



Max Bricka, CPSM
PURCHASING AGENT / DIRECTOR

5/31/16

Williamson County Commissioners Court

Re: Sole Source recommendation for Purvis Systems Inc.

Dear County Judge and Commissioners,

Recently our county Emergency Communications department made a request for qualifying the **sole source purchase of Purvis Fire Station Alert Monitoring System (PURVIS FSAS) hardware, software and services. The PURVIS FSAS was procured by Williamson County using competitive bid Process RFP #15RFP115 in 2015. Now there is a need for additional hardware, software and services associated with this original purchase. The design and software for the PURVIS FSAS is propriety and is not marketed, serviced, or resold by any other entity.**

After reviewing all documentation requested and submitted, **I recommend qualifying this request as a sole source purchase per Texas Local Government Code sections 262.003 (a) and 262.024 (a) (7).**

The process has included the following:

- Public posting of an RFI in BidSync for 14 days, with no responses received from any other competitor, requiring additional analysis or consideration.
- A signed Sole Source Justification Request submitted by Terry Purvis, Public Safety Tech. Mgr.
- A signed letter of justification from the supplier, establishing why their product / service is only available from their company
- A notarized Sole Source Affidavit completed by the supplier
- A signed letter of recommendation from Scott Parker, Director of Emergency Communications
- A price list of potential additionally needed items.
- A notarized Certificate of Interested Parties (Form 1295) as required by the Texas Ethics Commission.

The term of this Sole Source exemption will be effective for 60 months from the date of approval.

If you have any questions or concerns, please contact me at any time.

Sincerely,

Purchasing Agent / Director

Welcome Mbricka@wilco.org | [Logout](#)[Need assistance?](#)[Contact us](#)
or call (800) 990-9339[Home](#)[Search](#)[Source](#)[Tools](#)[Vendor view of bid](#)[Schedule](#) [Task](#) [Note](#)[Chat](#) | [Description](#)**Bid #1605-082 - Intent To Deem Purvis Systems Inc. As The Sole Source For Fire Station Alerting** [RFI](#) [?](#)

Time Left: closed

Bid Started: May 12, 2016 2:58:26 PM CDT

Bid Ended: This bid closed on May 26, 2016 3:00:00 PM CDT

Agency Information: Williamson County, Texas, TX ([view agency's bids](#))

Department: Purchasing ([view department's bids](#))

Bid Classifications: [Classification Codes](#)

Bid Regions: [Regions](#)

Bid Contact: [see contact information](#)

Delivery Location: One or more of the following locations

of offers: 0

Notifications: [Report \(Bidder Activity\)](#)

of suppliers viewed: 15 [View](#)

Q & A: [Questions & Answers](#)

Williamson County, Texas

[Purchasing Department](#)

901 S. Austin Avenue

Georgetown TX 78626

Qty 1

Expected Expenditure: n/a

View Rules: Click here to [change](#) the rules for this bid.Best and Final Offer: [Create](#)**Approval**View Approval Flow: [View Approval Flow](#)Approval Status: [Approved](#)**Description**

Bid Number: 1605-082

Title: Add any documentation to this line item.

Quantity: 1 each

Contract Duration: One Time Purchase

Budgeted Amount: \$0.00 ([change](#))

Bid Comments: Williamson County, Texas intends to award a sole-source contract with PURVIS Systems Incorporated for the following item(s): PURVIS Fire Station Alerting System (PURVIS FSAS) hardware, software, and services.

THIS IS NOT A REQUEST FOR COMPETITIVE PROPOSALS AND A SOLICITATION WILL NOT BE ISSUED. Interested parties must show clear and compelling evidence of competitive equivalency in order for alternative goods or services to be considered. Williamson County will review any information collected through this RFI to determine if offers of any equivalent goods or services meet the needs of the County. If it is concluded that additional suppliers of equivalent goods or services do exist, then a formal solicitation may follow.

If no affirmative responses are received by 3:00 PM on May 26, 2016 showing clear and compelling evidence of competitive equivalency to the items described herein, an award will be made without further notice. Oral communications are not acceptable in response to this notice.

