



**Chastang Ford**  
6200 N. Loop East, Houston, Texas, 770261936  
Office: 713-678-5000 Fax: 713-678-5001

## Customer Proposal

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**Prepared by:**

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**Date:** 11/08/2016

**Vehicle:** 2017 Utility Police Interceptor Base  
AWD





## Selected Options

Code	Description	MSRP
<b>Base Vehicle</b>		
K8A	Base Vehicle Price (K8A)	\$31,510.00
<b>Packages</b>		
500A	Order Code 500A  <i>Includes:</i> - Engine: 3.7L V6 Ti-VCT FFV - Transmission: 6-Speed Automatic - 3.65 Axle Ratio - GVWR: 6,300 lbs - Tires: P245/55R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel Includes center caps and full size spare. - Unique HD Cloth Front Bucket Seats w/Vinyl Rear Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks. - Radio: MyFord AM/FM/CD/MP3 Capable Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.	N/C
<b>Powertrain</b>		
99R	Engine: 3.7L V6 Ti-VCT FFV	Included
44C	Transmission: 6-Speed Automatic	Included
STDAX	3.65 Axle Ratio	Included
STDGV	GVWR: 6,300 lbs	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: P245/55R18 AS BSW	Included
64E	Wheels: 18" Painted Aluminum  <i>Spare wheel is an 18" conventional (Police) black steel wheel.</i>	\$475.00
<b>Seats &amp; Seat Trim</b>		
F	Unique HD Cloth Front Bucket Seats w/Cloth Rear  <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>	Included
<b>Other Options</b>		
113WB	113" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable  <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>	Included

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## Selected Options (cont'd)

Code	Description	MSRP
65U	Interior Upgrade Package  <i>Includes:</i> - 1st & 2nd Row Carpet Floor Covering Includes front and rear floor mats. - Unique HD Cloth Front Bucket Seats w/Cloth Rear Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks. - Center Floor Console Less Shifter Includes unique police console finish plate, console top plate - finish 3 (including 2 cup holders). - Front Console Plate Delete	\$390.00
86P	Front Headlamp/Police Interceptor Housing Only  <i>Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights).</i>	\$125.00
86T	Tail Lamp/Police Interceptor Housing Only  <i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>	\$60.00
942	Daytime Running Lamps	\$45.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	\$50.00
51T	Driver Only LED Spot Lamp (Whelen)	\$420.00
53M	SYNC Basic (Voice-Activated Communications System)  <i>Includes single USB port and single auxiliary audio input jack.</i>	\$295.00
16C	1st & 2nd Row Carpet Floor Covering  <i>Includes front and rear floor mats.</i>	Included
85D	Front Console Plate Delete	Included
55B	BLIS Blind Spot Monitoring w/Cross Traffic Alert  <i>Includes heated mirrors.</i>	\$545.00
54Z	Manual Fold-Away Mirrors w/Heat  <i>Without memory and without puddle lamps.</i>	N/A
595	Remote Keyless Entry Key Fob w/o Key Pad  <i>Does not include PATS.</i>	\$260.00
76R	Reverse Sensing	\$275.00
17A	Aux Air Conditioning	\$610.00

### Interior Colors

FW_01	Charcoal Black	N/C
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### Primary Colors

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2017 Utility Police Interceptor, Sport  
Utility  
AWD Base(K8A)

## Selected Options (cont'd)

Code	Description	MSRP
YZ_02	Oxford White	N/C
<b>Upfit Options</b>		
delivery	Delivery of truck to city	\$375.00
Buy Board	Buy Board Fee Contract 430-13	\$400.00
SUBTOTAL		\$35,835.00
Destination Charge		\$945.00
TOTAL		\$36,780.00

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## Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$36,780.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
01 flt	DISCOUNT AND BUYBOARD 430-13 CONCESSION	-\$7,484.00
Total		\$29,296.00

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Customer Signature

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Acceptance Date

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## Selected Equipment & Specs

