F350 SRW, Chassis Cab (F3E)	Chassis Cab	F-350 Chassis Cab (F3E) -- F-350, Regular Cab Chassis, SRW, 6.2L V8 engine, automatic transmission, 141" wheelbase, 10,200lbs GVWR, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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116	Ford F450 DRW, Chassis Cab (F4G)	Chassis Cab	F-450 Chassis Cab (F4G) -- F-450, Regular Cab Chassis, DRW, 6.8L V10 engine, automatic transmission, 141" wheelbase, 16,500lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
117	Ford F550 DRW, Chassis Cab (F5G)	Chassis Cab	F-550 Chassis Cab (F5G) -- F-550, Regular Cab Chassis, DRW, 6.8L V10, automatic transmission, 141" wheelbase, 18,000lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
118	Ford F650 DRW, Chassis Cab (F6G)	Chassis Cab	F-650 Chassis Cab (F6G) -- F-650, Regular Cab Chassis, DRW, 6.7L Cummins engine, 134" wheelbase, 22,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ _____
119	Ford F750 DRW, Chassis Cab (F7F)	Chassis Cab	F-750 Chassis Cab (F7F) -- F-750, Regular Cab Chassis, DRW, 6.7L Cummins engine, 146" wheelbase, 30,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ _____
120	Ford Transit Connect Wagon (S9E)	Wagon	Transit Connect Wagon (S9E) -- Transit Connect Wagon, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ _____
121	Ford Transit Connect Van (S6E)	Cargo Van	Transit Connect Cargo Van (S6E) -- Transit Connect Van, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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122	Ford E-150, Passenger Van (E1B)	Passenger Van	E-150 Econoline Passenger Van (E1B) -- E-150 Van, Seating for 8, 4.6L V8 engine, 8600lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
123	Ford E-350, Super Duty Passenger Van (E3B)	Passenger Van	E-350 Econoline Super Duty Passenger Van (E3B) -- E-350 Van, Seating for 12, 4.6L V8 engine, 8700lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
124	Ford E-350, Super Duty Extended Passenger Van (S3B)	Passenger Van	E-350 Econoline Super Duty Extended Passenger Van (S3B) -- E-350 Van, Seating for 15, 5.4L V8 engine, 9100lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
125	Ford E-150, Cargo Van (E1E)	Cargo Van	E-150 Econoline Cargo Van (E1E) -- E-150 Van, 4.6L V8 engine, 8600lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ _____
126	Ford E-250, Super Duty Cargo Van (E2E)	Cargo Van	E-250 Econoline Super Duty Cargo Van (E2E) -- E-250 Super Duty Van, 4.6L V8 engine, 9000lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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127	Ford E-350, Super Duty Cargo Van (E3E)	Cargo Van	E-350 Econoline Super Duty Cargo Van (E3E) -- E-350 Super Duty Van, 5.4L V8 engine, 9500lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ _____
128	Ford E-350 SRW, Cutaway (E3F)	Cutaway Chassis	E-350 Cutaway Van Chassis (E3F) -- 5.4L V8 engine, SRW, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
129	Ford E-350 DRW, Cutaway	Cutaway Chassis	E-350 Cutaway Van Chassis -- 5.4L V8 engine, DRW, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
130	Ford E-450 DRW, Cutaway (E4F)	Cutaway Chassis	E-450 Cutaway Chassis (E4F) -- 5.4L V8, DRW, 158" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
131	Discount (%) Off for Ford Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Ford Optional Equipment	_____%
132	Discount (%) Off for Ford Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Ford Program Vehicles (Lease and/or Pre-Owned)	_____%

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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133	Discount (%) Off Third Party Rord (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Discount (%) Off Third Party Rord (not OEM) Options	_____ %
134	Discount (%) Off Ford Parts	Discount (%) Off Parts	Discount (%) Off Ford Parts	_____ %
135	Discount (%) Off Ford Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Ford Extended Service Maintenance Agreements	_____ %
136	Hourly Labor Rate for Repair/Service of Ford Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Ford Vehicles	\$ _____
137	Per Mile Delivery Fee for Ford Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Ford Vehicles	\$ _____/mile
138	Freightliner Model M2-106	Freightliner Model M2-106	Freightliner Model M2-106 - Cab and chassis, 18,000# GVW, Eaton 6 speed transmission, 200 HP, front axle 6,000lbs, rear axle 13,000lbs, complete with all manufacturer's standard equipment	\$ _____