Description: Add any documentation to this line item.

Contractor Advertisements[View All Ads](#)

There are no advertisements on this solicitation.

Questions? Contact a BidSync representative: 800-990-9339 or email: support@bidsync.com[Home](#)[Bid Search](#)[Bids](#)[Orders](#)[Tools](#)[Support](#)[Privacy](#)[Logout](#)

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Williamson County Purchasing Department
901 South Austin Ave.
Georgetown, Texas 78626
(512) 943-3553
www.wilco.org/purchasing
purchase@wilco.org

Sole Source Justification Request

This request is for a:

Sole Source Item (goods or services are available from ONLY this supplier due to a unique capability, patent, copyright, secret process, or capability to meet the requirements of the solicitation)

This Sole Source justification requires additional documentation and requirements as listed below. **One of these steps may require placing a public notice in BidSync for 14 days, in order to allow any possible competitors to come forward with equivalent goods or services.** This step will be completed by the Purchasing Team that supports your office or county department after all required documents have been submitted. In addition, all sole source justifications must be approved in Commissioners Court.

Required Documentation that must accompany this request before this purchase can be considered (any missing documentation will result in delays). *Check all included documents:*

- ☒ This request form completed and signed
- ☒ A written quote from the supplier, listing the goods, services and pricing
- ☒ Letter of justification from the supplier (on company letterhead and signed by an authorized representative) establishing why they are the only Sole Source provider of the service or item
- ☒ Notarized Sole source affidavit completed by the supplier
- ☒ Signed letter of recommendation from the Elected Official or County Department Head

Requestor Name and County Office / Department:

TERRY PURVIS

Requestor Title:

Public Safety Tech Mgr.

Requestor Phone Number:

512-864-8252

Requested Sole Source Supplier:

Company Name: PURVIS Systems Incorporated

Contact Name: Michelle Craft

Address 88 Silva Lane

City: Middletown

State: RI

Zip Code: 02842

Phone Number: 401-845-8401

Email Address: mcraft@purvis.com

Website: http://www.purvispublicsafety.com/

Is the recommended supplier the manufacturer? ☒ Yes ☐ No

Does the manufacturer sell the item(s) through distributors? ☐ Yes ☒ No

Description of the Product or Service: (if additional space is needed, include a separate page) *Describe the full scope of work, including installation if required, items should include brand, model and part number if applicable.*

PURVIS Fire Station Alerting System (PURVIS FSAS) hardware, software, and services. The PURVIS FSAS was procured by Williamson County under a competitive bid process, RFP Number 15RFP115, for Prioritized Unit Master Alerting. Following implementation of the PURVIS FSAS, Williamson County foresees the need to purchase additional quantities of PURVIS FSAS hardware and/or software, and to procure services associated with the PURVIS FSAS. See attached for a list of sole source PURVIS FSAS hardware, software, and services; no vendor other than PURVIS Systems offers the specific hardware, software, and services.

Schedule: *Identify the date items are needed to be delivered, or month work is to be performed. Please be specific and do not use "ASAP".*

Estimated Cost: _____

SOLE SOURCE RATIONALE

Complete the following checklist:

The requested supplier is the only source of required item(s) or service(s) because:

Check all that apply:

- ☒ The required item or service is proprietary to the supplier
- ☐ The recommended supplier holds the patent on the requested item(s)
- ☒ The recommended supplier is the only supplier capable of performing the requested service
- ☐ A specific item is needed
- ☒ To be compatible or interchangeable with existing hardware
- ☒ As a spare or replacement hardware
- ☒ For the repair or modification of existing hardware
- ☐ For technical evaluation or testing
- ☐ Have there been any prior attempts to obtain competitive bids or proposals for the items or services that failed?

If so, please list and describe such attempts:

- ☐ There is a substantial risk in selecting another product or service provider.

If so, please describe:

- ☒ It is not possible to obtain competitive bids for consideration.

If so, why:

PURVIS Systems is the only supplier of the PURVIS Fire Station Alerting System currently in use by Williamson County for the Prioritized Unit Master Alerting solution. There are no resellers that offer this product. The hardware, software and services specified are only available through PURVIS Systems.

