

WILLIAMSON COUNTY

HOLMES MURPHY



WHAT WE HEARD

Team

- Experience
- Technical
- Accessible

Success

- Demonstrated
- Proactive
- Relevant

Resources/ Process

- Compliance
- Marketing
- Service



WHAT WE HEARD

WILLIAMSON COUNTY BENEFIT PLANS



INCUMBENT ON US TO

1

Balance

2

Challenge

3

Explore

4

Propel



Healthcare Ecosystem

```
graph TD; HE[Healthcare Ecosystem] --> MC[Most Complicated]; HE --> HC[Highest Cost]; HE --> LH[Least Healthy]; MC --> PR[Pain Reliever]; HC --> IA[Investment Advisor]; LH --> RR[Risk Reducer];
```

**Most
Complicated**

**Pain
Reliever**

**Highest
Cost**

**Investment
Advisor**

**Least
Healthy**

**Risk
Reducer**

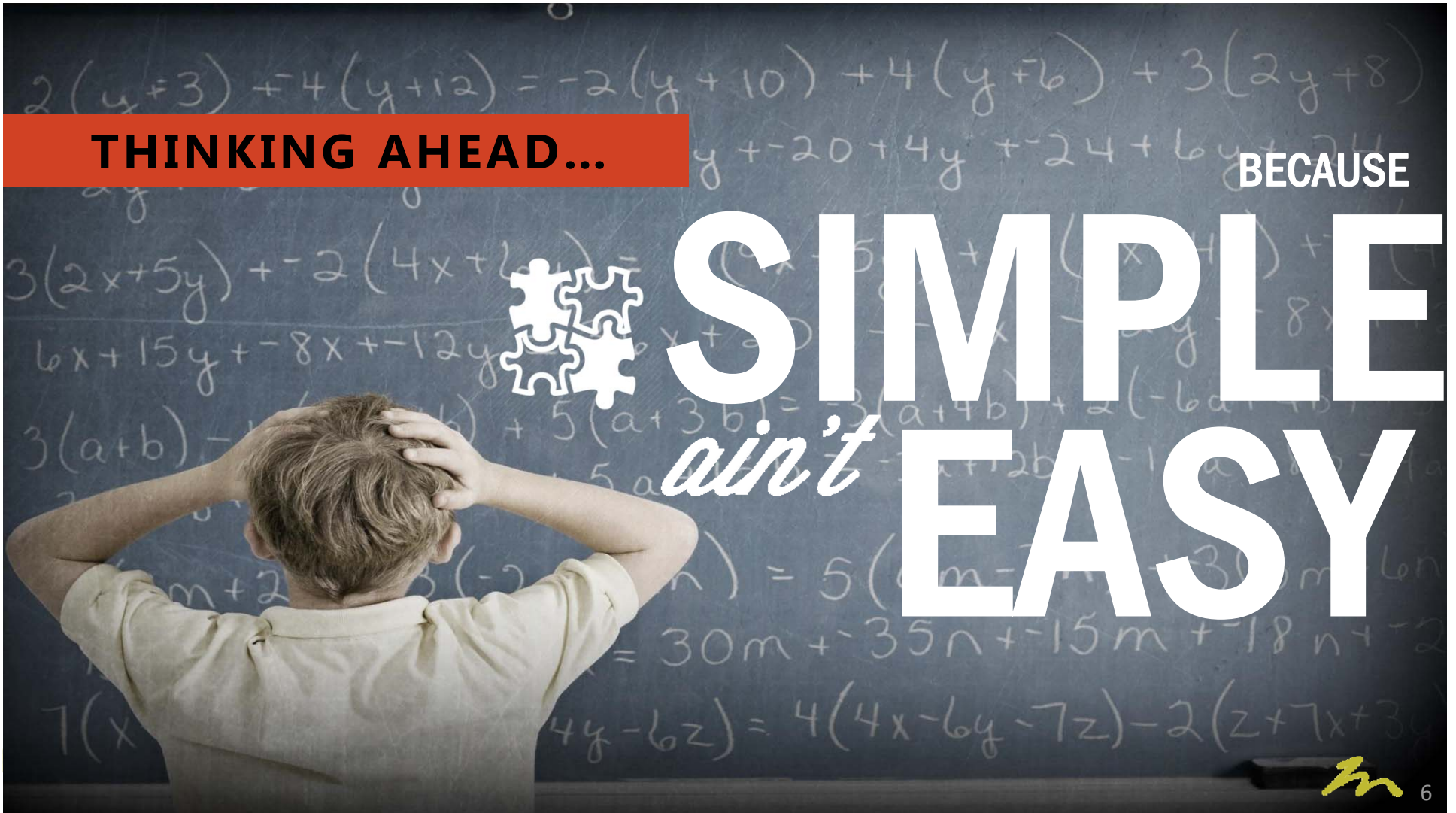


THINKING AHEAD...

BECAUSE



SIMPLE
ain't
EASY



PUBLIC ENTITY CLIENT SERVICE TEAM



Jarrad Wills
Vice President



David Gibson
VP, Client Services



Morgan Young
VP, Client Service



Justin Mottley
Account Manager



Alex Bowles
Financial Analyst

Direct Service Team

Expert Resources



Ed Oleksiak
Chief Compliance
Officer



Claire Pancerz
Compliance
Consultant



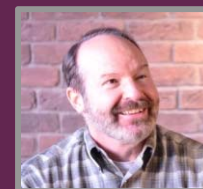
Tim Church, M.D.
Chief Medical
Officer



Todd Whitthorne
President, ACAP Health
Consulting



Mark Fitzgibbons
Communication
Director



Mark Van Buskirk
Chief Actuary



WHAT WE DO...

A Full Service Employee Benefits Firm

**Global Strategy
Design &
Procurement**



**Project Management
& Vendor Support**



**Actuarial,
Underwriting &
Budget Modeling**



**Health Reform &
Benefits Compliance**



**Communications
Support & Benefit
Helpline**



**Preventive Health &
Condition
Management**



**Ongoing Reporting &
Assessment**



**Technology,
Transparency & Data
Analytics**



THINKING AHEAD...

BECAUSE

INSURANCE

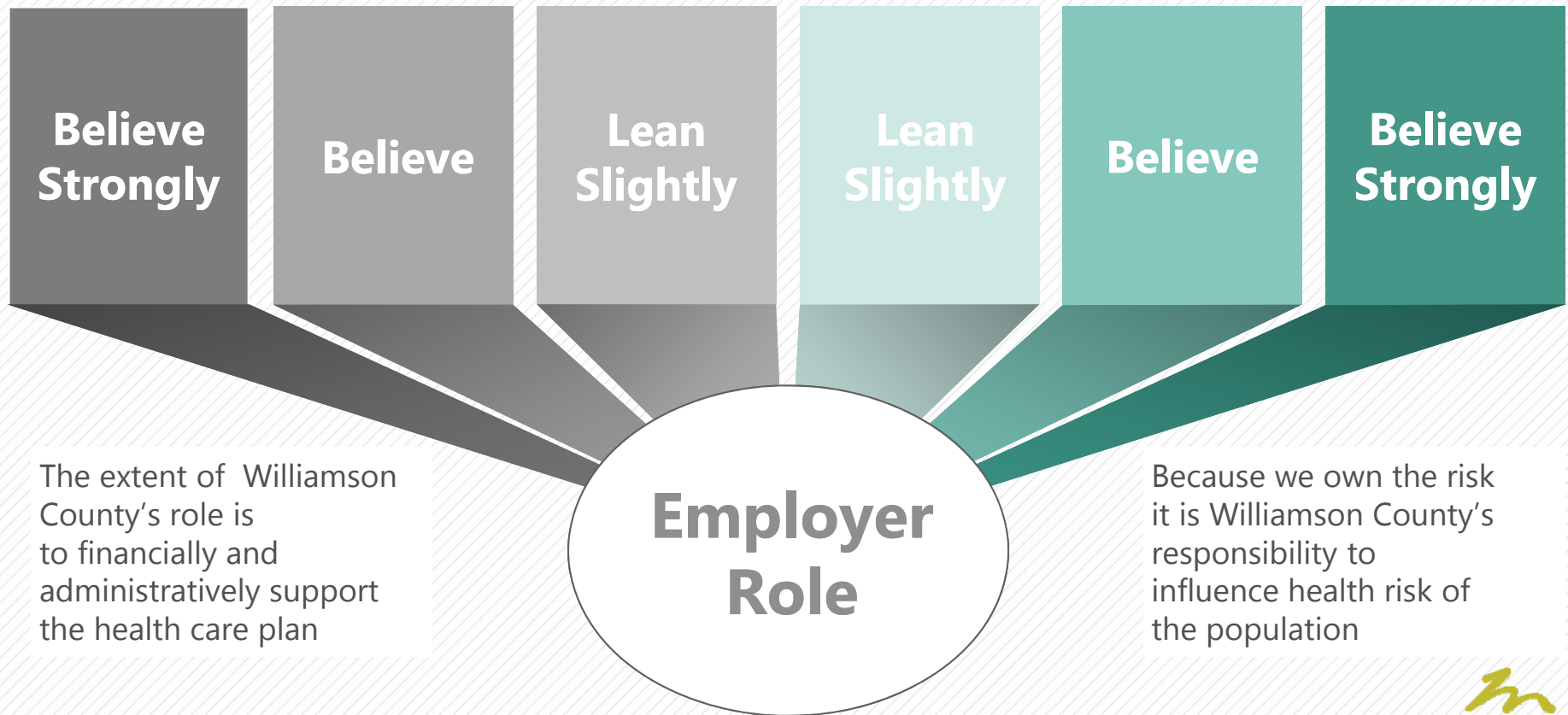
SHOULD

HAVE A

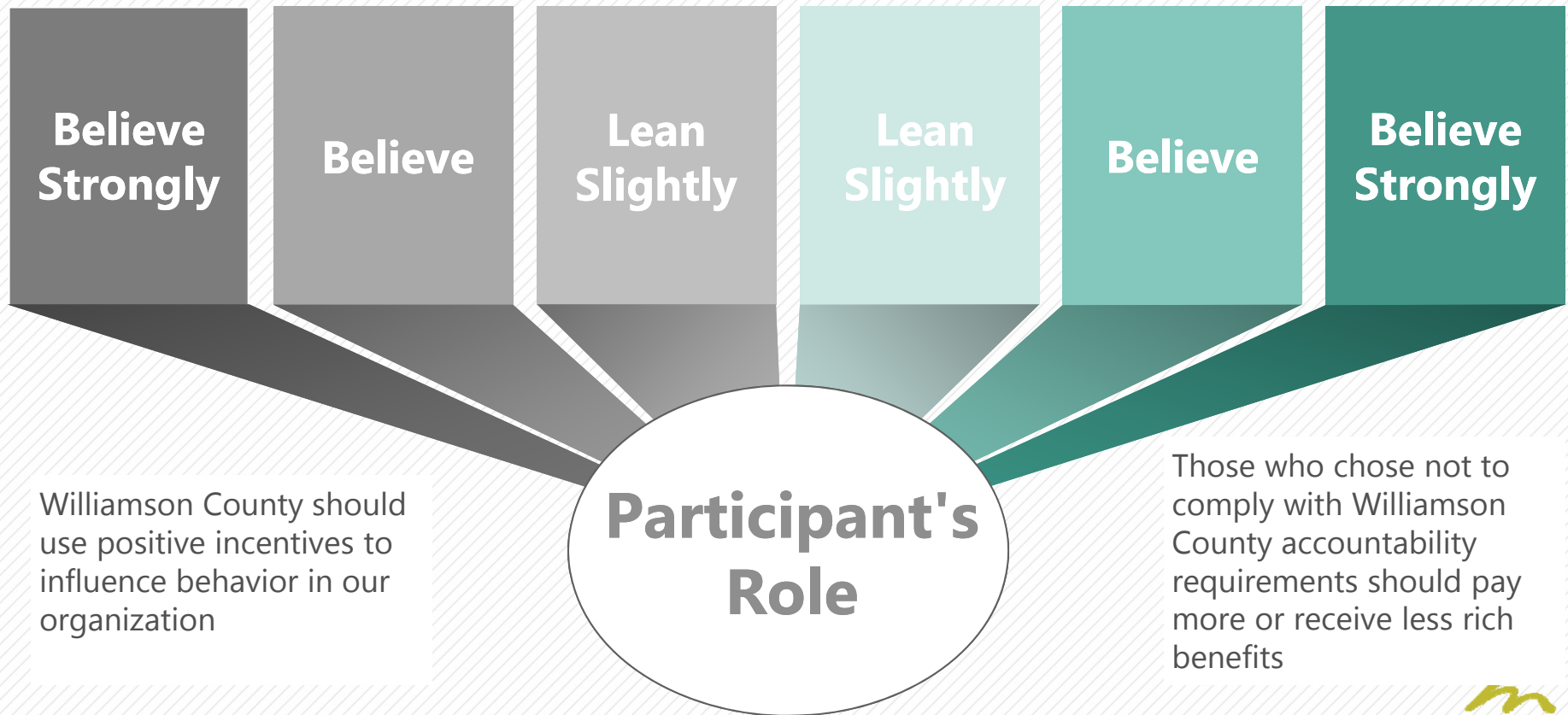


scoreboard

UNCOVERING CORE BELIEFS



UNCOVERING CORE BELIEFS

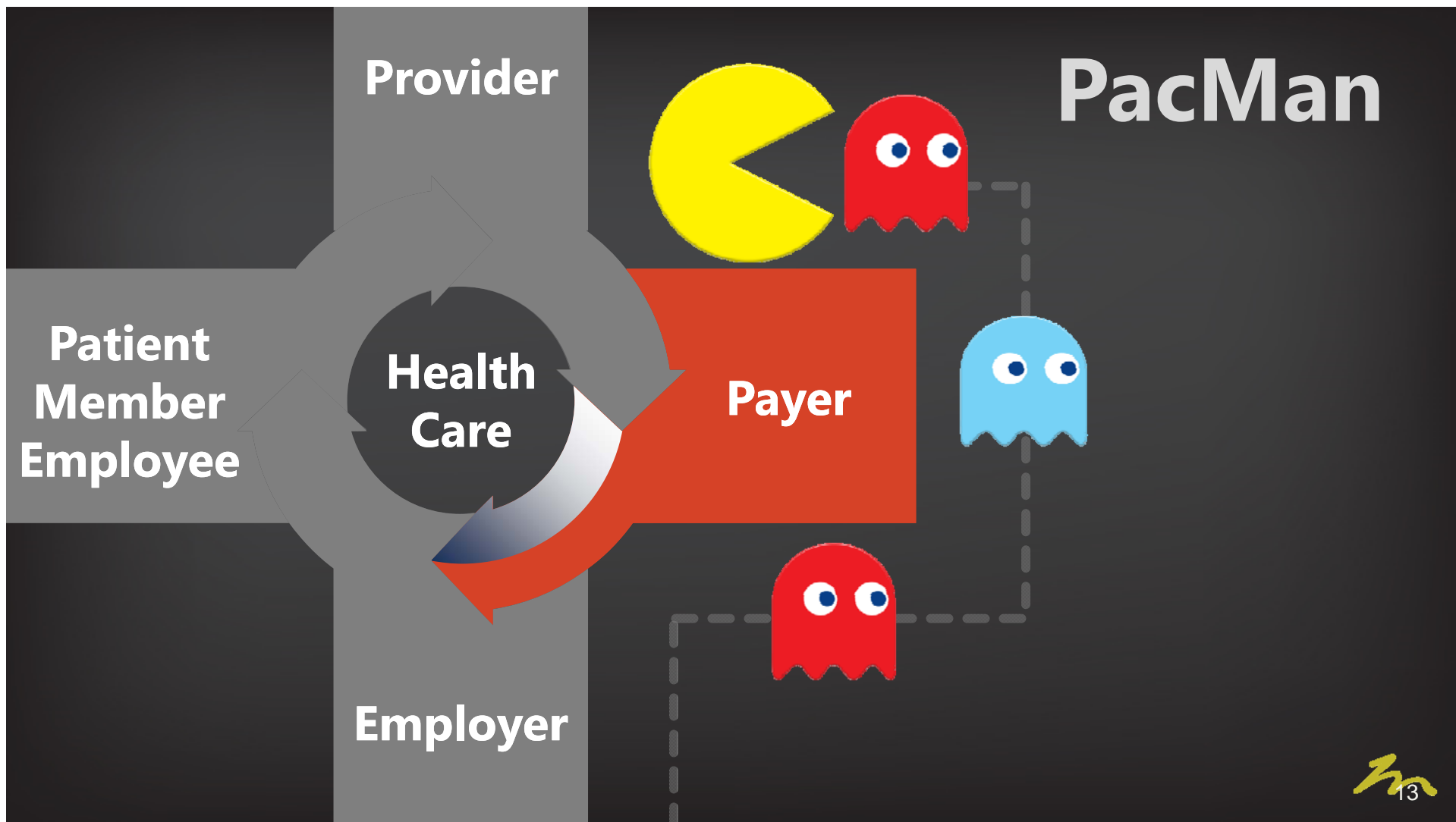


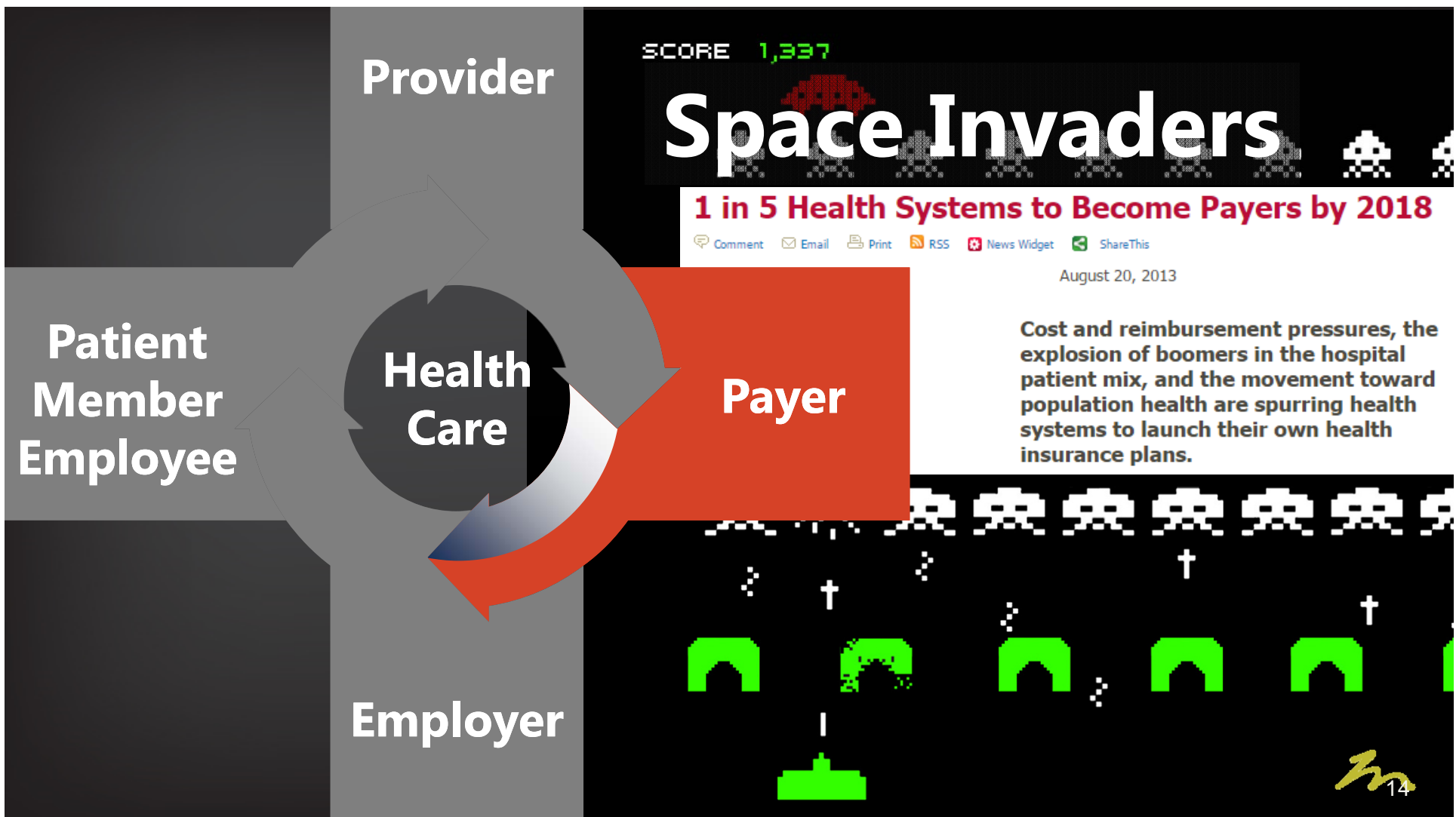
We Believe...

PRICE X USE =

Ⓢ COST

~~WE BELIEVE THAT~~



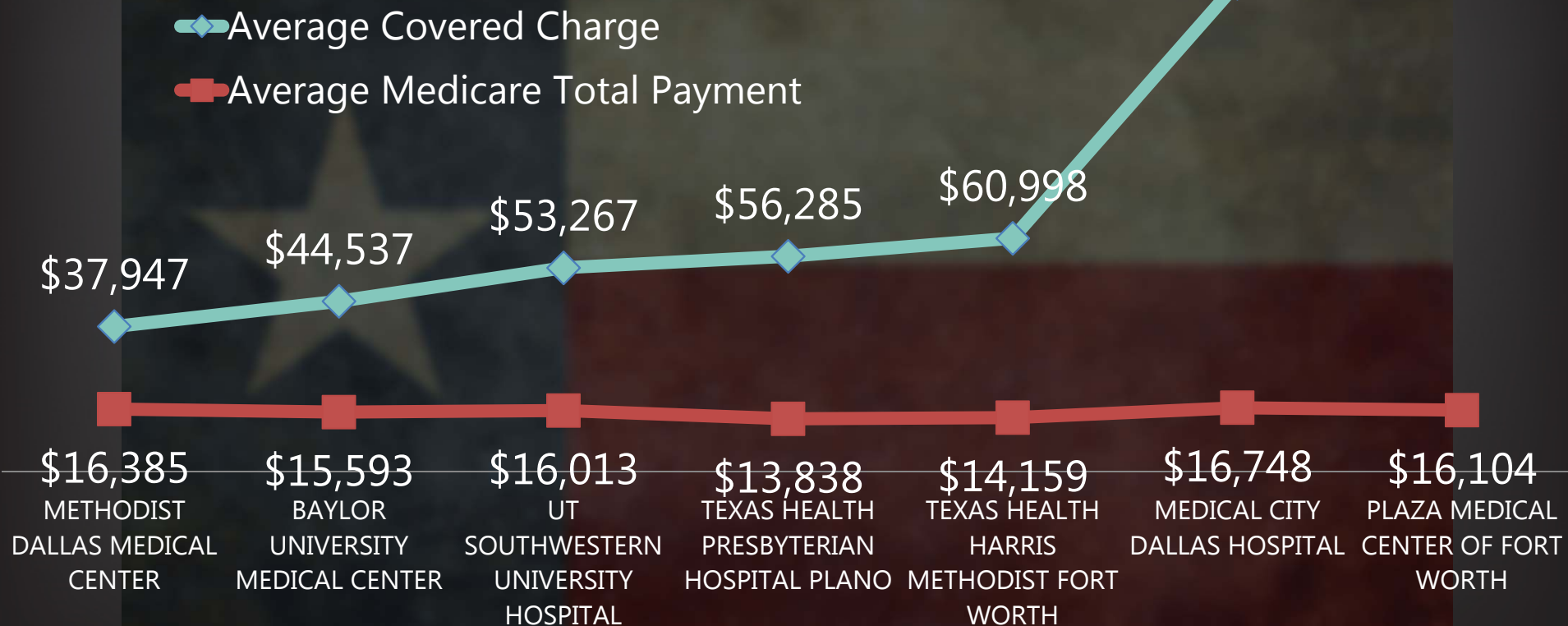




Bringing it

home

North Texas Medical Price Variability DRG 470



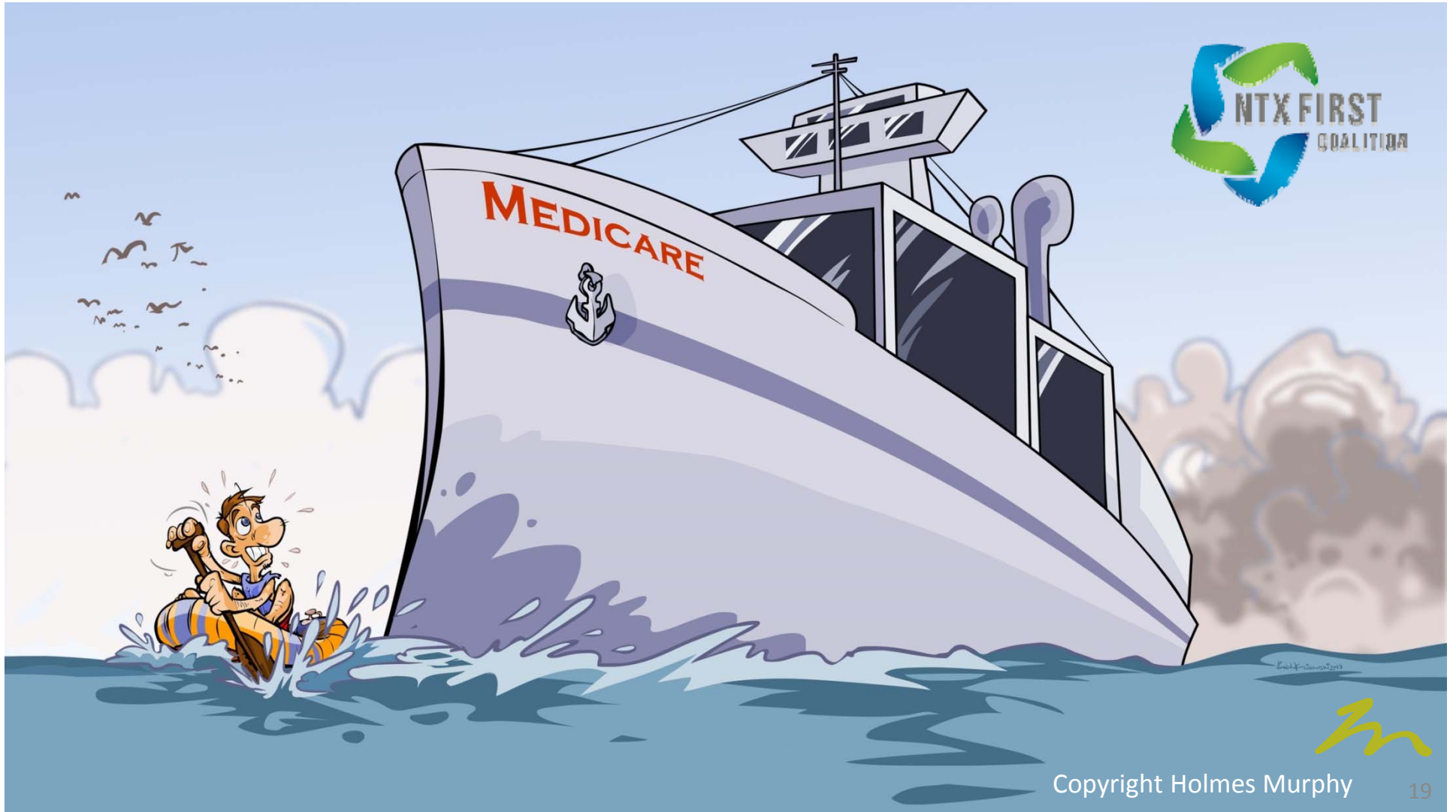
Source: Holmes Murphy analysis of *DRG Summary for Medicare Inpatient Prospective Payment Hospitals*¹⁶



Fair
Indexed
Relevant
Simple
Transparent

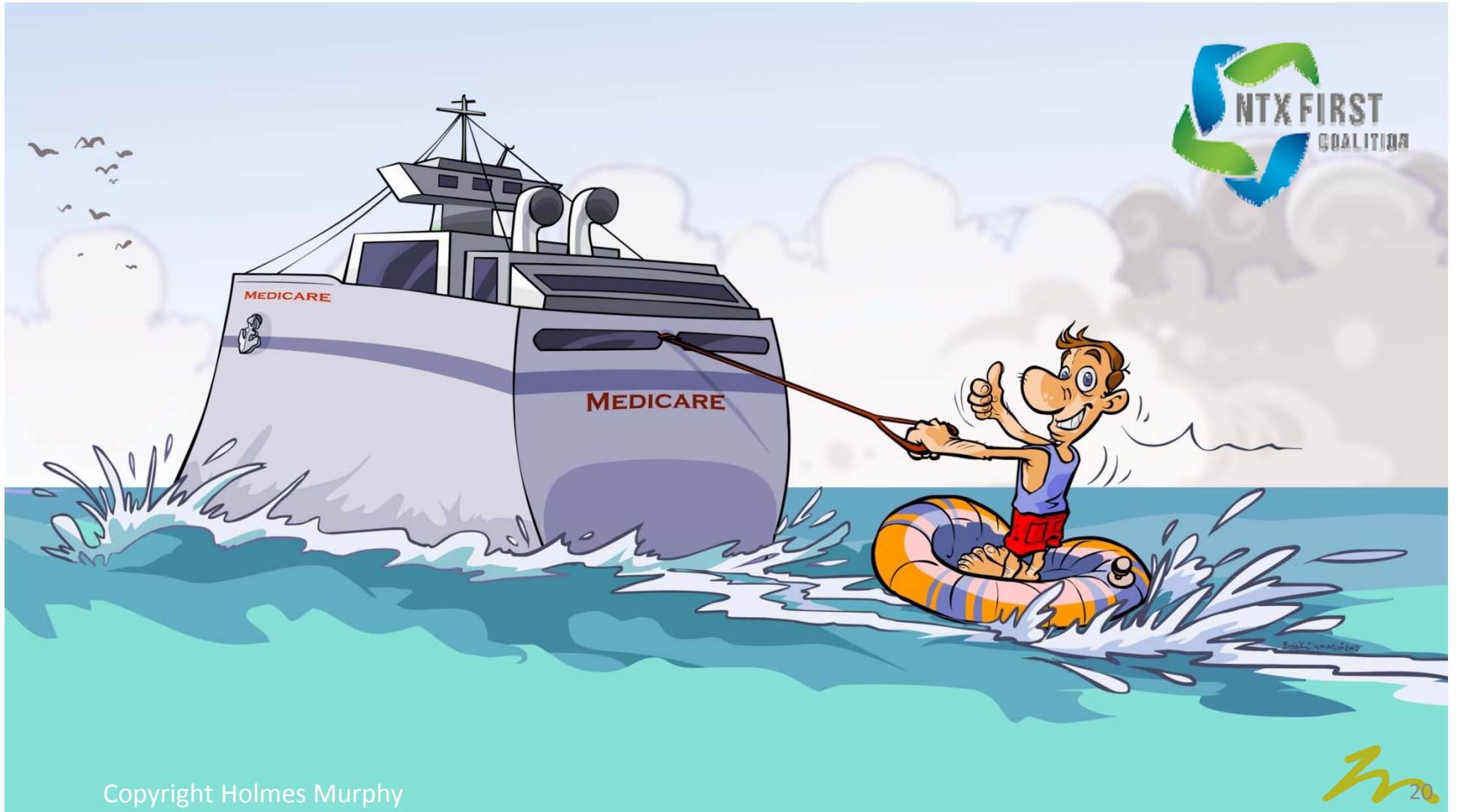


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- 
1. Addison
 2. Arlington
 3. Bedford
 4. Carrollton
 5. Cedar Hill
 6. Colleyville
 7. Coppell
 8. Dallas
 9. Denton
 10. Farmers Branch
 11. Fort Worth
 12. Frisco
 13. Garland
 14. Grand Prairie
 15. Haltom City
 16. Highland Park
 17. Irving
 18. Keller
 19. Lancaster
 20. Lewisville
 21. McKinney
 22. Mesquite
 23. N Richland Hills
 24. Plano
 25. Rockwall
 26. Rowlett
 27. The Colony
 28. University Park
 29. Watauga
 30. White Settlement
 31. Wylie



A stylized, handwritten signature in yellow ink, likely belonging to the artist Holmes Murphy.

Copyright Holmes Murphy



Copyright Holmes Murphy

THINKING AHEAD...

THE

BECAUSE
REAL ENEMY IS
Disease





1

Operating

2

Distributing

3

Ventures



HOLMES
MURPHY.

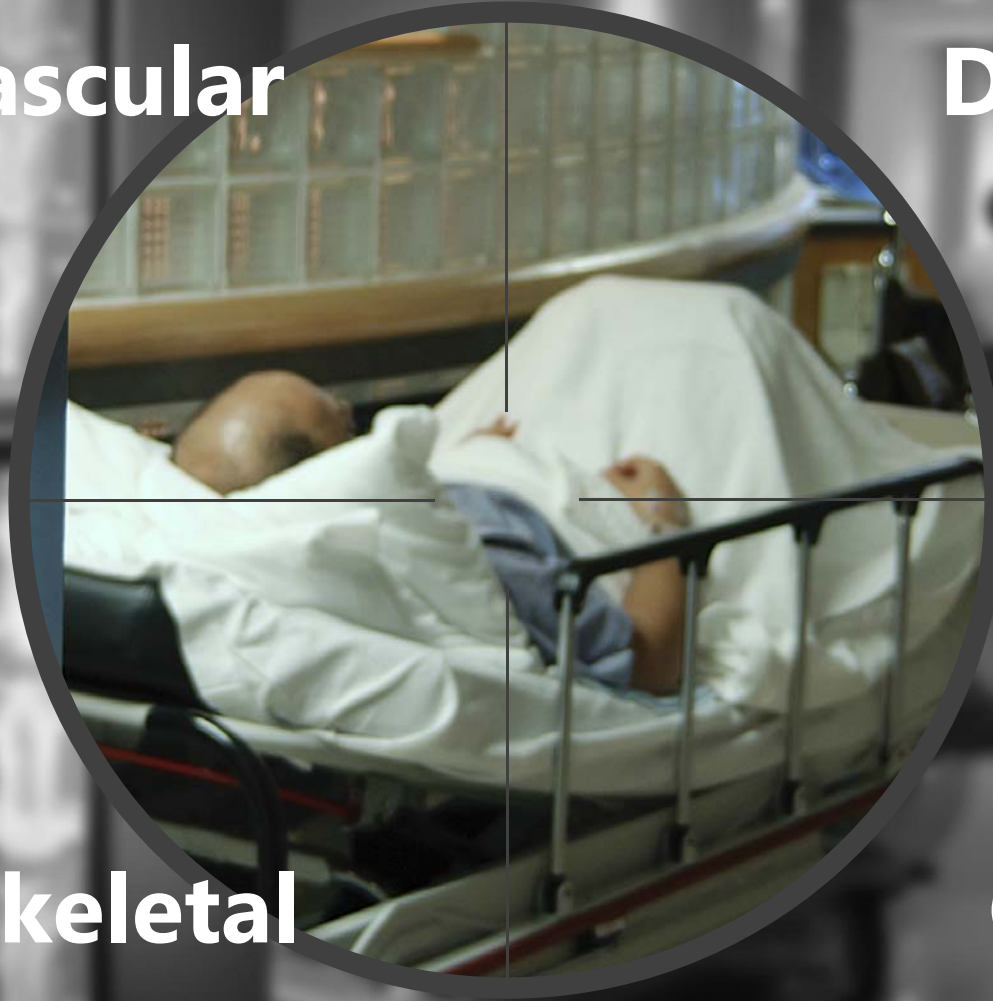
Disease-Specific
Battle Plans

Cardiovascular

Diabetes

Musculoskeletal

Cancer



700+ EMPLOYEES | FOUNDED IN 1932 | TOP 10 BEST PLACES TO WORK

THERE'S NO

place

LIKE

HOLMES

FULL SERVICE FIRM

EMPLOYEE BENEFITS

PREVENTIVE HEALTH SOLUTIONS

PROPERTY CASUALTY

ALTERNATIVE RISK MANAGEMENT



PROMOTING
HEALTH



PROTECTING
WEALTH



DELIVERING
PEACE
OF MIND

MURPHY.

24

THE COMPANY WE KEEP



We Believe...

**THAT WE'VE TALKED A LOT!
GOT ANY QUESTIONS?**

