



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

November 11, 2015

Sent Via E-mail: pgriff@dealerselectrical.com

Phillip Griffith
Dealers Electrical Supply
2320 Columbus Avenue
Waco TX76701

Proposal Name & Number: Building Maintenance, Repair and Operations Supplies and Equipment No. 501-15

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective December 1, 2015. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To see the items your company has been awarded, please review the proposal tabulation No. 501-15 on the following web-site: www.buyboard.com/vendor. Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

Vendor Quick Reference Sheet
Electronic Catalog Format Instructions
Vendor Billing Procedures

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting orders directly from member entities may result in a violation of the State of Texas Competitive bid statute and cancellation of the proposal award therefore all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog including pricing unless you submitted website with pricing. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the BuyBoard until such time the electronic data is received.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact BuyBoard Procurement Staff at 800-695-2919.

Sincerely,

Arturo Salinas
BuyBoard Procurement Director



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.



1852

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PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Building Maintenance, Repair and Operations Supplies and Equipment

Proposal Opening Date and Time:
September 8, 2015 at 2:00 PM

Proposal Number: 501-15

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: December 1, 2015 through November 30, 2016 with two (2) possible one-year renewals.

Anticipated Cooperative Board Meeting Date:
November 2015

DELMERS ELECTRICAL Supply
Name of Proposing Company

07/24/15
Date

2320 COLUMBUS AVENUE
Street Address

Anthony E. Newberg
Signature of Authorized Company Official

WACO, TEXAS, 76701
City, State, Zip

ANTHONY E. NEWBERG
Printed Name of Authorized Company Official

254-756-7251
Telephone Number of Authorized Company Official

SR. V.P. Sales & Marketing
Position or Title of Authorized Company Official

254-756-0133
Fax Number of Authorized Company Official

74-197280
Federal ID Number

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions, General Terms and Conditions, Attachments/Forms, Item Specifications, and Line Items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;

USB

H-N
N-Y



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4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format for posting on the BuyBoard as a prerequisite to activation of your contract;
5. You have clearly identified any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a Form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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VENDOR PURCHASE ORDER, REQUEST FOR QUOTES, AND INVOICE RECEIPT OPTIONS

Company: DEALERS ELECTRICAL SUPPLY General Contact Name: Phillip Griffith

Purchase Orders: Purchase orders from Cooperative members will be available through the Internet or by facsimile.

Option 1: Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors that choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors need a designated fax line available at all times to receive purchase orders.

Please choose only one (1) of the following options for receipt of purchase orders and provide the requested information:

☒ I will use the **INTERNET** to receive purchase orders.

E-mail Address: pgriff@dealerelectrical.com

Internet Contact: PHILLIP GRIFFITH Phone: 972-298-2111

Alternate E-mail Address: _____

Alternate Internet Contact: _____ Phone: _____

☐ I will receive purchase orders via **FAX**.

Fax Number: _____

Fax Contact: _____ Phone: _____

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: pgriff@dealerelectrical.com

Alternate E-mail Address: _____

Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Mailing address: P.O. Box 2676 Department: _____

City: WACO State: TEXAS Zip Code: 76702-2676

Contact Name: TONY NEWBERG Phone: 254-756-7251

Fax: 254-756-0133 E-mail Address: tnewbe@dealerelectrical.com

Alternative E-mail Address: _____



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FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- ☐ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
☒ My company is not owned or operated by anyone who has been convicted of a felony.
☐ My company is owned/operated by the following individual(s) who has/have been convicted of a felony: *** Dealers is an employee-owned company. To the best of my knowledge no Officer or Director of Dealers has ever been convicted of a felony.**

Name of Felon(s): _____

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

Dealers Electrical Supply Co.

Company Name


Signature of Authorized Company Official

Chris N. Lanham

Printed Name

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Dealers Electrical Supply Co.

Company Name


Signature of Authorized Company Official

Chris N. Lanham

Printed Name



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RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a person whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions. Please check (✓) one of the following.

☒ I certify that my company is a **Resident Proposer.**

☐ I certify that my company is a **Nonresident Proposer.**

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

_____ Company Name		_____ Address	
_____ City	_____ State	_____ Zip Code	

A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?

☐ Yes ☐ No

B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas? Please check (✓) one of the following.

☐ Yes ☐ No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

Dealers Electrical Supply Co.

Company Name

Signature of Authorized Company Official

Chris N. Lanham

Printed Name



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HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply

- ☐ I certify that my company has been certified as a HUB in the following categories:
- ☐ **Minority Owned Business**
 - ☐ **Women Owned Business**
 - ☐ **Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

Certification Number:

Name of Certifying Agency:

- ☒ My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Dealers Electrical Supply Co.

Company Name

Signature of Authorized Company Official

Chris N. Lanham

Printed Name



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AFFIRMATION REGARDING CONSTRUCTION-RELATED GOODS AND SERVICES

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, attached to this Form F, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services.

By signature below, the undersigned affirms that Proposer has read and understands the Advisory attached to this Form F and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

DEALERS ELECTRICAL SUPPLY

Company Name

Phillip Griffith

Signature of Authorized Company Official

Phillip Griffith

Printed Name

7/28/15

Date



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BUYBOARD PROCUREMENT AND CONSTRUCTION-RELATED GOODS AND SERVICES ADVISORY FOR TEXAS MEMBERS

Why make purchases using BuyBoard? Purchasing through a cooperative or "interlocal contract" satisfies the requirement of local governments to seek competitive procurement for the purchase of goods or services.¹ Therefore, you may purchase goods and services from a vendor through BuyBoard without having to conduct your own competitive procurement. If, however, you are procuring construction-related services through a BuyBoard Job Order Contract (JOC) or contract for the installation of equipment or materials (e.g., athletic fields and surfaces, kitchen equipment, HVAC, playground equipment, or modular buildings), you may, as explained in this Advisory, need to procure certain aspects of these services using a separate procurement process outside of the BuyBoard and should consult your procurement officer and/or legal advisor for specific advice.

What is BuyBoard's Procurement Process? The BuyBoard uses a competitive procurement process to award contracts to vendors for goods and services that the BuyBoard determines, based on an evaluation of multiple criteria, represents the best value for its members.

How does BuyBoard award a contract to a vendor? As a condition of being awarded a BuyBoard contract, a vendor is bound by and must agree to comply with all the terms of the BuyBoard's proposal invitation (or specifications), the vendor's proposal response, and any additional contract terms negotiated with the BuyBoard member. Among other things, the vendor must honor the pricing submitted in the vendor's proposal. **THE PRICE YOU PAY FOR THE GOODS AND SERVICES COVERED BY THE BUYBOARD CONTRACT MAY BE LESS THAN THE AWARDED PRICING, BUT CANNOT BE MORE.** Additionally, the vendor must comply with the BuyBoard contract's general terms and conditions, and any additional terms and conditions that apply to the specific BuyBoard contract, as set out in the proposal invitation.

How does a BuyBoard member make purchases through the BuyBoard contract? You utilize the awarded BuyBoard contract by issuing a signed purchase order through the BuyBoard online application to procure the selected goods or services. Although BuyBoard must receive a copy of the signed purchase order, BuyBoard does not review or approve the purchase order or other supplemental agreement that you obtain – this is a matter between you and the vendor. If construction-related services are procured through the BuyBoard, additional contracts with professionals and the contractor may be required, depending on the nature and scope of the services. As stated above, you should consult your procurement officer and/or legal advisor for specific advice.

How do I know that my entity has made a purchase through the BuyBoard?

BuyBoard must have a copy of the purchase order in order for the purchase to be considered a BuyBoard procurement. To ensure that your entity has satisfied state law requirements for competitive procurement, make sure that the BuyBoard has your purchase order. Do not rely on the vendor to submit the purchase order on your behalf; it is your responsibility to make sure that the BuyBoard has the signed purchase order. You may log in to www.buyboard.com using your member I.D. and password to view the Purchase Order Status Report to confirm that the purchase order is in the BuyBoard system.

What should BuyBoard members consider when using BuyBoard for construction-related purchases? While purchasing goods and services through BuyBoard satisfies your legal requirement to competitively procure a good or service, as a general matter you must keep in mind other legal requirements that may relate to the purchase, especially when using BuyBoard for construction-related procurement.

When making construction-related purchases through a BuyBoard contract, BuyBoard members must consider the following:



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- **Best value determination.** In compliance with Texas law and any local policy, your entity must first determine that purchasing through an interlocal contract or purchasing cooperative is the procurement method that will provide best value.ⁱⁱ This is done by the governing body (e.g., board of trustees, council, commissioners' court, etc.) or may be delegated by the governing body to an individual or committee, with written notice.
- **Products or services not covered by the BuyBoard contract.** The BuyBoard contract covers only the specific goods and services awarded by the BuyBoard. If you want to purchase from a BuyBoard vendor goods or services from a BuyBoard vendor that are not covered by the vendor's BuyBoard contract, such as architectural, design, or engineering services, you must procure them separately in accordance with state law and local policy.
- **Architectural or Engineering and Independent Testing services.** If your procurement includes a construction component that requires architectural or engineering services, you must procure those services separately. YOU MAY NOT PROCURE ARCHITECTURAL OR ENGINEERING SERVICES THROUGH A BUYBOARD CONTRACT. Texas law requires architectural and engineering services to be obtained in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and prohibits them from being procured through a purchasing cooperative.ⁱⁱⁱ
 - **Architecture.** A new building owned by a political subdivision having construction costs exceeding \$100,000 or an alteration or addition to an existing building having construction costs exceeding \$50,000 must have architectural plans and specifications prepared by an architect.^{iv} (An "alteration" or "addition" for purposes of this requirement requires the removal, relocation, or addition of a wall or partition or the alteration or addition of an exit.)
 - **Engineering.** If the goods or services procured through the BuyBoard will involve engineering in which the public health, welfare, or safety is involved, the plans for structural, mechanical, electrical, electronic, fire suppression, geotechnical systems, foundation design, surface water drainage, plumbing and certain roof modifications and associated estimates must be prepared by an engineer, and the engineering construction must be performed under the direct supervision of an engineer.^v The Engineering Practice Act provides two exceptions to this rule – no engineer is required if (1) the project involves mechanical or electrical engineering and will cost \$8,000 or less, or (2) the project does not require mechanical or electrical engineering and will cost \$20,000 or less.^{vi}
 - **Independent Testing.** If acceptance of a facility by a public entity involves independent testing of construction materials engineering and/or verification testing services, the testing services should be procured under the Professional Services Procurement Act, and may not be procured under a BuyBoard contract.
 - **Written Certification.** Effective 09/01/2013, a local governmental entity purchasing construction-related goods and services through a cooperative in an amount that exceeds \$50,000 must designate a person to certify in writing that the project does not require the preparation of plans or specifications by an architect or engineer OR that an architect or engineer has prepared the plans or specifications.^{vii}



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- **Bonds.** You must also consider whether the vendor is required to provide a payment or performance bond. A payment bond is required for contracts that exceed \$25,000 to protect subcontractors who supply labor or materials for the project. A performance bond is required for a contract that exceeds \$100,000, to protect the local government if a contractor fails to complete the project.^{viii} Without payment and performance bonds, if the contractor fails to pay its subcontractors or to complete the project, the public entity that entered the contract can be held responsible for payment claims or costs to complete.
- **Construction Contract.** Even though the procurement of construction or construction-related services may be through the BuyBoard, your construction contract is between your entity and the contractor. The BuyBoard contract's general terms and conditions, standing alone, are not sufficient to document your entity's specific transaction. THEREFORE, YOU SHOULD USE AN APPROPRIATE FORM OF CONSTRUCTION CONTRACT JUST AS YOU WOULD DO IF YOU PROCURED CONSTRUCTION SERVICES INDEPENDENTLY, USING COMPETITIVE SEALED PROPOSALS. The contract must contain provisions required by state law including: performance and payment bonds, requirements for payment of prevailing wages to all construction workers, workers' compensation coverage for all workers and, on projects where contractor employees may have direct contact with students, criminal history record checks. Other provisions which should be considered in the construction contract are retainage, contingency, liquidated damages and dispute resolution, among others. By supplementing the BuyBoard contract with an appropriate form of construction contract, you ensure that your entity's unique interests are addressed and that your entity can enforce the contract directly.
- **Legal advice.** Because of the variety of laws that relate to construction-related purchasing and the potential risk of high exposure, you are well-advised to consult with your entity's legal counsel before procuring construction-related goods and services under any procurement method, including a purchasing cooperative.

This Advisory is provided for educational purposes only to facilitate a general understanding of the law. This Advisory is neither an exhaustive treatment on the subject nor is it intended to substitute for the advice of an attorney.

For more information about BuyBoard, contact us at 800-695-2919.

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- i. Tex. Gov't Code §791.025 and Tex. Local Gov't Code §271.102.
 - ii. Tex. Ed. Code §44.031(a) (school districts); Tex. Local Gov't Code §252.043(a)(municipalities) and §262.022(5-a) and §262.027(counties)
 - iii. Tex. Gov't Code §2254.004 and §791.011(h)
 - iv. Tex. Occ. Code §1051.703
 - v. Tex. Occ. Code §1001.0031(c)
 - vi. Tex. Occ. Code §1001.053
 - vii. Tex. Gov't Code §791.011(j), effective September 1, 2013
 - viii. Tex. Gov't Code §2253.021(a)

Issued March 31, 2014



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DEVIATION AND COMPLIANCE SIGNATURE FORM

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

☐ **No;** Deviations

☒ **Yes;** Deviations

List and fully explain any deviations you are submitting:

STEEL PIPE AND WIRE PRICES ARE VOLATILE
AND MAY BE ADJUSTED TO PRICE IN EFFECT A TIME
OF SHIPMENT

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☒ Common Carrier ☒ Company Truck ☒ Prepaid and Add to Invoice ☒ Other:

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: 10 ARO

4. Vendor Reference/Quote Number: 501-15

5. State your return policy: STOCK ITEMS MAY BE RETURNED FREIGHT

PREPAID BY BUYBOARD MEMBER. NON-STOCK ITEMS SUBJECT TO
TERMS BY MANUFACTURER

6. Are electronic payments acceptable? ☒ Yes ☐ No

DEALERS ELECTRICAL SUPPLY

Company Name

Signature of Authorized Company Official

Printed Name



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DEALERSHIP LISTINGS

If you have more than one location that will service a contract awarded under this Proposal Invitation, please list each location below. If additional sheets are required, please duplicate this form as necessary.

BRANCH ROSTER INCLUDED

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person



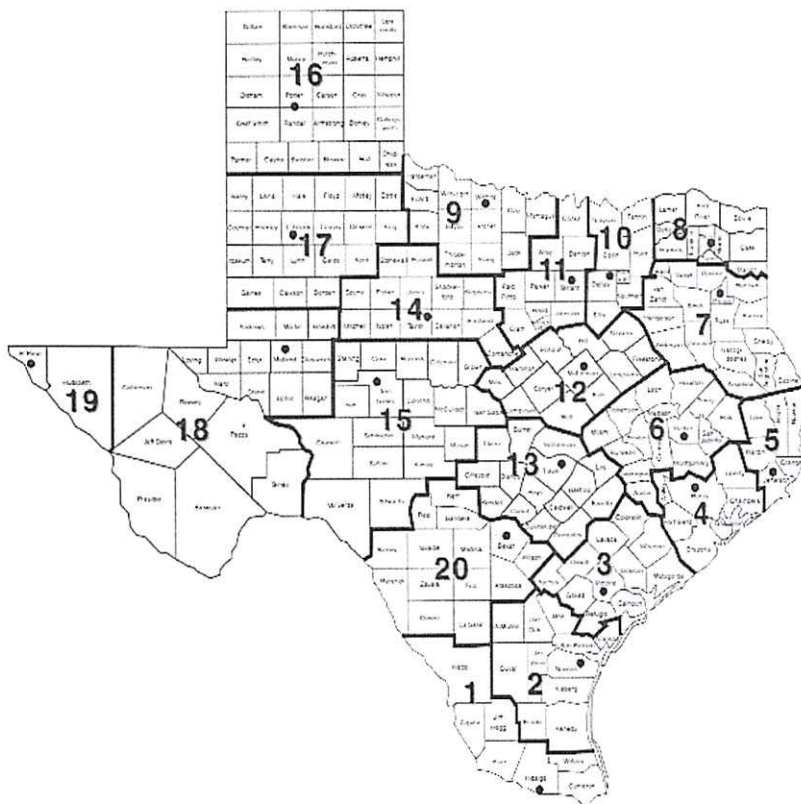
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TEXAS REGIONAL SERVICE DESIGNATION