☐ Are there any other companies who can provide the services or needed items?

If so, please list and provide explanation of why they were unable to meet the requirements:

☐ List any other sources, suppliers, products or service providers that you reviewed in your selection process:

☐ List all research methods that you reviewed in your selection process (i.e.: specific internet searches, trade publications, references, etc.):

ACKNOWLEDGEMENT

☒ I affirm and acknowledge Williamson County's requirements, justification and criteria for Sole Source purchases. I have gathered the required technical information, provided all required documentation, have made a concerted effort to review comparable / equal equipment or services to the best of my ability, and further affirm that there is no conflict of interest in my recommendation of the selected item(s), service(s) or supplier.

☒ I also acknowledge and understand that I may be subject to criminal prosecution for the willful falsification of information in this document. I, by the act of signing or typing my name below, hereby certify under penalty of perjury, under the laws of the State of Texas, the foregoing is true and correct.

Date: April 11, 2016

Signature: Terry E. Purvis

** By typing your name, this is equivalent to a legal signature*

NOTE: After a passage of time, an item or service may no longer qualify as a sole source purchase due to other similar items or services becoming available from other suppliers. Thus, all prior sole source determinations must be reapproved by the Williamson County Purchasing Department following completion of a Sole Source Justification Request Process and satisfactory completion of such process must be noted on requisitions and purchase orders.

PURVIS SYSTEMS

I N C O R P O R A T E D

10 May 2016

Williamson County, TX
Attn: Terry Purvis
Via email to tpurvis@wilco.org

Subject: Letter of Justification as the Sole Source Provider of the PURVIS Fire Station Alerting System

Dear Mr. Purvis:

PURVIS Systems Incorporated currently holds a contract with Williamson County, Texas for a Prioritized Unit Master Alerting System, 15RFP115. The PURVIS Fire Station Alerting System (PURVIS FSAS) is the implemented solution under this contract.

PURVIS Systems is the only supplier of the PURVIS FSAS currently in use by Williamson County. There are no resellers of the PURVIS FSAS. The design and software for the PURVIS FSAS are proprietary to PURVIS and some of the PURVIS FSAS hardware is manufactured by PURVIS. Any purchases of PURVIS FSAS hardware, software, and services that are itemized on the attached list are available only through PURVIS. Additionally, the PURVIS FSAS software licensed to Williamson County is subject to the terms and conditions of the End-User License Agreement that was executed between PURVIS and the County.

Please contact Michelle Craft, Contracts Manager, at 401-845-8401 or mcraft@purvis.com if you have any questions or need additional information.

Sincerely,
PURVIS Systems Incorporated



Stephen P. Massed
President

cc: Contract file



Williamson County Purchasing Department
901 South Austin Avenue
Georgetown, Texas 78626
(512) 943-3553
www.wilco.org/purchasing
purchase@wilco.org

NOTARIZED SOLE-SOURCE PURCHASE AFFIDAVIT

STATE OF TEXAS
COUNTY OF WILLIAMSON

KNOW ALL MEN BY THESE PRESENTS THAT:

Before me, the undersigned authority duly authorized to take acknowledgments and administer oaths, on this day personally appeared Stephen P. Massed, who after being duly sworn on oath stated the following:

My name is Stephen P. Massed. My title is President, PURVIS Systems Incorporated. I am aware that the Williamson County Purchasing Department is required to comply with competitive bidding requirements of Chapter 262 of the Texas Local Government Code. I am aware that the statutory competitive bidding provisions do not apply to the purchase of an item that can be obtained from only one source. See, Texas Local Government Code section 262.003.

Sole-source items include:

Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies, films, manuscripts, or books, electric power, gas, water, and other utility services, and captive replacement parts or components for equipment.

I have represented to the Purchasing Department of Williamson County and I hereby warrant that as of the date below, I am the sole-source supplier of the following item: PURVIS Fire Station Alerting System.