### Dimensions

- \* Exterior length: 197.1"
- \* Exterior height: 69.2"
- \* Front track: 67.0"
- \* Turning radius: 19.4'
- \* Max ground clearance: 8.5"
- \* Rear legroom: 41.6"
- \* Rear headroom: 40.1"
- \* Rear hiproom: 56.8"
- \* Rear shoulder room: 60.9"
- \* Approach angle: 19.7 deg
- \* Cargo volume: 48.1cu.ft.
- \* Maximum cargo volume: 85.1cu.ft.
- \* Exterior width: 78.9"
- \* Wheelbase: 112.6"
- \* Rear track: 67.0"
- \* Min ground clearance: 6.5"
- \* Front legroom: 40.6"
- \* Front headroom: 41.4"
- \* Front hiproom: 57.3"
- \* Front shoulder room: 61.3"
- \* Passenger volume: 118.4cu.ft.
- \* Departure angle: 21.7 deg
- \* Cargo volume seats folded: 85.1cu.ft.

### Powertrain

- \* 304hp 3.7L DOHC 24 valve V-6 engine with variable valve control, SMPI
- \* ULEV II
- \* All-wheel drive
- \* Fuel Economy Highway: 21 mpg
- \* Recommended fuel : regular unleaded
- \* 6 speed automatic transmission with overdrive
- \* Fuel Economy City: 16 mpg
- \* Capless fuel filler

### Suspension/Handling

- \* Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- \* Electric power-assist rack-pinion Steering
- \* P245/55WR18 BSW AS front and rear tires
- \* Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
- \* Front and rear 18 x 8 painted aluminum wheels

### Body Exterior

- \* 4 doors
- \* Black door mirrors
- \* Body-coloured bumpers
- \* Front and rear 18 x 8 wheels
- \* Driver and passenger power remote heated folding door mirrors
- \* Lip rear spoiler
- \* Clearcoat paint

### Convenience

- \* Manual air conditioning with air filter
- \* Auxiliary rear heater
- \* Power windows
- \* Driver and passenger 1-touch down
- \* Manual tilt steering wheel
- \* Power adjustable pedals
- \* 1 1st row LCD monitor
- \* Dual visor mirrors
- \* Driver and passenger door bins
- \* Rear HVAC
- \* Cruise control with steering wheel controls
- \* Driver and passenger 1-touch up
- \* Remote power door locks with illuminated entry
- \* Day-night rearview mirror
- \* Wireless phone connectivity
- \* Front cupholders
- \* Full floor console

### Seats and Trim

- \* Seating capacity of 5
- \* 8-way 6-way power driver seat adjustment
- \* Power height adjustable driver seat
- \* Centre front armrest
- \* Front bucket seats
- \* Manual driver lumbar support
- \* 4-way passenger seat adjustment
- \* 60-40 folding rear split-bench seat

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## Selected Equipment & Specs (cont'd)

- \* Cloth seat upholstery

- \* Metal-look instrument panel insert

### Entertainment Features

- \* AM/FM stereo radio
- \* MP3 decoder
- \* SYNC external memory control
- \* 6 speakers
- \* Integrated roof antenna

- \* Single CD player
- \* Auxiliary audio input
- \* Steering wheel mounted radio controls
- \* Wireless streaming

### Lighting, Visibility and Instrumentation

- \* LED low beam aero-composite headlights
- \* Variable intermittent front windshield wipers
- \* Fixed interval rear windshield wiper
- \* Fixed rearmost windows
- \* Front and rear reading lights
- \* Camera(s) - rear with washer
- \* Trip computer
- \* Trip odometer

- \* LED brakelights
- \* Speed sensitive wipers
- \* Rear window defroster
- \* Deep tinted windows
- \* Tachometer
- \* Low tire pressure warning
- \* Parking sensors
- \* BLIS blind spot sensor

### Safety and Security

- \* 4-wheel ABS brakes
- \* 4-wheel disc brakes
- \* ABS and driveline traction control
- \* Dual seat mounted side impact airbag supplemental restraint system
- \* Airbag supplemental restraint system occupancy sensor
- \* Manually adjustable front head restraints

