

Williamson County Evaluation Score Sheet
Specific & Aggregate Stop Loss Insurance, RFP 1605-083

Wednesday, August 24, 2016 at 2:00PM – Determining Minimum Requirements (Minimum Requirements must be passed in order to be scored)

Vendors	Aetna
Minimum Requirements	Pass
Must have been rated by A.M. Best for at least the past three years as an A- rated company	X
Insurance company is published in the current listing of insurance companies, authorized to transact business in Texas	X
Will consider waiving the Employee Actively at Work/Dependent Non-Confined Underwriting provision	X

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Scoring of Graded Evaluation Factors

Evaluation Criteria	Total Points	Please select a Whole Number from the list provided for each question. (Decimal scoring or unlisted rating scores are not permitted)	Aetna
Individual Number of Lasers	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	5
Overall presentation of proposal submitted (clarity and attention to detail on submittal)	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	3
Specific Policy Exclusions	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	3
Response to RFP questions and how they meet the needs of the County	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	3
Claims payment turn-around time	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	4
Past Experience/Demonstrated success with like scope, size & complexity	5	5 = significantly exceeds requirements 4 = marginally exceeds requirements 3 = meets requirements 2 = marginally meets requirements 1 = does not meet requirements	4
Price (RFP Cost Score): Lowest Respondent's proposal/Respondent's Proposal x 16 (points)	16	16 (maximum - weighted at 40% of the total maximum points of criteria - 40x40% = 16 max points)	16
Total	56		38

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Signatures of Evaluation Committee

Voting Committee Members:


Shelley Loughrey (Chair)


Tara Raymore


John Sneed


James Carmona


Shannon Francis

Non-Voting Committee Members:


Kerstin Hancock


Rebecca Hawes (paid Consultant)

Evaluation Summary for RFP# 1605-083 Specific & Aggregate Stop Loss Insurance

Only one proposal was received.

The initial evaluation consisted of examining the minimum requirements set forth in the RFP. The proposer passed all mandatory requirements.

The second round of evaluations consisted of scoring the preferred criteria per the RFP specifications including the cost proposal. The proposer passed the scoring with sufficient scoring.

The Evaluation Committee selected Aetna to be recommended for contract award and chose the \$250,000 Stop Loss option. The cost proposal is within budget.