I am the sole-source supplier of this item because the overall system design and software are proprietary to PURVIS. The specific hardware, software, and services on the attached list are proprietary as they are available only through PURVIS. I agree that if I ever cease being the sole-source supplier of this item, I shall immediately make a full disclosure in writing to the Williamson County Purchasing Department of all relevant facts and circumstances.

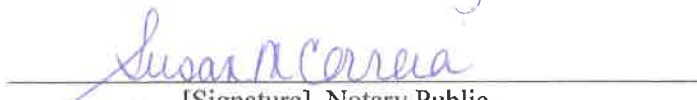
IN WITNESS WHEREOF, the undersigned has executed this Affidavit on the 10th day of May, 20 16.


[Signature]

Stephen P. Massed, President

[Printed Name] [Title]

SWORN TO AND SUBSCRIBED before me on 10th May, 20 16, by Susan Correia.
[Printed Name]


[Signature] Notary Public
State of Rhode Island
My Commission expires on 6/27/2019



Date: May 11, 2016

To: Kerstin Hancock, Williamson County Purchasing

From: Scott Parker, Williamson County Emergency Communications

Sole Source Recommendation Statement

The PURVIS FSAS was procured by Williamson County under a competitive bid process, RFP Number 15RFP115, for Prioritized Unit Master Alerting. Following implementation of the PURVIS FSAS, Williamson County foresees the need to purchase additional quantities of PURVIS FSAS hardware and/or software, and to procure services associated with the PURVIS FSAS. See attached for a list of sole source PURVIS FSAS hardware, software, and services; no vendor other than PURVIS Systems offers the specific hardware, software, and services.

After reviewing the documentation, I concur with the assessment that Purvis Systems, Inc. is the only supplier of the Purvis FSAS currently in use at Williamson County for the Prioritized Unit Master Alerting solution. There are no resellers that offer this product, hardware, software or services.

Respectfully,

A handwritten signature in blue ink, appearing to read "SP", is written over a horizontal line.

Scott Parker
Director, Emergency Communications

Respectful, Professional, Excellence in Care and Service

Fire Station Alerting System (FSAS) Hardware		
PURVIS Part Number	Description	Unit Price *
315-320003-131-1	FSAS Radio Interface Unit (RIU) - One (1) Channel - 1U	\$2,680
315-320001-131	FSAS Radio Interface Unit (RIU) - Six (6) Channel - 3U	\$7,400
315-320301-107	FSAS RIU Mounting Bracket - 1U	\$100
315-030002-131	FSAS Station Control Unit (SCU) - Wall Mount with Integrated Touch Screen	\$20,196
315-030003-131	FSAS Station Control Unit (SCU) - Wall Mount with No Screen	\$18,314
315-030004-131	FSAS Station Control Unit (SCU) - Rack Mount with No Screen	\$18,314
315-390001-131-4	FSAS Audio Priority Switch (APS) 4 Zone	\$4,705
315-390001-131-8	FSAS Audio Priority Switch (APS) 8 Zone	\$7,705
315-390200-107	FSAS APS Mounting Bracket	\$70
315-430000-131-4	FSAS Audio Expansion Module (AXM) 4 Zone	\$2,615
315-430000-131-8	FSAS Audio Expansion Module (AXM) 8 Zone	\$3,335
315-430000-131-12	FSAS Audio Expansion Module (AXM) 12 Zone	\$4,030
315-430000-131-16	FSAS Audio Expansion Module (AXM) 16 Zone	\$4,720
315-430200-107	FSAS AXM Mounting Bracket	\$70
315-420000-131-8	FSAS Relay Expansion Module (RXM) 8 Relay	\$2,585
315-420000-131-16	FSAS Relay Expansion Module (RXM) 16 Relay	\$3,180
315-420000-131-24	FSAS Relay Expansion Module (RXM) 24 Relay	\$3,780
315-420000-131-32	FSAS Relay Expansion Module (RXM) 32 Relay	\$4,375
315-420200-107	FSAS RXM Mounting Bracket	\$70
315-440000-131-4/8	FSAS Audio/Relay Expansion Module (ARXM) 4 Zone/8 Relay	\$3,275
315-440000-131-4/16	FSAS Audio/Relay Expansion Module (ARXM) 4 Zone/16 Relay	\$3,900
315-440000-131-8/8	FSAS Audio/Relay Expansion Module (ARXM) 8 Zone/8 Relay	\$4,100
315-440000-131-8/16	FSAS Audio/Relay Expansion Module (ARXM) 8 Zone/16 Relay	\$4,725
315-440200-107	FSAS ARXM Mounting Bracket	\$70
315-410000-131	FSAS Dorm Remote	\$90
315-450000-131-R	FSAS Ceiling Speaker with Integrated Night Lighting	\$270
315-320001-134	FSAS Radio Interface Unit Spares Kit	\$750
315-030004-134	FSAS Station Control Unit Spares Kit	\$4,545
315-390001-134	FSAS Audio Priority Switch (APS) Spares Kit	\$1,625
315-430000-134	FSAS Audio Expansion Module (AXM) Spares Kit	\$930
315-420000-134	FSAS Relay Expansion Module (RXM) Spares Kit	\$875
315-440000-134	FSAS Audio/Relay Expansion Module (ARXM) Spares Kit	\$1,300

Fire Station Alerting System (FSAS) Software		
Part Number	Description	Unit Price *
315-018000-120	FSAS Central Server Software License	\$10,000
315-011300-119	FSAS PURVIS API License	\$5,000
315-028000-120	FSAS DM Console Software License	\$1,500
315-480000-120	FSAS Mobile Alerting Service	\$3,800
315-480100-120	FSAS Mobile Alerting Application License	\$1,900

Project Services	
Description	Price **
Customization of PURVIS FSAS Server Software to implement new operational functionality	TBD
Customization of PURVIS FSAS DM Software to implement new operational functionality	TBD
Customization of PURVIS FSAS SCU Software to implement new operational functionality	TBD
Interface PURVIS FSAS to other systems (i.e. CAD, Mobile Applications, etc)	TBD
PURVIS FSAS Training	TBD
PURVIS FSAS Post Warranty Maintenance Services	TBD

* Unit Price is the current list price as of 5/10/16. Prices may be subject to annual economic adjustment

** Prices for Services are negotiated individually for the specific customer requirements of each project

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

PURVIS Systems Incorporated
Middletown, RI United States

Certificate Number:
2016-62920

Date Filed:
05/27/2016

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Williamson County, Texas

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

solepurv2016
PURVIS FSAS hardware, software, and services

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Kateridge, Thomas	Queens Village, NY United States	X	
	Augart, Helmut	Middletown, RI United States	X	
	Drago, Joseph	Middletown, RI United States	X	
	PURVIS Systems Employee Stock Ownership Trust	Middletown, RI United States	X	
	Correia, Susan	Middletown, RI United States	X	
	Massed, Stephen	Middletown, RI United States	X	
	Desposito, John	Middletown, RI United States	X	
	Lepanto, Michael	Middletown, RI United States	X	

5 Check only if there is NO Interested Party.

☐

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Michelle Craft
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said Michelle Craft, this the 27th day of May, 20 16, to certify which, witness my hand and seal of office.

Susan Correia
Signature of officer administering oath

Susan Correia
Printed name of officer administering oath

Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

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PURVIS Systems Incorporated
Middletown, RI United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Williamson County, Texas

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

solepurv2016
PURVIS FSAS hardware, software, and services

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Kateridge, Thomas	Queens Village, NY United States	X	
	Augart, Helmut	Middletown, RI United States	X	
	Drago, Joseph	Middletown, RI United States	X	
	PURVIS Systems Employee Stock Ownership Trust	Middletown, RI United States	X	
	Correia, Susan	Middletown, RI United States	X	
	Massed, Stephen	Middletown, RI United States	X	
	Desposito, John	Middletown, RI United States	X	
	Lepanto, Michael	Middletown, RI United States	X	

5 Check only if there is NO Interested Party.

☐**6 AFFIDAVIT**

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____,
20_____, to certify which, witness my hand and seal of office.

Signature of officer administering oath

Printed name of officer administering oath

Title of officer administering oath