- \* Brake assist with hill hold control
- \* AdvanceTrac w/Roll Stability Control electronic stability
- \* Dual front impact airbag supplemental restraint system
- \* Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- \* Power remote door locks with
- \* BLIS blind spot sensor

### Dimensions

#### General Weights

Curb .....	4639 lbs.	GVWR .....	6300 lbs.
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#### General Trailing

Towing capacity .....	2000 lbs.	GCWR .....	7110 lbs.
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#### Fuel Tank type

Capacity .....	19 gal.	Capless fuel filler .....	Yes
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#### Off Road

Approach angle .....	20 deg	Departure angle .....	22 deg
Ramp breakover angle .....	16 deg	Min ground clearance .....	6 "
Max ground clearance .....	8 "	Load floor height .....	31 "

#### Interior cargo

Cargo volume .....	48.1 cu.ft.	Cargo volume seats folded .....	85.1 cu.ft.
Maximum cargo volume .....	85.1 cu.ft.		

### Powertrain

#### Engine Type

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## Selected Equipment & Specs (cont'd)

Block material .....	Aluminum	Cylinders .....	V-6
Head material .....	Aluminum	Ignition .....	Electronic
Injection .....	Sequential MPI	Liters .....	3.7L
Orientation .....	Transverse	Recommended fuel .....	Regular unleaded
Valves per cylinder .....	4	Valvetrain .....	DOHC
Variable valve control .....	Yes		
<b>Engine Spec</b>			
Bore .....	3.76"	Compression ratio .....	10.8:1
Displacement .....	227 cu.in.	Stroke .....	3.41"
<b>Engine Power</b>			
Output .....	304 HP @ 6,500 RPM	Torque .....	279 ft.-lb @ 4,000 RPM
<b>Alternator</b>			
Type .....	HD	Amps .....	220
<b>Battery</b>			
Amp hours .....	78	Cold cranking amps .....	750
Type .....	HD		
<b>Engine Extras</b>			
Oil cooler .....	Yes	Radiator .....	HD
<b>Transmission</b>			
Electronic control .....	Yes	Lock-up .....	Yes
Overdrive .....	Yes	Speed .....	6
Type .....	Automatic		
<b>Transmission Gear Ratios</b>			
1st .....	4.484	2nd .....	2.872
3rd .....	1.842	4th .....	1.414
5th .....	1	6th .....	0.742
Reverse Gear ratios .....	2.882		
<b>Transmission Extras</b>			
Oil cooler .....	Regular duty		
<b>Drive Type</b>			
4wd type .....	Automatic full-time	Type .....	All-wheel drive
<b>Drive Feature</b>			
Traction control .....	ABS and driveline	Locking hub control .....	Permanent
<b>Drive Axle</b>			
Ratio .....	3.65		
<b>Exhaust</b>			
Material .....	Stainless steel	System type .....	Dual
<b>Emissions</b>			
CARB .....	ULEV II	EPA .....	Tier 2 Bin 5
<b>Fuel Economy</b>			
City .....	16 mpg	Highway .....	21 mpg
Fuel type .....	Gasoline		

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## Selected Equipment & Specs (cont'd)

### Fuel Economy (Alternate 1)

Fuel type ..... E85

### Acceleration

0-60 mph (s) ..... 6.54

### 1/4 Mile

Seconds ..... 14.7      Speed ..... 92 mph

### Skid Pad

Lateral acceleration (g) ..... 0.8

### Slalom

Speed ..... 56 mph

## Driveability

### Brakes

ABS ..... 4-wheel      ABS channels ..... 4  
Type ..... 4-wheel disc      Vented discs ..... Front

### Brake Assistance

Brake assist ..... Yes      Hill hold control ..... Yes

### Suspension Control

Ride ..... Regular      Electronic stability .. Stability control with anti-roll

### Front Suspension

Independence ..... Independent      Type ..... Strut  
Anti-roll bar ..... Regular

### Front Spring

Type ..... Coil      Grade ..... Regular

### Front Shocks

Type ..... Gas-pressurized

### Rear Suspension

Independence ..... Independent      Type ..... Multi-link  
Anti-roll bar ..... Regular