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139	Freightliner Model 10850	Freightliner Model 10850	Freightliner Model 10850 - Cab and chassis, 31,000# GVW, Eaton 9 speed transmission, 260 HP, front axle 10,000lbs, rear axle 21,000lbs, complete with all manufacturer's standard equipment	\$ _____
140	Freightliner Model M2-112	Freightliner Model M2-112	Freightliner Model M2-112 - Cab and chassis, 52,000# GVW, Detroit DD13 370 HP at 1900 RPM, Eaton 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
141	Freightliner Model Cascadia 125	Freightliner Model Cascadia 125	Freightliner Model Cascadia 125 - Cab and chassis, 52,000# GVW, Detroit DD15 455 HP at 1800 RPM, Eaton FR-15210B 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
142	Freightliner Model 122 SD	Freightliner Model 122 SD	Freightliner Model 122 SD - Cab and chassis, 52,000# GVW, Detroit DD15 455 HP at 1800 RPM, Eaton FRO-15210C 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
143	Freightliner Model 11450	Freightliner Model 11450	Freightliner Model 11450 - Cab and chassis, 52,000# GVW, Detroit DD13 370 HP at 1800 RPM, Eaton 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
144	Freightliner Model Cascadia 113	Freightliner Cascadia 113	Freightliner Model Cascadia 113 - Cab and chassis, Detroit DD13 370 HP, Eaton 10 speed transmission, front axle 12000 lbs, rear axle 40000 lbs, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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145	Freightliner MT45	Freightliner MT45	Freightliner MT45 - Van Chassis (cab and chassis), 12,000# GVW, for 10 ft. van body, Cummins ISB-10 6.7L 200 HP at 2400 RPM, Allison 1000 HS automatic transmission (5 speed) with parking pawl, front axle 8,000lbs, rear axle 12,000lbs, complete with all	\$ _____
146	Freightliner MT55	Freightliner MT55	Freightliner MT55 - Van Chassis (cab and chassis), 18,000# GVW, for 16 ft. van body, Cummins ISB-10 6.7L 200 HP at 2400 RPM, Allison 2100 HS automatic transmission (5 speed) without parking pawl, front axle 8,000lbs, rear axle 13,500lbs, complete with all	\$ _____
147	Discount (%) Off for Freightliner Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Freightliner Optional Equipment	_____ %
148	Discount (%) Off for Freightliner Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Freightliner Program Vehicles (Lease and/or Pre-Owned)	_____ %
149	Discount (%) Off Third Party Freightliner (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Freightliner (not OEM Options)	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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150	Discount (%) Off Freightliner Parts	Discount (%) Off Parts	Discount (%) Off Freightliner Parts	_____ %
151	Discount (%) Off Freightliner Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Freightliner Extended Service Maintenance Agreements	_____ %
152	Hourly Labor Rate for Repair/Service of Freightliner Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Freightliner Vehicles	\$ _____
153	Per Mile Delivery Fee for Freightliner Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Freightliner Vehicles	\$ _____/mile
154	Freightliner Sprinter C2500	Sprinter C2500	Freightliner Sprinter C2500 - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
155	Freightliner Sprinter C3500	Sprinter C3500	Freightliner Sprinter C3500 - 144" BBC, 9990 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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156	Freightliner Sprinter 3500 C/C	Sprinter 3500 C/C	Freightliner Sprinter 3500 C/C - 144" BBC, 11,030 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
157	Freightliner Sprinter P2500 Passenger Van	Sprinter P2500 Passenger Van	Freightliner Sprinter P2500 Passenger Van - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
158	Discount (%) Off for Freightliner Sprinter Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Freightliner Sprinter Optional Equipment	_____ %
159	Discount (%) Off for Freightliner Sprinter Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Freightliner Sprinter Program Vehicles (Lease and/or Pre-Owned)	_____ %
160	Discount (%) Off Third Party Freightliner Sprinter (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Freightliner Sprinter (not OEM Options)	_____ %
161	Discount (%) Off Freightliner Sprinter Parts	Discount (%) Off Parts	Discount (%) Off Freightliner Sprinter Parts	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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162	Discount (%) Off Freightliner Sprinter Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Freightliner Sprinter Extended Service Maintenance Agreements	_____ %
163	Hourly Labor Rate for Repair/Service of Freightliner Sprinter Vehicle	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Freightliner Sprinter Vehicle	\$ _____
164	Per Mile Delivery Fee for Freightliner Sprinter Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Freightliner Sprinter Vehicles	\$ _____/mile
165	Honda Insight	Compact Sedan	Insight -- Base model, 1.5L SOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
166	Honda Fit	Compact Sedan	Fit -- Base model, 1.5L 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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167	Honda Civic LX	Compact Sedan	Civic LX -- Base model, 1.8L SOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
168	Honda Accord LX	Mid-Size Sedan	Accord LX -- Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
169	Honda Crosstour EX	Mid-Size Sedan	Crosstour EX -- Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
170	Honda Ridgeline RT	Full Size Pickup	Ridgeline RT -- Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment	\$ _____
171	Honda CR-V LX	Sport Utility	CR-V LX -- Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
172	Honda Pilot LX	Sport Utility	Pilot LX -- Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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173	Honda Odyssey LX	Passenger Van	Odyssey LX -- Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment	\$ _____
174	Discount (%) Off for Honda Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Honda Optional Equipment	_____ %
175	Discount (%) Off for Honda Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Honda Program Vehicles (Lease and/or Pre-Owned)	_____ %
176	Discount (%) Off Third Party Honda (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Honda (not OEM Options)	_____ %
177	Discount (%) Off Honda Parts	Discount (%) Off Parts	Discount (%) Off Honda Parts	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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178	Discount (%) Off Honda Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Honda Extended Service Maintenance Agreements	_____ %
179	Hourly Labor Rate for Repair/Service of Honda Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Honda Vehicles	\$ _____
180	Per Mile Delivery Fee for Honda Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Honda Vehicles	\$ _____/mile
181	International TerraStar 4x2	International TerraStar 4x2	International TerraStar - Class 4, Maxxforce 7 - 300 HP, Allison 1000 auto transmission, 600 front axle, 10,000 rear axle, 14,001-16,500 GVWR, complete with all manufacturer's standard equipment	\$ _____
182	International TerraStar 4X4	International TerraStar 4X4	International TerraStar - Class 5, Maxxforce 7 - 300 HP, Allison 1000 auto transmission, 600 front axle, 10,000 rear axle, 16,001-19,500 GVWR, complete with all manufacturer's standard equipment	\$ _____
183	International DuraStar 4300M7 4x2	International DuraStar 4300M7 4x2	International DuraStar 4300M7 - Class 6, Maxxforce 7 - 220 HP 6-speed manual transmission, 8,000# front axle, 15,500 rear axle, hydraulic brakes, complete with all manufacturer's standard equipment	\$ _____
184	International DuraStar 4300M7 4x4	International DuraStar 4300M7 4x4	International DuraStar 4300M7 - Class 6, Maxxforce 7 - 220 HP 6-speed manual transmission, 8,000# front axle, 15,500 rear axle, hydraulic brakes, complete with all manufacturer's standard equipment	\$ _____