Unless you designate otherwise on this form, you agree to service members of The Local Government Purchasing Cooperative statewide!

The Cooperative (referred to as "Texas Cooperative" in this Form I and Form J, State Service Designation) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- ☒ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

DEALERS ELECTRIC SUPPLY
Company Name

Signature of Authorized Company Official

Printed Name

- ☐ I will not service members of the Texas Cooperative.



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STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete Form I, Texas Regional Service Designation.)*

☐ I will service all states in the United States.

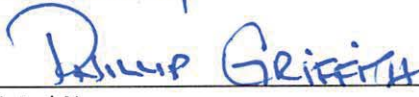
☒ I will not service all states in the United States. I will service only the states checked below:

- | | |
|--|--|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input checked="" type="checkbox"/> New Mexico |
| <input checked="" type="checkbox"/> Colorado | <input type="checkbox"/> New York |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware | <input checked="" type="checkbox"/> North Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Florida | <input checked="" type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Rhode Island |
| <input checked="" type="checkbox"/> Illinois | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kansas | <input checked="" type="checkbox"/> Texas |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Utah |
| <input checked="" type="checkbox"/> Louisiana | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Minnesota | <input checked="" type="checkbox"/> Wyoming |
| <input type="checkbox"/> Mississippi | |
| <input type="checkbox"/> Missouri | |
| <input type="checkbox"/> Montana | |

This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.


Signature of Authorized Company Official

DEALERS ELECTRICAL SUPPLY
Company Name


Printed Name



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NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on Form J, State Service Designation, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on Form J (State Service Designation Form) of this Proposal Invitation. Any changes to the states designated on Form J must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.



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6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.

7. This Agreement shall be governed and construed in accordance with the laws of the State of ~~Rhode~~ ^{TEXAS} Island and venue for any dispute shall lie in the federal district court of ~~Alexandria, Virginia~~ ^{WACO, TEXAS}.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

DEALERS ELECTRICAL Supply
Name of Vendor

501-15
Proposal Invitation Number

[Signature]
Signature of Authorized Company Official

ANTHONY E. NEWBURY
Printed Name of Authorized Company Official

7-24-15
Date



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FEDERAL AND STATE/PURCHASING COOPERATIVE DISCOUNT COMPARISON FORM

The Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer federal and state entities and other interlocal purchasing cooperatives (collectively referred to as "purchasing cooperative" in this form). Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$_____ (The period of the 12 month period is ____/____/____). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).

WE DO NOT DISCLOSE INFORMATION FROM OTHER CLIENTS

2. Based on your written discounting policies are the discounts you offer the Cooperative equal to or better than the best price you offer other purchasing cooperatives acquiring the same items regardless of quantity or terms and conditions?

YES ☐ NO ☒

3. Based on your written discounting policies, provide the information requested below for other purchasing cooperatives, either in the chart below or in an equivalent format. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	DISCOUNT (%)	QUANTITY/VOLUME	FOB TERM
1. Federal General Services Adm.			
2. T-PASS			
3. U.S. Communities Purchasing Alliance			
4. The Cooperative Purchasing Network	<i>WE DO NOT DISCLOSE INFORMATION FROM OTHER CLIENTS</i>		
5. Houston-Galveston Area Council			
6. Other			

☐ MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): 10% Proposed Discount (%): NET

Explanation: BASE PRICING FOR MODEL HAS BEEN REVISED DOWNWARD

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

[Signature]
Signature of Authorized Company Official

DEALERS ELECTRICAL SUPPLY
Company Name

[Signature]
Printed Name



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REFERENCES, PRICE/DISCOUNT INFORMATION AND MARKETING STRATEGY

PART I: For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. CITY OF FORT WORTH		817-892-8759		N/A	
2. FORT WORTH ISD		817-871-2133			
3. CITY OF WACO		254-750-5763			
4. WACO ISD		254-755-9443			
5. KELLER ISD		817-744-1000			

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? YES ☐ NO ☐ If YES, please explain: WE DISCOUNT PRODUCT

PRICES AS A RESPONSE TO PRODUCT VOLUME.

PART II: For your Proposal to be considered, you must submit the **MARKETING STRATEGY** you will use if the Cooperative accepts all or part of your Proposal. (Example: How you will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.) Attach additional pages if necessary. WE WILL MAKE DIRECT CONTACT WITH

BUYBOARD MEMBERS VIA OUR OUTSIDE SALES STAFF.
By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

DEALERS ELECTRICAL Supply

Company Name

Signature of Authorized Company Official

Printed Name



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CONFIDENTIAL/PROPRIETARY INFORMATION FORM

A. Public Disclosure Laws

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:



NO, I certify that none of the information included with this Proposal is considered confidential or proprietary.