### Rear Spring

Type ..... Coil      Grade ..... Regular

### Rear Shocks

Type ..... Gas-pressurized

### Steering

Activation ..... Electric power-assist      Type ..... Rack-pinion

### Steering Specs

# of wheels ..... 2

## Exterior

### Front Wheels

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## Selected Equipment & Specs (cont'd)

Diameter .....	18"	Width .....	8.00"
<i>Rear Wheels</i>			
Diameter .....	18"	Width .....	8.00"
<i>Spare Wheels</i>			
Wheel material .....	Steel		
<i>Front and Rear Wheels</i>			
Appearance .....	Painted	Material .....	Aluminum
<i>Front Tires</i>			
Aspect .....	55	Diameter .....	18"
Sidewalls .....	BSW	Speed .....	W
Tread .....	AS	Type .....	P
Width .....	245mm		
<i>Rear Tires</i>			
Aspect .....	55	Diameter .....	18"
Sidewalls .....	BSW	Speed .....	W
Tread .....	AS	Type .....	P
Width .....	245mm		
<i>Spare Tire</i>			
Mount .....	Inside under cargo	Type .....	Full-size
<i>Wheels</i>			
Front track .....	67.0"	Rear track .....	67.0"
Turning radius .....	19.4'	Wheelbase .....	112.6"
<i>Body Features</i>			
Rear spoiler .....	Lip	Body material .....	Galvanized steel/aluminum
Side impact beams .....	Yes		
<i>Body Doors</i>			
Door count .....	4	Left rear passenger .....	Conventional
Right rear passenger .....	Conventional	Rear cargo .....	Liftgate
<i>Exterior Dimensions</i>			
Length .....	197.1"	Body width .....	78.9"
Body height .....	69.2"	Axle to end of frame .....	46.5"
Rear door opening height .....	32.5"	Rear door opening width .....	46.6"
<i>Safety</i>			
<i>Airbags</i>			
Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st and 2nd row
Passenger front-impact .....	Yes	Passenger side-impact .....	Seat mounted
<i>Seatbelt</i>			
Rear centre 3 point .....	Yes	Height adjustable .....	Front
Pre-tensioners .....	Front	Pre-tensioners (#) .....	2

## Seating

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## Selected Equipment & Specs (cont'd)

### Passenger Capacity

Capacity ..... 5

### Front Seats

Split ..... Buckets      Type ..... Bucket

### Driver Seat

Fore/aft ..... Power      Height adjustable ..... Power  
Reclining ..... Manual      Way direction control ..... 8  
Lumbar support ..... Manual      Cushion tilt ..... Power

### Passenger seat

Fore/aft ..... Manual      Reclining ..... Manual  
Way direction control ..... 4

### Front Head Restraint

Control ..... Manual      Type ..... Adjustable

### Front Armrest

Centre ..... Yes

### Rear Seats

Descriptor ..... Split-bench      Facing ..... Front  
Folding ..... 60-40      Folding position ..... Fold forward seatback  
Type ..... Fixed

### Front Seat Trim

Material ..... Cloth      Back material ..... Vinyl

### Rear Seat Trim Group

Material ..... Cloth      Back material ..... Carpet

## Convenience

### AC And Heat Type

Air conditioning ..... Manual      Rear HVAC ..... Yes  
Air filter ..... Yes      Underseat ducts ..... Yes  
Auxiliary rear heater ..... Yes      Headliner/pillar ducts ..... Yes

### Audio System

CD ..... Single      CD location ..... In-dash  
MP3 decoder ..... MP3 decoder      Auxiliary audio input ..... Yes  
Radio ..... AM/FM stereo      Radio grade ..... Regular  
Seek-scan ..... Yes      External memory control ..... SYNC

### Audio Speakers

Speaker type ..... Regular      Speakers ..... 6

### Audio Controls

Speed sensitive volume ..... Yes      Steering wheel controls ..... Yes  
Voice activation ..... Yes      Wireless streaming ..... Bluetooth yes

### Audio Antenna

Type ..... Integrated roof

### LCD Monitors

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## Selected Equipment & Specs (cont'd)

