



INTEGRITY

EXPERTISE

RESULTS

Streamlined solutions for janitorial operations at

Williamson County Texas



**Revised April 26,
2017**



Submitted by:

Dave Prewitt, VP Sales & Marketing

E-mail: dprewitt@mbminc.com

March 20, 2017

Contract Pricing (TIPS Contract Pricing)

Revised April 26, 2017

McLemore has comprehensively reviewed the RFP expectations and compared the specifications to like client environments as well as accounting detail noted during the facilities tour. We have reviewed labor standards and productivity rates, broken wages out by class and compared competitive rates based on sites serviced in the area. We have additionally included benefits, taxes and insurance costs to provide a gross labor cost.

Alternate Pricing Structure

Phase 1 General Janitorial Services for Williamson County/Month*:\$51,428.77/month

Note: With alternate for offices; without Texas Ave Bldg. (until Phase 2)

Phase 2 Janitorial Services for Williamson County-Additional Buildings/Month*:.....\$63,136.00/month

Note: Alternate is 3 days/week office cleaning. The following offices remain are the exception that remains on 5 days/week cleaning.

Judges District & County, County Judge, Sheriff, Tax Assessor, County Commissioners, County Attorney, District & County Clerk, for a total of 28 offices.

Additional Services

Events extra work.....\$20.00/hr.

Additional Work Above the Specifications

Strip and Wax Hard Floor Surfaces..... \$0.25/sf

Scrub and Recoat Hard Floor Surfaces \$0.20/sf

Machine Scrub Hard Floor Surfaces \$0.10/sf

Carpet Extraction Pricing..... \$0.14/sf

Additional buffing above frequencies..... \$0.04/sf

* Pricing does not include applicable sales tax. Pricing includes cleaning chemicals, equipment and consumable supplies for areas within Scope of Work. Exception is the residential space of the Juvenile Justice Center. All pricing reflects a discount of 5% for cash or check payment. If payment is made via credit card, the discount will not apply. In the event McLemore Building Maintenance, Inc. and client have agreed in advance to payment using a credit card, the 5% difference will be added to the original invoice. If client contracts with a 3rd party for billing, then McLemore will invoice any fees back to the client.



EXHIBIT A

PHASE 1

Building	Address
1009 WCJC	405 MLK, Georgetown
1026 CMF	3151 SE Inner Loop, Georgetown
1032 Cedar Park Annex	350 Discovery Blvd, Cedar Park
1033 Taylor Annex	412 Vance St, Taylor
1043 Inner Loop Annex	301 SE Inner Loop, Georgetown
1066 Round Rock Jester Annex	1801 E Old Settlers Blvd, Round Rock
1000 Historic Courthouse	710 Main St, Georgetown
1002 GT Health Dept	100 W Third St, Georgetown
1003 Taylor Health Dept	115 W Sixth St, Taylor
1005/1006 Round Rock Annex	211 Commerce Cv, Bldg A&B, Round Rock
1008 Sheriff Admin/Jail	508 S Rock St, Georgetown
1043B CSCD Adult Probation	301 SE Inner Loop, Georgetown
1051 Tax Office/Purchasing	904 S Main St, Georgetown
1022 Health Dist Admin(Historic Jail)	300 N Main St, Georgetown
1048 JP Pct 4	211 W Sixth St, Taylor
WCRAS Wilco Regional Animal Shelter	1855 SE Inner Lp, Georgetown
1001 Historical Museum (Farmers St Bank Bldg)	716 Austin Ave, Georgetown
1064 Children's Advocacy Center	1811 SE Inner Lp, Georgetown
1066B Public Safety Bldg	1781 E Old Settlers Blvd, Round Rock
1011 Lott Bldg	107 S Holly St, Georgetown
1013 Health Dept Environmental	303 Main St, Georgetown
1019 EMS Admin Bldg 2 or B	305 MLK Blvd, Georgetown
1020 EMS Admin Bldg 1 or A	303 MLK Blvd, Georgetown
1029 Wireless Comm/EMS Warehouse	508 Holly St, Bldg 1, Georgetown
1063 Facilities Services Center	3101 SE Inner Lp, Georgetown
1044 Sheriff Office - Eastside	2501 Mallard Ln, Taylor
1054 EMS Training Center	321 W Eighth St, Georgetown
1059 Commissioner Pct 3	3010 Williams Dr Suite 153, Georgetown
1062 Hutto Annex	350 Exchange Blvd, Hutto
1012 Health Dept Education Center	300 N Main St, Georgetown
1017 TABC/Game Warden	517 Pine St, Georgetown
1026C Impound Office	3151 SE Inner Lp Bldg C, Georgetown
1050 Hutto Community Rm	3901 CR 130, Hutto
1045 Juvenile Justice Center	200 Wilco Way, Georgetown
1026B Central Maintenance Sign Shop	3151 SE Inner Lp Bldg B, Georgetown
1071 ESOC	911 Tracy Chambers Ln, Georgetown
1072 Parks HQ Southwest Regional Park	219 Perry Mayfield, Leander
1046 Parking Garage	305 W 4th St, Georgetown
1047 Expo Center	210 Carlos Parker Blvd, Taylor



EXHIBIT B

PHASE 2

- SO Training Center
- Building A Facilities Storage
- Building B Fleet Addition
- Building C Wireless Communications
- Building G Inspection
- Building HH EMS Training
- Georgetown Annex
- Texas Avenue Building