YES, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

(Attach additional sheets if needed.)



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B. Copyright Information

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:



NO, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.



YES, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: _____

(Attach additional sheets if needed.)

C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

DEALERS ELECTRICAL Supply

Company Name

[Signature]

Signature of Authorized Company Official

HEINIP GRIFFITH

Printed Name

Date

7/28/15



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VENDOR BUSINESS NAME FORM

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

Name of Proposing Company:

DEALERS ELECTRICAL SUPPLY

*(List the **legal** name of the company seeking to contract with the Cooperative. Do **NOT** list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)*

Please check (✓) one of the following:

Type of Business:

Individual/Sole Proprietor
Corporation
Limited Liability Company
Partnership
Other

☒
☐
☐
☐
☐

If other, identify _____

State of Incorporation (if applicable):

TEXAS

Federal Employer Identification Number:

74-1972120

(Vendor must include a completed W-9 form with their proposal)

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: *(Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)*



dealers electrical supply co.

BRANCH ROSTER Effective 6/15/2015

www.dealerselectrical.com

Corporate Office	P.O. Box 2676	76702-2676		(254) 756-7251	
	2320 Columbus Ave	76701-1041	Fax	(254) 756-0133	
Remit to Address:	P.O. Box 2535	76702-2535	HR Fax	(254) 750-8171	
	Waco, Texas				
Federal Tax I.D. Number	74-1972120		New Mexico CRS I.D. Number	02-121645-002	
Texas Sales Tax Number	1-74-1972120-8		Oklahoma Tax Number	094795	
1. Waco	Greg Bracey McLennan Co.	P.O. Box 1130 1416 Franklin Ave.	76703-1130 76701-1793	(254) 756-4441 (254) 756-0316	CR
2. Bryan	Mike Jetty Brazos Co.	P.O. Box 3009 419 Dellwood Street	77805-3009 77801-2544	(979) 775-6500 (979) 779-0236	CR
3. Tyler	David Jones Smith Co.	P.O. Box 1110 316 S. Palace Ave.	75710-1110 75702-7049	(903) 593-7357 (903) 593-9701	ER
4. Temple	Scott Weddle Bell Co.	P.O. Box 923 4013 Bell Dr.	76503-0923 76502-4841	(254) 773-5271 (254) 770-0380	CR
5. Austin	Randy Kinsey Travis Co.	P.O. Box 14624 6714 N. Lamar	78761-4624 78752-3504	(512) 459-5423 (512) 459-0635	CR
6. Longview	Steve Hicks Gregg Co.	P.O. Box 1072 349 W. Cotton	75606-1072 75601-6223	(903) 758-3317 (903) 236-3154	ER
7. Marshall	John Taylor Harrison Co.	P.O. Box 687 506 W. Houston	75670-0687 75670-3933	(903) 935-7865 (903) 935-9873	ER
8. Fort Worth	Tony Pierce Tarrant Co.	P.O. Box 7578 713 N. Beach	76111-7578 76111-5944	(817) 831-0054 (817) 831-9738	MR
9. Lufkin	Bruce Dunbar Angelina Co.	P.O. Box 1783 401 Atkinson Dr.	75901-1783 75901-3155	(936) 634-5591 (936) 639-3867	ER
10. Dallas	Gary Duncan Dallas Co.	P.O. Box 540695 2580 Manana	75354-0695 75220-1206	(214) 358-5222 (214) 358-1087	MR
11. Texarkana	Marty Long Bowie Co.	P.O. Drawer 38 1804 Waterall	75504-0038 75501-3639	(903) 794-3596 (903) 792-4820	ER
12. Waco Lighting	Gary Maxwell McLennan Co.	P.O. Box 1130 1418 Franklin Ave.	76703-1130 76701-1793	(254) 756-3716 (254) 756-0316	CR
13. Sherman	Glenn Waldrum Grayson Co.	P.O. Box 1205 1616 Baker Rd.	75091-1205 75090-2143	(903) 893-1177 (903) 893-7536	MR
14. Houston	Danny Majors Harris Co.	P.O. Box 16160 4433 Airline Dr.	77222-6160 77022-2927	(713) 691-6521 (713) 694-4535	CR
15. Greenville	Travis Morrison Hunt Co.	P.O. Box 1458 2629 Traders Rd.	75403-1458 75401	(903) 454-3073 (903) 454-3743	NR
16. Palestine	Ricky Floyd Anderson Co.	P.O. Box 1489 2230 W. Reagan St.	75802-1489 75801-2247	(903) 729-3205 (903) 723-3691	ER
17. Kerrville	Robert Zuberbueler Kerr Co.	P.O. Box 290627 428 Schreiner Street	78029-0627 78028-4470	(830) 896-0555 (830) 896-7137	SR
18. San Marcos	Dale Jackson Hays Co.	P.O. Box 845 616 Texas Ave.	78667-0845 78666-5200	(512) 396-5454 (512) 396-5457	SR
19. Irving	Nathan Schartz Dallas Co.	P.O. Box 153586 3831 Conflans Rd.	75015-3586 75061-3914	(972) 790-7000 (972) 986-2107	MR
20. Bryan Lighting	Jan Lee Brazos Co.	P.O. Box 4489 101 Koenig Street	77805-4489 77801-2128	(979) 775-1697 (979) 775-4158	CR
21. Denton	Robert Graff Denton Co.	P.O. Box 2066 716 E. Hickory	76202-2066 76205-4302	(940) 566-3515 (940) 566-5645	MR
22. Cleburne	Tony Pierce Johnson Co.	P.O. Box 811 1120 E. Henderson	76033-0811 76031-5233	(817) 641-3621 (817) 556-0232	MR
23. Plano	Tim Booher Collin Co.	P.O. Box 940169 911 J. Place	75094-0169 75074-8536	(972) 422-2720 (972) 422-0472	MR
24. Houston South	Dennis Sims Harris Co.	P.O. Box 12669 5220 Old Galveston Rd.	77217-2669 77017-6146	(713) 944-3098 (713) 944-4387	CR
25. Duncanville	Roger Miller Dallas Co.	P.O. Box 381059 1107 S. Cedar Ridge	75138-1059 75137-3070	(972) 709-0025 (972) 709-4654	MR
26. San Antonio	Dustin Tichnell Bexar Co.	P.O. Box 17000 2400 Freedom St.	78217-7000 78217-4423	(210) 828-9995 (210) 828-0701	SR
27. Austin (South)	David Shupe Travis Co.	P.O. Box 150293 4700 Sunset Trail	78715-0293 78745-1313	(512) 892-5910 (512) 892-1481	SR
28. San Antonio (West)	Jeff Hicks Bexar Co.	P.O. Box 680967 8786 Timber Path	78268-0967 78250-4314	(210) 520-3397 (210) 520-3950	SR
29. Marble Falls	Joe Durham Burnet Co.	P.O. Box 425 2709 Commerce St.	78654-0425 78654-3924	(830) 693-9191 (830) 798-1000	SR
30. El Paso	Jim Fowler El Paso Co.	P.O. Box 26279 1050 Kastrin St.	79926-6279 79907-1705	(915) 775-9700 (915) 772-4711	WR
31. Stafford	Joe Webber Fl. Bend Co.	P.O. Box 1100 12730 Sugar Ridge Blvd	77477-1100 77477-3118	(281) 933-0797 (281) 933-9529	CR
32. Las Cruces	Pete Hernandez Dona Ana Co.	P.O. Box 1120 1844-A West Amador Ave.	88004-1120 88005-4009	(575) 526-4010 (575) 526-4149	WR
33. Corsicana	Craig Adair Navarro Co.	P.O. Box 623 400 N. Main	75151-0623 75110-4628	(903) 872-1211 (903) 872-9753	ER
34. Grand Prairie	Ben Gillespie Tarrant Co.	P.O. Box 530131 2000 S. Great Southwest Pk	75053-0131 75051-3507	(972) 206-0725 (972) 206-0717	MR
35. Albuquerque	K.C. Ratka Bernalillo Co.	P.O. Box 92947 4220-A 2nd St. NW	87199-2947 87107-2245	(505) 880-1344 (505) 880-0090	WR
36. Harlingen	John Clark Cameron Co.	P.O. Box 1750 402 North T. St.	78551-1750 78550-8011	(956) 425-8690 (956) 425-8798	WR
37. Santa Fe	K.C. Ratka Santa Fe Co.	P.O. Box 23178 2815 Industrial Rd.	87502-3178 87507-3119	(505) 471-2131 (505) 471-2192	WR
38. McAllen	Ric Olivarez Hidalgo Co.	P.O. Box 5967 1401 East Upas Ave.	78502-5967 78501-5546	(956) 630-2233 (956) 630-3840	WR

39. Brenham	Ron Holle Washington Co.	P.O. Box 1088 2000 E. Tom Green St.	77834-1088 77833-5127		(979) 251-9600 (979) 251-9680	SR
40. Corpus Christi	Chris Anderson Nueces Co.	P.O. Box 4747 1833 N. Padre Island Dr.	78469-4747 78408-2331	Fax	(361) 299-2222 (361) 299-5555	CR
41. Wood River, IL	Tom Montgomery Madison Co.	P.O. Box 288 1371 Vaughn Rd.	62095-0288 62095-2506	Fax	(618) 258-0855 (618) 258-0863	KA
42. Killeen	Scott Weddle Bell Co.	P.O. Box 788 405 Commerce Dr.	76540-0788 76543-4037	Fax	(254) 628-9002 (254) 628-0468	CR
43. Odessa	Lennie Turner Ector Co.	P.O. Box 69066 2400 West 42nd St.	79769-9066 79764-6309	Fax	(432) 368-5584 (432) 368-4833	WR
44. Paris	Chris Wear Lamar Co.	P.O. Box 6310 3430 Pine Mill Rd.	75461-6310 75460-4939	Fax	(903) 784-0011 (903) 784-6619	NR
45. Sulphur Springs	Travis Morrison Hopkins Co.	P.O. Box 494 555 South Hillcrest Dr.	75483-0494 75482-3601	Fax	(903) 438-2222 (903) 438-4845	NR
46. Durant	Allen Bailey Bryan Co.	P.O. Box 708 15 W. Elm Street	74702-0708 74701-4105	Fax	(580) 924-2464 (580) 920-0322	MR
47. Borger	Linda Watson Hutchinson Co.	P.O. Box 1326 214 N. Cedar St.	79008-1326 79007-4026	Fax	(806) 274-4420 (806) 274-4422	NR
48. Muskogee	Charles Collins Muskogee Co.	P.O. Box 1549 1400 N. Main	74402-1549 74401-4445	Fax	(918) 683-5000 (918) 683-3035	NR
49. Georgetown	Terry Pigg (Ops.) Williamson Co.	P.O. Box 1487 100 Madison Oaks Ave	78627-1487 78626-7751	Fax	(512) 763-8000 (512) 763-8600	SR
50. Oklahoma City	Daniel Dreessen Oklahoma Co.	P.O. Box 272368 8500 W. Reno Ave.	73137-2368 73127-2952	Fax	(405) 782-0400 (405) 782-0404	NR
51. Amarillo	Rick Abers Potter Co.	P.O. Box 2787 1010 W. 5th Ave.	79105-2787 79101-1110	Fax	(806) 376-5567 (806) 376-9473	NR
52. Tulsa	Charlie Hoy Tulsa Co.	P.O. Box 580190 6920 E. 13th St.	74158-0190 74112-5616	Fax	(918) 835-7672 (918) 835-0583	NR
53. Riverton, WY	Josh Saltgaver Fremont Co.	P.O. Box 506 928 N. Federal Blvd	82501-0078 82501-2712	Fax	(307) 856-1741 (307) 856-9185	KA
54. Belle Chasse, LA	James Watson Plaquemines Parish	P.O. Box 42 213 Gunther Lane	70037-0042 70037-3157	Fax	(504) 684-8747 (504) 684-8748	CR
55. Watford City, ND	Tim Benson McKenzie Co.	P.O. Box 2936 401 12th Street SE	58854 58854	Fax	(701) 842-3650 (701) 842-3653	KA
56. Denver, CO	David LaVine Denver	P.O. Box 17608 5500 Havana St. Suite B	80217 80239	Fax	(303) 592-2800 (303) 592-2806	KA

SITE WAREHOUSES

80. Watkins	David LaVine Watkins, CO	P.O. Box 249 34501 E. Quincy Ave Building 11	80137 80137	Fax	(303) 605-2560 (303) 605-2565	KA
82. Wood River P66	Fred Grasso Roxana, Illinois	900 South Central	62084	Fax	(618) 255-2566 (618) 255-2723	KA
83. Bayway P66	Larry Schimmel Royal Electric Supply, Agent Philadelphia, PA	3233 Hunting Park Ave.	19129		(215) 221-1200	KA
85. Price COP	Jeff Pokraka Waco Branch	6815 So. 5300 West	84501	Fax	(254) 756-4441 (435) 613-9784	KA
87. Sweeny P66	Brad McWhorter	P.O. Box 585 Hwy 35 South @ FM524 Gate 13 - MRO Whse #4	77463	Fax	(979) 491-2987 (979) 491-2104 (979) 491-2010	CR
88. Ponca City P66	Brandon Gray David Miller Ponca City, OK	P.O. Box 1299 3400 S. 7th	74602-1299 74601	Fax	(580) 767-4911 (580) 767-4681	NR
91. Lake Charles P66	Joe Duke Westlake, LA	P.O. Box 1145 2200 Old Spanish Trail	70669-1145 70669	Fax	(337) 491-5249 (337) 491-5758	CR
94. Freeport	Chris Smith (Ops) Freeport, TX	1502 FM 1495	77541	Fax		CR

REGION MANAGERS

Donnie Carenza	NR	(604)	(972) 298-2111
Daryl Donaldson	CR	(601)	(254) 757-0773
Ken Franks	SR	(603)	(210) 680-0168
Ken McCully	MR	(604)	(972) 298-2111
Phillip Ayers	ER	(600)	(903) 593-4609
Randy Urbina	WR	(605)	(915) 775-9700

SALES MANAGERS

Phil Griffith	(604) (972) 298-2111
John Martin	(713) 691-6521

CREDIT OFFICES

Julie Howington	(254) 756-7251
Amber Drotar	(606) (903) 593-3098
Robin Stanfield	(607) (713) 691-6521
Raymond Chavez	(605) (915) 775-9700
Terry Thomas	(604) (972) 298-2111
Jeannie Valentin	(611) (405) 787-5553
Kennetha Ratcliff	(254) 756-7251
Janet Taveime	(512) 459-5423

KEY ACCOUNTS

Steve May	(612) (254) 754-2920
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Duncanville Regional & Credit Office

1107 S. Cedar Ridge Ste. B
Duncanville, TX 75137
(972) 298-2111 Fax (972) 298-2251

NOTES:



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PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

PROPOSAL INVITATION QUESTIONNAIRE

Proposal Invitation No. 501-15 – Building Maintenance, Repair and Operations Supplies and Equipment

In your proposal, does your company propose to provide installation or repair services under ANY of the following Specification Items: 26 (Boiler Equipment), 27 (Elevator Equipment), 28 (Escalator Equipment), 29 (Fencing), or 30 (Commercial Building Glass)?

Please check (✓) one of the following:



NO, my company does NOT propose to provide installation or repair services under Specification Items 26, 27, 28, 29, or 30.



YES, my company does propose to provide installation or repair services under one or more of the following Specification Items: 26, 27, 28, 29, and/or 30.