1st row	1	Primary monitor size (inches)	4.2
<i>Cruise Control</i>			
Cruise control	With steering wheel controls		
<i>Remote Releases</i>			
Cargo access	Power		
<i>Convenience Features</i>			
Driver foot rest	Yes	Retained accessory power	Yes
12V DC power outlet	2	Adjustable pedals	Power
Wireless phone connectivity	Bluetooth		
<i>Door Lock Activation</i>			
Type	Power	Remote	Keyfob (all doors)
<i>Door Lock Type</i>			
Rear child safety	Manual	Tailgate/rear door lock	Included with power door locks
<i>Instrumentation Type</i>			
Display	Analog		
<i>Instrumentation Gauges</i>			
Tachometer	Yes	Engine temperature	Yes
Engine hour meter	Yes		
<i>Instrumentation Warnings</i>			
Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Low washer fluid	Yes	Door ajar	Yes
Trunk/liftgate ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific
<i>Instrumentation Displays</i>			
Clock	In-radio display	Systems monitor	Yes
Redundant digital speedometer	Yes	Camera(s) - rear	With washer
<i>Instrumentation Feature</i>			
Trip computer	Yes	Trip odometer	Yes
Parking sensors	Rear	Blind spot sensor	Warning
Rear collision	Warning		
<i>Steering Wheel Type</i>			
Material	Urethane	Tilting	Manual
<i>Front Side Windows</i>			
Window 1st row activation	Power		
<i>Windows Rear Side</i>			
2nd row activation	Power	3rd row activation	Fixed
<i>Window Features</i>			
1-touch down	Driver and passenger	1-touch up	Driver and passenger
Tinted	Deep		

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## Selected Equipment & Specs (cont'd)

### Front Windshield

Wiper .....	Variable intermittent	Sun visor strip .....	Yes
Speed sensitive wipers .....	Yes		

### Rear Windshield

Wiper .....	Fixed interval	Heating .....	Wiper park
Defroster .....	Yes	Window .....	Fixed

## Interior

### Driver Visor

Mirror .....	Yes
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### Passenger Visor

Mirror .....	Yes
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### Rear View Mirror

Day-night .....	Yes
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### Headliner

Coverage .....	Full	Material .....	Cloth
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### Floor Trim

Coverage .....	Full	Covering .....	Carpet
Mats .....	Carpet front and rear		

### Trim Feature

Instrument panel insert .....	Metal-look	Gear shift knob .....	Urethane
Door panel insert .....	Metal-look	Interior accents .....	Metal-look

### Lighting

Dome light type .....	Fade	Front reading .....	Yes
Illuminated entry .....	Yes	Rear reading .....	Yes
Variable IP lighting .....	Yes		

### Floor Console Storage

Type .....	Full
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### Overhead Console Storage

Storage .....	Yes	Type .....	Mini
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### Storage

Driver door bin .....	Yes	Front Beverage holder(s) .....	Yes
Glove box .....	Locking	Passenger door bin .....	Yes
Dashboard .....	Yes		

### Cargo Space Trim

Floor .....	Carpet	Trunk lid/rear cargo door .....	Plastic
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### Cargo Space Feature

Tie downs .....	Yes	Light .....	Yes
Cargo tray/organizer .....	Yes		

### Legroom

Front .....	40.6"	Rear .....	41.6"
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## Selected Equipment & Specs (cont'd)

### Headroom

Front .....	41.4"	Rear .....	40.1"
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### Hip Room

Front .....	57.3"	Rear .....	56.8"
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### Shoulder Room

Front .....	61.3"	Rear .....	60.9"
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### Interior Volume

Passenger volume .....	118.4 cu.ft.
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## Warranty - Selected Equipment & Specs

### Warranty

#### *Basic*

Distance ..... 36000 miles      Months ..... 36 months

#### *Powertrain*

Distance ..... 100000 miles      Months ..... 60 months

#### *Corrosion Perforation*

Distance ..... Unlimited miles      Months ..... 60 months

#### *Roadside Assistance*

Distance ..... 60000 miles      Months ..... 60 months

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.