

Williamson County Score Sheet
RFP# 1702-144 Third Party Administrator for Self-Funded or Fully Insured Benefits
Friday, April 21, 2017 at 9AM

| Aetna | | | Blue Cross Blue Shield | | | Cigna | | | Dearborn | | | Premier Pension Solutions | | | United Healthcare | | |
|-----------------|--------|----------------|------------------------|--------|-----------------|------------|--------|----------------|------------|--------|----------------|--|--------|----------------|-------------------|--------|----------------|
| Raging provided | Rating | Date of Rating | Raging provide | Rating | Date of Rating | Raging pro | Rating | Date of Rating | Raging pro | Rating | Date of Rating | Raging provi | Rating | Date of Rating | Raging pro | Rating | Date of Rating |
| Yes | A | 6/22/2016 | Yes | A+ | 7/29/2016 | Yes | A | 6/24/2015 | yes | A | 7/29/2016 | NO - not required as privately owned c | Yes | A | 6/30/2016 | | |
| Yes | A2 | 2/16/2017 | Yes | A2 | Jan 2010/affirm | Yes | A1 | 7/31/2016 | not rated | | | NO - not required as privately owned c | Yes | A1 | 6/6/2016 | | |
| Yes | AA- | 2/14/2017 | Yes | A+ | 5/27/2016 | Yes | A | 12/15/2016 | yes | A | 5/27/2016 | NO - not required as privately owned c | Yes | AA | 2/16/2016 | | |
| Yes | | | Yes | | | Yes | | | Yes | | | Yes | | | Yes | | |

provided basic financial information instead

Williamson County Score Sheet
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Monday, May 1, 2017 at 9AM

Medical RFP

| Evaluation Criteria | Total points possible | Aetna | Blue Cross Blue Shield | Cigna | United Healthcare |
|---|------------------------------|--------------------|-------------------------------|--------------------|--------------------------|
| | | Self-Funded | Self-Funded | Self-Funded | Self-Funded |
| Customer Service | 10 | 7.5 | 8 | 5 | 8.5 |
| Administrative Flexibility | 10 | 6 | 6 | 4 | 7 |
| Experience | 20 | 16 | 16 | 10 | 16 |
| Network | 20 | 16 | 14 | 14 | 17 |
| Cost (/Lowest Respondent's Proposal/Respondent's Proposal X 40 (points) | 40 | 37.6 | 34.3 | 40.0 | 37.2 |
| TOTAL POINTS | 100 | 83.1 | 78.3 | 73.0 | 85.7 |

15.3 16.8 14.4 15.5
0.94117647 0.857142857 1 0.929032258

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Dental RFP

| Evaluation Criteria | Total points possible | Aetna | Blue Cross Blue Shield | Cigna | United Healthcare | United Healthcare w/ Packaged Savings |
|---|------------------------------|--------------------|-------------------------------|--------------------|--------------------------|--|
| | | Self-Funded | Self-Funded | Self-Funded | Self-Funded | Self-Funded |
| Customer Service | 10 | 8 | 6 | 8 | 7 | 7 |
| Administrative Flexibility | 10 | 6 | 6 | 6 | 6 | 6 |
| Experience | 20 | 16 | 14 | 16 | 15 | 15 |
| Network | 20 | 13 | 13 | 12 | 14 | 14 |
| Cost (/Lowest Respondent's Proposal/Respondent's Proposal X 40 (points) | 40.00 | 40.00 | 39.49 | 39.97 | 39.86 | 40.00 |
| TOTAL POINTS | 100 | 83.00 | 78.49 | 81.97 | 81.86 | 82.00 |

1.155 1.17 1.156 1.159 1.142
1 0.9871795 0.999135 0.99654875 1.01138354

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Vision RFP

| Evaluation Criteria | Total points possible | Aetna | Aetna | Cigna | Cigna | Dearborn | Dearborn | United Healthcare | United Healthcare |
|---|-----------------------|---------------|-------------|---------------|-------------|---------------|-------------|-------------------|-------------------|
| | | Fully Insured | Self-Funded | Fully Insured | Self-Funded | Fully Insured | Self-Funded | Fully Insured | Self-Funded |
| Customer Service | | | | | | | | | |
| Administrative Flexibility | | | | | | | | | |
| Experience | | | | | | | | | |
| Network | | | | | | | | | |
| Cost (/Lowest Respondent's Proposal/Respondent's Proposal X 40 (points) | | | | | | | | | |
| TOTAL POINTS | 0 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | |
|---------|---------|---------|---------|
| 1.155 | 1.156 | 1.159 | 1.142 |
| 0 | 0 | 0 | 0 |
| #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |