

BEST AND FINAL OFFER

**FEE PROPOSALS**

Each stop-loss Respondent must complete this form using the census head count provided.

A. Individual Specific \$ 225,000 Pooling Point (includes RX)  
 Contract Type: 26/12 12/12 Rate Guarantee: 1  
 Employee Composite 1431 X \$84.45 = \$120,847.95  
 #EEs Rate Monthly Prem.

Or  
 Employee Only N/A X N/A = N/A  
 #EEs Rate Monthly Prem.

Dependents Only N/A X N/A = N/A  
 #DEPs Rate Monthly Prem.

(Note: If rates are EE and Family, you will have to make subtraction.)

B. Aggregate stop-loss Option(s) with \$ 225,000 Specific  
 Contract Type 26/12 12/12 Paid - wp

(1) Corridor 120% (includes RX) Rate Guarantee: 1  
 Contract Type 26/12 12/12 Paid - wp # of Years

\$7.09 X 1431 = \$10,145.79  
 Premium #EEs Monthly Att.

\$1,105.77 X 1431 = \$1,582,356.87  
 Att. Factor #EEs Monthly Att.

N/A X N/A = N/A  
 Att. Factor #DEPs Monthly Att.

**NOTES: The County is requesting a 120% Aggregating Corridor.**

Aetna quoted only a 12/12 Paid contract, not a 26/12!  
 Wayne Parker

(CONTINUED)  
**FEE PROPOSALS**

A. Individual Specific \$ 250,000 Pooling Point (includes RX)  
Contract Type: 26/12 Rate Guarantee: 1  
12/12 Paid - WP # of Years

Employee Composite  $\frac{\$73.29}{\text{\#EEs}} \times \frac{1431}{\text{Rate}} = \frac{\$104,877.99}{\text{Monthly Prem.}}$

Or  
Employee Only  $\frac{\text{N/A}}{\text{\#EEs}} \times \frac{\text{N/A}}{\text{Rate}} = \frac{\text{N/A}}{\text{Monthly Prem.}}$

Dependents Only  $\frac{\text{N/A}}{\text{\#DEPs}} \times \frac{\text{N/A}}{\text{Rate}} = \frac{\text{N/A}}{\text{Monthly Prem.}}$

(Note: If rates are EE and Family, you will have to make subtraction.)

B. Aggregate stop-loss Option(s) with \$ 250,000 Specific  
Contract Type 26/12 Paid  
12/12 Paid - WP

(1) Corridor 120% (includes RX) Rate Guarantee: 1  
Contract Type 26/12 12/12 - Paid - WP # of Years

$\frac{\$7.14}{\text{Premium}} \times \frac{1431}{\text{\#EEs}} = \frac{\$10,217.34}{\text{Monthly Att.}}$

$\frac{\$1,113.54}{\text{Att. Factor}} \times \frac{1431}{\text{\#EEs}} = \frac{\$1,593,475.74}{\text{Monthly Att.}}$

$\frac{\text{N/A}}{\text{Att. Factor}} \times \frac{\text{N/A}}{\text{\#DEPs}} = \frac{\text{N/A}}{\text{Monthly Att.}}$

**NOTES: The County is requesting a 120% Aggregating Corridor.**

Aetna quoted only a 12/12 Paid contract, not a 26/12.

Wayne Parker

(CONTINUED)  
**FEE PROPOSALS**

A. Individual Specific \$ 275,000 Pooling Point (includes RX)  
Contract Type: 26/12 Rate Guarantee: 1  
12/12 Paid - WP # of Years

Employee Composite  $\frac{\$66.64}{\text{\#EEs}} \times \frac{1431}{\text{Rate}} = \frac{\$95,361.84}{\text{Monthly Prem.}}$

Or  
Employee Only  $\frac{\text{N/A}}{\text{\#EEs}} \times \frac{\text{N/A}}{\text{Rate}} = \frac{\text{N/A}}{\text{Monthly Prem.}}$

Dependents Only  $\frac{\text{N/A}}{\text{\#DEPs}} \times \frac{\text{N/A}}{\text{Rate}} = \frac{\text{N/A}}{\text{Monthly Prem.}}$

(Note: If rates are EE and Family, you will have to make subtraction.)

B. Aggregate stop-loss Option(s) with \$ 275,000 Specific  
Contract Type 26/12 Paid

12/12 Paid - WP  
(1) Corridor 120% (includes RX) Rate Guarantee: 1  
Contract Type 26/12 12/12 Paid - WP # of Years

$\frac{\$7.20}{\text{Premium}} \times \frac{1431}{\text{\#EEs}} = \frac{\$10,303.20}{\text{Monthly Att.}}$

$\frac{\$1,120.06}{\text{Att. Factor}} \times \frac{1431}{\text{\#EEs}} = \frac{\$1,602,805.86}{\text{Monthly Att.}}$

$\frac{\text{N/A}}{\text{Att. Factor}} \times \frac{\text{N/A}}{\text{\#DEPs}} = \frac{\text{N/A}}{\text{Monthly Att.}}$

**NOTES: The County is requesting a 120% Aggregating Corridor.**

Aetna quoted only a 12/12 Paid, contract, not a 26/12.

Wayne Parker

(CONTINUED)  
**FEE PROPOSALS**

**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH PROPOSAL**

The undersigned hereby certifies that he or she has read the terms of this RFP and understands that Williamson County reserves the right to waive any informality in or to reject any or all Proposals.

Respondent

Name: Tami Polsonetti

Address: 151 Farmington Ave. Hartford, CT

Telephone: 860-273-0123 Fax: N/A

Contact Name (please print):

Tami Polsonetti

Authorized Signature: 

Director of Business Development

Title or Representative Capacity of Signer:

State of Incorporation/Organization or Primary Place of Business:

Connecticut

If signature is by an agent, other than the Sole Proprietor(s) or an officer of a Corporation, Limited Liability Company, General Partner or a member of a General Partnership, a power of attorney or equivalent document must be submitted to the Williamson County Purchasing Department prior to being recommended for award of the Proposal.