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185	International WorkStar 7300 4x2	International WorkStar 7300 4x2	International WorkStar 7300 - Class 7, Maxxforce DT - 215 HP 6-speed manual transmission, 10,000# front axle, 17,500 rear axle, air brakes, complete with all manufacturer's standard equipment	\$ _____
186	International WorkStar 7300 4x4	International WorkStar 7300 4x4	International WorkStar 7300 - Class 7, Maxxforce DT - 215 HP 6-speed manual transmission, 10,000# front axle, 17,500 rear axle, air brakes, complete with all manufacturer's standard equipment	\$ _____
187	International DuraStar 4400 6X4	International DuraStar 4400 6X4	International DuraStar 4400 6X4 - Class 8, Maxxforce DT - 270 HP 6-speed manual transmission, 10,000# front axle, 34,000 tandem rear axle, air brakes, complete with all manufacturer's standard	\$ _____
188	International Paystar 6X4	International Paystar 6X4	International Paystar 6X4 - Class 8, Maxxforce 11 - 330 HP 10-speed manual transmission, 14,600# front axle, 40,000 tandem rear axle, air brakes, tractor package, complete with all manufacturer's standard	\$ _____
189	International Prostar 4x2	International Prostar 4x2	International Prostar 4x2 - Maxxforce 13 - 410 HP 10-speed manual transmission, 12000# front axle, 23,000 tandem rear axle, air brakes, tractor package, complete with all manufacturer's standard equipment	\$ _____
190	International WorkStar 7400 4x2	International WorkStar 7400 4x2	International WorkStar 7400 - Class 8, Maxxforce DT - 270 HP 6-speed manual transmission, 10000# front axle, 17,500 rear axle, air brakes, complete with all manufacturer's standard equipment	\$ _____
191	International WorkStar 7400 6X4	International WorkStar 7400 6X4	International WorkStar 7400 6X4 - Class 8, Maxxforce DT - 270 HP 6-speed manual transmission, 12,000# front axle, 34,000 tandem rear axle, air brakes, complete with all manufacturer's standard equipment	\$ _____
192	International WorkStar 7600 6X4	International WorkStar 7600 6X4	International WorkStar 7600 6X4 - Class 8, Maxxforce 11 - 330 HP 10-speed manual transmission, 12000# front axle, 40,000 tandem rear axle, air brakes, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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193	International TranStar 8600 4x2	International TranStar 8600 4x2	International TranStar 8600 6X4 - Class 8, Maxxforce 11 - 330 HP 10-speed manual transmission, 12,000# front axle, 40,000 tandem rear axle, air brakes, tractor package, complete with all	\$ _____
194	Discount (%) Off for International Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for International Optional Equipment	_____ %
195	Discount (%) Off for International Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for International Program Vehicles (Lease and/or Pre-Owned)	_____ %
196	Discount (%) Off Third Party International (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party International (not OEM Options)	_____ %
197	Discount (%) Off International Parts	Discount (%) Off Parts	Discount (%) Off International Parts	_____ %
198	Discount (%) Off International Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off International Extended Service Maintenance Agreements	_____ %
199	Hourly Labor Rate for Repair/Service of International Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of International Vehicles	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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200	Per Mile Delivery Fee for International Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for International Vehicles	\$ _____/mile
201	Isuzu Cabover - NPR 12000 GVW	Isuzu Cabover	Isuzu Cabover - NPR 12000 GVW, gasoline engine, complete with all manufacturer's standard equipment	\$ _____
202	Isuzu Cabover - NPR 14500 GVW	Isuzu Cabover	Isuzu Cabover - NPR 14500 GVW, gasoline engine, complete with all manufacturer's standard equipment	\$ _____
203	Isuzu Cabover - NQR 17950 GVW	Isuzu Cabover	Isuzu Cabover - NQR 17950 GVW, complete with all manufacturer's standard equipment	\$ _____
204	Isuzu Cabover - NRR 19500 GVW	Isuzu Cabover	Isuzu Cabover - NRR 19500 GVW, complete with all manufacturer's standard equipment	\$ _____
205	Discount (%) Off for Isuzu Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Isuzu Optional Equipment	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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206	Discount (%) Off for Isuzu Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Isuzu Program Vehicles (Lease and/or Pre-Owned)	_____ %
207	Discount (%) Off Third Party Isuzu (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Isuzu (not OEM Options)	_____ %
208	Discount (%) Off Isuzu Parts	Discount (%) Off Parts	Discount (%) Off Isuzu Parts	_____ %
209	Discount (%) Off Isuzu Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Isuzu Extended Service Maintenance Agreements	_____ %
210	Hourly Labor Rate for Repair/Service of Isuzu Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Isuzu Vehicles	\$ _____

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211	Per Mile Delivery Fee for Isuzu Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Isuzu Vehicles	\$ ____/mile
212	Mack GU713	Mack GU713	Axle Forward Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment	\$ _____
213	Mack GU813	Mack GU813	Axle Back Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment	\$ _____
214	Mack MRU613	Mack MRU613	Cabover, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Mack S38R 38000#, complete with all manufacturer's standard equipment	\$ _____
215	Mack LEU613	Mack LEU613	Low Entry Cabover, 66,000# GVW, Mack MP7-325 engine, Allison 4500RDS5 transmission, front axle Mack FXL20000, rear axle Meritor RT46-160, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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216	Mack CHU613	Mack CHU613	Axle Forward Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment	\$ _____
217	Mack CXU613	Mack CXU613	Axle Back Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment	\$ _____
218	Discount (%) Off for Mack Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Mack Optional Equipment	_____%
219	Discount (%) Off for Mack Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Mack Program Vehicles (Lease and/or Pre-Owned)	_____%
220	Discount (%) Off Third Party Mack (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Mack (not OEM Options)	_____%