If you answered YES to the question above, you must include with your proposal responses to the questions below. The Cooperative will use your responses to the questions below in evaluating your Proposal to provide the goods and perform the construction or construction-related services ("work") under the BuyBoard contract contemplated by this Proposal Invitation ("contract"). You must fully answer each question, numbering your responses to correspond to the questions/numbers below. **You must attach your responses to this questionnaire**, sign where indicated below, and submit the signed questionnaire and your responses to all questions in one document with your Proposal. **You must submit the signed questionnaire and responses with your Proposal or the Proposal will not be considered.**

1. Describe Proposer's direct experience (not as a subcontractor) performing the work proposed under this contract. Include a brief description of the projects you have completed for Texas governmental entities in the last 5 years, and include for each the project name, scope, value, and date, and the name of the procuring government entity and entity contact person. Identify the contracts that best represent Proposer's capabilities relative to this contract.
2. Describe the resources Proposer has to manage, staff and successfully perform the work contemplated under this contract. State the number and summarize the experience of company personnel who may be utilized for the work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for work associated with this contract.
3. The contract does not include architectural or engineering services, which must be procured separately, outside of the Cooperative, in accordance with Chapter 2254 of the Texas Government Code (Professional Services Procurement Act). If you are performing work under the contract on a project that requires the services of an architect or professional engineer, how will you work with a Cooperative member and its designated architect or engineer with respect to services that must be procured outside the contract.



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4. Describe the tasks and functions that can be completed by Proposer in-house without the use of a subcontractor or other third party.
5. Describe Proposer's financial capability to perform the contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.
6. List all contracts, if any, in the last 10 years on which Proposer has defaulted or that have been terminated for any reason and for each provide the project name, scope, value and date and the name of the procuring governmental entity. Fully explain the circumstances of the default or termination.
7. List all litigation or other legal proceedings, if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relates to or arises from a contract similar to this contract or the work contemplated under this contract. (The list should include the contractor as well as the product supplier.). Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.
8. Describe in detail the quality control system Proposer will use, including third party auditing certification, to support the long-term performance and structural strength of the products to be used in a project under the contract.
9. If the work will require Proposer to tender performance and payment bonds, provide the name of the bonding company or surety that will issue such bonds.
10. Describe in detail all documented safety issues, if any, that have involved Proposer in the last 3 years related to the type of work contemplated under this contract. Provide a 3-year history of your firm's workers compensation experience modifier.

By signature below, I certify that the information attached to this Proposal Invitation Questionnaire in response to the above questions is true and correct and that I am authorized by my company to make this certification.

DEDEURS Electrical Supply

Company Name

[Signature]

Signature of Authorized Company Official



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FORMS CHECKLIST

(Please check (✓) the following)

- ☒ Completed: **Proposer's Agreement and Signature** (Form A)
- ☒ Completed: **Vendor Purchase Order, Request for Quotes, and Invoice Receipt Options** (Form B)
- ☒ Completed: **Felony Conviction Disclosure and Debarment Certification** (Form C)
- ☒ Completed: **Resident/Nonresident Certification** (Form D)
- ☒ Completed: **Historically Underutilized Business (HUB) Certification** (Form E)
- ☒ Completed: **Affirmation Regarding Construction Related Goods and Services** (Form F)
- ☒ Completed: **Deviation/Compliance Signature Form** (Form G)
- ☒ Completed: **Dealership Listings** (Form H)
- ☒ Completed: **Texas Regional Service Designation** (Form I)
- ☒ Completed: **State Service Designation** (Form J)
- ☒ Completed: **National Purchasing Cooperative Vendor Award Agreement** (Form K)
- ☒ Completed: **Federal and State/Purchasing Cooperative Discount Comparison Form** (Form L)
- ☒ Completed: **References, Price/Discount Information, and Marketing Strategy** (Form M)
- ☒ Completed: **Confidential/Proprietary Information Form** (Form N)
- ☒ Completed: **Vendor Business Name Form** (Form O)
- ☒ Completed: **Forms Checklist** (Form P)
- ☒ Completed: **Proposal Specification Form with Catalogs/Pricelists and Proposal Invitation Questionnaire** (Form Q)

**Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



Proposal Invitation No. 501-15-Building Maintenance, Repair and Operations Supplies and Equipment
(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist ¹	Exceptions
Section I: Equipment, Products, and Supplies					
1	Discount (%) Off Catalog/Pricelist for Electrical Supplies, Materials and Equipment	Discount (%) Off Catalog/Pricelist for Electrical Supplies, Materials and Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	0 %	DEALERS ELECTRICAL SUPPLY BUYBOARD 501-15 SECTION 1 PRICE LIST	
2	Discount (%) Off Catalog/Pricelist for Various Types of Lamps and Ballasts	Discount (%) Off Catalog/Pricelist for Various Types of Lamps and Ballasts (fluorescent, incandescent, quartz, HID, shatterproof, metal halide, high pressure sodium, ballasts, similar related items) . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	0 %	DEALERS ELECTRICAL SUPPLY BUYBOARD 501-15 SECTION 2 PRICE LIST	
3	Discount (%) Off Catalog/Pricelist for Various Types of Lighting Fixtures	Discount (%) Off Catalog/Pricelist for Various Types of Lighting Fixtures . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	20 %	DEALERS ELECTRICAL SUPPLY BUYBOARD 501-15 SECTION 3 PRICE LIST	
4	Discount (%) Off Catalog/Pricelist for All Types of Indoor Signage	Discount (%) Off Catalog/Pricelist for All Types of Indoor Signage . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		
5	Discount (%) Off Catalog/Pricelist for All Types of Solar Supplies and Equipment	Discount (%) Off Catalog/Pricelist for All Types of Solar Supplies and Equipment . Please state the discount (%) off catalog/pricelist. Catalog/Pricelist MUST be included or proposal will not be considered.	%		

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal