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December 5, 2016

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Williamson County Fleet Operations Mr. Clint Best, Road & Bridge Operations 3151 SE Inner Loop, Suite B Georgetown, TX 78626

Attn: Mr. Jeff Ivey, Asst. Director, Road & Bridge

BuyBoard Quotation to Williamson County Fleet Services *For:* Road & Bridge Department

RE: TASB / BuyBoard Contract # 515 - 16; Effective, December 1, 2016

New, 2016 Kawasaki Model 70Z7 Wheel Loader, Cummins QSB6.7 Diesel Engine, 6.7 L, Tier IV - Final, 168 HP, 31,610 lbs. std. weight, plus all other standard equipment per Model Literature.

Optional Equipment Included in Quotation

Back-Up Camera - Heavy Duty, 7" High Mount, LED Monitor w/Sunshade & Color Camera Ride Control (w/load sensing valve and automatic shut off)

Deluxe Suspension Seat

General Purpose Counterweight

General Purpose Bucket, 3.4 cu. yd., w/Bolt-On Cutting Edge, Quick Coupler Type

Hydraulic Coupler, Fabricated, 416 Interchange, Lines & Control

60" Construction Utility Fork Set, Quick Coupler,

Radial Tires, Set of Four, - Michelin 23.5 R25, L3 Tread

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Total List Price, as equipped, above	\$ 240,804.00
Less: Board Discount	- 36,120.60
Special Price Concession	<u>- 36,042.00</u>
BuyBoard Sale Amount	\$ 168,641.40
Factory Freight, Dealer PDI, Delivery & Training	\$ 7,800.00
Total BuyBoard Sale Amount	

Optional Equipment at Customer Discounted Sale Amount

Heavy Counterweight in lieu of General Purpose (additional 720 lbs) \$ 2,782.00 3-Spool Hydraulic Valve, Control Lever & Lines (for extra function) \$ 3,867.00

Factory Warranty Coverage:

Standard Warranty: Two Yrs. / 2,000 Hrs - Full Machine \$ Standard 3rd Year / 3,000 Total Hours - Power-Train + Hydraulics Coverage ... \$ Included

Delivery: Approximately 60 Days

Submitted by: Rick Chapman

_District Manager, Cooper Equipment Co.