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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221	Discount (%) Off Mack Parts	Discount (%) Off Parts	Discount (%) Off Mack Parts	_____ %
222	Discount (%) Off Mack Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Mack Extended Service Maintenance Agreements	_____ %
223	Hourly Labor Rate for Repair/Service of Mack Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Mack Vehicles	\$ _____
224	Per Mile Delivery Fee for Mack Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Mack Vehicles	\$ _____/mile
225	Nissan Versa	Compact Sedan	Versa -- Base model, 1.6L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
226	Nissan Sentra	Compact Sedan	Sentra -- Base model, 1.8L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
227	Nissan Cube	Compact Sedan	Cube -- Base model, 1.8L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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228	Nissan Leaf	Electric Compact Sedan	Leaf -- Base model, 80kw AC Synchronous motor, 24kWh lithium-ion Battery, 3.6kW onboard charger, cylinder engine, complete with all manufacturer's standard equipment	\$ _____
229	Nissan Altima	Mid-Size Sedan	Altima -- Base model, 2.5L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
230	Nissan Maxima	Mid-Size Sedan	Maxima -- Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
231	Nissan Frontier	Compact Pickup	Frontier -- Base model, 2.5L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
232	Nissan Titan	Full Size Pickup	Titan -- Base model, 5.6L DOHC V8 engine, complete with all manufacturer's standard equipment	\$ _____
233	Nissan Juke	Sport Utility	Juke -- Base model, 1.6L 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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234	Nissan Rogue	Sport Utility	Rogue -- Base model, 2.5L DOHC I4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
235	Nissan Murano	Sport Utility	Murano -- Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
236	Nissan Xterra	Sport Utility	Xterra -- Base model, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
237	Nissan Pathfinder	Sport Utility	Pathfinder -- Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
238	Nissan Armada	Sport Utility	Armada -- Base model, 5.6L DOHC V8 engine, complete with all manufacturer's standard equipment	\$ _____
239	Nissan Quest	Passenger Van	Quest -- Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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240	Nissan NV200	Cargo Van	NV200 -- Base model, 2.0L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
241	Nissan NV1500	Cargo Van	NV1500 -- Base model, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
242	Nissan NV2500 HD	Cargo Van	NV2500HD -- Base model, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
243	Nissan NV3500 HD	Cargo Van	NV3500HD -- Base model, 5.6L DOHC 8 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
244	Nissan NV3500 HD S	Passenger Van	NV3500HD S -- Base model, Passenger van with seating capacity for 12, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment	\$ _____
245	Discount (%) Off for Nissan Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Nissan Optional Equipment	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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246	Discount (%) Off for Nissan Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Nissan Program Vehicles (Lease and/or Pre-Owned)	_____ %
247	Discount (%) Off Third Party Nissan (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Nissan (not OEM Options)	_____ %
248	Discount (%) Off Nissan Parts	Discount (%) Off Parts	Discount (%) Off Nissan Parts	_____ %
249	Discount (%) Off Nissan Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Nissan Extended Service Maintenance Agreements	_____ %
250	Hourly Labor Rate for Repair/Service of Nissan Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Nissan Vehicles	\$ _____
251	Per Mile Delivery Fee for Nissan Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Nissan Vehicles	\$ _____/mile
252	Peterbilt Model 210	Peterbilt Model 210	Peterbilt Model 210 - Cab over engine, Paccar PX7 engine, 220 HP, Allison 2100 RDS transmission, 19,500 GVWR, front gross axle weight 12,000 lbs, rear gross axle weight 16,000-21,000 lbs, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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253	Peterbilt Model 220	Peterbilt Model 220	Peterbilt Model 220 - Cab over engine, Paccar PX7 engine, 220 HP, Allison 2100 RDS transmission, 26,00 GVWR, front gross axle weight 12,000 lbs, rear gross axle weight 17,000-21,000 lbs, complete with all manufacturer's standard equipment	\$ _____
254	Peterbilt Model 320	Peterbilt Model 320	Peterbilt Model 320 - Cab over engine, Cummins ISL engine, 345 HP, 3000 RDS transmission, 57.6" BBC, 33,000 GVWR, front gross axle weight 1200-22000 lbs, rear gross axle weight 23000-46--- lbs, complete with all manufacturer's standard equipment	\$ _____
255	Peterbilt Model 325	Peterbilt Model 325	Peterbilt Model 325 - Conventional cab engine, PACCAR PX6 engine, 200 HP, Fuller 10 transmission, 108" BBC, front gross axle weight 8,000-12,000lbs, rear gross axle weight 21,000 lbs, 19,500 GVWR complete with all manufacturer's standard equipment	\$ _____
256	Peterbilt Model 330	Peterbilt Model 330	Peterbilt Model 330 - Conventional cab, PACCAR PX6, 200-260 HP, Fuller 10 transmission, front gross axle weight 8,000-10,000lbs, rear gross axle weight 19,000-21,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment	\$ _____
257	Peterbilt Model 337	Peterbilt Model 337	Peterbilt Model 337 - Conventional cab, PACCAR PX6, 240HP, Fuller 10 transmission, front gross axle weight 10,000-12,000lbs, rear gross axle weight 21,000-23,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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258	Peterbilt Model 348	Peterbilt Model 348	Peterbilt Model 348 - Conventional cab, PACCAR PX8, 240-330 HP, 3000 RDS transmission, front gross axle weight 10,000-20,000lbs, rear gross axle weight 21,000-46,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment	\$ _____
259	Peterbilt Model 365	Peterbilt Model 365	Peterbilt Model 365 - Conventional cab, Cummins ISL engine, 345 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 33,000 GVWR, 115" BBC, complete with all manufacturer's standard equipment	\$ _____
260	Peterbilt Model 367	Peterbilt Model 367	Peterbilt Model 367 - Conventional cab, Cummins ISX 11.9 engine, 300 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 52,000 GVWR, 123" BBC, complete with all manufacturer's standard equipment	\$ _____
261	Peterbilt Model 382	Peterbilt Model 382	Peterbilt Model 382 - Conventional cab, Cummins ISL engine, 345 HP, Fuller 10 transmission, front gross axle weight 10,000-12,000lbs, rear gross axle weight 23,000-40,000lbs, 32,000 GVWR, 116" BBC, complete with all manufacturer's standard equipment	\$ _____
262	Peterbilt Model 384	Peterbilt Model 384	Peterbilt Model 384 - Conventional cab, Cummins ISX 11.9 engine, 300 HP, Fuller 10 transmission, front gross axle weight 12,000-14,600 lbs, rear gross axle weight 40,000-46,000lbs, 32,000 GVWR, 116" BBC, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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263	Peterbilt Model 386	Peterbilt Model 386	Peterbilt Model 386 - Conventional cab, Cummins ISX 11.9 engine, 300 HP, Fuller 10 transmission, front gross axle weight 12,000-14,6000 lbs, rear gross axle weight 40,000-46,000 lbs, 32,000 GVWR, 116" BBC, complete with all manufacturer's standard equipment	\$ _____
264	Peterbilt Model 389	Peterbilt Model 389	Peterbilt Model 389 - Conventional cab, Paccar MX-13 engine, 380 HP, Fuller 10 speed transmission, front gross axle weight 12,000 lbs, rear gross axle weight 38,000 lbs, 50,000 GVWR, 131" BBC, complete with all manufacturer's standard equipment	\$ _____
265	Peterbilt Model 567	Peterbilt Model 567	Peterbilt Model 567 - Conventional cab vocational unit, Paccar PX9 engine, 345 HP, Fuller 10 speed transmission, front gross axle weight 12,000-22,000 lbs, rear gross axle weight 21,000-70,000 lbs, 33,000 and up GVWR, 121" BBC, complete with all manufacturer's standard equipment	\$ _____
266	Peterbilt Model 579	Peterbilt Model 579	Peterbilt Model 579 - Aero cab, Paccar MX-13 engine, 380 HP, Fuller 10 speed transmission, front gross axle weight 12,000-20,000 lbs, rear gross axle weight 38,000-46,000 lbs, 50,000 GVWR, 131" BBC, complete with all manufacturer's standard equipment	\$ _____
267	Peterbilt Model 587	Peterbilt Model 587	Peterbilt Model 587 - Aero cab, Paccar MX-13 engine, 380 HP, Fuller 10 speed transmission, front gross axle weight 12,000-20,000 lbs, rear gross axle weight 38,000-46,000 lbs, 50,000 GVWR, 117" BBC, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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268	Discount (%) Off for Peterbilt Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Peterbilt Optional Equipment	_____ %
269	Discount (%) Off for Peterbilt Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Peterbilt Program Vehicles (Lease and/or Pre-Owned)	_____ %
270	Discount (%) Off Third Party Peterbilt (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Peterbilt (not OEM Options)	_____ %
271	Discount (%) Off Peterbilt Parts	Discount (%) Off Parts	Discount (%) Off Peterbilt Parts	_____ %
272	Discount (%) Off Peterbilt Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Peterbilt Extended Service Maintenance Agreements	_____ %
273	Hourly Labor Rate for Repair/Service of Peterbilt Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Peterbilt Vehicles	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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274	Per Mile Delivery Fee for Peterbilt Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Peterbilt Vehicles	\$ ____/mile
275	Acterra Cab and Chassis - 19,280lb GVWR	Acterra	Acterra Cab and Chassis - 19,280lb GVWR, Eaton 5 speed transmission, 190 HP, front axle 6,000lbs, rear axle 12,000lbs, complete with all manufacturer's standard equipment	\$ ____
276	Acterra Cab and Chassis - 52,000lb GVWR	Acterra	Acterra Cab and Chassis - 52,000lb GVWR Tandem, Eaton 5 speed transmission, 190 HP, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ ____
277	Sterling Cab and Chassis L7500	Sterling L7500	Sterling Cab and Chassis L7500 - Eaton 5 speed transmission, 190 HP, front axle 10,000lbs, rear axle 17,500lbs, 27500 GVWR, bumper to back of cab 101 inch set forward, complete with all manufacturer's standard equipment	\$ ____
278	Sterling Cab and Chassis LT7500	Sterling LT7500	Sterling Cab and Chassis LT7500 - Eaton 5 speed transmission, 210 HP, front axle 12,000lbs, rear axle 40,000lbs, 46410 GVWR, bumper to back of cab 101 inch set forward, complete with all manufacturer's standard equipment	\$ ____
279	Sterling Cab and Chassis L8500	Sterling L8500	Sterling Cab and Chassis L8500 - Eaton 5 speed transmission, 190 HP, front axle 10,000lbs, rear axle 17,500lbs, 27500 GVWR, bumper to back of cab 111 inch set forward, complete with all manufacturer's standard equipment	\$ ____

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280	Sterling Cab and Chassis LT8500	Sterling LT8500	Sterling Cab and Chassis LT8500 - Eaton 5 speed transmission, 210 HP, front axle 10,000lbs, rear axle 34,000lbs, 44000 GVWR, bumper to back of cab 111 SF, complete with all manufacturer's standard equipment	\$ _____
281	Sterling Cab and Chassis L9500	Sterling L9500	Sterling Cab and Chassis L9500 - Eaton 10 speed transmission, 350 HP, front axle 10,000lbs, rear axle 17,500lbs, 27500 GVWR, bumper to back of cab 111 SF inch set forward, complete with all manufacturer's	\$ _____
282	Sterling Cab and Chassis LT9500	Sterling LT9500	Sterling Cab and Chassis LT9500 - Eaton 10 speed transmission, 350 HP, front axle 12,000lbs, rear axle 34000lbs, 46000 GVWR, bumper to back of cab 113 SB, complete with all manufacturer's standard equipment	\$ _____
283	Sterling Cab and Chassis 360	Sterling 360	Sterling Cab and Chassis 360 - Aisin automatic 6 speed transmission, 185 HP, 14,500lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
284	Sterling Sterling Cab and Chassis Bullet 45	Sterling Bullet 45	Sterling Cab and Chassis Bullet 45 - Conventional 4500, 6 speed manual transmission, Cummins 305 HP engine, front axle 7,000lbs, rear axle 13,000lbs, 16,500lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
285	Sterling Cab and Chassis Bullet 55	Sterling Bullet 55	Sterling Cab and Chassis Bullet 55 - Conventional 5500, 6 speed manual transmission, Cummins 305 HP engine, front axle 7,000lbs, rear axle 13,500lbs, 119500lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
286	Discount (%) Off for Acterra, Sterling Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Acterra, Sterling Optional Equipment	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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287	Discount (%) Off for Acterra, Sterling Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Acterra, Sterling Program Vehicles (Lease and/or Pre-Owned)	_____ %
288	Discount (%) Off Third Party Acterra, Sterling (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Acterra, Sterling (not OEM Options)	_____ %
289	Discount (%) Off Acterra, Sterling Parts	Discount (%) Off Parts	Discount (%) Off Acterra, Sterling Parts	_____ %
290	Discount (%) Off Acterra, Sterling Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Acterra, Sterling Extended Service Maintenance Agreements	_____ %
291	Hourly Labor Rate for Repair/Service of Acterra, Sterling Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Acterra, Sterling Vehicles	\$ _____
292	Per Mile Delivery Fee for Acterra, Sterling Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Acterra, Sterling Vehicles	\$ _____/mile
293	Toyota Camry (2532)	Sedan	Toyota Camry Sedan (2532) -- LE Model, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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294	Toyota Camry (2560)	Hybrid Sedan	Toyota Camry Hybrid Sedan (2560) -- Base model complete with all manufacturer's standard equipment	\$ _____
295	Toyota Avalon (3544)	Full Size Sedan	Toyota Avalon (3544) -- complete with all manufacturer's standard equipment	\$ _____
296	Toyota Venza (2810)	5-passenger Crossover	Toyota Venza (2810) -- FWD sedan complete with all manufacturer's standard equipment	\$ _____
297	Toyota Corolla (1832)	Sedan	Toyota Corolla Sedan (1832) -- LE Model, 1.8L, 5 speed manual, complete with all manufacturer's standard equipment	\$ _____
298	Toyota Matrix (1932)	5-door Sedan	Toyota Matrix (1932) -- base model complete with all manufacturer's standard equipment	\$ _____
299	Toyota Prius (1223)	Hybrid Sedan	Toyota Prius II Hybrid Sedan (1223) -- Model 2, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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300	Toyota Tundra Regular Cab (8202)	Pickup Truck	Toyta Tundra Pickup Truck (8202) -- 4.0LV6, 5 speed automatic, complete with all manufacturer's standard equipment	\$ _____
301	Toyota Tacoma (7104)	Pickup Truck	Toyota Tacoma Pickup Truck (7104) -- 4x2, regular cab, complete with all manufacturer's standard equipment	\$ _____
302	Toyota Rav 4 (4430)	Sport Utility	Toyota Rav 4 Sport Utility (4430) -- Base model, complete with all manufacturer's standard equipment	\$ _____
303	Toyota Highlander (6946)	Mid-sized Sport Utility	Toyota Highlander (6946) -- Base model, complete with all manufacturer's standard equipment	\$ _____
304	Toyota Highlander Hybrid (6964)	Mid-sized Sport Utility	Toyota Highlander (6964) -- Base model, complete with all manufacturer's standard equipment	\$ _____
305	Toyota Sequoia (7916)	Sport Utility	Toyota Sequoia Sport Utility (7916) -- SR5 Model, complete with all manufacturer's standard equipment	\$ _____
306	Toyota Sienna (5312)	Passenger Van	Toyota Sienna Passenger Van (5312) -- LE Model complete with all manufacturer's standard equipment	\$ _____

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307	Hino 195 (Toyota)	Hino Model 195	Hino 195, Cab Over, 19,500 lbs GVWR, Engine: Hino J05E, 210 hp, Aisin 6 speed automatic transmission, front gross axle weight 6,830 lbs, rear gross axle weight 13,670 lbs, Complete with all manufacturer's standard equipment	\$ _____
308	Hino 238 (Toyota)	Hino Model 238 (ND8JSA)	Hino 238, Conventional Cab, 23,000 lbs GVWR, BBC = 108" Engine: Hino J08E-VC 8.0L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment	\$ _____
309	Hino 258 (Toyota)	Hino Model 258 (ND8JJSA)	Hino 258, Conventional Cab, 25,500 lbs GVWR, BBC = 108", Engine: Hino J08E-TV 7.680L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment	\$ _____
310	Hino 268 (Toyota)	Hino Model 268 (NE8JLSA)	Hino 268, Conventional Cab, 25,900 GVWR, BBC = 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment	\$ _____
311	Hino 338 (Toyota)	Hino Model 338 (NV8JLSA)	Hino 338, Conventional Cab, 33,000 GVWR, BBC = 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment	\$ _____
312	Discount (%) Off for Toyota Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Toyota Optional Equipment	_____ %

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313	Discount (%) Off for Toyota Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Toyota Program Vehicles (Lease and/or Pre-Owned)	_____ %
314	Discount (%) Off Third Party Toyota (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Toyota (not OEM Options)	_____ %
315	Discount (%) Off Toyota Parts	Discount (%) Off Parts	Discount (%) Off Toyota Parts	_____ %
316	Discount (%) Off Toyota Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Toyota Extended Service Maintenance Agreements	_____ %
317	Hourly Labor Rate for Repair/Service of Toyota Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Toyota Vehicles	\$ _____
318	Per Mile Delivery Fee for Toyota Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Toyota Vehicles	\$ _____/mile

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319	Volvo 300	Volvo 300	Volvo 300 - 122.4" BBC, 52,000 GVW, Fuller 10 speed transmission, D13 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
320	Volvo 200	Volvo 200	Volvo 200 - 122.4" BBC, 33,000 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
321	Volvo VHD	Volvo VHD	Volvo VHD - 113.6" BBC, 52500 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, single axle, complete with all manufacturer's standard equipment	\$ _____
322	Discount (%) Off for Volvo Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Volvo Optional Equipment	_____ %
323	Discount (%) Off for Volvo Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Volvo Program Vehicles (Lease and/or Pre-Owned)	_____ %
324	Discount (%) Off Third Party Volvo (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Volvo (not OEM Options)	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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325	Discount (%) Off Volvo Parts	Discount (%) Off Parts	Discount (%) Off Volvo Parts	_____ %
326	Discount (%) Off Volvo Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Volvo Extended Service Maintenance Agreements	_____ %
327	Hourly Labor Rate for Repair/Service of Volvo Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Volvo Vehicles	\$ _____
328	Per Mile Delivery Fee for Volvo Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Volvo Vehicles	\$ _____/mile
329	Western Star 4900FA	Western Star 4900FA	Western Star 4900FA - 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
330	Western Star 4900SA	Western Star 4900SA	Western Star 4900SA - 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____

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331	Western Star 4900EX	Western Star 4900EX	Western Star 4900EX - 132" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ _____
332	Western Star 6900XD	Western Star 6900XD	Western Star 6900XD - 141" BBC, 60,320 GVWR, Fuller 10 speed transmission, DDC60 engine, conventional cab, single axle, complete with all manufacturer's standard equipment	\$ _____
333	Discount (%) Off for Western Star Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Western Star Optional Equipment	_____ %
334	Discount (%) Off for Western Star Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Western Star Program Vehicles (Lease and/or Pre-Owned)	_____ %
335	Discount (%) Off Third Party Western Star (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Western Star (not OEM Options)	_____ %

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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336	Discount (%) Off Western Star Parts	Discount (%) Off Parts	Discount (%) Off Western Star Parts	_____ %
337	Discount (%) Off Western Star Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Western Star Extended Service Maintenance Agreements	_____ %
338	Hourly Labor Rate for Repair/Service of Western Star Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Western Star Vehicles	\$ _____
339	Per Mile Delivery Fee for Western Star Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Western Star Vehicles	\$ _____/mile
340	Mitsubishi The Canter FE125	Mitsubishi Cabover	Mitsubishi Cabover - FE125, 12,500 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, complete with all manufacturer's standard equipment	\$ _____

PROPOSAL NOTE:

1. *All columns must be completed or response will not be considered.



Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

341	Mitsubishi The Canter FE160	Mitsubishi Cabover	Mitsubushi Cabover - FE160, 15,995 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, complete with all manufacturer's standard equipment	\$ _____
342	Mitsubishi The Canter FE160 Crew Cab	Mitsubishi Cabover	Mitsubushi Cabover - FE160, Crew Cab, 15,995 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, complete with all manufacturer's standard equipment	\$ _____
343	Mitsubishi The Canter FE180	Mitsubishi Cabover	Mitsubushi Cabover - FE180, 17,995 GVWR, DOHC 4-cylinder, turbocharged intercooled diesel engine, complete with all manufacturer's standard equipment	\$ _____
344	Mitsubishi The Canter FG 4x4	Mitsubishi Cabover	Mitsubushi Cabover - FG 4x4, 14,050 GVWR, DOHC 4-cylinder, turbocharged intercooled diesel engine, complete with all manufacturer's standard equipment	\$ _____
345	Discount (%) Off for Mitsubishi Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Mitsubishi Optional Equipment	_____ %

PROPOSAL NOTE:

1. *All columns must be completed or response will not be considered.



Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

346	Discount (%) Off for Mitsubishi Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Mitsubishi Program Vehicles (Lease and/or Pre-Owned)	_____ %
347	Discount (%) Off Third Party Mitsubishi (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Mitsubishi (not OEM Options)	_____ %
348	Discount (%) Off Mitsubishi Parts	Discount (%) Off Parts	Discount (%) Off Mitsubishi Parts	_____ %
349	Discount (%) Off Mitsubishi Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Mitsubishi Extended Service Maintenance Agreements	_____ %
350	Hourly Labor Rate for Repair/Service of Mitsubishi Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Mitsubishi Vehicles	\$ _____
351	Per Mile Delivery Fee for Mitsubishi Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Mitsubishi Vehicles	\$ _____/mile

PROPOSAL NOTE:

1. *All columns must be completed or response will not be considered.



Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

352	Kenworth Model T270	Kenworth Model T270	Kenworth Model T270 - Class 6, 26,000 lb. GVWR, Conventional Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
353	Kenworth Model T370	Kenworth Model T370	Kenworth Model T370 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
354	Kenworth Model T440	Kenworth Model T440	Kenworth Model T440 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
355	Kenworth Model T440	Kenworth Model T440	Kenworth Model T440 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
356	Kenworth Model T470	Kenworth Model T470	Kenworth Model T470 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
357	Kenworth Model T470	Kenworth Model T470	Kenworth Model T470 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
358	Kenworth Model T660	Kenworth Model T660	Kenworth Model T660 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
359	Kenworth Model T680	Kenworth Model T680	Kenworth Model T680 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

360	Kenworth Model T700	Kenworth Model T700	Kenworth Model T700 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
361	Kenworth Model T800	Kenworth Model T800	Kenworth Model T800 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
362	Kenworth Model T800W	Kenworth Model T800W	Kenworth Model T800W - Class 8, 33,001+ lb. GVWR, Conventional Cab, Cummins ISX12 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
363	Kenworth Model T880	Kenworth Model T880	Kenworth Model T880 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
364	Kenworth Model T800SH	Kenworth Model T800SH	Kenworth Model T800SH - Class 8, 33,001+ lb. GVWR, Conventional Cab, Short Hood, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
365	Kenworth Model T800TS	Kenworth Model T800TS	Kenworth Model T800TS - Class 8, 33,001+ lb. GVWR, Conventional Cab, Twin Steer, Cummins ISX12 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

366	Kenworth Model W900B	Kenworth Model W900B	Kenworth Model W900B - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
367	Kenworth Model W900L	Kenworth Model W900L	Kenworth Model W900L - Class 8, 33,001+ lb. GVWR, Conventional Cab, Extended Hood, Cummins ISX15 Engine, complete with all manufacturer's standard equipment	\$ _____
368	Kenworth Model W900S	Kenworth Model W900S	Kenworth Model W900S - Class 8, 33,001+ lb. GVWR, Conventional Cab, Bridge Formula Mixer, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment	\$ _____
369	Discount (%) Off for Kenworth Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Kenworth Optional Equipment	_____%
370	Discount (%) Off for Kenworth Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre- Owned)	Discount (%) Off for Kenworth Program Vehicles (Lease and/or Pre-Owned)	_____%
371	Discount (%) Off Third Party Kenworth (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Kenworth (not OEM Options)	_____%

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

372	Discount (%) Off Kenworth Parts	Discount (%) Off Parts	Discount (%) Off Kenworth Parts	_____ %
373	Discount (%) Off Kenworth Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Kenworth Extended Service Maintenance Agreements	_____ %
374	Hourly Labor Rate for Repair/Service of Kenworth Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Kenworth Vehicles	\$ _____
375	Per Mile Delivery Fee for Kenworth Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Kenworth Vehicles	\$ _____/mile
376	CAT CT660S-Truck	CAT CT660S-Truck	CAT CT660S - SBA, Truck Config., 116" BBC - 796-01 Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 365 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard	\$ _____
377	CAT CT660L-Truck	CAT CT660L-Truck	CAT CT660L - SBA, Truck Config., 122" BBC- 797-01 Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 410 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard	\$ _____
378	CAT CT681-Truck	CAT CT681-Truck	CAT CT681 - SBA, Truck Config., 114" BBC - Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 410 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

379	CAT CT660S-Tractor	CAT CT660S-Tractor	CAT CT660S - SBA, Tractor Config. , 116" BBC - 798-01 Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 365 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
380	CAT CT660L-Tractor	CAT CT660L-Tractor	CAT CT660L - SBA, Tractor Config. , 122" BBC - 799-01 Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 410 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
381	CAT CT681-Tractor	CAT CT681-Tractor	CAT CT681 - SBA, Tractor Config. , 114" BBC - Cab and chassis, 52,300# GVW, Fuller 10 speed transmission, 410 HP, front axle 13,200lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment	\$ _____
382	Discount (%) Off for Caterpillar Optional Equipment	Discount (%) Off Optional Equipment	Discount (%) Off for Caterpillar Optional Equipment	_____%
383	Discount (%) Off for Caterpillar Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for Caterpillar Program Vehicles (Lease and/or Pre-Owned)	_____%
384	Discount (%) Off Third Party Caterpillar (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	Discount (%) Off Third Party Caterpillar (not OEM Options)	_____%
385	Discount (%) Off Caterpillar Parts	Discount (%) Off Parts	Discount (%) Off Caterpillar Parts	_____%

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

386	Discount (%) Off Caterpillar Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Caterpillar Extended Service Maintenance Agreements	_____ %
387	Hourly Labor Rate for Repair/Service of Caterpillar Vehicles	<u>Hourly Labor Rate for:</u> Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Caterpillar Vehicles	\$ _____
388	Per Mile Delivery Fee for Caterpillar Vehicles	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Caterpillar Vehicles	\$ _____/mile
389	Ford F550 DRW, Stripped Chassis (F5K)	Stripped Chassis	F-550 Stripped Chassis (F5K) -- F-550, Stripped Chassis, DRW, 6.8L V10 gas engine, automatic transmission, 19,000lbs GVWR, complete with all manufacturer's standard equipment	\$ _____
390	Ford F650 DRW, Chassis Cab (F6H)	Chassis Cab	F-650 Chassis Cab (F6H) -- F-650, Regular Cab Chassis, DRW, 6.8L gas engine, 158" wheelbase, 26,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ _____
391	Western Star 4700SB	Western Star 4700SB	Western Star 4700SB - Set Back, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment	\$ _____

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

392	Western Star 4700SF	Western Star 4700SF	Western Star 4700SF - Set Forward, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment	\$ _____
393	Dodge RAM 4500 Chassis Cab (DP4L63)	Chassis Cab	Dodge RAM 4500 (DP4L63) Chassis Cab -- Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment	
394	Dodge RAM 4500 Chassis Crew Cab (DP4L93)	Chassis Crew Cab	Dodge RAM 4500 (DP4L93) Chassis Crew Cab -- Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment	
395	Dodge RAM 5500 Chassis Cab (DP5L63)	Chassis Cab	Dodge RAM 5500 (DP5L63) Chassis Cab -- Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment	
396	Dodge RAM 5500 Chassis Crew Cab (DP5L93)	Chassis Crew Cab	Dodge RAM 5500 (DP5L93) Chassis Crew Cab -- Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment	
397	Jeep Grand Cherokee Laredo (WKTH74)	Sport Utility	Jeep Grand Cherokee Laredo (WKTH74) Sport Utility -- Base model, Rear wheel drive, 3.6L V6 engine, 4x2, complete with all manufacturer's standard equipment	

PROPOSAL NOTE:

1. *All columns must be completed or response will not be considered.



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**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 6

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 376-388 Caterpillar Trucks have been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____



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REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 5

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for **Ford** vehicles have been revised to include **Item No. 117A and 118A**. These items have been added to Proposal No. 430-13.

The detailed specifications for **Western Star** trucks have been revised to include **Item No. 332A and 332B**. These items have been added to Proposal No. 430-13. Please see the proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____



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PROPOSAL NO. 430-13**

ADDENDUM NO. 4

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for Chrysler, Dodge, and Jeep vehicles have been revised to include **Item No. 61A-61D and 65A**. These items have been added to Proposal No. 430-13. Please see the proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____



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PROPOSAL NO. 430-13**

ADDENDUM NO. 3

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 352-375 Kenworth Trucks have been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____



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REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 2

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 340-351 Mitsubishi Trucks has been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____



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**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 1

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for Chrysler, Dodge, and Jeep vehicles have been revised to include updated models and a special service truck.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: _____

Address: _____

Signature of Authorized
Company Official: _____ Title: _____

Telephone Number: _____ Date: _____